



# INVESTOR PRESENTATION

Ofer Haviv, President & CEO  
March 2021

DECODING BIOLOGY

# Forward Looking Statement

This presentation contains "forward-looking statements" relating to future events, and we may from time to time make other statements, regarding our outlook or expectations for future financial or operating results and/or other matters regarding or affecting Evogene Ltd. or its subsidiaries (collectively, "Evogene" or "we"), that are considered "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995 (the "PSLRA") and other securities laws. Such forward-looking statements may be identified by the use of such words as "believe," "expect," "anticipate," "should," "planned," "estimated," "intend" and "potential" or words of similar meaning. For example, Evogene is using forward-looking statements in this presentation when it discusses its near-term value drivers, including statements to the effect that it will reach commercialization, regulatory approval or enter into collaboration agreements; its milestones for each of 2021 and 2022; the evaluation of the initiation of discovery and development of new life-science based products in various new fields of activity; its belief that its diverse portfolio mitigates the risk associated with each individual opportunity within its portfolio and in its product pipeline; and its estimated cash usage for its year ending December 31, 2020. For these statements, Evogene claims the protection of the safe harbor for forward-looking statements contained in the PSLRA and other securities laws. Such statements are based on current expectations, estimates, projections and assumptions, describe opinions about future events, involve certain risks and uncertainties which are difficult to predict and are not guarantees of future performance. Therefore, actual future results, performance or achievements, and trends in the future of Evogene may differ materially from what is expressed or implied by such forward-looking statements due to a variety of factors, many of which are beyond Evogene's control, including, without limitation, the global spread of COVID-19, or the Coronavirus, the various restrictions deriving therefrom, the extent of Evogene continuing to maintain its holdings in its subsidiary companies, whether Evogene is able to comply with regulatory requirements, the degree of Evogene's success at adapting to the continuous technological changes in its industries, and those factors and risks described in greater detail in Evogene's Annual Report on Form 20-F and in other reports it files and furnishes with the U.S. Securities and Exchange Commission (the "SEC") and the Israel Securities Authority from time to time. In addition, Evogene relies, and expects to continue to rely, on third parties to conduct certain activities, such as its field-trials and pre-clinical studies, and if these third parties do not successfully carry out their contractual duties, comply with regulatory requirements or meet expected deadlines (including as a result of the effect of the Coronavirus), Evogene may experience significant delays in the conduct of its activities. All written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the previous statements. Except for any obligations to disclose information as required by applicable securities laws, Evogene disclaims any obligation or commitment to update any information contained in this presentation or to publicly release the results of any revisions to any statements that may be made to reflect future events or developments or changes in expectations, estimates, projections and assumptions.

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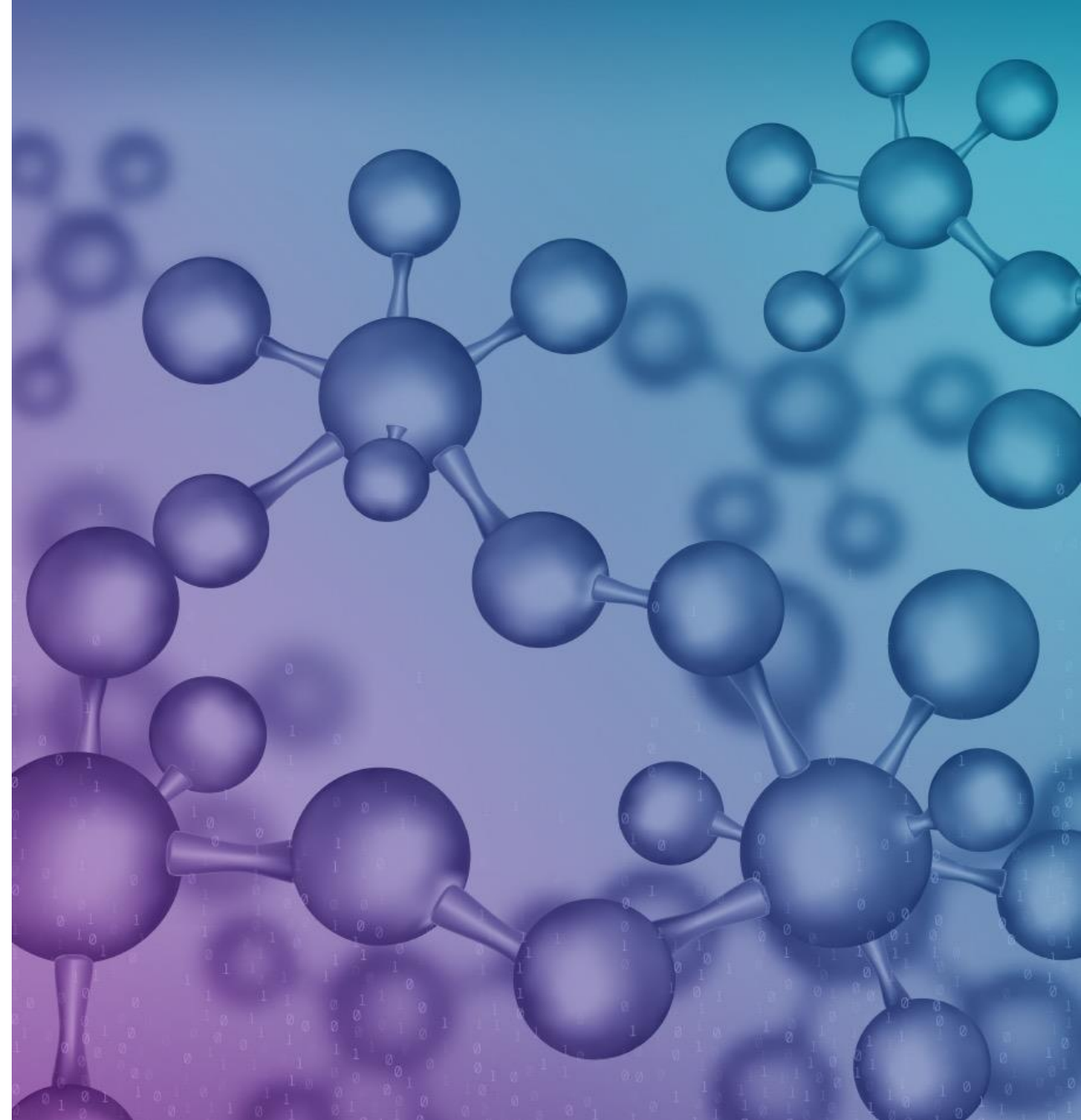
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# Agenda

- ✦ **Introduction**
- ✦ Fields of activity
- ✦ Main subsidiaries
- ✦ Summary

Annex I - Addressing the discovery and development challenges of life science-based product

Annex II - Financial Fundamentals





## OUR VISION

Revolutionizing life-science based product discovery & development, utilizing cutting edge computational biology technologies.

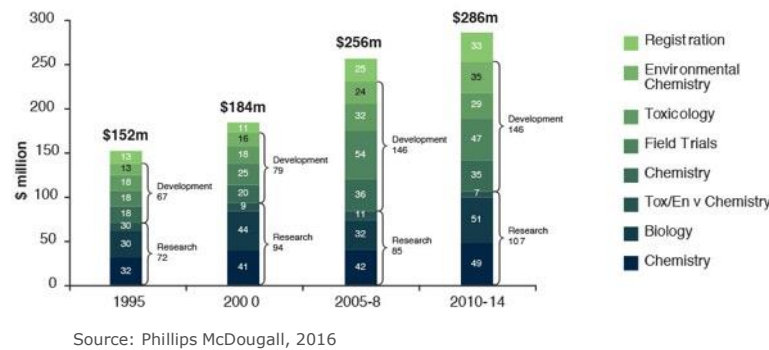
## DECODING BIOLOGY

# Life-science product discovery & development challenges

Low probability of success with high cost and long time-to-market



Discovery and development costs of a new crop protection product



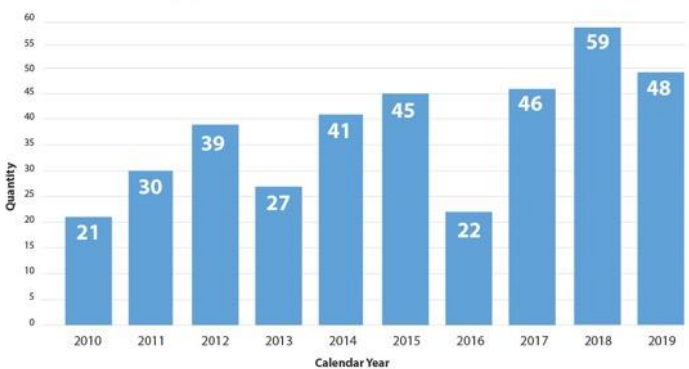
Time to develop a new crop protection product

	1995	2000	2005-8	2010-15
Number of years between the first synthesis and first sale of product	8.3	9.1	9.8	11.3

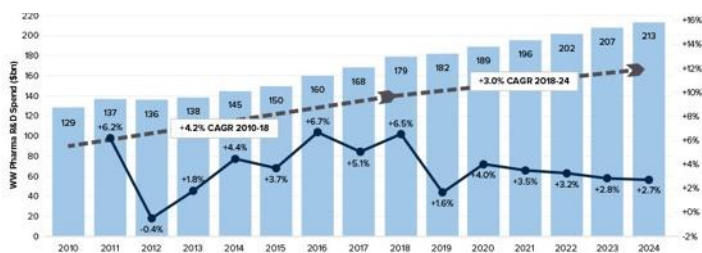
Source: Phillips McDougall, 2016

CDER’S\* annual novel drug approvals: 2010-2019

In 2019, CDER approved 48 novel drugs. The 10-year graph below shows that from 2010 through 2018, CDER has averaged about 37 novel drug approvals per year.



Worldwide total pharmaceutical R&D spend in 2010-2024



\*Center for Drug Evaluation and Research



HUMAN HEALTH



AGRICULTURE



OTHER  
INDUSTRIES

## The opportunity

Utilize comprehensive and integrated computational biology to substantially increase the probability of success, while reducing the time and cost of life-science product discovery & development.

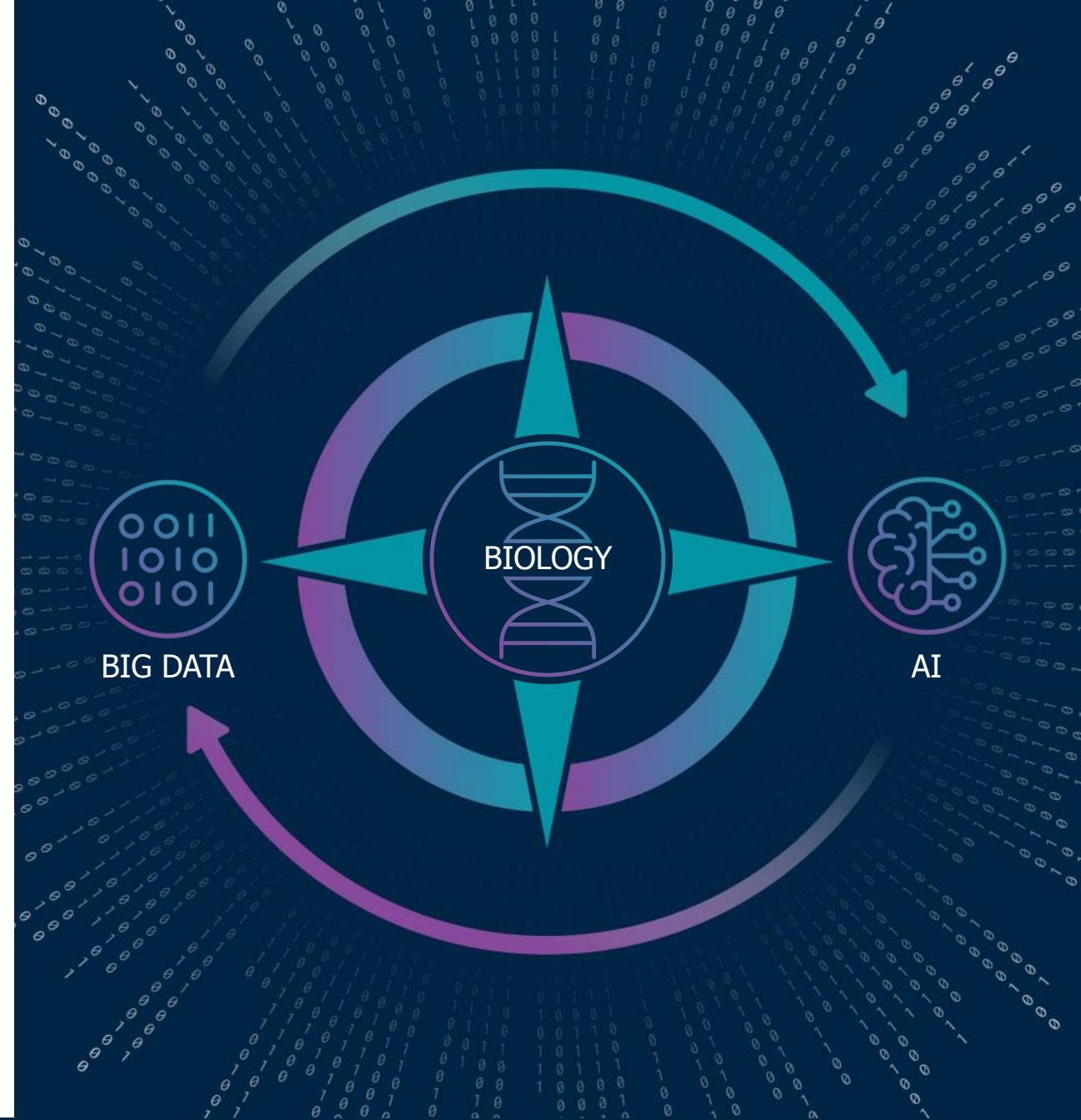
# When biology meets disruptive technologies; introducing–

## CPB<sup>★</sup> platform

Incorporating deep scientific understandings together with big data and advanced artificial intelligence technologies (AI), to successfully discover & guide the development of novel life-science based products.

*Developed over two decades at an investment of tens of millions of dollars and validated through collaborations with industrial leaders & internal results*

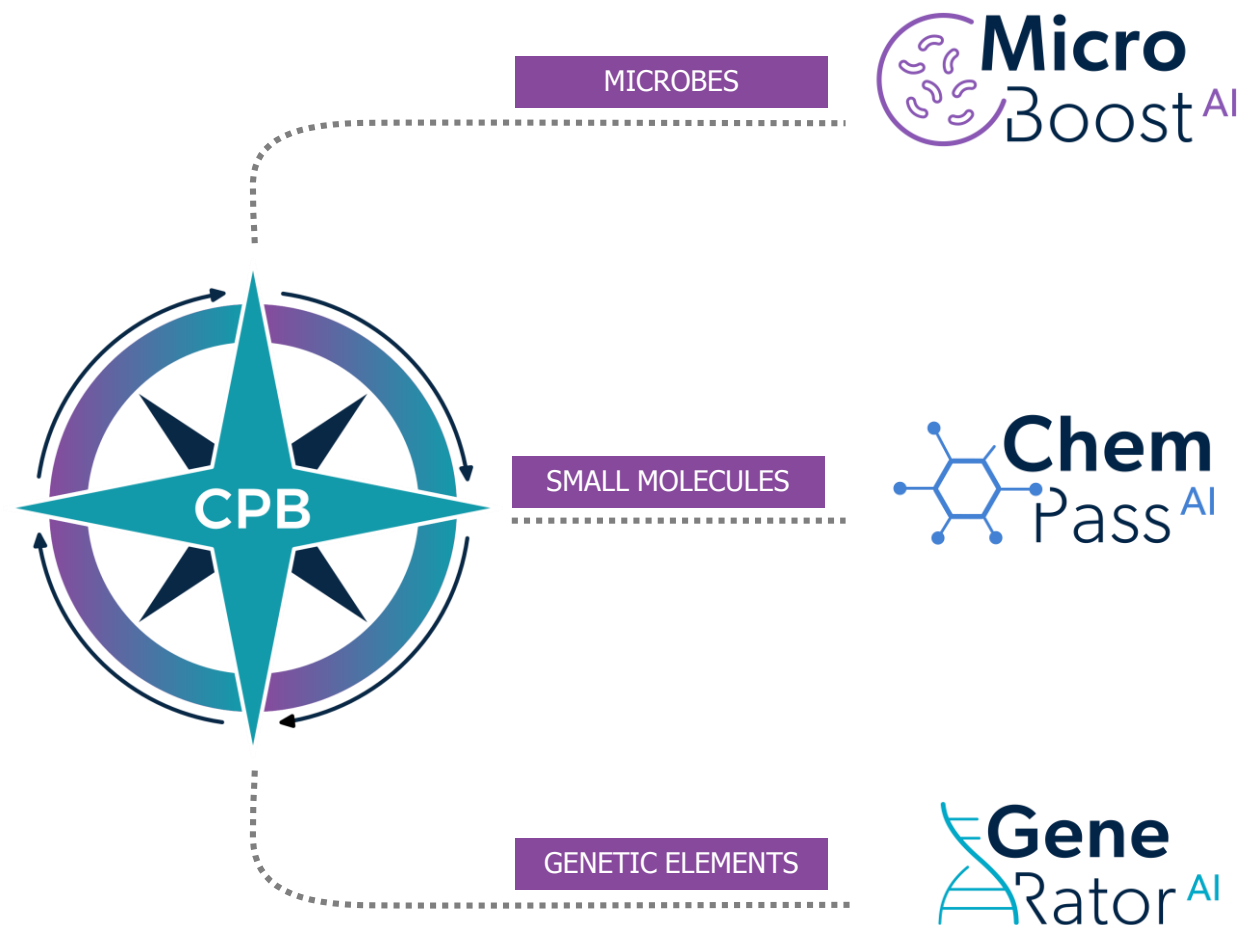
CPB<sup>★</sup> – Computational Predictive Biology



# Tailor-made **Engines** for product discovery & development

The CPB platform enhances product discovery and development through dedicated **Engines** for products based on three core components:

- Microbes
- Small molecules
- Genetic elements



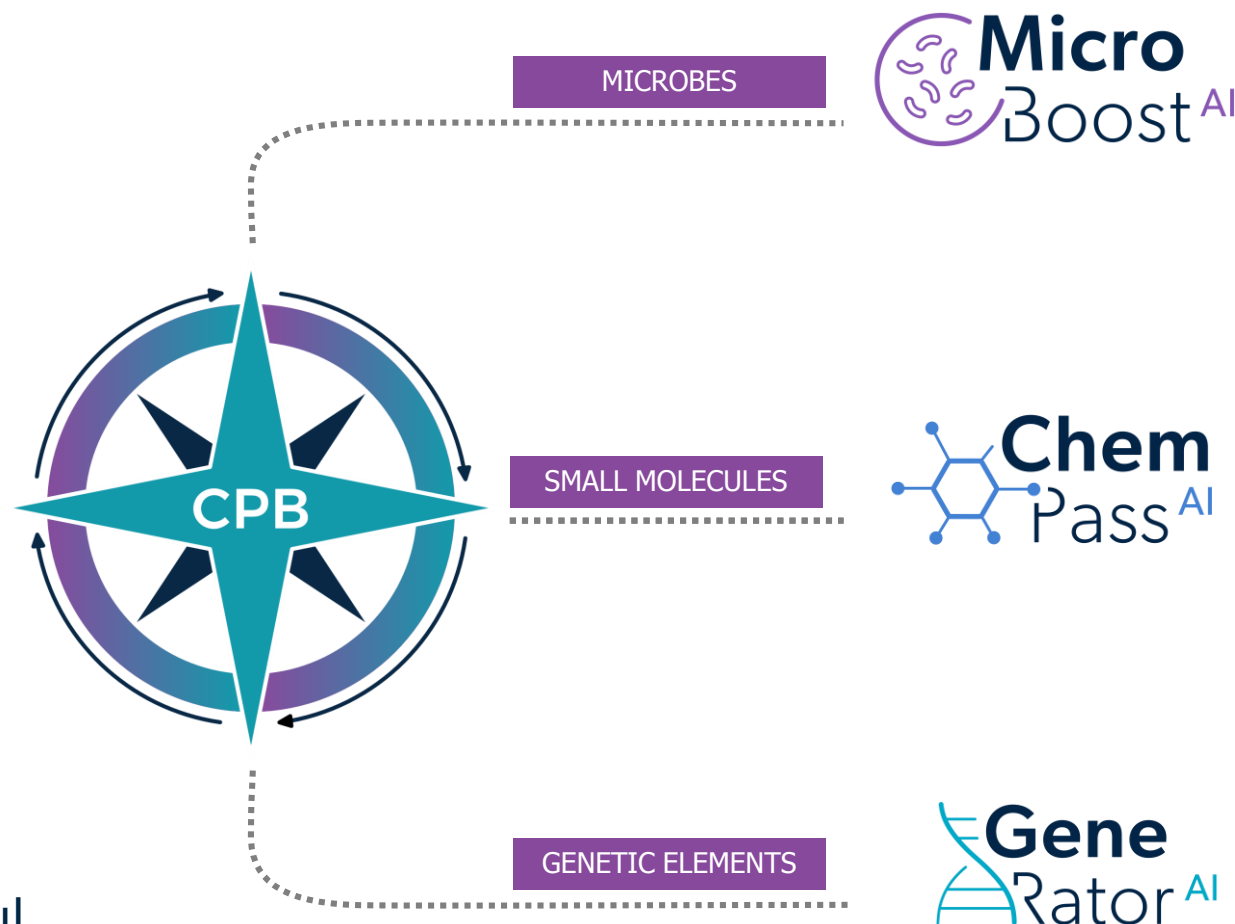
# Tailor-made **Engines** for product development

## ★ **Discovery**

Computational selection of the most promising candidates to initiate the product development process.

## ★ **Development**

Computational driven solution addressing optimization development challenges for the selected candidates, without impairing their ability to address other product attributes, supporting the way to successful commercialization.



# Business Model

## 1

### Product development through collaborations

Joint development with leading companies for defined products utilizing Evogene's unique solution. Later-stage development and commercialization of the product will likely be done by the partner.

### Potential revenue for Evogene

- Licensing and research payments
- Milestone payments
- Revenue sharing

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### Main Business Model Until 2014:



- GMO seed traits for yield and abiotic stress for wheat



- GMO seed traits for yield and abiotic stress for corn
- GMO seed traits for ASR resistance for soybean



- GMO seed traits for yield and abiotic stress for corn and soybean
- GMO (2013) and genome editing (2019) seed traits for fusarium resistance



- GMO seed traits for nematode resistance

# Business Model



# 2

## Product development through subsidiaries

Establish independent entities focusing on a defined commercial field with an exclusive license to use Evogene's unique solutions for product development. The subsidiary may develop and commercialize products independently or through strategic collaborations.

## Potential revenue for Evogene

- Licensing and research payments
- Consolidated revenues
- Dividends (subject to profits generated by subsidiary)

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## Main Business Model from 2015:

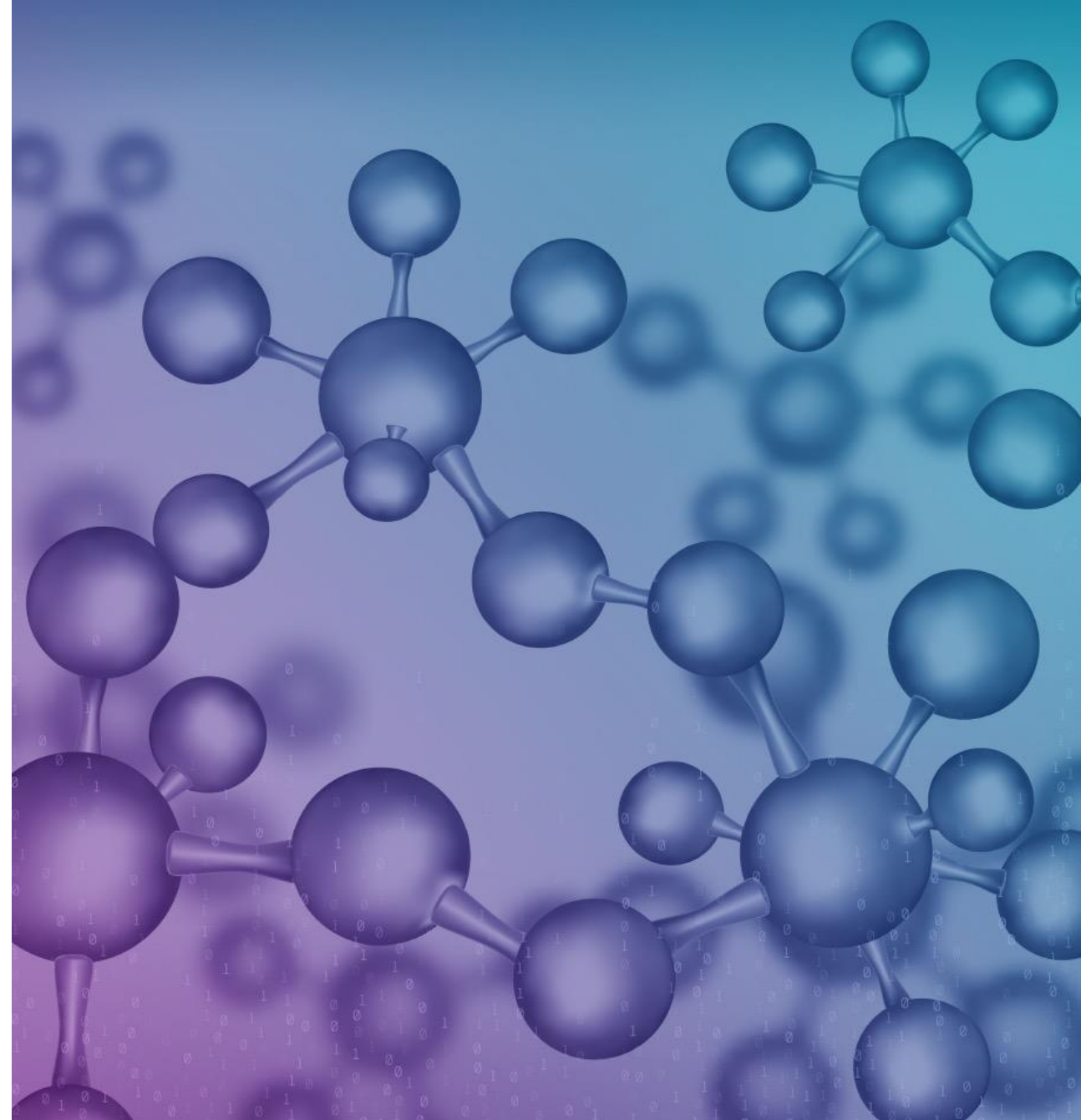


# Agenda

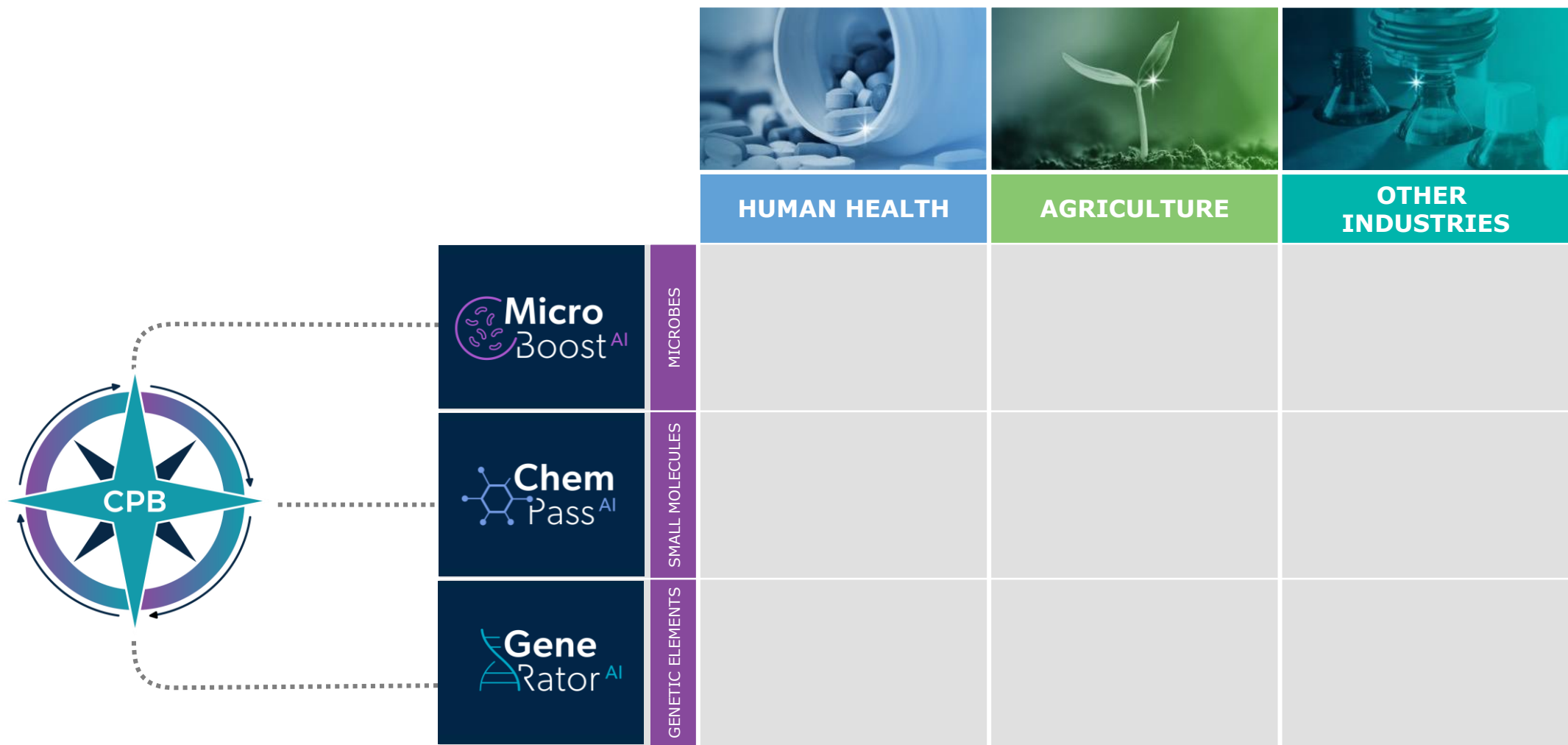
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- ✦ **Fields of activity**
- ✦ Main subsidiaries
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Annex I - Addressing the discovery and development challenges of life science-based product

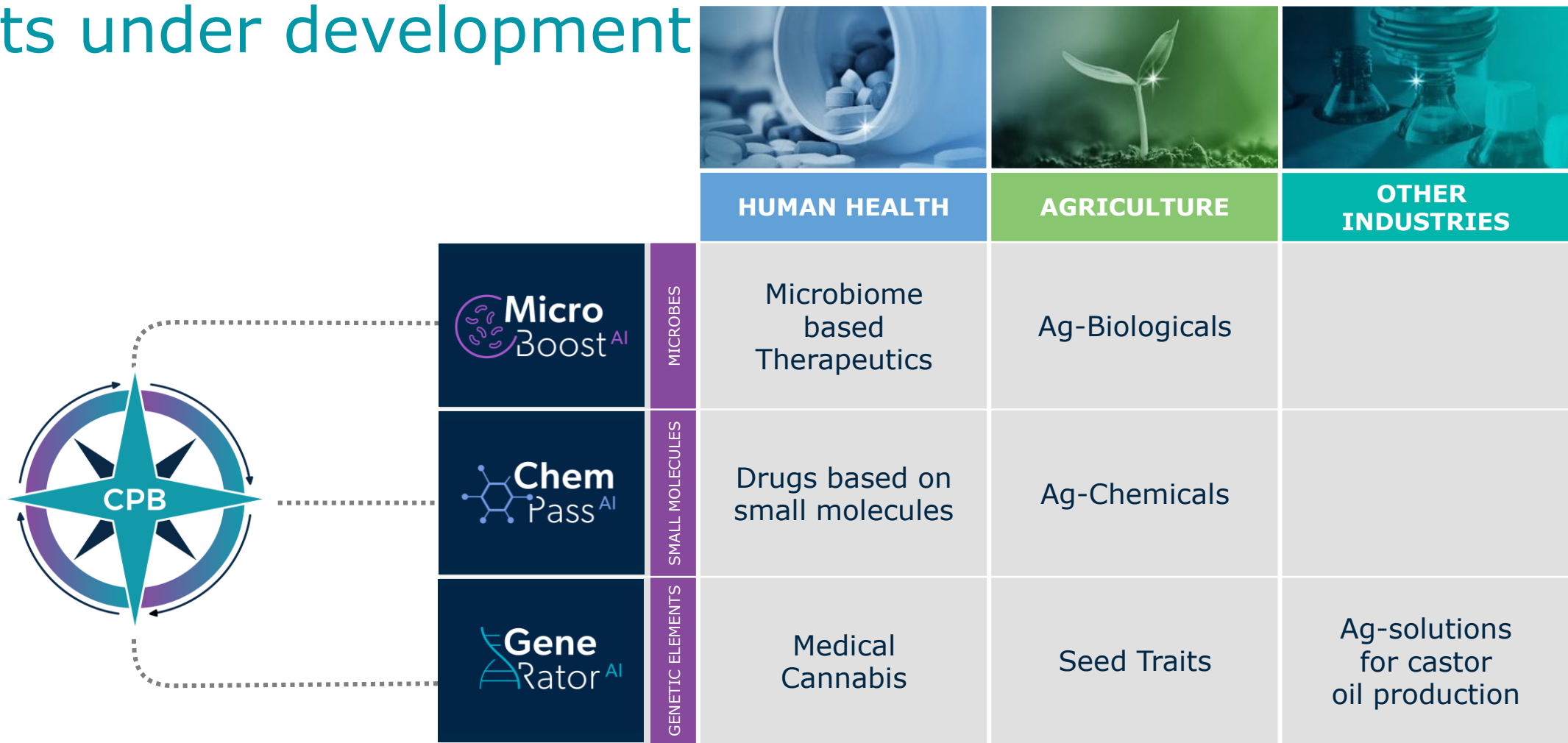
Annex II - Financial Fundamentals



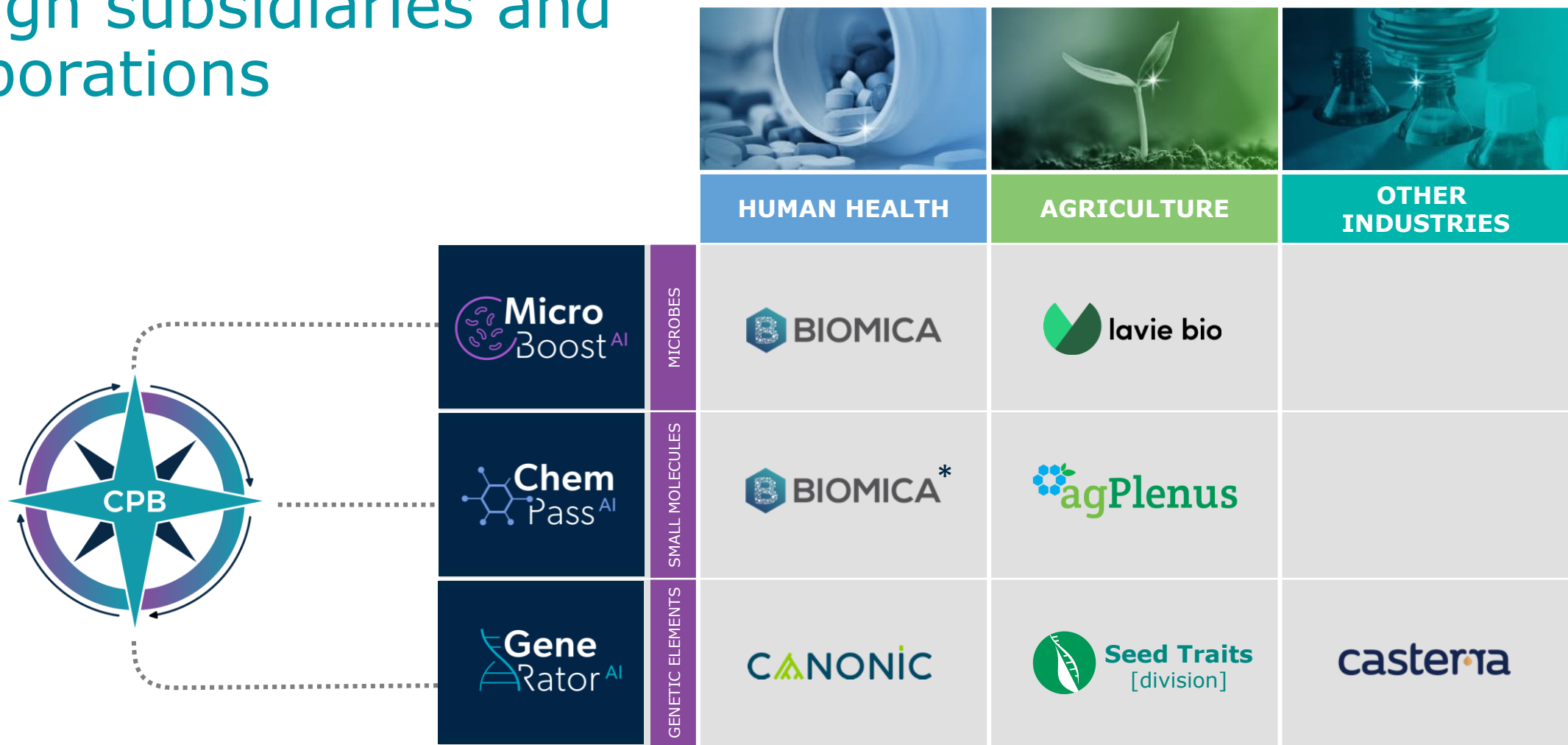
# Potential fields of activity



# Current life-science based products under development



# Development & commercialization through subsidiaries and collaborations

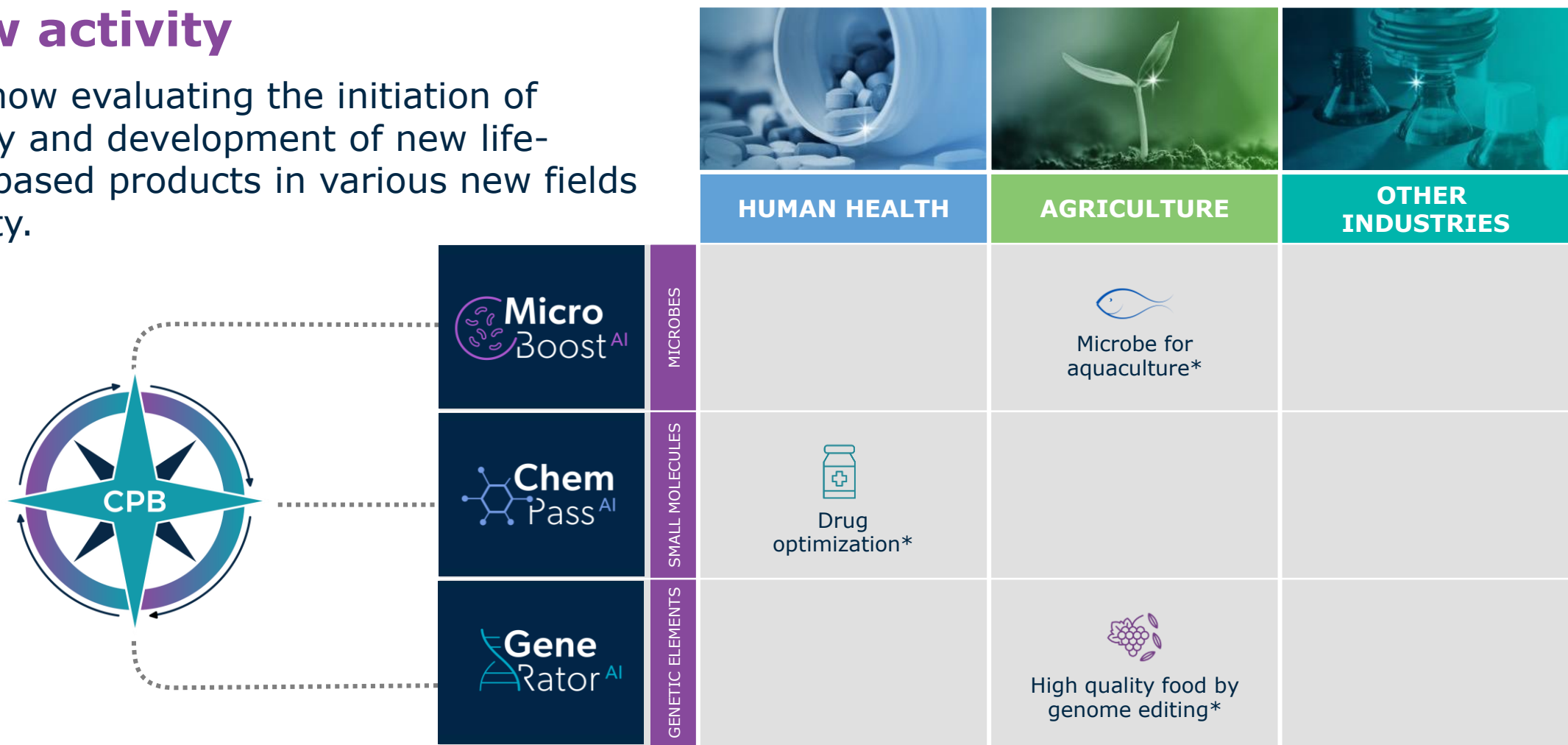


\* non-exclusive license

# Evogene Group – More to Come

## ★ New activity

We are now evaluating the initiation of discovery and development of new life-science based products in various new fields of activity.



\* under evaluation

# Evogene Group



## Human Health



90%\*

### Microbiome based Therapeutics

- Immuno-oncology
- GI- gastrointestinal-related disorders
- MDRO – multi-drug resistant organisms



100%\*

### Medical Cannabis

- High yield & consumer traits
- Therapeutic traits – currently inflammation & pain

## Agriculture



98%\*

### Ag Chemicals

- Herbicides
- Insecticides
- Fungicides



72%\*

### Ag Biologicals

- Bio-Stimulants
- Bio-Pesticides



Internal division of Evogene

### Seed Traits

- Yield improvement and drought tolerance
- Plant disease
- Insect control

## Other Industries



100%\*

### Castor Oil Production

- Castor seeds & growth protocol

\*Evogene holdings

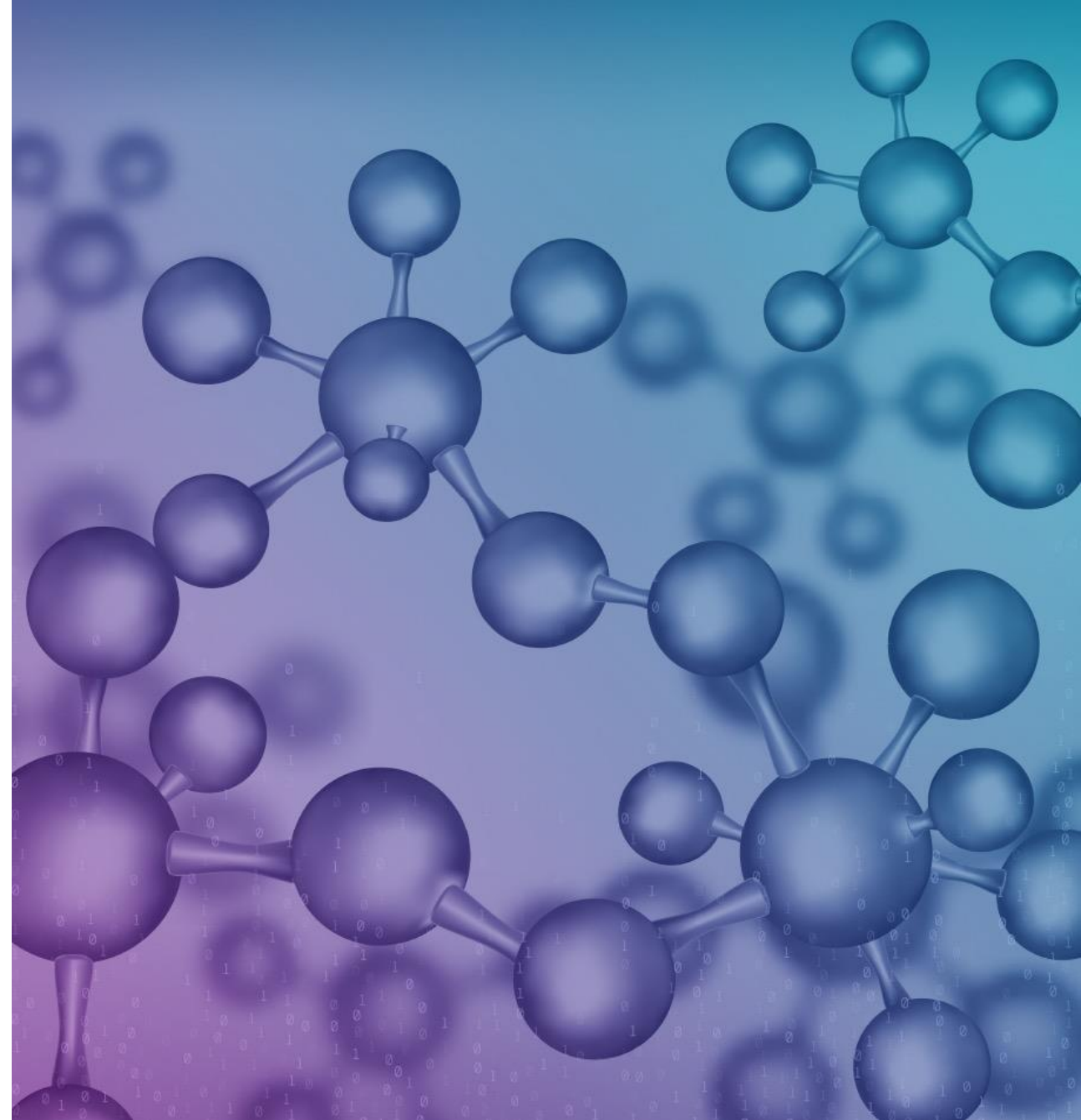


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## Mission:

Discovery and development of novel therapies for microbiome-related human disorders using computational biology.



## Product Pipeline:



### Immuno-oncology program:

- Combination therapy for cancer with checkpoint inhibitors
- Pre-clinical stage
- Addressable market size expected by 2026\* – \$243B



### GI related disorders:

- Inflammatory Bowel Disorder (IBD) – pre-clinical stage
- Irritable Bowel Syndrome (IBS) – discovery stage
- Addressable market size expected by 2026: Inflammatory Bowel Disorder \$22.4B, Irritable Bowel Syndrome\*\* \$3.3B



### MDRO:

- Multi Drug Resistant Organisms (antimicrobial resistance)
- Clostridium Difficile Infection (CDI) – discovery stage
- Methicillin-resistant Staphylococcus aureus (MRSA)– discovery stage
- Addressable market size expected by 2026: CDI\*\*\* \$1.7B, MRSA\*\*\*\* \$3.9B

## Expected main near-term value drivers:

### 2021

- **Inflammatory Bowel Disease (IBD)** - extend pre-clinical study
- **Immuno-oncology** - initiate proof of concept, first in man study

### 2022

- **IBD** - initiate first GMP production of drug candidates for IBD
- **Immuno-oncology** - readout from proof of concept, first in man study

\*[www.globenewswire.com/news-release/2019/07/17/1884118/0/en/Cancer-Immunotherapy-Market-To-Reach-USD-242-86-Billion-By-2026-Reports-And-Data.html](http://www.globenewswire.com/news-release/2019/07/17/1884118/0/en/Cancer-Immunotherapy-Market-To-Reach-USD-242-86-Billion-By-2026-Reports-And-Data.html)

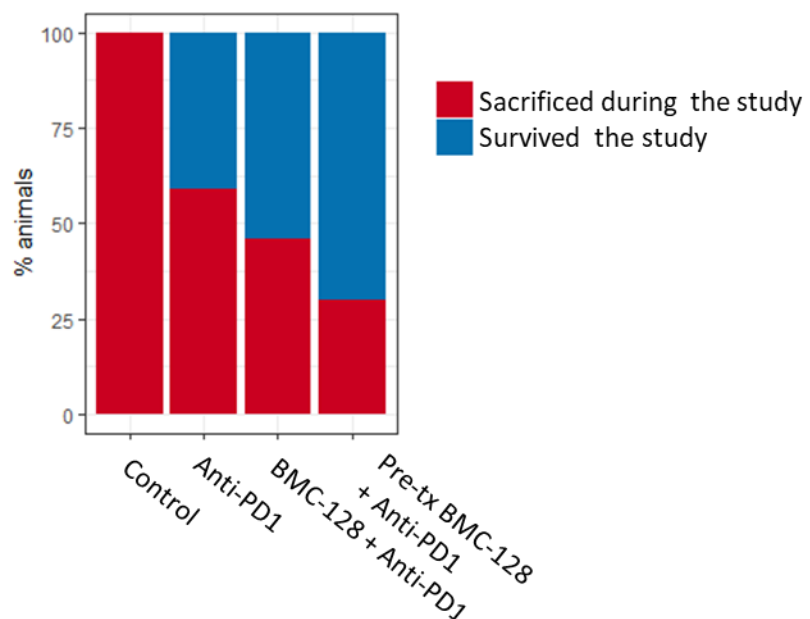
\*\*[www.grandviewresearch.com/industry-analysis/irritable-bowel-syndrome-ibs-treatment-market](http://www.grandviewresearch.com/industry-analysis/irritable-bowel-syndrome-ibs-treatment-market)

\*\*\*[www.globaldata.com/global-clostridium-difficile-infections-market-approach-1-7-billion-2026/](http://www.globaldata.com/global-clostridium-difficile-infections-market-approach-1-7-billion-2026/)

\*\*\*\*[www.prnewswire.com/news-releases/global-methicillin-resistant-staphylococcus-aureus-mrsa-drugs-market-to-reach-over-us-39-billion-by-2025-uptake-in-the-consumption-of-antibiotics-across-the-globe-to-fuel-market-growth-observes-transparency-market-research-676949593.html](http://www.prnewswire.com/news-releases/global-methicillin-resistant-staphylococcus-aureus-mrsa-drugs-market-to-reach-over-us-39-billion-by-2025-uptake-in-the-consumption-of-antibiotics-across-the-globe-to-fuel-market-growth-observes-transparency-market-research-676949593.html)

## Example Results:

Immuno-Oncology program – BMC128 potentiate the effect of anti-PD-1 therapy (immunotherapy) in-vivo



Improved antitumor activity in mice following the administration of BMC128, compared to treatment with immunotherapy alone

## Biomica Announces Positive Pre-Clinical Results in its Immuno-Oncology Program

Biomica's, a subsidiary of Evogene Ltd., live biotherapeutic drug candidate BMC128 administered in combination with Immune Checkpoint Inhibitors (ICI) significantly improved anti-tumor activity. Proof-of-concept first-in-man studies expected next year

**Rehovot, Israel – September 8, 2020** – Biomica Ltd., an emerging biopharmaceutical company developing innovative microbiome-based therapeutics, and a subsidiary of Evogene Ltd. (NASDAQ: EVGN, TASE: EVGN), today announced positive pre-clinical in-vivo results in its immuno-oncology program for a follow-on combination of bacterial strains. In these studies, Biomica tested BMC128, which consists of four live bacterial strains derived from Biomica's drug candidates BMC121 and BMC127. Treatment with BMC128, both prior to and in combination with ICI, significantly improved anti-tumor activity in mice.

## Mission:

Commercialize precise & stable medical cannabis products for better therapeutic effects using computational biology.

## Product Pipeline:



### MetaYield Products:

- Stable enhancement of total plant compounds:
  - Increased compounds per plant
  - Increased compounds per area
- Total Cannabis market size expected by 2024 – \$42.7B\*



### Precise Products:

- Stable enhancement of specific active compounds for pain and inflammation:
  - Medical indication focus
  - Compound profile focus
- Medical Cannabis market size expected by 2024 – \$25.6B\*

\*Source: Arcview Market research/BDS Analytics 2020

## Expected main near-term value drivers:

### 2021

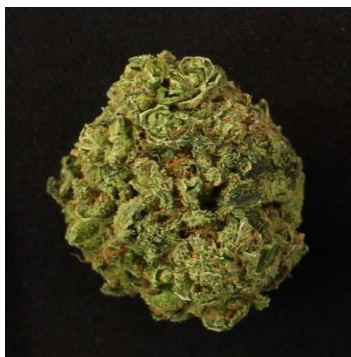
- **MetaYield** - reach 1<sup>st</sup> commercial variety; sign distribution agreements in anticipation for commercialization in 2022
- **Precise** - identify specific lines that exhibit distinct effect in model systems for reducing pain or inflammation

### 2022

- **MetaYield** - commercial launch and initial sales of first product in Israel
- **Precise** - reach 1<sup>st</sup> commercial variety for reducing pain or inflammation as preparation for commercial launch in 2023

## Example Results:

MetaYield products under development – increased compounds per area, addressing the T20/C4 (THC 16%-24% and CBD 0%-7%) market segment, which currently consists of 70% of the Israeli medical cannabis market



Medical Cannabis aiming at high THC, high yield, big inflorescence and dense trichomes

## Cannbit, subsidiary of Tikun Olam-Cannbit, and Canonic of Evogene group announce collaboration for the development of novel medical cannabis products

*Collaboration to combine the cannabis expertise of both parties, including extensive clinical and related data of Cannbit and leading computational predictive biology capabilities and genomic data of Canonic*

**Tel-Aviv and Rehovot, Israel – February 24th, 2021** – Cannbit Ltd., a subsidiary of Tikun Olam-Cannbit Ltd. (TASE: TKUN), a leading medical cannabis company, and Canonic Ltd., a subsidiary of Evogene Ltd. (NASDAQ: EVGN) (TASE: EVGN), focused on the development of medical cannabis products, today announced that they have entered into a collaboration agreement for the development of novel medical cannabis products.

## Mission:

Design of next-generation effective, sustainable and safer crop protection products by leveraging computational biology and chemistry.

## Product Pipeline:



### Herbicides:

- Novel MoA (Mode-of-Action) selective/non-selective herbicides
- Relevant target crops – Cereals, Rice, Corn, Soybean, Cotton, Canola, Sugar beet, Other TBD
- Addressable market size expected by 2022\*: \$34B
- Lead stage



### Insecticides:

- Novel SoA (Site-of-Action)
- Addressable market size expected by 2022\*: \$17B
- Hit-to-Lead stage

## Expected main near-term value drivers:

### 2021

- **New MoA Herbicide** - reach a herbicide tolerance trait POC for a 'Lead' herbicide under development
- **New MoA Herbicide/SoA Insecticide** - sign a licensing agreement for a leading candidate

### 2022

- **New MoA Herbicide** - sign a strategic agreement for the development of an 'Optimized Lead' compound
- **New MoA Herbicide** - reach an 'Optimized Lead' phase in the herbicide program

\*<https://www.prnewswire.com/news-releases/global-3410-billion-herbicide-market-2022---research-and-markets-300458389.html>

## Example Results:

Leading novel MoA herbicide candidate – displaying efficacy in eradicating multiple important weed species in field tests



Field test of APH1 against a panel of grass and broadleaf weeds – untreated control vs APH1

## AgPlenus Announces Reaching a 'Lead' Stage in its Novel Mode-of-Action Herbicide Program

This significant development milestone was achieved following positive results for product candidate APH1 in field tests with commercial level application rates on a broad panel of weeds

**Rehovot, Israel – December 15, 2020** – AgPlenus Ltd., an innovative company designing effective, sustainable crop protection products by leveraging computational biology and chemistry, and a subsidiary of Evogene Ltd. (NASDAQ: EVGN), (TASE: EVGN), announced today that it has reached the 'Lead' stage in its novel Mode-of-Action (MoA) herbicide program. The achievement of this milestone follows the conclusion of field tests that demonstrated that product candidate APH1, at commercial dose rates, effectively controlled a broad panel of weeds, including weeds that are known to have resistance to existing herbicides. These results were confirmed in independent field tests conducted by SynTech Research, an agricultural R&D contract research organization located in California.

## Mission:

Improve food quality, sustainability and agricultural productivity through the introduction of microbiome based ag-biological products using computational biology.



## Product Pipeline:

### Bio-stimulants (live microbes for yield improvement):

- Spring wheat – seed treatment/soil application – development stage 2
- Corn – seed treatment – pre-development stage
- Addressable market size\*: corn – 120M acres, spring wheat – 25M acres



### Bio-pesticides (live microbes for pest protection):

- Mildew, fruit rot for fruit and vegetables (initial focus on grapes) – foliar application – development stage 1
- Seedling disease for corn, soy – seed treatment for disease protection – pre-development stage
- Bio-insecticides – initial focus corn (seed treatment), soy (foliar) – pre-development stage
- Addressable market size\*: mildew, fruit rot – \$550M, seedling diseases – \$500M, bio-insecticides – \$1.5B.



\*Company estimation

## Expected main near-term value drivers:

### 2021

- **Bunch rot bio-fungicide** - complete LAV311/312 development towards regulation
- **Bio-stimulant** - conduct pre-commercial trials for LAV211 in spring wheat

### 2022

- **Bio-stimulant** - initial product sales of LAV211 for spring wheat
- **Bunch rot bio-fungicide** - file for regulatory approval for leading product candidate LAV311/LAV312



Example of treatment with LAV312 against Botrytis Cinerea in vines – untreated control vs treated vines



Lavie Bio's wheat field in the USA during harvest

## Lavie Bio Announces Positive Results for LAV311 and LAV312 in its Bio-Fungicide Program

Positive results were achieved in a series of vineyard trials for bunch rot diseases conducted in Europe and the United States





















**Rehovot, Israel – October 29, 2020** – Lavie Bio Ltd. (Lavie Bio), a leading ag-biologicals company focusing on improving food quality, sustainability and agriculture productivity through the introduction of microbiome based products, and a subsidiary of Evogene Ltd. (NASDAQ: EVGN) (TASE: EVGN), announced today positive trial results for two of its leading bio-fungicide product candidates. The successful results for LAV311 and LAV312, targeting bunch rot diseases, mark the advancement of these candidates to "Development Stage 2" [1] These vineyard trials, conducted in target locations in Europe and the U.S., resulted in significantly better efficacy and consistency than existing comparable commercial biological benchmarks, and competitive to commercial chemical benchmarks, both tested as part of these trials. The positive results will support Lavie Bio's current plan to launch its first bio-fungicide product for controlling bunch rots for use in fruit and vegetables in 2024.

## Lavie Bio Provides Product Pipeline Update for 2020

**LAV211 bio-stimulant advancing towards anticipated 2022 commercial launch in spring wheat; Product advancement achieved in multiple programs**

**Rehovot, Israel – December 29, 2020** – Lavie Bio Ltd. (Lavie Bio), a leading ag-biologicals company focusing on improving food quality, sustainability and agriculture productivity through the introduction of microbiome-based products, and a subsidiary of Evogene Ltd. (NASDAQ: EVGN) (TASE: EVGN), has announced an update on certain advancements achieved in its pipeline in 2020, including phase advancement of bio-stimulant LAV211, towards an anticipated commercial launch in 2022.

# Subsidiaries - expected main near-term value drivers

	2021		2022	
	 <b>Inflammatory Bowel Disease (IBD)</b> - extend pre-clinical study	 <b>Immuno-oncology</b> - initiate proof of concept, first in man study	 <b>IBD</b> - initiate first GMP production of drug candidates for IBD	 <b>Immuno-oncology</b> - readout from proof of concept, first in man study
	 <b>MetaYield</b> - reach 1 <sup>st</sup> commercial variety; sign distribution agreements in anticipation for commercialization in 2022	 <b>Precise</b> - identify specific lines that exhibit distinct effect in model systems for reducing pain or inflammation	 <b>MetaYield</b> - commercial launch and initial sales of first product in Israel	 <b>Precise</b> - reach 1 <sup>st</sup> commercial variety for reducing pain or inflammation as preparation for commercial launch in 2023
	 <b>New MoA Herbicide</b> - reach a herbicide tolerance trait POC for a 'Lead' herbicide under development	 <b>New MoA Herbicide/SoA Insecticide</b> - sign a licensing agreement for a leading candidate	 <b>New MoA Herbicide</b> - sign a strategic agreement for the development of an 'Optimized Lead' compound	 <b>New MoA Herbicide</b> - reach an 'Optimized Lead' phase in the herbicide program
	 <b>Bunch rot bio-fungicide</b> - complete LAV311/312 development towards regulation	 <b>Bio-stimulant</b> - conduct pre-commercial trials for LAV211 in spring wheat	 <b>Bio-stimulant</b> - initial product sales of LAV211 for spring wheat	 <b>Bunch rot bio-fungicide</b> - file for regulatory approval for leading product candidate LAV311/LAV312



Pipeline



Regulation



Collaboration



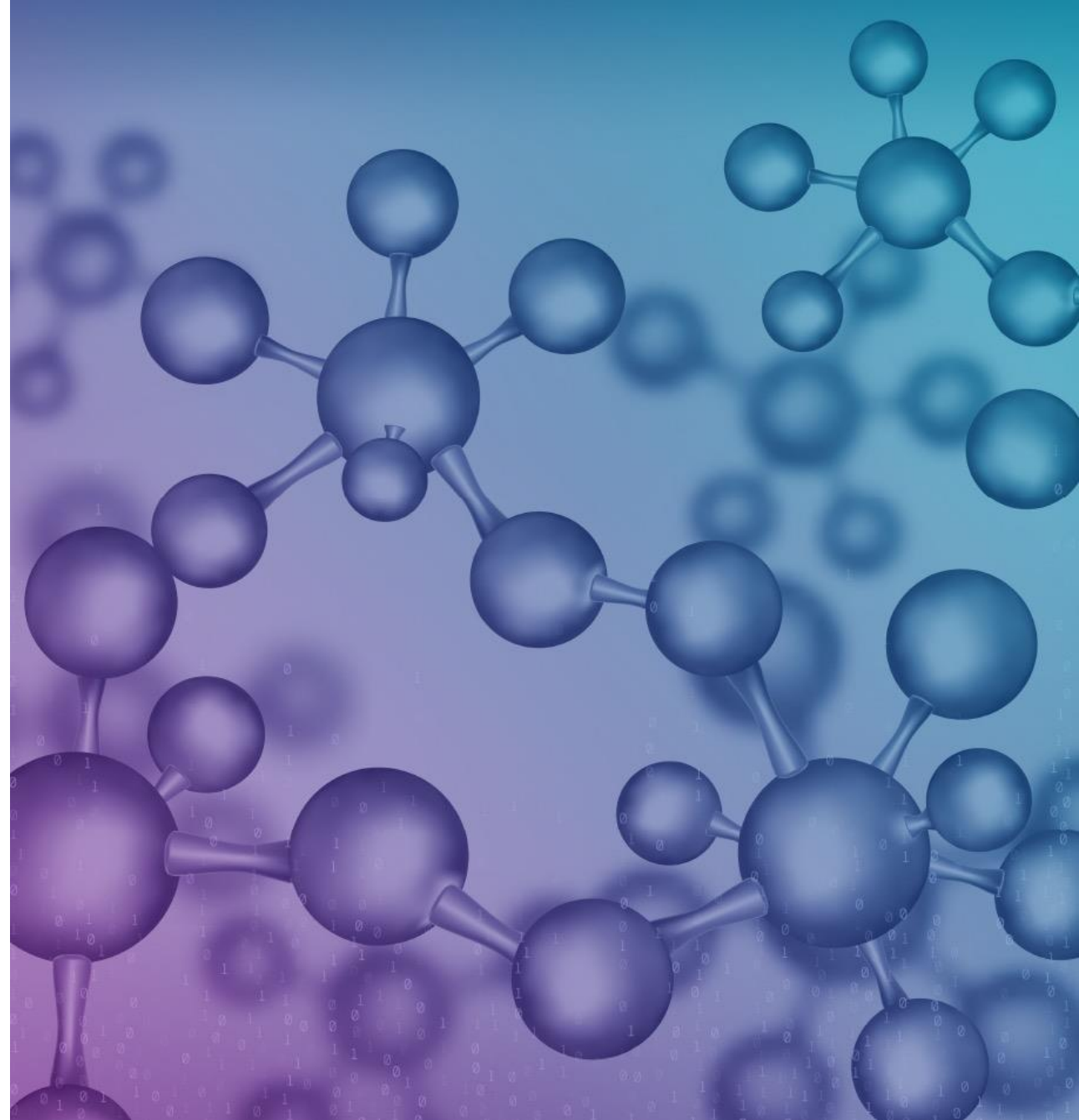
Product Launch

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- ✦ **Summary**

Annex I - Addressing the discovery and development challenges of life science-based product

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# Summary



**Our vision** - Revolutionizing life-science based product discovery & development, utilizing cutting edge computational biology technologies.

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**CPB platform** - a unique technology platform stemming from the incorporation of deep scientific understandings of biology together with big-data and artificial intelligence technologies

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**The CPB's three unique engines target to improve the development of products based on the following core components:**

1. MicroBoost AI – for products based on microbes
2. ChemPass AI – for products based on small molecules
3. GeneRator AI – for products based on genetic elements

**Dual based business model - utilizing Evogene's solutions for:**

1. Product development & commercialization through collaborations
  2. Product development & commercialization through subsidiaries
- 

**Four main market-oriented subsidiaries, each with a clear milestone roadmap:**

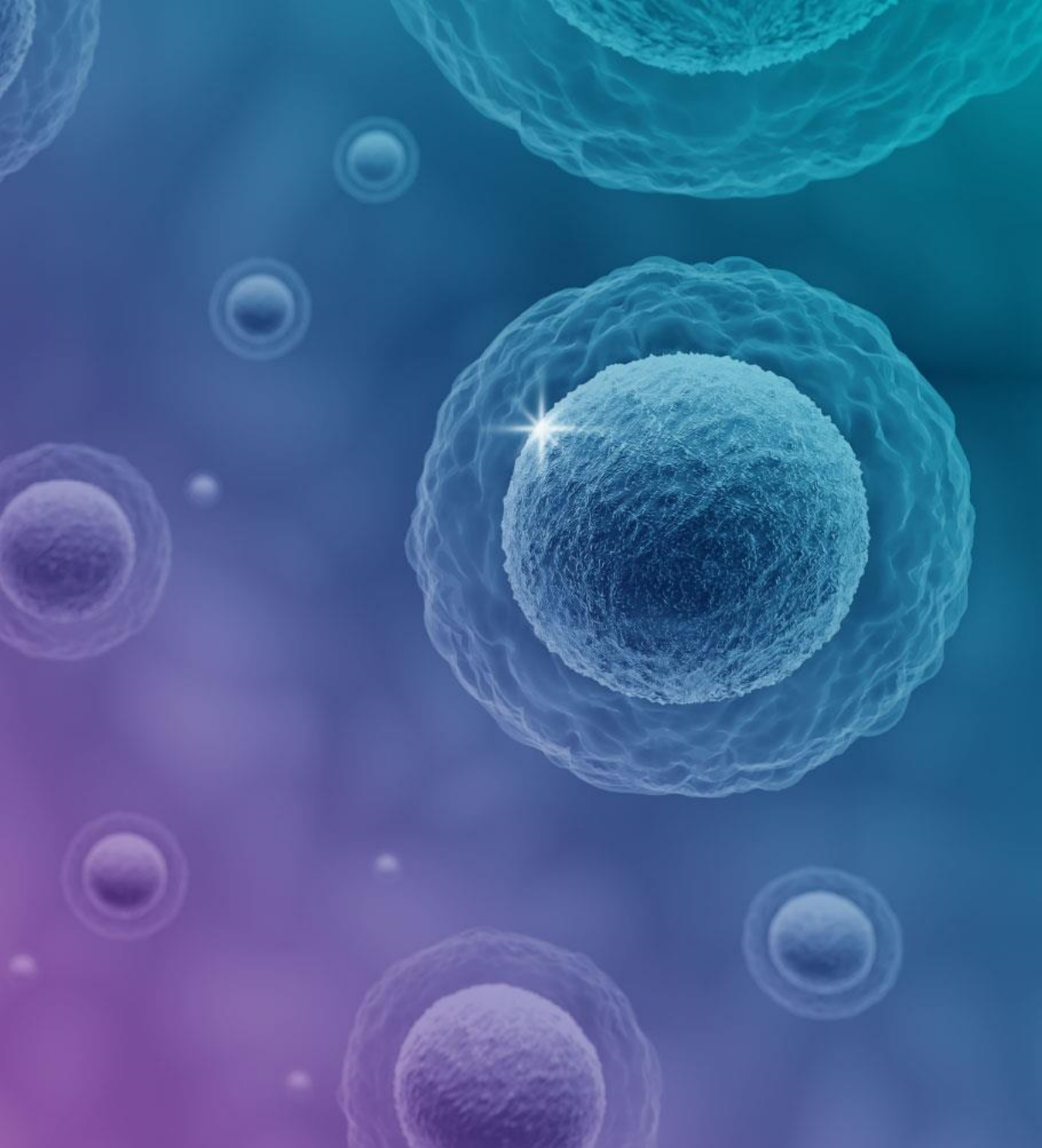
1. Biomica – human-microbiome based therapeutics
2. Canonic – medical cannabis
3. AgPlenus – ag-chemicals
4. Lavie Bio – ag-biologicals

***Significant catalysts expected in the next 12 months towards 2022 product commercialization & strategic collaborations***

A hand in a purple glove holds a glowing blue ring. From the ring, numerous rays of light, each composed of a sequence of binary digits (0s and 1s), radiate outwards. The background is a soft gradient of purple and blue.

# THANK YOU!

evogene  
DECODING BIOLOGY



## Annex I:

### Addressing the discovery and development challenges of life science-based product

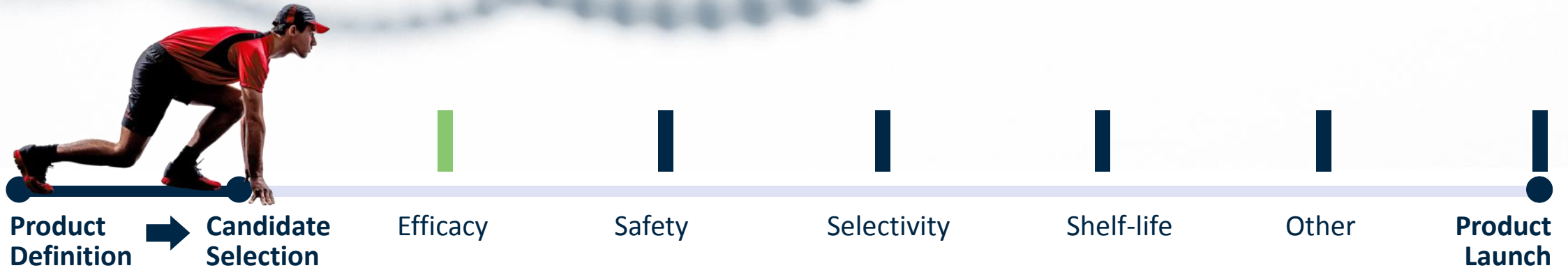
# The **challenge** in creating life-science based products



# The **challenge** in creating life-science based products

## Common practice

**Discovery** – selection of product candidates mainly addressing efficacy



# The **challenge** in creating life-science based products

## Common practice

**Discovery** – selection of product candidates mainly addressing efficacy

**Development** – inefficient optimization & difficulty in addressing a single challenge without impairing others



- ✗ Low probability of success
- ✗ Long time to market
- ✗ High development costs



# Evogene's AI-based solution: Discovery

A multi-attribute computational selection of product candidates, addressing relevant challenges using dedicated training data sets and AI.



Product Definition



Candidate Selection



Efficacy



Safety



Selectivity



Shelf-life



Other



Product Launch

# Evogene's AI-based solution: Development

A multi-attribute computational analysis, addressing a specific development challenge of the selected candidate, without impairing its ability to address other product attributes.



# Evogene's AI engines provide tailor-made solutions

## ✦ Discovery

Computational prediction of candidates, to serve as the **product's core-component**, addressing multiple key product attributes.

## ✦ Development

Computational driven solution for guiding and assessing the optimization process of the **selected core component**, without impairing other key product attributes.





## Annex II: Financial Fundamentals

# Key Financials: Balance Sheet

## Key Points:

- Consolidated cash position: ~\$48.2 million as of 31.12.2020, ~\$13 million appropriated to Lavie Bio
- No bank debt
- Estimated net cash usage for 2021, excluding Lavie Bio: \$20-\$22 million
- Listed on TASE (2007) and NASDAQ (2013)

Thousands of US \$	31.12.2020	31.12.2019
Current Assets	51,823	49,027
Long-Term Assets	20,092	22,337
<b>Total Assets</b>	<b>71,915</b>	<b>71,364</b>
Current Liabilities	9,676	5,746
Long-Term Liabilities	5,357	5,401
Equity attributable to equity holders of the Company	46,045	50,144
Non-controlling interest	10,837	10,073
<b>Total Liabilities &amp; Shareholders Equity</b>	<b>71,915</b>	<b>71,364</b>