**APRIL 2021** 

## VERMILION ENERGY INVESTOR PRESENTATION INTERNATIONALLY DIVERSIFIED | FREE CASH FLOW FOCUSED | ESG LEADERSHIP



VERMILION ENERGY



# **VERMILION'S KEY ATTRIBUTES**

### Unique portfolio of internationally diversified assets

- Exposure to global commodity price benchmarks reduces cash flow volatility
- Will support the return to a dividend capital markets model (over \$40/share of dividends from 2003 to early 2020)

### Long history of strong profitability and free cash flow generation

- High margin, low decline assets with strong capital efficiencies
- Generated ~\$1.4 billion of FCF from 2016 through 2020
- Vermilion has delivered an average 11% ROACE since inception

### Significant leverage to recovering global commodity prices

- 2021E FCF in excess of \$350MM at US\$60/bbl WTI\*
- +US\$1/bbl change in oil = +\$17MM of FCF\*\*
- +C\$1/mmcf change in European natural gas = +\$28MM of FCF\*\*
- Compelling investment opportunity
  - Currently trading at one of the highest free cash flow yields amongst our peers (over 20%)\*\*\*
- Industry leader in sustainability and ESG performance
  - Focused on ESG for over a decade with continued recognition by independent ESG agencies

\* Based on company estimates and commodity strip at March 15, 2021, with flat WTI pricing from March forward, and includes the impact of existing hedges. March 15, 2021 strip pricing: Brent = WTI plus US\$2.95/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. \*\* Sensitivities are represented on an unhedged basis. \*\*\* Based on RBC research (see slide 12).

# **CAPITAL MARKETS SUMMARY**

Market Summary	
Trading Price (March 31, 2021)	\$9.13 (TSX), \$7.28 (NYS
Ticker Symbol (TSX & NYSE)	VE
Shares Outstanding (December 31, 2020)	158.7 milli
Average Daily Trading Volume (shares)	2.5 million (TSX), 1.9 million (NYS
Monthly Dividend	Currently Suspend
Director and Employee Ownership *	5
Capital Structure	
Market Capitalization	\$1.5 billi
Enterprise Value	\$3.6 billi
Net Debt (including net working capital, December 31, 2020) **	\$2.1 billi
2021E Net Debt-to-FFO Ratio ***	2.
2021 Guidance	
Production	83,000 – 85,000 boe
E&D Capital Expenditures	\$300N

### **OUR INTENT IS TO REINSTATE A DIVIDEND WHEN APPROPRIATE**

\* Based on fully-diluted shares. \*\* Net Debt is a non-GAAP measures (see Advisory). \*\*\* Based on March 15, 2021 strip and company estimates. 2021 strip at March 15, 2021: Brent (US\$/bbl) \$64.30; WTI US\$61.35/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. Refer to the "FFO Sensitivity" slide in this presentation for more details on pricing assumptions. Includes existing hedges.

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VET: TSX

NYSE

# **ESG LEADERSHIP**

#### Environmental







Governance



Vermilion is committed to reducing the environmental impact of traditional energy production, the enrichment and care of the communities in which we live and work, and maintaining our strong corporate governance

- **CDP** Leadership Level rating of "A-"
  - Top 10% of oil and gas companies globally in 2020
- SAM's Corporate Sustainability Assessment (CSA)
  - Ranked at the top of our peer group in 2020
  - Selected for The Sustainability Yearbook 2021, which recognizes that our CSA sustainability performance is within the top 15% of our industry (SAM's Upstream Oil & Gas and Integrated category)
- The Globe and Mail, Board Games
  - Ranked 5<sup>th</sup> amongst our peer group, 7<sup>th</sup> amongst Canadian oil and gas companies, and within the second quartile of all companies in the S&P/TSX Composite Index in 2020

#### MSCI ESG Research

- "AA" ESG Rating in 2020\*
- Institutional Shareholder Services (ISS) QualityScore
  - Recognized as a leader in managing risk in our industry with a decile rating of "1" for Environmental and Social practices, and "3" for Governance practices in 2021
- Sustainalytics
  - Risk Rating of "31.1" in 2020 places us at the top of our peer group\*\*
- France's Circular Economy Award presented to Vermilion for our project to supply geothermal heat from our oil operation to local tomato greenhouses

### READ MORE AT <u>HTTP://SUSTAINABILITY.VERMILIONENERGY.COM</u> AND SLIDES 28 THROUGH 33

\* The use by Vermilion Energy Inc of any MSCI ESG Research LLC or its affiliates ("MSCI") data, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation, or promotion of Vermilion by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided 'as-is' and without warranty. MSCI names and logos are trademarks or service marks of MSCI. \*\* Peers with Sustainalytics scores include; ARX, BTE, CPG, ERF, FEC, MEG, TOU, VII.



# **INTERNATIONAL DIVERSIFICATION**

## **CORE OPERATING AREAS**



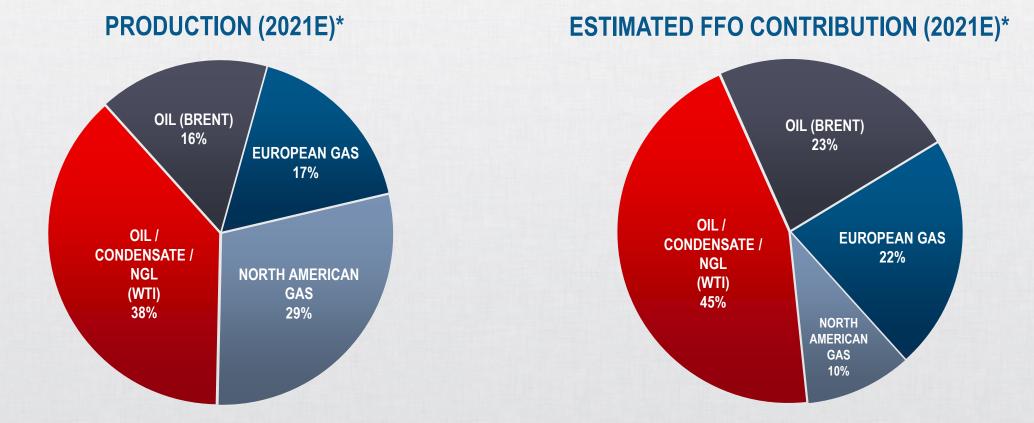
#### **VERMILION IS FOCUSED IN STABLE CORE AREAS**

\* 2021 production and FFO based on March 15, 2021 strip and company estimates. 2021 strip at March 15, 2021: Brent (US\$/bbl) \$64.30; WTI US\$61.35/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. Refer to the "FFO Sensitivity" slide in this presentation for more details on pricing assumptions. Includes existing hedges. Fund Flows from Operations (FFO) IS a non-GAAP measure (see Advisory).

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# **GLOBAL COMMODITY DIVERSIFICATION**



#### EXPOSURE TO GLOBAL COMMODITY PRICE BENCHMARKS REDUCES CASH FLOW VOLATILITY

\* Company estimates as at March 15, 2021. FFO Contribution excludes interest expense. FFO estimate based on March 15, 2021 strip pricing: Brent (US\$/bbl) \$64.30; WTI US\$61.35/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. Refer to the "FFO Sensitivity" slide in this presentation for more details on pricing assumptions.



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# **GLOBAL CRUDE OIL PRICING ADVANTAGE**

- Vermilion has significant leverage to oil prices
  - An increase of US\$1/bbl generates approximately \$17MM of incremental FCF on an unhedged basis
- Approximately 35% of Vermilion's crude oil production is priced with reference to Dated Brent\*
  - Vermilion's Australian crude currently selling at an approximate US\$11.00/bbl premium to Dated Brent
- In aggregate, Vermilion's global crude oil portfolio sells at an approximate US\$0.50 discount to WTI based on 2021 actual and forward pricing\*

### **OIL BENCHMARKS**

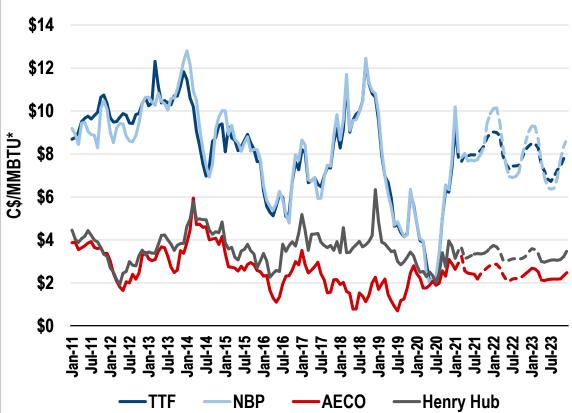
	2021E VET Crude Oil Mix	2021E VET Premium / (Discount) to WTI (US\$/bbl)*
Brent**	35%	\$5.00
C5+ (AB Condy)	9%	(\$0.25)
Guernsey Light Sweet (Wyoming Light Oil)	6%	(\$2.00)
MSW (AB Light Oil)***	10%	(\$4.25)
LSB (SE SK Light Oil)***	40%	(\$4.50)
Total	100%	(\$0.50)

### VERMILION'S OIL PORTFOLIO PROVIDES EXPOSURE TO PRICE-ADVANTAGED BENCHMARKS

\* Based on internal production and marketing estimates and March 15, 2021 full-year differentials rounded to the nearest \$0.25. \*\* Reflects weighted average of Brent plus the Pyrenees price marker, upon which Australia's Wandoo crude is benchmarked. \*\*\* "LSB" – Light Sour Blend; "C5+" – Condensate; "MSW" – Mixed Sweet Blend.

# **EUROPEAN NATURAL GAS PRICING**

- Vermilion has significant leverage to European natural gas prices (+\$1/mmbtu = +\$28MM incremental FCF)
- European natural gas forward prices are currently in the \$6 to \$10/mmbtu range
  - Strengthening European carbon pricing is supportive to European natural gas pricing
  - European natural gas prices trade at a \$4 to \$7/mmcf premium to AECO and a \$3 to \$6/mmcf premium to NYMEX
- Declining European domestic production and rising use of gas in the power sector results in higher dependence on imported supply



#### **GLOBAL NATURAL GAS PRICES**

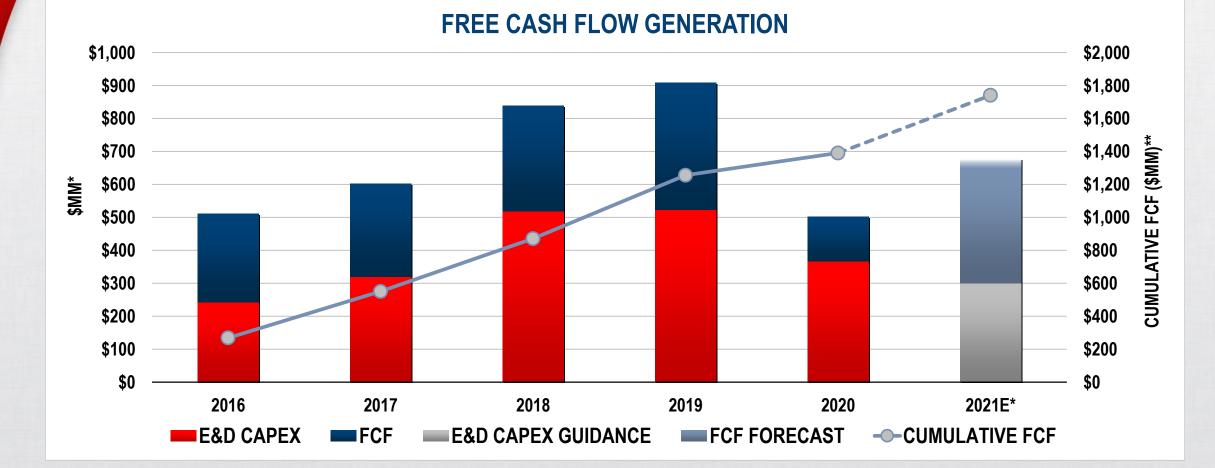
### EUROPEAN NATURAL GAS FORWARD PRICES CONTINUE TO TRADE AT A SIGNIFICANT PREMIUM VERSUS NORTH AMERICA



# FOCUS ON FREE CASH FLOW & PROFITABILITY



### **FREE CASH FLOW**



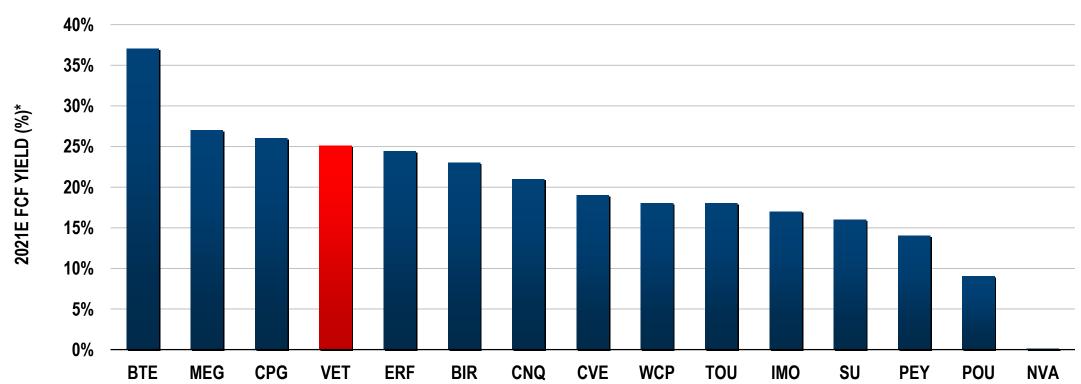
#### FROM 2016 THROUGH 2020 WE REINVESTED ~60% OF FFO INTO E&D CAPEX AND GENERATED ~\$1.4 BILLION OF FCF

\* 2021 FFO estimate based on March 15, 2021 strip pricing and company estimates. 2021 strip at March 15, 2021: Brent (US\$/bbl) \$64.30; WTI (US\$/bbl) \$61.35; LSB = WTI less (US\$/bbl) \$4.40; TTF (\$/mmbtu) \$8.22; AECO (\$/mmbtu) \$2.60; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. FFO based on the mid-point of our production guidance range. Refer to the "FFO Sensitivity" slide in the Supplemental Information section of this presentation **VET**: **TY NYSE** for more details on pricing assumptions. Includes existing hedges. FCF presented as FFO less the mid-point of our E&D Capital Guidance range. \*\* Based on company reports and 2021 forecast described previously.

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### **FREE CASH FLOW YIELD**



#### VERMILION TRADES AT ONE OF THE HIGHEST FCF YIELDS AMONGST CANADIAN PEERS

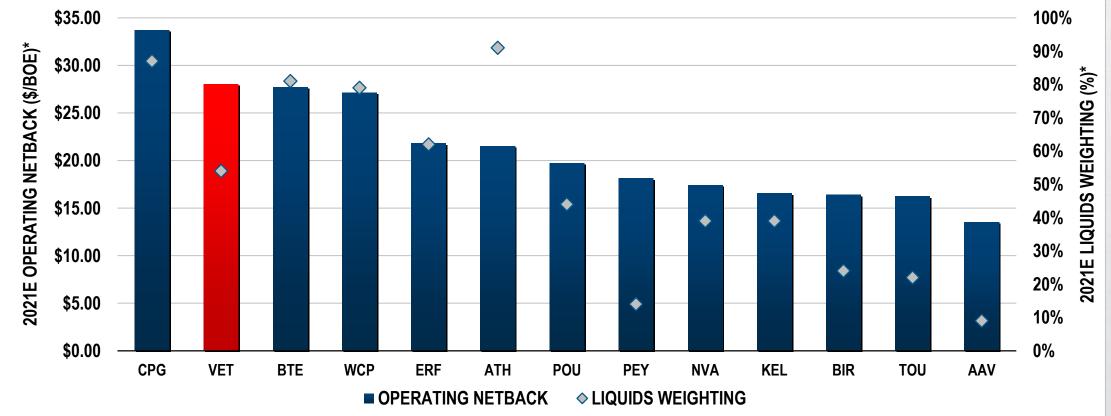
\* Source: RBC estimates as of March 25, 2021, using RBC 2021 base price deck: WTI US\$61.53/bbl; Brent US\$64.02/bbl; NYMEX US\$2.85/mmbtu; AECO \$2.95/mmcf. Canadian based companies represented, with >50,000 boe/d of 2021E production based on RBC's estimates. FCF Yield = (Operating Cash Flow – Gross Capital Expenditures) / Market Capitalization.

### 2021E FCF YIELD

### VET: TSX 12

### **OPERATING NETBACKS**





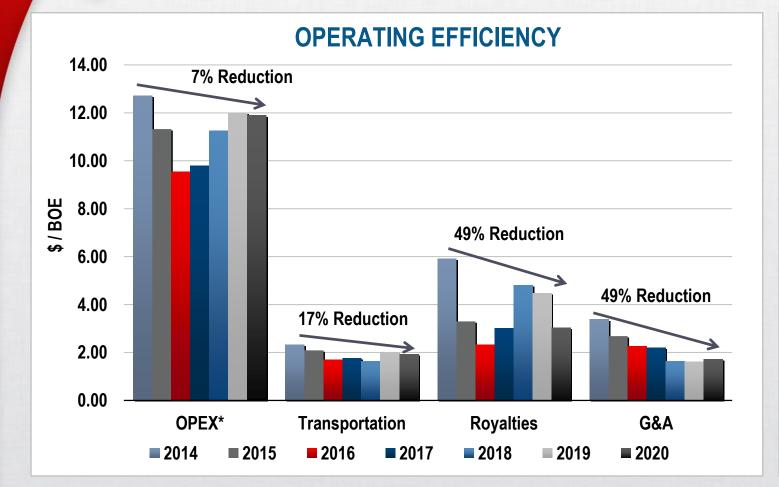
#### VERMILION'S INTERNATIONALLY DIVERSIFIED ASSETS PRODUCE TOP QUARTILE NETBACKS

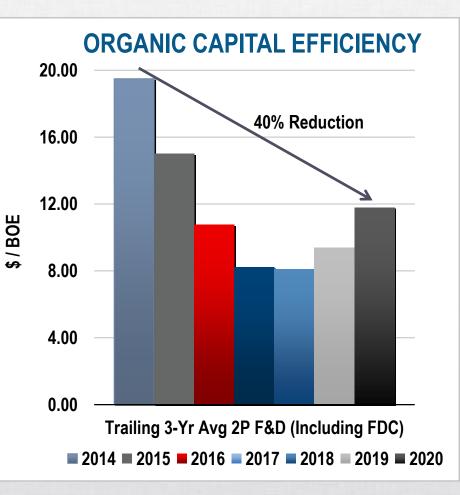
\* Source: RBC Estimates from March 29, 2021 comp tables based on 2021 futures pricing as follows: WTI US\$59.49/bbl; NYMEX US\$2.76/mmbtu

VET: TSX MILE 13

VERMILION

### **COST REDUCTION**





#### VERMILION'S ONGOING FOCUS ON EFFICIENCY HAS RESULTED IN SIGNIFICANT PER UNIT COST REDUCTIONS

\* Opex increase since 2017 reflects partial 2018 and full-year 2019 impact of the Spartan acquisition, which was comprised of oil-weighted assets (90% light oil) that have a higher unit operating cost, but also a higher revenue contribution.



## **FFO SENSITIVITY**

### ANNUAL 2021 UNHEDGED FFO SENSITIVITY (C\$MM)\*

	Change	FFO Impact (C\$)
WTI & Brent	US\$1/bbl	\$17.0MM
LSB / WTI Differential	US\$1/bbl	\$6.2MM
TTF & NBP	\$0.25/mmbtu	\$7.0MM
AECO	\$0.25/mmbtu	\$13.1MM
CAD/USD	\$0.01	\$6.0MM
CAD/EUR	\$0.01	\$0.1MM

COMMODITY PRICES**	2021E
Brent (US\$/bbl)	\$64.30
WTI (US\$/bbl)	\$61.35
LSB = WTI less (US\$/bbl)	\$4.40
MSW = WTI less (US\$/bbl)	\$4.27
TTF (\$/mmbtu)	\$8.22
NBP (\$/mmbtu)	\$8.36
AECO (\$/mmbtu)	\$2.60
Henry Hub (US\$/mmbtu)	\$2.67
CAD/USD	1.25
CAD/EUR	1.50
CAD/AUD	0.97
EUR/GBP	1.16

#### OUR INTERNATIONALLY DIVERSIFIED PORTFOLIO PROVIDES LEVERAGE TO GLOBAL COMMODITY PRICES

\* Annual unhedged FFO sensitivity based on current 2021 production guidance. \*\* Commodity price assumptions listed have been reflected throughout this presentation using the March 15, 2021 strip, unless otherwise noted.

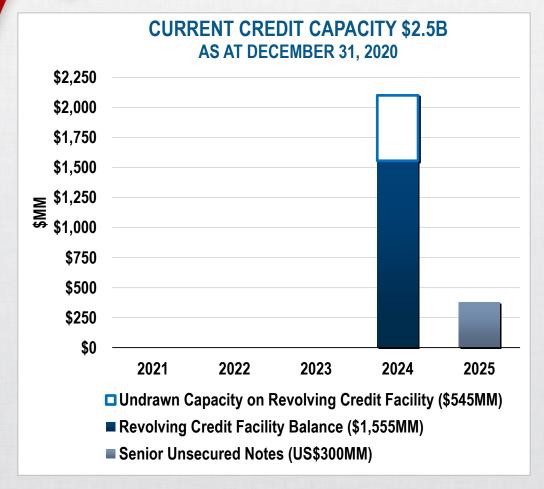
VET: TSX



# **BALANCE SHEET**



# **BALANCE SHEET COMPOSITION**



### No near-term maturities

- Covenant-based credit facility termed out to May 2024
- US\$ Senior Notes termed out to March 2025

Vermilion's US\$ Senior Notes have no financial covenants and have been assigned the following credit ratings\*\*

- Moody's: B3
- S&P: B+
- Fitch: BB-

4-Year Covenant-based Credit Facility Financial Covenants	Covenant	YE 2019	YE 2020
Total debt / Consolidated EBITDA**	Less than 4.0	1.9	3.5
Senior debt / Consolidated EBITDA**	Less than 3.5	1.6	2.8
Interest Coverage Ratio**	Greater than 2.5	13.5	8.1

### AMPLE LIQUIDITY WITH >\$175MM PAID DOWN ON OUR REVOLVING CREDIT FACILITY SINCE Q2 2020

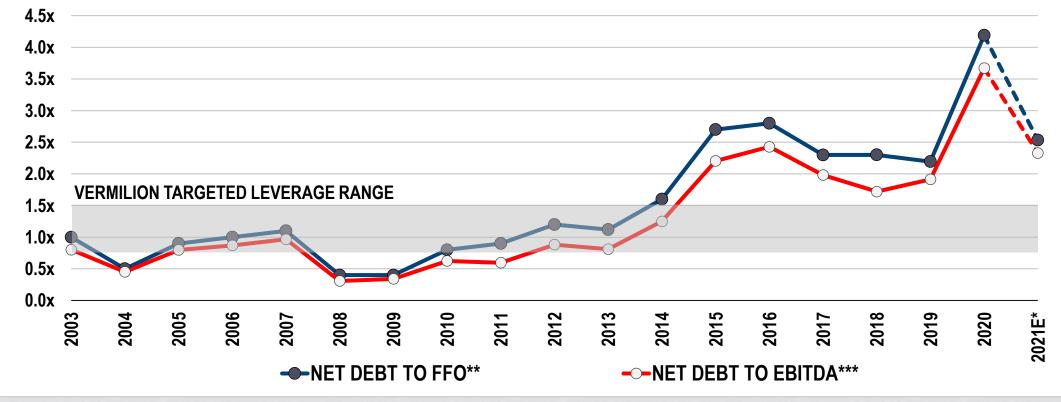
\* The terms of the indenture limit the ability to, among other things: make certain payments/distributions, incur additional indebtedness or perform certain corporate restructurings. \*\* Values as defined in the credit agreement.





### **FINANCIAL LEVERAGE**

### **LEVERAGE RATIOS**



#### FOCUSED ON REDUCING LEVERAGE TO OUR TARGETED RANGE

\* 2021 FFO estimate based on March 15, 2021 strip pricing and company estimates. 2021 strip at March 15, 2021: Brent (US\$/bbl) \$64.30; WTI (US\$/bbl) \$61.35; LSB = WTI less (US\$/bbl) \$4.40; TTF (\$/mmbtu) \$8.22; AECO (\$/mmbtu) \$2. 60; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. FFO based on the mid-point of our production guidance range. \*\* Reflects period-end Net Debt. \*\*\* EBITDA as defined in the credit agreement.

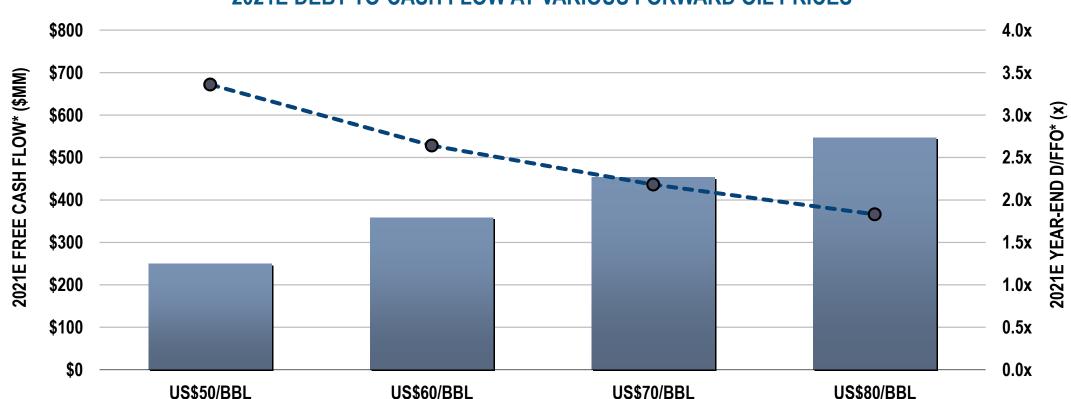
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VET: TSX

NYSE



# **2021 LEVERAGE SENSITIVITY**



#### 2021E DEBT-TO-CASH FLOW AT VARIOUS FORWARD OIL PRICES

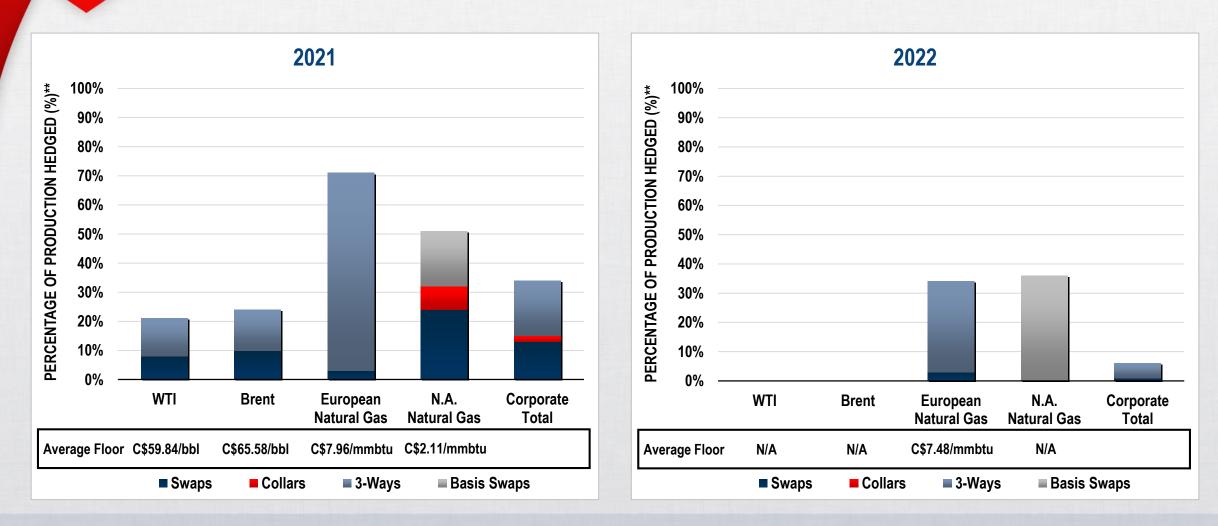
#### SIGNIFICANT TORQUE TO A CONTINUING OIL PRICE RECOVERY FACILITATES ORGANIC DELEVERING

\* Based on company estimates and commodity strip at March 15, 2021, with quoted flat WTI pricing from April forward and includes the impact of existing hedges. March 15, 2021 strip pricing: Brent = WTI plus US\$2.95/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97.

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NYSE

# **COMMODITY HEDGE POSITION**



VET: TSX

NYSE

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#### VISIT <u>VERMILIONENERGY.COM/INVEST-WITH-US/HEDGING.CFM</u> FOR MORE DETAILED HEDGING INFORMATION

\* Company estimates as at March 30, 2021. Bought Put Options are included as Collars in the chart above. Average prices above do not reflect the impact of Sold Puts within the 3-way structures which can alter the average floor price depending on the underlying commodity price. Average prices reflect exchange rates as follows: USD/CAD 1.26; EURCAD 1.48; GBP/CAD 1.73. \*\* Hedge percentages based on contracts in place as at March 1, 2021 as a percentage of current production guidance.



### SUMMARY

#### Unique portfolio of internationally diversified assets

- Exposure to global commodity price benchmarks reduces cash flow volatility
- Will support the return to a dividend capital markets model (over \$40/share of dividends from 2003 to early 2020)

### Long history of strong profitability and free cash flow generation

- High margin, low decline assets with strong capital efficiencies
- Generated ~\$1.4 billion of FCF from 2016 through 2020
- Vermilion has delivered an average 11% ROACE since inception

### Significant leverage to recovering global commodity prices

- 2021E FCF in excess of \$350MM at US\$60/bbl WTI\*
- +US\$1/bbl change in oil = +\$17MM of FCF\*\*
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- Compelling investment opportunity
  - Currently trading at one of the highest free cash flow yields amongst our peers (over 20%)\*\*\*
- Industry leader in sustainability and ESG performance
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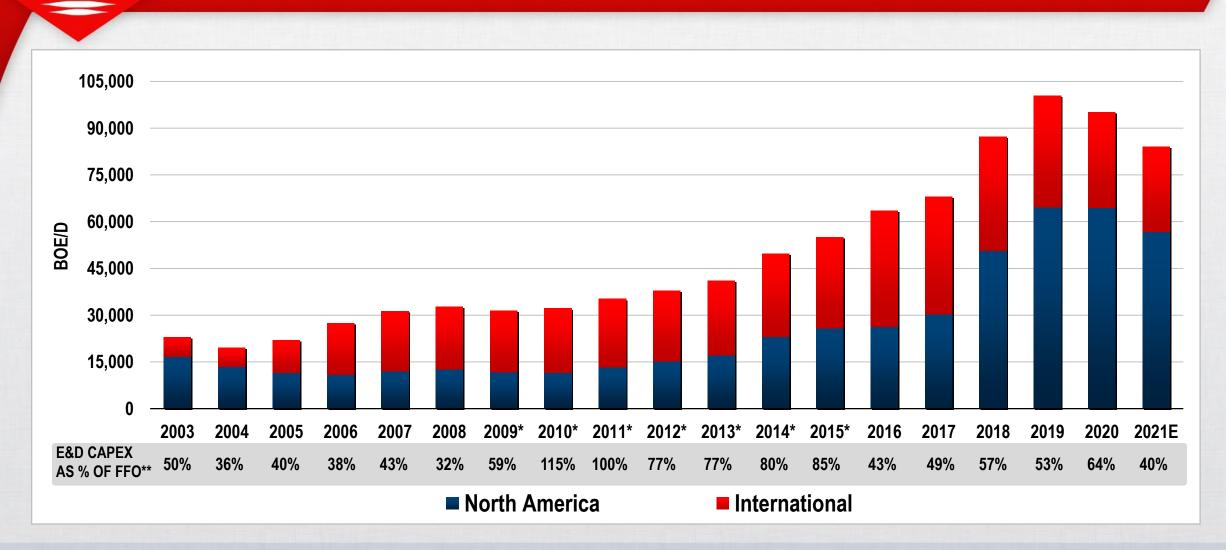
\* Based on company estimates and commodity strip at March 15, 2021, with flat WTI pricing from March forward, and includes the impact of existing hedges. March 15, 2021 strip pricing: Brent = WTI plus US\$2.95/bbl; LSB = WTI less US\$4.40/bbl; TTF \$8.22/mmbtu; AECO \$2.60/mmbtu; CAD/USD 1.25; CAD/EUR 1.50 and CAD/AUD 0.97. \*\* Sensitivities are represented on an unhedged basis. \*\*\* Based on RBC research (see slide 12).



# **ASSET OVERVIEW**



# **VERMILION PRODUCTION**



#### LOW REINVESTMENT RATIO DRIVES STRONG FREE CASH FLOW

\* 2009-2015: Includes E&D Capex of \$496MM and negative FFO of \$46MM associated with the Corrib project in Ireland, which produced first gas on December 30, 2015. \*\* 2021 FFO estimate based on March 15, 2021 strip pricing and company estimates. 2021 strip at March 15, 2021: Brent (US\$/bbl) \$64.30; WTI (US\$/bbl) \$61.35; LSB = WTI less (US\$/bbl) \$4.40; TTF (\$/mmbtu) \$8.22; AECO (\$/mmbtu) \$2.60; CAD/USD 1.25; CAD/EUR 1.50 and VET: TSX PROVIDE CAD/AUD 0.97. Refer to the "FFO Sensitivity" slide in the Supplemental Information section of this presentation for more details on pricing assumptions. Estimates include existing hedges and excludes interest.

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### **EUROPE**

#### IRELAND

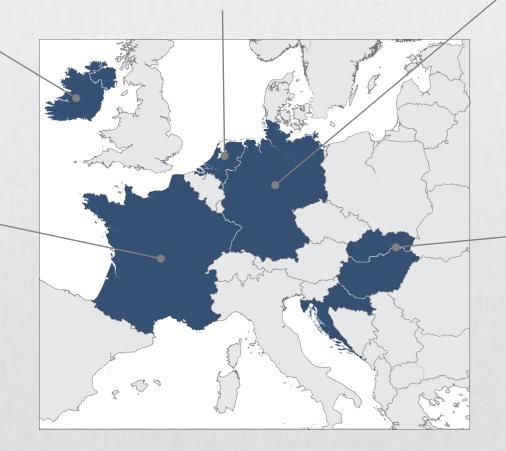
- 20% operated interest in the Corrib Natural Gas Project
- Corrib field constitutes ~90% of Ireland's gas production

#### FRANCE

- #1 domestic oil producer with ¾ share of the domestic industry
- Extensive inventory of workovers, recompletions, waterfloods and infill drilling

#### NETHERLANDS

- #2 onshore gas producer
- Large and growing inventory of drilling opportunities



#### GERMANY

 Established production operations and substantial exploratory land position in the North German Basin

#### **CENTRAL & EASTERN EUROPE**

- Approximately 3.4 million acres of undeveloped land across four countries (Hungary, Croatia and Slovakia)
- Focused on under-invested basins prospective for both oil and gas that can benefit from new technology
- Exploring certain farm-out opportunities to reduce exposure to higher risk assets

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# **CEE EXPLORATION POTENTIAL**

#### **VERMILION HAS BUILT A HIGHLY PROSPECTIVE EXPLORATION PORTFOLIO ACROSS CEE**

- Approximately 3.4 million net acres of undeveloped land across three countries (Hungary, Croatia and Slovakia)
- Focused on under-invested basins prospective for both oil and gas that can benefit from new technology
- Exploring certain farm-out opportunities to reduce exposure to higher risk assets

#### CROATIA

- > 2.2 million net acres with five licenses prospective for natural gas and light oil
- Drilled two successful gas wells in 2019 on the SA-10 block which tested at 15 mmcf/d and 17 mmcf/d, respectively\*
- Identified 10 additional prospects in close vicinity to the new SA-10 gas discoveries
- First production from SA-10 block planned for 2022

#### HUNGARY

- ▶ 950,000 net acres with four licenses prospective for shallow gas and light oil
- Drilled four (3.3 net) gas wells in 2019 which have produced over 1.0 bcf to date
- Identified nine additional prospects for future drilling
- Kadarkut License is prospective for oil with first well planned for Q1 2021

#### SLOVAKIA

- 240,000 net acres with two licenses prospective for natural gas
  - Trnava Licence a series of unproduced gas discoveries made during the 1950's planned to be developed using Vermilion's newly acquired proprietary 3D seismic data set. Several un-drilled fault-blocks imaged by 3D will also be tested.
  - Topolcany Licence plan to acquire new 3D seismic across a prospective area immediately adjacent to the Trnava Licence



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NYSE

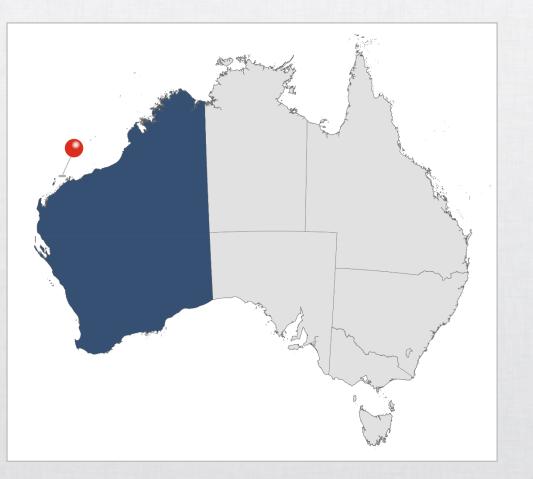
### FOCUSED ON ESTABLISHING LOW COST POSITIONS IN THE UNDER-EXPLOITED PANNONIAN BASIN

\* Ceric-01 well (100% working interest) tested at a final flow rate of 15.0 mmcf/d at a stabilized flowing wellhead pressure of 851 psi on a 0.86 inch diameter choke during a one hour flow period following perforating. An additional 18 hour flow test was later conducted at reduced rates to limit flaring. During this test, the well flowed at a rate of 6.2 mmcf/d at a stabilized flowing pressure of 1,376 psi on a 0.37 inch choke. No formation water was produced during the tests. The well encountered 32 feet of net pay in two Upper Miocene Pannonian sandstones from 3,346-3,353 and 3,828-3,861 feet. Only the lower zone was tested. Berak-01 well (100% working interest) tested at a rate of 17.2 mmcf/d during a four-hour flow period with a stabilized flowing wellhead pressure of 908 psi on a 0.875 inch diameter choke. A final shut in wellhead pressure of 1,186 psi was recorded following the flow test. The flow test continued an additional 12 hours at reduced choke sizes to minimize flaring. No formation water was produced during the test. The well logged 21 feet of net gas pay with an average porosity of 32% from the Upper Miocene Pannonian sandstone occurring within a gross measured depth interval of 3,006-3,033 feet. Test results are not necessarily indicative of long-term performance or ultimate recovery.



### **AUSTRALIA**

- 100% operated interest in Wandoo, an offshore oil field approximately 80 km N.W. of Australia (55m water depth)
- Horizontal well development with 20 producing wellbores and five dual lateral sidetracks tied into two platforms
- Two well-program planned for 1H 2022
- Contracted Wandoo crude oil sales receive a premium to Dated Brent index



#### STABLE ASSET DELIVERING PREMIUM TO BRENT PRICING AND STRONG FREE CASH FLOW

NYSE 26

## **NORTH AMERICA**

#### CANADA

- Targeting light oil and condensate-rich natural gas in West Central Alberta and light oil in SE Saskatchewan
- Over 400,000 net acres in West Pembina targeting the Mannville (2,400 2,700m depth) and Cardium (1,800m depth) formations with shared surface infrastructure
- Approximately 500,000 net acres of land in southeast Saskatchewan with development potential in several stacked high-return targets

#### **UNITED STATES**

- Targeting light oil opportunities in the Powder River Basin in northeastern Wyoming
- Over 130,000 net acres (90% operated WI) in the Powder River Basin targeting Turner Sand development in the Hilight (2,600m) and East Finn (1,500m) assets



### SIGNIFICANTLY ADVANTAGED PLAYS IN THE NORTH AMERICAN INDUSTRY



# **ESG PERFORMANCE**



# **ENVIRONMENTAL SUSTAINABILITY**

- We are playing a meaningful role in the energy transition by reducing the environmental impact of our traditional energy production and developing renewable energy projects
  - We deploy energy and emissions efficiency improvement projects throughout our operations
  - In France, oil operations provide geothermal heat to industrial-scaled agriculture and eco-friendly housing projects with strong social impact
- Vermilion has been consistently recognized for outstanding sustainability performance
- Our strategy is aligned with the UN's Global Goals for Sustainable Development (SDGs)
- We believe sustainability-oriented investors, governments and citizens will have their greatest positive impact by turning to Best-In-Class operators like Vermilion during the energy transition

### VALUES MATTER: WE HAVE MADE SUSTAINABILITY CENTRAL TO OUR STRATEGY



# **ENVIRONMENTAL PERFORMANCE**

#### CDP (FORMERLY CARBON DISCLOSURE PROJECT)

- CDP is a not-for-profit that provides a global disclosure system for investors and companies to manage their environmental impacts, including Climate (results at right)
- Submitted to CDP Water for the first time in 2020, achieving a B rating (highest ranking, and one of seven, for Canadian oil and gas sector companies)
- Vermilion reduced emissions intensity by 44% from 2014 to 2017

#### PARENTIS SUSTAINABILITY PARTNERSHIP (2012)

- Vermilion was the recipient of France's Circular Economy Award for our project to supply geothermal heat from our oil operation to local tomato greenhouses
- Project provides 8 MW of renewable energy and prevents the emission of 10,000 tonnes of CO2 per year

#### LA TESTE ECO-NEIGHBOURHOOD (2016)

- Our operations in La Teste, France support an eco-neighborhood heated using recycled geothermal heat from our oil operation
- 30-year partnership provides up to 80% of the heat for 550 homes by supplying 1 MW of renewable energy and preventing the emission of 500 tonnes of CO2 per year

### **VERMILION IS A CLIMATE LEADER IN OUR PEER GROUP**



#### 2020 Leadership Level rating of A-

One of five Canadian oil and gas sector companies, one of seven in North America, and 20 globally to achieve this level (Top 10%)

#### 2019 Leadership Level rating of A-

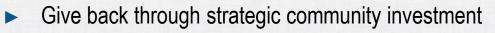
One of two Canadian oil and gas sector companies, one of four in North America, and 16 globally to achieve this level (Top 6%)

- 2018 Leadership Level rating of A-Only Canadian oil and gas sector company, one of two in North America. and 13 globally to achieve this level (Top 5%)
- 2017 Leadership Level rating of A-

Only Canadian energy sector company, one of two in North America, and 18 globally to achieve this level (Top 4%)

- **2016 "A list" level (highest ranking possible)** One of 193 companies globally, one of five energy companies in the world, and the only North American company to make the list
- 2015 Leading energy company on the Canadian Climate Disclosure Leadership Index (CLDI) First Canadian energy company to achieve the top score of 100

# **SOCIAL PERFORMANCE**



- In the past five years, Vermilion has invested more than \$9.2 million and 11,100 hours of volunteer time in our communities
- Demonstrate excellent results in annual employee survey provided by the Great Place to Work Institute to evaluate workplace culture
  - Recognized in 2020 Best Workplaces competition as top 40 in Canada and top 30 in Germany\*
  - Since 2010, Vermilion has been ranked among the best workplaces in Canada
- Maintain a strong corporate culture
  - Live and breathe core values of Excellence, Trust, Respect and Responsibility
  - Creates a high performing organizations



### COMMITTED TO THE CARE OF OUR PEOPLE AND THE ENRICHMENT OF THE COMMUNITIES WHERE WE LIVE AND WORK

\* Vermilion was the only energy company recognized out of more than 600 participating Canadian companies. In Germany, we also placed 5<sup>th</sup> in the Lower Saxony and Bremen Region competition and 1<sup>st</sup> in the industry competition. View our Sustainability Report online at <u>http://sustainability.vermilionenergy.com</u>



# PARENTIS SUSTAINABILITY PARTNERSHIP

- Vermilion received France's Circular Economy Award for our project to supply geothermal heat from our oil operation to local greenhouses
- The award recognizes economically successful enterprises that operate within a "circular economy," in which businesses and processes conserve, reuse and recycle resources
- Provides 8 MW of renewable energy and prevents the emission of 10,000 tonnes of CO<sub>2</sub>/year





#### **Environmental and Economic Benefits**

- Our recycled energy project produces 7,500 tonnes of tomatoes per year and avoids ~10,000 tonnes of CO2-equivalent emissions
- This project created 250 direct agricultural jobs in a region in need of investment
- It also launched a long-term, economically and environmentally sustainable local industry projected to increase to 500 jobs through ongoing greenhouse investment
- Recycles geothermal energy that is a byproduct of Vermilion's oil operation
- Makes local tomatoes available and affordable, reducing the need for imports with associated transportation emissions

#### **Co-Location of Oil Field and Greenhouse**

- Located in the Aquitaine Basin, our Parentis Lake is the second largest onshore oil field in Europe
- > Vermilion's Parentis pre-existing office and battery are in the foreground of this aerial photograph
- 15 hectares of tomato-producing greenhouses are now located next to our office to take advantage of our geothermal energy (background of aerial photograph)

#### Operation

- > Our oil operation produces a mix of hot oil and water, which comes out of the ground naturally heated to 60°C
- ► Hot water is sent through a closed-loop heat exchanger with the Tom D'Aqui greenhouse heating system
- Water is reused by pumping it back underground in an enhanced oil-recovery waterflood project

#### PARTNERSHIP CREATES A NEW ENVIRONMENTALLY AND ECONOMICALLY SUSTAINABLE INDUSTRY



CLIMATE

# LA TESTE ECO-NEIGHBOURHOOD

- Our operations in La Teste, France now support an eco-neighborhood heated the same way as the tomato greenhouses, using recycled geothermal energy from our oil operation
- 30-year partnership to provide 80% of the energy required for 550 homes
- Provides 1 MW of renewable energy and prevents the emission of 500 tonnes of CO<sub>2</sub>/year



#### What is an Eco-Neighborhood?

- Developed urban space that has sustainable development principles as its main concern
- Adapted to the natural characteristics of the land to the fullest extent possible
- Eco-Neighborhood seal of approval created by French government in 2012

#### **Objectives of the Eco-Neighborhood**

- ▶ Reduce energy consumption and develop the use of renewable energies
- Optimize mobility management
- Reduce water consumption
- Minimize waste production
- Promote biodiversity
- Promote socio-economic, cultural and generational diversity

#### La Teste Project in Aquitaine Basin

- > 30% of housing units are designated for social (also known as low-income) housing
- Vermilion partnership will generate a 50% decrease in energy bills
- Vermilion is also participating in the conservation and management of protected plant species
- > Part of our Les Arbousiers Nord oil field, where protected plants grow naturally, will be sheltered from future urban development

#### ADVANCES BOTH ENVIRONMENTAL SUSTAINABILITY AND ECONOMIC INCLUSIVITY



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# ANALYST COVERAGE

FIRM	ANALYST
ATB Capital Markets	Patrick J. O'Rourke, CFA
BMO Nesbitt Burns	Ray Kwan, P.Eng.
Canaccord Genuity	Anthony Petrucci
CIBC Capital Markets	Dave Popowich
Credit Suisse	Manav Gupta
Eight Capital	Phil Skolnick
J.P. Morgan	Arun Jayaram
National Bank of Canada Financial Markets	Travis Wood
Peters & Co.	Dan Grager, CA
Raymond James	Jeremy McCrea, CFA
RBC Capital Markets	Greg Pardy, CFA
Scotia Capital	Gavin Wylie
TD Securities Inc.	Menno Hulshof, CFA
Veritas Investment Research	Jeffrey Craig, CPA, CA

VET: TSX NYSE 34

## **ADVISORY**



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Certain statements included or incorporated by reference in this presentation may constitute "forward-looking statements" or "forward-looking information" within the meaning of applicable Canadian and United States securities laws (collectively, "forward-looking statements"). Forward-looking statements are typically identified by words such as "anticipate", "continue", "estimate", "expect", "forecast", "forcus", "may", "will", "project", "could", "plan", "intend", "should", "believe", "outlook", "potential", "target", "seek", "budget", "predict", "might" and similar words suggesting future events or future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements in this presentation may include, but are not limited to, matters relating to: business strategies, plans and objectives (including over the near, medium and longer-term); forecast (or estimated) fund flows from operations (FFO) and free cash flow (FCF), FCF yield, production mix and FFO contribution; commodity pricing and FFO sensitivity; dividends; share buybacks; and hedging. In addition, statements relating to "reserves" or "resources" are deemed to be forward-looking statements as they involve the implied assessment, based on certain estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and can be profitably produced in the future.

Forward-looking statements are based on Vermilion's current expectations and assumptions and are subject to a number of risks and uncertainties that could materially affect future results. In addition to assumptions identified in this presentation, assumptions have also been made regarding: availability of equipment, services and supplies; marketing of crude oil, natural gas liquids and natural gas; timely receipt of required regulatory approvals; foreign currency exchange rates and interest rates; and timing and results of development activities. Risks include, but are not limited to, general economic risks and uncertainties, future commodity prices, exchange rates, interest rates, geological risk, political risk, regulatory approval risk, production demand, transportation restrictions, risks associated with COVID-19, changes in tax, royalty and regulatory regimes and risks associated with international activities. Additional risks and uncertainties are described in Vermilion's Annual Information Form, as well as Vermilion's Management's Discussion and Analysis ("MD&A") which are filed on SEDAR at www.sedar.com and on the SEC's EDGAR system at www.sec.gov. Due to the risks, uncertainties and assumptions inherent in forward-looking statements, prospective investors in the Company's securities should not place undue reliance on these forward-looking statements. Forward looking statements are made as of the date hereof and Vermilion undertakes no obligation to update publicly or revise any forward looking statements, whether as a result of new information, future events, or otherwise, unless required by applicable securities laws.

#### All references are to Canadian dollars unless otherwise specified.

This presentation contains certain non-standardized financial measures including net debt and fund flows from operations as well as non-GAAP measures including netbacks that are not determined in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. These measures as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with calculations of similar measures by other companies. Reference is made to Vermilion's publicly filed documents, including our most recently filed MD&A, for a discussion of these measures, including a reconciliation of fund flows from operations to cash flow from operating activities and net debt to long-term debt. Management believes that, in conjunction with results presented in accordance with IFRS, these measures assist in providing a more complete understanding of certain aspects of Vermilion's results of operations and financial performance. Investors are cautioned, however, that these measures should not be construed as an alternative to measures determined in accordance with IFRS as an indication of our performance.

Certain natural gas volumes have been converted on the basis of six thousand cubic feet of gas to one barrel equivalent of oil. Barrels of oil equivalent (boe's) may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet to one barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

#### **Reserves Definitions**

All reserves estimates in this presentation are derived from evaluation reports (dated February 12, 2021 with an effective date of December 31, 2020 relating to our year-end reserves) prepared by GLJ Petroleum Consultants Ltd. ("GLJ"), an independent qualified reserves evaluator, in accordance with the Canadian Oil and Gas Evaluation Handbook (the "COGEH") and National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities. The following provides the definitions of the various reserves categories used in this presentation as set out in the COGEH. Reserves are estimated remaining quantities of oil and natural gas and related substances anticipated to be recoverable from known accumulations, as of a given date, based on the analysis of drilling, geological, geophysical and engineering data; the use of established technology; and specified economic conditions, which are generally accepted as being reasonable. Reserves are classified according to the degree of certainty associated with the estimates as follows:

Proved Reserves are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved ("1P") reserves.

Probable Reserves are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable ("2P") reserves.

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For more detail, including the forecast price and cost assumptions used by GLJ in preparing their evaluation reports, the chance of development, the chance of discovery, and other country specific contingencies, please refer to Vermilion's Annual Information Form for the year ended December 31, 2020 available under the Company profile at <a href="https://www.sedar.com">www.sedar.com</a>.