



GENCO SHIPPING & TRADING LIMITED



Q3 2023 Earnings Presentation
November 9th, 2023

Forward Looking Statements



"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995

This presentation contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements use words such as "anticipate," "budget," "estimate," "expect," "project," "intend," "plan," "believe," and other words and terms of similar meaning in connection with a discussion of potential future events, circumstances or future operating or financial performance. These forward-looking statements are based on our management's current expectations and observations. Included among the factors that, in our view, could cause actual results to differ materially from the forward looking statements contained in this release are the following: (i) declines or sustained weakness in demand in the drybulk shipping industry; (ii) weakness or declines in drybulk shipping rates; (iii) changes in the supply of or demand for drybulk products, generally or in particular regions; (iv) changes in the supply of drybulk carriers including newbuilding of vessels or lower than anticipated scrapping of older vessels; (v) changes in rules and regulations applicable to the cargo industry, including, without limitation, legislation adopted by international organizations or by individual countries and actions taken by regulatory authorities; (vi) increases in costs and expenses including but not limited to: crew wages, insurance, provisions, lube oil, bunkers, repairs, maintenance, general and administrative expenses, and management fee expenses; (vii) whether our insurance arrangements are adequate; (viii) changes in general domestic and international political conditions; (ix) acts of war, terrorism, or piracy, including without limitation the ongoing war in Ukraine; (x) changes in the condition of the Company's vessels or applicable maintenance or regulatory standards (which may affect, among other things, our anticipated drydocking or maintenance and repair costs) and unanticipated drydock expenditures; (xi) the Company's acquisition or disposition of vessels; (xii) the amount of offhire time needed to complete maintenance, repairs, and installation of equipment to comply with applicable regulations on vessels and the timing and amount of any reimbursement by our insurance carriers for insurance claims, including offhire days; (xiii) the completion of definitive documentation with respect to charters; (xiv) charterers' compliance with the terms of their charters in the current market environment; (xv) the extent to which our operating results are affected by weakness in market conditions and freight and charter rates; (xvi) our ability to maintain contracts that are critical to our operation, to obtain and maintain acceptable terms with our vendors, customers and service providers and to retain key executives, managers and employees; (xvii) completion of documentation for vessel transactions and the performance of the terms thereof by buyers or sellers of vessels and us; (xviii) the relative cost and availability of low sulfur and high sulfur fuel, worldwide compliance with sulfur emissions regulations that took effect on January 1, 2020 and our ability to realize the economic benefits or recover the cost of the scrubbers we have installed; (xix) our financial results for the year ending December 31, 2023 and other factors relating to determination of the tax treatment of dividends we have declared; (xx) the financial results we achieve for each quarter that apply to the formula under our new dividend policy, including without limitation the actual amounts earned by our vessels and the amounts of various expenses we incur, as a significant decrease in such earnings or a significant increase in such expenses may affect our ability to carry out our new value strategy; (xxi) the exercise of the discretion of our Board regarding the declaration of dividends, including without limitation the amount that our Board determines to set aside for reserves under our dividend policy; (xxii) the duration and impact of the COVID-19 novel coronavirus epidemic, which may negatively affect general global and regional economic conditions, our ability to charter our vessels at all and the rates at which are able to do so; our ability to call on or depart from ports on a timely basis or at all; our ability to crew, maintain, and repair our vessels, including without limitation the impact diversion of our vessels to perform crew rotations may have on our revenues, expenses, and ability to consummate vessel sales, expense and disruption to our operations that may arise from the inability to rotate crews on schedule, and delay and added expense we may incur in rotating crews in the current environment; our ability to staff and maintain our headquarters and administrative operations; sources of cash and liquidity; our ability to sell vessels in the secondary market, including without limitation the compliance of purchasers and us with the terms of vessel sale contracts, and the prices at which vessels are sold; and other factors relevant to our business described from time to time in our filings with the Securities and Exchange Commission; (xxiii) the completion of definitive documentation for, potential changes in terms to, our entry into, and fulfillment of conditions precedent under our proposed \$500 million credit facility, and (xxiv) other factors listed from time to time in our filings with the Securities and Exchange Commission, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2022 and subsequent reports on Form 8-K and Form 10-Q). Our ability to pay dividends in any period will depend upon various factors, including the limitations under any credit agreements to which we may be a party, applicable provisions of Marshall Islands law and the final determination by the Board of Directors each quarter after its review of our financial performance, market developments, and the best interests of the Company and its shareholders. The timing and amount of dividends, if any, could also be affected by factors affecting cash flows, results of operations, required capital expenditures, or reserves. As a result, the amount of dividends actually paid may vary. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



Agenda

- Q3 2023 + YTD Highlights
- Financial Overview
- Industry Overview



Third Quarter 2023 and Year-to-Date Highlights

Q3 2023 and YTD highlights + financial performance



Value strategy

\$0.15

Q3 2023 dividend per share

10%

Net loan-to-value*

\$500m

Commitments received for a \$500m revolving credit facility

**Genco
Ranger**

Purchased 2016-built scrubber-fitted Capesize vessel to deliver in mid-Nov 2023

Financial performance

\$16,665

Estimated Q4 2023 TCE for 69% of Q4 owned available days*

-\$32.0m

Q3 2023 net loss or **-\$0.75/sh**
Ex-non-cash vessel impairment charge
adjusted net loss of \$3.9m or **-\$0.09/sh**

\$12,082

Q3 2023 fleet-wide TCE**

\$251.0m

Strong liquidity position
Consisting of \$52.2m of cash and \$198.8m of revolver availability at Sep 30, 2023



*Represents the principal amount of our credit facility debt outstanding less our cash and cash equivalents as of September 30, 2023 divided by estimates of the market value of our fleet as of November 7, 2023 from VesselsValue.com. The actual market value of our vessels may vary.

**We believe the non-GAAP measure presented provides investors with a means of better evaluating and understanding the Company's operating performance. Please see the appendix for a reconciliation. Estimated Q4 2023 TCE is based on both period and current spot fixtures, actual results will vary from current estimates.

Genco's comprehensive value strategy



Focused on 3 key elements...

Dividends

<\$9k

Reduced cash flow breakeven rate

17

Consecutive quarterly dividends paid

8

Dividends paid since inception of the value strategy (first in Q4 2021)

Deleveraging

\$145
million

Debt – Sep 30, 2023
(~40% of fleet's current scrap value)

68%

Paid down \$305m of debt from Q1 2021 to Q3 2023

10%

Net LTV*

Growth

15

of modern, eco vessels purchased since 2018**

\$435
million

Investment in fleet growth / modernization in last ~5 years

\$199
million

Undrawn revolver availability – Sep 30, 2023

*Net LTV is based on VesselsValue.com estimates from November 2023 and cash and debt balances as of September 30, 2023.

**Excludes recent agreed upon acquisition of the Genco Ranger and \$35m revolver drawdown in Q4 2023 to partially fund this acquisition.

Dividend history over the last 4 years



Sizeable dividend payouts since the implementation of our value strategy

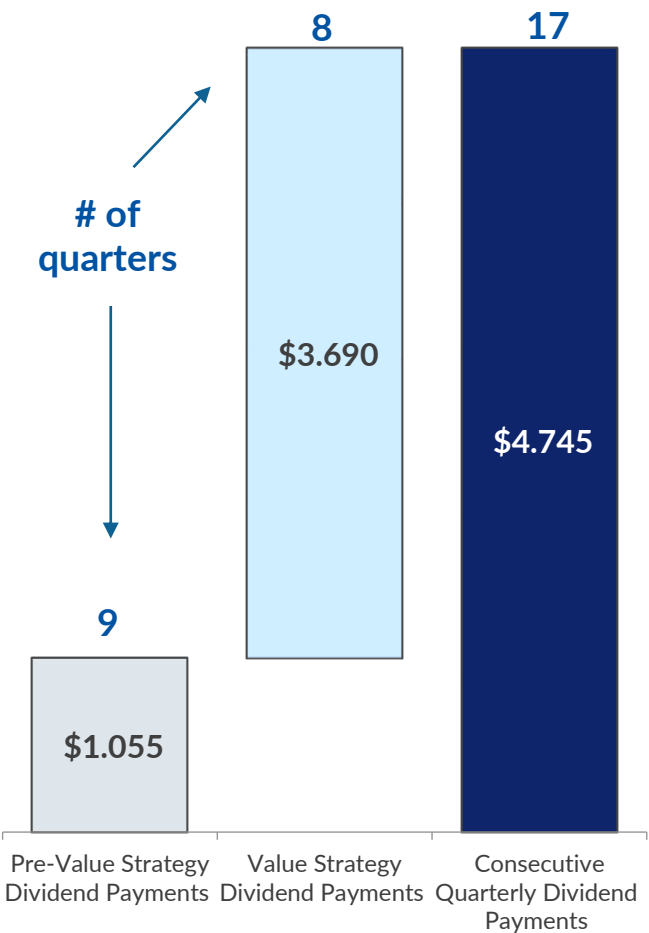
Dividend history (Q3 2019 to date)

Dividend history (Q3 2019 to date)

Quarter	Dividend/sh
Q3 2019	\$ 0.500 *
Q4 2019	\$ 0.175
Q1 2020	\$ 0.020
Q2 2020	\$ 0.020
Q3 2020	\$ 0.020
Q4 2020	\$ 0.020
Q1 2021	\$ 0.050
Q2 2021	\$ 0.100
Q3 2021	\$ 0.150
Q4 2021	\$ 0.670
Q1 2022	\$ 0.790
Q2 2022	\$ 0.500
Q3 2022	\$ 0.780
Q4 2022	\$ 0.500
Q1 2023	\$ 0.150
Q2 2023	\$ 0.150
Q3 2023	\$ 0.150
Total	\$ 4.745

*Includes special dividend

Significant increase in dividends since value strategy inception



Sustained dividends across diverse market environments

17 quarters

Consecutive quarterly dividends
since Q3 2019

\$4.745/share

Dividends in aggregate since
Q3 2019

36%

Percentage of share price paid
in dividends since Q3 2019*

*Closing share price as of November 7, 2023

Quarterly dividend calculation / framework



Straight-forward and transparent dividend formula

Operating cash flow

Dividend calculation (numbers in m except per share amounts)	Q3 2023 actual	Q4 2023 estimates
Net revenue	\$ 47.24	Fixtures to date + market
Operating expenses	\$ (31.84)	\$ (33.07)
Less: drydocking/BWTS/ESD upgrades	\$ (4.54)	\$ (0.40)
Operating cash flow less DD capex	\$ 10.87	Sum of the above output
Voluntary quarterly reserve	\$ (4.40)	\$ (19.50)
Cash flow distributable as dividends	\$ 6.47	Sum of the above output
Number of shares to be paid dividends	43.2	43.2
Dividend per share	\$ 0.15	A ÷ B

\$16,665

Q4 2023 to date estimate based on 69% of owned available days fixed

\$8,170

Q4 2023 estimated cash flow breakeven rate

Voluntary quarterly reserve

Q3 2023: reduced reserve from expected \$19.50m to \$4.40m

(A)

(B)

Note: Operating expenses, debt repayments, and drydocking/BWTS/ESD upgrades for Q4 2023 are estimates presented for illustrative purposes. The amounts shown will vary based on actual results. Determinations of whether to pay a dividend, the amount of any dividend, and the amount of reserves used in any dividend calculation will remain in our board of directors' discretion. Please see the Appendix for a reconciliation of the above figures. We have consolidated the previous voluntary quarterly reserve of \$10.75m and voluntary debt repayments of \$8.75m (total of \$19.5m). This consolidated voluntary quarterly reserve was reduced from \$19.5m to \$4.4m for the purposes of the dividend calculation. The voluntary quarterly reserve for Q4 2023 is expected to be \$19.5m. As we take into account the development of freight rates for the remainder of the fourth quarter, and our assessment of our liquidity, forward outlook and other factors, we maintain flexibility to reduce the quarterly reserve to pay dividends or increase the amount of dividends otherwise payable under our formula. Refer to slide 13 for a description of owned available days.

\$500 Million Revolving Credit Facility...



...anticipated to meaningfully increase financial flexibility and borrowing capacity while reducing margin and extending maturity – expected to close in Q4 2023

Key debt structure improvements...

Key terms	Current		New
Borrowing capacity	\$344m	+156m	\$500m
Structure (term loan / revolver % splits)	42% / 58%	Full RCF	0% / 100%
Pricing	2.15% to 2.75% + SOFR + CAS	Reduced margin	1.85% to 2.15% + SOFR
Maturity	Aug 2026	Extended maturity	Nov 2028

Add'l \$500m revolving credit facility (RCF) terms

- **Collateral package:** full 44-vessel fleet + Genco Ranger upon delivery
- **Repayment profile:** 20 years
 - No mandatory repayments until 2028 due to low debt outstanding
- **Covenants:** largely in line with the current facility
- **Sustainability-linked feature:** +/-0.05% on the margin based on fleet-wide carbon emissions targets

Financial Overview

Third quarter earnings



INCOME STATEMENT DATA:

Revenues:

Voyage revenues
Total revenues

Operating expenses:

Voyage expenses
Vessel operating expenses
Charter hire expenses
General and administrative expenses (inclusive of nonvested stock amortization expense of \$1.4 million, \$0.8 million, \$4.2 million and \$2.4 million, respectively)
Technical management fees
Depreciation and amortization
Impairment of vessel assets
Total operating expenses

Operating (loss) income

Other (expense) income:

Other (expense) income
Interest income
Interest expense
Other expense, net

Net (loss) income

Less: Net income attributable to noncontrolling interest

Net (loss) income attributable to Genco Shipping & Trading Limited

Net (loss) earnings per share - basic

Net (loss) earnings per share - diluted

Weighted average common shares outstanding - basic

Weighted average common shares outstanding - diluted

	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022
	(Dollars in thousands, except share and per share data) (unaudited)	
	\$	\$
	83,361	135,970
	83,361	135,970
	34,256	39,496
	24,746	22,090
	2,026	6,952
	6,585	5,911
	973	761
	17,026	15,582
	28,102	-
	113,714	90,792
	(30,353)	45,178
	(100)	(2,146)
	588	292
	(1,999)	(2,276)
	(1,511)	(4,130)
	\$ (31,864)	\$ 41,048
	140	220
	\$ (32,004)	\$ 40,828
	\$ (0.75)	\$ 0.96
	\$ (0.75)	\$ 0.95
	42,816,045	42,529,865
	42,816,045	42,881,541

	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
	(Dollars in thousands, except share and per share data) (unaudited)	
	\$	\$
	268,309	409,961
	268,309	409,961
	100,522	110,420
	71,725	78,567
	6,731	19,633
	21,267	18,334
	3,084	2,378
	49,762	44,162
	28,102	-
	281,193	273,494
	(12,884)	136,467
	(298)	617
	1,877	377
	(6,158)	(6,923)
	(4,579)	(5,929)
	\$ (17,463)	\$ 130,538
	345	639
	\$ (17,808)	\$ 129,899
	\$ (0.42)	\$ 3.07
	\$ (0.42)	\$ 3.03
	42,745,681	42,361,797
	42,745,681	42,915,240

September 30, 2023 balance sheet



BALANCE SHEET DATA:

Cash (including restricted cash)	
Current assets	
Total assets	
Current liabilities (excluding current portion of long-term debt)	
Current portion of long-term debt	
Long-term debt (net of \$4.8 million and \$6.1 million of unamortized debt issuance costs at September 30, 2023 and December 31, 2022, respectively)	
Shareholders' equity	

September 30, 2023	December 31, 2022
(Dollars in thousands)	
(unaudited)	
\$ 52,217	\$ 64,100
111,522	125,430
1,094,997	1,173,866
36,228	36,540
-	-
139,994	164,921
916,389	968,309



OTHER FINANCIAL DATA:

Net cash provided by operating activities
Net cash used in investing activities
Net cash used in financing activities

Three Months Ended	
September 30, 2023	September 30, 2022
(Dollars in thousands)	
(unaudited)	
N/A	
(unaudited)	
\$ (32,004)	\$ 40,828
1,411	1,984
17,026	15,582
\$ (13,567)	\$ 58,394
28,102	-
15	1,871
\$ 14,550	\$ 60,265

Nine Months Ended	
September 30, 2023	September 30, 2022
(Dollars in thousands)	
(unaudited)	
\$ 52,166	\$ 153,488
(3,293)	(53,515)
(60,756)	(148,974)
(unaudited)	
\$ (17,808)	\$ 129,899
4,281	6,546
49,762	44,162
\$ 36,235	\$ 180,607
28,102	-
95	112
\$ 64,432	\$ 180,719

EBITDA Reconciliation:

Net (loss) income attributable to Genco Shipping & Trading Limited

+ Net interest expense
+ Depreciation and amortization
EBITDA ⁽¹⁾

+ Impairment of vessel assets
+ Unrealized loss on fuel hedges
Adjusted EBITDA

(1) EBITDA represents net (loss) income attributable to Genco Shipping & Trading Limited plus net interest expense, taxes, and depreciation and amortization. EBITDA is included because it is used by management and certain investors as a measure of operating performance. EBITDA is used by analysts in the shipping industry as a common performance measure to compare results across peers. Our management uses EBITDA as a performance measure in consolidating internal financial statements and it is presented for review at our board meetings. We believe that EBITDA is useful to investors as the shipping industry is capital intensive which often results in significant depreciation and cost of financing. EBITDA presents investors with a measure in addition to net income to evaluate our performance prior to these costs. EBITDA is not an item recognized by U.S. GAAP (i.e. non-GAAP measure) and should not be considered as an alternative to net income, operating income or any other indicator of a company's operating performance required by U.S. GAAP. EBITDA is not a measure of liquidity or cash flows as shown in our consolidated statement of cash flows. The definition of EBITDA used here may not be comparable to that used by other companies.

Three Months Ended				Nine Months Ended			
September 30, 2023		September 30, 2022		September 30, 2023		September 30, 2022	
(unaudited)				(unaudited)			
	44		44		44		44
	44.0		44.0		44.0		44.0
	4,048		4,048		12,012		12,002
	146		302		452		759
	4,056		4,106		12,094		11,832
	3,910		3,803		11,642		11,073
	4,006		4,048		11,899		11,608
	97.7%		97.6%		97.3%		96.3%
\$	12,082	\$	23,624	\$	13,855	\$	25,425
	6.113		5.457		5.971		6.545

- 13

Continued strong TCE performance...



...with fleetwide rates well in excess of our cash flow breakeven rate



\$16.7k

Q4 2023 TCE estimate to date based on fixtures for ~69% of the quarter's available days

69%

~69% of the Q4's available days fixed

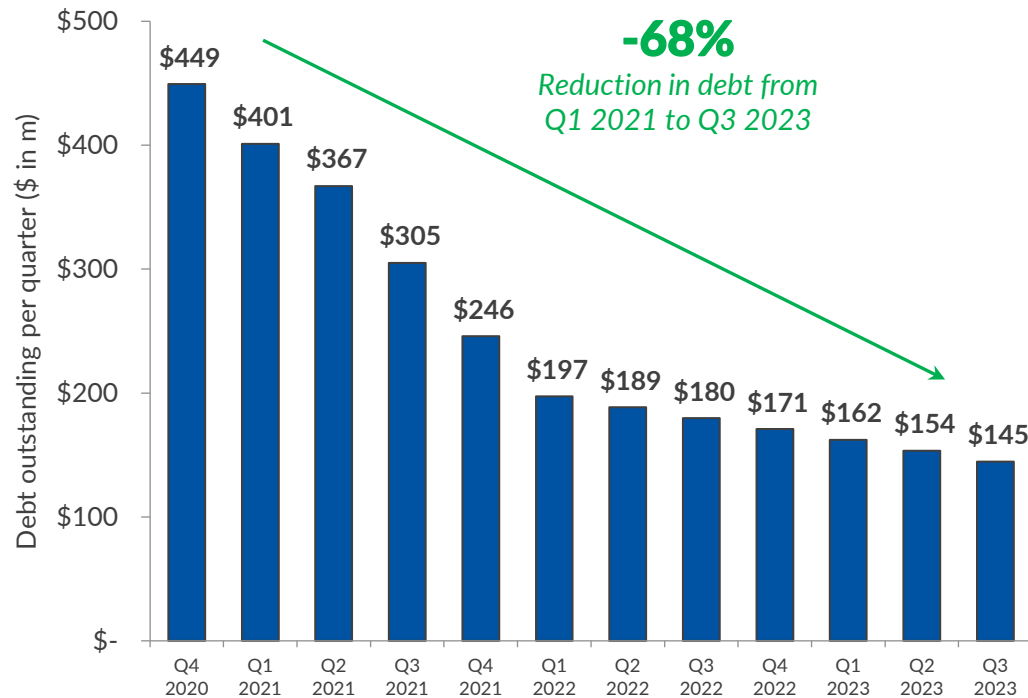
\$8.2k

Q4 2023 cash flow breakeven rate

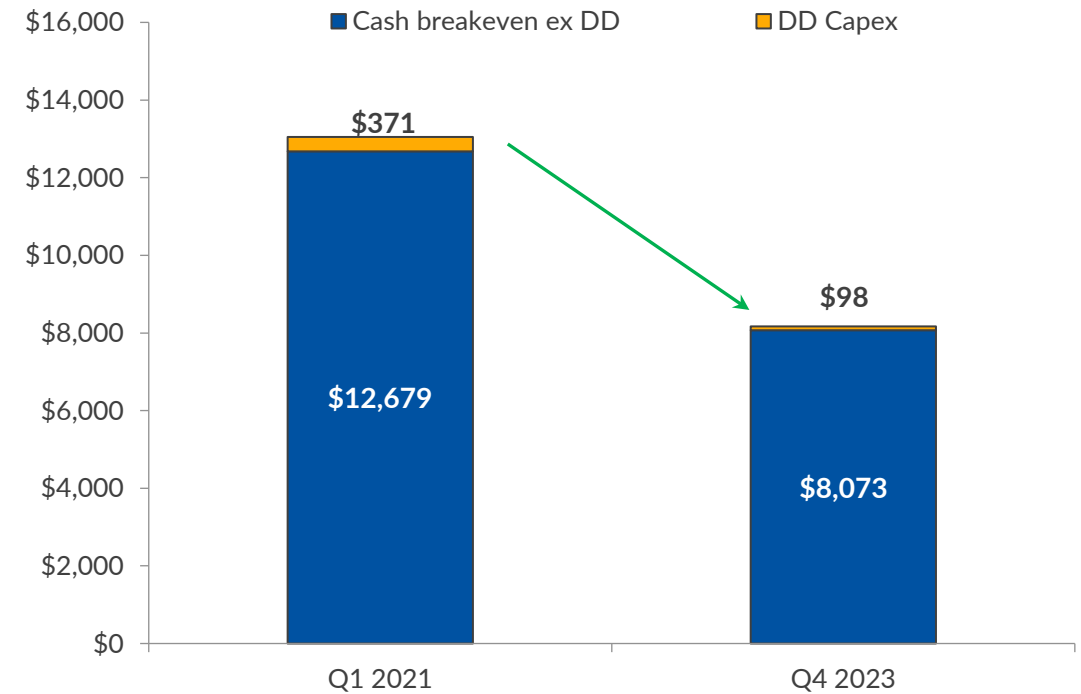
Genco's industry low cash flow breakeven rate



Meaningful reduction in debt outstanding thru large-scale debt paydowns from Q1 2021 to Q3 2023...



...significantly reduced our cash flow breakeven rate to the lowest in the peer group



Breakeven rate prior to implementation of value strategy

Genco's "barbell" approach to fleet composition

...combines upside potential of Capesize vessels with the more stable earnings stream of minor bulk vessels



Major bulk Capesize

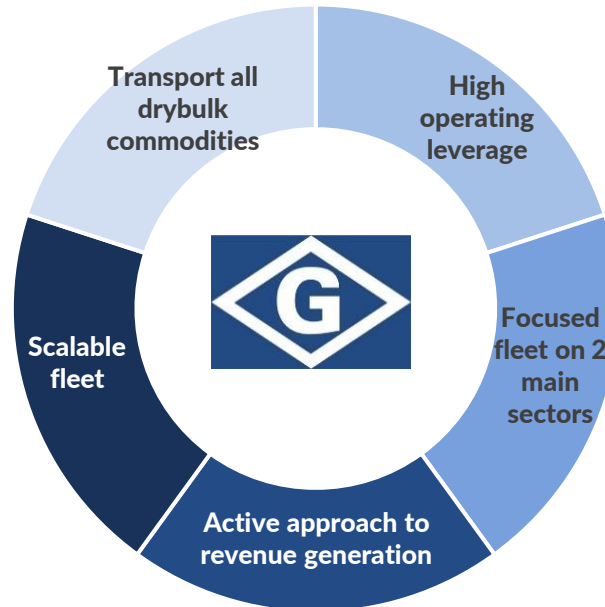
18

vessels



- Higher industry beta leading to greater upside potential
- Focused on iron ore trade
- Driven by world-wide steel production

These two sectors provide complementary characteristics for Genco's value strategy...



Minor bulk Ultra/Supra

27

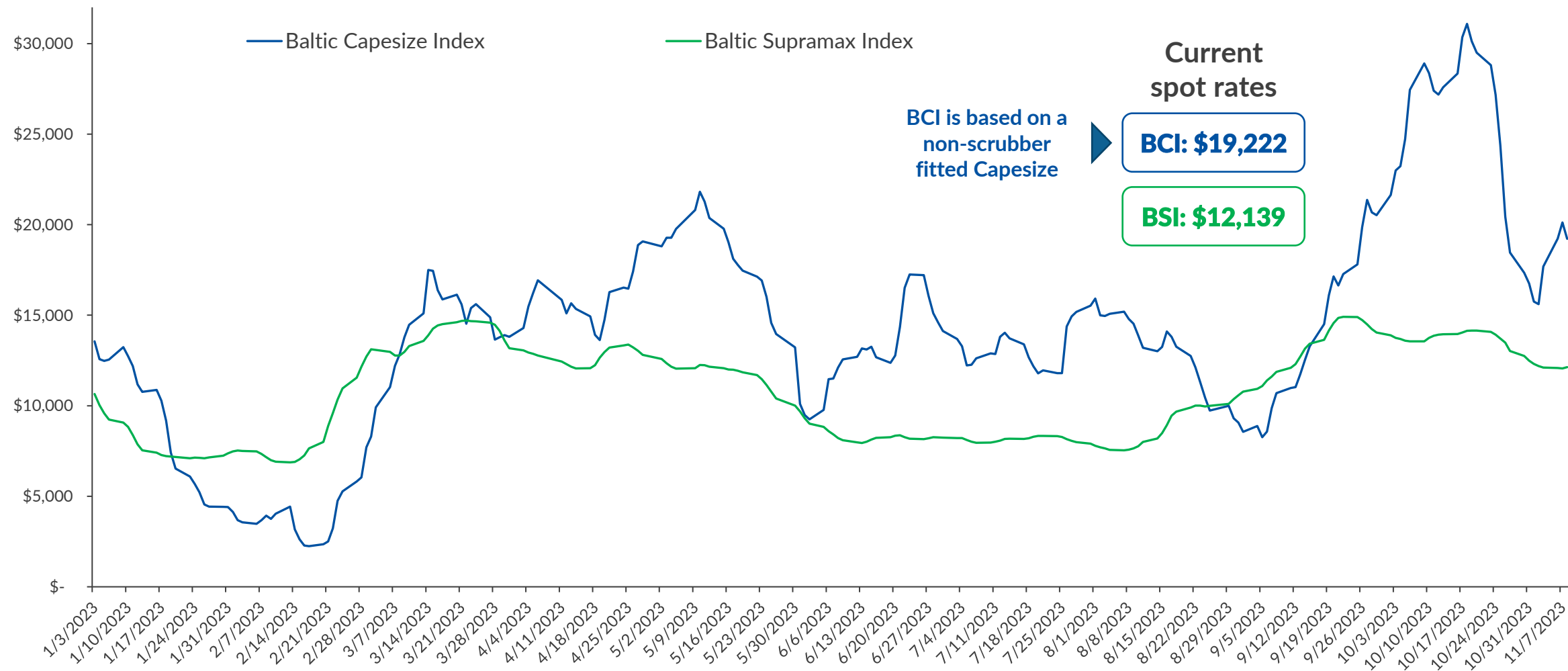
vessels



- More stable earnings
- Diverse trade routes
- Linked to global GDP
- Cargo arbitrage opportunities

Industry Overview

Freight rate development

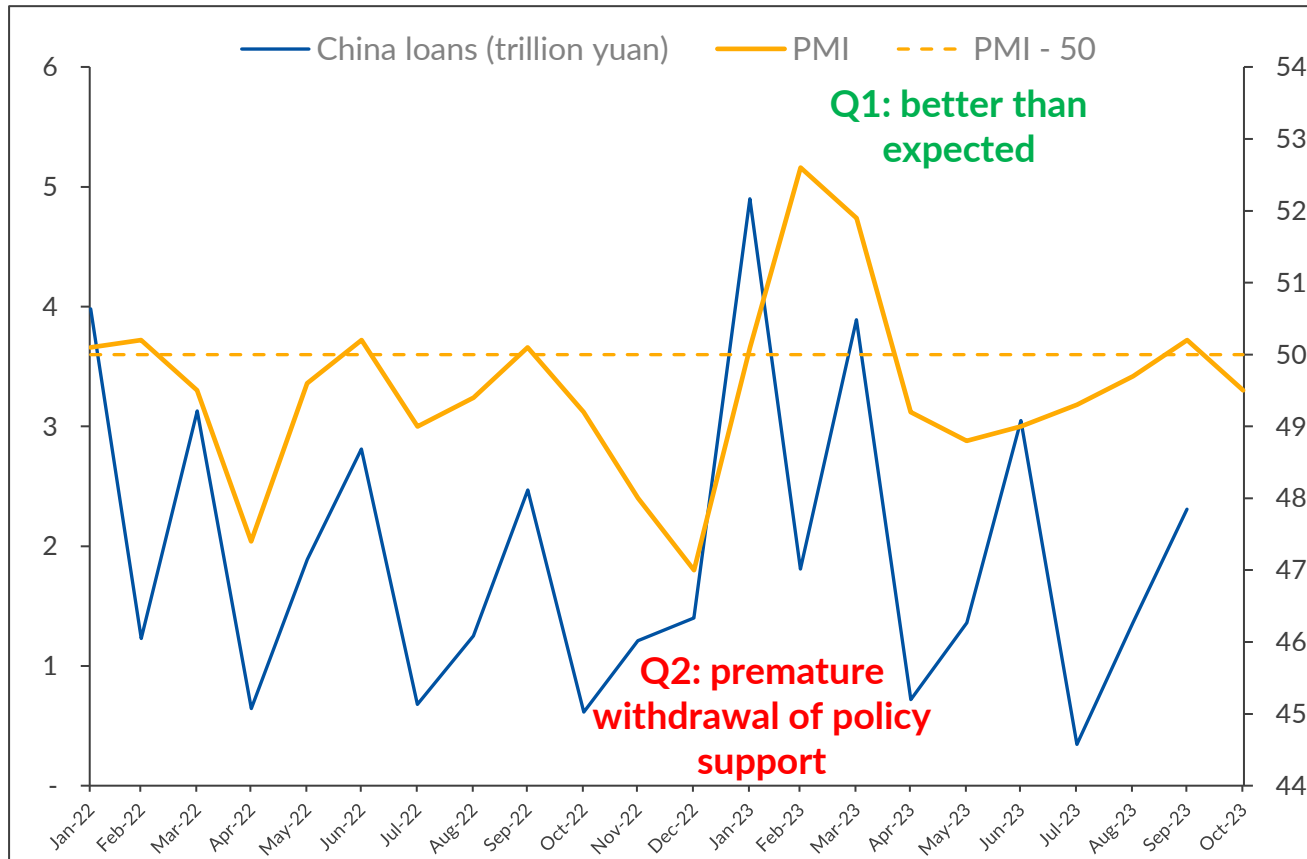


China macro data points to further stimulus



Chinese government has moved to address weakness in consumer demand and the property market

Credit impulse fell after a strong Q1



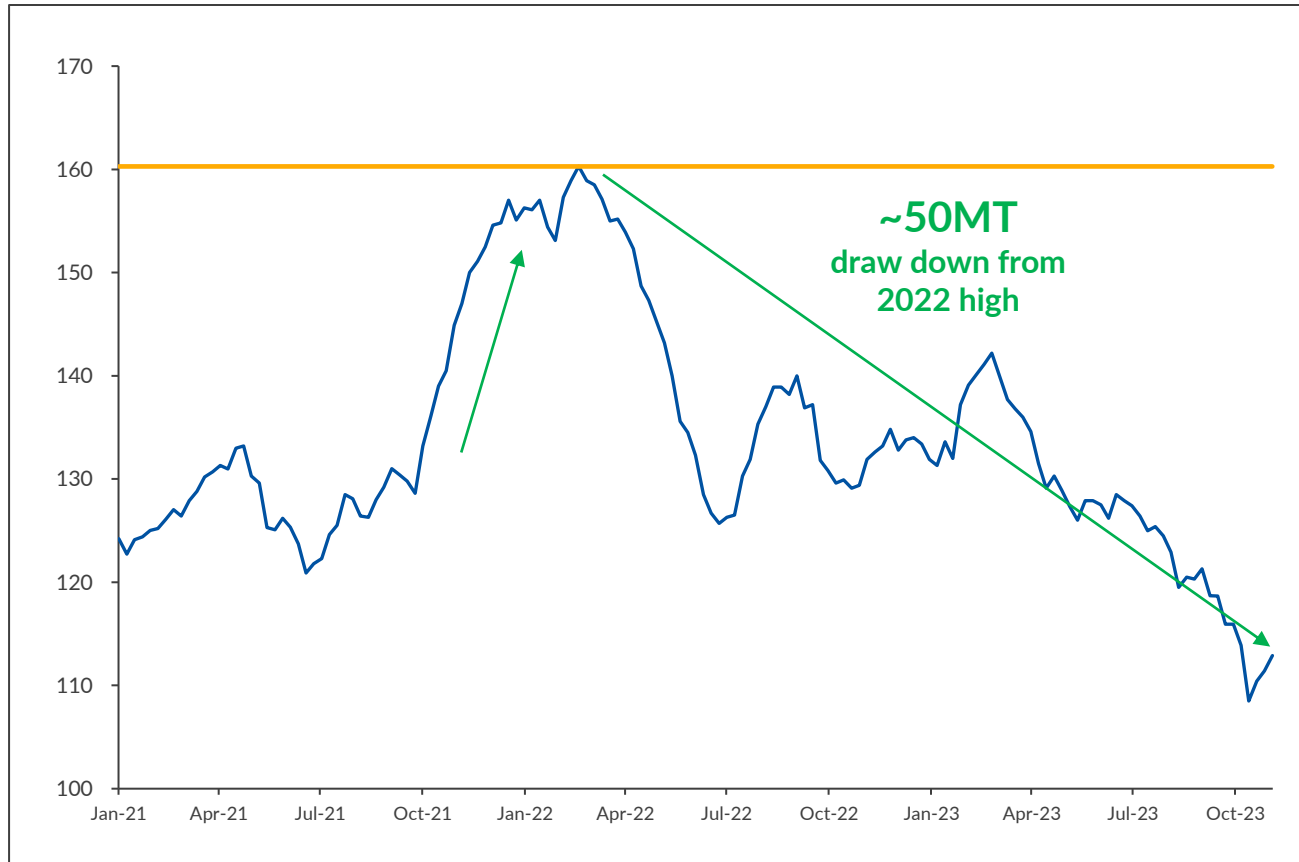
- PMI in contractionary territory all of Q2 after a strong Q1
 - Returned to contraction in October due to 8-day holiday which muted manufacturing activity
 - Had increased during previous 4 months
 - 2023 quarter-by-quarter avg PMI
 - Q1: 51.5, Q2: 49.0, Q3: 49.7
- China's credit impulse eased in Q3 for a second consecutive quarter – lending down over 60% Q3 vs Q1

China's iron ore and steel complex



Potential iron ore port inventory restocking + increase in seaborne iron ore availability

China's IO inventories are at multi-year lows



90%

China steel mill utilization >90%

+2%

China steel production through September YoY

+6%

Iron ore imports have increased by 6% YOY through October

~\$125

Iron ore price remains firm

30MT+
per month

Brazilian iron ore exports have exceeded 30MT in past 6 months

+67%

China's coal imports through October at record levels

Global steel production growth led by China + India

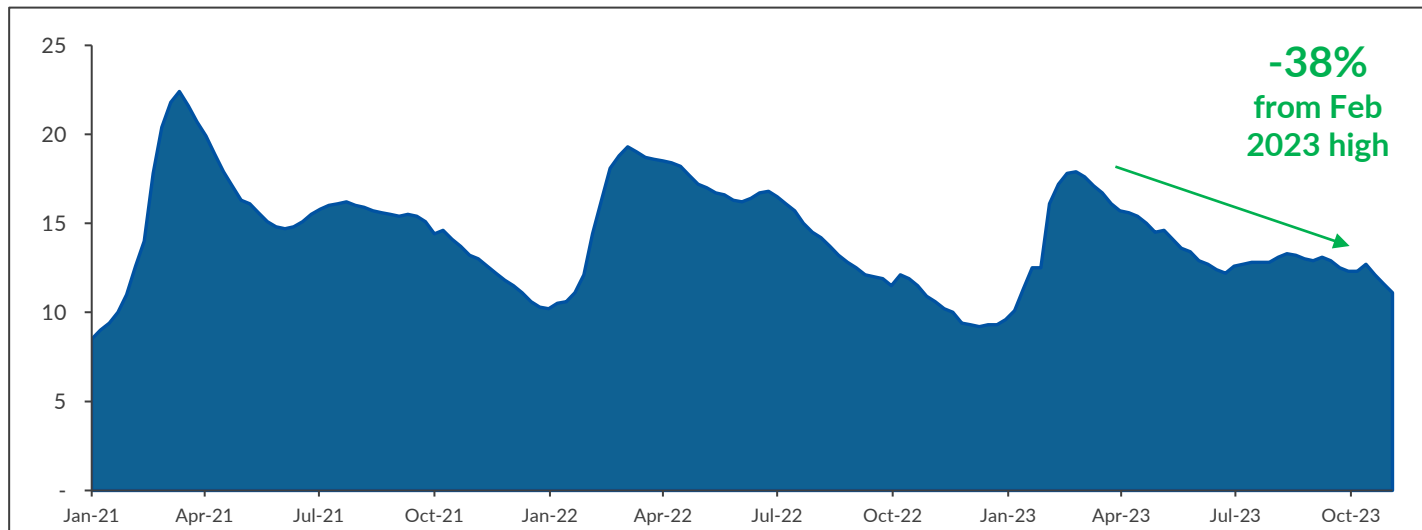


Global steel production (MT)

	Sep 2023	Sep 2022	% Variance	YTD 2023	YTD 2022	% Variance
China	82.1	87.0	-5.6%	795.1	781.8	1.7%
European Union	10.6	10.7	-1.1%	96.2	105.7	-9.1%
Japan	7.0	7.1	-1.7%	65.4	67.8	-3.6%
India	11.6	9.8	18.2%	104.1	93.3	11.6%
South Korea	5.5	4.6	18.2%	50.4	50.7	-0.4%
Global Production	149.3	151.5	-1.5%	1,406.4	1,405.3	0.1%
Ex-China	67.2	64.6	4.1%	611.3	623.5	-2.0%

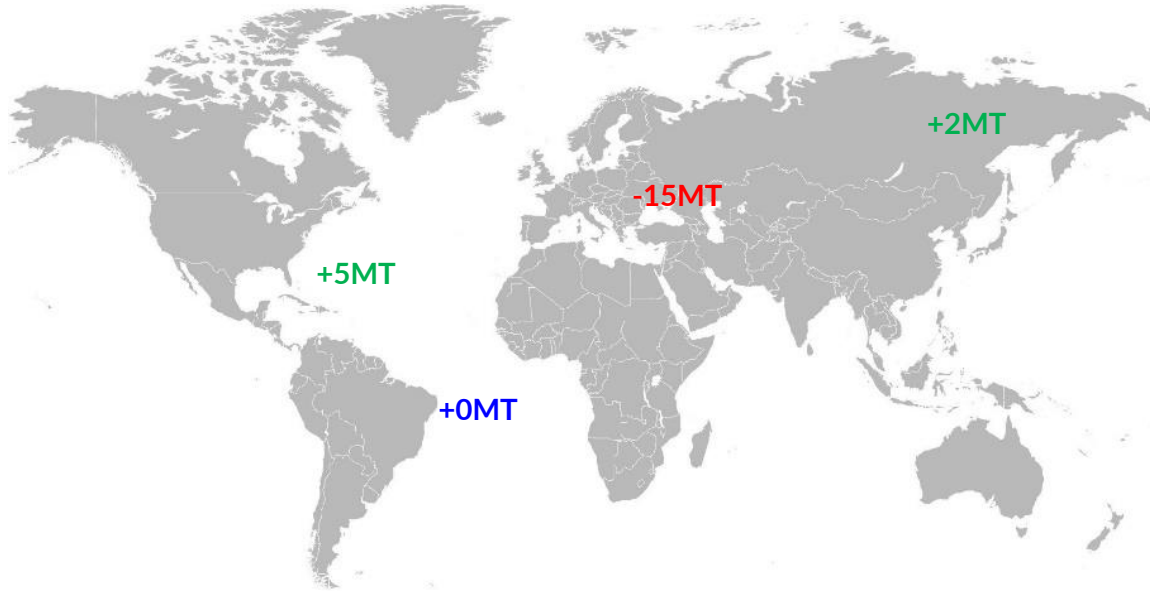
- China has produced 57% of global steel output though Sep this year
- While India's production has grown meaningfully in the YTD, the country's share of global output is only 7%
- EU production is down 9% YTD, highlighting the region's softer commodity demand
- China's steel stockpiles have been in decline since the end of Feb, as is seasonally the case

China steel stockpiles in decline since Q1



— Levels are >38% lower over this time period

Grain trade impacted by macro environment



- USDA grain export forecast presented is as of October 2023
- The above represents cumulative grain exports from the US, Brazil, Ukraine and Russia as forecasted by the USDA
- Russia exited the Black Sea Grain Initiative in July 2023

Wheat	2023/24p	2022/23e	Variance	% Variance
World	206.26	221.60	(15.34)	-7%
US	19.05	20.65	(1.60)	-8%
Russia	50.00	47.50	2.50	5%
Ukraine	11.00	17.12	(6.12)	-36%
Aust	17.50	32.50	(15.00)	-46%
Canada	23.00	25.75	(2.75)	-11%
EU	37.50	35.08	2.42	7%
Arg	11.50	4.50	7.00	156%

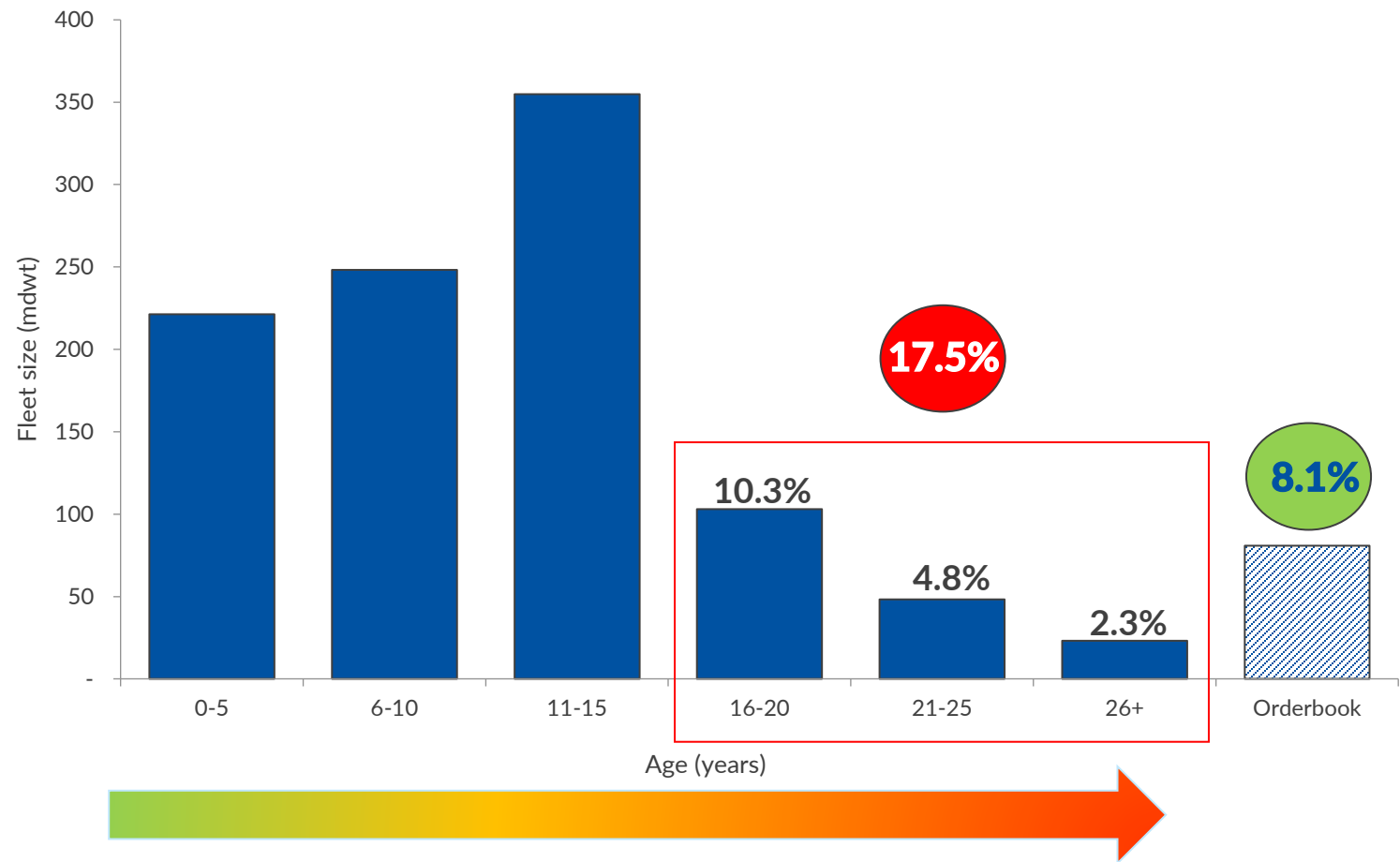
Coarse grain	2023/24p	2022/23e	Variance	% Variance
World	235.55	220.69	14.86	7%
US	57.76	45.04	12.72	28%
Arg	45.70	26.55	19.15	72%
Aust	7.16	10.49	(3.33)	-32%
Brazil	55.03	57.03	(2.00)	-4%
Canada	5.88	7.95	(2.07)	-26%
Russia	10.21	10.62	(0.41)	-4%
Ukraine	21.37	29.79	(8.42)	-28%

Soybean	2023/24p	2022/23e	Variance	% Variance
World	168.24	170.86	(2.62)	-2%
US	47.76	54.21	(6.45)	-12%
Arg	4.60	4.10	0.50	12%
Brazil	97.50	95.50	2.00	2%
Paraguay	6.00	5.80	0.20	3%

Intense period of fleet replacement is scheduled to occur...



Age profile of the global drybulk fleet vs newbuilding orderbook



~35%

In 2030, ~35% of the current drybulk fleet will be 20 years or older or ~5,000 ships

8%

>8% of the fleet is currently 20 years or older

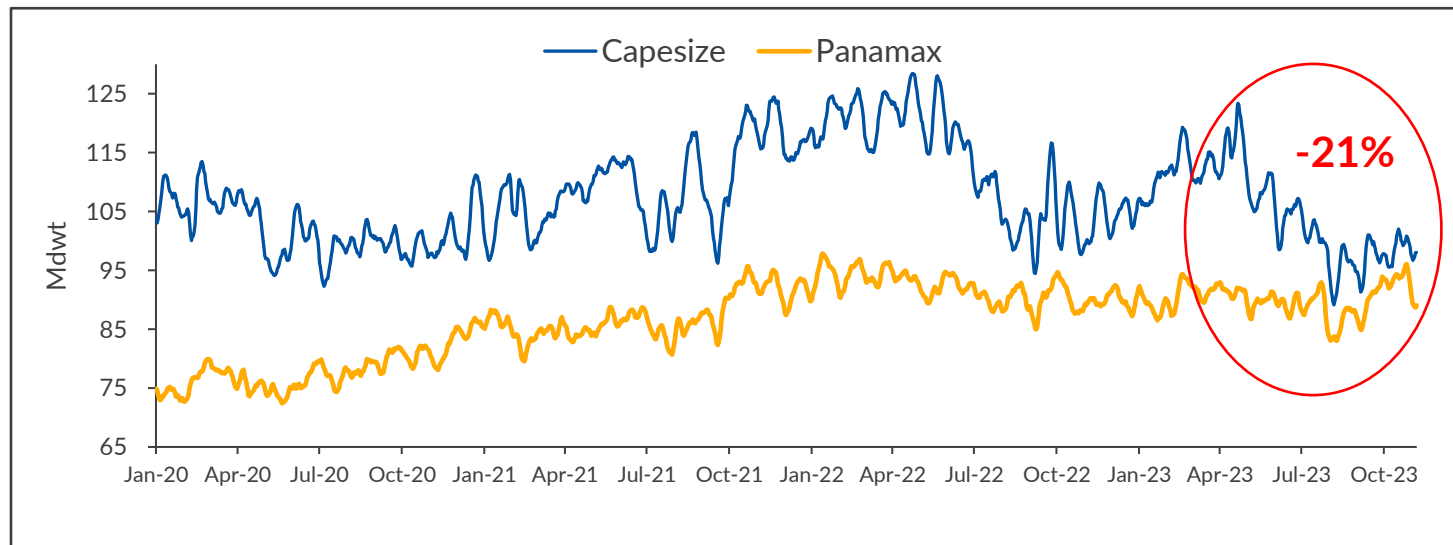
65%

Yard capacity is down ~65% vs 2008 at a time when all sectors will be focused on fleet renewal / alternative fuels

Supply side remains favorable, despite easing congestion

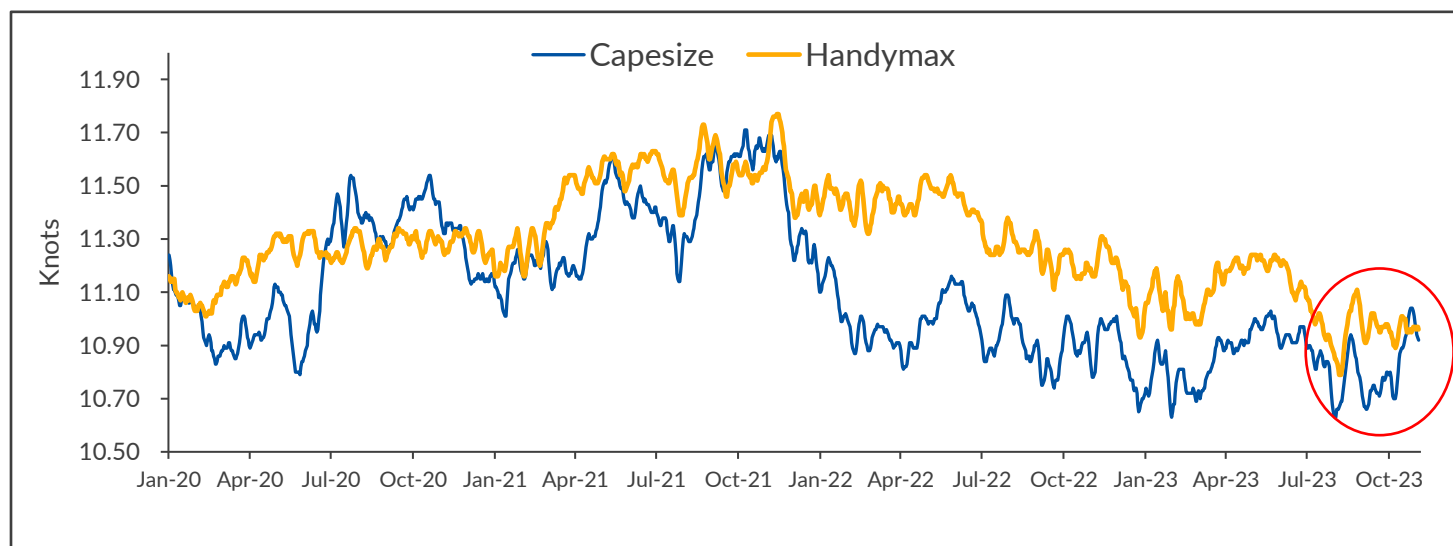


Global port congestion has eased in 2023 to date...



- Meaningful reduction in global port congestion in 2023
- Upside risk to congestion given the recent unwinding which has brought levels to below historical averages

...while the global fleet has further slowed down




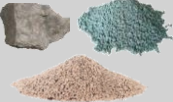


- Max speeds likely capped given environmental regulations
- Cape speeds have risen recently due to rate increases

Freight rate catalysts and drybulk outlook



Marsoft 2024 to 2025 S&D growth estimates

	Vessel*	2024	2025
Iron Ore 	Capesize	+4.7%	+1.5%
Coal 	Capesize	-0.6%	0.0%
	Panamax		
Grain 	Panamax	+3.4%	+2.4%
	Supramax		
	Handysize		
Minor Bulk 	Supramax	+4.0%	+3.1%
	Handysize		
Total Demand		+3.0%	+1.8%
Net Fleet Growth		+1.7%	+1.3%

Excludes fluctuation in port congestion – upside risk given low levels currently

Drybulk market catalysts

- 1 Record low orderbook as a percentage of the fleet to limit net fleet growth
- 2 China stimulus + iron ore restocking
- 3 Environmental regulations
- 4 India's continued growth trajectory
- 5 Recovery and growth of Brazilian iron ore exports

*Indicates the primary vessel type that carries the respective commodities. Supply and demand forecasts are based on Marsoft's base case

Q&A

Appendix

Genco's fleet list



Major Bulk			Minor Bulk					
Vessel Name	Year Built	Dwt	Vessel Name	Year Built	Dwt	Vessel Name	Year Built	Dwt
Capesize			Ultramax			Supramax		
Genco Resolute	2015	181,060	Genco Freedom	2015	63,671	Genco Hunter	2007	58,729
Genco Endeavour	2015	181,060	Baltic Hornet	2014	63,574	Genco Auvergne	2009	58,020
Genco Ranger	2016	181,000	Genco Vigilant	2015	63,498	Genco Ardennes	2009	58,018
Genco Constantine	2008	180,183	Genco Enterprise	2016	63,473	Genco Bourgogne	2010	58,018
Genco Augustus	2007	180,151	Baltic Mantis	2015	63,470	Genco Brittany	2010	58,018
Genco Liberty	2016	180,032	Baltic Scorpion	2015	63,462	Genco Languedoc	2010	58,018
Genco Defender	2016	180,021	Genco Magic	2014	63,446	Genco Pyrenees	2010	58,018
Genco Tiger	2011	179,185	Baltic Wasp	2015	63,389	Genco Rhone	2011	58,018
Genco Lion	2012	179,185	Genco Mayflower	2017	63,304	Genco Aquitaine	2009	57,981
Genco London	2007	177,833	Genco Constellation	2017	63,304	Genco Warrior	2005	55,435
Baltic Wolf	2010	177,752	Genco Madeleine	2014	63,166	Genco Predator	2005	55,407
Genco Titus	2007	177,729	Genco Weatherly	2014	61,556	Genco Picardy	2005	55,257
Baltic Bear	2010	177,717	Genco Mary	2022	61,085			
Genco Tiberius	2007	175,874	Genco Laddey	2022	61,085			
Genco Commodus	2009	169,098	Genco Columbia	2016	60,294			
Genco Hadrian	2008	169,025						
Genco Maximus	2009	169,025						
Genco Claudius	2010	169,001						

18
Capesize



27
Ultra/Supra



Vessel agreed to be acquired by Genco

Longer term time charter activity



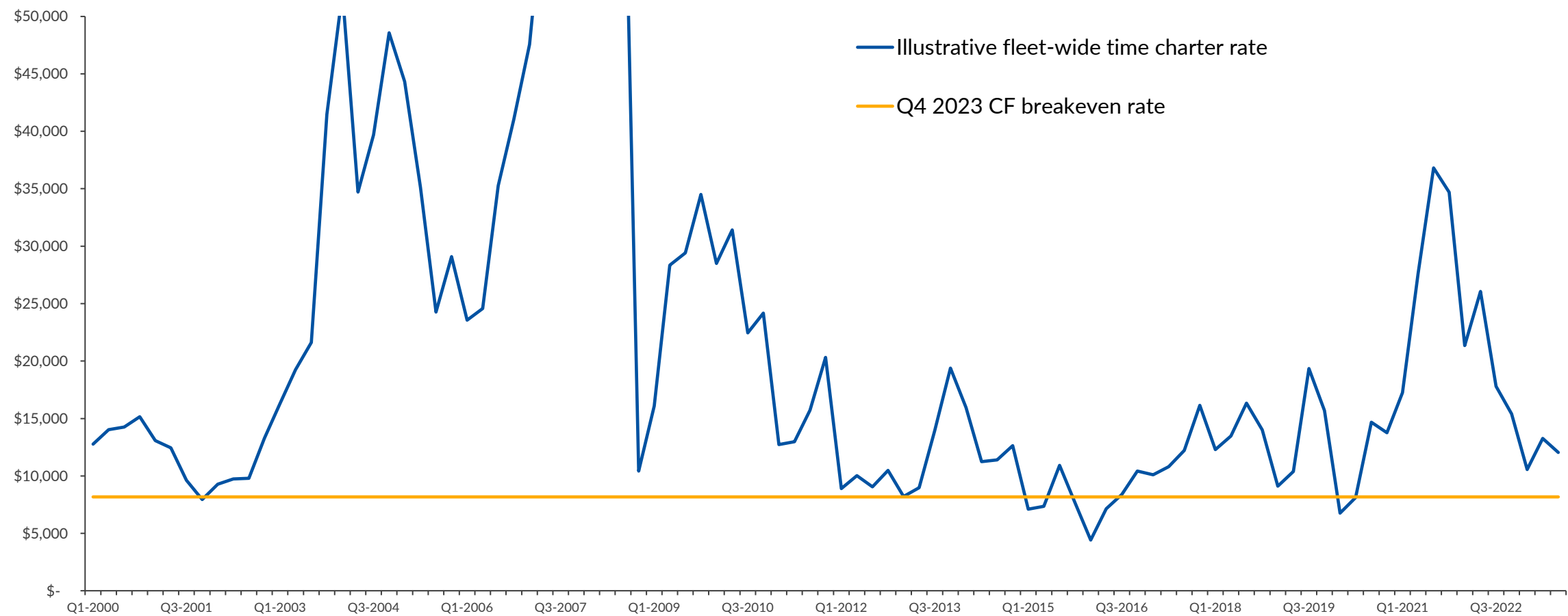
Vessel	Type	Rate	Duration	Min Expiration
Genco Endeavour	Capesize	127% of BCI + scrubber premium	11-14 months	Jan-24
Genco Resolute	Capesize	127% of BCI + scrubber premium	11-14 months	Feb-24
Genco Defender	Capesize	125% of BCI + scrubber premium	11-14 months	Apr-24
Genco Madeleine	Ultramax	\$ 16,000	5-7 months	Mar-24
Genco Constellation	Ultramax	\$ 16,000	5-7 months	Mar-24
Genco Bourgogne	Supramax	\$ 15,000	4-6 months	Mar-24

- We continue to utilize a fleet-wide portfolio approach to fixture activity
- We continue to evaluate a variety of fixture options fleet-wide to optimize revenue generation including further longer term coverage on an opportunistic basis

Q4 2023 cash flow breakeven rate...



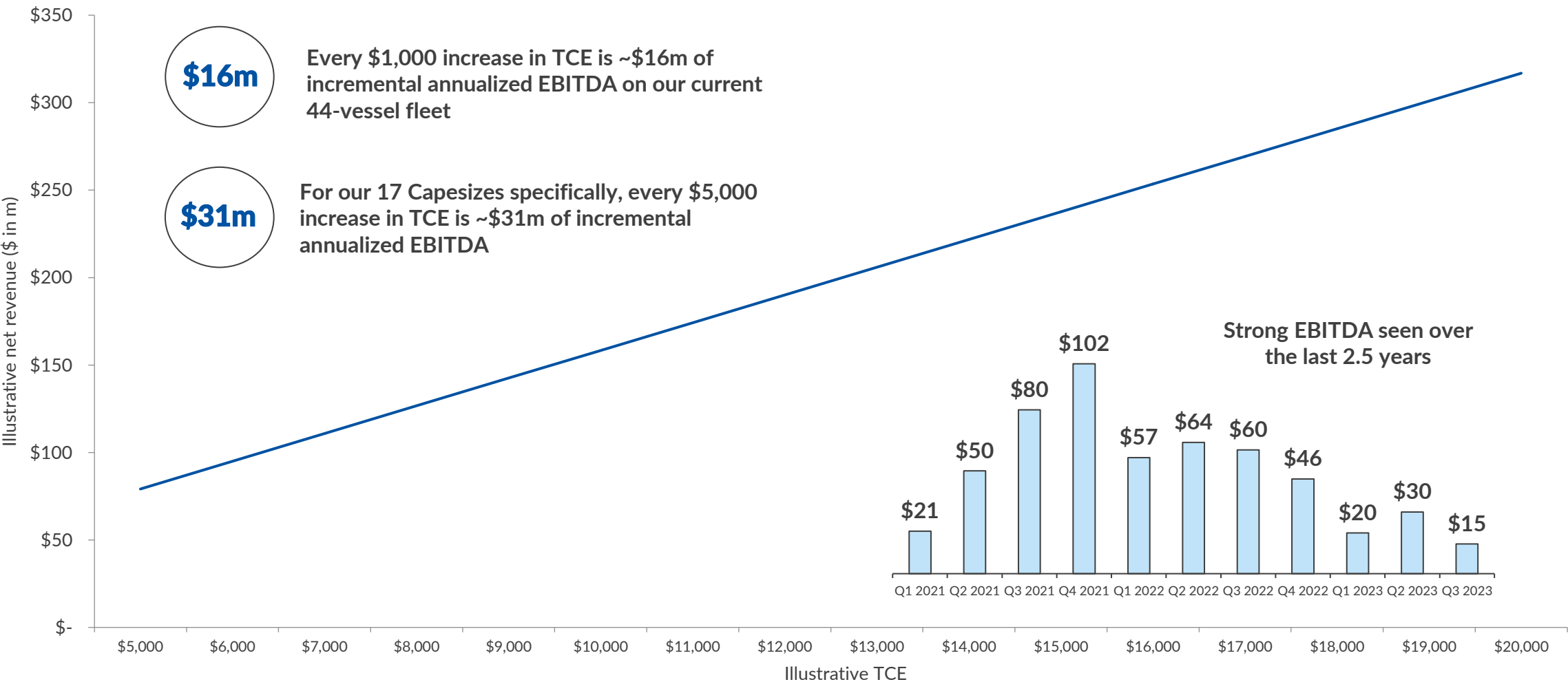
...is covered in nearly every rate environment over the last 2 decades



Significant fleet-wide operating leverage



Highlights the improved risk / reward profile of our new value strategy



Note: based on a fleet of 44 ships, for illustrative purposes only. We believe the non-GAAP measure presented provides investors with a means of better evaluating and understanding the Company's operating performance

EBITDA reconciliation⁽¹⁾



Adjusted EBITDA Q1 2021-Q3 2023												
	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	
Net income	\$ 1,985	\$ 32,037	\$ 57,132	\$ 90,852	\$ 41,689	\$ 47,382	\$ 40,828	\$ 28,679	\$ 2,634	\$ 11,562	\$ (32,004)	
Net interest expense	4,470	4,422	3,918	2,392	2,225	2,337	1,984	1,505	1,259	1,611	1,411	
Income tax expense	-	-	-	-	-	-	-	-	-	-	-	
Depreciation/amortization	13,441	13,769	14,200	14,822	14,059	14,521	15,582	16,028	15,944	16,791	17,026	
EBITDA	\$ 19,896	\$ 50,228	\$ 75,250	\$ 108,066	\$ 57,973	\$ 64,240	\$ 58,394	\$ 46,212	\$ 19,837	\$ 29,964	\$ (13,567)	
Impairment of vessel assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,102	
Loss (gain) on vessel sales	720	15	159	(5,818)	-	-	-	-	-	-	-	
Loss on debt extinguishment	-	-	4,408	-	-	-	-	-	-	-	-	
Unrealized loss (gain) on fuel hedges	116	(168)	(30)	47	(1,439)	(321)	1,871	(115)	42	38	15	
Adjusted EBITDA	\$ 20,732	\$ 50,075	\$ 79,787	\$ 102,295	\$ 56,534	\$ 63,919	\$ 60,265	\$ 46,097	\$ 19,879	\$ 30,002	\$ 14,550	

(1) EBITDA represents net income attributable to Genco Shipping & Trading Limited plus net interest expense, taxes, and depreciation and amortization. EBITDA is included because it is used by management and certain investors as a measure of operating performance. EBITDA is used by analysts in the shipping industry as a common performance measure to compare results across peers. Our management uses EBITDA as a performance measure in consolidating internal financial statements and it is presented for review at our board meetings. We believe that EBITDA is useful to investors as the shipping industry is capital intensive which often results in significant depreciation and cost of financing. EBITDA presents investors with a measure in addition to net income to evaluate our performance prior to these costs. EBITDA is not an item recognized by U.S. GAAP (i.e. non-GAAP measure) and should not be considered as an alternative to net income, operating income or any other indicator of a company's operating performance required by U.S. GAAP. EBITDA is not a measure of liquidity or cash flows as shown in our consolidated statement of cash flows. The definition of EBITDA used here may not be comparable to that used by other companies.

Time charter equivalent reconciliation⁽¹⁾



	Three Months Ended		Nine Months Ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
	(unaudited)		(unaudited)	
Total Fleet				
Voyage revenues (in thousands)	\$ 83,361	\$ 135,970	\$ 268,309	\$ 409,961
Voyage expenses (in thousands)	34,256	39,496	100,522	110,420
Charter hire expenses (in thousands)	2,026	6,952	6,731	19,633
Realized gain on fuel hedges (in thousands)	164	326	245	1,622
	47,243	89,848	161,301	281,530
Total available days for owned fleet	3,910	3,803	11,642	11,073
Total TCE rate	\$ 12,082	\$ 23,624	\$ 13,855	\$ 25,425

(1) We define TCE rates as our voyage revenues less voyage expenses, charter-hire expenses, and realized gains or losses on fuel hedges divided by the number of the available days of our owned fleet during the period. TCE rate is a common shipping industry performance measure used primarily to compare daily earnings generated by vessels on time charters with daily earnings generated by vessels on voyage charters, because charterhire rates for vessels on voyage charters are generally not expressed in per-day amounts, while charterhire rates for vessels on time charters generally are expressed in such amounts.

Net loss reconciliation



Net Loss Reconciliation

Net loss attributable to Genco Shipping & Trading Limited

- + Impairment of vessel assets
- + Unrealized loss on fuel hedges

Net loss

Adjusted loss per share - basic

Adjusted loss per share - diluted

Weighted average common shares outstanding - basic

Weighted average common shares outstanding - diluted

Weighted average common shares outstanding - basic as per financial statements

Dilutive effect of stock options

Dilutive effect of performance based restricted stock units

Dilutive effect of restricted stock units

Weighted average common shares outstanding - diluted as adjusted

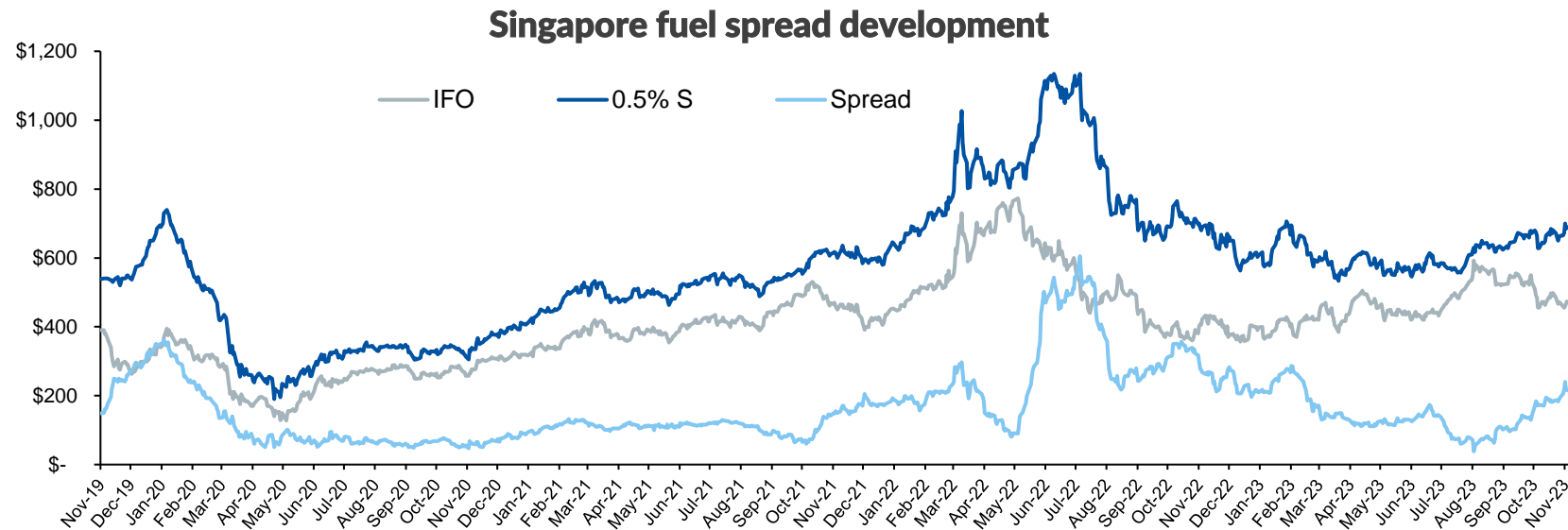
Three Months Ended September 30, 2023	
(unaudited)	
\$	(32,004)
	28,102
	15
\$	(3,887)
\$	(0.09)
\$	(0.09)
	42,816,045
	42,816,045
	42,816,045
	-
	-
	-
	42,816,045

Portfolio approach to scrubber installation



Genco continues to capture wide fuel spreads through scrubbers installed on 17 Capesize vessels

- Genco implemented a portfolio approach for IMO 2020 compliance
- Installed scrubbers on Capesize vessels + consuming VLSFO on our minor bulk vessels
- All-in cost of our scrubbers has been fully paid off
- Scrubbers on Capesize vessels are a lower risk, higher return investment as these vessels:
1) consume the most fuel 2) spend the most time at sea 3) bunker at main ports



Q4 2023 estimated fleet-wide expenses⁽¹⁾



Daily Expenses by Category	Free Cash Flow ⁽²⁾	Net Income
Vessel Operating Expenses ⁽³⁾	\$6,000	\$6,000
G&A Expenses ⁽⁴⁾	1,440	1,730
Technical Management Fees ⁽⁵⁾	231	231
Drydocking ⁽⁶⁾	-	-
Fuel efficiency upgrade investment / BWTS ⁽⁷⁾	98	-
Interest Expense ⁽⁸⁾	402	505
Mandatory debt repayments ⁽⁹⁾	-	-
Depreciation and amortization ⁽¹⁰⁾	-	4,215
Total	\$8,170	\$12,681
Number of Vessels ⁽¹¹⁾	44.53	44.53

Est Ownership / Owned Available Days - Q4 2023

Vessel Type	Own. Days	DD Days	Owned Avail Days
Capesize	1,613	-	1,613
Ultramax	1,380	-	1,380
Supramax	1,104	-	1,104
Total	4,097	-	4,097

- Minimal drydocking capex expected in Q4 2023
- No mandatory debt repayments
- Our medium term objective is to reduce net debt to zero

Footnotes to Q4 2023 estimated fleet-wide expenses & operating expense reconciliation



- (1) Estimated expenses are presented for illustrative purposes. The amounts shown will vary based on actual results.
- (2) Free Cash Flow is defined as net income plus depreciation less capital expenditures, primarily vessel drydockings, plus other non-cash items, namely nonvested stock amortization and deferred financing costs, less fixed debt repayments. However, this does not include any adjustment for accounts payable and accrued expenses incurred in the ordinary course of business. We consider Free Cash Flow to be an important indicator of our ability to service debt.
- (3) Vessel Operating Expenses are based on management's estimates and budgets submitted by our technical managers. We believe Vessel Operating Expenses are best measured for comparative purposes over a 12-month period.
- (4) General & Administrative Expenses are based on a budget set forth at the beginning of the year. Actual results may vary.
- (5) Management Fees are based on the contracted monthly rate per vessel for the technical management of our fleet.
- (6) Drydocking expenses represent estimated drydocking expenditures for Q4 2023 and include costs relating to energy saving devices and ballast water treatment systems.
- (7) Represents costs associated with fuel efficiency upgrades on select vessels together with regulatory costs related to the installation of ballast water treatment systems.
- (8) Interest expense is based on our debt level as of September 30, 2023, less anticipated voluntary debt repayments and revolver draw downs in Q4 2023. Deferred financing costs are included in calculating net income interest expense. Interest expense is calculated based on an assumed SOFR rate and margin under our credit facility.
- (9) In Q4 2023, Genco has no mandatory debt repayments scheduled.
- (10) Depreciation is based on cost less estimated residual value and amortization of drydocking costs. Depreciation and amortization expense utilizes a residual scrap rate of \$400 per LWT.
- (11) Based on a weighted average fleet of 44.53 vessels assuming the delivery of the Genco Ranger in mid-November 2023.

Q4 2023 operating expense reconciliation

Operating expenses (\$ in m)	Q4 2023 free cash flow est	Adj to GAAP measure	Q3 2023 Net income est
Vessel operating expenses	\$ (24.58)	\$ -	\$ (24.58)
General & administrative expenses	\$ (5.90)	\$ (1.19)	\$ (7.09)
Technical management fees	\$ (0.95)	\$ -	\$ (0.95)
Interest expense	\$ (1.65)	\$ (0.42)	\$ (2.07)
Total operating expenses	\$ (33.07)	\$ (1.61)	\$ (34.69)



Thank You
