

**Headwater Exploration Inc.** 

**CORPORATE PRESENTATION** 

**April 2021** 

### **CAPITALIZATION AND GUIDANCE**



2021 Revised Guidance Summary					
Average Daily Production					
Barrels of Oil Equivalent (boe/d)	6,500 - 7,000				
Q4 2021 Avg Daily Prod (boe/d)	8,000 - 8,500				
Financial Summary (\$millions)					
Capital Expenditures	90 - 95				
Adjusted Funds Flow From Operations	90 - 95				
Exit 2021 Adjusted Working Capital	80				
Pricing and Key Assumptions					
Crude Oil – WTI (US\$/bbl)	62.65				
Crude Oil – WCS (CDN\$/bbl)	63.75				
Exchange Rate (US\$/CDN\$)	0.79				
Adjusted Funds Flow Netback (\$/boe)	36.60				
Capital Expenditures (\$millions)					
Wells (Production, Injection, Source)	60				
Facilities	25 - 30				
Land, Seismic and Other	5				
Total	90 - 95				

Capitalization					
Headwater Exploration Inc.	TSX	HWX			
Share Price (Apr 6, 2021)	\$/sh.	\$ 4.15			
Shares Outstanding (Basic) (1)	MM	195.6			
Dilutives (Avg strike \$1.54/share) (1)	MM	47.1			
Shares Outstanding (Fully Diluted) (1)	MM	242.7			
Adjusted Working Capital (Jan 1, 2021)	\$MM	\$81			
Tax Pool Balance (Jan 1, 2021)	\$MM	\$263			

### **Value Proposition**

Sufficient capital on HWX balance sheet to execute 5-year plan with no debt

Exploration potential with 250 sections of exploration lands with four follow up areas that have had successful exploration wells

**EOR** development to increase recovery factor

# **Q1 OPERATIONS UPDATE**



## **Core Development Area**

- Drilled 12, 8-leg multi-lateral producers that are all onstream
- Drilled 5 horizontal injection wells including one 4-leg horizontal injector, two 2-leg horizontal injectors and two single leg horizontal injectors
- First waterflood injection into 4-leg multi-lateral to commence six months ahead of schedule mid April 2021
- Drilled and successfully tested two source wells and one stratigraphic test well
- Started construction on a JV gas plant with an area producer that commissions in July 2021
- Installed emulsion, water and gas gathering lines to all producing padsites in the core area
- Placed rig matts on 3 key padsites minimizing Q2 downtime risk and allowing earlier post break-up access for drilling rigs

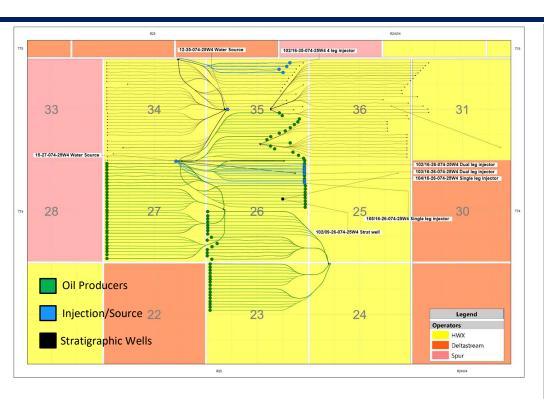




See Advisories

# **HWX CORE AREA Q1 DRILLING**





UWI	Well Type	Rig Release Date:
100/16-26-074-25W4/00	8 Leg Multi Lateral	28-Jan-21
102/09-26-074-25W4/00	Strat	6-Jan-21
100/01-35-074-25W4/00	8 Leg Multi Lateral	13-Mar-21
100/08-35-074-25W4/00	8 Leg Multi Lateral	27-Feb-21
100/09-26-074-25W4/00	8 Leg Multi Lateral	21-Feb-21
1F1/12-35-074-25W4/00	Water Source	20-Jan-21
102/16-35-074-25W4/00	4 Leg injector	17-Jan-21
1F1/15-27-074-25W4/00	Water Source	11-Jan-21
102/16-26-074-25W4/00	Dual Leg injector	26-Jan-21
103/16-26-074-25W4/00	Dual Leg injector	2-Feb-21
104/16-26-074-25W4/00	Single Leg Injector	8-Feb-21
105/16-26-074-25W4/00	Single Leg Injector	14-Feb-21
100/04-27-074-25W4/00	8 Leg Multi Lateral	8-Feb-21
100/05-27-074-25W4/00	8 Leg Multi Lateral	7-Mar-21
100/12-27-074-25W4/00	8 Leg Multi Lateral	24-Feb-21
100/13-27-074-25W4/00	8 Leg Multi Lateral	22-Jan-21
100/12-23-074-25W4/00	8 Leg Multi Lateral	8-Feb-21
100/13-23-074-25W4/00	8 Leg Multi Lateral	10-Mar-21
100/04-26-074-25W4/00	8 Leg Multi Lateral	23-Jan-21
100/05-26-074-25W4/00	8 Leg Multi Lateral	25-Feb-21

### **Execution Success**

- ~150,000 meters drilled in Q1
- Drilling AFE estimates of \$1.1 million per 8-leg mile length multi-lateral well were achieved which is consistent with other Clearwater operators
- Per well costs decreased throughout the quarter with pace setter wells achieving costs 15% below AFE

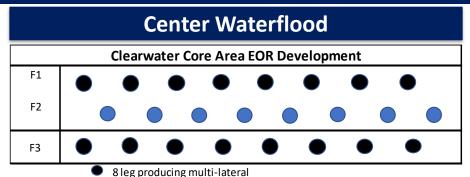
See Advisories

### WATERFLOOD DEVELOPMENT CONCEPTS



Bottom Waterflood						
	Clearwater Core Area EOR Development					
F1						
F2						
F3						

- 4/6/8 leg producing multi-lateralsInjection row 4 leg multi-laterals
- F1 drilled as 8 leg multi-lateral producers
- F2 drilled as combination of 6 leg and 4 leg multi-lateral producers
- F3 drilled as 4 leg multi-lateral injectors
- Flood from the bottom up
- SPUR analogies (see next page) are seeing increased oil rates, GOR reduction and strong flood conformation from this configuration
- Configuration to be tested by HWX starting mid April 2021 with a 4 leg multi-lateral injector in the F3 supporting an 8 leg multi-lateral F2 producer



- Injection row (4 leg / dual leg)
- F1 drilled as 8 leg multi-lateral producers
- F2 drilled as dual leg and 4 leg multi-lateral injectors
- F3 drilled as 8 leg multi-lateral producers
- Flood from center up and down
- Configuration to be tested by HWX in Q3 of 2021 with two dual leg and two single leg injectors that were drilled Q1 2021

See Advisories

### **CLEARWATER BOTTOM WATERFLOOD PROJECTS**



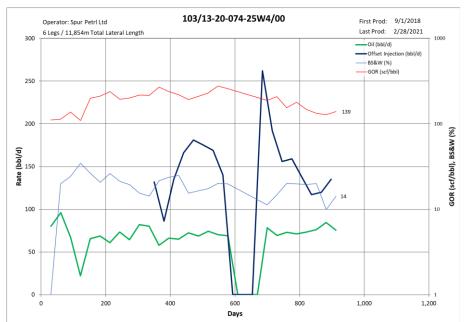
# **Spur Marten Hills Section 32-073-24W4**

- 6 leg producer (F2)
- 5 leg injector (F3)
- · Bottom waterflood
- Injecting at ~ 375 bbls/day
- Instantaneous VRR of 3x
- Gas-Oil-Ratio decreasing
- No premature water breakthrough
- Oil rates continue to increase
- Cumulative voidage replacement of 0.7x



# **Spur Marten Hills Section 20-074-25W4**

- · 6 leg producer
- 6 leg injector
- Bottom waterflood
- Injecting at ~ 130 bbls/day
- Gas-Oil-Ratio continues to decrease
- No premature water breakthrough
- Oil rates continue to increase towards initial peak rates
- Current cumulative voidage replacement of 1.0x



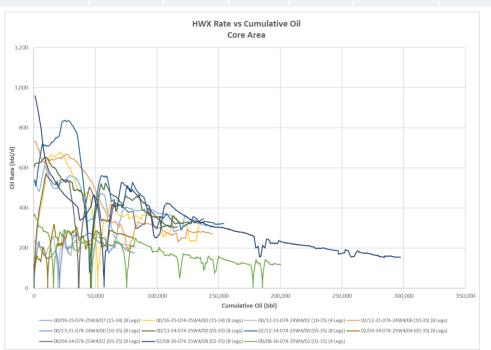
See Slide Notes and Advisories

# **HWX CORE AREA PERFORMANCE**

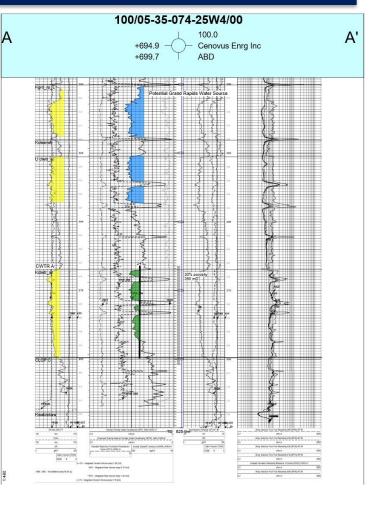


# **Clearwater Primary Type Curves and Waterflood Program Returns**

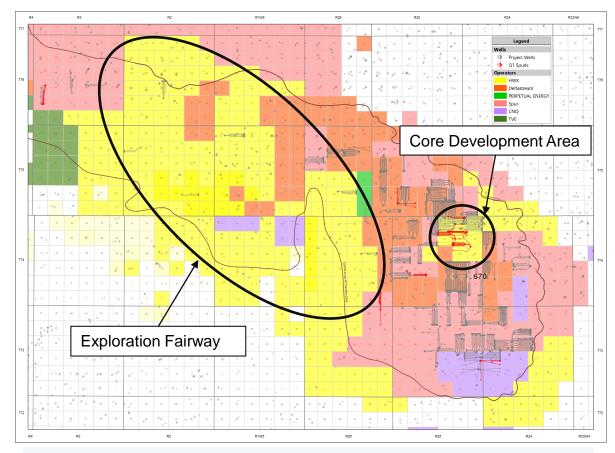
	NPV10 (\$000)	Payout (Months)	Well Capital (\$000)	All Capital (\$000)	Corporate Breakeven WTI US\$/bbl	EUR (mstb)
Core Waterflood Wells	\$15,000	19	\$1,350	\$6,400	\$36.00	750 - 1,200
Tier 1 – Primary	\$9,500	4	\$1,350	\$1,900	\$25.00	400 - 450
Tier 2 – Primary	\$1,700	15	\$1,350	\$1,900	\$36.00	150 - 200
Tier 3 – Exploration	\$1,030	17	\$1,350	\$1,350	\$47.00	75-125



# Type Log







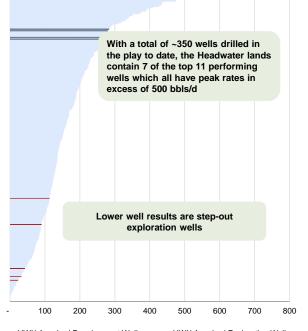
The Marten Hills region is producing ~24,500 bbls/d <sup>(2)</sup>, representing ~2/3 of the play total

# **Q1** Drilling Update by Operator

Total of 31 HZ wells drilled in the area including; HWX - 17 wells, Deltastream - 6 wells, Spur
 4 wells and CNQ - 4 wells

Well	RR Year	Well Type	Peak Rate	CTD
			(bbl/d)	(Mbbl)
102/12-34-074-25W4/00	2019	Development	733	167
100/16-35-074-25W4/00	2019	Development	670	142
102/12-31-074-24W4/06	2019	Development	634	162
100/13-34-074-25W4/00	2019	Development	617	152
100/09-35-074-25W4/07	2019	Development	555	161
100/04-34-074-25W4/02	2019	Development	548	129
102/08-36-074-25W4/08	2017	Development	523	303
100/08-36-074-25W4/02	2016	Development	284	206
102/04-34-074-25W4/04	2019	Development	280	90
100/13-31-074-24W4/00	2019	Development	271	87
100/12-31-074-24W4/02	2019	Development	267	90
100/04-30-075-02W5/02	2019	Exploration	113	11
102/09-11-075-26W4/06	2018	Exploration	90	34
100/09-32-075-01W5/02	2018	Exploration	43	4
100/08-11-075-02W5/02	2019	Exploration	33	6
100/09-23-074-26W4/04	2019	Exploration	23	3
100/16-16-076-02W5/06	2018	Exploration	0	n/a

### **Clearwater Well Performance Ranking**



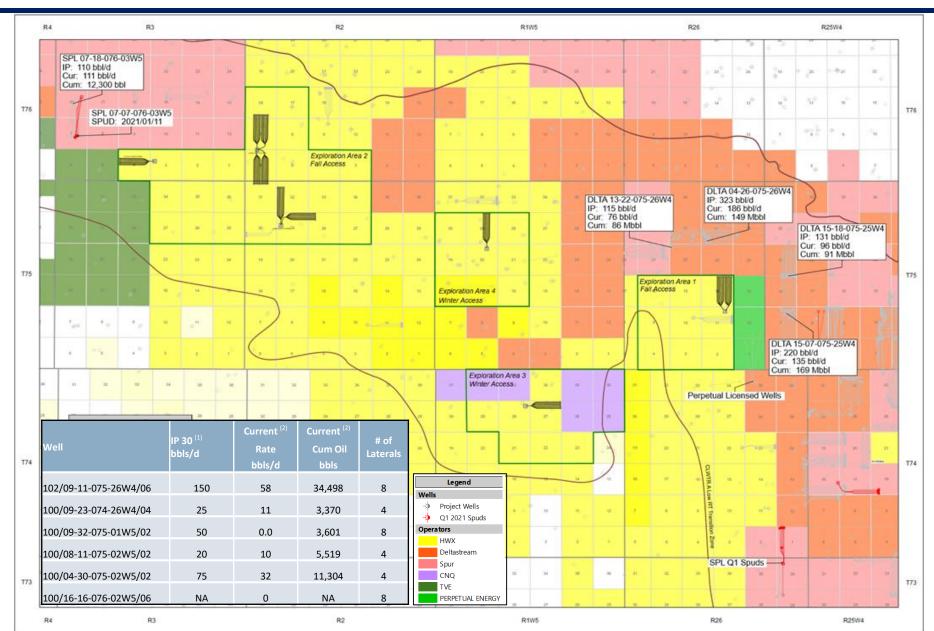
<sup>■</sup>HWX Acquired Development Wells

■HWX Acquired Exploration Wells

Other Operator Wells

# **HWX CLEARWATER EXPLORATION PROSPECTS**





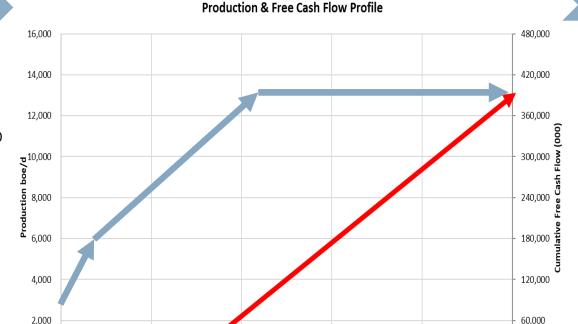
### **HEADWATER EXECUTION STRATEGY**

Jan-21



### Q3 2021 - Q1 2022

- Commissioning of gas plant and gas gathering system in core area Q3 2021
- Commissioning of 15,000 bbls/d oil battery in core area Q1 2022 reducing transport by \$3.50 -\$4.00 / BOE
- Continue developing core acreage with multilateral producers
- Pilot injection in the F2 and F3 with two different waterflood configurations
- Four 8-leg multi-lateral exploration tests in Q3/Q4 of 2021, followed up by a Q1 2022 winter access exploration program



### **Value Proposition**

Jan-24

Jan-25

Cumulative Free Cash Flow

Jan-26

 Strip pricing shows that the minimum adjusted working capital on HWX balance sheet during development plan is > \$50 million

Jan-23

- Balance sheet strength allows exploration acceleration without external equity
- Exploration potential with 250 sections of land that have multiple follow up areas with successful exploration wells
- EOR development to increase recovery factor

Jan-22

Production boe/d

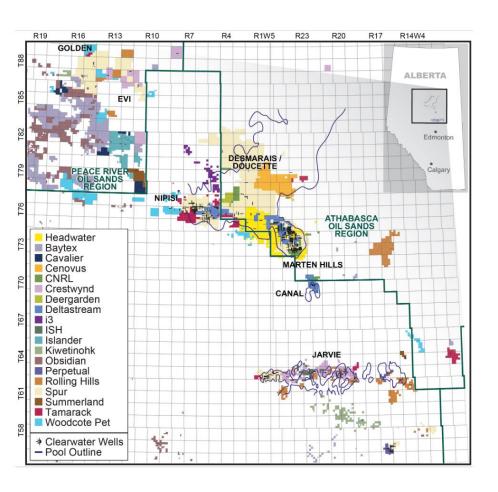
### 2022 +

- Continue core acreage development and EOR implementation to get to sustainable production base of 13,000-14,000 boe/d
- Low decline EOR supported asset provides long term free cash flow generation
- Further development of successful exploration areas
- Polymer pilot contemplated in 2023 with success of waterflood

### **CLEARWATER REGIONAL MAP**



### **Clearwater Competitor Map** (1)



### Clearwater Net Pay Map (2) R15W4 Headwater T82 - Pool Outline **?** Net Pay (m) **DESMARAIS** 30 -25 -20 **NIPISI** 15 10 MARTEN HILLS 5 -0 T70 CANAL . : T67 1, 18 T64 T61 Headwater lands are located in the heart of the Marten

Hills fairway with net pay >20m



#### Relevance

 Headwater is the only way for investors to gain pure play access to the Clearwater, a unique high return play with low capital exposure, through a team that has historically proved to be great capital allocators and consolidators

### Returns

 Headwater's business plan shows significant free cash flow, debt adjusted funds flow growth and the ability to pay meaningful dividends in the future

### Resiliency

 Headwater provides investors with an attractive alternative that will maintain zero leverage and possess a significant amount of highly economic inventory under current prices

### **Optionality**

- Headwater has gained significant optionality and will be able to grow through the drill bit and/or act as a public consolidation vehicle in the Clearwater
- Cenovus is a strategic partner and owner with alignment on our business plan
- Exploration upside with 250 sections of exploration lands



#### **ESG**

- Minimal undiscounted uninflated corporate ARO of ~ \$20MM
- Negligible freshwater usage (no fracture stimulation required)
- Environmental footprint minimized with pipeline connected multi-well pad development

**CORPORATE RETURNS** 

**SUSTAINABILITY** 

STRONG BALANCE SHEET

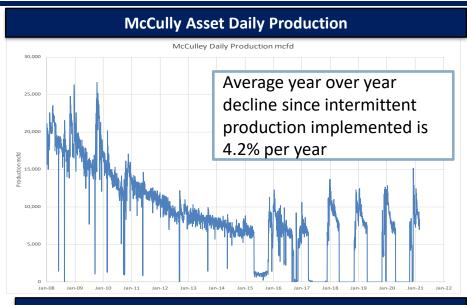


# **Headwater Exploration Inc.**

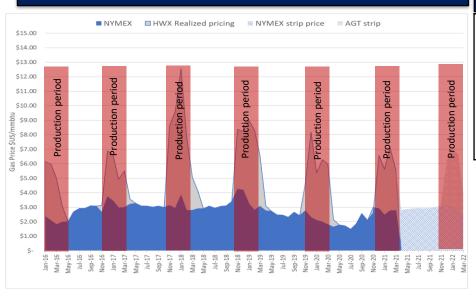
**Appendix** 

# MCCULLY PRODUCING ASSET DRY GAS WITH 100% OWNED INFRASTRUCTURE AND LIMITED LIABILITY





### **HWX Realized Pricing and Winter 2021/22 Strip (US\$/MMBTU)**



In the second
New Brunswick
MNP pipeline
Nova Scotia
Caption of the State of the Sta

### **Operational Summary**

Decline Rate	%	5% - 7%	
P+P producing RLI <sup>(1)</sup>	years	16	
Undiscounted uninflated ARO (2)	\$MM	11.7	
Gross producing wells		32	
Net producing wells		24.5	
Sales capacity	mmscf/d	35	
2021 est. operating cash flow (3)	\$MM	7	

- Asset is produced November through April and shut-in during summer months to capture premium pricing as highlighted in this slide
- Algonquin City-Gate is a unique Boston area demand driven market offering premium winter pricing with a historical Dec - Mar strip basis premium to NYMEX of > US\$4.00/mmbtu

### **NIPISI EOR PROJECTS**

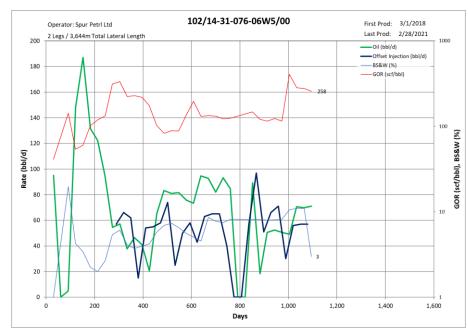


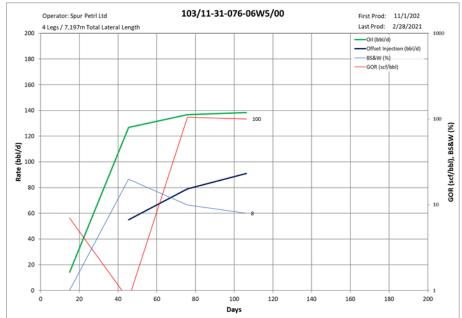
# **Spur Nipisi Section 31-076-06W5**

- Dual leg producer
- · Single leg injector
- · Lateral flood
- Injecting at ~ 55 bbls/day (<1 VRRi)</li>
- Gas-Oil-Ratio holding flat
- No premature water breakthrough (no significant change to water cut)
- · Oil rate increasing
- cumulative voidage replacement of 0.5

# **Spur Nipisi Polymer Flood 31-76-06W5**

- 4 leg producer
- · Single leg injector
- Lateral flood
- Injecting water at ~ 90 bbls/day (<1 VRRi)</li>
- Gas-Oil-Ratio holding flat
- · No premature water breakthrough
- Spur has indicated that polymer flood will be initiated in Q2 2021





See Slide Notes and Advisories 14



# **Pelican Lake versus Marten Hills**

- Pelican Lake analyzed as Marten Hills Clearwater analog
- HWX analysis of various Pelican Lake production areas indicate:
  - Estimated primary recovery of 3 6%
  - Estimated waterflood recovery of 12 15%
  - Estimated polymer flood recovery of 22 28%
- Pelican Lake exhibits similar reservoir and fluid characteristics as Marten Hills

Area	Net Pay (m)	Porosity (%)	Permeability (md)	Viscosity (cP)	Mobility	API
Marten Hills	20 - 30	30	~500	~250	~2	18 - 22
Pelican Lake	5 - 10	30	~1,500	~1,000	~1.5	16

See Slide Notes and Advisories

# **EXPERIENCED TEAM**

# Headwater Exploration Inc.



Headwater Explora	tion inc.
Management Team	
Neil Roszell, P. Eng. CEO & Chairman	<ul> <li>Former President, CEO and/or Executive Chairman and founder of Raging River Exploration Inc., Wild Stream Exploration Inc. and Wild River Resources Ltd.</li> </ul>
<b>Jason Jaskela, P. Eng.</b> President, COO & Director	<ul> <li>Former COO and founder of Raging River Exploration Inc. and VP Production and founder of Wild Stream Exploration Inc.</li> </ul>
<b>Terry Danku, P. Eng.</b> Vice President, Engineering	<ul> <li>Former VP, Engineering of Raging River Exploration Inc. and Engineering Manager of Wild Stream Exploration Inc.</li> </ul>
Jonathan Grimwood, P.Geo Vice President, Exploration	Former VP, Exploration of Raging River Exploration Inc., President of and founder of RMP Energy Inc.
Ali Horvath, CA, CPA CFO & Vice President Finance	Former Controller and founder of Raging River Exploration Inc. and Wild Stream Exploration Inc.
Scott Rideout Vice President, Land	<ul> <li>Former VP, Land of Raging River Exploration Inc. and Manager Business Development and Land of Surge Energy Inc.</li> </ul>
Brad Christman Vice President, Production	<ul> <li>Former Manager of Production and Facilities and founder of Raging River Exploration Inc.</li> </ul>
Kevin Olson	<ul> <li>Currently President of Camber Capital Corp. and former director of Raging River Exploration Inc., Wild Stream Exploration Inc. and Wild River Resources Ltd.</li> </ul>
Chandra Henry	<ul> <li>Currently CFO &amp; Chief Compliance Officer of Longbow Capital Inc. and former director of Pengrowth Energy Corporation</li> </ul>
Stephen Larke	<ul> <li>Currently Director with Vermilion Energy Inc. and Topaz Energy Corp.</li> </ul>
Dave Pearce	<ul> <li>Currently Deputy Managing Partner with Azimuth Capital Management and former director of Raging River Exploration Inc.</li> </ul>
Phillip Knoll	<ul> <li>Director of Corridor since 2010. Formerly CEO of Corridor and currently a director of AltaGas Ltd.</li> </ul>
Sarah Walters	Currently Cenovus's Senior Vice-President, Corporate Services
Kam Sandhar	Currently Cenovus's Senior Vice-President, Conventional

### **CVE TRANSACTION OVERVIEW**



### **Unique Mutually Beneficial Transaction With Cenovus**

### **Asset Attributes**

- 270 net sections of Clearwater rights at 100% working interest
- 2020 average December production of 2,900 bbls/d located in the most prolific part of the Clearwater play at Marten Hills
- Proved plus probable reserves of 9.3 MMBoe (1)
- Minimal ARO of \$3.8million (2)

### **Transaction Characteristics**

- \$135 million total consideration
- \$33 million cash consideration
- 50 million common shares of Headwater fair valued using Headwater's closing share price of \$1.93/share
- 15 million purchase warrants fair valued at \$6 million, exercisable at \$2.00 per common share with a three-year term
- Cenovus retains a GORR on all lands
- Headwater committed to capital expenditures on the land of \$100MM during 2021/2022
- Cenovus owns approximately 26% of the basic outstanding shares and can nominate two directors of Headwater (3) (4)
- Cenovus will be entitled to participate in future offerings of securities of Headwater to maintain its pro-rata interest

### **SLIDE NOTES**



#### Slide 1

1. Basic shares outstanding consists of 195.6 million common shares of Headwater ("Headwater Shares") as at April 6, 2021. Fully diluted shares outstanding assumes 100% exercising of the Cenovus purchase warrants (15 million outstanding at a strike price \$2.00/share), 100% vesting and exercising of the warrants issued pursuant to the non-brokered private placement (21.2 million outstanding at a strike price \$0.92/share) and 100% vesting and exercising of stock options (10.9 million outstanding at a weighted average strike price of \$2.11). The warrants issued pursuant to the non-brokered private placement have vested and are fully exercisable.

#### Slide 5

Public data obtained from geoSCOUT.

#### Slide 6

- 1. The net present value ("NPV10") is the anticipated net present value of the future net operating income after capital expenditures, discounted at a rate of 10%(before tax). NPV10 assumptions: US\$55/bbl WTI, US\$12.50/bbl WCS differential and CAD/USD FX rate of 1.28.
- 2. Payout is calculated by taking the time in months to recover the total costs to drill, complete and equip a well from operating netbacks.
- 3. All capital on core waterflood wells includes the cost of drilling, completing and equipping the well plus additional injection and infrastructure capital including central batteries and the gas plant. All capital on Tier 1 & 2 wells includes the cost of drilling, completing and equipping the well plus additional infrastructure capital to tie-in the well and to build central batteries and the gas plant.
- 4. Corporate Breakeven is the WTI (US\$/bbl) required to get a net present value ("NPV") of \$0 using a 20% discount rate.
- 5. EUR: Refer to Certain Oil and Gas Advisories.
- 6. Top right: Type log information obtained from public well log record as per geoSCOUT.

#### Slide 7

- 1. All production figures disclosed are publicly available as per geoSCOUT.
- 2. Production as of February 2021 as per geoSCOUT.
- 3. Top right table and the Well Performance Ranking chart: Peak rate defined as the highest 30-day rate associated with each well, from geoSCOUT. CTD production as of February 2021.
- 4. Management's internal interpretation of pool outline.

#### Slide 8

- 1. IP30: The average hydrocarbon production rate for the first 30 days of a well's life.
- 2. Current rates as of February 2021 per Headwater internal data and as disclosed are publicly available as per geoSCOUT.

#### Slide 9

1. Production and Free Cash Flow ("FCF") graph pricing assumptions:

		2021E	2022E	2023E	2024E	2025E+
WTI	US\$/bbl	62.65	58.26	54.74	52.77	51.85
WCS	Cdn\$/bbl	63.75	58.45	54.16	51.88	50.93
AECO	Cdn\$/GJ	2.75	2.53	2.33	2.30	2.39
AGT	US\$/mmbtu	4.36	5.22	5.07	5.94	6.49
FX	US\$/Cdn\$	1.27	1.27	1.27	1.28	1.28

(1) The AGT price is the average for the winter producing months in the McCully field which include January – March and November – December of the applicable year.

#### Slide 10

- 1. Left map and table: Company land positions and gross sections as per company public disclosure and geoSCOUT. Management's internal interpretation of pool outline.
- 2. Right map: Net pay mapping cutoffs: 18% porosity and 10 ohm resistivity. Map data as per geoSCOUT. Management's internal interpretation of pool outline.

### **SLIDE NOTES**



#### Slide 13

- 1. P+P producing RLI is calculated by dividing the P+P producing reserves by the average annual production for 2020.
- 2. As at December 31, 2020
- 3. Headwater has made the following assumptions: an average NYMEX Henry Hub price of US\$2.77/mmbtu, an average AGT price of US\$4.36/mmbtu, an average US\$/CAD\$ exchange rate of 1.27. Pricing reflects natural gas production through the winter producing months (January to April, November, December).

#### Slide 14

1. Public data obtained from geoSCOUT.

#### Slide 15

- 1. Refer to Analogous advisory information in Certain Oil and Gas Advisories.
- 2. Management's internal interpretation and public data obtained from geoSCOUT.

#### Slide 17

- 1. The reserves information is based on an evaluation by GLJ Ltd. ("GLJ") of the reserves associated with the Marten Hills assets in its report dated effective December 31, 2020 which was prepared in accordance with the COGE Handbook and NI 51-101 and is based on average forecast prices of three consultant's average (GLJ, McDaniel & Associates Consultants Ltd. and Sproule Associates Ltd.) as of January 1, 2021.
- 2. Asset retirement obligations calculated in accordance with the polices and directives of the Alberta Energy Regulator.
- 3. Pursuant to the Investor Agreement, certain transfers restrictions on the common shares, including the requirement to seek approval of the Company prior to transferring greater than 5% of the thenoutstanding common shares or transferring common shares to a transferee, who will, as a result of such transfer, own greater than 5% of the outstanding common shares of Headwater. These transfer restrictions will however not apply in respect of transfers made to affiliates of Cenovus or transfer which are made over the facilities of the TSX by an investment dealer or broker and which have not been pre-arranged.
- 4. Cenovus will own approximately 31% of Headwater assuming 100% of Cenovus' purchase warrants are exercised. Cenovus is entitled to nominate 2 directors if ownership in Headwater Shares is equal to or greater than 20% and 1 director if ownership in Headwater Shares is equal to or greater than 10%.

# Forward Looking Statements Advisory



This investor presentation of Headwater Exploration Inc. ("Headwater") contains forward-looking statements and forward-looking information (collectively, "forward-looking statements"). More particularly, this investor presentation contains forward-looking statements concerning: 2021 guidance including 2021 average production, fourth quarter 2021 average production, adjusted funds flow netback, 2021 capital expenditures, adjusted funds flow from operations and exit adjusted working capital; details of Headwater's expected capital expenditures in 2021; the ability of Headwater to execute its five year business plan without accessing any debt; the expectation that enhanced oil recovery development will increase recovery factors; the number of potential sections with exploration potential: the expected timing of construction and commissioning of joint gas plant; the expected timing of commencement of water injection; the expectation that rig matts will minimize O2 2021 downtime risk and allow for earlier post break-up access for drilling rigs; certain expected type curve and economics associated with drilling and waterflood operations; the future success associated with bottom waterflood and centre waterflood implementation; Headwater's expected exploration and development plans for 2021 and 2022; Headwater's ability to continue to develop core acreage and EOR implementation to get sustainable base production of 13,000 - 14,000 boe/d; the expectation that Headwater's adjusted working capital will not be less than \$50 million at current strip pricing; the expectation Headwater's balance sheet strength will allow for exploration acceleration without external equity; the expectation that Headwater's business plan will result in significant free cash flow, debt adjusted funds flow growth and the ability to pay meaningful dividends in the future; Headwater's expectation of having significant economic inventory; expected abandonment and reclamation obligations: the expectation that Headwater will use negligible fresh water in its operations and have minimal environment footprint; the estimated full cycle project capital; the benefits to Headwater of Cenovus as a shareholder and strategic partner; and Headwater's strategy with respect to the development of the Marten Hills assets. Additional forward looking information includes the performance characteristics of the natural gas properties in McCully field including timing for commencement and ending annual production from the McCully Field, 2021 expected operating cash flow, the associated decline rates, production rates, P + P reserves life index, sales capacity, abandonment and reclamation obligations, and operating cashflow. In addition, the use of any of the words "guidance", "initial", "scheduled", "can", "will", "prior to", "estimate", "anticipate", "believe", "should", "forecast", "future", "continue", "may", "expect", and similar expressions are intended to identify forward-looking statements.

Statements relating to reserves are also deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described exist in the quantities predicted or estimated and that the reserves can be profitably produced in the future.

The forward-looking statements contained in this investor presentation are based on certain key expectations and assumptions made by management of Headwater including but not limited to general economic conditions; availability of required equipment and services; assumptions of future commodity prices (including premiums); the newly-inaugurated Biden administration in the U.S. and the impact on the economy and the oil and gas industry generally; Canada-U.S. exchange rate; and other assumptions identified herein, including certain expectations and assumptions made by Headwater in respect thereof. Although Headwater Management believes that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because there is no assurance that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, risks associated with the oil and gas industry in general (including but not limited to operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects, capital expenditures, acquisitions or other corporate transactions; the uncertainty of reserve estimates (including the estimates in respect of the Marten Hills assets); the uncertainty of estimates and projections relating to production, costs and expenses, and health, safety and environmental risks), commodity price and exchange rate fluctuations, the short and long-term impacts of the Covid-19 pandemic, changes in legislation affecting the oil and gas industry, uncertainties resulting from potential delays or changes in plans with respect to exploration or development projects or capital expenditures.

This investor presentation contains financial outlook and future oriented financial information (together, "FOFI") about Headwater including 2021 capital expenditures, Headwater's exit adjusted working capital balance at year end 2021, 2021 funds flow netback, 2021 adjusted funds flow from operations. Such FOFI has been included herein to provide prospective investors with an understanding the plans and assumptions for budgeting purposes and prospective investors are cautioned that the information may not be appropriate for other purposes. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on any financial outlook or FOFI. Headwater's actual results, performance could differ materially from those expressed in, or implied by, these FOFI, or if any of them do so, what benefits Headwater will derive therefrom. Headwater disclaims any intention or obligation to update or revise any FOFI statements, whether as a result of new information, future events or otherwise, except as required by law.

In this presentation Headwater has set out a model of production and free cash flow for the next five years. This model is not intended as a forecast of future performance as management and the Board of Headwater have not approved a five-year development plan and it is unlikely that future performance will match the production and cash flow over the next five years as set out in the model. The model is used for the purposes of long-term business planning and it is set out herein to provide investors with an indication of the model and assumptions used for management's planning purposes.

# Forward Looking Statements Advisory



Additional information on these and other factors that could affect Headwater's operations and financial are included in its Annual Information Form for the year ended December 31, 2020 and other reports on file with Canadian securities regulatory authorities, which may be accessed through the SEDAR website (www.sedar.com).

The forward-looking statements contained in this investor presentation are made as of the date hereof and Headwater Management does not undertake any obligation to update or revise any forward-looking statements or information, whether as a result of new information, future events or otherwise, unless so required by applicable securities laws.

The information contained in this investor presentation does not purport to be all inclusive or to contain all information that prospective investors and shareholders may require. Prospective investors and shareholders are encouraged to conduct their own analysis and reviews of Headwater, Headwater management and the other information contained in this investor presentation. Without limitation, prospective investors and shareholders should consider the advice of their financial, legal, accounting, tax and other advisors prior to making investment decisions with respect to Headwater securities.

### Non-IFRS Measures and Certain Oil and Gas Advisories



#### NON-IFRS MEASURES

This investor presentation contains the terms "debt adjusted funds flow growth", "adjusted funds flow from operations ("AFFO")", "adjusted funds flow netback", "free cash flow", "adjusted working capital", "operating cash flow" "operating netback" and "Internal Rate of Return ("IRR")" which do not have standardized meanings prescribed by International Financial Reporting Standards and therefore may not be comparable with the calculation of similar measures by other companies.

Headwater Management believes that "debt adjusted funds flow growth" is a useful measure to compare transaction metrics on an unlevered basis and is calculated as annualized funds flow from operations before interest expense measured as the compounded growth over a 5-year period. Headwater Management believes "IRR" is a useful measure to consider profitability of a particular well type. IRR is the annual rate of growth a project is expected to generate and is calculated by setting the net present value to zero. Headwater Management believes that "operating cash flow" and "operating netback" is a useful measure for demonstrating the potential cash flow generation of the Headwater assets before considering any general and administrative burdens or other corporate costs. "Operating cash flow" is calculated based on estimates by Headwater management for sales, realized financial derivative gains/losses and other revenue less estimated royalties, transportation and blending expenses. "Operating netback" is calculated based on estimates by Headwater management for sales, realized financial derivative gains/losses and other revenue less estimated royalties, transportation and blending expenses and production expenses on a per boe basis. Management uses adjusted funds flow from operations to analyze operating performance and leverage. AFFO is calculated as cash flow provided by operating activities before changes in non-cash working capital and transaction costs. Adjusted funds flow netback is defined as AFFO on a boe basis. Free cash flow is the equivalent to adjusted funds flow from operations. Adjusted working capital is used by the Company to measure liquidity. Adjusted working capital is defined as working capital excluding the effects of the Company's financial derivatives and warrant liability. Additional information relating to these Non-IFRS Measures, including a reconciliation of AFFO to cash flow provided by operating activities and adjusted working capital to working capital, can be found in Headwater's mos

#### BARRELS OF OIL EQUIVALENT:

The term "boe" or barrels of oil equivalent may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one barrel of oil equivalent (6 Mcf: 1 bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Additionally, given that the value ratio based on the current price of crude oil, as compared to natural gas, is significantly different from the energy equivalency of 6:1; utilizing a conversion ratio of 6:1 may be misleading as an indication of value.

#### OIL AND GAS METRICS

In presenting type curves, inputs and economics information and in this presentation generally, Headwater has used a number of oil and gas metrics which do not have standardized meanings and therefore may be calculated differently from the metrics presented by other oil and gas companies. Such metrics include "Payout", "Corporate Breakeven", "EUR", "P+P producing RLI" and "IRR". Payout is calculated by taking the time in months to recover the total costs to drill, complete and equip a well from operating netbacks. Corporate Breakeven is the WTI (US\$/bbl) required to get a net present value ("NPV") of \$0 using a 20% discount rate. EUR is described below under the heading "Estimated Ultimate Recovery (EUR)". P+P producing RLI is calculated by dividing the P+P producing reserves by the average annual production for that period. IRR means the rate of return of a well or the discount rate required to arrive at a net present value equal to zero and is also described above under the heading "Non-IFRS Measures". Such metrics have been included herein to provide readers with additional measures to evaluate the performance of the Marten Hills assets or McCully assets, as applicable; however, such measures are not a reliable indicator of the future performance of Headwater's assets or value of its common shares.

#### **PRODUCTION RATES**

References in this investor presentation to well performance in the Clearwater area are useful in confirming the presence of hydrocarbons in such area, however, such rates are not determinative of the rates at which such wells will continue production and decline thereafter. While encouraging, readers are cautioned not to place reliance on such rates in estimating the average production which may be attributable to the assets.

### Certain Oil and Gas Advisories



#### ANALOGOUS INFORMATION

Certain information in this investor presentation may constitute "analogous information" as defined in National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101"), including, but not limited to, information relating to the areas in geographical proximity to the Marten Hills assets and production information related to wells that are believed to be on trend with the Marten Hills assets. Headwater Management believes the information is relevant as it helps to define the characteristics of the Marten Hills assets. Headwater is unable to confirm that the analogous information was prepared by a qualified reserves evaluator or auditor. Such information is not an estimate of the reserves or resources attributable to lands held or to be held by Headwater and there is no certainty that the data and economics information for the Marten Hills assets will be similar to the information presented herein. The reader is cautioned that the data relied upon by Headwater may not be analogous to the Marten Hills assets.

#### **ESTIMATED ULTIMATE RECOVERY (EUR)**

This investor presentation contains a metric commonly used in the oil and natural gas industry, "estimated ultimate recovery" or "EUR". The term EUR is the estimated quantity petroleum that is potentially recoverable or has already been recovered from a well based on the expected production type curves for certain wells. EUR does not have a standardized meaning and may not be comparable to similar measures presented by other companies. As such, it should not be used to make comparisons. Headwater management uses EUR as a measure of performance and to provide shareholders with measures to compare the Marten Hills assets over time; however, EUR is not intended to represent an estimate of reserves and is not a reliable indicator of the Marten Hills assets' future performance. Future performance may not compare to the EUR or other well economics presented herein.

#### TYPE CURVE INFORMATION AND WELL ECONOMICS

Headwater has presented certain type curve information and well economics for certain development and waterflood wells in the Clearwater area. The type curve information and well economics presented are based on historical production in respect of Headwater's Clearwater assets as well as production history from analogous Clearwater developments located in close proximity to Headwater's Clearwater assets. Such type curve information is useful in understanding Headwater management's assumptions of well performance in making investment decisions in relation to development drilling in the Marten Hills area and for determining the success of the performance of development wells; however, such type curve information and well economics are not necessarily determinative of the production rates and performance of existing and future wells. In addition, the type curves and well economics presented do not reflect the type curves used by GLJ (as defined below) in estimating the reserves volumes attributed to the Marten Hills assets. GLJ performance type curves used in the year end 2020 reserves report would only be comparable to the Tier 1 – Primary curves and have less estimated ultimate recoverable oil as compared to the Tier 1 – Primary curve.

#### RESERVES INFORMATION

Headwater currently has reserves in the Marten Hills area of Alberta and the McCully Field near Sussex, New Brunswick. The reserves information contained in this presentation in respect of Headwater assets is based on an evaluation by GLJ Ltd. ("GLJ") of Headwater's reserves in its report dated effective December 31, 2020 which was prepared in accordance with standards of the Canadian Oil and Gas Evaluation Handbook ("COGE Handbook") and NI 51-101 and is based on the average forecast prices as at January 1, 2021 of three independent reserves evaluation firms. Additional information regarding reserves data and other oil and gas information is included in Headwater's Annual Information Form for the year ended December 31, 2020, which may be accessed through the SEDAR website (www.sedar.com).

Reserves are estimated remaining quantities of petroleum anticipated to be recoverable from known accumulations, as of a given date, based on the analysis of drilling, geological, geophysical, and engineering data; the use of established technology; and specified economic conditions, which are generally accepted as being reasonable. Reserves are further classified according to the level of certainty associated with the estimates and may be sub-classified based on development and production status. Proved Reserves are those quantities of petroleum, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible from a given date forward, from known reservoirs and under existing economic conditions, operating methods and government regulations. Proved Developed Producing Reserves (or PDP Reserves) are a subset of Proved Reserves and are Proved Reserves which are producing at the time of the reserves evaluation.

Probable Reserves are those additional quantities of petroleum that are less certain to be recovered than Proved Reserves, but which, together with Proved Reserves, are as likely as not to be recovered.