

Investor Presentation

May 2023

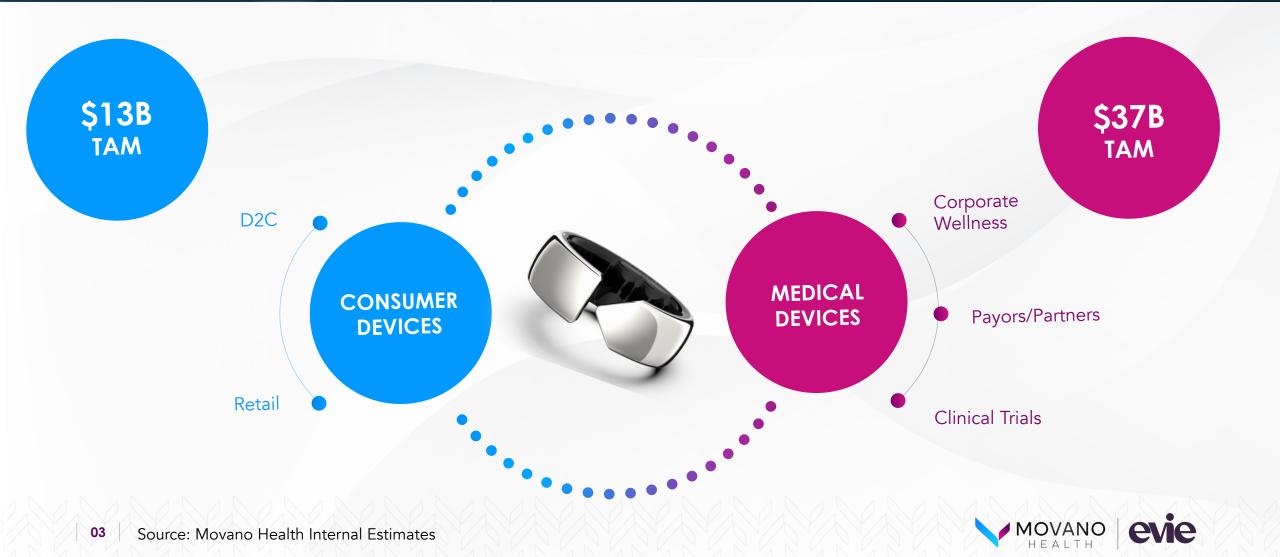
#### **Forward Looking Statements**

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This presentation contains forward-looking statements concerning our expectations, anticipations, intentions, beliefs or strategies regarding the future. These forward-looking statements are based on assumptions that we have made as of the date hereof and are subject to known and unknown risks and uncertainties that could cause actual results, conditions and events to differ materially from those anticipated. Therefore, you should not place undue reliance on forward-looking statements. Examples of forward-looking statements include, among others, statements we make regarding expected future operating results; product development efforts and product releases; clinical trial and regulatory initiatives; commercial partner activities; as well as our strategies, positioning and expectations for future events or performance. Important factors that could cause actual results to differ materially from those in the forward-looking statements are set forth in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q, and in our other reports filed with the Securities and Exchange Commission, including under the caption "Risk Factors." Any forward-looking statement in this release speaks only as of the date of this release. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.



# The intersection of consumer wearables & medical devices is a \$50B opportunity in the US alone



## Investment Opportunity

 Innovative solutions at the intersection of consumer and medical device

 Developed proprietary Radio Frequency (RF) chip to drive blood pressure and glucose features in future products

 Capital efficient and disciplined operating culture Launching first consumer wearable device, the Evie Ring, September 2023





CES announce coverage signals a major opportunity for a female focused wearable



Evie ring press generated over 5B impressions across 50+ outlets

#### The Evie Ring may have a grip on women's wellness other wearables don't



The awesome new Evie smart ring beats Oura in one major way <sup>By Kate Kozuch published 1 day ago</sup> Evie could shake up the smart ring market







underscored Dectorics Fashion Beauty Health & Pitness Home Beviews





11 "BEST OF CES" AWARDS





## North American FemTech market

#### \$48B by 2030<sup>1</sup>



Women make up more than half of the U.S. population, and control or influence 85% of consumer spending<sup>2</sup>

Nearly half of US women earn the same, or more, as their partner<sup>3</sup>



<u>Source: Statista</u>
 <u>Source: Forbes</u>
 <u>Source: USA Today</u>

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Women are more likely to be dismissed or misdiagnosed by the healthcare system



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While more connected to the healthcare system, most feel dismissed by providers.<sup>1</sup>

Heart disease is the #1 cause of death for women in the U.S.<sup>2</sup>

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92% of women feel unprepared for menopause<sup>3</sup>

"Menopause symptoms" Google searches have doubled since 2019<sup>4</sup>



Source: Bizjournal
 Source: CDC
 Source: Fortune Well
 Source: Google Ads Keyword Planner

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### We asked 1000 women to tell us about their personal health journey...

#### THIS IS WHAT THEY SAID:

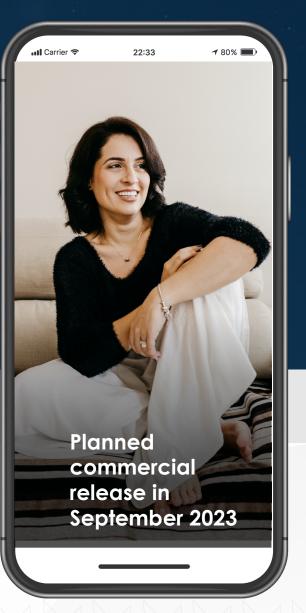
Three-quarters are in the wearable/tracking market, with a third currently tracking via a watch or fitness tracker.

She is looking for a trusted resource to help her find more energy for her day, strength to engage with family and stay on top of daily tasks. She wants a more holistic overview of her health, beyond a moment in time; no compulsive exercise or counting calories.

 Women between the ages of 35 and 75 in a series of 20 min interviews Currently own or looking to purchase a wearable
Nationally representative sample who live in the U.S.



## How Evie is different



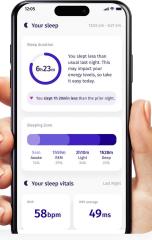
Uniquely designed for women



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First medical grade consumer wearable

App delivers meaningful & actionable insights



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Accessible price point at \$269 with no subscription

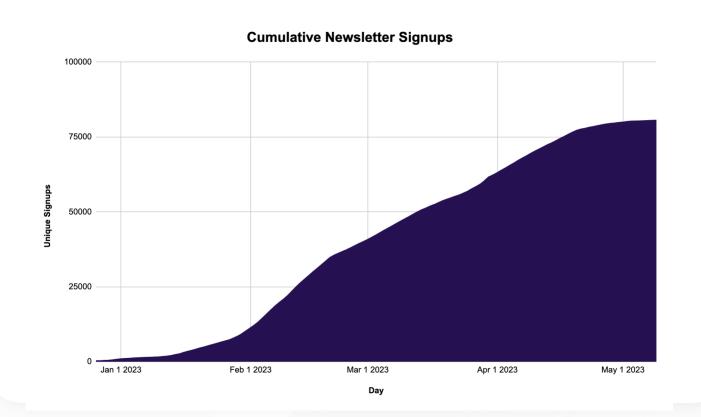


# Meet Evie





# Strong lead gen growth with minimal investment indicates healthy consumer demand





More than 80,000 signups



Nearly **500,000 visitors** to eviering.com



Evie digital campaigns have served over **24M** impressions since January



## **Importance of Medical Device**



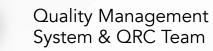


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# We are a medical device company

Differentiated Infrastructure



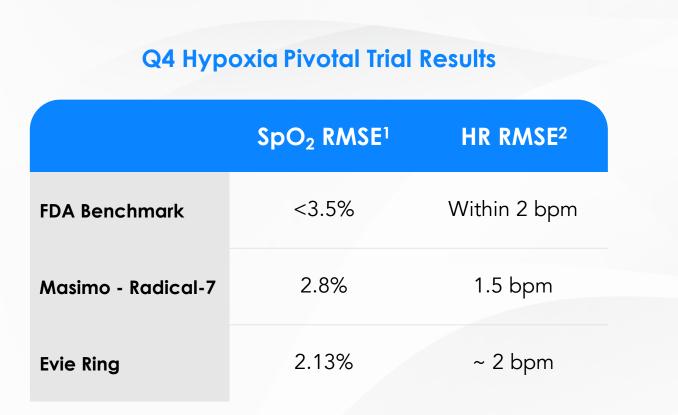
FDA-Compliant Contract Manufacturer Clinical Lab for IRB-Approved Studies

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Operating at a Higher Standard Design Control & Risk Management Procedures

HIPAA-Compliant Systems





**Expect to file for FDA clearance** 

on SpO<sub>2</sub> & HR data in June 2023





<sup>1</sup> Arterial blood gas used as reference <sup>2</sup> Nellcor OxiMax N-595 used as reference

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Movano Health Solutions Value Proposition



#### **Device Sales**

 Robust and Consumer-Tested User Experience

#### **Data Services**

 Processed Real-Time Data and Population-Level Insights



Help Accelerate Drug or Device Development, Demonstrate Treatment Efficacy, Real-Time Data Access



### An FDA-cleared ring would address unique needs for strategic partners



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 FDA-cleared wearables to enhance in-house solutions

## Pharmaceutical companies

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 Medical-grade data for clinical trial and postmarket surveillance

#### **Healthcare networks**

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 Improving remote care through visibility into daily health metrics

#### Payors

 FDA cleared tool for improving member health and reversing cost curve



## Beta tests with world-class partners

#### Beta 1 Partners

#### **Beta 2 Partners**





## **Blood Pressure and Glucose**



#### Our patented System-on-a-Chip was built from the ground up

After four years in development, the smallest ever custom RF-enabled IC designed for blood pressure and glucose monitoring is now functional, providing:

Greater accuracy

Flexibility in form factor

Cost-effective solutions

### THE POWER OF 4 CHIPS IN 1

Meet Movano Health's custom mmWave integrated sensor



#### Movano Health patent summary

US: 21 Issued, 32 Pending

PCT International applications pending: 1

Foreign: 1 Issued (China), 3 pending (1 China/2 Europe)



#### Our US patents fall into three families:

<b>RF IC Architecture</b> (3) Issued	<ul> <li>Covers RF IC design, including multi-band mixing and conductor loss mitigation that is critical at high frequencies.</li> <li>Key Issued Patents: <ul> <li>Systems for multi-band radar-based sensing (US 11,298,037)</li> <li>Methods for multi-band radar-based sensing (US 10,874,314)</li> </ul> </li> </ul>
<b>RF-Based Health Monitoring</b> (15) Issued (25) Pending	<ul> <li>Covers signal processing techniques for generating high resolution pulse wave signal to determine HR, BP, BG level, techniques for alignment of RF sensor, techniques related to optical/RF sensor fusion.</li> <li>Key Issued Patents: <ul> <li>Systems for RF-based health monitoring utilizing amplitude and phase data (US 11,445,929)</li> <li>Systems for RF-based health monitoring generating alignment signals (US 11,206,993)</li> <li>Methods and systems for monitoring BP using stepped frequency radar with spectral agility (US 11,360,188)</li> <li>Systems for health monitoring using radio waves that include collocated RF components (US 11,464,418)</li> <li>Systems for health monitoring using radio waves that include mixing signals at different frequencies (US 11,583,199)</li> <li>Methods for radio wave based health monitoring that utilize data derived from amplitude and/or phase data (US 11,576,586)-</li> </ul> </li> </ul>
Machine Learning Applications (2) Issued (8) Pending	<ul> <li>Techniques for generating training data and training ML models for health monitoring, and techniques for utilizing ML models for health monitoring, including blood pressure and blood glucose.</li> <li>Key Issued Patents: <ul> <li>Methods for training a model for use in RF-based health monitoring (US 11,464,419)</li> <li>Methods for training a model for use in radio waved based blood pressure monitoring (US 11,596,321)</li> </ul> </li> </ul>



# **Corporate Snapshot**



	Medtech	Technology	Finance	Go to Market
	John Mastrototaro, PhD	Michael Leabman	J. Cogan, CFA	Tyla Bucher
ned	CEO   DIRECTOR	CTO   FOUNDER	CFO	СМО
has tise	Former Medtronic/MiniMed exec. 30 years medical device industry	CTO of 4 wireless startups 20+ years smart antenna experience 200+ issued patents	24 years Wall Street experience, investor & analyst	20+ years building & launching global integrated brand campaigns for consumer products and media companies
S	Kim Tompkins	Ed Landau	Emily Fairbairn	Stacy Salvi, JD
	VP   QRC	VP   ENGINEERING	CHAIR OF THE BOARD	VP   STRATEGY
iins	30+ years FDA Class II/III devices, digital health & cardiovascular	25+ years in product development in medical & consumer tech electronics	Co-founder Ascend Capital 30+ years Wall Street experience	Former Head of Strategic Partnerships for Fitbit at Google
	Nan Kirsten Forte	Rubén Caballero	Brian Cullinan	Michael Soule
	DIRECTOR	DIRECTOR	DIRECTOR	VP   BUSINESS DEVELOPMENT
	Digital health pioneer & innovator, Exec VP and GM Everyday Health & Former Exec VP WebMD	Microsoft VP Engineering, Formerly Apple VP Engineering	2x Lead Director PwC US Board 30+ years PwC Partner	20+ years managing sales, strategy & business development for consumer product and medical device companies
				MOVANO HEALTH

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## Corporate Snapshot (Nasdaq : MOVE)

**Dollars raised:** \$93M

#### **LTM cash burn 3/31/23:** \$25M

#### **Cash at 3/31/23 :** \$14.3M

## Year founded: 2018

**IP portfolio:** 

US 21 patents issued, 32 pending OUS 1 patent issued (China), 4 patents pending

Number of FTEs: 36

#### **Corporate entities:**

Movano Inc. dba Movano Health Movano Ireland Limited

\* In August 2022, the Company entered into an At the Market Issuance Agreement with B. Riley Securities, Inc. Pursuant to the terms of the Issuance Agreement, the Company may sell from time to time through the Sales Agent shares of the Company's common stock having an aggregate offering price of up to \$50M.

## Conclusion

Developing solutions at the intersection of medical and consumer devices.

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\$50B D2C & B2B TAM opportunity, given our focus on medical grade data.

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The Evie smart ring, the first wearable designed uniquely for women is a foundational product, launching September 2023 for \$269 with no subscription.

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Proprietary RF technology is the engine that drives blood pressure and glucose initiatives.

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Significant progress alongside capital efficiency – operating culture focused on both customers and shareholders.

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## NASDAQ: MOVE

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