

April 26, 2018

Q1 2018 Supplemental Information

Non-GAAP Disclaimer

The financial results disclosed in this presentation include certain measures calculated and presented in accordance with GAAP. In addition to the GAAP results included in this presentation, Knowles has presented supplemental, non-GAAP gross profit, earnings before interest and income taxes, adjusted earnings before interest and income taxes and non-GAAP diluted earnings per share to facilitate evaluation of Knowles' operating performance. These non-GAAP financial measures exclude certain amounts that are included in the most directly comparable GAAP measure. In addition, these non-GAAP financial measures do not have standard meanings and may vary from similarly titled non-GAAP financial measures used by other companies. Knowles believes that non-GAAP measures are useful as supplements to its GAAP results of operations to evaluate certain aspects of its operations and performance, and its management team primarily focuses on non-GAAP items in evaluating Knowles' performance for business planning purposes. Knowles believes that these measures assist it with comparing its performance between various reporting periods on a consistent basis, as these measures remove from operating results the impact of items that, in Knowles' opinion, do not reflect its core operating performance. Knowles believes that its presentation of these non-GAAP financial measures is useful because it provides investors and securities analysts with the same information that Knowles uses internally for purposes of assessing its core operating performance. For a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures, see the reconciliation tables included in the first quarter 2018 earnings release.

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Q1 '18 Financial Results

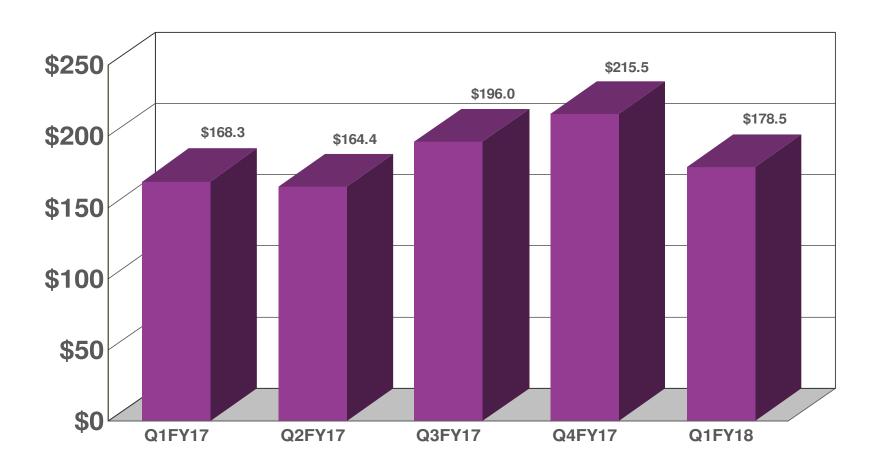
(continuing operations*)

Quarter over year ago period	Q1FY18	Q1FY17
Revenues	\$178.5 million	\$168.3 million
Gross profit	\$65.3 million	\$59.3 million
Non-GAAP gross profit	\$66.7 million	\$65.2 million
Diluted earnings per share	\$0.00	\$(0.06)
Non-GAAP diluted earnings per share	\$0.11	\$0.11

^{*} Continuing operations excludes the results of our speaker and receiver product line which was sold on July 7, 2016 and our timing device business which was sold on November 28, 2017. Current period results include \$7.0 million in stock-based compensation, \$1.6 million from amortization of intangibles, \$1.4 million in production transfer costs and restructuring charges, and \$0.3 million in acquisition related expense.



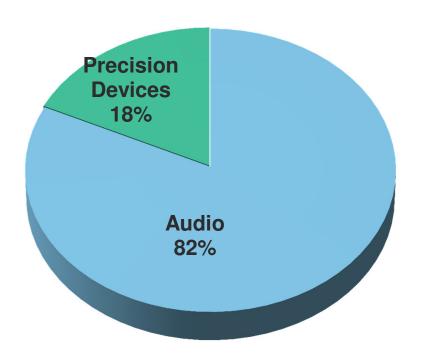
Revenues (Cont. Ops.)





Q1 '18 Revenues by Segment

Cont. Ops. (% of revenue)





Q2 '18 Projections

(non-GAAP, cont. ops.)*

	Q2FY18E
Revenues	\$170 million - \$190 million
Gross margin	37 percent – 39 percent
EPS (diluted)	\$0.12 - \$0.16



^{*}Projections as of 4/26/18; Q2 2018 GAAP results for continuing operations are expected to include approximately \$0.05 per share in stock-based compensation, \$0.05 per share from a higher effective tax rate, \$0.01 per share in amortization of debt discount, and \$0.01 per share in amortization of intangibles. Expected Q2 2018 GAAP results exclude potential restructuring items.

Historical Segment Data Audio / Precision Devices

						Audio								P	reci	ision Device	<u> </u>			
	Quarter Ended									Quarter Ended										
	March 31, 2018				Sep	tember 30, 2017	,	June 30, 2017	March 31, 2017			arch 31, 2018	Dec	ember 31, 2017	Se	ptember 30, 2017	J	lune 30, 2017	March 31, 2017	
Revenues	\$	146.4	\$	187.3	\$	167.8	\$	138.1	\$	144.2	\$	32.1	\$	28.2	\$	28.2	\$	26.3	\$	24.1
Gross Profit	\$	52.7	\$	78.7	\$	64.1	\$	54.2	\$	50.6	\$	13.1	\$	11.1	\$	10.5	\$	9.4	\$	9.1
Stock-Based Compensation Expense	-	0.3	•	0.4	-	0.3	•	0.3		0.3	-	-	•	-	\$	-	-	-	-	-
Impairment charges		_		_		-		1.4		_		_		_		_		-		_
Restructuring Charges		_		0.1		0.2		(0.6)		4.3		_		_		_		-		_
Production Transfers Costs		0.5		2.0		1.4		1.7		1.1		0.3		_		0.2		0.2		0.1
Other		-		_		_		_		_		0.2		_		_		-		-
Non-GAAP Gross Profit	\$	53.5	\$	81.2	\$	66.0	\$	57.0	\$	56.3	\$	13.6	\$	11.1	\$	10.7	\$	9.6	\$	9.2
Non-GAAP Gross Profit as % of Revenues		36.5%	•	43.4%	•	39.3%		41.3%	•	39.0%	Ť	42.4%	Ť	39.4%	•	37.9%	•	36.5%	•	38.2%
Research and Development Expenses	\$	23.3	\$	21.5	\$	20.7	\$	23.5	\$	23.3	\$	1.4	\$	1.2	\$	1.2	\$	1.1	\$	0.7
Stock-Based Compensation Expense		(2.0)		(1.6)		(1.6)		(1.5)		(1.4)		-		-		=		-		-
Production Transfers Costs		(0.2)		-		-		-		-		-		-		-		-		-
Non-GAAP Research and Development Expenses	\$	21.1	\$	19.9	\$	19.1	\$	22.0	\$	21.9	\$	1.4	\$	1.2	\$	1.2	\$	1.1	\$	0.7
Non-GAAP Research and Development Expenses as % of Revenues		14.4%		10.6%		11.4%		15.9%		15.2%		4.4%		4.3%		4.3%		4.2%		2.9%
Selling and Administrative Expenses	\$	16.9	\$	10.0	\$	15.3	\$	16.4	\$	17.1	\$	5.6	\$	4.7	\$	4.5	\$	4.3	\$	3.9
Stock-Based Compensation Expense		(1.1)		(1.1)		(0.9)		(1.1)		(1.0)		(0.2)		(0.2)		(0.1)		(0.1)		-
Intangibles Amortization Expense		(1.2)		(1.2)		(1.1)		(1.7)		(2.5)		(0.4)		(0.2)		(0.2)		(0.2)		(0.2)
Production Transfers Costs		-		(0.1)		-		-		-		-		-		-		-		-
Other		-		-		-		_		-		-		-		-		(0.1)		
Non-GAAP Selling and Administrative Expenses	\$	14.6	\$	7.6	\$	13.3	\$	13.6	\$	13.6	\$	5.0	\$	4.3	\$	4.2	\$	3.9	\$	3.7
Non-GAAP Selling and Administrative Expenses as % of Revenues		10.0%		4.1%		7.9%		9.8%		9.4%		15.6%		15.2%		14.9%		14.8%		15.4%
Operating Expenses	\$	40.5	\$	33.5	\$	36.4	\$	61.1	\$	40.8	\$	7.1	\$	5.9	\$	5.7	\$	5.4	\$	4.7
Stock-Based Compensation Expense		(3.1)		(2.7)		(2.5)		(2.6)		(2.4)		(0.2)		(0.2)		(0.1)		(0.1)		-
Intangibles Amortization Expense		(1.2)		(1.2)		(1.1)		(1.7)		(2.5)		(0.4)		(0.2)		(0.2)		(0.2)		(0.2)
Impairment charges		-		-		-		(19.9)		-		-		-		-		-		-
Restructuring Charges		(0.3)		(2.0)		(0.4)		(1.3)		(0.4)		(0.1)		-		-		-		(0.1)
Production Transfers Costs		(0.2)		(0.1)		-		-		-		-		-		=		-		-
Other		-		-		-		-		-		-		-		=		(0.1)		
Non-GAAP Operating Expenses	\$	35.7	\$	27.5	\$	32.4	\$	35.6	\$	35.5	\$	6.4	\$	5.5	\$	5.4	\$	5.0	\$	4.4
Non-GAAP Operating Expenses as % of Revenues		24.4%		14.7%		19.3%		25.8%		24.6%		19.9%		19.5%		19.1%		19.0%		18.3%
Operating Earnings (Loss)	\$	12.2	\$	45.2		27.7	\$	(6.9)	\$		\$	6.0	\$	5.2	\$	4.8	\$	4.0	\$	4.4
Other (Income) Expense, net		(0.1)		(1.0)		(0.4)		0.2		0.9		(0.2)		(0.4)		(0.3)		(0.2)		0.1
Earnings (Loss) Before Interest and Income Taxes		12.3		46.2		28.1		(7.1)		8.9		6.2		5.6		5.1		4.2		4.3
Stock-Based Compensation Expense		3.4		3.1		2.8		2.9		2.7		0.2		0.2		0.1		0.1		-
Intangibles Amortization Expense		1.2		1.2		1.1		1.7		2.5		0.4		0.2		0.2		0.2		0.2
Impairment charges		-		-		-		21.3				-		-		-		-		-
Restructuring Charges		0.3		2.1		0.6		0.7		4.7		0.1		-		-		-		0.1
Production Transfers Costs		0.7		2.1		1.4		1.7		1.1		0.3		-		0.2		0.2		0.1
Other (gain) loss	_	-		-		-				-		0.2		-	_		_	0.1		-
Adjusted Earnings Before Interest and Income Taxes Adjusted Earnings Before Interest and Income Taxes as % of	\$	17.9	\$	54.7	\$		\$	21.2	\$	19.9	\$	7.4	\$	6.0	\$	5.6	\$	4.8	\$	4.7
Revenues		12.2%		29.2%		20.3%		15.4%		13.8%		23.1%		21.3%		19.9%		18.3%		19.5%



Reconciliation of Segment EBIT to Consolidated Net Earnings

Audio / Precision Devices

(Cont. Ops.; in \$ millions)

Earnings (loss) before interest and income taxes		arch 31, 2018	Dec	ember 31, 2017	 arter Ended ptember 30, 2017	June 30, 2017	March 31, 2017		
Audio	\$	12.3	\$	46.2	\$ 28.1	\$ (7.1)	\$	8.9	
Precision Devices		6.2		5.6	5.1	4.2		4.3	
Total segments		18.5		51.8	33.2	(2.9)		13.2	
Corporate expense / other		14.1		12.4	13.2	16.2		13.5	
Interest expense, net		4.0		5.2	5.1	5.1		5.2	
Earnings (loss) before income taxes		0.4		34.2	14.9	(24.2)		(5.5)	
Provision for (benefit from) income taxes		0.8		2.3	4.4	6.7		(0.5)	
Net (loss) earnings	\$	(0.4)	\$	31.9	\$ 10.5	\$ (30.9)	\$	(5.0)	

