

Global. Connected. Sustainable

4Q22 FINANCIAL RESULTS

February 2023

The meeting place for companies,
technologies and data

A Global Platform Supporting Our Customers' Data Center Requirements

4,000+	200,000+	50+	300+
Customers	Cross connects	Metros	Data Centers

Coverage
Deploy where you need

Capacity
Host what you need,
how you need

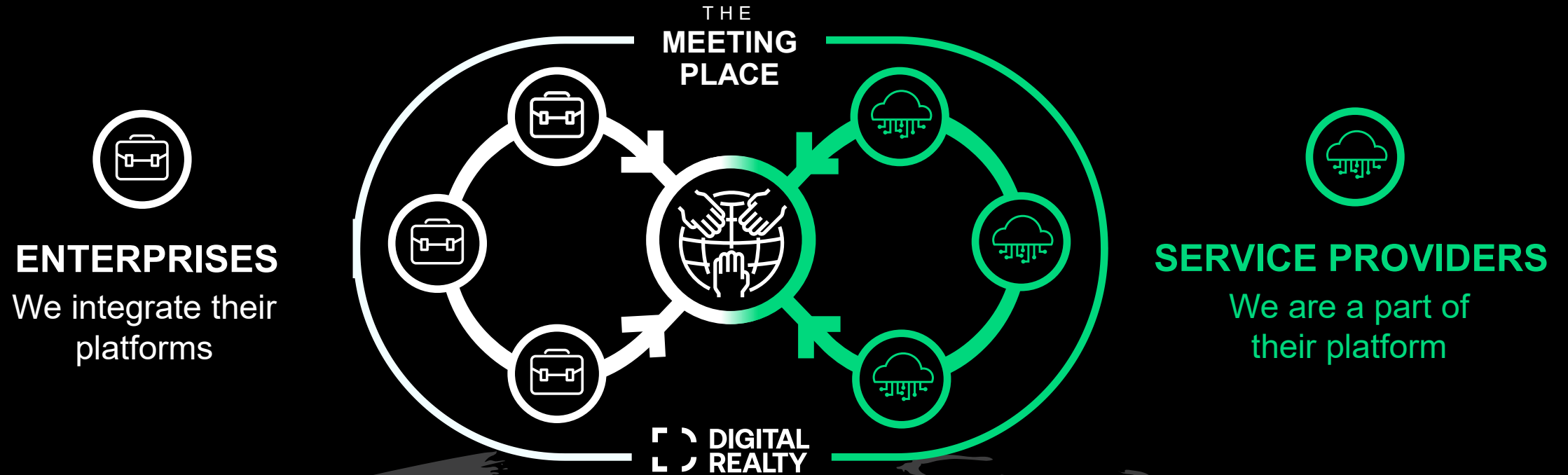
Connectivity
Connect how you need
to whom you need

Control
Implement and operate
the way you need

Note: As of December 31, 2022. Includes Investments in unconsolidated entities.



Our Strategic Vision



To bring companies and data together, in bold new ways,
to power the innovation determining our future.

Connected Data Communities

Another Record Year of Bookings

106

new logos

\$47 million

total 4Q bookings from
0-1 MW + Interconnection

~40%

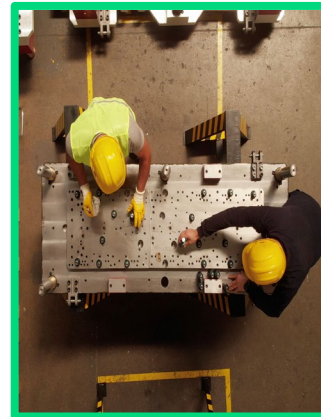
of total 4Q bookings from
0-1 MW + Interconnection

~25%

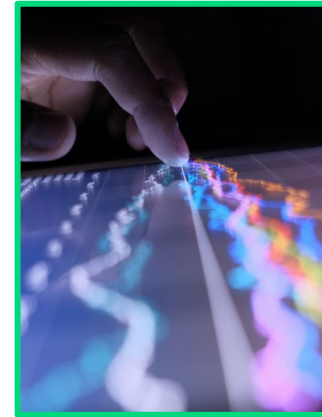
of new signed leases contained
inflation-linked increases

AVNET® @ Platform DIGITAL® INTEGRATED SOLUTION

- Avnet Virtual Labs being deployed in three top North American markets to optimize video streaming workloads
- Production installations available anywhere across PlatformDIGITAL®'s 54 Global Metros Markets



Auto Manufacturer



Financial Services



Asset Manager

Northern Virginia Update

580+⁽¹⁾

MWs

DLR's in-place IT capacity in the world's largest data center market ⁽²⁾

94%

Occupancy

in Northern Virginia rose by 170 basis points in the quarter

78

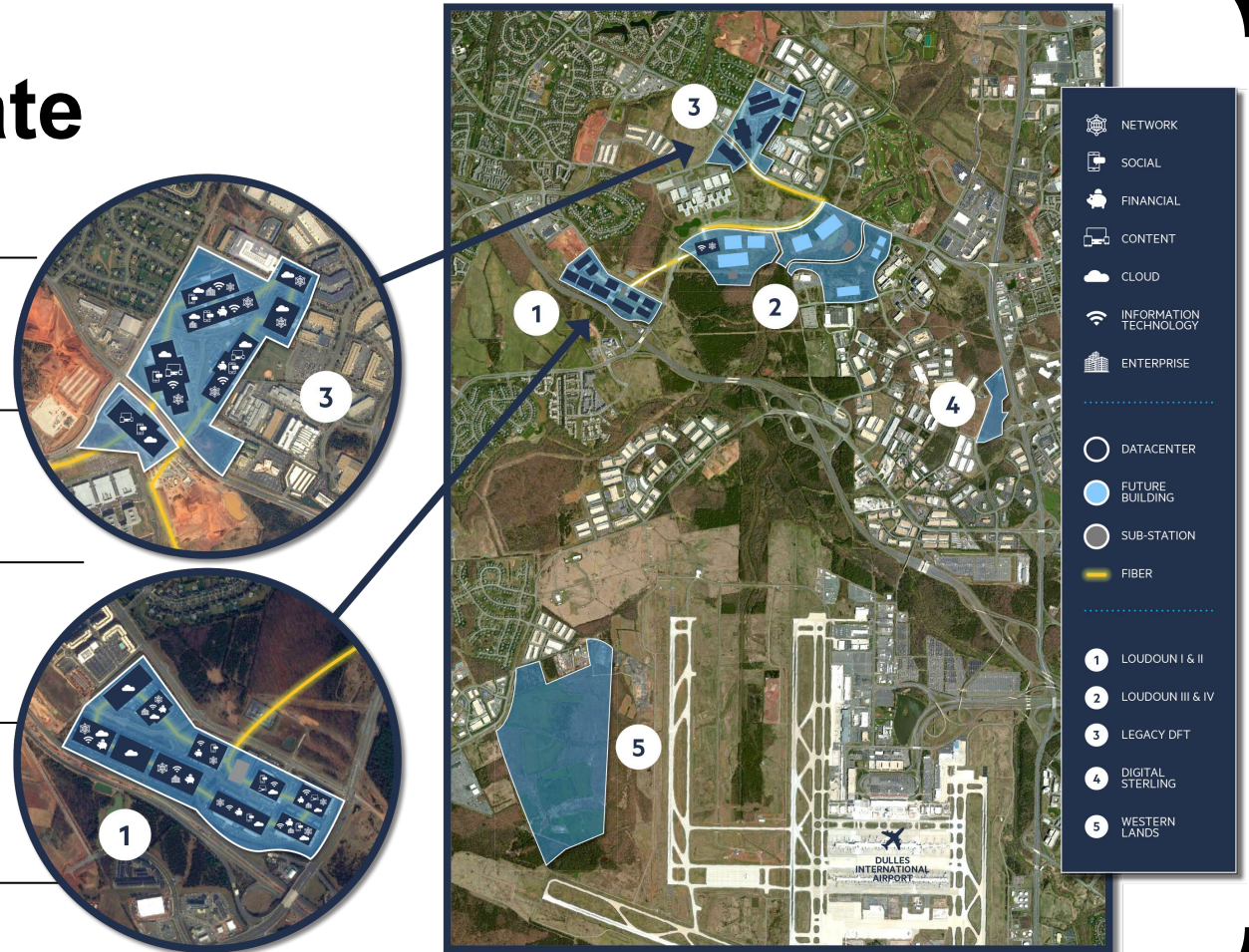
MWs

DLR's active development pipeline to be delivered under committed leases

AWS

Direct Connect

DLR adds on-ramp to Ashburn Campus enabling top priority market



Sustainability Focus and Performance

Delivering Sustainable Growth for All Stakeholders



Environmental

Leader in the Light

NAREIT Leader in the Light for sixth consecutive year

Top Rated

ESG Companies by Sustainalytics for 2023

Top 10

In the U.S. EPA Green Power Partnership

470MW

Additional renewables contracted in 2022

Social

Newsweek's America's Most Responsible Companies of 2023

Top 100 ranking on JUST Capital America's Most JUST Companies

12 philanthropic organizations supported as part of 'Giving Tuesday' campaign

Demonstrated senior leadership and employee commitment to Diversity, Equity & Inclusion; established five employee resource groups; signed CEO Action Pledge for Diversity and Inclusion

Governance

2022 Appointed Mary Hogan Preusse as Chairman of the Board, which aligns with Digital Realty's commitment to strong governance and refreshes Board leadership to balance fresh thinking with experience and continuity

2021 Formalized oversight of ESG by the Nominating & Corporate Governance Committee; Signatory to the UN Global Compact

2020 Enhanced Board diversity with the addition of three new Directors

2019 Established proxy access for shareholders and provided shareholders the ability to propose amendments to the bylaws

2018

4Q22 Financial Results



Digital Transformation Driving Steady Demand

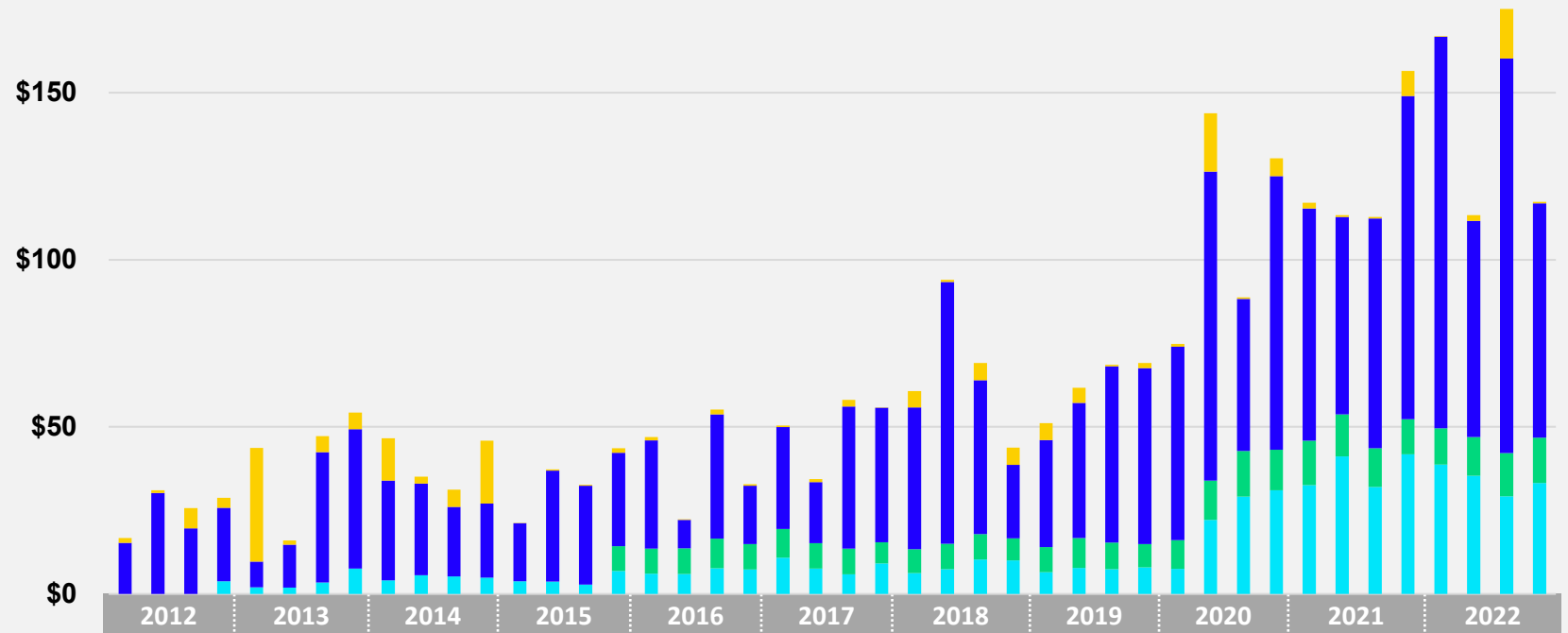
Global Full-Product Spectrum Provides Broadest Solutions

- 4Q Leasing Caps Record Year
- Record Interconnection Bookings in 4Q

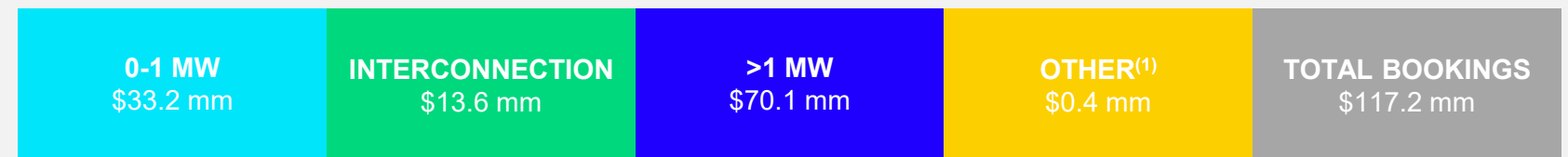
HISTORICAL BOOKINGS

ANNUALIZED GAAP BASE RENT

\$ in millions



4Q22 BOOKINGS



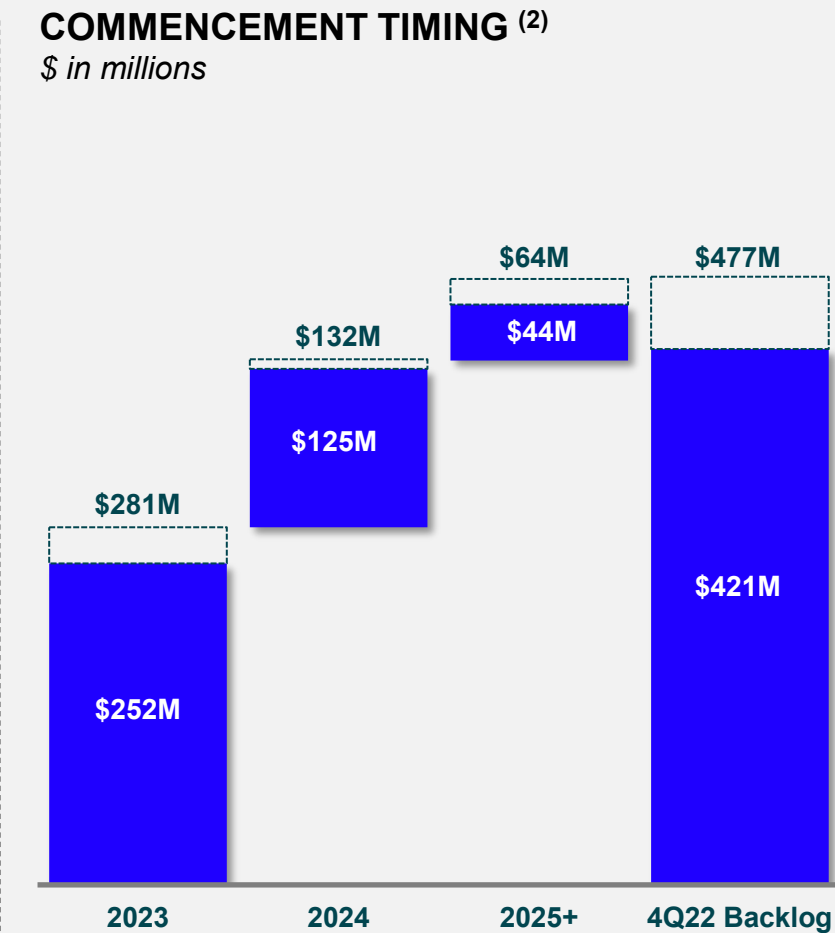
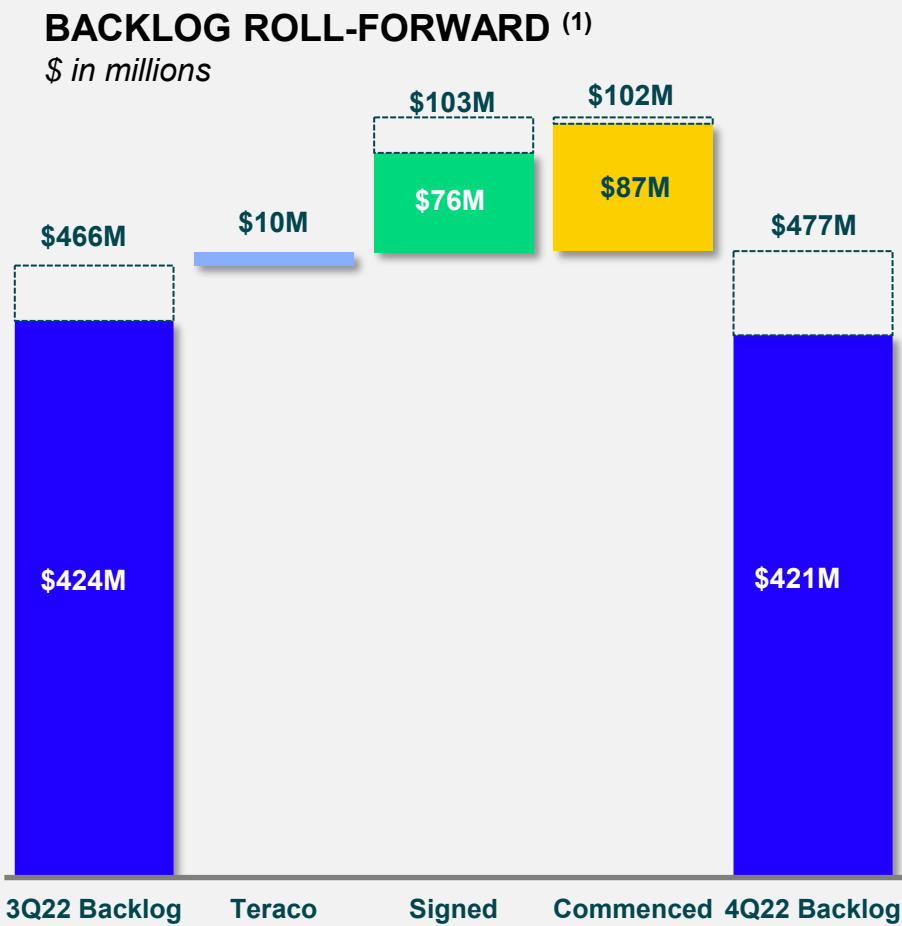
Note: Totals may not add up due to rounding. Digital Realty revised its reporting categories in 2Q 2020. For prior periods, "0-1 MW" includes Colocation, ">1 MW" includes Turn-Key Flex, "Other" includes Power Base Building and Non-Technical. "Interconnection" is unchanged.

1. Other includes Powered Base Building® shell capacity as well as storage and office space within fully improved data center facilities..

Record Backlog

New Signings
Outpace
Commencements

- Record Backlog of \$477 Million
- Signed >\$500 Million of New Leases in 2022
- ~60% of Backlog to Commence in 2023



■ Digital Realty Backlog

□ Unconsolidated Joint Venture Backlog

Note: Totals may not add up due to rounding.
1. Amounts shown represent GAAP annualized base rent from leases signed.
2. Amounts shown represent GAAP annualized base rent from leases signed, but not yet commenced, based on estimated future commencement date at time of signing. Actual commencement dates may vary.

Improving Pricing Environment

2022 Renewal Spreads
Finish Up ~2%

- *Driven by Continued Strength Within 0-1MW Segment*
- *Renewed ~\$700 million in 2022 at +1.8% Cash Rental Rate Change*

4Q22 RE-LEASING SPREADS

0-1 MW	> 1 MW	OTHER ⁽¹⁾	TOTAL
RENTAL RATE CHANGE	RENTAL RATE CHANGE	RENTAL RATE CHANGE	RENTAL RATE CHANGE
<div>4.1% CASH</div> <div>4.4% GAAP</div>	<div>(3.6)% CASH</div> <div>(3.5)% GAAP</div>	<div>2.4% CASH</div> <div>8.0% GAAP</div>	<div>0.8% CASH</div> <div>1.1% GAAP</div>
Signed renewal leases representing \$114 million of annualized GAAP rental revenue	Signed renewal leases representing \$78 million of annualized GAAP rental revenue	Signed renewal leases representing \$3 million of annualized GAAP rental revenue	Signed renewal leases representing \$195 million of annualized GAAP rental revenue

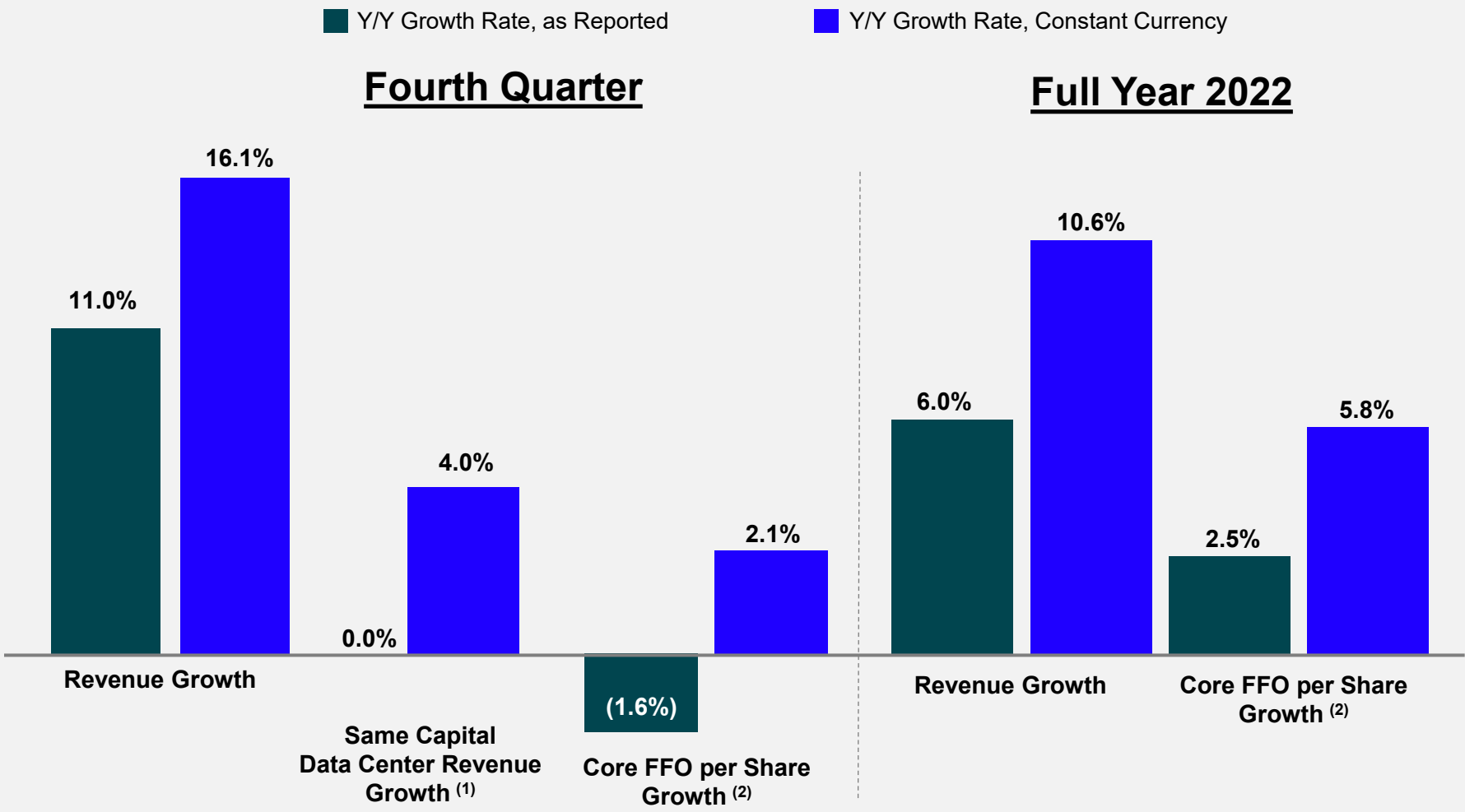
Note: Totals may not add up due to rounding. Rental rate change represents the beginning rental rate on leases renewed, relative to the ending rental rate at expiration, weighted by net rentable square feet.

1. Other includes Powered Base Building® shell capacity as well as storage and office space within fully improved data center facilities.

Data Center Revenue Growth Recovers in 2022

Improving Revenue Growth Sets the Stage for 2023

- *CC Same Capital Revenue Growth Accelerates in 4Q*
- *Double Digit CC Revenue Growth in 2022*



Note: Constant-Currency Core FFO and Core FFO are non-GAAP financial measures. For a definition of these measures and reconciliations to their nearest GAAP equivalents, see the Appendix.

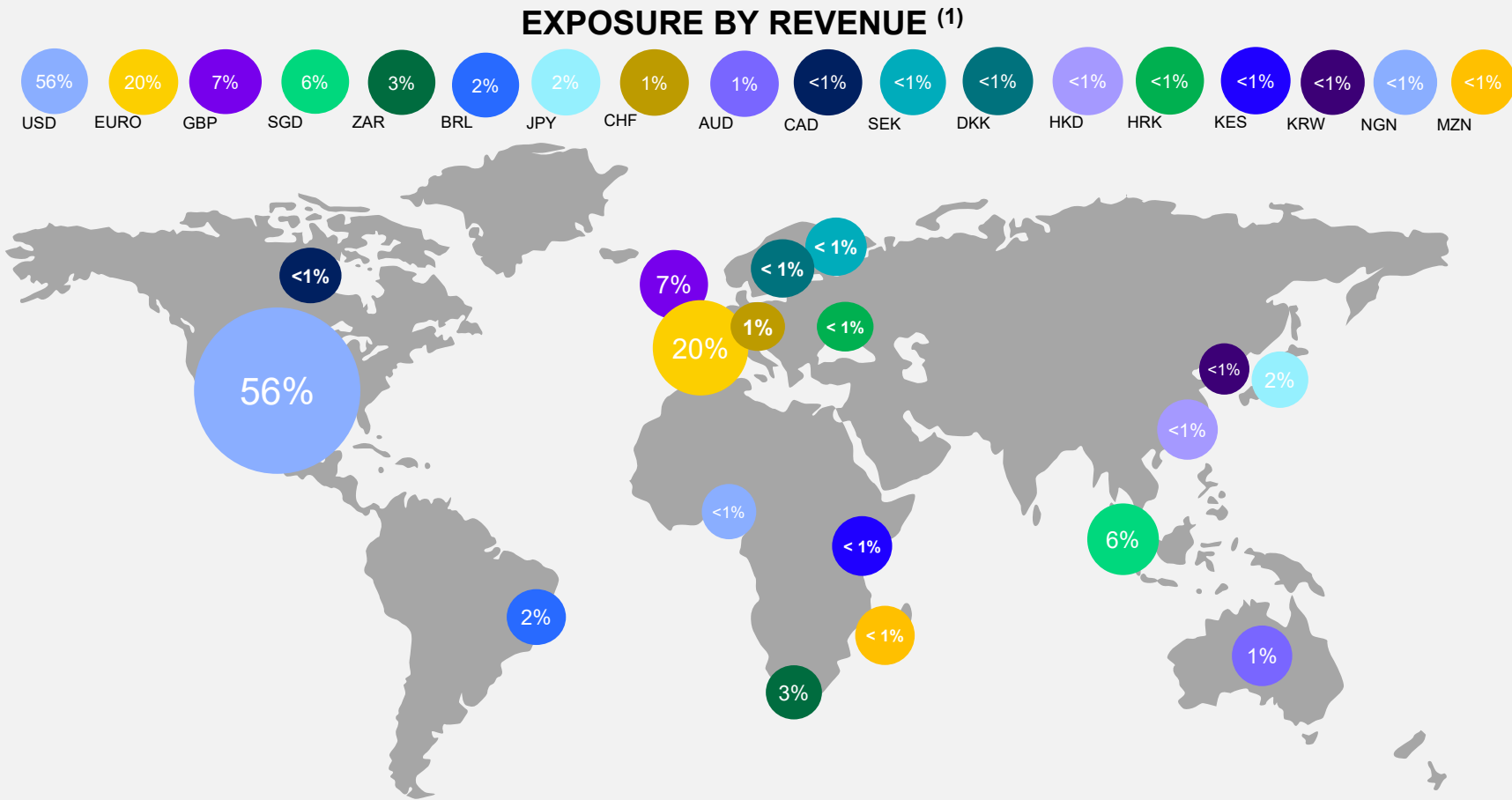
1. Data Center Revenue is total revenue less tenant reimbursements.

2. Net income for the year ended December 31, 2022 was \$763 thousand. Net income for the year ended December 31, 2021 was \$109 million.

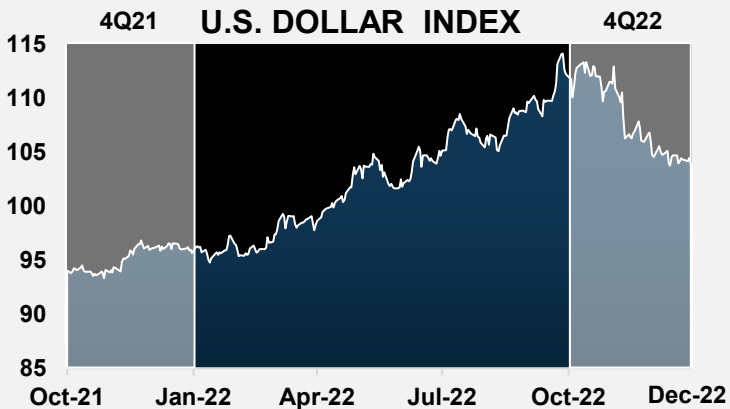
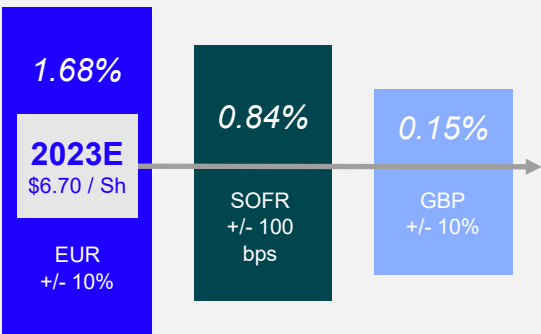
Revenue Exposure by Currency

Currency Headwinds Abating

- Local Operations Funded in Local Currencies Act as a Natural Hedge



CORE FFO/SHARE EXPOSURE (2)



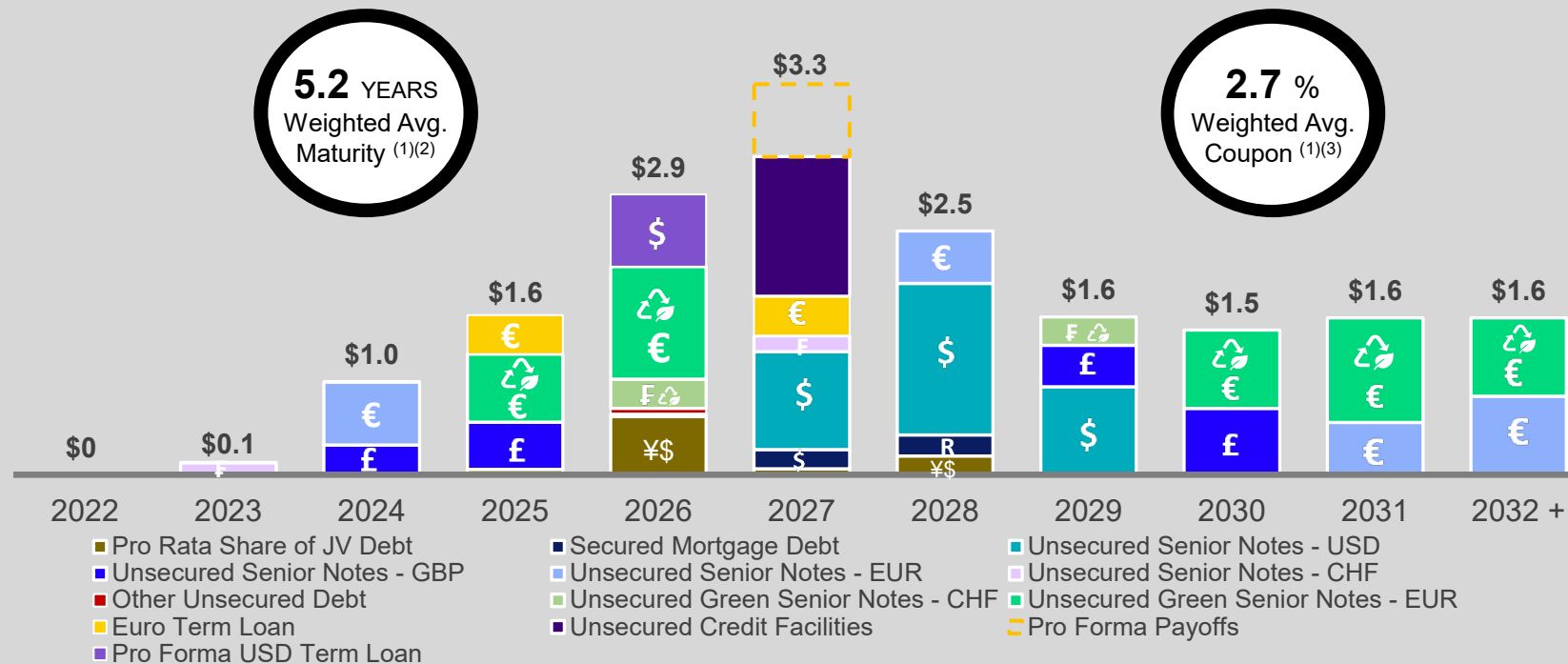
Note: Totals may not add up due to rounding.
1. As of December 31, 2022. Includes Digital Realty's share of revenue from unconsolidated joint ventures.
2. Core FFO is a non-GAAP financial measure. For a definition of Core FFO and reconciliation to its nearest GAAP equivalent, see the Appendix.

Matching the Duration of Assets and Liabilities

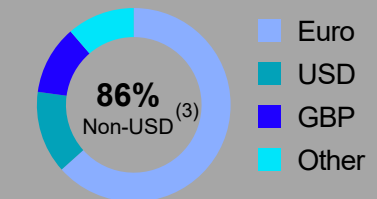
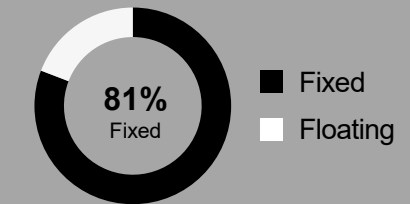
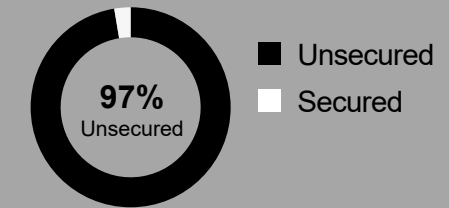
Modest Near-Term Maturities, Well-Laddered Debt Schedule

DEBT MATURITY SCHEDULE AS OF DECEMBER 31, 2022 ⁽¹⁾⁽²⁾

(U.S. \$ in billions)



DEBT PROFILE



Note: As of December 31, 2022.

1. Includes Digital Realty's pro rata share of unconsolidated joint venture loans and debt securities. Pro forma for the USD Term Loan that closed in January 2023 and assuming proceeds are used to pay down global revolving credit facility.

2. Assumes exercise of extension options.

3. Includes impact of cross-currency swaps.

2023 Financial Guidance

Improving Core Growth

	Actual 2022	Full Year 2023	Better/Worse
Total Revenue	\$4,692	\$5,700 - \$5,800	▲
Adjusted EBITDA	\$2,473	\$2,675 - \$2,725	▲
Rental Renewal Rates Cash Basis	1.8%	Greater than 3.0%	▲
Year-End Portfolio Occupancy	84.7%	85.0% - 86.0%	▲
Same-Capital Cash NOI Growth	-5.8%	3.0% - 4.0%	▲
Core FFO per Share	\$6.70	\$6.65 - \$6.75	▬

Note: Dollars in millions except Cash Mark-to-Market, Year-End Portfolio Occupancy, Same-Capital Cash NOI Growth, and Core FFO per Share. The Company does not provide a reconciliation for non-GAAP estimates on a forward-looking basis, where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and/or amount of various items that would impact net income attributable to common stockholders per diluted share, which is the most directly comparable forward-looking GAAP financial measure. This includes, for example, external growth factors, such as dispositions, and balance sheet items, such as debt issuances, that have not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information. Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures may vary materially from the corresponding GAAP financial measures.

Q&A



**Global.
Connected.
Sustainable.**

Executing on Strategic Vision

Refining Strategy to Fuel Future Growth

Strategic Priorities

1. Strengthening Customer Value Proposition

Executing Meeting Place strategy with sustainable connectivity rich solutions

2. Integrating and Innovating Capabilities

Building new applications on the world's largest open network platform

3. Diversifying and Bolstering Capital Sources

Partnering with sources of private capital to improve capital efficiency



Appendix



Appendix

Management Statements on Non-GAAP Measures

The information included in this presentation contains certain non-GAAP financial measures that management believes are helpful in understanding our business, as further described below. Our definition and calculation of non-GAAP financial measures may differ from those of other REITs, and, therefore, may not be comparable. The non-GAAP financial measures should not be considered alternatives to net income or any other GAAP measurement of performance and should not be considered an alternative to cash flows from operating, investing or financing activities as a measure of liquidity.

Funds From Operations (FFO):

We calculate funds from operations, or FFO, in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT, in the NAREIT Funds From Operations White Paper - 2018 Restatement. FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from real estate transactions, impairment of investment in real estate, real estate related depreciation and amortization (excluding amortization of deferred financing costs), unconsolidated JV real estate related depreciation & amortization, non-controlling interests in operating partnership and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions and after adjustments for unconsolidated partnerships and joint ventures, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our data centers that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our data centers, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. Other REITs may not calculate FFO in accordance with the NAREIT definition and, accordingly, our FFO may not be comparable to other REITs' FFO. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Core Funds from Operations (Core FFO):

We present core funds from operations, or Core FFO, as a supplemental operating measure because, in excluding certain items that do not reflect core revenue or expense streams, it provides a performance measure that, when compared year over year, captures trends in our core business operating performance. We calculate Core FFO by adding to or subtracting from FFO (i) other non-core revenues adjustments, (ii) transaction and integration expenses, (iii) loss from early extinguishment of debt, (iv) gain on / issuance costs associated with redeemed preferred stock, (v) severance, equity acceleration, and legal expenses, (vi) gain/loss on FX revaluation, and (vii) other non-core expense adjustments. Because certain of these adjustments have a real economic impact on our financial condition and results from operations, the utility of Core FFO as a measure of our performance is limited. Other REITs may calculate core FFO differently than we do and accordingly, our Core FFO may not be comparable to other REITs' core FFO. Core FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Constant-Currency Core Funds from Operations:

We calculate Constant-Currency Core Funds from Operations by adjusting the Core Funds from Operations for foreign currency translations.

EBITDA and Adjusted EBITDA:

We believe that earnings before interest, loss from early extinguishment of debt, income taxes, and depreciation and amortization, or EBITDA, and Adjusted EBITDA (as defined below), are useful supplemental performance measures because they allow investors to view our performance without the impact of non-cash depreciation and amortization or the cost of debt and, with respect to Adjusted EBITDA, unconsolidated joint venture real estate related depreciation & amortization, unconsolidated joint venture interest expense and tax, severance, equity acceleration, and legal expenses, transaction and integration expenses, gain on sale / deconsolidation, impairment of investments in real estate, other non-core adjustments, net, non-controlling interests, preferred stock dividends, including undeclared dividends, and issuance costs associated with redeemed preferred stock. Adjusted EBITDA is EBITDA excluding unconsolidated joint venture real estate related depreciation & amortization, unconsolidated joint venture interest expense and tax, severance, equity acceleration, and legal expenses, transaction and integration expenses, gain on sale / deconsolidation, impairment of investments in real estate, other non-core adjustments, net, non-controlling interests, preferred stock dividends, including undeclared dividends, and gain on / issuance costs associated with redeemed preferred stock. In addition, we believe EBITDA and Adjusted EBITDA are frequently used by securities analysts, investors and other interested parties in the evaluation of REITs. Because EBITDA and Adjusted EBITDA are calculated before recurring cash charges including interest expense and income taxes, exclude capitalized costs, such as leasing commissions, and are not adjusted for capital expenditures or other recurring cash requirements of our business, their utility as a measure of our performance is limited. Other REITs may calculate EBITDA and Adjusted EBITDA differently than we do and, accordingly, our EBITDA and Adjusted EBITDA may not be comparable to other REITs' EBITDA and Adjusted EBITDA. Accordingly, EBITDA and Adjusted EBITDA should be considered only as supplements to net income computed in accordance with GAAP as a measure of our financial performance.

Net Operating Income (NOI) and Cash NOI:

Net operating income, or NOI, represents rental revenue, tenant reimbursement revenue and interconnection revenue less utilities expense, rental property operating expenses, property taxes and insurance expenses (as reflected in the statement of operations). NOI is commonly used by stockholders, company management and industry analysts as a measurement of operating performance of the company's rental portfolio. Cash NOI is NOI less straight-line rents and above- and below-market rent amortization. Cash NOI is commonly used by stockholders, company management and industry analysts as a measure of property operating performance on a cash basis. However, because NOI and cash NOI exclude depreciation and amortization and capture neither the changes in the value of our data centers that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our data centers, all of which have real economic effect and could materially impact our results from operations, the utility of NOI and cash NOI as measures of our performance is limited. Other REITs may calculate NOI and cash NOI differently than we do and, accordingly, our NOI and cash NOI may not be comparable to other REITs' NOI and cash NOI. NOI and cash NOI should be considered only as supplements to net income computed in accordance with GAAP as measures of our performance.

Same-Capital Cash NOI:

Same-Capital Cash NOI represents buildings owned as of December 31, 2021 with less than 5% of total rentable square feet under development. Excludes buildings that were undergoing, or were expected to undergo, development activities in 2021-2022, buildings classified as held for sale, and buildings sold or contributed to joint ventures for all periods presented. Prior period numbers adjusted to reflect current same-capital pool.

Constant-Currency Same-Capital Cash NOI:

We Calculate Constant-Currency Same-Capital Cash NOI by adjusting the Same-Capital Cash NOI for foreign currency translations.

Appendix

Forward-Looking Statements

This information in this presentation contains forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Such forward-looking statements include statements relating to: our economic outlook; our expected investment and expansion activity; our joint ventures; the expected benefits and timing of PlatformDIGITAL®; the Data Gravity Index™; Data Gravity Index DGx™; public cloud services spending; our sustainability initiatives; the expected effect of foreign currency translation adjustments on our financials anticipated continued demand for our products and services; our liquidity; demand drivers and economic growth outlook; business drivers; our expected development plans and completions, including timing, total square footage, IT capacity and raised floor space upon completion; expected availability for leasing efforts and colocation initiatives; organizational initiatives; our product offerings; our connected data communities; joint venture opportunities; occupancy and total investment; our expected investment in our properties; our estimated time to stabilization and targeted returns at stabilization of our properties; our expected future acquisitions; acquisitions strategy; available inventory and development strategy; the signing and commencement of leases, and related rental revenue; lag between signing and commencement of leases; our 2023 backlog; future rents; our expected same store portfolio growth; our expected growth and stabilization of development completions and acquisitions; lease rollovers and expected rental rate changes; our re-leasing spreads; our expected yields on investments; our expectations with respect to capital investments at lease expiration on existing data center or colocation space; debt maturities; lease maturities; our other expected future financial and other results, and the assumptions underlying such results; our customers' capital investments; our plans and intentions; future data center utilization, utilization rates, growth rates, trends, supply and demand; datacenter expansion plans; estimated kW/MW requirements; capital expenditures; the effect new leases and increases in rental rates will have on our rental revenues and results of operations; estimates of the value of our development portfolio; our ability to meet our liquidity needs, including the ability to raise additional capital; market forecasts; projected financial information and covenant metrics; Core FFO run rate and NOI growth; other forward looking financial data; leasing expectations; our exposure to tenants in certain industries; our expectations and underlying assumptions regarding our sensitivity to fluctuations in foreign exchange rates; and the sufficiency of our capital to fund future requirements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and discussions which do not relate solely to historical matters. Such statements are based on management's beliefs and assumptions made based on information currently available to management. Such statements are subject to risks, uncertainties and assumptions and are not guarantees of future performance and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following: reduced demand for data centers or decreases in information technology spending; increased competition or available supply of data center space; decreased rental rates, increased operating costs or increased vacancy rates; the impact on our or our customers', suppliers' or business partners' operations during a pandemic, such as COVID-19; changes in political conditions, geopolitical turmoil, political instability, civil disturbances, restrictive governmental actions or nationalization in the countries in which we operate; the suitability of our data centers and data center infrastructure, delays or disruptions in connectivity or availability of power, or failures or breaches of our physical and information security infrastructure or services; our dependence upon significant customers, bankruptcy or insolvency of a major customer or a significant number of smaller customers, or defaults on or non-renewal of leases by customers breaches of our obligations or restrictions under our contracts with our customers; our inability to successfully develop and lease new properties and development space, and delays or unexpected costs in development of properties; the impact of current global and local economic, credit and market conditions, including impacts of inflation; global supply chain or procurement disruptions, or increased supply chain costs; our inability to retain data center space that we lease or sublease from third parties; information security and data privacy breaches; difficulties managing an international business and acquiring or operating properties in foreign jurisdictions and unfamiliar metropolitan areas; our failure to realize the intended benefits from, or disruptions to our plans and operations or unknown or contingent liabilities related to, our recent acquisitions; our failure to successfully integrate and operate acquired or developed properties or businesses; difficulties in identifying properties to acquire and completing acquisitions; risks related to joint venture investments, including as a result of our lack of control of such investments; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; our failure to obtain necessary debt and equity financing, and our dependence on external sources of capital; financial market fluctuations and changes in foreign currency exchange rates; adverse economic or real estate developments in our industry or the industry sectors that we sell to, including risks relating to decreasing real estate valuations and impairment charges and goodwill and other intangible asset impairment charges; our inability to manage our growth effectively; losses in excess of our insurance coverage; our inability to attract and retain talent; environmental liabilities, risks related to natural disasters and our inability to achieve our sustainability goals; our inability to comply with rules and regulations applicable to our company; Digital Realty Trust, Inc.'s failure to maintain its status as a REIT for federal income tax purposes; Digital Realty Trust, L.P.'s failure to qualify as a partnership for federal income tax purposes; restrictions on our ability to engage in certain business activities; and changes in local, state, federal and international laws and regulations, including related to taxation, real estate and zoning laws.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance. We discussed a number of additional material risks in our annual report on Form 10-K for the year ended December 31, 2021, and other filings with the Securities and Exchange Commission. Those risks continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Digital Realty, Digital Realty Trust, the Digital Realty logo, Interxion, Turn-Key Flex, Powered Base Building, PlatformDIGITAL, Data Gravity Index, Data Gravity Index DGx and Connected Data Communities are registered trademarks and service marks of Digital Realty Trust, Inc. in the United States and/or other countries. All other names, trademarks and service marks are the property of their respective owners.

Reconciliation of Non-GAAP Items To Their Closest GAAP Equivalent

Digital Realty Trust, Inc. and Subsidiaries
Reconciliation of Net Income Available to Common Stockholders to Funds From Operations (FFO)
(in thousands, except per share and unit data)
(unaudited)

	Three Months Ended		Twelve Months Ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Net income available to common stockholders	\$ (6,093)	\$ 1,057,630	\$ 337,146	\$ 1,681,498
Adjustments:				
Noncontrolling interests in operating partnership	(586)	23,100	7,914	39,100
Real estate related depreciation and amortization (1)	422,951	372,448	1,547,865	1,463,513
Depreciation related to non-controlling interests	(13,856)	-	(22,110)	-
Real estate related depreciation and amortization related to investment in unconsolidated joint ventures	33,927	24,146	123,099	85,800
(Gain) on real estate transactions	572	(1,047,010)	(177,332)	(1,445,229)
Impairment of investments in real estate	3,000	18,291	3,000	18,291
FFO available to common stockholders and unitholders	<u>\$ 439,915</u>	<u>\$ 448,604</u>	<u>\$ 1,819,583</u>	<u>\$ 1,842,971</u>
Basic FFO per share and unit	\$ 1.49	\$ 1.55	\$ 6.23	\$ 6.37
Diluted FFO per share and unit	\$ 1.45	\$ 1.54	\$ 6.03	\$ 6.36
Weighted average common stock and units outstanding				
Basic	295,199	289,895	292,123	289,165
Diluted	307,546	290,893	303,708	289,912
(1) Real estate related depreciation and amortization was computed as follows:				
Depreciation and amortization per income statement	430,130	378,883	1,577,933	1,486,632
Non-real estate depreciation	(7,179)	(6,436)	(30,068)	(23,120)
	<u>\$ 422,951</u>	<u>\$ 372,448</u>	<u>\$ 1,547,865</u>	<u>\$ 1,463,513</u>
	Three Months Ended		Twelve Months Ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
FFO available to common stockholders and unitholders -- basic and diluted	<u>\$ 439,915</u>	<u>\$ 448,604</u>	<u>\$ 1,819,583</u>	<u>\$ 1,842,971</u>
Weighted average common stock and units outstanding	295,199	289,895	292,123	289,165
Add: Effect of dilutive securities	320	998	405	747
Weighted average common stock and units outstanding -- diluted	<u>295,519</u>	<u>290,893</u>	<u>292,528</u>	<u>289,912</u>
	Three Months Ended		Twelve Months Ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Total operating revenues	\$ 1,233,107	\$ 1,111,168	\$ 4,691,834	\$ 4,427,882
less:				
Proforma disposition adjustment	(1,179)	(31,045)	(8,715)	(135,399)
plus:				
Constant currency adjustment	16,867	-	62,128	-
Total operating revenues (as adjusted)	<u>\$ 1,248,795</u>	<u>\$ 1,080,123</u>	<u>\$ 4,745,247</u>	<u>\$ 4,292,483</u>

Reconciliation of Non-GAAP Items To Their Closest GAAP Equivalent

Digital Realty Trust, Inc. and Subsidiaries
Reconciliation of Funds From Operations (FFO) to Core Funds From Operations (CFFO)
(in thousands, except per share and unit data)
(unaudited)

	Three Months Ended		Twelve Months Ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
FFO available to common stockholders and unitholders -- diluted	\$ 439,915	\$ 448,604	\$ 1,819,583	\$ 1,842,971
Other non-core revenue adjustments	(3,786)	9,859	8,768	(19,388)
Transaction and integration expenses	17,350	12,427	68,766	47,426
Loss from early extinguishment of debt	-	325	51,135	18,672
Gain on redemption of preferred stock	-	-	-	(18,000)
(Gain) / Loss on FX revaluation	14,564	14,308	(24,694)	30,505
Severance accrual and equity acceleration	15,980	1,003	23,498	7,343
Other non-core expense adjustments	3,615	(1)	12,388	(15,939)
CFFO available to common stockholders and unitholders -- diluted	<u>\$ 487,638</u>	<u>\$ 486,525</u>	<u>\$ 1,959,444</u>	<u>\$ 1,893,590</u>
CFFO impact of holding '21 Exchange Rates Constant	16,867	-	62,128	-
Constant Currency CFFO available to common stockholders and unitholders -- diluted	<u>\$ 504,505</u>	<u>\$ 486,525</u>	<u>\$ 2,021,572</u>	<u>\$ 1,893,590</u>
Diluted CFFO per share and unit	<u>\$ 1.65</u>	<u>\$ 1.67</u>	<u>\$ 6.70</u>	<u>\$ 6.53</u>
Diluted Constant Currency CFFO per share and unit	<u>\$ 1.71</u>	<u>\$ 1.67</u>	<u>\$ 6.91</u>	<u>\$ 6.53</u>

Reconciliation of Non-GAAP Items To Their Closest GAAP Equivalent

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Net Income Available to Common Stockholders to Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) and Adjusted EBITDA
(in thousands)
(unaudited)

	Three Months Ended		Twelve Months Ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Net income available to common stockholders	\$ (6,093)	\$ 1,057,630	\$ 337,146	\$ 1,681,498
Interest	86,882	71,762	299,132	293,846
Loss from early extinguishment of debt	-	325	51,135	18,672
Income tax expense (benefit)	(17,676)	3,961	31,550	72,799
Depreciation and amortization	430,130	378,883	1,577,933	1,486,632
EBITDA	493,243	1,512,561	2,296,898	3,553,447
Unconsolidated JV real estate related depreciation & amortization	33,927	24,146	123,099	85,800
Unconsolidated JV interest expense and tax expense	53,481	15,222	93,247	50,539
Severance accrual and equity acceleration	15,980	1,003	23,498	7,343
Transaction and integration expenses	17,350	12,427	68,766	47,426
(Gain) / loss on sale of investments	6	(1,047,011)	(176,754)	(1,380,796)
Impairment of investments in real estate	3,000	18,291	3,000	18,291
Other non-core adjustments, net	15,127	14,307	(2,192)	(36,172)
Noncontrolling interests	(3,326)	22,587	2,455	38,153
Preferred stock dividends, including undeclared dividends	10,181	10,181	40,724	45,761
(Gain) on redemption of preferred stock	-	-	-	(18,000)
Adjusted EBITDA	\$ 638,968	\$ 583,713	\$ 2,472,743	\$ 2,411,792

Reconciliation of Non-GAAP Items To Their Closest GAAP Equivalent

Rental revenues
Tenant reimbursements - Utilities
Tenant reimbursements - Other
Interconnection and other
Total Revenue
Utilities
Rental property operating
Property taxes
Insurance
Total Expenses
Net Operating Income
Less:
Stabilized straight-line rent
Above and below market rent
Same Capital Cash Net Operating Income

Same Capital Cash NOI impact of holding '21 Exchange Rates Constant

Constant Currency Same Capital Cash Net Operating Income

Total operating revenues
less:
Proforma disposition adjustment
plus:
Constant currency adjustment
Total operating revenues (as adjusted)

Digital Realty Trust, Inc. and Subsidiaries Reconciliation of Same Capital Cash Net Operating Income (in thousands) (unaudited)

Three Months Ended			
December 31, 2022		December 31, 2021	
\$	589,988	\$	591,974
	167,663		149,034
	38,415		44,649
	78,247		76,176
	874,313		861,833
	188,832		165,048
	162,164		153,319
	31,338		32,774
	3,883		2,389
	386,216		353,530
\$	488,096	\$	508,304
\$	11,383	\$	(1,771)
	1,733		291
\$	474,981	\$	509,783
	18,568		-
\$	493,549	\$	509,783

Three Months Ended			
December 31, 2022		December 31, 2021	
\$	1,233,107	\$	1,111,168
	(1,179)		(31,045)
	16,867		-
\$	1,248,795	\$	1,080,123

Twelve Months Ended			
December 31, 2022		December 31, 2021	
\$	2,306,203	\$	2,403,899
	658,920		595,650
	167,313		183,238
	314,859		309,917
	3,447,294		3,492,704
	737,997		658,624
	600,421		603,789
	132,718		147,094
	13,782		11,625
	1,484,918		1,421,132
\$	1,962,376	\$	2,071,572
\$	(6,981)	\$	(11,656)
	4,646		(1,797)
\$	1,964,711	\$	2,085,024
	73,373		-
\$	2,038,084	\$	2,085,024

Twelve Months Ended			
December 31, 2022		December 31, 2021	
\$	4,691,834	\$	4,427,882
	(8,715)		(135,399)
	62,128		-
\$	4,745,247	\$	4,292,483



Thank you

