# **First Quarter 2025 Results Presentation**

May 21, 2025





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IN ADDITION TO THESE IMPORTANT FACTORS, OTHER IMPORTANT FACTORS THAT, IN THE COMPANY'S VIEW, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DISCUSSED IN THE FORWARD-LOOKING STATEMENTS INCLUDE: UNFORESEEN LIABILITIES, FUTURE CAPITAL EXPENDITURES, THE STRENGTH OF WORLD ECONOMIES AND CURRENCIES, INFLATIONARY PRESSURES AND CENTRAL BANK POLICIES INTENDED TO COMBAT OVERALL INFLATION AND RISING INTEREST RATES AND FOREIGN EXCHANGE RATES, GENERAL MARKET CONDITIONS, INCLUDING FLUCTUATIONS IN CHARTER RATES AND VESSEL VALUES, CHANGES IN DEMAND IN THE COMPANY'S OPERATING EXPENSES, INCLUDING BUNKER PRICES, DRYDOCKING AND INSURANCE COSTS, THE FUEL EFFICIENCY OF THE COMPANY'S VESSELS, THE MARKET FOR THE COMPANY'S VESSELS, AVAILABILITY OF FINANCING AND REFINANCING, ABILITY TO COMPLY WITH COVENANTS IN SUCH FINANCING ARRANGEMENTS, FAILURE OF COUNTERPARTIES TO FULLY PERFORM THEIR CONTRACTS WITH THE COMPANY, CHANGES IN GOVERNMENTAL RULES AND REGULATIONS OR ACTIONS TAKEN BY REGULATORY AUTHORITIES, INCLUDING THOSE THAT MAY LIMIT THE COMMERCIAL USEFUL LIVES OF LNG TANKERS, CUSTOMERS' INCREASING EMPHASIS ON ENVIRONMENTAL AND SAFETY CONCERNS, POTENTIAL LIABILITY FROM PENDING OR FUTURE LITIGATION, GLOBAL AND REGIONAL ECONOMIC AND POLITICAL CONDITIONS OR DEVELOPMENTS, ARMED CONFLICTS, INCLUDING THE WAR BETWEEN RUSSIA AND UKRAINE, AS WELL AS THE DEVELOPMENTS IN THE MIDDLE EAST, INCLUDING CONTINUED CONFLICTS BETWEEN ISRAEL AS THE DEVELOPMENTS IN THE MIDDLE EAST, INCLUDING THE IMPOSITION OF NEW TARIFFS, EMBARGOES AND STRIKES, THE IMPACT OF RESTRICTIONS ON TRADE, INCLUDING THE IMPOSITION OF NEW TARIFFS, EMBARGOES AND STRIKES, THE IMPACT OF RESTRICTIONS ON TRADE, INCLUDING THE IMPOSITION OF NEW TARIFFS, PORT FEES AND OTHER IMPOSITION AND CONGESTION, DUE TO NATURAL OR OTHER DISASTERS OR OTHERWISE, POTENTIAL PHYSICAL DISRUPTION AND CONGESTION, DUE TO NATURAL OR OTHER DISASTERS OR OTHERWISE, POTENTIAL PHYSICAL DISRUPTION OF SHIPPING ROUTES DUE TO ACCIDENTS, CLIMATE-RELATED INCIDENTS, OR POLITICAL EVENTS, POTENTIAL CYBERSECURITY OR OTH

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## **Q1 HIGHLIGHTS**



**RESULTS** 

Revenues<sup>1</sup> of \$86.8m and TCE of \$73,900/day

Net income and adj. net income<sup>2</sup> of \$18.7m and \$29.4m, respectively

Earnings Per Share (EPS) and adj. EPS<sup>2</sup> of \$0.35 and \$0.54, respectively

RECENT EVENTS

Launch of Balance Sheet Optimization Program 3.0 Flex Artemis open after drydock in Q3-2025 after 5-year TC Submitted application to delist from Oslo Stock Exchange

**GUIDANCE** 

Reconfirm 2025 Revenues of about \$340-360m with TCE of \$72-77'/day Reconfirm 2025 adj. EBITDA of about \$250-270m Carry out two dry-dockings in Q2, and another two dry-dockings in Q3

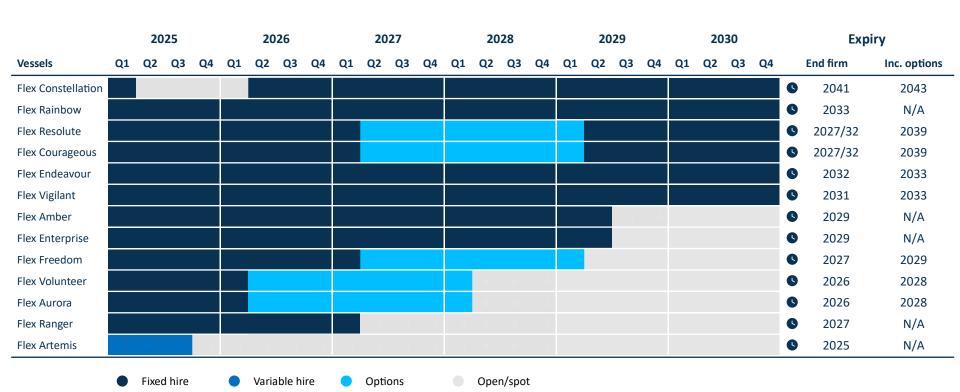
**DIVIDEND** 

Declaring dividend for the first quarter of \$0.75 per share equal to \$41m Dividend per share the last twelve months of \$3.0 implying a yield<sup>3</sup> of ~12% Strong financial position and contract backlog supports our dividend

#### HIGH CONTRACT COVERAGE AND EARNINGS VISIBILITY



59 years of minimum firm backlog which may grow to 88 years with charterers' extension options



#### **WE MAINTAIN OUR FY2025 GUIDANCE**



#### **Guiding for FY2025**



#### **Key metrics**



TCE rate



**Revenues** 



Adj. EBITDA

#### **Expectations**

We will carry out five-year special surveys of four ships in 2025, total of ~80 days off-hire: Flex Aurora and Flex Resolute in Q2, Flex Artemis and Flex Amber in Q3. We budget \$5.5m in CAPEX per dry-dock.



#### **EARNINGS BELONG TO SHAREHOLDERS**



#### Adjusted Earnings per Share(1)

Ordinary Dividend per Share Special Dividend per Share

**Total Distribution** 

| Q3-23   | Q4-23  | Q1-24  | Q2-24  | Q3-24  | Q4-24  | Q1-25  |
|---------|--------|--------|--------|--------|--------|--------|
| \$0.67  | \$0.70 | \$0.70 | \$0.56 | \$0.53 | \$0.57 | \$0.54 |
| \$0.75  | \$0.75 | \$0.75 | \$0.75 | \$0.75 | \$0.75 | \$0.75 |
| \$0.125 |        |        |        |        |        |        |
| \$0.875 | \$0.75 | \$0.75 | \$0.75 | \$0.75 | \$0.75 | \$0.75 |

| LTM    |
|--------|
| \$2.21 |
| \$3.00 |
|        |
| \$3.00 |

#### **Decision Factors**

| <b>⊘</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>②</b> | <b>②</b> | <b>⊘</b> |
|----------|---------------------------------------|----------|----------|----------|----------|----------|
| <b>Ø</b> | <b>Ø</b>                              | 1        | <b>Ø</b> | 1        | 1        | 1        |
| <b>⊘</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>②</b> |
| <b>•</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>②</b> |
| <b>O</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>②</b> |
| <b>O</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> |
| <b>•</b> | <b>Ø</b>                              | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>Ø</b> | <b>②</b> |
| <b>O</b> | <b>⊘</b>                              | <b>⊘</b> | <b>⊘</b> | <b>⊘</b> | <b>⊘</b> | <b>⊘</b> |
|          | • • • • • • • • • • • • • • • • • • • |          |          |          |          |          |



**Short-term outlook:** Soft spot market



Next 12-18 months: High availability of tonnage (relets)



Longer-term outlook: Structural demand story remains intact

# **FINANCIAL HIGHLIGHTS IN Q1-2025**

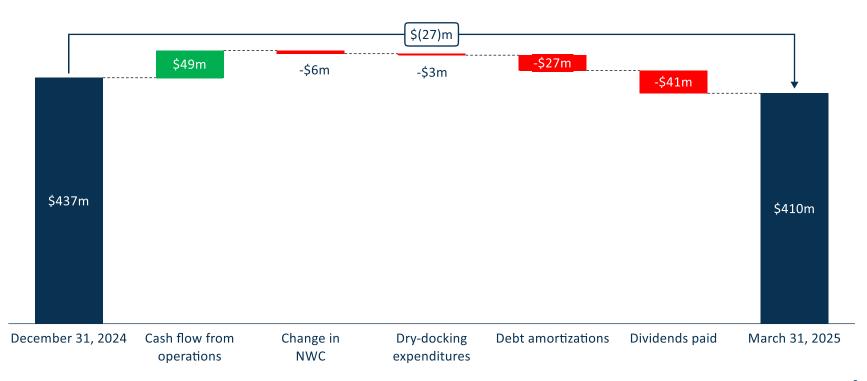


| Income statement (\$m)     | Q1-2025 | Q4-2024 | Δ\$    | Q1-2024    | Δ\$  | Comments:  |
|----------------------------|---------|---------|--------|------------|--|--|
| Revenues (excl. EUAs)      | 86.8    | 89.5    | (2.7)  | 90.2       | (3.4)  |  |
| Operating expenses         | (18.1)  | (17.6)  | (0.5)  | (16.7)     | (1.4)  | Revenues: TCE of ~\$73,900/day in  |
| Operating income           | 47.3    | 49.9    | (2.6)  | 51.9 14.71 | Q1-2025 compared, to ~\$75,300 in Q4-2024. Seasonal softer spot market |  |
| Interest expenses          | (22.1)  | (25.5)  | 3.3    | (26.7)     | 4.6  | affecting the variable index hire for Flex Artemis, as well as Flex Constellation                          |
| Gain/(loss) on derivatives | (7.3)   | 20.1    | (27.4) | 7.3        | (14.6)   | trading in the spot market since March.  |
| Net income                 | 18.7    | 45.2    | (26.5) | 33.2       | (14.5)   | OPEX: Average vessel OPEX of   |
| EPS (\$/share)             | 0.35    | 0.84    | (0.49) | 0.70       | (0.15)   | ~\$15,500/day in the first quarter vs.<br>~\$14,700/day in Q4-2024. FY2025 OPEX guidance of ~\$15,500/day. |
| Adjusted EBITDA (\$m)      | 65.6    | 68.7    | (3.1)  | 70.6       | (5.0)  | Gain/(loss) on derivatives: Recorded a net loss of \$7.3m, of which \$11m in unrealized                    |
| Adjusted net income (\$m)  | 29.4    | 30.8    | (1.4)  | 37.9       | (8.5)  | losses and a realized gain of \$3.7m.  |
| Adj. EPS (\$/share)        | 0.54    | 0.57    | (0.03) | 0.70       | (0.16)   |  |

#### **HEALTHY CASH POSITION WHICH IS SET TO GROW**

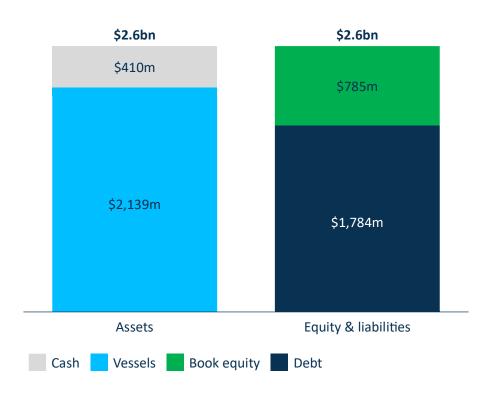


#### **Cash flow from Q4-2024 to Q1-2025,** \$m



#### **ROBUST AND CLEAN BALANCE SHEET**

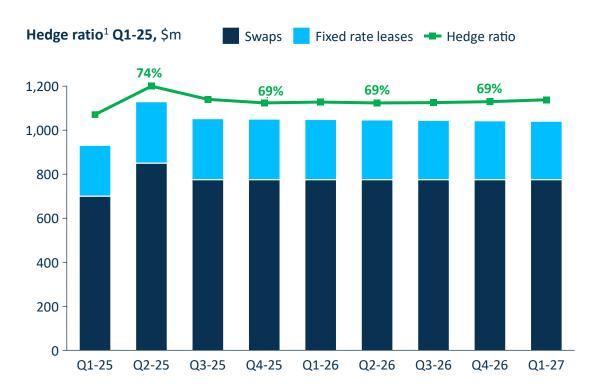




- 13 modern LNGCs (9x MEGIs, 4x X-DFs)
- Average fleet age of ~5.5 years per May 2025
- Ample cash position of \$410m
- Book equity ratio of 30% although the fleet was acquired at historical low prices compared to today's newbuilding prices. Book equity values thus reflect historical cost adjusted with regular depreciations

#### SWAP PORTFOLIO: WELL COVERED AT ATTRACTIVE LEVELS





- As of Q1-2025, our interest rate swap portfolio stood at \$700m (notional) with a weighted avg. rate of 2.09% and a weighted avg. duration of 3.5 years
- In March and April, we added \$250m of interest rate swaps in April with weighted avg. rate of 3.54% with a duration of 2 years
- Additionally, we have \$230m in long-term fixed rate leases at attractive terms, which will increase to ~\$280m following the ongoing refinancing of Flex Courageous
- Realized and unrealized gains on interest rate hedging since January 2021: \$132m

# BALANCE SHEET OPTIMIZATION 3.0 – AIM TO FREE UP ~\$120M



- Initiated refinancing process of Flex Courageous, Flex Resolute, and Flex Constellation with the aim of releasing ~\$120m in net proceeds, reduce cost of debt, and extend debt maturities
- Secured attractive Japanese Operating Lease («JOLCO») financing for Flex Courageous on the back of the contract extension announced in Q4-2024. Subject to documentation and closing procedures, the closing is expected in Q2-2025, is estimated to release ~\$40m in cash proceeds and reduce the cost of debt by ~1.5% p.a.
- In discussions with prospective financiers for the refinancing of Flex Resolute and Flex Constellation target commitments and signing by second half of 2025

#### New \$175m JOLCO financing:

Vessel: Flex Courageous

Amount: \$175m

~\$40m Cash proceeds:

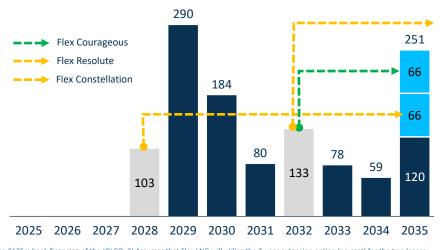
> SOFR+~1.00%<sup>1</sup> Margin:

Maturity: 2035

Age adjusted profile: 22 years

> Closing: 02-2025

#### Pro forma debt maturity profile<sup>2</sup>, \$m



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#### FORTRESS BALANCE SHEET



#### **STABLE CASH FLOWS**

# CAPITAL AVAILABLE WITH LOW CARRY COST

# LIMITED CAPEX LIABILITIES AND FIRST DEBT MATURITY IN DECEMBER 2028

SUPPORTS THE FLEX LNG
JOURNEY









Sustainable cash flows from long term fixed rate contracts and limited near term market exposure

\$410m in available cash and increasing following planned refinancing.

RCF capacity at \$414m used for cash management. Cost of ~0.70% p.a. if undrawn

2025 capex liability limited to drydocking of four vessels budgeted to a total of ~\$22m and 80 days offhire. 2028 debt maturity soon to be addressed by planned refinancing

Strong balance sheet with ample liquidity provide commercial and financial flexibility

### **OUR 7TH ANNUAL ESG REPORT RELEASED TODAY**



Our seventh annual ESG report according to SASB guidelines, which includes information about:

- **Environmental footprint of fuel use**
- Ecological impacts
- Business ethics





0.00

Lost Time Injury Frequency



0

number of spills



В

CDP rating















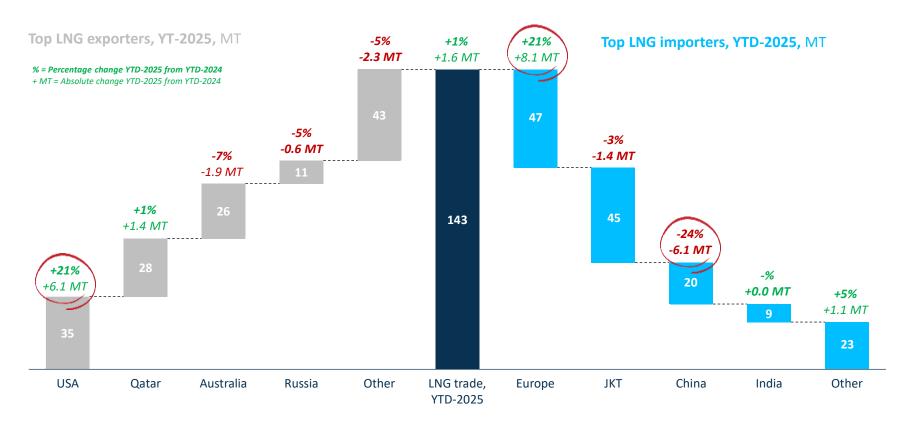
#### DELISTING PROCESS FROM OSLO STOCK EXCHANGE



- The application to delist has been submitted to Oslo Stock Exchange ("OSE")
- We expect OSE will conclude the application process within Q2-2025 and that the last day of trading on OSE will be some time in the 2<sup>nd</sup> half of 2025
- The last day of trading is decided by OSE and will be announced by a separate stock exchange disclosure
- Shareholders with shares listed on the OSE can, in advance of the delisting, work with their bank, broker, nominee or other financial intermediary to transfer their Flex-shares from OSE to NYSE.
- Shareholders may transfer their Flex-shares at any time, however, it is recommended to have completed the transfer as early as possible following the approval of OSE to delist and by latest prior to the announced last day of trading
- For more information, visit www.flexlng.com/ose-delisting/

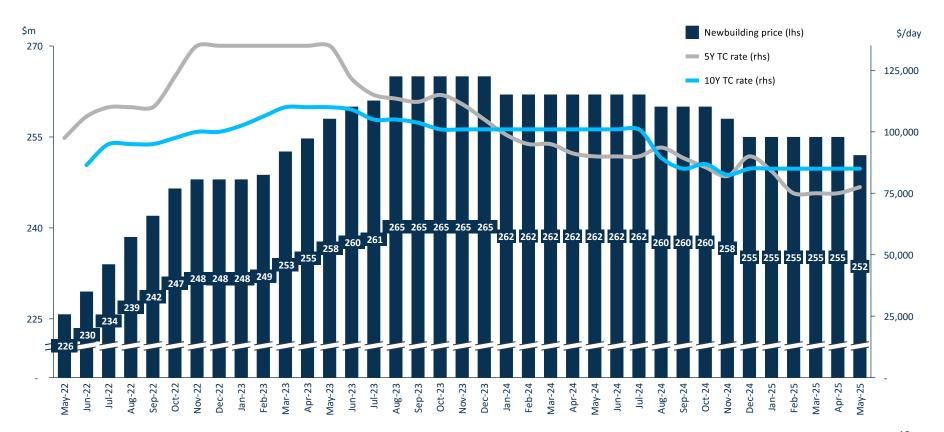
#### **EUROPE REPLACED ASIA AS THE LNG DEMAND SINK**





# NEWBUILDING PRICES STABILIZED, LONG-TERM RATES AT ~\$85,000/DAY

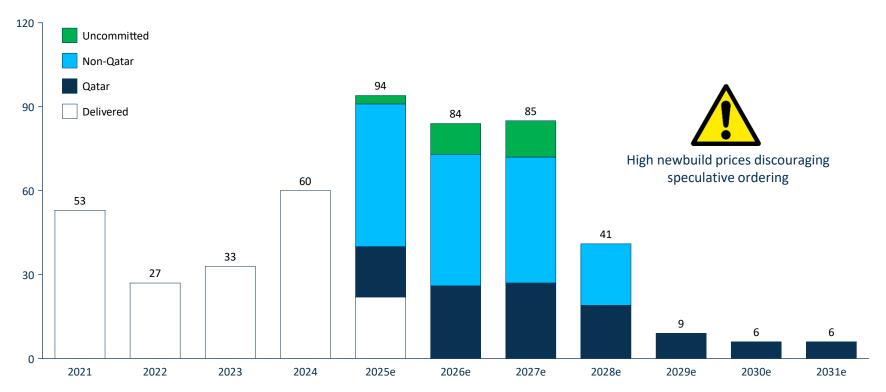




### **OUR BACKLOG INSULATES US FROM NEAR TERM FLEET GROWTH**

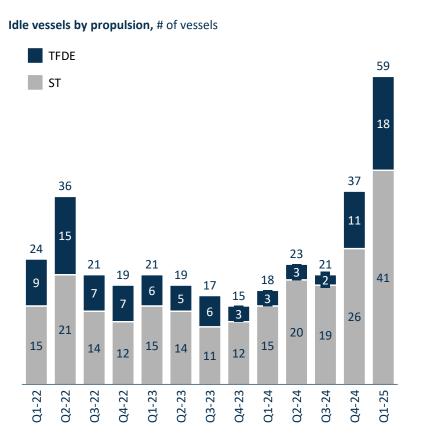


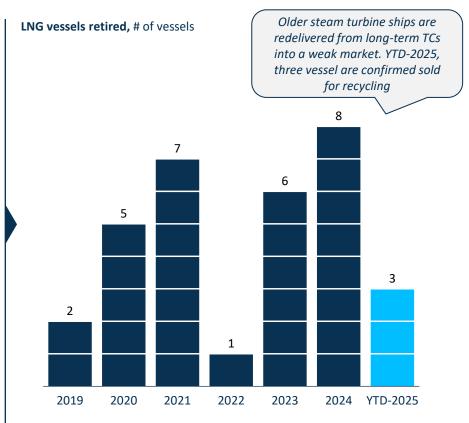
#### LNGC newbuild delivery, # of vessels



# WEAK OUTLOOK FOR OLDER STEAM TONNAGE ACCELERATES SCRAPPING





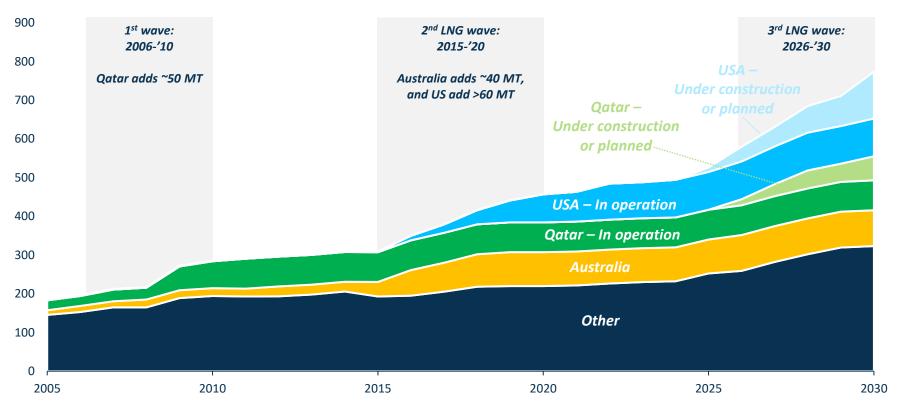


Source: SSY, Clarksons

#### THIRD WAVE OF LNG WILL ADD >200 MTPA IN NEW CAPACITY



#### Liquefaction supply, MTPA



Source: Rystad Energy

## **Q1 HIGHLIGHTS**



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FLEX LNG

# Thank you! Q&A

