# **Fourth Quarter 2024 Result Presentation**

February 4, 2025





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IN ADDITION TO THESE IMPORTANT FACTORS, OTHER IMPORTANT FACTORS THAT, IN THE COMPANY'S VIEW, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DISCUSSED IN THE FORWARD-LOOKING STATEMENTS INCLUDE: UNFORESEEN LIABILITIES, FUTURE CAPITAL EXPENDITURES, THE STRENGTH OF WORLD ECONOMIES AND CURRENCIES, INFLATIONARY PRESSURES AND CENTRAL BANK POLICIES INTENDED TO COMBAT OVERALL INFLATION AND RISING INTEREST RATES AND FOREIGN EXCHANGE RATES, GENERAL MARKET CONDITIONS, INCLUDING FLUCTUATIONS IN CHARTER RATES AND VESSEL VALUES, CHANGES IN DEMAND IN THE COMPANY'S OPERATING EXPENSES, INCLUDING BUNKER PRICES, DRYDOCKING AND INSURANCE COSTS, THE FUEL EFFICIENCY OF THE COMPANY'S VESSELS, THE MARKET FOR THE COMPANY'S VESSELS, AVAILABILITY OF FINANCING AND REFINANCING, ABILITY TO COMPLY WITH COVENANTS IN SUCH FINANCING ARRANGEMENTS, FAILURE OF COUNTERPARTIES TO FULLY PERFORM THEIR CONTRACTS WITH THE COMPANY, CHANGES IN GOVERNMENTAL RULES AND REGULATIONS OR ACTIONS TAKEN BY REGULATORY AUTHORITIES, INCLUDING THOSE THAT MAY LIMIT THE COMMERCIAL USEFUL LIVES OF LNG TANKERS, CUSTOMERS' INCREASING EMPHASIS ON ENVIRONMENTAL AND SAFETY CONCERNS, POTENTIAL LIABILITY FROM PENDING OR FUTURE LITIGATION, GLOBAL AND REGIONAL ECONOMIC AND POLITICAL CONDITIONS OR DEVELOPMENTS, ARMED CONFLICTS, INCLUDING THE WAR BETWEEN RUSSIA AND UKRAINE, AS WELL AS THE DEVELOPMENTS IN THE MIDDLE EAST, INCLUDING CONTINUED CONFLICTS BETWEEN RUSSIA AND UKRAINE, AS WELL AS THE DEVELOPMENTS IN THE MIDDLE EAST, INCLUDING CONTINUED CONFLICTS BETWEEN ISRAEL WARS, TARIFFS, EMBARGOES AND STRIKES, THE IMPACT OF THE U.S. PRESIDENTIAL AND CONGRESSIONAL ELECTION RESULTS AFFECTING THE ECONOMIC, FUTURE GOVERNMENT LAWS AND REGULATIONS AND TRADE POLICY MATTERS, SUCH AS THE IMPOSITION OF TARIFFS AND OTHER IMPORT RESTRICTIONS, BUSINESS DISRUPTIONS, INCLUDING SUPPLY CHAIN DISRUPTION AND CONGESTION, DUE TO NATURAL OR OTHER DISASTERS OR OTHERWISE, POTENTIAL PHYSICAL DISRUPTION OF SHIPPING ROUTES DUE TO ACCIDENTS, CLIMATE-RELATED INCIDENTS, OR POLITICAL EVENTS, VESSEL BREAKD

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## **Q4 HIGHLIGHTS**



**RESULTS** 

Revenues<sup>1</sup> of \$89.5m in line with guidance of "Close to \$90m" Net income and adj. net income<sup>2</sup> of \$45.2m and \$30.8m, respectively Earnings Per Share (EPS) and adj. EPS<sup>2</sup> of \$0.84 and \$0.57, respectively

RECENT EVENTS

15-year firm TC for Flex Constellation from Q1-2026 to 2041 Extended Flex Resolute and Flex Courageous by up to 10 years from 2029 Finalized \$430m refinancing in early October with net proceeds of \$97m

**GUIDANCE** 

Expect 2025 Revenues of about \$340-360m with TCE of \$72-75'/day Expect 2025 adj. EBITDA of about \$250-270m Four ships will carry out 5-year special survey in 2025 vs. two in 2024

**DIVIDEND** 

Declaring quarterly dividend of \$0.75 per share equal to \$41m Dividend per share the last twelve months of \$3.0 implying a yield<sup>3</sup> of ~12% Fortress balance sheet and backlog: \$437m of cash and min. 62 years backlog

### **2024 FIGURES SMACK ON GUIDANCE**

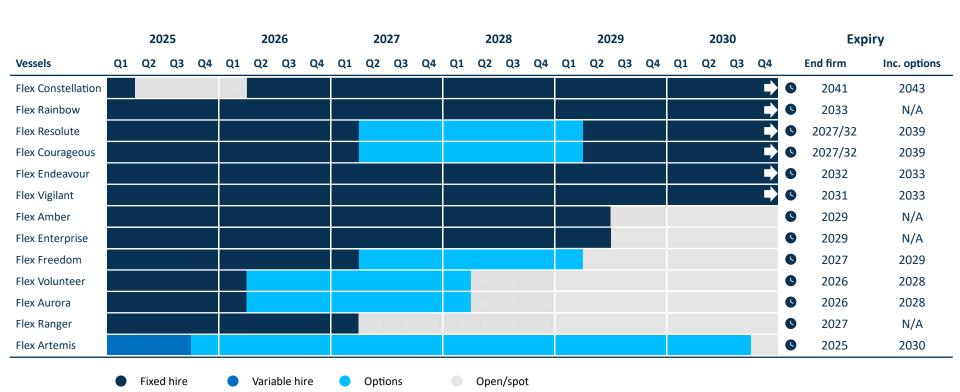


	TCE (\$/day)	Revenues <sup>1</sup> (\$m)	Adj. EBITDA² (\$m)	Summary of 2024		
Q1-2024	\$76.5'/day	90	71	Flex Constellation redelivered from charterer in March		
Q2-2024	\$72.4'/day	85	63	Drydocking of Constellation and Courageous on time & budget		
Q3-2024	\$75.4'/day	91	70	All ships back in operation, subdued spot market		
Q4-2024	\$75.3'/day	89	69	Weak spot market affecting Flex Artemis earnings		
FY2024	\$74.9'/day	355	273	Delivered 2024 in line with guidance on all parameters		
FY2024 guiding	~\$75′/day	\$353-355m	\$271-274m			

#### HIGH CONTRACT COVERAGE AND EARNINGS VISIBILITY



62 years of minimum firm backlog which may grow to 96 years with charterers' extension options



# WE EXPECT 2025 TO BE A REPEAT OF 2024, DESPITE SOFT MARKET



#### **Guiding for FY2025**

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#### **Key metrics**



TCE rate



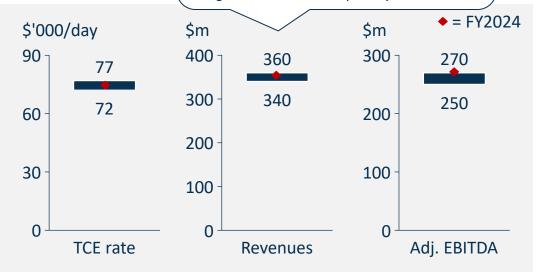
**Revenues** 



Adj. EBITDA

#### **Expectations**

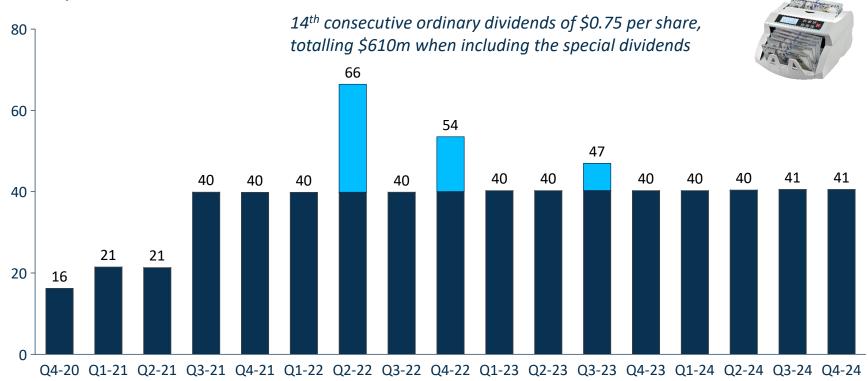
We will carry out five-year special surveys of four ships in 2025, total of ~80 days off-hire: Flex Aurora in Q2, Flex Resolute in Q2/Q3, Flex Artemis and Flex Amber in Q3. We budget \$5.5m in CAPEX per dry-dock.



### **STABLE & ATTRACTIVE DIVIDEND**



#### Quarterly dividend, \$m



### **EARNINGS BELONG TO SHAREHOLDERS**



#### Adjusted Earnings per Share(1)

Ordinary Dividend per Share Special Dividend per Share

Total distribution

Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24
\$0.53	\$0.67	\$0.70	\$0.70	\$0.56	\$0.53	\$0.57
\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
	\$0.125					
\$0.75	\$0.875	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75

LTM
\$2.37
\$3.00
\$3.00

#### **Decision Factors**

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Earnings and cash flow		$lue{lue{lue{lue{lue{lue{lue{lue{$	<u> </u>	$lue{lue{lue{lue{lue{lue{lue{lue{$			
Market outlook				1		<u> </u>	1
Backlog and visibility	•	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Liquidity position	<b>•</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Covenant compliance	<b>O</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>⊘</b>
Debt maturities	<b>O</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Capex liabilities	<b>O</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Other considerations	<b>•</b>	<b>②</b>	<b>②</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>②</b>



Short-term outlook: Current spot market at record lows



Next 12-18 months:

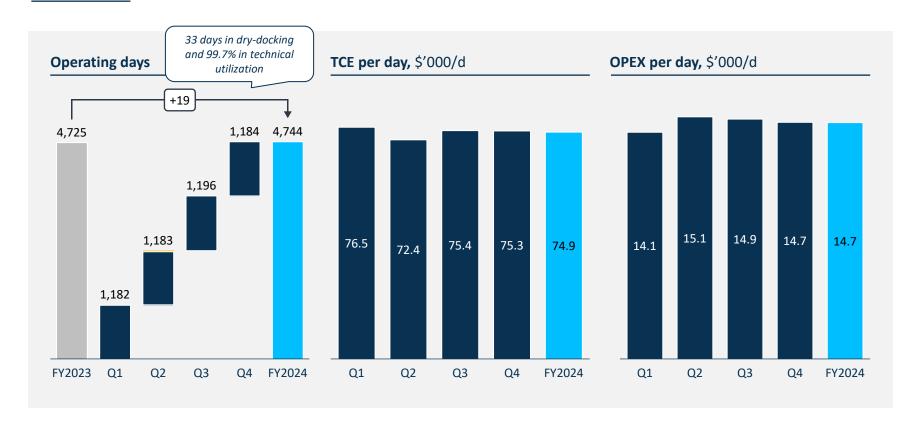
Too many newbuilds and new LNG volume lagging



Longer-term outlook: Structural demand story remains intact

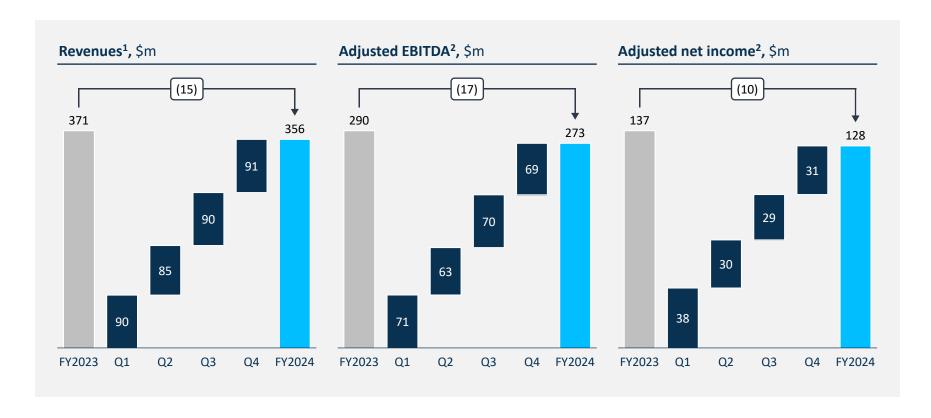
### **KEY OPERATIONAL FIGURES IN 2024**





### **KEY FINANCIAL FIGURES FOR 2024**

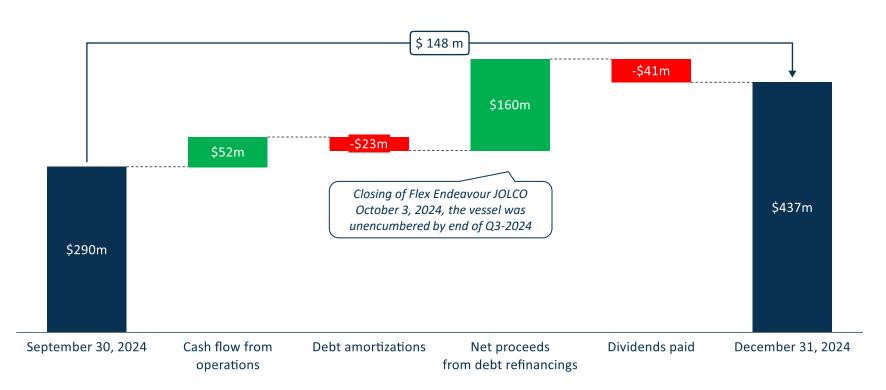




#### FLUSH WITH CASH AFTER COMPLETION OF REFINANCINGS

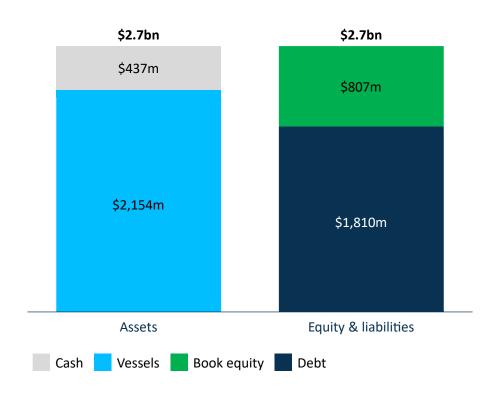


#### Cash flow from Q3-2024 to Q4-2024, \$m



#### **ROBUST AND CLEAN BALANCE SHEET**

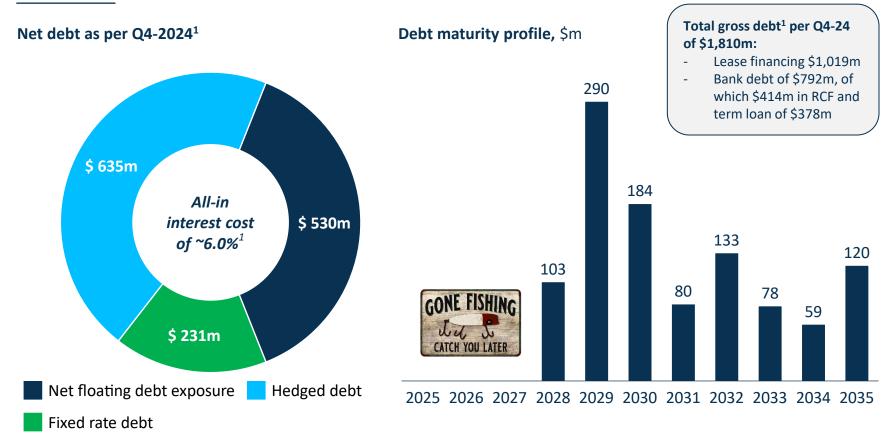




- 13 modern LNGCs (9x MEGIs, 4x X-DFs)
- Average fleet age of ~5 years per year-end 2024
- Ample cash position of \$437m
- Book equity ratio of 30% although the fleet was acquired at historical low prices compared to today's newbuilding prices. Book equity values thus reflect historical cost adjusted with regular depreciations

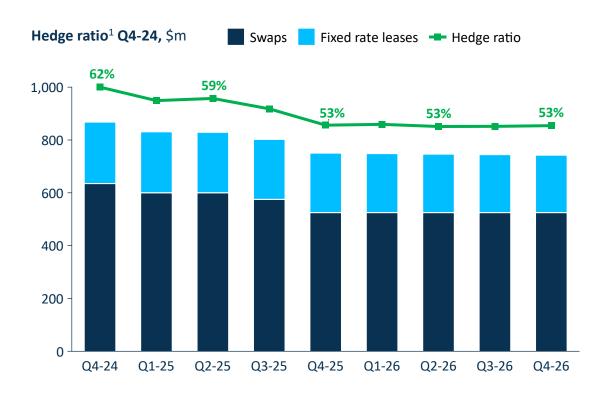
#### FLEXIBLE AND LOW-COST FUNDING PORTFOLIO





### **SWAP PORTFOLIO: WELL COVERED AT ATTRACTIVE LEVELS**





- As of Q4-2024, our interest rate swap portfolio stood at \$635m (notional) with a weighted avg. rate of 1.96% and a weighted average duration of 3.8 years
- Additionally, we have \$231m in long-term fixed rate leases with weighted average duration of ~6.9 years and weighted average interest rate of 4% (incl. credit margin)
- Capacity to act on opportunities in interest rate market in case of volatility
- Realized and unrealized gains on interest rate hedging since January 2021: \$139m

#### **FORTRESS BALANCE SHEET**



#### STABLE CASH FLOWS

# CAPITAL AVAILABLE WITH LOW CARRY COST

LIMITED CAPEX LIABILITIES
AND FIRST DEBT MATURITY
IN 2028

SUPPORTS THE FLEX LNG
JOURNEY









Sustainable cash flows from long term fixed rate contracts and limited near term market exposure

\$437m in available cash.

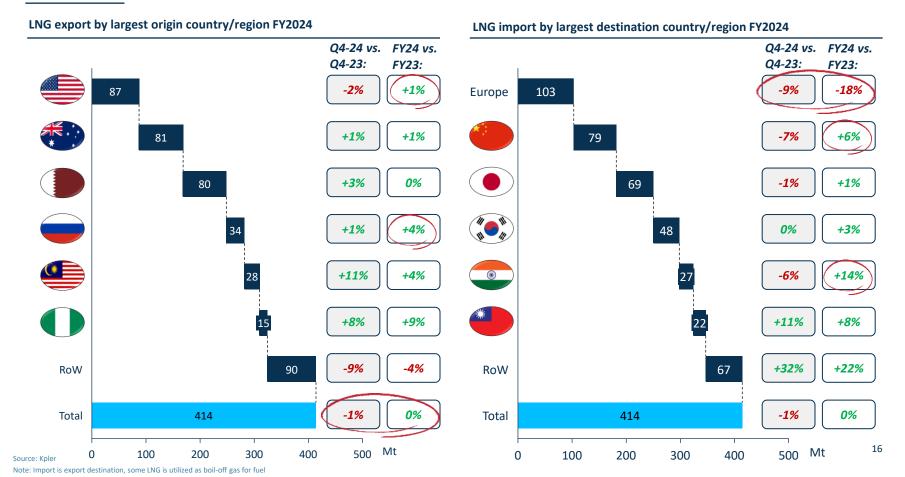
RCF capacity at \$414m used for cash management. Cost of ~0.70% p.a. if undrawn

2025 capex liability limited to drydocking of four vessels budgeted to a total of ~\$22m and 80 days offhire

Strong balance sheet with ample liquidity provide commercial and financial flexibility

#### 0.2% LNG GROWTH IN 2024 – LOWEST IN RECENT HISTORY

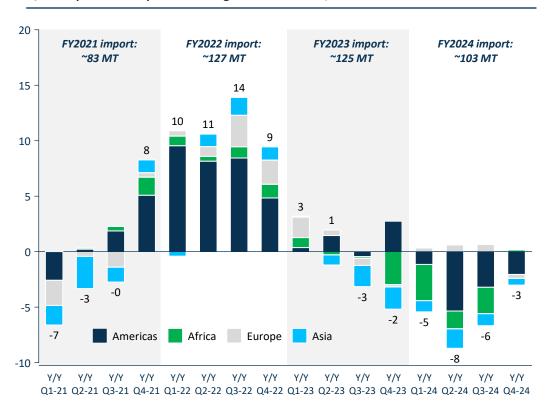




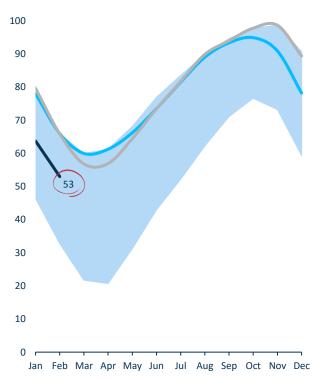
### PLUNGE IN EU STORAGE LEVELS DRIVES SPOT LNG DEMAND



#### Y/Y European LNG imports from origination continent, MT

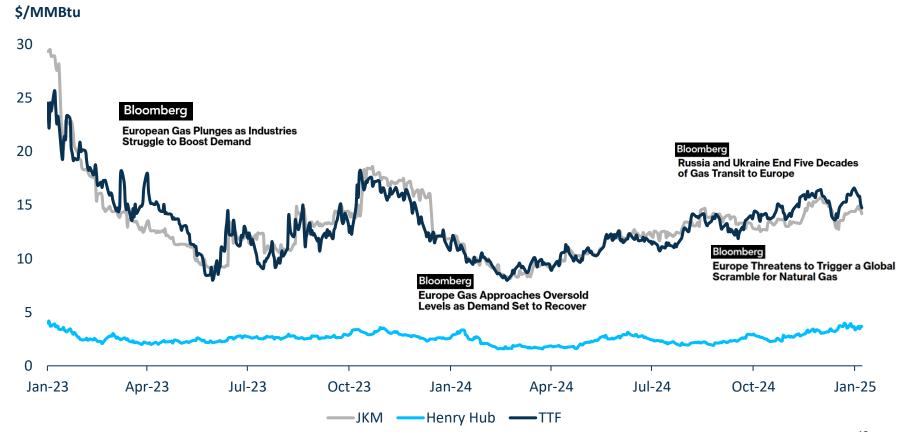


#### **EU natural gas storage inventory,** % of full



# JKM & TTF NOW AT ~\$15/MMBTU, UP ~80% FROM Q1-2024 LOWS

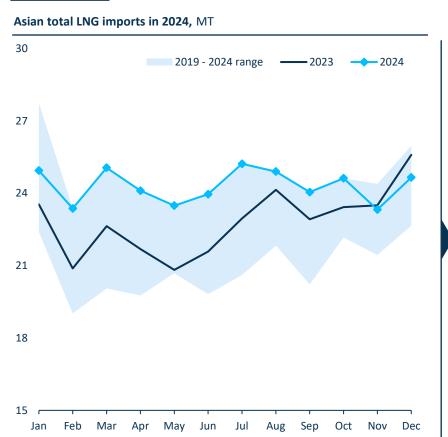


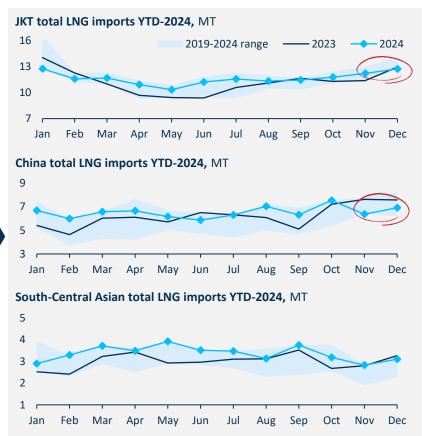


Source: Bloomberg

# LNG IMPORTS SHIFT IN Q4-24 AS EUROPE OUTBIDS ASIAN IMPORTERS



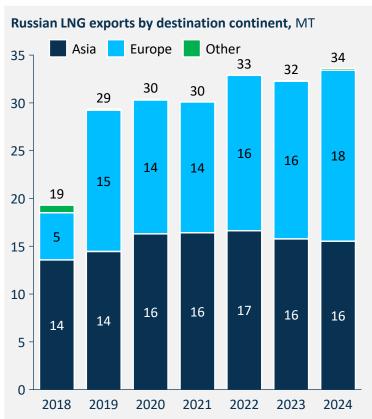


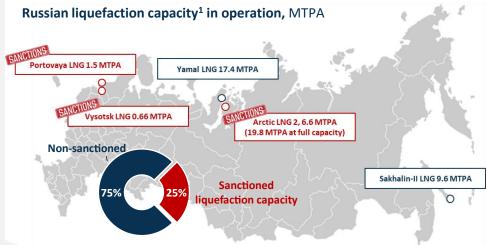


Source: Kpler 19

### **NEW SANCTIONS TARGET RUSSIAN LIQUEFACTION CAPACITY**



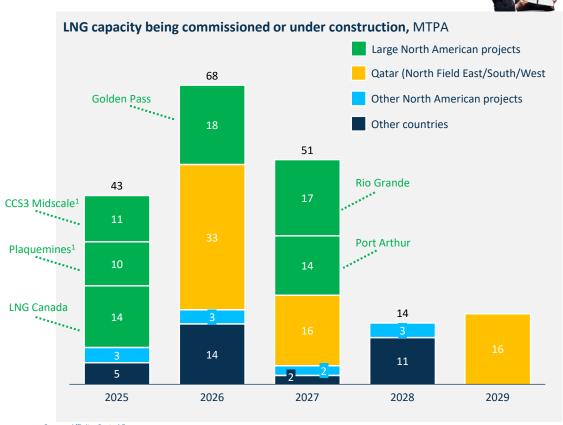




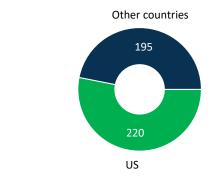
- The US Treasury introduced new sanctions targeting existing Russian liquefaction capacity, and comes in addition to the already sanctioned Arctic LNG 2 (6.6 MTPA) – new sanctions include the Portovaya LNG (1.5 MTPA) and Vysotsk LNG (0.66 MTPA) liquefaction plants
- This comes at a time when European gas inventory levels are depleting, and Europe is increasing both its relative and absolute import of Russian LNG
- The US also sanctioning LNG carriers linked to the sanctioned plants and Yamal LNG's ice-breaker fleet, signalling a willingness to affect operational infrastructure

# **EXECUTIVE ORDER TO UNLEASH NEW LIQUEFACTION CAPACITY**

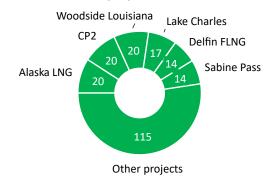




#### Global capacity under development ~415 MTPA...



#### ...of which new US projects total ~220 MTPA

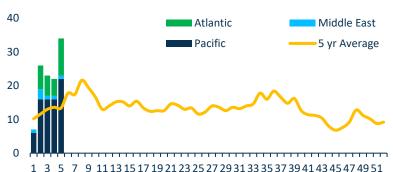


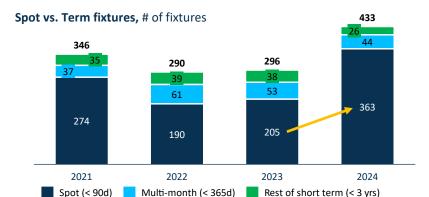
Source: Affinity, Rystad Energy

### HIGH VESSEL AVAILABILITY WEIGH ON SPOT RATES





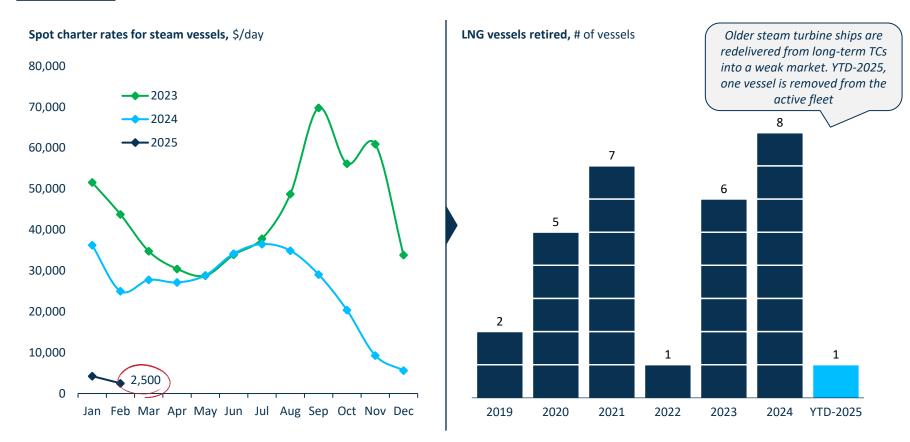




# Spot charter rates modern tonnage (2-stroke), \$'000/day 250 2024 2025 200 Average 2020-24 Sparks 150 100 50 1 3 5 7 9 11 13 15 17 19 21 23 25 27 29 31 33 35 37 39 41 43 45 47 49 51 53

# WEAK OUTLOOK FOR OLDER STEAM TONNAGE ACCELERATES SCRAPPING

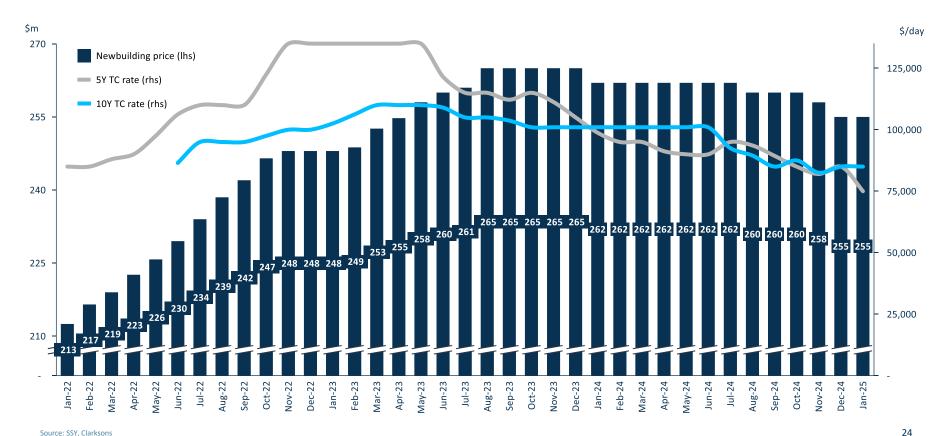




Source: Affinity, Clarksons

# NEWBUILDING PRICES STABILIZED, LONG-TERM RATES AT ~\$85,000/DAY



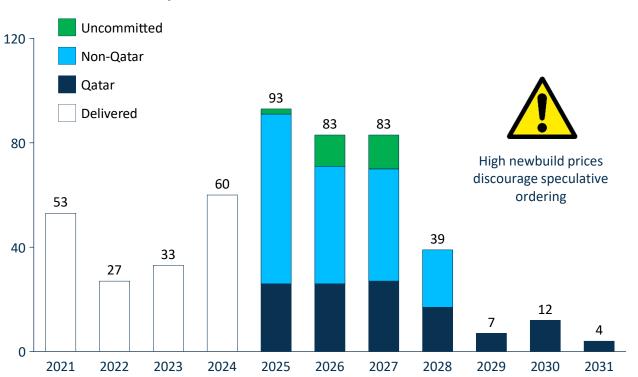


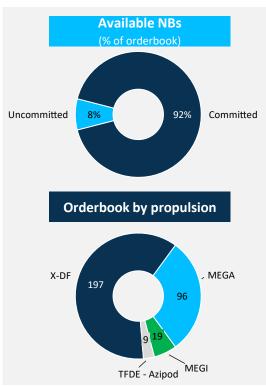
Source: SSY, Clarksons

### **OUR BACKLOG INSULATES US FROM NEAR TERM FLEET GROWTH**



#### LNGC newbuild delivery, # of vessels



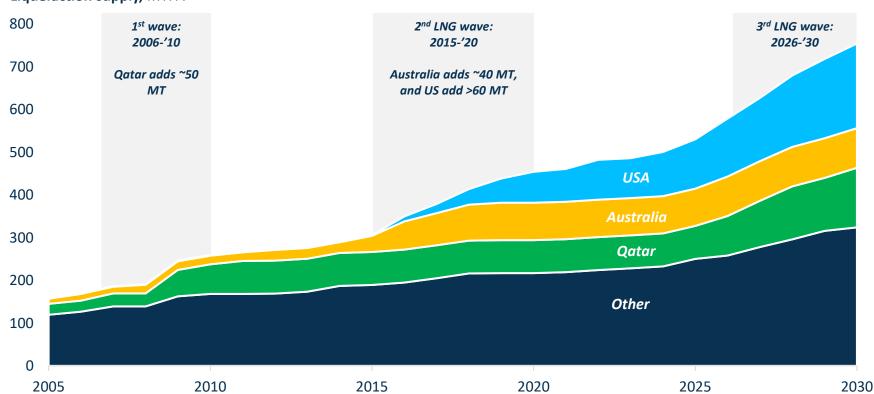


Source: Fearnleys, SSY 25

#### THIRD WAVE OF LNG WILL ADD >200 MTPA IN NEW CAPACITY



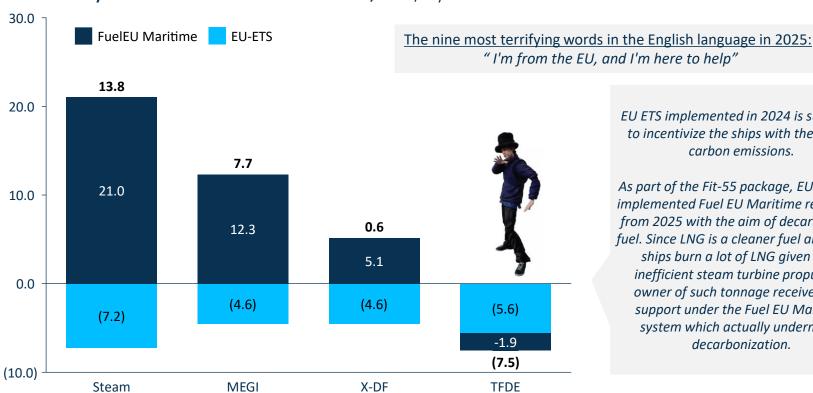




#### **EU REGULATORY INSANITY**



#### Estimated daily EU-ETS & FuelEU maritime cost 2025-29, €'000/day



EU ETS implemented in 2024 is supposed to incentivize the ships with the lowest carbon emissions.

As part of the Fit-55 package, EU has also implemented Fuel EU Maritime regulation from 2025 with the aim of decarbonizing fuel. Since LNG is a cleaner fuel and steam ships burn a lot of LNG given their inefficient steam turbine propulsion, owner of such tonnage receive more support under the Fuel EU Maritime system which actually undermines decarbonization.

#### PROPOSAL TO DE-LIST FROM OSLO STOCK EXCHANGE



- We are contemplating a voluntary delisting of Flex LNG stock from the Oslo Stock Exchange (OSE), while maintaining our listing on the New York Stock Exchange (NYSE)
- The decision is driven by the relatively high costs of maintaining a dual listing given divergent regulation particularly EU's Corporate Sustainability Reporting Directive (CSRD) and Central Securities Depository Regulation (CSDR) which will drive administrative costs of complying with dual reporting requirements
- At the same time, the vast majority of our trading occurs in the US. Additionally, NYSE is planning to increase their trading hours to 22 hours per day which will mitigate loss of Oslo trading hours
- For OSE shareholders with shares registered in VPS, the shares can be transferred to our US share registry agent, Computershare, which is a fairly straight forward process given the same ISIN number of the share
- A proposal for delisting will likely be presented at our Annual General Meeting in May 2025
- Further details to be provided in the AGM notice, which will be distributed in due course

# **Q4 HIGHLIGHTS**



**RESULTS** 

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RECENT EVENTS

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FLEX LNG

Thank you! Q&A

