

# CARETRUST REIT, INC. THIRD QUARTER 2016 FINANCIAL SUPPLEMENT







### Welcome to CareTrust

We are pleased to present you with our inaugural financial supplement. As a relatively young company, we are proud of the disciplined growth pattern we are establishing, and the exceptional operator roster and real estate portfolio this discipline has produced to date.

This first supplement endeavors to provide our shareholders and friends with additional color on our tenant base, investment strategy, financial performance and overall progress. With almost half of our revenues coming from assets which have been in the portfolio for less than two years, some of the historical data presented here is still in the early stages of development. We accordingly expect that the content and format of this supplement will evolve, expand and become more useful in coming quarters. We invite your input as we continue to grow, and welcome all comments that might make our future supplements more helpful to you.

We are excited about the futures of CareTrust, the industries we support, and especially the outstanding healthcare providers with whom we have associated. We appreciate your continued interest in the Company, and look forward to generating superior shareholder value as we leverage our real estate and healthcare operating experience to invest in the future of healthcare.

Sincerely,

The Care Trust Management Team

Greg Stapley

Chief Executive Officer

Bill Wagner

**Chief Financial Officer** 

Dave Sødgwick

Vice President Operations

Mark Lamb

Director of Investments

# Disclaimers



This supplement contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that are not historical statements of fact and statements regarding our intent, belief or expectations, including, but not limited to, statements regarding future financial positions, business and acquisition strategies, growth prospects, operating and financial performance, and the performance of our operators and their respective facilities.

Words such as "anticipate," "believe," "could," expect," "estimate," "intend," "may," "plan," "seek," "should," "will," "would," and similar expressions, or the negative of these terms, are intended to identify such forward-looking statements, though not all forward-looking statements contain these identifying words. Our forward-looking statements are based on our current expectations and beliefs, and are subject to a number of risks and uncertainties that could lead to actual results differing materially from those projected, forecasted or expected. Although we believe that the assumptions underlying these forward-looking statements are reasonable, they are not guarantees and we can give no assurance that our expectations will be attained. Factors which could have a material adverse effect on our operations and future prospects, or which could cause actual results to differ materially from expectations include but are not limited to: (i) the ability to achieve some or all of the expected benefits from the completed spin-off from The Ensign Group, Inc. ("Ensign"); (ii) the ability and willingness of Ensign to meet and/or perform its obligations under the contractual arrangements that it entered into with us in connection with such spin-off, including its triple-net long-term leases with us, and any of its obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities; (iii) the ability and willingness of our tenants to (a) comply with laws, rules and regulations in the operation of the properties we lease to them, and (b) renew their leases with us upon expiration, or in the alternative, (c) our ability to reposition and re-let our properties on the same or better terms in the event of nonrenewal or replacement of an existing tenant and any obligations, including indemnification obligations, that we may incur in replacing an existing tenant; (iv) the availability of, and the ability to identify and acquire, suitable acquisition opportunities and lease the same to reliable tenants on accretive terms; (v) the ability to generate sufficient cash flows to service our outstanding indebtedness; (vi) access to debt and equity capital markets; (vii) fluctuating interest rates; (viii) the ability to retain and properly incentivize key management personnel; (ix) the ability maintain our status as a real estate investment trust ("REIT"); (x) changes in the U.S. tax laws and other state, federal or local laws, whether or not specific to REITs; (xi) other risks inherent in the real estate business, including potential liability relating to environmental matters and illiquidity of real estate investments; and (xii) any additional factors identified in our filings with the Securities Exchange Commission ("SEC"), including those in our Annual Report on Form 10-K for the year ended December 31, 2015 under the heading entitled "Risk Factors."

This supplement contains certain non-GAAP financial information relating to CareTrust including EBITDA, Normalized EBITDA, FFO, Normalized FFO, FAD, Normalized FAD, and certain related ratios. Explanatory footnotes and a glossary explaining this non-GAAP information are included in this supplement. Reconciliations of these non-GAAP measures are also included in this supplement. Other financial information, including GAAP financial information, is also available on our website. Non-GAAP financial information does not represent financial performance under GAAP and should not be considered in insolation, as a measure of liquidity, as an alternative to net income, or as an indicator of any other performance measure determined in accordance with GAAP. You should not rely on non-GAAP financial information as a substitute for GAAP financial information, and should recognize that non-GAAP information presented herein may not compare to similarly-termed non-GAAP information of other companies (i.e., because they do not use the same definitions for determining any such non-GAAP information).

This supplement also includes certain information regarding operators of our properties (such as EBITDARM Coverage, EBITDAR Coverage, and Reported Occupancy), most of which are not subject to audit or SEC reporting requirements. The operator information provided in this supplement has been provided by the operators. We have not independently verified this information, but have no reason to believe that such information is inaccurate in any material respect. We are providing this information for informational purposes only. Ensign is subject to the registration and reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. Ensign's financial statements, as filed with the SEC, can be found at Ensign's website http://www.ensigngroup.net. Audited financial statements of Pristine for 2015 are available in Amendment No. 1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2015, as filed with the SEC on March 16, 2016.

Information in this supplement is provided as of September 30, 2016, unless specifically stated otherwise. We expressly disclaim any obligation to update or revise any information in this supplement (including forward-looking statements), whether to reflect any change in our expectations, any change in events, conditions or circumstances, or otherwise.

As used in this supplement, unless the context otherwise requires, references to "CTRE," "CareTrust" or the "Company" refer to CareTrust REIT, Inc. and its consolidated subsidiaries. GAAP refers to generally accepted accounting principles in the United States of America.

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P.O. Box 1342
Brentwood, NY 11717
(800) 733-1121 | shareholder@broadridge.com

# Company Profile



CareTrust is a self-administered, publicly-traded real estate investment trust engaged in the ownership, acquisition and leasing of seniors housing and healthcare-related properties. CareTrust generates revenues primarily by leasing properties to a diverse group of local, regional and national seniors housing operators, healthcare services providers, and other healthcare-related businesses.

Since its debut as a standalone public company on June 1, 2014, CareTrust has expanded its tenant roster to 15 operators, and has grown its portfolio real estate portfolio to 149 net-leased healthcare properties and three operated seniors housing properties across 20 states, consisting of 14,568 beds/units in the aggregate.

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Greg Stapley
Chairman and Chief Executive Officer
Chairman and Chief Executive Officer
Chief Financial Officer

Mark Lamb

Dave Sedgwick

Vice President of Operations

### Director of Invo

Director of Investments

### **Board of Directors**

Greg StapleyJon KlineDavid LindahlAllen BarbieriChairmanAuditCompensationNominating & CorporateCommittee ChairmanCommittee ChairmanGovernance Committee Chairman

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## At a Glance

CareTrust REIT, Inc. NASDAQ: CTRE

### Market Data

(as of September 30, 2016)

Closing Price: \$14.78

52 Week Range: \$15.85 - \$9.70

Market Cap: \$858.4M Enterprise Value: \$1,321M Outstanding Shares: 58.1M

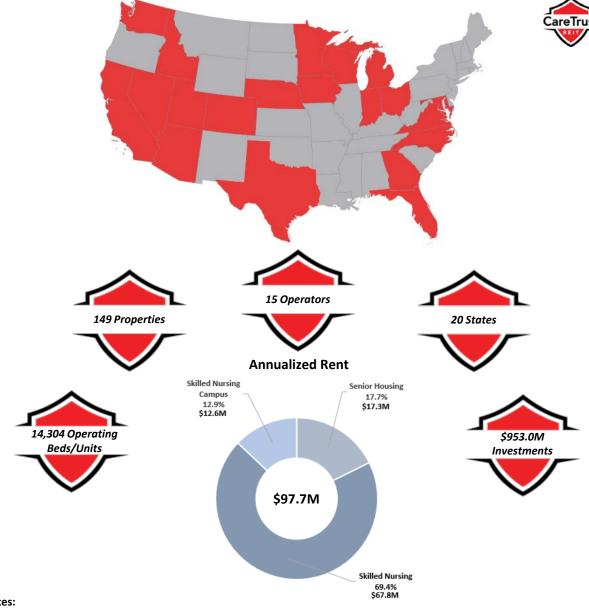
### **Credit Ratings**

### S&P

Corporate Rating: B+ (stable) Senior Unsecured Notes: BB-

### Moody's

Corporate Rating: B1 (stable) Senior Unsecured Notes: B1



### Notes:

Amounts are as of September 30, 2016 and exclude our three operated seniors housing properties and our three preferred equity investments.

# Post-Spin Investments



(dollars in thousands)

Date	Operator	Property Type	Location	Facilities	Initial Investment <sup>[1]</sup>	Initial Operating Beds/Units <sup>[2]</sup>	Cost per Bed/Unit <sup>[3]</sup>	Initial Rent [4]	Initial Yield <sup>[5]</sup>
2014 Investments			6	\$ 33,609	157	\$ 166	\$ 3,076	9.2%	
<b>2015 Inves</b>	tments			20	233,028	1,840	127	22,263	9.6%
02/01/16	Trillium Healthcare Group	SNF	IA	9	32,696	518	63	3,161	9.7%
02/01/16	New Haven	ALF	TX	1	4,909	30	164	404	8.2%
03/01/16	Priority Life Care	ALF	IN, WI, MD	3	21,157	366	58	1,756	8.3%
03/01/16	Better Senior Living Consulting	ALF	FL	1	5,684	74	77	548	9.6%
03/31/16	Trillium Healthcare Group	SNF	IA	1	4,980	71	70	483	9.7%
04/01/16	Pristine Senior Living	SNF, Campus	ОН	2	15,172	214	71	1,406	9.3%
05/02/16	Premier Senior Living	ALF	NC	2	11,801	67	176	1,028	8.7%
05/02/16	Twenty/20 Management	ALF/ILF	VA	1	10,063	175	58	854	8.5%
05/02/16	Cascadia Healthcare	SNF	ID	1	8,926	98	91	854	9.6%
06/01/16	Premier Senior Living <sup>[6]</sup>	ALF	MI	4	30,652	188	163	2,745	9.0%
07/22/16	Cascadia Healthcare	<b>Preferred Equity</b>	ID	1	2,269	N/A	N/A	264	11.7%
08/01/16	West Harbor Healthcare	SNF	CA	1	6,880	59	117	670	9.7%
08/05/16	Covenant Care	SNF, ALF	CA	4	34,350	372	92	3,081	9.0%
09/21/16	Cascadia Healthcare	Preferred Equity	ID	1	2,392	N/A	N/A	279	11.7%
2016 Year t	to Date Investments			32	191,932	2,232	84	17,534	9.1%
Total Post S	Spin-off Investments			58	\$ 458,569	4,229	\$ 106	\$ 42,873	9.3%

- [1] Initial Investment represents purchase price and transaction costs.
- [2] Initial Operating Beds/Units as of the acquisition date.
- [3] Total Cost per Bed/Unit excludes preferred equity investments.
- [4] Initial Rent represents the annualized acquisition-date base rent or deferred interest income on preferred equity investments.
- [5] Initial Yield represents Initial Rent divided by Initial Investment.
- [6] Premier Senior Living's Initial Rent excludes a first-year rent concession of \$202K. There are no other rent concessions under the 15-year lease term.

# Portfolio Performance



(dollars in thousands)

### For the applicable period ended June 30, 2016

		A3 01 September 30, 2010								Julie 30, 2010			
Summary by Asset Type	Facilities	Operating Beds/Units	Inv	estment <sup>[1]</sup>	% of Total Investment	Rent <sup>[2]</sup>	% of Total Rent	Current Yield <sup>[3]</sup>	EBITDARM Coverage	EBITDAR Coverage	Reported Occupancy		
Seniors Housing Skilled Nursing Skilled Nursing Campus	33 102 14	2,750 9,716 1,838	\$	179,653 644,072 129,251	18.9% \$ 67.6% 13.6%	5 17,272 67,820 12.629	69.4%	9.6% 10.5% 9.8%	1.63x 2.44x 2.19x	1.39x 1.87x 1.75x	86.6% 76.9% 76.6%		
Total Net-Leased Assets <sup>[4]</sup>		14,304	\$	952,976	100.0%	,	100.0%	10.3%	2.26x	1.77x	78.7%		

As of September 30, 2016

- [1] Investment for pre-spin properties represents Ensign's gross book value. Investment for post-spin properties represents CareTrust's cumulative capital investment. Capital investment includes purchase price, transaction costs and capital expenditures, if any.
- [2] Rent represents September 2016 rent, annualized.
- [3] Current Yield represents Rent divided by Investment.
- $[4] All \ amounts \ exclude \ our \ three \ operated \ seniors \ housing \ properties \ and \ our \ three \ preferred \ equity \ investments.$
- See "Glossary" for additional information.



# Tenant Summary



### **Top Five Tenants by Rent**



The Ensign Group (NASDAQ: ENSG) is a publicly-traded, nationwide operator of 209 skilled nursing and assisted living facilities, 94 of which are owned by CTRE. In addition to being a blue-chip operator, Ensign also operates 17 hospice agencies, 17 home health agencies, three home care businesses, and 14 urgent care clinics.

www.ensigngroup.com



Pristine Senior Living is a privately-held, Indiana-based operator of over 1,500 beds across 17 seniors housing and skilled nursing facilities throughout OH, 16 of which are owned by CTRE.

www.pristinesenior.com



Trillium Healthcare Group is a privately-held Florida-based post-acute healthcare company which operates 31 post-acute and seniors housing facilities in IA, NE, FL, and GA, 11 of which are owned by CTRE.

www.trilliumhcg.com



Premier Senior Living Group, LLC is a privately-held, New York-based assisted living and memory care operator with 17 facilities in NY, FL, MI, NC, and OH, six of which are owned by CTRE.

www.pslgroupllc.com



Covenant Care is a privately-held, California-based healthcare company which operates 52 skilled nursing and four residential care facilities across seven states, four of which are owned by CTRE.

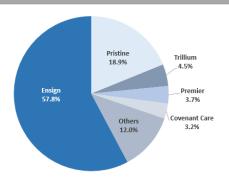
www.covenantcare.com

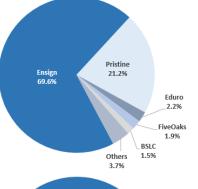
### **Rent Concentration**

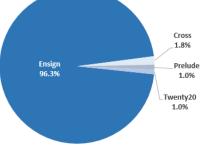
September 30, 2016

December 31, 2015

**December 31, 2014** 







# Rent Diversification by Tenant



(dollars in thousands)

### As of September 30, 2016

	Facilities	Operating Beds/Units	Inv	estment <sup>[1]</sup>	% of Total Investment	Rent <sup>[2]</sup>	% of Total Rent
1 The Ensign Group <sup>[3]</sup>	94	9,916	\$	506,616	53.2%	\$ 56,464	57.8%
2 Pristine Senior Living	94 16	9,916 1,488	Ş	191,698	20.1%	3 50,404 18,429	18.9%
<b>G</b>		•		•		•	
3 Trillium Healthcare Group	11	694		46,025	4.8%	4,443	4.5%
4 Premier Senior Living Group	6	291		42,453	4.5%	3,571	3.7%
5 Covenant Care	4	372		34,350	3.6%	3,082	3.2%
Total Top 5 Tenants	131	12,761		821,143	86.2%	85,989	88.0%
6 Priority Life Care	3	376		21,157	2.2%	1,756	1.8%
7 Eduro Healthcare	1	170		18,104	1.9%	1,739	1.8%
8 Better Senior Living Consulting	3	291		19,629	2.1%	1,735	1.8%
9 Five Oaks Healthcare	2	183		16,160	1.7%	1,544	1.6%
10 Twenty/20 Management	2	214		16,747	1.8%	1,416	1.4%
Total Top 10 Tenants	142	13,995		912,939	95.8%	94,179	96.4%
<b>Other Tenants</b>	7	309		40,037	4.2%	3,542	3.6%
Total <sup>[4]</sup>	149	14,304	\$	952,976	100.0%	\$ 97,721	100.0%

<sup>[1]</sup> Investment for pre-spin properties represents Ensign's gross book value. Investment for post-spin properties represents CareTrust's cumulative capital investment. Capital investment includes purchase price, transaction costs and capital expenditures, if any.

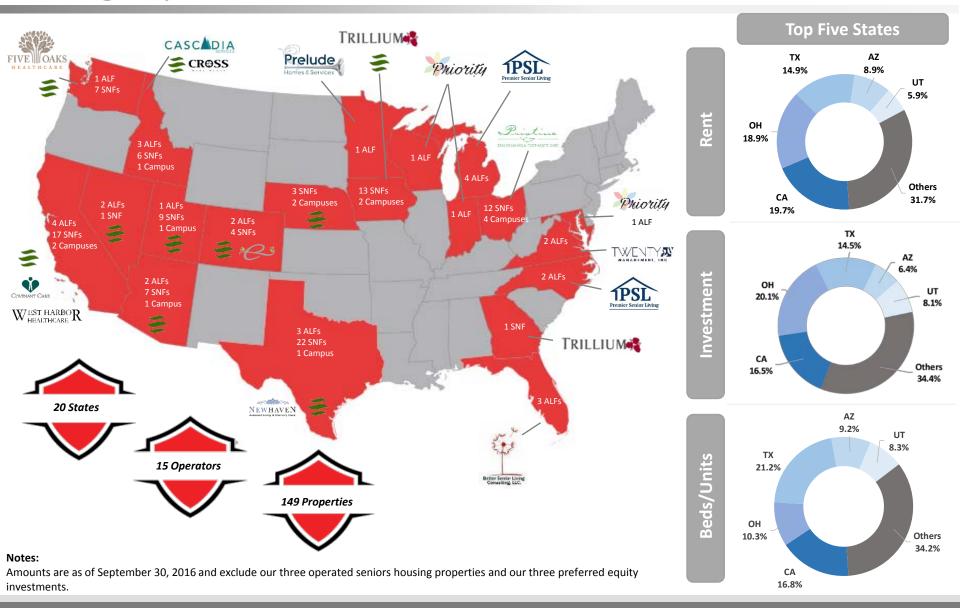
<sup>[2]</sup> Rent represents September 2016 rent, annualized.

<sup>[3]</sup> Investment for pre-spin properties represents Ensign's gross book value.

<sup>[4]</sup> All amounts exclude our three operated seniors housing properties and our three preferred equity investments.

# Geographic Diversification





# Rent Diversification by State



(dollars in thousands)

### As of September 30, 2016

Night I agood Accepts by Chaha		Operating				
Net-Leased Assets by State	Facilities	Beds/Units	Inves	stment <sup>[1]</sup>	Rent <sup>[2]</sup>	% of Total Rent
1 California	23	2,422	\$	157,203	\$ 19,262	19.7%
2 Ohio	16	1,488		191,698	18,429	18.9%
3 Texas	26	2,927		138,293	14,578	14.9%
4 Arizona	10	1,327		60,753	8,704	8.9%
5 Utah	11	1,201		77,322	5,785	5.9%
Top 5 States	86	9,365		625,269	66,759	68.3%
6 Iowa	15	945		53,488	5,262	5.4%
7 Washington	8	738		48,741	4,814	4.9%
8 Idaho	10	646		41,364	4,704	4.8%
9 Colorado	6	633		40,819	3,980	4.1%
10 Michigan	4	188		30,652	2,543	2.6%
Top 10 States	129	12,515		840,333	88,063	90.1%
All Other States	20	1,789		112,643	9,659	9.9%
TOTAL <sup>[3]</sup>	149	14,304	\$	952,976	\$ 97,721	100.0%

<sup>[1]</sup> Investment for pre-spin properties represents Ensign's gross book value. For post-spin properties, Investment represents CareTrust's cumulative capital investment. Capital investment includes purchase price, transaction costs and capital expenditures, if any.

<sup>[2]</sup> Rent represents September 2016 rent, annualized.

<sup>[3]</sup> All amounts exclude our three operated seniors housing properties and our three preferred equity investments.

# Lease Maturities



(dollars in thousands)

As of September 30, 2016

		A3 01 3C	ptember 30, 201		
Lease Maturity Year <sup>[1]</sup>	Inv	vestment <sup>[2]</sup>	% of Total Investment	Rent <sup>[3]</sup>	% of Total Rent
2019	\$	34,350	3.8%	\$ 3,082	3.2%
$\sim$					
2026		66,252	7.3%	7,330	7.5%
2027		55,032	6.1%	5,598	5.7%
2028		72,065	8.0%	7,614	7.8%
2029		82,533	9.1%	7,373	7.5%
2030		302,507	33.5%	29,175	29.9%
2031		179,557	19.9%	17,824	18.2%
2032		55,960	6.2%	8,736	8.9%
2033		54,033	6.0%	10,990	11.2%
Total	\$	902,290	100.0%	\$ 97,721	100.0%



- [1] Lease Maturity Year represents the scheduled expiration year of the primary term of the lease and does not include tenant extension options, if any.
- [2] Investment for pre-spin properties represents Ensign's gross book value. For post-spin properties, Investment represents CareTrust's cumulative capital investment, excluding our three operated seniors housing properties and our three preferred equity investments. Capital investment includes purchase price, transaction costs and capital expenditures, if any.











# Consolidated Income Statements



nounts in thousands, except per share data)	Thi	Three Months Ended September 30,					Nine Months Ended September 30,				
		2016		2015		2016		2015			
Revenues:											
Rental income	\$	24,179	\$	15,778	\$	67,857	\$	45,869			
Tenant reimbursements		2,089		1,320		5,815		3,866			
Independent living facilities		766		626		2,177		1,868			
Interest and other income		72		261		587		716			
Total revenues		27,106		17,985		76,436		52,319			
Expenses:											
Depreciation and amortization		8,248		5,815		23,433		17,093			
Interest expense		5,743		7,221		17,370		19,111			
Property taxes		2,089		1,320		5,815		3,866			
Independent living facilities		708		610		1,926		1,778			
Acquisition costs		203		-		203		-			
General and administrative		2,283		2,292		6,724		5,440			
Total expenses		19,274		17,258		55,471		47,288			
Net income	\$	7,832	\$	727	\$	20,965	\$	5,031			
Earnings per common share:											
Basic	\$	0.13	\$	0.02	\$	0.38	\$	0.14			
Diluted	\$	0.13	\$	0.02	\$	0.38	\$	0.14			
Weighted average shares outstanding:											
Basic		57,595		39,125		54,403		33,916			
Diluted		57,595		39,125		54,403		33,916			
Dividends declared per common share	\$	0.17	\$	0.16	\$	0.51	\$	0.48			

# Reconciliation of EBITDA, FFO and FAD



(amounts in thousands, except per share data)	Quai	rtor	Qua	rtor
	Quai End		Qua End	
	September		September	
	эертепіве	30, 2010	September	30, 2013
Net income	\$	7,832	\$	727
Depreciation and amortization		8,248		5,815
Interest expense		5,743		7,221
Amortization of stock-based compensation		339		435
EBITDA		22,162		14,198
Acquisition costs		203		_
Normalized EBITDA	\$	22,365	\$	14,198
Not be a second	<b>.</b>	7.022	<b>.</b>	727
Net income	\$	7,832	\$	727
Real estate related depreciation and amortization		8,223		5,796
Funds from Operations (FFO)		16,055		6,523
Write-off of deferred financing fees		-		1,208
Acquisition costs	\$	203		7 724
Normalized FFO	<u> </u>	16,258	<u> </u>	7,731
Net income	\$	7,832	\$	727
Real estate related depreciation and amortization		8,223		5,796
Amortization of deferred financing fees		561		547
Amortization of stock-based compensation		339		435
Straight-line rental income		(78)		-
Funds Available for Distribution (FAD)		16,877		7,505
Write-off of deferred financing fees		-		1,208
Acquisition costs		203		-
Normalized FAD	\$	17,080	\$	8,713
FFO per share	¢	0.28	¢	0.17
Normalized FFO per share	<del></del>	0.28	<del>,</del>	0.20
Normanzeu Pro per snare	<u> </u>	0.28	<u> </u>	0.20
FAD per share	\$	0.29	\$	0.19
Normalized FAD per share	\$	0.30	\$	0.22
Diluted weighted average shares outstanding <sup>[1]</sup>		57,739		39,271

<sup>[1]</sup> For the periods presented, the diluted weighted average shares have been calculated using the treasury stock method. See "Glossary" for additional information.

# Consolidated Balance Sheets



(d	ol	lars	in	t	ho	us	an	ıd	s)

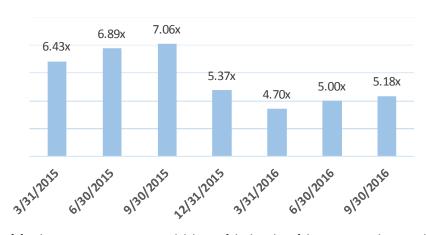
	Sep	tember 30, 2016	December 31, 2015		
Assets					
Real estate investments, net	\$	809,121	\$	645,614	
Other real estate investments		13,595		8,477	
Cash and cash equivalents		11,878		11,467	
Accounts receivable		5,666		2,342	
Prepaid expenses and other assets		1,755		2,083	
Deferred financing costs, net		3,074		3,183	
Total assets	\$	845,089	\$	673,166	
Liabilities and Equity					
Senior unsecured notes payable, net	\$	255,028	\$	254,229	
Senior unsecured term loan, net		99,398		-	
Unsecured revolving credit facility		103,000		45,000	
Mortgage notes payable, net		-		94,676	
Accounts payable and accrued liabilities		15,015		9,269	
Dividends payable		9,873		7,704	
Total liabilities		482,314		410,878	
Equity:					
Common stock		577		477	
Additional paid-in capital		519,204		410,217	
Cumulative distributions in excess of earnings		(157,006)		(148,406)	
Total equity		362,775	262,288		
Total liabilities and equity	\$	845,089	\$	673,166	
Total habilities and equity	<del></del>	0 10,000	<u> </u>	373,100	

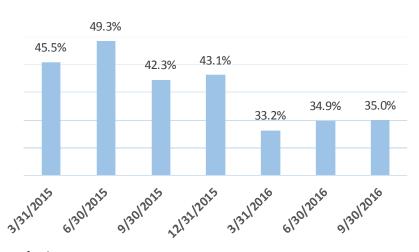
# Key Debt Metrics





### Debt to Enterprise Value<sup>[2]</sup>





- $[1] \ Debt \ to \ EBITDA \ compares \ total \ debt \ as \ of \ the \ last \ day \ of \ the \ quarter \ to \ the \ annualized \ EBITDA \ for \ the \ quarter.$
- [2] Debt to Enterprise Value compares total debt as of the last day of the quarter to CareTrust's Enterprise Value as of the last day of the quarter. See "Glossary" for additional information.



# **Debt Summary**



(dollars in thousands)

			September 30, 2016								
	Interest Maturity			% of		D	Deferred		t Carrying		
Debt	Rate	Date	P	rincipal	Principal	Loan Costs			Value		
Fixed Rate Debt											
Senior unsecured notes payable	5.875%	2021	\$	260,000	56.2%	\$	(4,972)	\$	255,028		
Floating Rate Debt											
Senior unsecured term loan <sup>[1]</sup>	2.574%	2023		100,000	21.6%		(602)		99,398		
Unsecured revolving credit facility <sup>[2]</sup>	2.374% 2.473%	2019		103,000 203,000	22.2% 43.8%		(602)		103,000 202,398		
Total Debt	4.383%		\$	463,000	100.0%	\$	(5,574)	\$	457,426		

<sup>[1]</sup> Funds can be borrowed at applicable LIBOR plus 1.95% to 2.60% or at the Base Rate (as defined) plus 0.95% to 1.6%.

<sup>[2]</sup> Funds can be borrowed at applicable LIBOR plus 1.75% to 2.40% or the Base Rate (as defined) plus 0.75% to 1.4%.

<sup>[3]</sup> Deferred financing fees are not shown net for the unsecured revolving credit facility and are included in assets on the balance sheet.

# FY 2016 Guidance Update



(shares in thousands)

	Low	High
Net income	\$ 0.51	\$ 0.52
Real estate related depreciation and amortization	 0.57	0.57
Funds from Operations (FFO)	1.08	1.09
Acquisition costs	0.00	0.00
Write-off of deferred financing fees	0.01	0.01
Normalized FFO	\$ 1.09	\$ 1.10
Net income	\$ 0.51	\$ 0.52
Real estate related depreciation and amortization	0.57	0.57
Amortization of deferred financing fees	0.04	0.04
Amortization of stock-based compensation	0.03	0.03
Straight-line rental income	0.00	0.00
Funds Available for Distribution (FAD)	1.15	1.16
Acquisition costs	0.00	0.00
Write-off of deferred financing fees	0.01	0.01
Normalized FAD	\$ 1.16	\$ 1.17
Weighted average shares outstanding:		
Diluted	 55,443	55,443

See "Glossary" for additional information.

# **Equity Capital Transactions**



### Follow-On Equity Offering Activity

	2015						
		Q1	Q2 Q3		YTD		
Number of Shares (000s)	16,330	-		9,775	-		9,775
Pulic Offering Price per Share	\$ 10.50	\$ -	\$	11.35	\$ -	\$	11.35
Gross Proceeds (000s)	\$ 171,465	\$ -	\$ 1	110,946	\$ -	\$	110,946

### At-the-Market Offering Activity

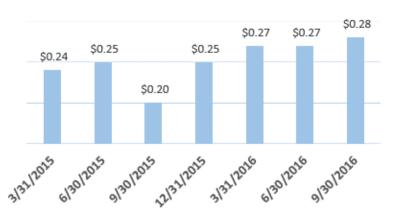
	2016								
	Q1			Q2		Q3		YTD	
Number of Shares (000s)		-			-		183		183
Average Price per Share	\$	-		\$	-	\$	15.61	\$	15.61
Gross Proceeds (000s)	\$	-		\$	-	\$	2,856	\$	2,856

# Other Financial Highlights



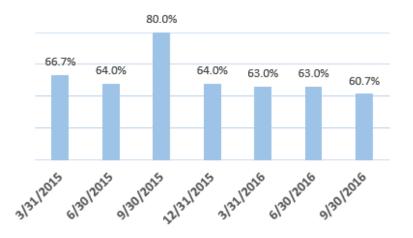
# \$0.17 \$0.17 \$0.17 \$0.16 \$0.16 \$0.16

### Normalized FFO per Share





### Normalized FFO Payout Ratio<sup>[1]</sup>



### Notes:

[1] Normalized FFO Payout Ratio represents dividends paid divided by normalized FFO, in each case for the applicable quarter. See "Glossary" for additional information.

# Glossary



### Assisted Living Facilities ("ALFs")

Licensed healthcare facilities that provide personal care services, support and housing for those who need help with daily living activities, such as bathing, eating and dressing, yet require limited medical care. The programs and services may include transportation, social activities, exercise and fitness programs, beauty or barber shop access, hobby and craft activities, community excursions, meals in a dining room setting and other activities sought by residents. These facilities are often in apartment-like buildings with private residences ranging from single rooms to large apartments. Certain ALFs may offer higher levels of personal assistance for residents requiring memory care as a result of Alzheimer's disease or other forms of dementia. Levels of personal assistance are based in part on local regulations.

### **EBITDA**

Net income before interest expense, income tax, depreciation and amortization and amortization of stock-based compensation.

### **EBITDAR**

Net income before interest expense, income tax, depreciation, amortization and rent, after applying a standardized management fee (5% of facility operating revenues).

### **EBITDAR Coverage**

Aggregate EBITDAR produced by all facilities under a master lease (or other grouping) divided by the base rent payable to CareTrust under such master lease (or other grouping) for the same period. For this supplement, the reported period is the trailing twelve-month period ended June 30, 2016. Notwithstanding the foregoing, for any facility for which CareTrust has not received four consecutive quarters of post-acquisition operating reports, the quarterly EBITDAR used in this calculation is the proforma EBITDAR utilized in CareTrust's underwriting process, annualized. Beginning with the fifth quarter of reported post-acquisition operating performance, each reported quarter EBITDAR replaces the oldest underwriting proforma quarter EBITDAR, until all previously-used proforma quarters EBITDAR amounts are eliminated from the calculation.

### EBITDARM

Earnings before interest expense, income tax, depreciation, amortization, rent, and a standardized management fee (5% of facility operating revenues).

### **EBITDARM Coverage**

Aggregate EBITDARM produced by all facilities under a master lease (or other grouping) divided by the base rent payable to CareTrust under such master lease (or other grouping) for the same period. For this supplement, the reported period is the trailing twelve-month period ended June 30, 2016. Notwithstanding the foregoing, for any facility for which CareTrust has not received four consecutive quarters of post-acquisition operating reports, the quarterly EBITDARM used in this calculation is the proforma EBITDARM utilized in CareTrust's underwriting process annualized. Beginning with the fifth quarter of reported post-acquisition operating performance, each reported quarter EBITDARM replaces the oldest underwriting proforma quarter EBITDARM, until all previously-used proforma quarters EBITDARM amounts are eliminated from the calculation.

### **Enterprise Value**

Share price multiplied by the number of outstanding shares plus total outstanding debt, each as of a specified date.

### Funds Available for Distribution ("FAD")

FFO, excluding straight-line rental income adjustments and amortization of deferred financing fees and stock-based compensation expense.<sup>[1]</sup>

### Funds from Operations ("FFO")

Net income, excluding gains and losses from real estate dispositions, before real estate depreciation and amortization and real estate impairment charges. CareTrust calculates and reports FFO in accordance with the definition and interpretive guidelines issued by the National Association of Real Estate Investment Trusts.<sup>[1]</sup>

# Glossary



### Independent Living Facilities ("ILFs")

Also known as retirement communities or senior apartments, ILFs are not healthcare facilities. ILFs typically consist of entirely self-contained apartments, complete with their own kitchens, baths and individual living spaces, as well as parking for tenant vehicles. They are most often rented unfurnished, and generally can be personalized by the tenants, typically an individual or a couple over the age of 55. These facilities offer various services and amenities such as laundry, housekeeping, dining options/meal plans, exercise and wellness programs, transportation, social, cultural and recreational activities, and on-site security.

### Normalized EBITDA

EBITDA, adjusted for certain income and expense items the Company does not believe are indicative of its ongoing results, such as certain acquisition costs.

### Normalized FAD

FAD, adjusted for certain income and expense items the Company does not believe are indicative of its ongoing results, such as written-off deferred financing fees and certain acquisition costs.<sup>[1]</sup>

### Normalized FFO

FFO, adjusted for certain income and expense items the Company does not believe are indicative of its ongoing results, such as written-off deferred financing fees and certain acquisition costs.<sup>[1]</sup>

### **Reported Occupancy**

A facility's occupied operating beds/units divided by the total available operating beds/units for that facility, in each case for the quarter ended June 30, 2016; provided that Reported Occupancy for any facility acquired during such quarter may be normalized.

### **Seniors Housing**

Includes ALFs, ILFs, dedicated memory care facilities and similar facilities.

### **Skilled Nursing Campus**

Facilities that include a combination of Skilled Nursing beds and Seniors Housing units.

### Skilled Nursing or Skilled Nursing Facilities ("SNFs")

Licensed healthcare facilities that provide restorative, rehabilitative and nursing care for people not requiring the more extensive and sophisticated treatment available at an acute care hospital or long-term acute care hospital. Treatment programs include physical, occupational, speech, respiratory, ventilator, and wound therapy.

### Notes:

[1] CareTrust believes FAD, FFO, Normalized FAD, and Normalized FFO (and their related per-share amounts) are important non-GAAP supplemental measures of its operating performance. Because the historical cost accounting convention used for real estate assets requires straight-line depreciation (except on land), such accounting presentation implies that the value of real estate assets diminishes predictably over time, even though real estate values have historically risen or fallen with market and other conditions. Moreover, by excluding items not indicative of ongoing results, Normalized FAD and Normalized FFO can facilitate meaningful comparisons of operating performance between periods and between other companies. However, FAD, FFO, Normalized FAD, and Normalized FFO (and their per-share amounts) do not represent cash flows from operations or net income attributable to shareholders as defined by GAAP and should not be considered an alternative to those measures in evaluating the Company's liquidity or operating performance.



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