

OceanFirst Financial Corp.

3Q 2022 Investor Presentation¹

October 2022

¹ The 3Q 2022 Investor Presentation should be read in conjunction with the Earnings Release furnished as Exhibit 99.1 to Form 8-K filed with the SEC on October 24, 2022.



Legal Disclaimer

FORWARD LOOKING STATEMENTS.

In addition to historical information, this news release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which are based on certain assumptions and describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words “believe,” “expect,” “intend,” “anticipate,” “estimate,” “project,” “will,” “should,” “may,” “view,” “opportunity,” “potential,” or similar expressions or expressions of confidence. The Company’s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and its subsidiaries include, but are not limited to: management plans relating to the proposed transaction with Partners Bancorp (the “Transaction”); the ability to complete the Transaction; the ability to obtain any required regulatory, stockholder or other approvals, authorizations or consents; the expected timing of the completion of the Transaction; any statements of the plans and objectives of management for future operations, products or services, including the execution of integration plans relating to the Transaction; the continuing impact of the COVID-19 or any other pandemic on our operations and financial results and those of our customers, changes in interest rates, inflation, general economic conditions, levels of unemployment in the Bank’s lending area, real estate market values in the Bank’s lending area, future natural disasters and increases to flood insurance premiums, the current or potential impact of military conflict, terrorism or other geopolitical events, the level of prepayments on loans and mortgage-backed securities, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government including policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company’s market area, change in accounting principles, a failure in or breach of the Company’s operational or security systems or infrastructure, including cyberattacks; and guidelines and the Bank’s ability to successfully integrate acquired operations. These risks and uncertainties are further discussed in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, under Item 1A - Risk Factors and elsewhere, and in subsequent securities filings and should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

NON-GAAP FINANCIAL INFORMATION.

This presentation contains certain non-GAAP (generally accepted accounting principles) measures. These non-GAAP measures, as calculated by the Company, are not necessarily comparable to similarly titled measures reported by other companies. Additionally, these non-GAAP measures are not measures of financial performance or liquidity under GAAP and should not be considered alternatives to the Company’s other financial information determined under GAAP. See reconciliations of certain non-GAAP measures included in the Company’s Earnings Release furnished as Exhibit 99.1 to Form 8-K as filed with the SEC on October 24, 2022.

MARKET AND INDUSTRY DATA.

This presentation references certain market, industry and demographic data, forecasts and other statistical information. We have obtained this data, forecasts and information from various independent, third-party industry sources and publications. Nothing in the data, forecasts or information used or derived from third party sources should be construed as advice. Some data and other information are also based on our good faith estimates, which are derived from our review of industry publications and surveys and independent sources. We believe that these sources and estimates are reliable but have not independently verified them. Statements as to our market position are based on market data currently available to us. These estimates involve inherent risks and uncertainties and are based on assumptions that are subject to change.

Strategic and Operational Focus

Outstanding and Proven Growth

Significant top-line revenue growth driven by robust loan growth.

Efficiency Cost Model Focused on Investment in Technology

Optimized branch network by refocusing spend on technology to enhance our customer experience and operational efficiency.

Efficient Funding Base and Competitive Spreads

NIM continues to trend upward with expansion spurred by loan growth, our asset-sensitive balance sheet, and low deposit funding.

Strategic Capital Utilization

Significant stockholder capital returns, minimally dilutive acquisitions, maintaining strong regulatory capital thresholds.

Third Quarter 2022 Financial Highlights

Performance Year-over-Year

+33.3%

Core Diluted EPS ¹

+50.0%

Core Diluted PTPP per Share ^{1, 2}

+31.0%

Core Earnings ¹

+48.3%

Core PTPP ^{1, 2}

+\$0.52

TBV per Share ¹

+43bps

NIM ³

Performance Quarter-over-Quarter

+1.7%

Core Diluted EPS ¹

+3.1%

Loan Growth

+1.3%

Deposit Growth

+7 bps

NIM ³

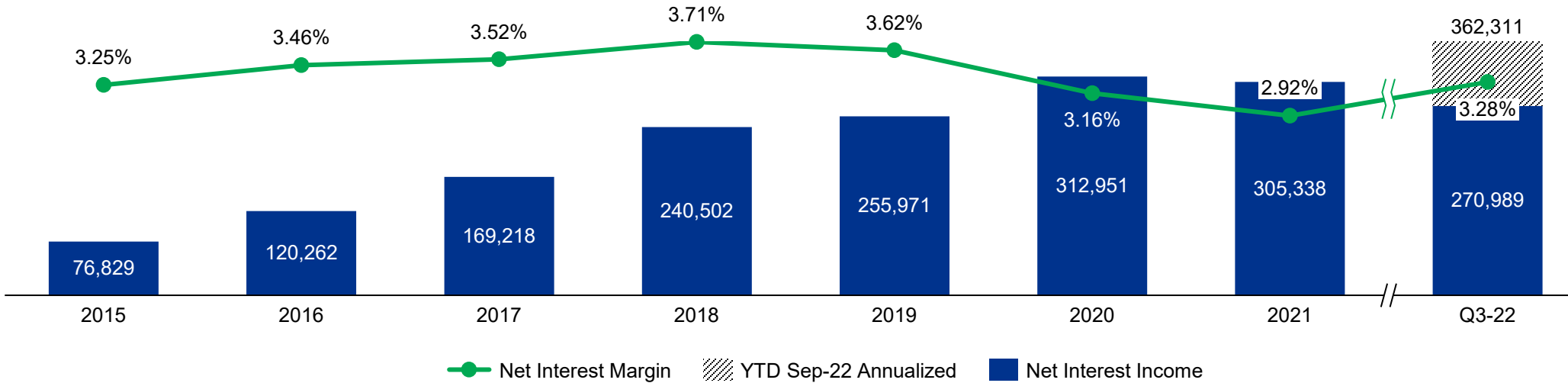
(1) Core metrics exclude merger related expenses, net branch consolidation expenses (benefit), net loss/gain on equity investments, and the income tax effect of these items, (collectively referred to as "non-core" items). TBV (tangible book value) per common share excludes goodwill, core deposit intangible, and preferred equity. Refer to the "Non-GAAP Reconciliation" in the Earnings Release for additional information.

(2) PTPP (Pre-tax Pre-provision) excludes the pre-tax "non-core" items along with income tax expense (benefit) and credit loss provision (benefit). Refer to the "Non-GAAP Reconciliation" in the Earnings Release for additional information.

(3) NIM (Net Interest Margin)

Proven Historical Net Interest Income and Loan Growth

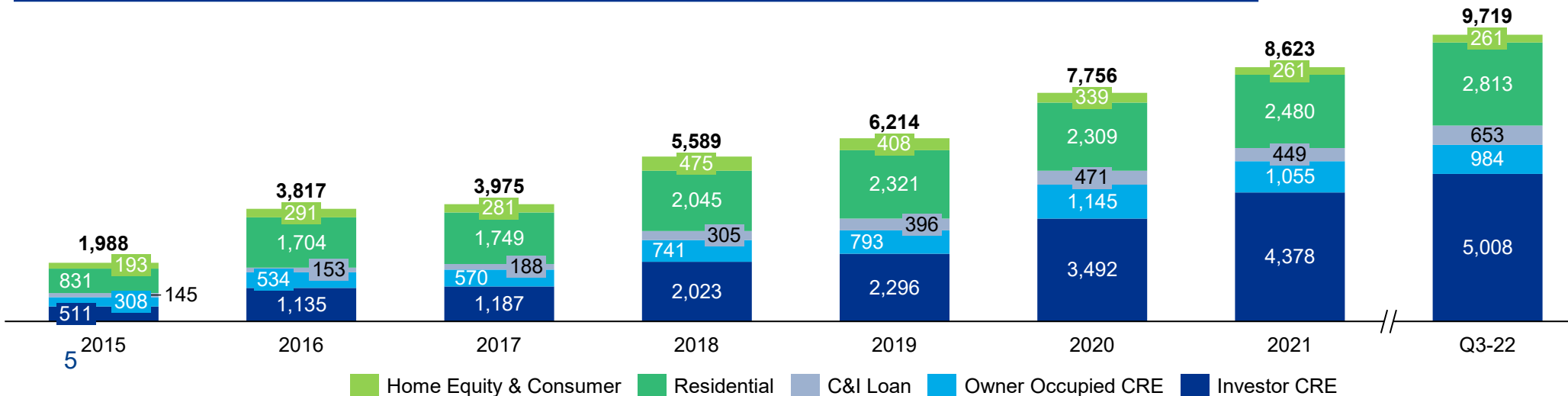
Peer Leading Net Interest Income Growth (\$'000)



25.9%

Net Interest
Income CAGR

Significant Growth in Commercial Loan Portfolio (\$'millions)



21.0%

Owner Occupied
CRE / C&I CAGR

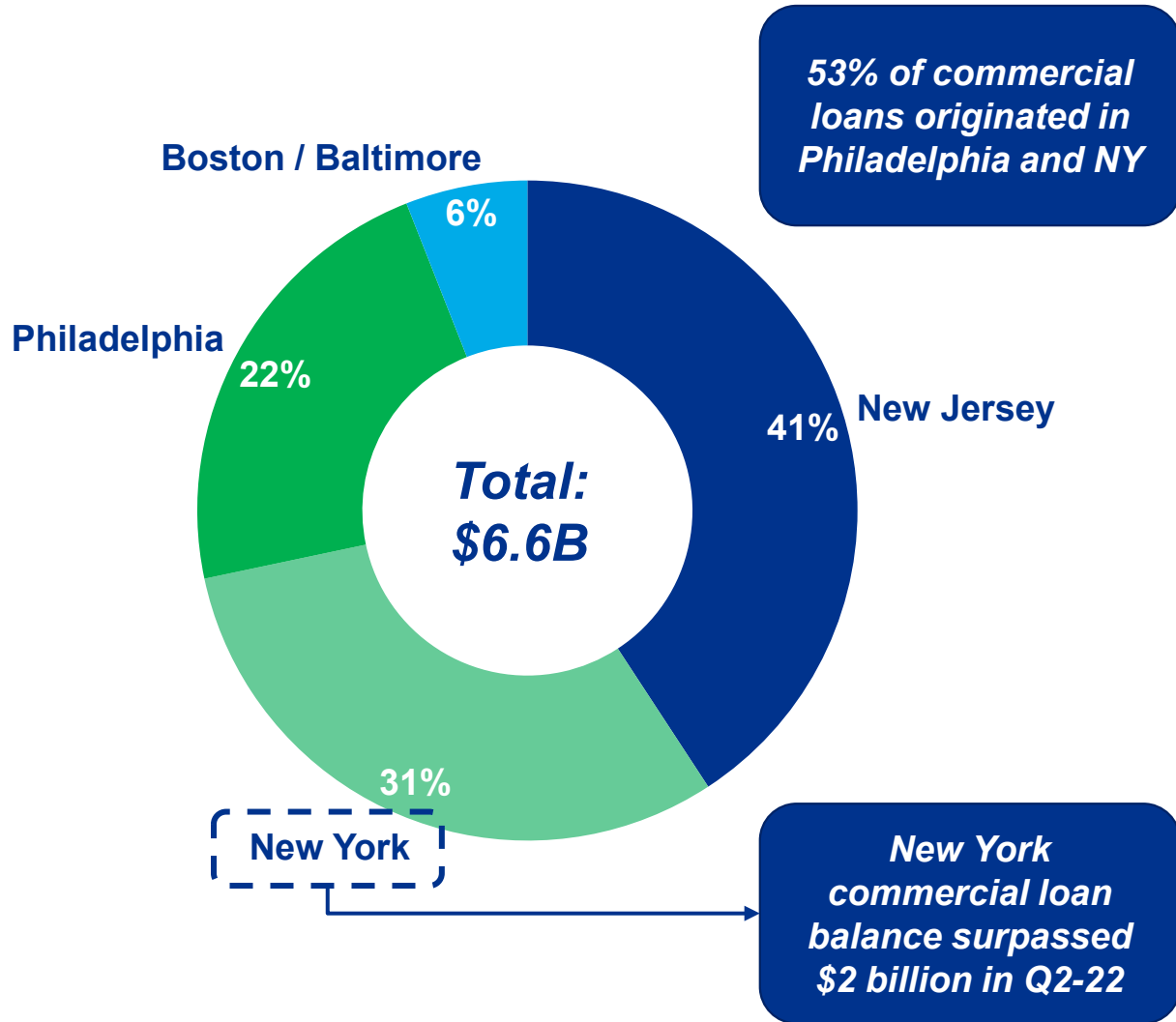
40.2%

Investor CRE
CAGR



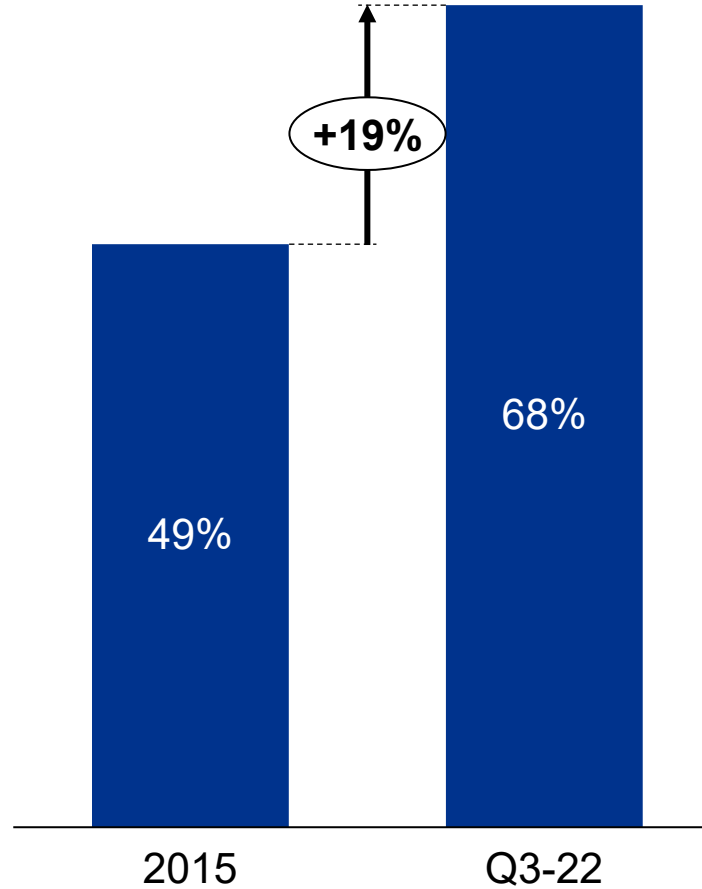
Successful Commercial Loan Growth

Commercial Loans by Geography as of Q3-22



Emphasis on Commercial

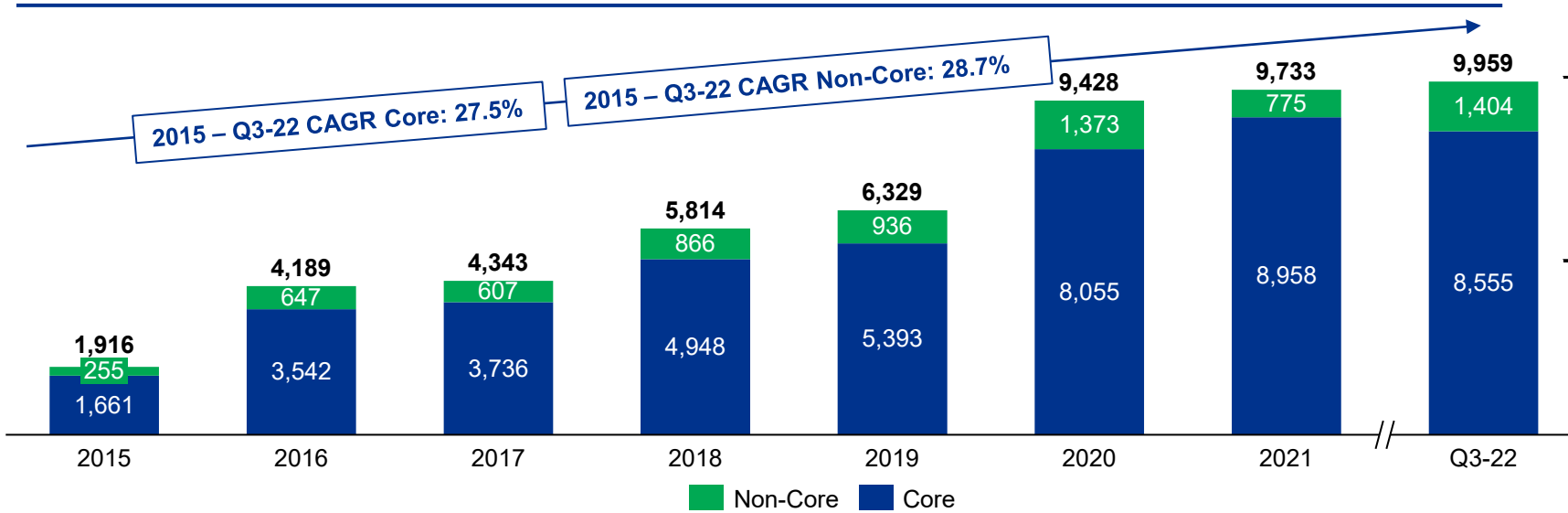
(Commercial % of Loan Portfolio)



Increase of \$5.7B in commercial loans since 2015

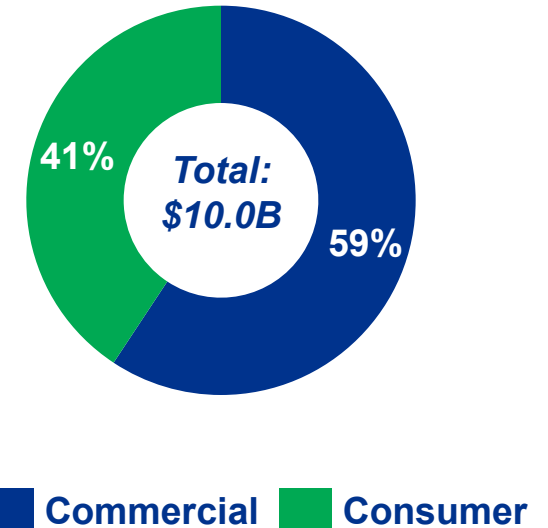
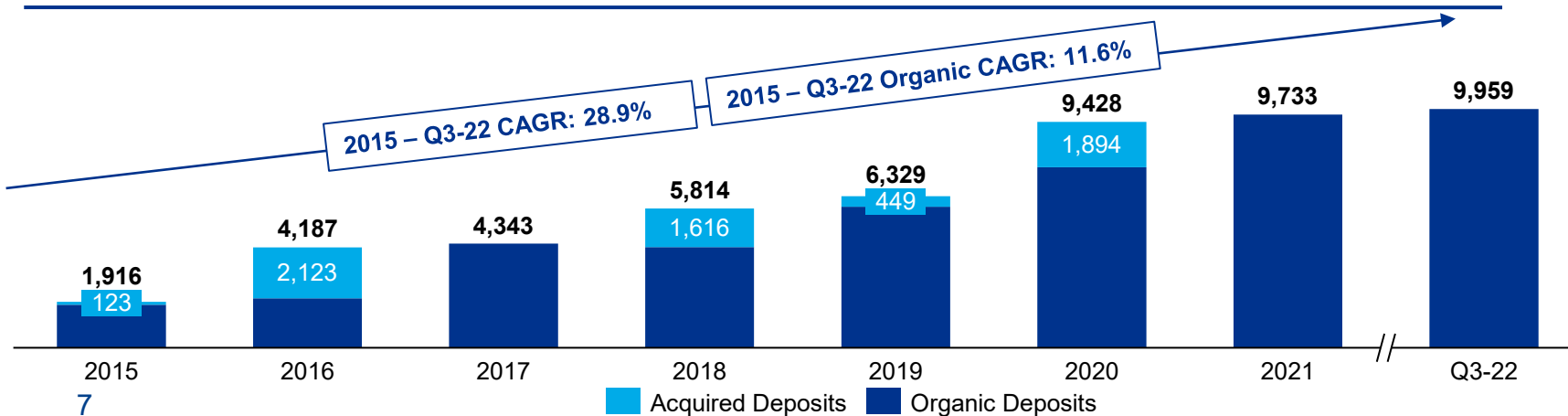
Continued Focus on Growing Core Deposits¹

Shift Toward Non-Interest Bearing Deposits (\$'millions)



Average Cost of Deposits	
	YTD
Int. Bearing Checking	0.21%
Money Market	0.23%
Savings	0.04%
Time Deposits	1.18%
Total (incl. non-int bearing)	0.24%

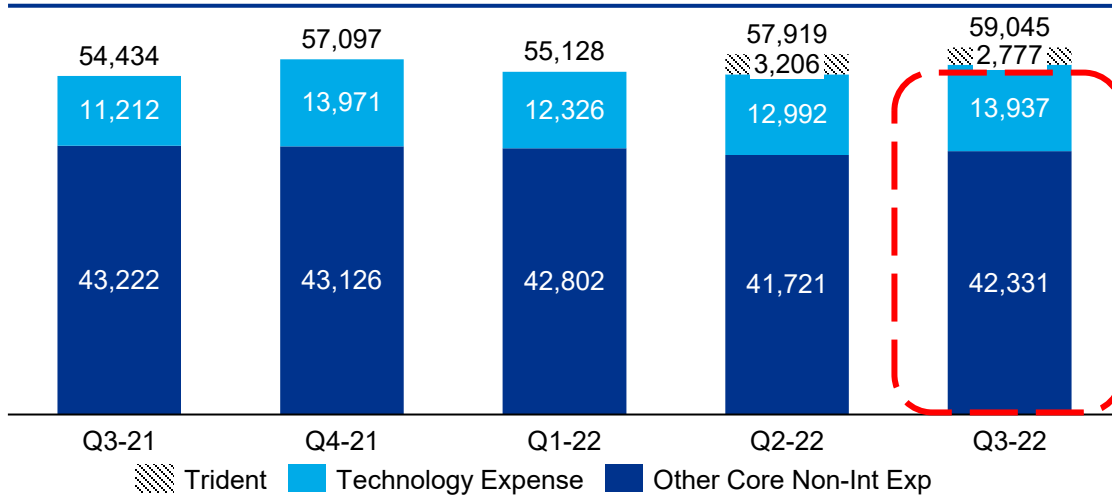
Organic Deposit Growth Bolstered by Acquisitions (\$'millions)



⁽¹⁾ Core deposits represent all deposits less time deposits.

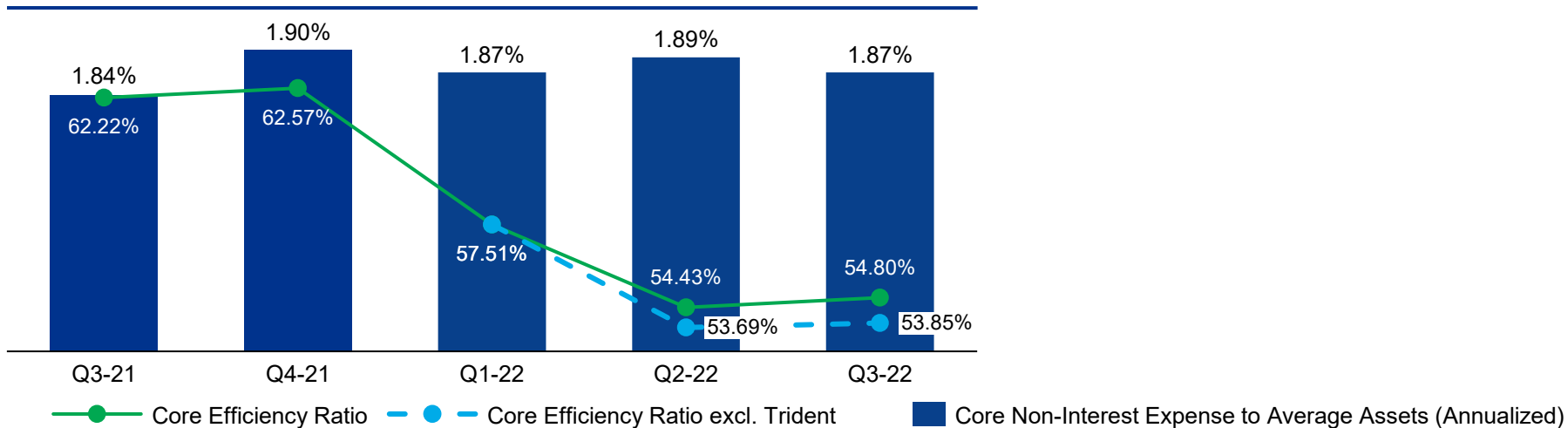
Expense Discipline and Focused Investment

Core Non-Interest Expense¹ (\$'000)



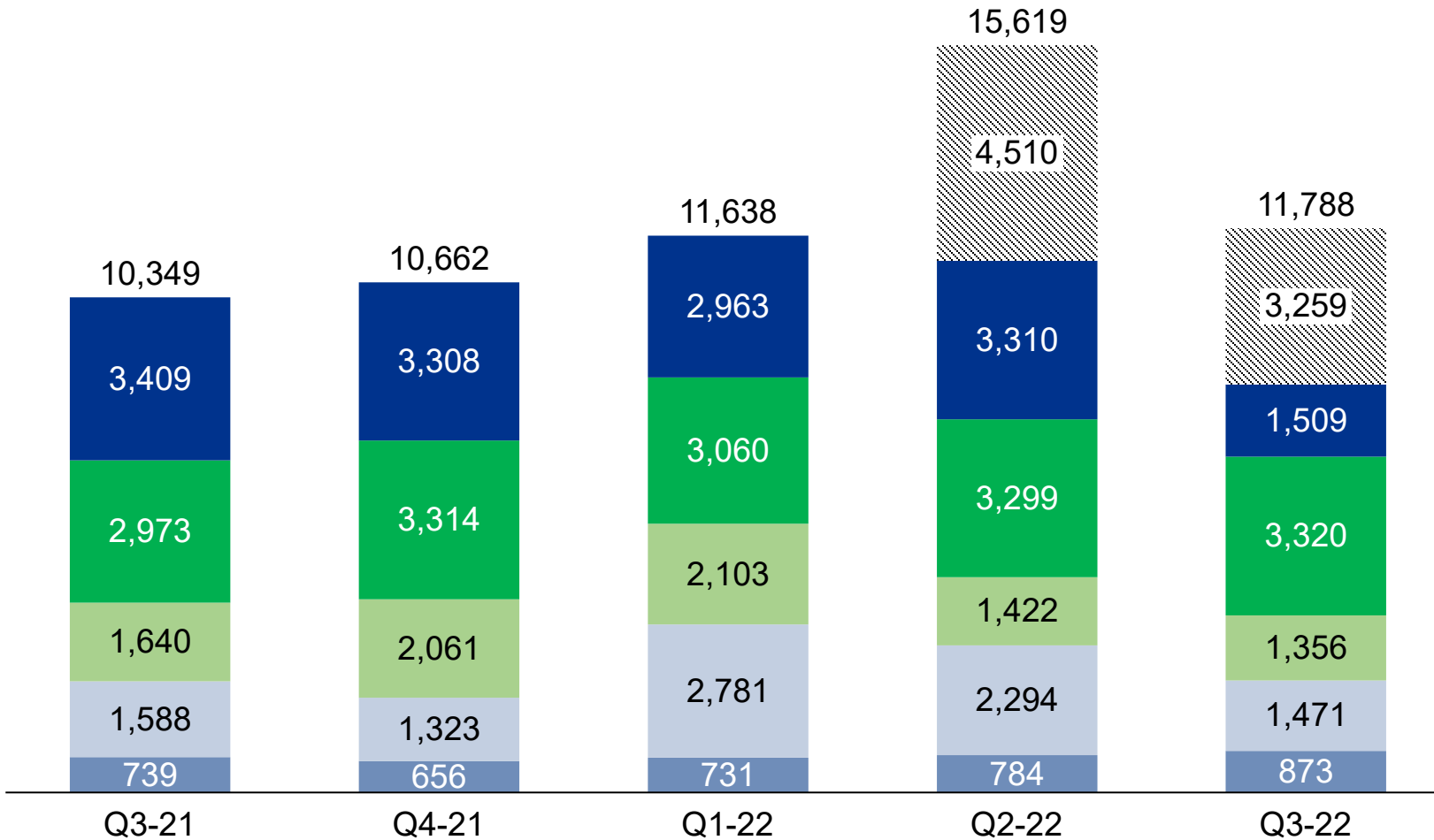
- Q3-22 expenses included \$2.8 million of Trident Abstract Title Agency, LLC (“Trident”) expenses. We anticipate Trident run-rate to continue at approximately \$3 – \$4 million per quarter.
- Q3-22 core operating expenses, excluding Trident, increased \$1.6 million from the linked quarter and totaled \$56.3 million.

Core Efficiency Ratio¹



⁽¹⁾ Core metrics exclude merger related expenses, net branch consolidation expenses (benefit), and net loss/gain on equity investments. Refer to the “Non-GAAP Reconciliation” in the Earnings Release for additional information.

Core Non-Interest Income (\$'000)¹ Expansion Opportunity



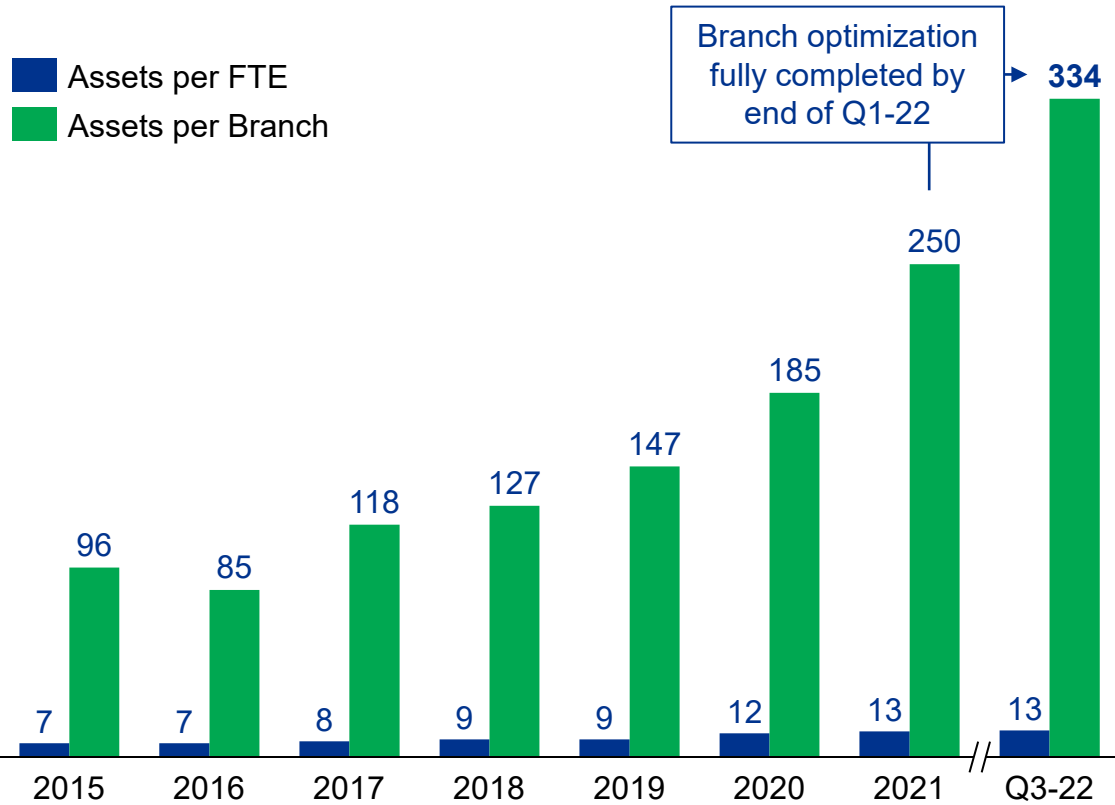
- Q3-22 non-interest income included Trident operations, which generated \$3.3 million of non-interest income in the quarter. We anticipate Trident run-rate fee income of \$3 – \$5 million per quarter.
- The Durbin amendment fee cap impacted interchange fee revenue for the full quarter of Q3-22. As such, Bankcard services revenue declined by \$1.8 million compared to the linked quarter, generally in-line with expectations.

Trident Fee Income
 Fees and Service Charges
 Commercial Loan Swap Income
 Bankcard Services
 Income from BOLI
 Other

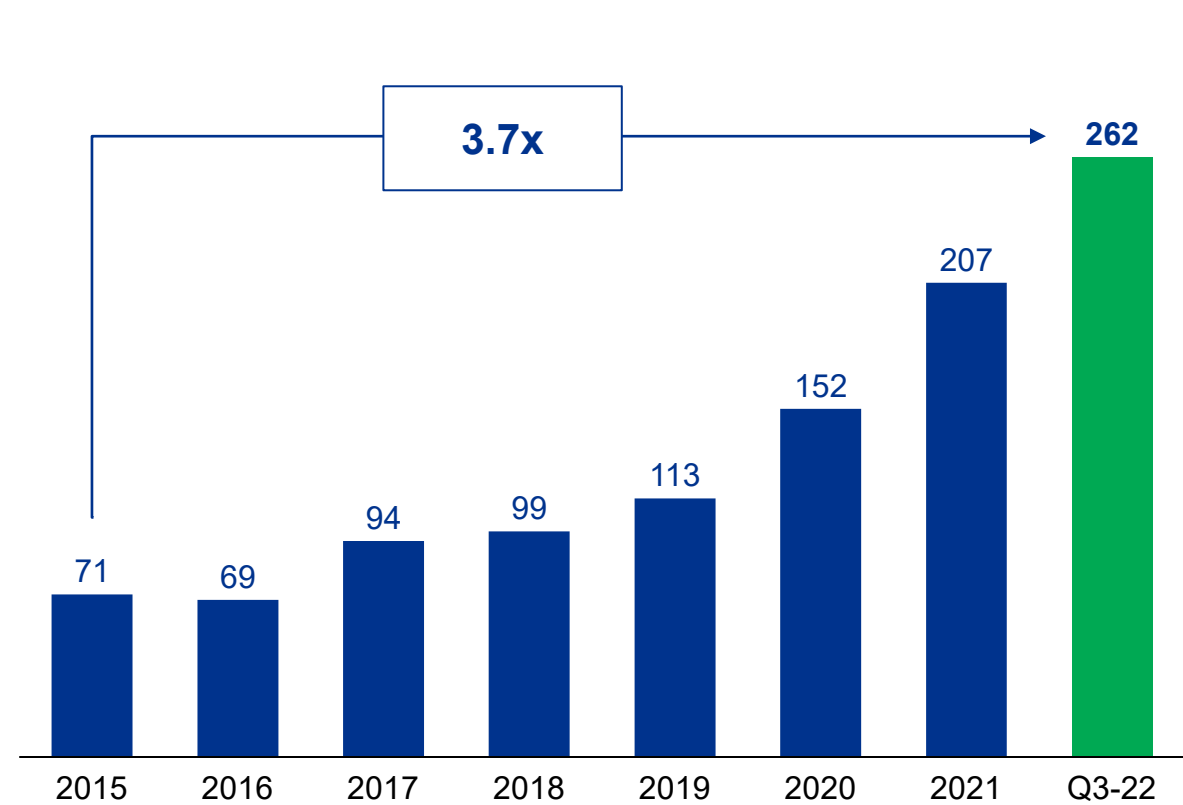
(1) Core Non-Interest Income excludes net loss/gain on equity investments. Refer to the "Non-GAAP Reconciliation" in the Earnings Release for additional information.

Operational Efficiency

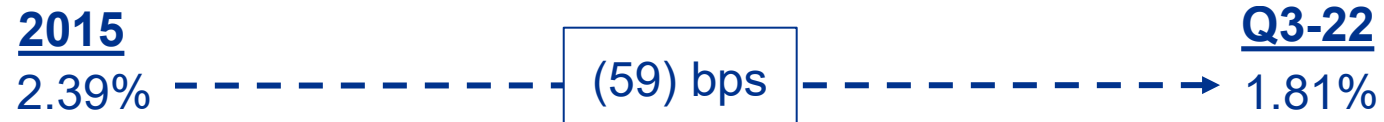
Operating Efficiency (\$'millions)



Deposits per Branch (\$'millions)



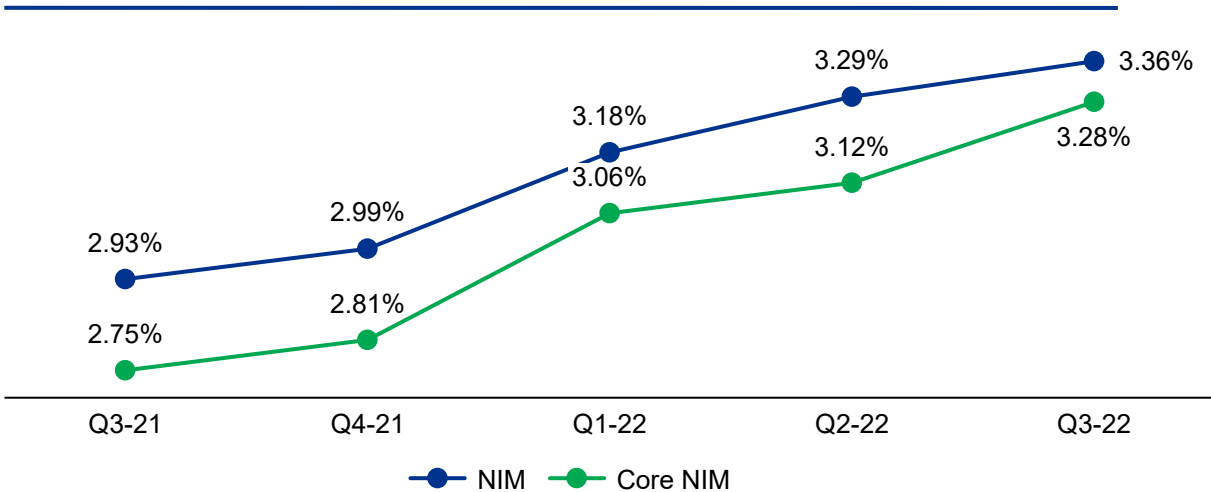
Core Non-interest Expense¹ to Total Avg. Assets (Annualized)



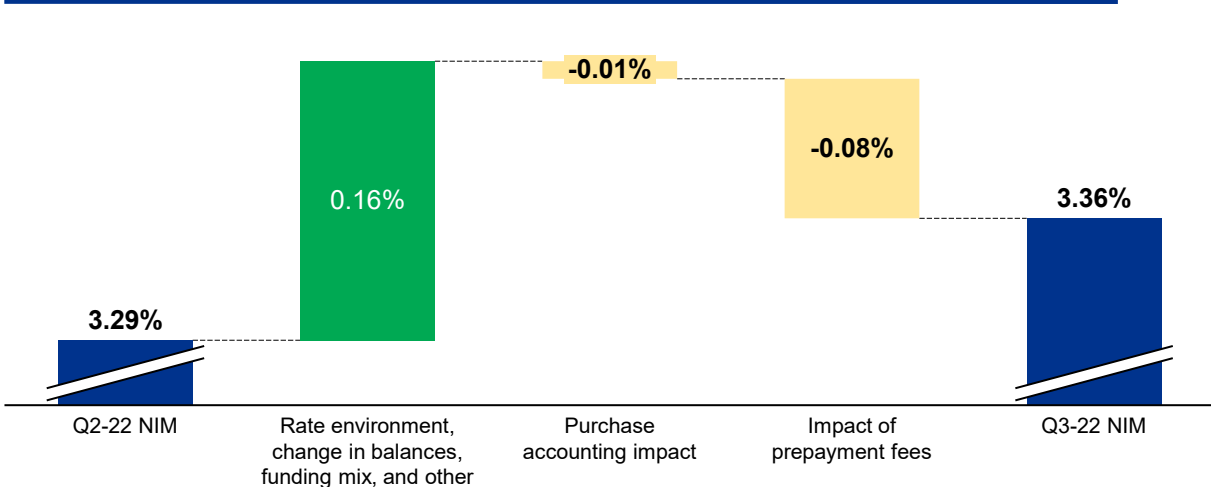
⁽¹⁾ Core metrics for Q3-22 exclude merger related expenses, net branch consolidation expenses (benefit), and net loss/gain on equity investments. In addition, for comparison purposes, Trident operations have been excluded from Q3-22 expenses. Refer to the "Non-GAAP Reconciliation" and "Supplemental Information on Trident" in the Earnings Release for additional information.

Growth in Net Interest Margin

Core NIM¹ vs NIM



Q3-22 NIM Bridge



Tailwinds

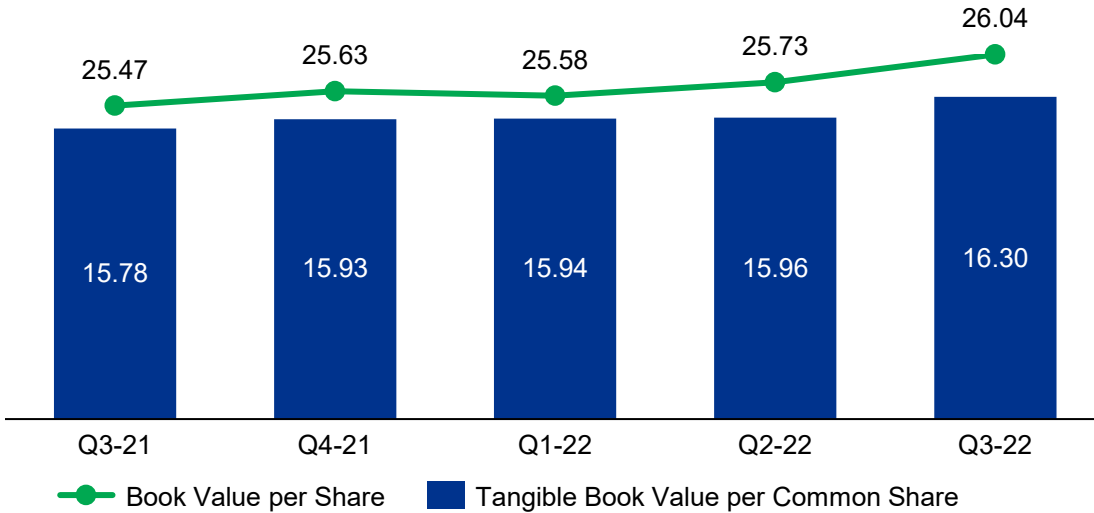
- Asset-sensitive balance sheet well-positioned for rising interest rates with 40% of the total loan portfolio at 9/30/22 set to re-price with rate increases.
- Average loan balances increased by \$309 million from the linked quarter with a strong loan pipeline of \$440 million as of 9/30/22.

Headwinds

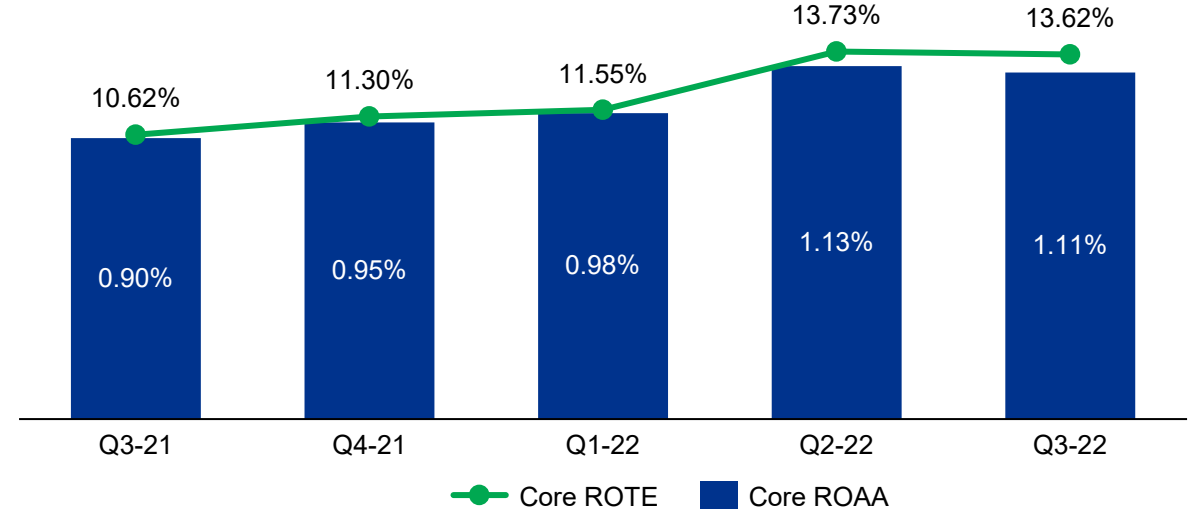
- Competitive market environment as peers compete on rate for quality credit.
- Maintaining a healthy loan-to-deposit ratio while remaining disciplined on deposit pricing and managing funding costs.

Generating Consistent and Attractive Returns

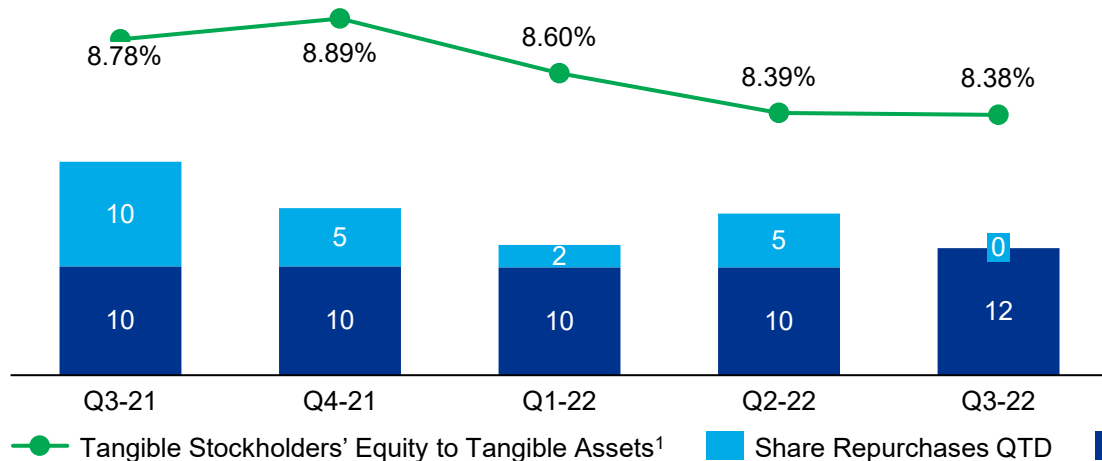
Book Value and Tangible Book Value per Common Share (\$)¹



Core ROAA and ROTE¹



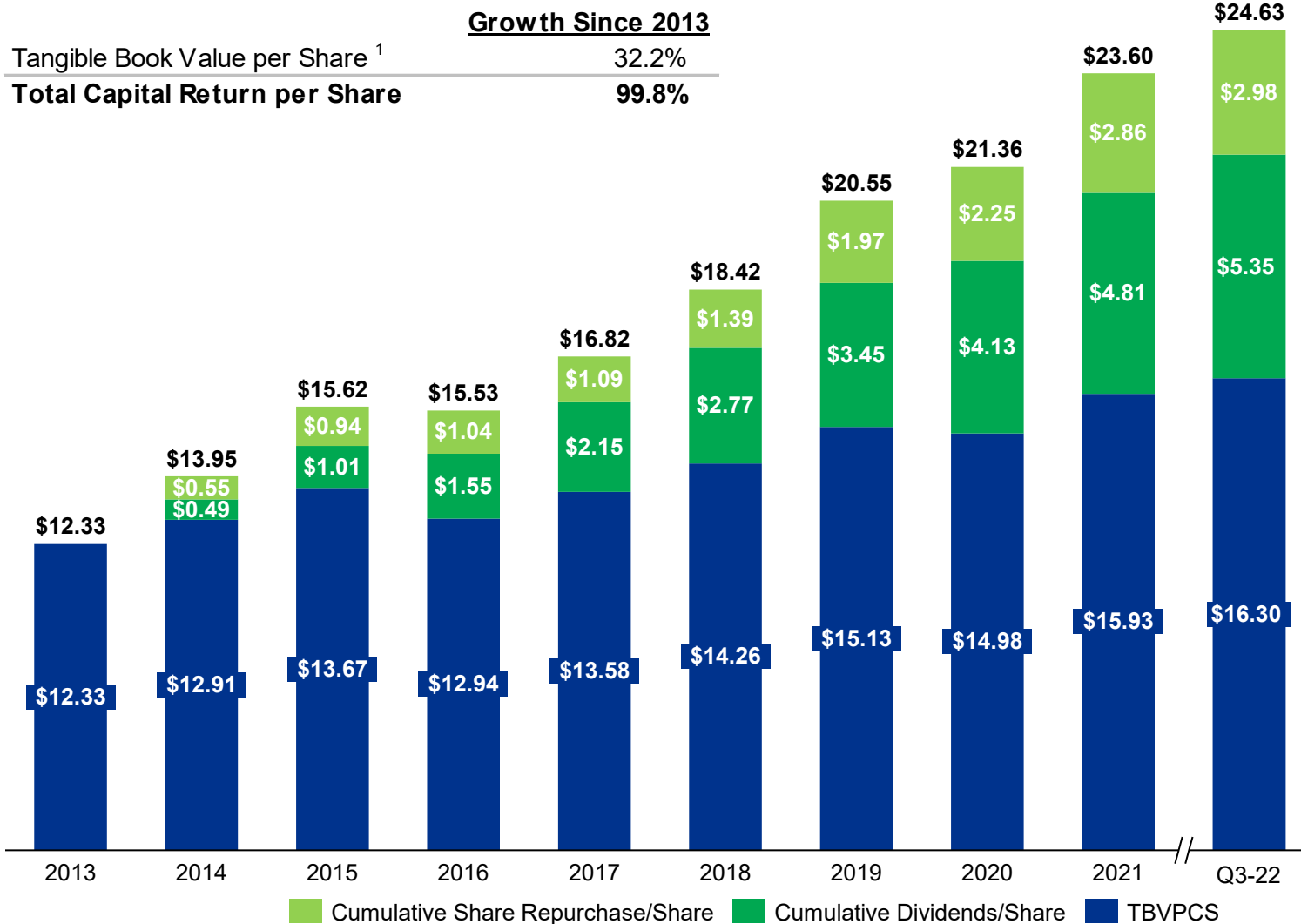
Capital Management (\$'millions)



- Tangible book value per common share increased by \$0.34 per share compared to the linked quarter.
- Announced and paid increased dividend by 18% to \$0.20 per share in Q3-22.

12 ⁽¹⁾ Core metrics exclude merger related expenses, net branch consolidation expenses (benefit), net loss/gain on equity investments, and the income tax effect of these items. Tangible book value and tangible assets exclude goodwill, core deposit intangible, and preferred equity. Refer to the "Non-GAAP Reconciliation" in the Earnings Release for additional information.

Business Model Strength Driving Significant Capital Return



The growth in TBV per common share (TBVPCS) is attributed to:

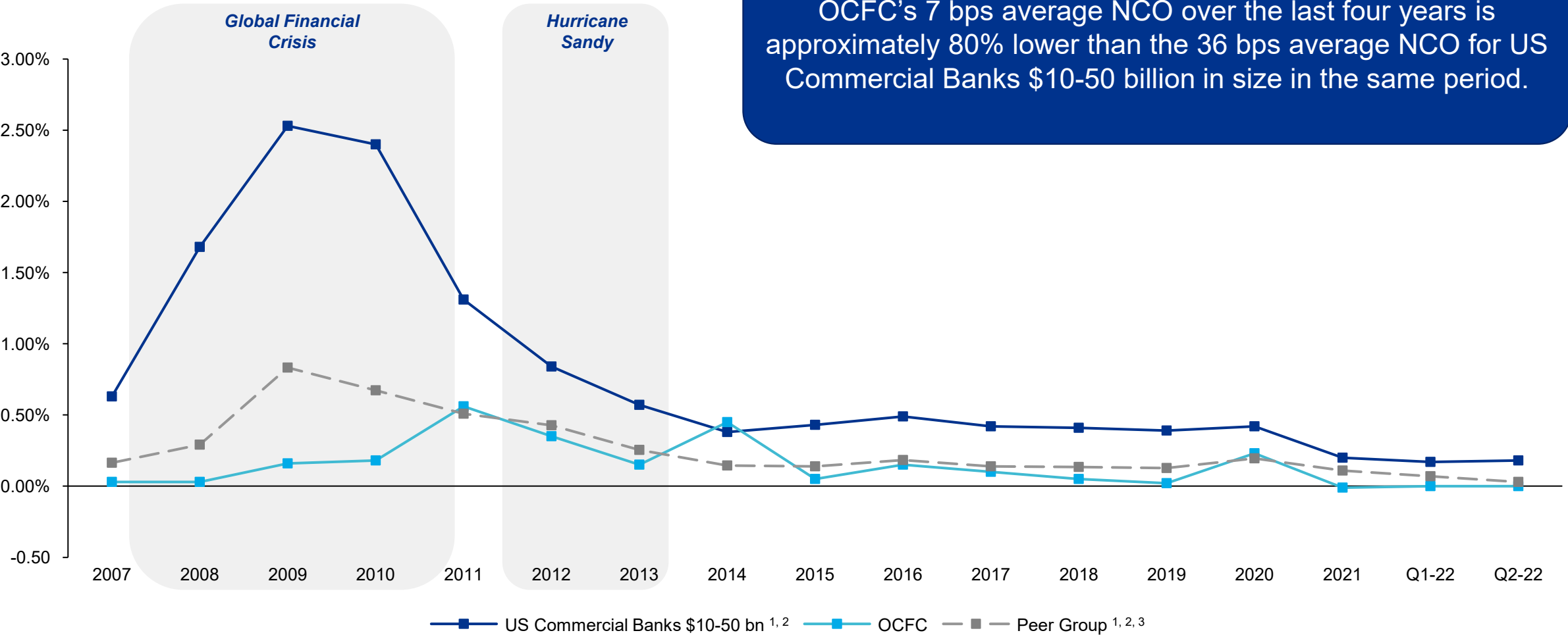
- Minimally dilutive and strategic acquisitions in critical new markets
- Stock buybacks
 - 2.9 million available shares for repurchase
- Stable & competitive dividend
 - 103rd consecutive quarter
 - Historical Payout Ratio of 30% to 40%
 - Announced an increase to the dividend by 18% to \$0.20 per share in Q3-22

⁽¹⁾ Tangible book value per common share excludes goodwill, core deposit intangible, and preferred equity. Refer to the "Non-GAAP Reconciliation" in the Earnings Release for additional information.

Appendix

OCFC's Strong History of Credit Discipline

Net Charge
Offs (NCOs) /
Avg. Loans
(%)

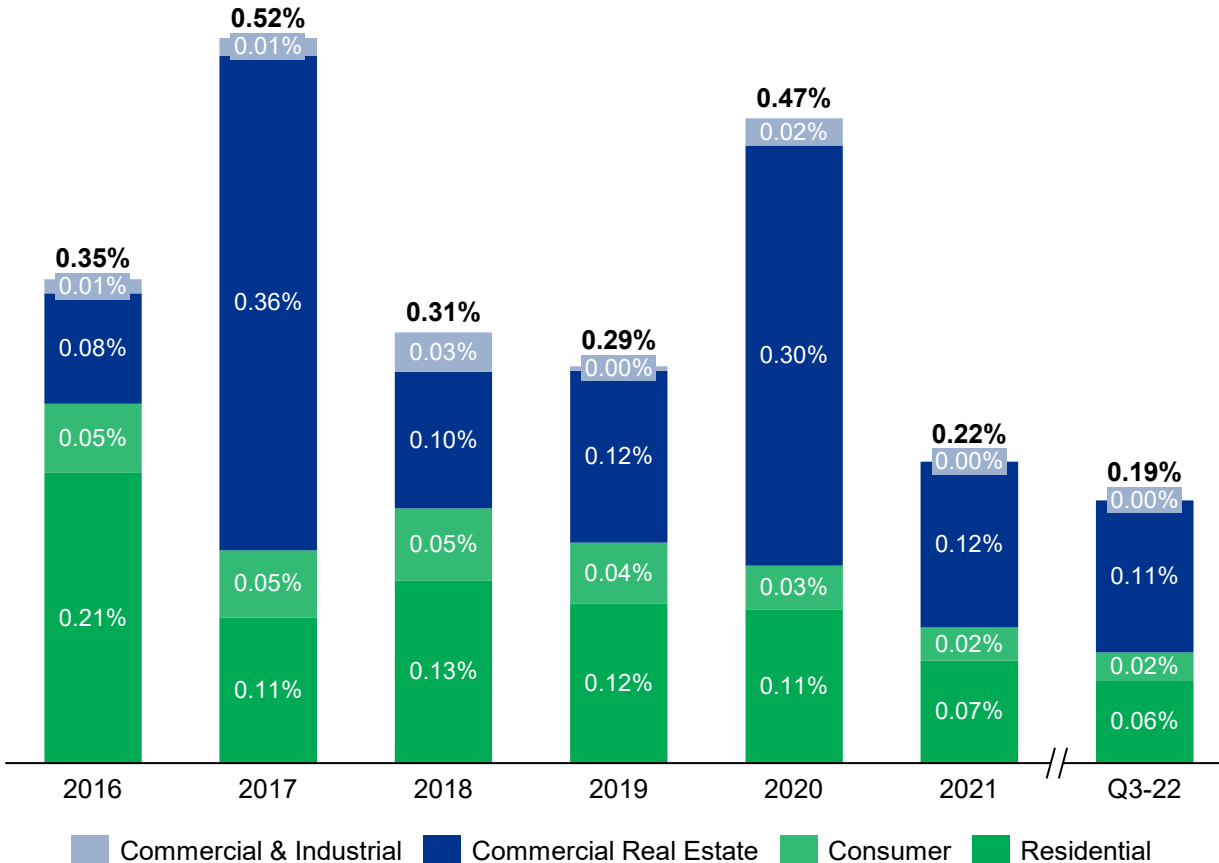


OCFC's 7 bps average NCO over the last four years is approximately 80% lower than the 36 bps average NCO for US Commercial Banks \$10-50 billion in size in the same period.

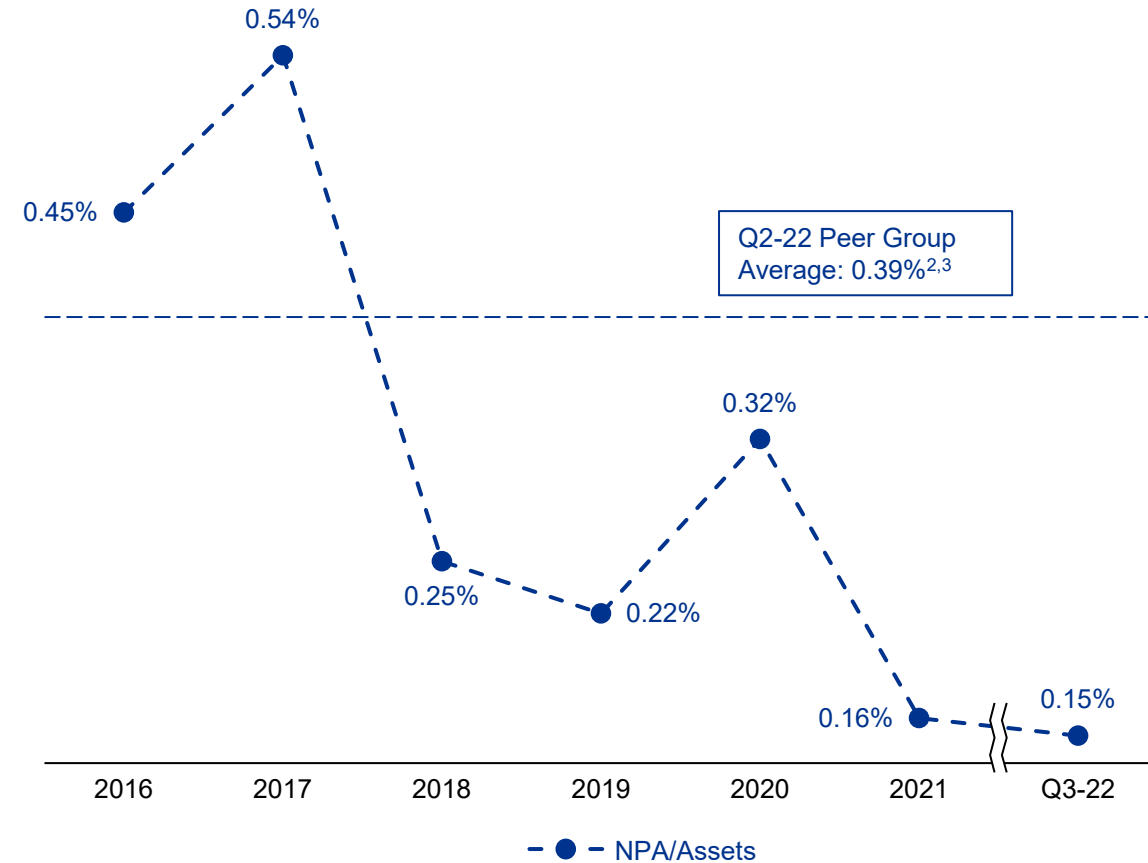
(1) Source: S&P Global
 (2) Proxy and US Bank industry reporting is on a one quarter lag
 (3) Peer group disclosed in OCFC's DEF-14A issued 4/20/21. This excludes UBNK due to the sale to People's United and BPFH due to merger with SVB Financial Group.

Conservative Credit Risk Profile

Non-performing Loans by Type as % of Loans¹



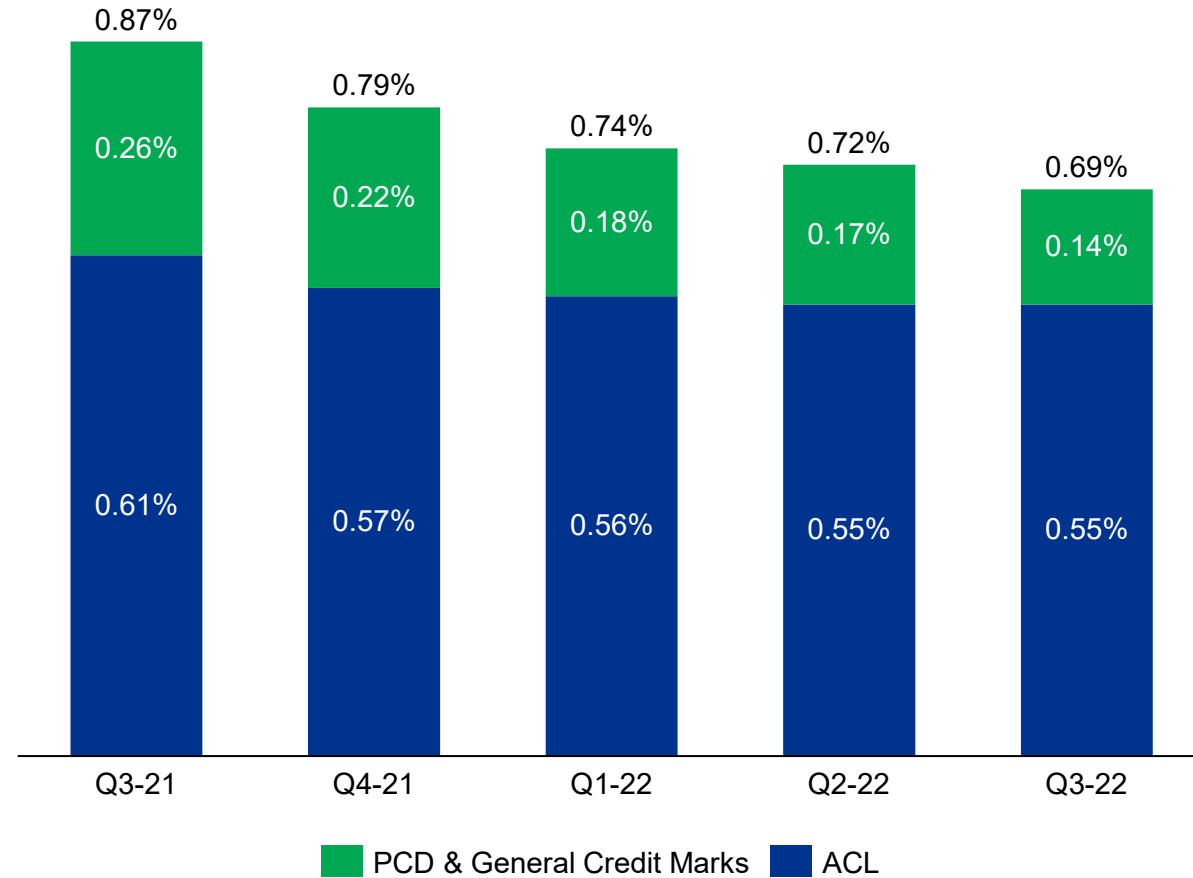
Continued Focus on Credit Risk¹



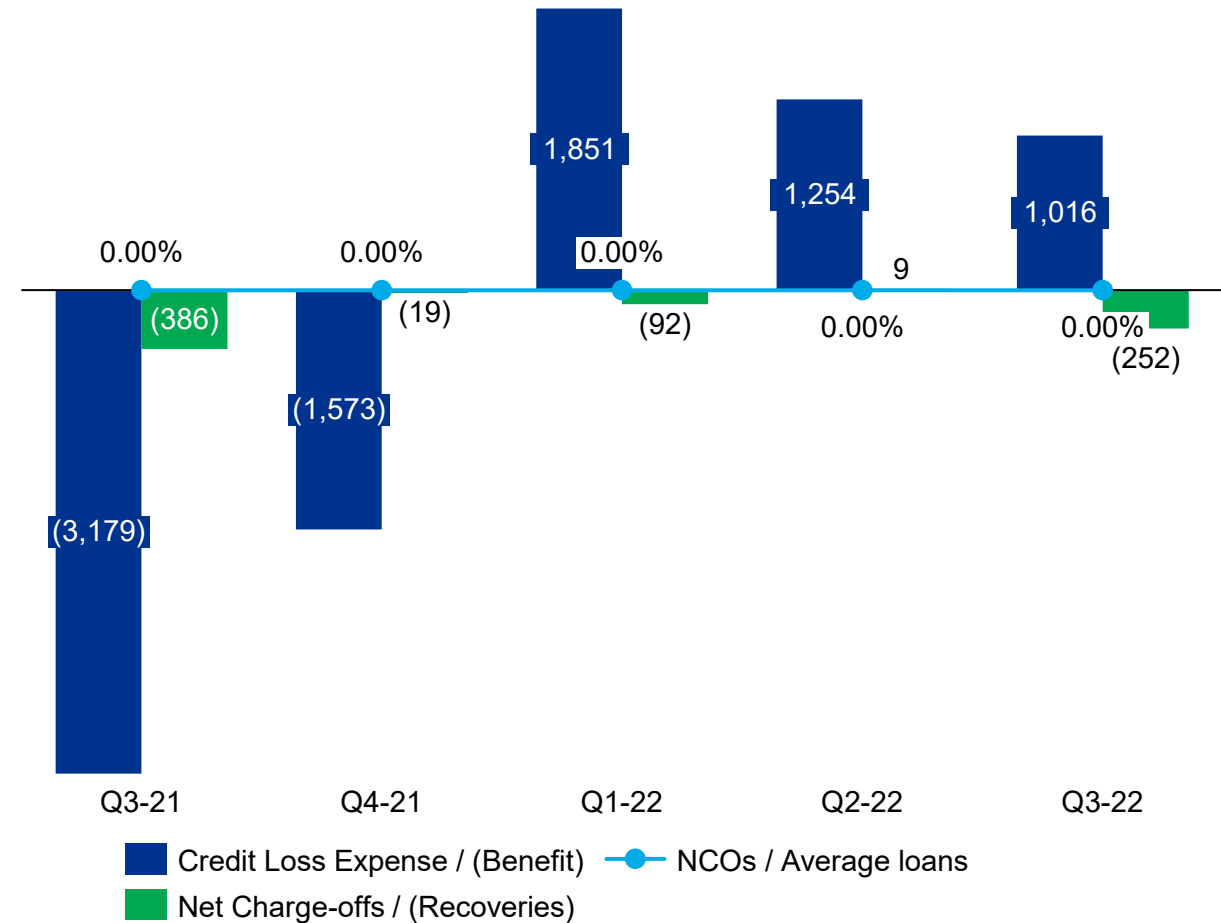
(1) PCD loans are not included in these metrics. Refer to "Asset Quality" section in the Earnings Release for additional information.
 (2) Source: S&P Global.
 (3) Peer group reporting is on a one quarter lag. Peer group disclosed in OCFC's DEF-14A filed 4/26/22. This excludes (i) Investors Bancorp due to the sale the Citizens Financial Group; (ii) Boston Private Financial Holdings due to the sale to SVB Financial Group; and (iii) Meridian Bancorp due to the sale to Independent Bank Corp.

Quarterly Credit Trends (1 of 2)

Loan Allowance for Credit Losses (ACL) Plus PCD & General Credit Marks / Total Loans



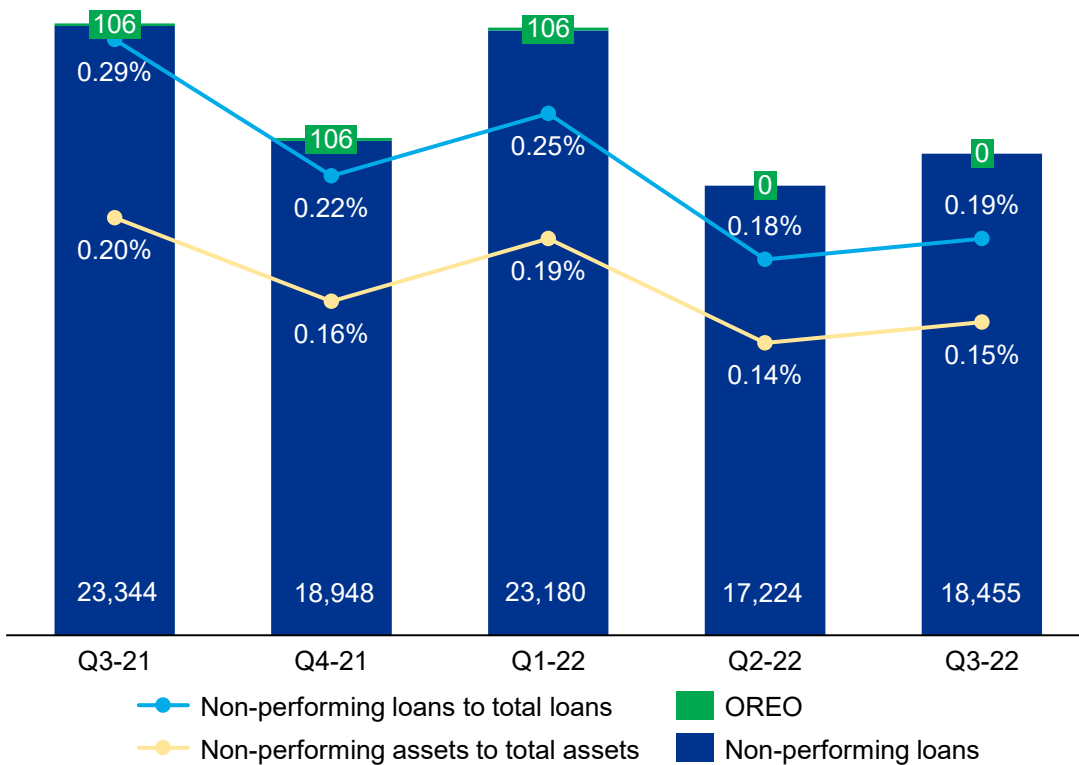
Net Charge-offs (NCOs) / (Recoveries) and Credit Loss Expense (Benefit) (\$'000)



Quarterly Credit Trends (2 of 2)

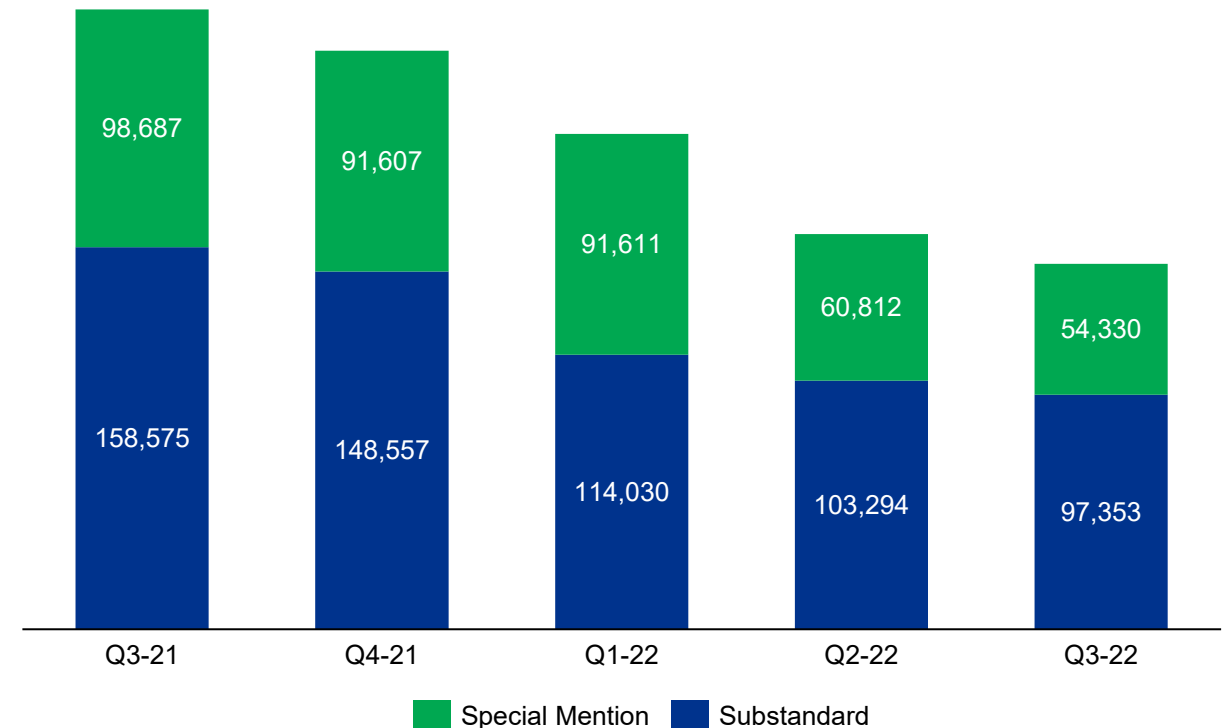
Strong asset quality trends driven by prudent loan growth and credit decisioning.

Non-Performing Loans and Assets (\$'000)¹



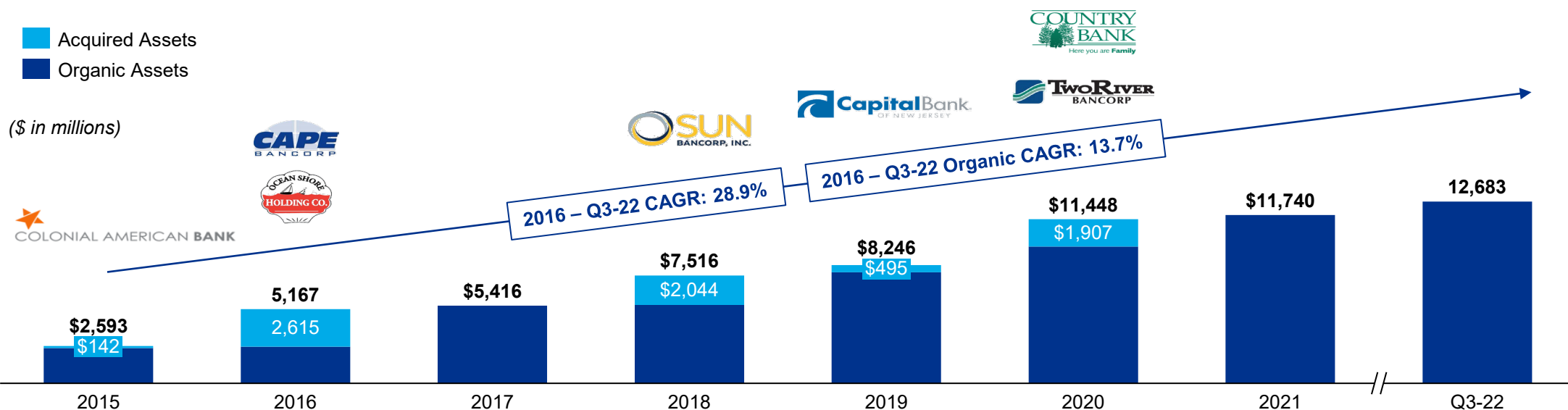
(1) PCD loans are not included in these metrics. Refer to Asset Quality section in the Earnings Release for additional information.

Special Mention and Substandard Loans (\$'000)



Note: Of the \$54.3 million in Special Mention loans and \$97.4 million of Substandard loans, \$52.1 million (or 95.9%) and \$83.3 million (or 85.6%) are current on payments, respectively.

Asset Growth Supplemented by Strategic M&A



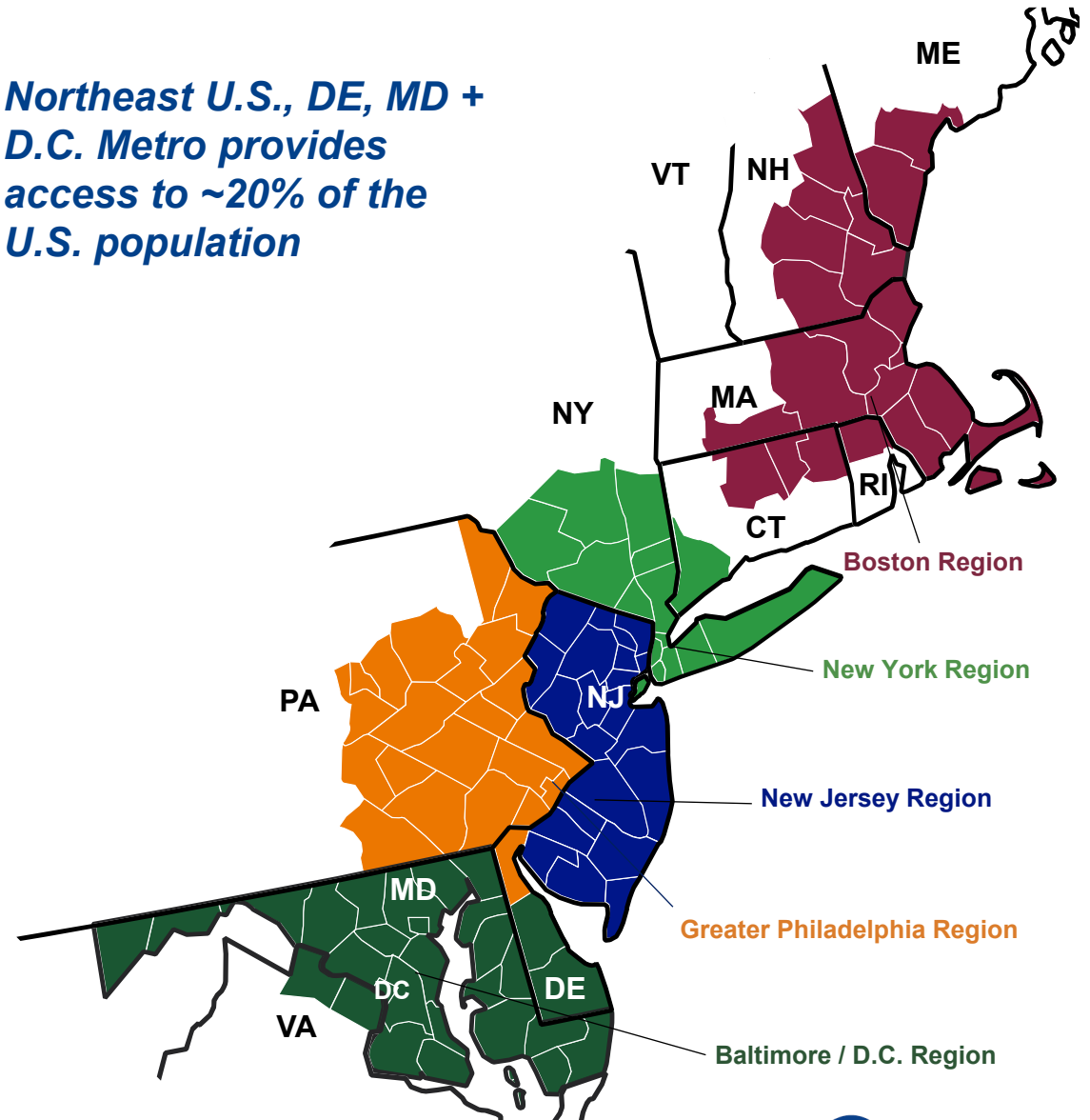
Target	Closing Date	Transaction Value	Total Assets
Colonial American Bank	July 31, 2015	~\$12 million	\$142 million
Cape Bancorp	May 2, 2016	~\$196 million	\$1,518 million
Ocean Shore Holding Co.	November 30, 2016	~\$146 million	\$1,097 million
Sun Bancorp, Inc.	January 31, 2018	~\$475 million	\$2,044 million
Capital Bank of New Jersey	January 31, 2019	~\$77 million	\$495 million
Two River Bancorp	January 1, 2020	~\$197 million	\$1,109 million
Country Bank Holding Company Inc.	January 1, 2020	~\$113 million	\$798 million
Partners Bancorp ²	TBD	~\$186 million	\$1,640 million

Weighted average¹: Price/Tangible Book Value 158%; Core Deposit Premium 9.0%

Northeast and Mid-Atlantic Expansion Opportunities¹

- New Jersey is an attractive market.
 - Statewide total population of 9.3 million.
 - Most densely populated state.
 - 11th most populous state.
 - Median household income of \$85,245.
- Significant opportunities for acquisitions to build customer base.
- Support expansion in Pennsylvania, Metropolitan New York, Boston, Baltimore, and Washington D.C.

Northeast U.S., DE, MD + D.C. Metro provides access to ~20% of the U.S. population



⁽¹⁾ Source: U.S. Census Bureau

Experienced Management Team with Banking Expertise

Executive	Title	Years with OceanFirst ¹	Select Experience
Christopher D. Maher	Chairman & Chief Executive Officer	9	<ul style="list-style-type: none"> • Director of the Federal Reserve Bank of Philadelphia • Former President and CEO of Patriot National Bancorp • Former EVP at Dime Community Bancshares, Inc.
Joseph J. Lebel III	President & Chief Operating Officer	16	<ul style="list-style-type: none"> • Wachovia Bank • Member of the Board for the New Jersey Chamber of Commerce
Patrick S. Barrett	Executive Vice President & Chief Financial Officer	<1	<ul style="list-style-type: none"> • Former CFO of First Midwest Bancorp, Inc. and Fulton Financial Corp. • Extensive leadership and management experience at several financial institutions
Steven J. Tsimbinos	Executive Vice President, General Counsel & Corporate Secretary	12	<ul style="list-style-type: none"> • Thacher Proffitt & Wood • Lowenstein Sandler PC
Grace M. Vallacchi	Executive Vice President & Chief Risk Officer	5	<ul style="list-style-type: none"> • Office of the Comptroller of the Currency • First Fidelity
Michele B. Estep	Executive Vice President & Chief Administrative Officer	15	<ul style="list-style-type: none"> • Sun National Bancorp • Key Bank
Karthik Sridharan	Executive Vice President & Chief Information Officer	3	<ul style="list-style-type: none"> • Citigroup • JP Morgan Chase • Bank of America

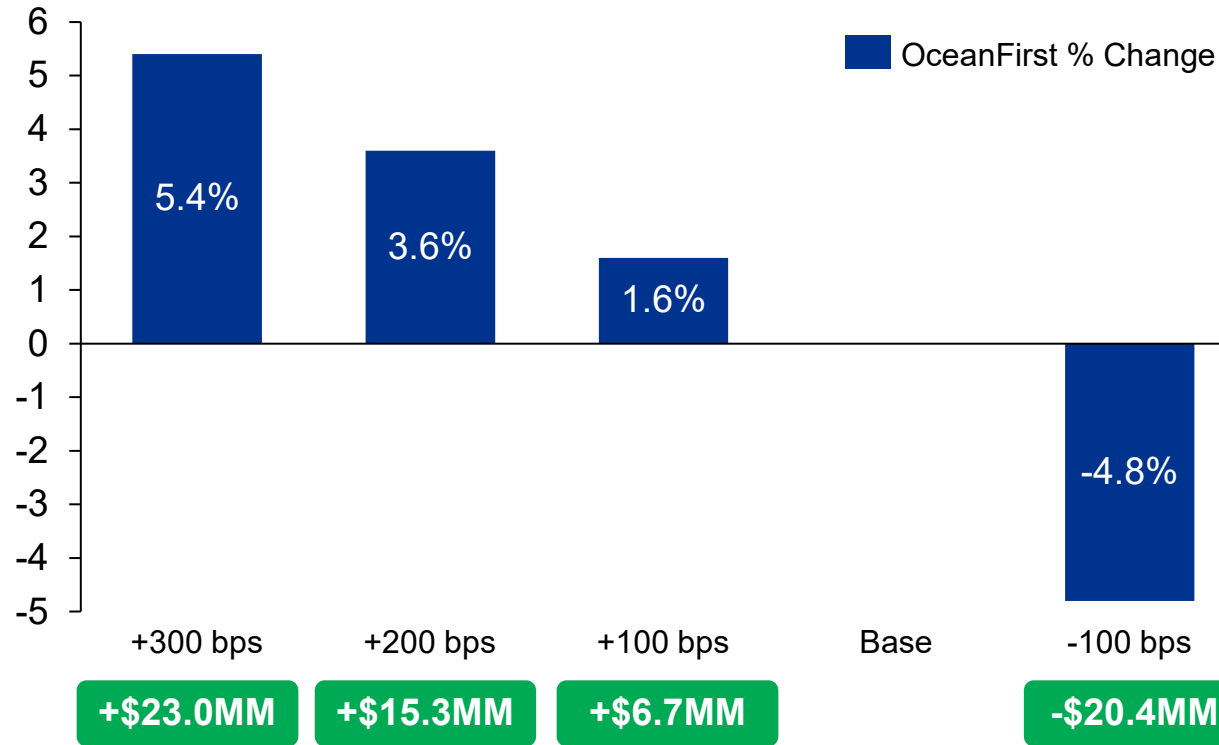
Substantial insider ownership of 11%², including Directors, Executive Officers, ESOP and OceanFirst Foundation.

(1) Represents years of experience at OceanFirst and includes years at acquired banks.

(2) As of 09/30/22.

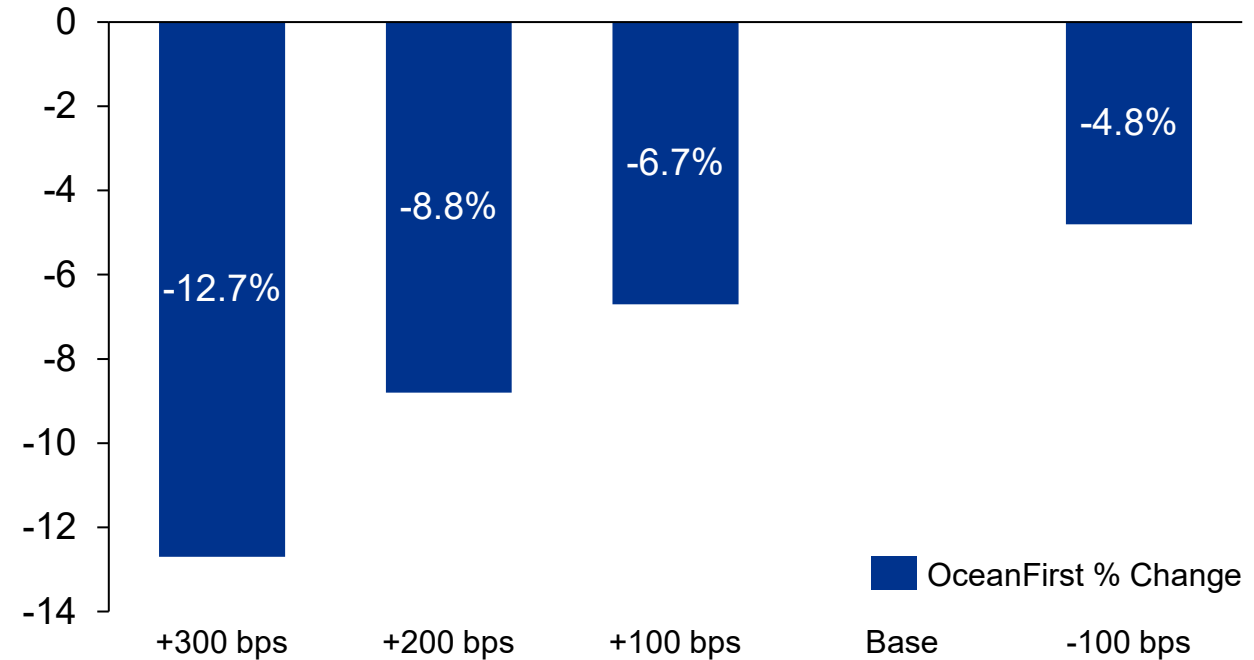
Interest Rate Sensitivity (1 of 2)

Earnings at Risk (EAR)¹ - % Change



Impact to Net Interest Income¹

Economic Value of Equity (EVE)¹ - % Change

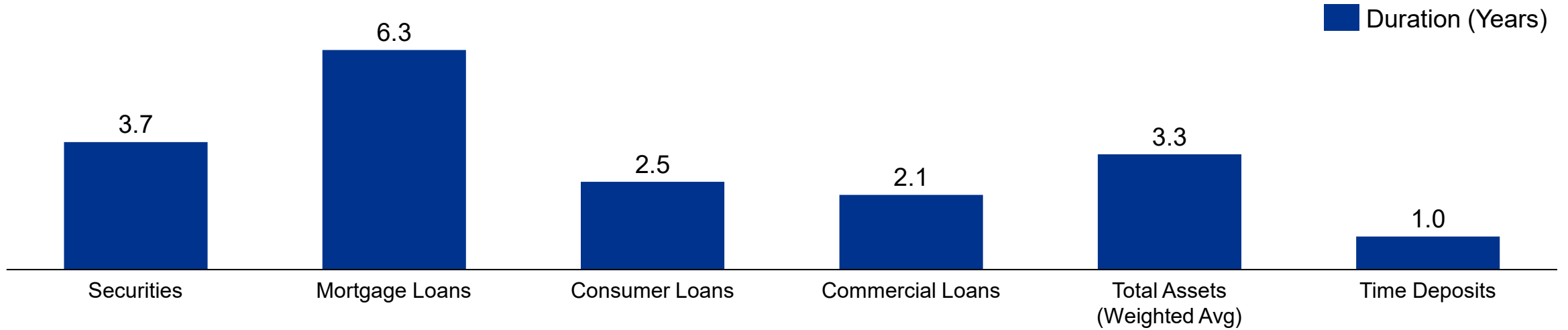


- OceanFirst Bank's balance sheet is asset-sensitive. An upward climb in rates should yield positive results in net interest income.

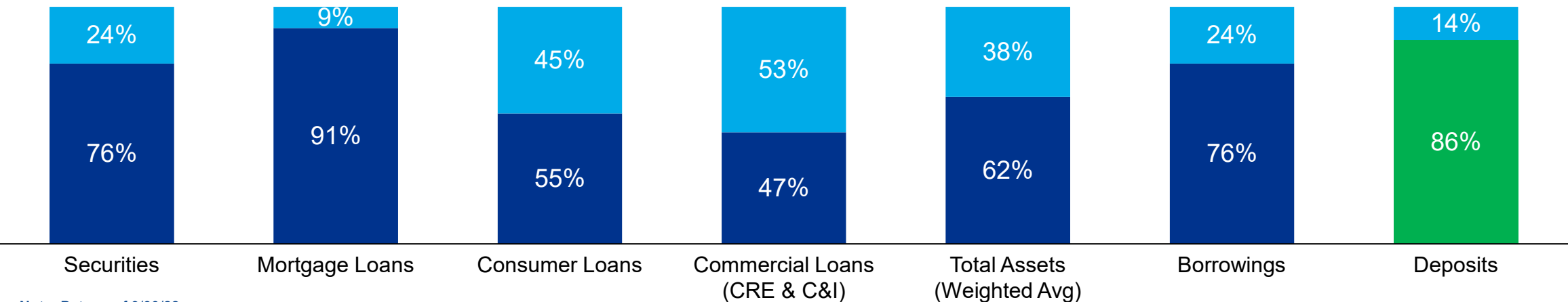
⁽¹⁾ Refer to the Quantitative and Qualitative Disclosures About Market Risk to be filed with the Form 10-Q for additional details.

Interest Rate Sensitivity (2 of 2)

Asset and Liability Duration (Years)



Rate Characteristics



Note: Data as of 9/30/22