



2nd Quarter 2023 Earnings Release Presentation

July 31, 2023

Cautionary Statements

This presentation includes "forward looking statements." These statements relate to future events, including, but not limited to, statements regarding our liquidity, operating results, future earnings, financial position, operational and strategic initiatives, and developments in legislation, regulation, and the healthcare industry more generally. These forward-looking statements represent management's expectations, based on currently available information, as to the outcome and timing of future events, but, by their nature, address matters that are uncertain, particularly with regard to developments related to the COVID-19 pandemic. Actual results, performance or achievements could differ materially from those expressed in any forward-looking statement.

Examples of uncertainties that may cause our actual results, performance or achievements to be materially different from those expressed or implied by forward looking statements include, but are not limited to, developments related to COVID, and the factors described under "Forward Looking Statements" and "Risk Factors" in our Form 10-K for the year ended December 31, 2022, our Form 10-Q for the period ended March 31, 2023, and other filings with the Securities and Exchange Commission. We assume no obligation to update any forward-looking statements or information subsequent to the dates such statements are made. Investors are cautioned not to place undue reliance on our forward-looking statements.

NON-GAAP FINANCIAL INFORMATION

This presentation contains financial measures that are not in accordance with accounting principles generally accepted in the United States of America (GAAP). Reconciliations of these non-GAAP measures to the most comparable GAAP measures and management's reasoning for using these non-GAAP financial measures are included in our earnings press releases dated July 31, 2023, and February 26, 2018, which are available on our website at www.tenethealth.com/investors. We are not able to reconcile certain forward looking non-GAAP financial measures to the most comparable U.S. GAAP financial measures without unreasonable efforts due to uncertainty regarding items outside of our control.

Second Quarter 2023 Highlights

Consolidated Adjusted EBITDA of \$843 million*, above the upper end of our second quarter Outlook range

Ambulatory

- 16.4% Adjusted EBITDA growth excluding grant income
- 9.8% same store revenue growth
- 6.6% case volume growth
- 39.3% Adjusted EBITDA margin
- 12 centers added to the platform

Hospitals

- 3.2% same-hospital adjusted admission growth
- 5.0% same-hospital non-Covid admission growth
- Consol. SW&B as a % revenue: 45.0% Q2'23
 vs. 45.8% Q2'22, 45.0% Q1'23, 46.2% Q4'22
- Contract labor: 4.3% of Consolidated SW&B in Q2'23 vs. 6.2% Q2'22, 6.0% Q1'23, 7.3% Q4'22

Conifer

- 26.3% Adjusted EBITDA margin
- Strong cash collection performance in second quarter 2023

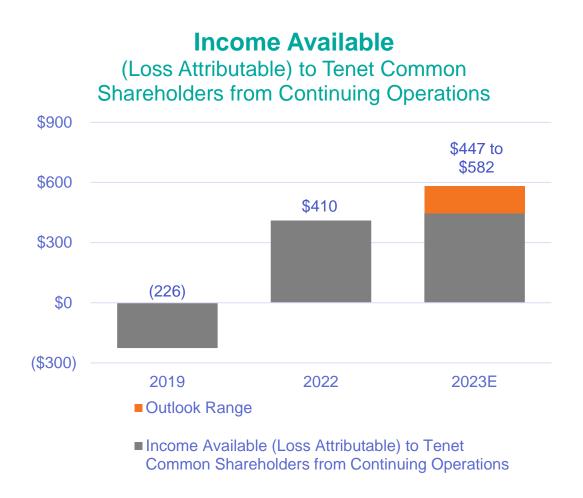
FY 2023 Outlook - Consolidated Adjusted EBITDA raised to a range of \$3.31 billion to \$3.46 billion

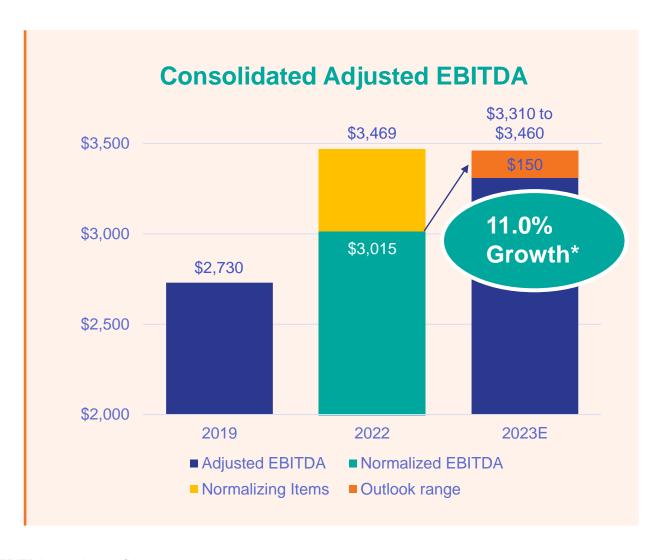
11.0% Consolidated normalized growth / 16.5% USPI normalized growth at the midpoint of guidance



^{*}Second quarter 2023 adjusted EBITDA included \$8 million of grant income not included in our April 25, 2023 Outlook range

FY 2023 Financial Outlook (\$ in millions)





*2023E is based on the Company's outlook as of July 31, 2023, 11.0% Normalized Consolidated EBITDA growth over full year 2022 results



Financial Profile Continues to Improve



Note: 2023E is based on mid-point of Outlook range as of July 31, 2023. Reconciliations of these non-GAAP measures to the most comparable GAAP measures and management's reasoning for using these non-GAAP financial measures are included in our earnings press releases dated July 31, 2023, and February 26, 2018, which are available on our website at www.tenethealth.com/investors

(a) Since 2017, five hospital markets have been divested that had annual revenues and Adjusted EBITDA of ~\$2.5 billion and ~\$105 million, respectively, on a trailing 12-month basis at the time of sale



Adjusted EBITDA With and Without Grant Income (\$ in millions)

\$ In millions	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	2023 YTD
			Adjuste	d EBITDA Ex	cluding Gran	t Income		
Hospital Segment	\$510	\$339	\$378	\$360	\$1,587	\$402	\$381	\$783
Ambulatory Segment	\$280	\$317	\$319	\$407	\$1,323	\$340	\$369	\$709
Conifer Segment	\$92	\$93	\$90	\$90	\$365	\$87	\$85	\$172
Consolidated, Excluding Grant Income	\$882	\$749	\$787	\$857	\$3,275	\$829	\$835	\$1,664
				Grant	Income			
Hospital Segment	\$4	\$92	\$54	\$40	\$190	\$3	\$7	\$10
Ambulatory Segment	\$2	\$2	\$0	\$0	\$4	\$0	\$1	\$1
Ambulatory Segment Grants in Equity Earnings	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Conifer Segment	-	-		-	-	-	-	-
Consolidated Operations	\$6	\$94	\$54	\$40	\$194	\$3	\$8	\$11
			Adjuste	ed EBITDA Inc	cluding Grant	Income		
Hospital Segment	\$514	\$431	\$432	\$400	\$1,777	\$405	\$388	\$793
Ambulatory Segment	\$282	\$319	\$319	\$407	\$1,327	\$340	\$370	\$710
Conifer Segment	\$92	\$93	\$90	\$90	\$365	\$87	\$85	\$172
Consolidated, Including Grant Income	\$888	\$843	\$841	\$897	\$3,469	\$832	\$843	\$1,675



FY 2023 Adjusted EBITDA Outlook Bridge from 2022 (\$ in millions)

	AMBULATORY	HOSPITAL	CONIFER	CONSOLIDATED
2022 Adjusted EBITDA	\$1,327	\$1,777	\$365	\$3,469
Grant Income 2022	(\$4)	(\$190)	-	(\$194)
Gains on Asset Sales in 2022	-	(\$114)	-	(\$114)
Government Funding Reductions (a)	(\$28)	(\$187)	-	(\$215)
2021 Texas Medicaid Revenue Recognized in 2022	-	(\$31)	-	(\$31)
Adverse Impact of Cyber Incident in 2022	-	\$100	-	\$100
Conifer/Tenet Contract Changes in 2023	-	\$40	(\$40)	\$0
2022 Normalized Adjusted EBITDA Performance	\$1,295	\$1,395	\$325	\$3,015
Grant Income 2023	\$1	\$10	-	\$11
San Ramon Anticipated Divestiture	-	(\$10)	-	(\$10)
Conifer Contract Expirations Due to Hospital Sales	-	-	(\$27)	(\$27)
Cyber Incident Insurance Proceeds received in 2023	-	\$27	-	\$27
USPI Acquisition & Development Activity	\$78	-	-	\$78
Organic Growth	\$136	\$118	\$37	\$291
FY 2023 Adjusted EBITDA Outlook Mid-point	\$1,510	\$1,540	\$335	\$3,385
2023 Anticipated EBITDA Growth versus 2022 Normalized Performance (b)	16.5%	7.7%	3.1%	11.0%
2023 Organic Growth versus 2022 Normalized Performance	10.5%	8.5%	11.4%	9.7%

⁽a) Includes the following assumptions: Medicare 20% COVID add-on expiration in 2023 (\$50M), 340B regulation change in 2023 (\$43M), incremental COVID FMAP being phased out in 2023 (\$25M), HRSA Uninsured COVID funding eliminated during 2022 (\$20M), full year of Medicare Sequestration in 2023 (\$37M), and 2023 DSH reductions and other (\$40M)

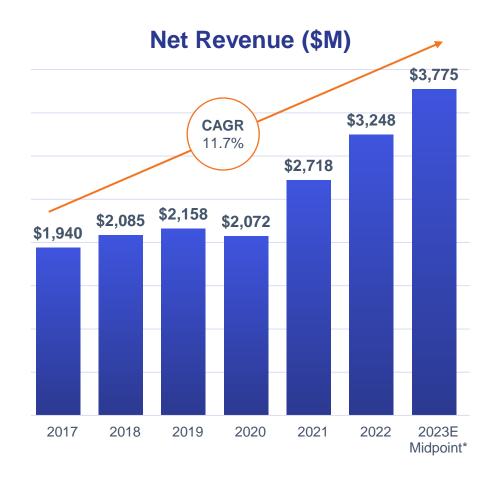


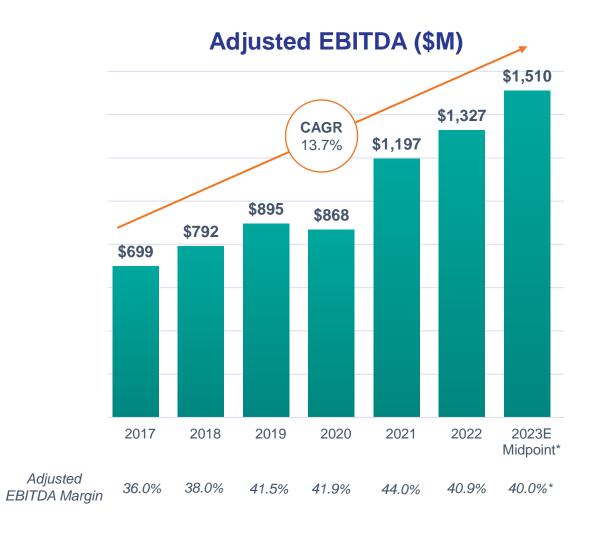
⁽b) Excludes: Cyber Incident Insurance Proceeds of \$27M and Grant Income of \$11M received in 2023

USPI



USPI Track Record of Double-Digit Growth and Strong Margins







^{* 2023}E is based on the Company's outlook as of July 31, 2023

USPI Long Term Organic Growth Consistency

5.3% Same-facility System-wide Revenue CAGR from 2015-2022



Organic Growth Rates Driven by USPI Leadership in Strategy & Execution

Established Expertise in Starting New Service Lines

69Service Line Additions
YTD 2023

Expansion of High Acuity Cases

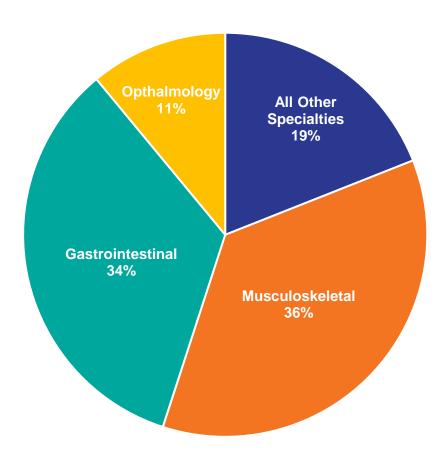
11.4%

Same-facility ASC Total Joints Growth YTD 2023*

^{*}Same-facility ASCs excludes acquired facilities or de novos opened after January 1, 2021

USPI Case Mix / Clinical Quality

2022 Case Mix



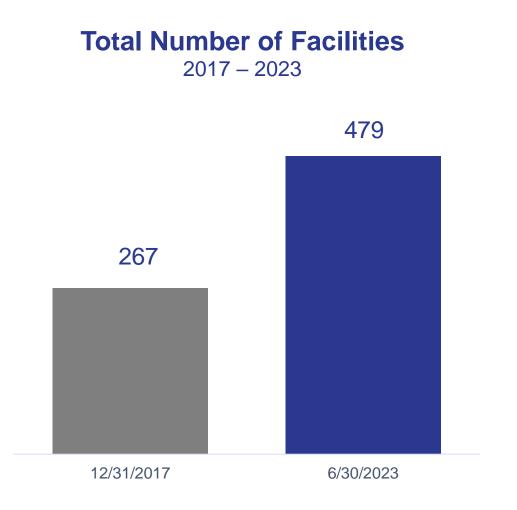
Commitment to Quality Drives Strong Patient Experience



96.4

Overall Patient Experience Score

USPI Acquisitions and De Novos Deliver Significant Returns on Invested Capital



Achievement of Attractive Returns

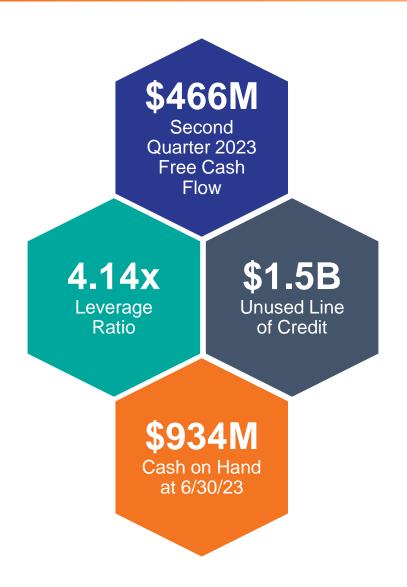


Dedicated development team and strong partnership economic returns drive competitive deal advantages

Cash Flow and Capital



2023 Cash Flows Continue to Support Growth



- Our cash flow and balance sheet position us to drive growth and interest savings:
 - ✓ Ample liquidity and access to capital markets to pursue our growth strategy while returning capital to shareholders
- Second quarter Ambulatory development activity:
 - √ 12 new ambulatory centers added through M&A and de novo
- Repurchased ~580,000 shares of common stock for \$40 million in second quarter 2023:
 - ✓ Have repurchased ~7.4 million shares since inception of program for \$340 million, or an average price of ~\$46 per share
- We retired our \$1.345 billion senior secured notes due in 2024 using newly issued \$1.35 billion senior secured notes due in 2031
 - ✓ No significant debt maturities until 2026
- ~\$1.6 billion of secured debt capacity available as of June 30, 2023

Capital Deployment Priorities

We prioritize the deployment of the free cash flow generated by our businesses to the following areas:

Investments in our ASC platform

M&A and de novo investments – baseline intention is \$250 million per year

Investments in our Hospital Business

Continued investment in technology, robotics, and targeted surgical hospital expansion focused on higher acuity services

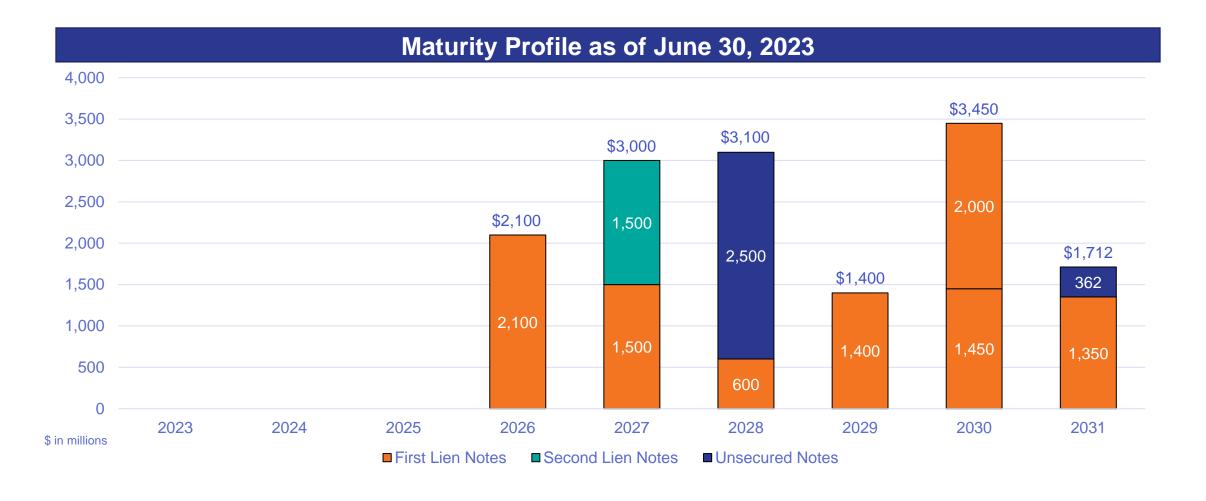
Continued de-leveraging

Continued focus on deleveraging the balance sheet through earnings growth and debt repayment

Share repurchase program

\$660 million authorization remaining; Program expires December 31, 2024

Debt Maturity Profile - No Significant Maturities Until 2026



Note: Excludes Capital Leases and Mortgage Notes, Unamortized Note Discounts and Premiums and Letters of Credit Facility amounts.

GAAP to Non-GAAP Reconciliations

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Table #1 – Reconciliations of Net Income Available to Tenet Healthcare Corporation

Common Shareholders to Adjusted Net Income Available from Continuing Operations
to Common Shareholders

	,	Three Months Ended June 30,				Six Mont Jun		
(Dollars in millions, except per share amounts)		2023		2022		2023	2022	
Net income available to Tenet Healthcare Corporation common shareholders	\$	123	\$	38	\$	266	\$ 178	
Net income from discontinued operations		_		_		_	1	
Net income from continuing operations		123		38		266	177	
Less: Impairment and restructuring charges, and acquisition-related costs		(16)		(57)		(37)	(73)	
Litigation and investigation costs		(10)		(18)		(14)	(38)	
Net gains on sales, consolidation and deconsolidation of facilities		_		1		13	_	
Loss from early extinguishment of debt		(11)		(66)		(11)	(109)	
Tax and noncontrolling interests impact of above items		6		17		7	26	
Adjusted net income available from continuing operations to common shareholders	\$	154	\$	161	\$	308	\$ 371	
Diluted earnings per share from continuing operations	\$	1.15	\$	0.35	\$	2.47	\$ 1.63	
Less: Impairment and restructuring charges, and acquisition-related costs		(0.15)		(0.52)		(0.35)	(0.64)	
Litigation and investigation costs		(0.10)		(0.17)		(0.13)	(0.33)	
Net gains on sales, consolidation and deconsolidation of facilities		_		0.01		0.12	_	
Loss from early extinguishment of debt		(0.10)		(0.61)		(0.10)	(0.96)	
Tax and noncontrolling interests impact of above items		0.06		0.16		0.06	0.23	
Adjusted diluted earnings per share from continuing operations	\$	1.44	\$	1.48	\$	2.87	\$ 3.33	
Weighted average basic shares outstanding (in thousands)		101,766		107,790		102,028	107,636	
Weighted average dilutive shares outstanding (in thousands)		104,778		108,750		105,354	114,054	

Table #2 – Reconciliations of Net Income Available to Tenet Healthcare Corporation
Common Shareholders to Adjusted EBITDA

	Three Months Ended June 30,					ths E	s Ended 30,		
(Dollars in millions)		2023		2022	2023		2022		
Net income available to Tenet Healthcare Corporation common shareholders	\$	123	\$	38	\$ 266	\$	178		
Less: Net income available to noncontrolling interests		(170)		(141)	(323)		(281)		
Income from discontinued operations, net of tax		_			_		1		
Income from continuing operations		293		179	589		458		
Income tax expense		(80)		(86)	(164)		(185)		
Loss from early extinguishment of debt		(11)		(66)	(11)		(109)		
Other non-operating income, net		6		_	4		_		
Interest expense		(226)		(222)	(447)		(449)		
Operating income		604		553	1,207		1,201		
Litigation and investigation costs		(10)		(18)	(14)		(38)		
Net gains on sales, consolidation and deconsolidation of facilities		_		1	13		_		
Impairment and restructuring charges, and acquisition-related costs		(16)		(57)	(37)		(73)		
Depreciation and amortization		(213)		(216)	(430)		(419)		
Adjusted EBITDA	\$	843	\$	843	\$ 1,675	\$	1,731		
Net operating revenues	\$	5,082	\$	4,638	\$ 10,103	\$	9,383		
Net income available to Tenet Healthcare Corporation common shareholders as a % of net operating revenues		2.4 %	1	0.8 %	2.6 %		1.9 %		
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Adjusted EBITDA as a % of net operating revenues (Adjusted EBITDA margin)		16.6 %	1	18.2 %	16.6 %		18.4 %		

Table #3 – Reconciliations of Net Cash Provided by Operating Activities to Free Cash Flow and Adjusted Free Cash Flow from Continuing Operations

(Unaudited)		20	23	
(Dollars in millions)		Q2		YTD
Net cash provided by operating activities	\$	598	\$	1,047
Purchases of property and equipment		(132)		(367)
Free cash flow – continuing operations	\$	466	\$	680
Net cash used in investing activities	\$	(181)	\$	(467)
Net cash used in financing activities	\$	(249)	\$	(504)
Net cash provided by operating activities	\$	598	\$	1,047
Less: Payments for restructuring charges, acquisition-related costs, and litigation costs and settlements		(54)		(78)
Adjusted net cash provided by operating activities from continuing operations		652		1,125
Purchases of property and equipment		(132)		(367)
Adjusted free cash flow – continuing operations	\$	520	\$	758
(Dollars in millions)		20 Q2	22	YTD
Net cash provided by operating activities	\$	119	\$	347
Purchases of property and equipment	•	(152)	•	(307)
Free cash flow		(33)		40
Add back: Medicare Advance Repayments		281		475
Free cash flow – continuing operations, excluding repayments of Medicare Advances	\$	248	\$	515
Net cash used in investing activities	\$	(140)	\$	(200)
Net cash used in financing activities	\$	(33)	\$	(1,160)
Net cash provided by operating activities	\$	119	\$	347
Less: Payments for restructuring charges, acquisition-related costs, and litigation costs and settlements		(42)		(98)
Adjusted net cash provided by operating activities from continuing operations		161		445
Purchases of property and equipment		(152)		(307)
Adjusted free cash flow – continuing operations		9		138
Add back: Medicare Advance Repayments		281		475
Adjusted free cash flow – continuing operations, excluding repayments of Medicare Advances	\$	290	\$	613

Table #4 – Reconciliations of Outlook Net Income Available to Tenet Healthcare Corporation Common Shareholders to Outlook Adjusted Net Income Available from Continuing Operations to Common Shareholders

	Third Quarter 2023			FY 2023				
(Dollars in millions, except per share amounts)		Low		High		Low		High
Net income available to Tenet Healthcare Corporation common shareholders	\$	75	\$	120	\$	447	\$	582
Less: Impairment and restructuring charges, acquisition-related costs, and litigation costs and settlements ⁽¹⁾		(30)		(20)		(125)		(75)
Net gains on sales, consolidation and deconsolidation of facilities		_		_		13		13
Loss from early extinguishment of debt ⁽²⁾		_		_		(11)		(11)
Tax and noncontrolling interests impact of above items		5		5		20		15
Adjusted net income available from continuing operations to common shareholders	\$	100	\$	135	\$	550	\$	640
			·					
Diluted earnings per share from continuing operations	\$	0.71	\$	1.13	\$	4.19	\$	5.48
Less: Impairment and restructuring charges, acquisition-related costs, and litigation costs and settlements		(0.28)		(0.20)		(1.20)		(0.71)
Net gains on sales, consolidation and deconsolidation of facilities		_		_		0.12		0.12
Loss from early extinguishment of debt		_		_		(0.10)		(0.10)
Tax and noncontrolling interests impact of above items		0.05		0.05		0.19		0.14
Adjusted diluted earnings per share from continuing operations	\$	0.94	\$	1.28	\$	5.18	\$	6.03
Weighted average basic shares outstanding (in thousands)	1	02,000	1	02,000	1	02,000	1	02,000
Weighted average dilutive shares outstanding (in thousands)	1	05,000	1	05,000	1	05,000	1	05,000

- (1) The figures shown represent the Company's estimate for restructuring charges plus the actual year-to-date results for impairment and restructuring charges, acquisitionrelated costs, and litigation costs and settlements. The Company does not generally forecast impairment charges, acquisition-related costs, and litigation costs and settlements because it does not believe that it can forecast these items with sufficient accuracy since some of these items are indeterminable at the time the Company provides its financial Outlook.
- (2) The Company does not generally forecast losses from the early extinguishment of debt because the Company does not believe that it can forecast this item with sufficient accuracy since it is indeterminable at the time the Company provides its financial Outlook. The figures shown relate to the debt repurchased or refinanced by the Company in 2023.

Table #5 – Reconciliations of Outlook Net Income Available to Tenet Healthcare Corporation Common Shareholders to Outlook Adjusted EBITDA

	Third Qua	arter 2023	FY	023		
(Dollars in millions)	Low	High	Low	High		
Net income available to Tenet Healthcare Corporation common shareholders	\$ 75	\$ 120	\$ 447	\$ 582		
Less: Net income available to noncontrolling interests	(160)	(170)	(660)	(700)		
Income tax expense	(65)	(75)	(315)	(335)		
Interest expense	(230)	(220)	(905)	(895)		
Loss from early extinguishment of debt ⁽²⁾	_	_	(11)	(11)		
Other non-operating income (expense), net	(5)	_	(10)	_		
Net gains on sales, consolidation and deconsolidation of facilities	_	_	13	13		
Impairment and restructuring charges, acquisition-related costs, and litigation costs and settlements ⁽¹⁾	(30)	(20)	(125)	(75)		
Depreciation and amortization	(210)	(220)	(850)	(875)		
Adjusted EBITDA	\$ 775	\$ 825	\$ 3,310	\$ 3,460		
Income from continuing operations	\$ 75	\$ 120	\$ 447	\$ 582		
Net operating revenues	\$ 4,900	\$ 5,100	\$20,100	\$20,500		
Net income available to Tenet Healthcare Corporation common shareholders as a % of net operating revenues	1.5 %	2.4 %	2.2 %	2.8 %		
Adjusted EBITDA as a % of net operating revenues (Adjusted EBITDA margin)	15.8 %	16.2 %	16.5 %	16.9 %		

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- (2) The Company does not generally forecast losses from the early extinguishment of debt because the Company does not believe that it can forecast this item with sufficient accuracy since it is indeterminable at the time the Company provides its financial Outlook. The figures shown relate to the debt repurchased or refinanced by the Company in 2023.

Table #6 – Reconciliations of Outlook Net Cash Provided by Operating Activities to Outlook Free Cash Flow – Continuing Operations and Outlook Adjusted Free Cash Flow – Continuing Operations

(Dollars in millions)	FY 2	2023	
	Low		High
Net cash provided by operating activities	\$ 1,775	\$	2,075
Purchases of property and equipment	(675)		(725)
Free cash flow – continuing operations	\$ 1,100	\$	1,350
Net cash provided by operating activities	\$ 1,775	\$	2,075
Less: Payments for restructuring charges, acquisition-related costs and litigation costs and settlements ⁽¹⁾	(150)		(100)
Adjusted net cash provided by operating activities – continuing operations	1,925		2,175
Purchases of property and equipment	(675)		(725)
Adjusted free cash flow – continuing operations ⁽²⁾	\$ 1,250	\$	1,450

- (1) The figures shown represent the Company's estimate for restructuring payments plus the actual year-to-date payments for restructuring charges, acquisition-related costs, and litigation costs and settlements. The Company does not generally forecast payments for acquisitionrelated costs, and litigation costs and settlements because it does not believe that it can forecast these items with sufficient accuracy since some of these items are indeterminable at the time the Company provides its financial Outlook.
- (2) The Company's definition of Adjusted Free Cash Flow does not include other important uses of cash including (1) cash used to purchase businesses or joint venture interests, or (2) any items that are classified as Cash Flows From Financing Activities on the Company's Consolidated Statement of Cash Flows, including items such as (i) cash used to repay borrowings, and (ii) distributions paid to noncontrolling interests.

