

Q1 FY2026 Earnings Presentation

October 28, 2025

Stride

Safe Harbor

This presentation and the investor call to which it relates contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve substantial risks and uncertainties. All statements other than statements of historical facts contained in this presentation are forward-looking statements. We have tried, whenever possible, to identify these forward-looking statements using words such as “outlook,” “anticipates,” “believes,” “estimates,” “continues,” “likely,” “may,” “opportunity,” “potential,” “projects,” “will,” “will be,” “expects,” “plans,” “intends,” “should,” “would” and similar expressions to identify forward-looking statements, whether in the negative or the affirmative. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which could cause our actual results, performance or achievements to differ materially from those expressed in, or implied by, such statements.

These risks, uncertainties, factors and contingencies include, but are not limited to: reduction of per pupil funding amounts at the schools we serve; inability to achieve a sufficient level of new enrollments to sustain our business model or meet guidance; limitations of the enrollment data we present, which may not fully capture trends in the performance of our business; failure to enter into new school contracts or renew existing contracts, in part or in their entirety; failure of the schools we serve, our vendors, or us to comply with our contracts, or federal, state and local laws and regulations, resulting in a loss of funding, an obligation to repay funds previously received, contractual remedies, or actions or proceedings against us; governmental investigations that could result in fines, penalties, settlements, or injunctive relief; declines or variations in academic performance outcomes of the students and schools we serve, including due to the evolution of curriculum standards, testing programs and state accountability metrics; harm to our reputation resulting from poor performance or misconduct by operators or us in any school in our industry and/or in any school which we operate legal and regulatory challenges from opponents of virtual public education or for-profit education companies; changes in national and local economic and business conditions and other factors, such as natural disasters, pandemics and outbreaks of contagious diseases and other adverse public health developments; discrepancies in interpretation of legislation by regulatory agencies that may lead to payment or funding disputes; termination of our contracts, or a reduction or termination in the scope of services, with schools; failure to develop the Career Learning business; entry of new competitors with superior technologies (including artificial intelligence) and lower prices; unsuccessful integration of mergers, acquisitions and joint ventures; failure to further develop, maintain and enhance our technology, products, services and brands; inadequate recruiting, training and retention of effective teachers and employees; infringement of our intellectual property; disruptions to our Internet-based learning and delivery systems, including, but not limited to, our data storage systems and third-party cloud systems and facilities, resulting from cybersecurity attacks; misuse or unauthorized disclosure of student and personal data; failure to prevent or mitigate a cybersecurity incident that affects our systems; problems in the implementation of new IT systems and technology; failure by us or third parties to maintain and support information technology systems, including addressing quality issues and timely delivering new products and enhancements; risks related to artificial intelligence; and other risks and uncertainties associated with our business described in the risk factors discussed in the Company’s Annual Report on Form 10-K for the year ended June 30, 2025 and any subsequently filed Quarterly Reports on Form 10-Q or the Company’s other filings with the Securities and Exchange Commission.

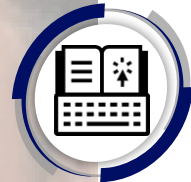
Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this presentation is as of today’s date, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company’s expectations.

Compelling Long-Term Investment Thesis



Disruptor in Education

Innovator with the scale, expertise & long-term customer relationships to change education



Sustainable & Growing Virtual School Business

Accelerating secular shift toward virtual education and school choice



New Products & Technologies

Leveraging capabilities and assets to address market failures or shortcomings



Experienced Leadership Team

Deep educational, regulatory, and policy expertise



Financial Track Record

Consistent revenue and profitability growth with a strong balance sheet to support organic and inorganic growth

Q1 FY2026 Performance

Record Enrollment and Strong Growth Trends

- Total enrollments topped 247.7K, up 11.3% from the prior year

Secular Demand Trends Support Continued Momentum

- Record low K-12 satisfaction rates among parents, down 8% from last year

On Track to Achieve FY2028 Targets

- Remain well on track to achieve FY2028 targets outlined in our November 2023 Investor Day

Organic and Inorganic Opportunities

- Strong balance sheet and disciplined capital allocation strategy allow for flexibility

Q1 FY2026 Highlights

Adjusted Operating Income
\$81.1M, +39% YoY

Adjusted EBITDA
\$108.4M, +29% YoY

Adjusted EPS
\$1.52, +39% YoY

Increasing demand for virtual education options

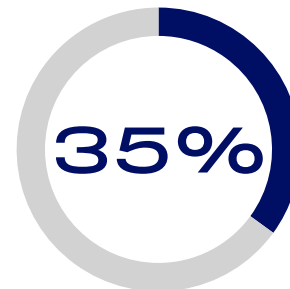
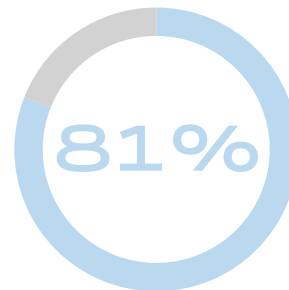
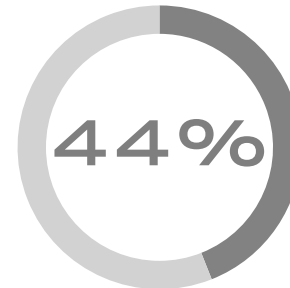
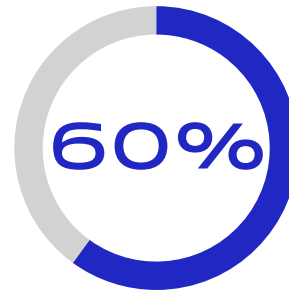
Secular trends driving demand

Percentage of parents who searched for new schools for their kids in the last year; **27%** looked at full-time online education options

Percentage of parents who fear for the safety of their children at school

Percentage of K-12 parents who support making K-12 education more flexible, including the schools they can attend

Percentage of Americans who are satisfied with K-12 education in the U.S.



Top reasons parents enroll students in virtual education

Health & wellbeing concerns

- Bullying
- Negative social experience
- Behavioral / social issues
- School safety

Value flexibility and individualized pace

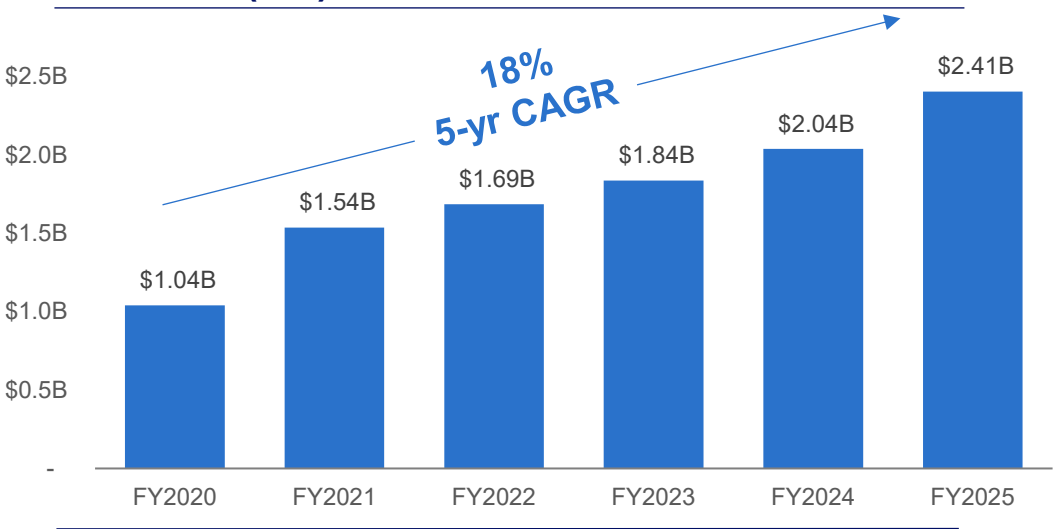
- Mobile / military family
- Seeking 1:1 instruction
- Academically lagging
- Working student
- Athletics

Concern about environment at previous school

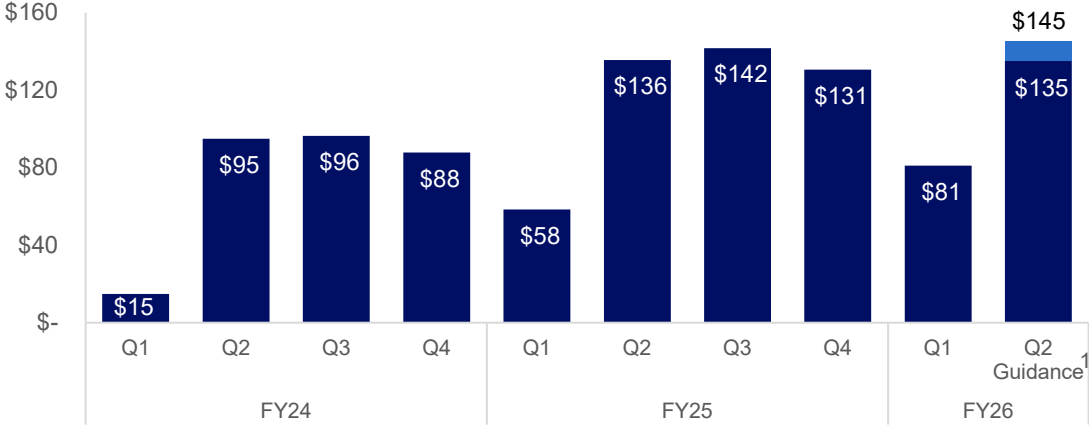
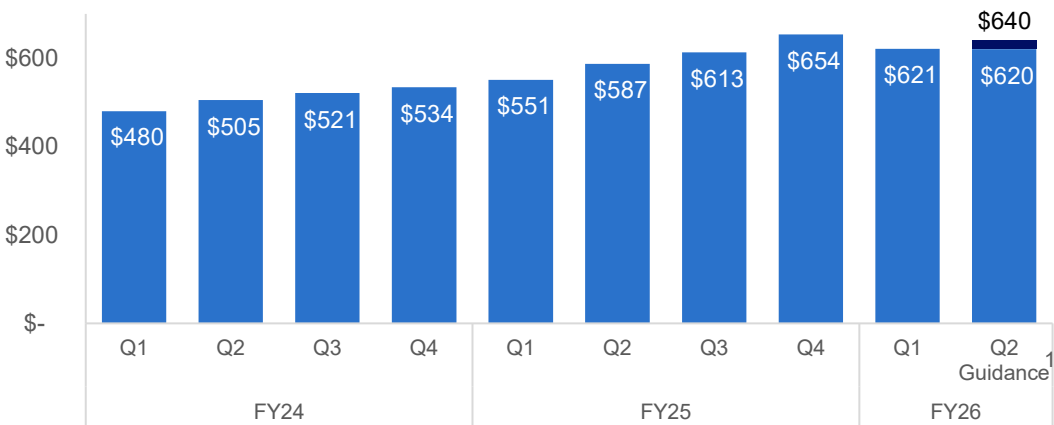
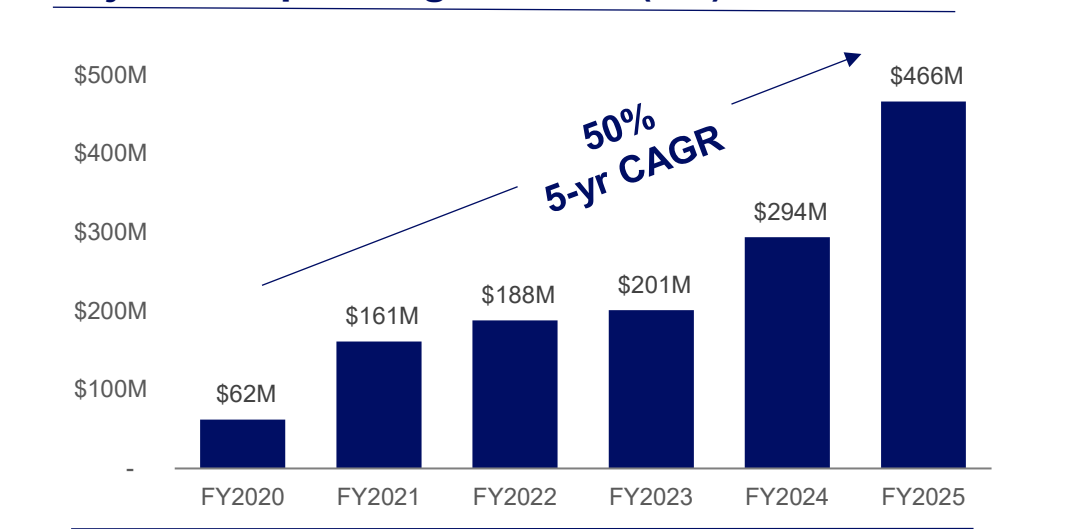
- Academic struggles
- Disciplinary needs
- Special needs
- Religion

Growth in Key Financial Metrics

Revenue (\$M)



Adjusted Operating Income¹ (\$M)



Strong Enrollment Trends

Q1 FY26 YoY enrollment growth 11.3%

	Three months ended September 30,			
	2025	2024	Change	
Revenue (\$M)				
General Education	\$363.1	\$329.4	10.2%	↑
Career Learning				
Middle – High School	241.5	198.9	21.4%	↑
Adult	16.3	22.8	(28.6)%	↓
Total Career Learning	257.8	221.7	16.3%	↑
Total	\$620.9	\$551.1	12.7%	↑
Enrollments (K)				
General Education, K-12	137.7	130.9	5.2%	↑
Career Learning, Middle – High School	110.0	91.7	20.0%	↑
Total	247.7	222.6	11.3%	↑

Enrollments Trends

General Education average enrollments increased 6.8K, up 5% y-o-y

Career Learning average enrollments increased 18.3K, up 20% y-o-y

Guiding to Continued Revenue and Profitability Growth

Demand remains robust; in-year enrollment growth impacted by platform implementation challenges

(\$, M)	Q2 FY 26 Guidance ¹		FY26 Guidance ¹	
	Low	High	Low	High
Revenue	\$620M	\$640M	\$2.480B	\$2.555B
Adjusted Operating Income	\$135M	\$145M	\$475M	\$500M
Capital Expenditures	\$15M	\$18M	\$70M	\$80M
Effective Tax Rate			24%	25%

Guidance mid-points

- FY26 Revenue: +5% YoY
 - Midpoint of Guidance
- FY26 AOI: +5% YoY
 - Midpoint of guidance

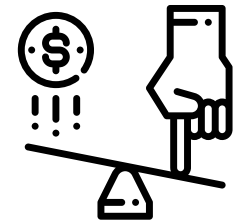
Strong Balance Sheet with Low Debt

Cash position, low leverage ratio, and consistent cash flows provide options for capital allocation

September 30, 2025

Select balance sheet and other information (\$M)

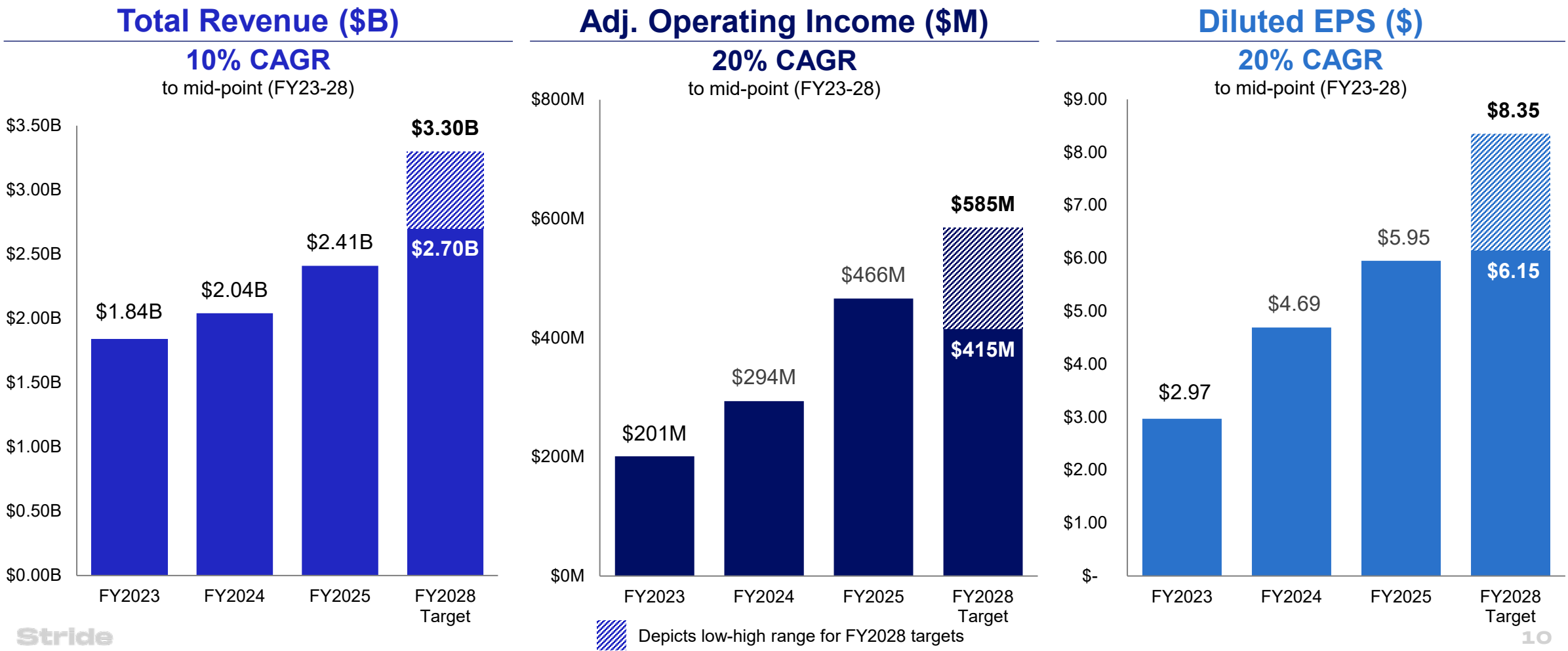
Cash, Cash Equivalents & Marketable Securities	\$749.6
Accounts Receivable, Net	809.3
Accounts Payable	55.6
Total Debt Obligations	\$541.8



Leverage
ratio¹ of 0.04x




Compelling Long-Term Growth Targets

Remain on track for FY2028 targets



Disciplined Capital Allocation

Prioritizing organic growth, new product and technology development, and synergistic M&A

	Organic Growth	<ul style="list-style-type: none">• Invest in academic quality and student / customer experience supporting outcomes / retention• Technology advancements to improve personalization and outcomes• Implement innovative products across portfolio
	Strategic Acquisitions	<ul style="list-style-type: none">• Leverage platform across verticals• High-growth, high-margin targets providing synergies
	Capital Return	<ul style="list-style-type: none">• Evaluate approaches to return cash to stockholders over the long term

Appendix

Reconciliation of Net Income to EBITDA and Adjusted EBITDA

	Three months ended September 30,		LTM ended September 30,
(\$, M)	2025	2024	2025
Net income	\$68.8	\$40.9	\$315.9
Interest expense, net	3.1	2.4	11.2
Other income, net	(16.9)	(8.8)	(41.8)
Income tax expense	14.4	11.3	96.2
(Income) loss from equity method investments	(0.4)	1.6	0.2
Depreciation and amortization	29.2	28.1	115.8
EBITDA	98.2	75.5	497.5
Stock-based compensation expense	10.2	8.4	38.5
Impairment of long-lived assets	-	-	59.5
Adjusted EBITDA	\$108.4	\$83.9	\$595.5

Reconciliation of Income from Operations to Adjusted Operating Income

	Three months ended September 30,	
(\$, M)	2025	2024
Income from operations	\$69.0	\$47.3
Amortization of intangible assets	1.9	2.6
Stock-based compensation expense	10.2	8.4
Adjusted operating income	\$81.1	\$58.4

Reconciliation of Income from Operations to Adjusted Operating Income

	Year ended June 30,					
(\$, M)	2020	2021	2022	2023	2024	2025
Income from operations	\$32.5	\$110.5	\$156.6	\$165.5	\$249.6	\$360.1
Amortization of intangible assets	6.0	11.6	13.0	15.2	12.9	9.9
Stock-based compensation expense	23.6	39.3	18.6	20.3	31.4	36.7
Impairment of long-lived assets	-	-	-	-	-	59.5
Adjusted operating income	\$62.1	\$161.4	\$188.2	\$201.0	\$293.9	\$466.2

Reconciliation of Income from Operations to Adjusted Operating Income

Three months ended

(\$, M)	Sept. 30, 2023	Dec. 31, 2023	March 31, 2024	June 30, 2024	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025
Income from operations	\$3.3	\$84.3	\$88.3	\$73.7	\$47.3	\$125.1	\$130.8	\$56.9
Amortization of intangible assets	3.0	3.0	2.9	4.0	2.7	2.6	2.3	2.4
Stock-based compensation expense	8.5	7.6	5.2	10.2	8.4	7.9	8.6	11.8
Impairment of long-lived assets	-	-	-	-	-	-	-	59.5
Adjusted operating income	\$14.8	\$94.9	\$96.4	\$87.9	\$58.4	\$135.6	\$141.7	\$130.6

Reconciliation of Net Income to Adjusted Earnings Per Share

	Three months ended September 30,	
(\$, M)	2025	2024
Net income attributable to common stockholders	\$68.8	\$40.9
Amortization of intangible assets	1.9	2.6
Stock-based compensation expense	10.2	8.4
Income tax effect on adjustments above	(8.9)	(4.4)
Adjusted net income attributable to common stockholders	\$72.0	\$47.5
Share computation:		
Weighted average common shares — diluted	49,222,851	43,708,967
Effect of capped call transactions	(1,803,506)	-
Adjusted weighted average common shares — diluted	47,419,345	43,708,967
Adjusted earnings per share	\$1.52	\$1.09

Reconciliation of Diluted Net Income Per Share to Adjusted Earnings Per Share

	Three months ended September 30,	
(\$, per share)	2025	2024
Diluted net income per share	\$1.40	\$0.94
Amortization of intangible assets	0.04	0.06
Stock-based compensation expense	0.20	0.19
Income tax effect on adjustments above	(0.18)	(0.10)
Effect of capped call transactions	0.06	-
Adjusted earnings per share	\$1.52	\$1.09

Reconciliation of Net Income to Adjusted Earnings Per Share

Three months ended

(\$, M)	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025
Net income attributable to common stockholders	\$40.9	\$96.4	\$99.3	\$51.3
Amortization of intangible assets	2.6	2.5	2.4	2.4
Stock-based compensation expense	8.4	7.9	8.5	11.8
Impairment of long-lived assets	-	-	-	59.5
Income tax effect on adjustments above	(4.4)	(1.1)	(0.6)	(15.3)
Adjusted net income attributable to common stockholders	\$47.5	\$105.7	\$109.6	\$109.7
Share computation:				
Weighted average common shares — diluted	43,708,967	47,462,688	49,181,728	49,767,056
Effect of capped call transactions	-	(2,779,544)	(2,092,035)	(1,827,961)
Adjusted weighted average common shares — diluted	43,708,967	44,683,144	47,089,693	47,939,095
Adjusted earnings per share	\$1.09	\$2.37	\$2.33	\$2.29

Reconciliation of Diluted Net Income Per Share to Adjusted Earnings Per Share

	Three months ended			
(\$, per share)	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025
Diluted net income per share	\$0.94	\$2.03	\$2.02	\$1.03
Amortization of intangible assets	0.06	0.05	0.05	0.05
Stock-based compensation expense	0.19	0.17	0.17	0.24
Impairment of long-lived assets	-	-	-	1.20
Income tax effect on adjustments above	(0.10)	(0.02)	(0.01)	(0.31)
Effect of capped call transactions	-	0.14	0.10	0.08
Adjusted earnings per share	\$1.09	\$2.37	\$2.33	\$2.29

Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

	Three months ended September 30,	
(\$, M)	2025	2024
Net cash provided by operating activities	\$(195.8)	\$(142.0)
Purchases of property and equipment	(0.3)	(0.7)
Capitalized software development costs	(13.7)	(8.8)
Capitalized curriculum development costs	(7.7)	(5.3)
Free Cash Flow	\$(217.5)	\$(156.8)

Reconciliation of Income from Operations to Adjusted Operating Income

	Three Months Ended December 31, 2025		Year Ended June 30, 2026	
(\$, M)	Low	High	Low	High
Income from operations	\$122.7	\$131.5	\$427.0	\$448.0
Stock-based compensation expense	10.5	11.5	41.0	44.0
Amortization of intangible assets	1.8	2.0	7.0	8.0
Adjusted operating income	\$135.0	\$145.0	\$475.0	\$500.0

Effect of Convertible Notes on Share Dilution

Convertible Senior Notes (Illustrative Dilution Example)

- Stride Convertible Notes: \$420M principal (7.9M shares underlying)
- Irrevocably elected that all future conversions of the notes will be settled pursuant to combination settlement, generally requiring the principal amount to be settled in cash
- Any excess of the conversion value over the principal amount can be settled, at Stride's election, in cash or shares of our common stock
- Incremental shares are reported for GAAP purposes but are not issued at the time of reporting
- Stride's capped call transactions completed at the time of the issuance of the convertible notes effectively raise the potential dilution point of the convertible notes from \$52.88 to \$86.17
- Below some examples of potential dilution from the Notes at various share prices:

LRN Illustrative Avg. Quarterly Stock Price	Shares owed on Convertible Notes	Shares received from capped call transactions	GAAP Dilution	Non-GAAP Dilution ¹
\$130	4,711,809	2,033,938	4,711,809	2,677,871
\$135	4,831,467	1,958,607	4,831,467	2,872,860
\$140	4,942,578	1,888,657	4,942,578	3,053,921
\$145	5,046,026	1,823,531	5,046,026	3,222,495
\$146.61 ²	5,077,835	1,803,506	5,077,835	3,274,329
\$150	5,142,578	1,762,746	5,142,578	3,379,832
\$155	5,232,901	1,705,884	5,232,901	3,527,017
\$160	5,317,578	1,652,575	5,317,578	3,665,003
\$165	5,397,123	1,602,497	5,397,123	3,794,627
\$170	5,471,990	1,555,364	5,471,990	3,916,625