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This presentation contains forward-looking statements, that reflect current views of Red Rock, Inc. (the "Company") with respect to, among other things, our operations and financial performance, all of which are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements, market trends, or industry results to differ materially from those expressed or implied by such forward-looking statements. Therefore, any statements contained herein that are not statements of historical fact may be forward-looking statements and should be evaluated as such. Without limiting the foregoing, the words "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative thereof and similar words and expressions are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those described in "Risk Factors" in the Company's Form 10-K, Form 10-Q and Form 8-K reports (including all amendments to those reports) filed with the Securities and Exchange Commission (the "SEC"). We assume no obligation to update or review any such forward-looking information, whether as a result of new information, future developments or otherwise.

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This presentation includes certain non-GAAP financial measures, including Adjusted EBITDA and Adjusted EBITDA Margin. Non-GAAP financial measures such as Adjusted EBITDA and Adjusted EBITDA Margin should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Please refer to the Annex A of this presentation for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

# | KEY INVESTMENT HIGHLIGHTS







Attractive and Growing Las Vegas Locals Market

Best-in-Class Assets in Best-in-Class Locations

Durable Business Model Built to Drive Free Cash Flow

High Return Durango Project is Next in Line

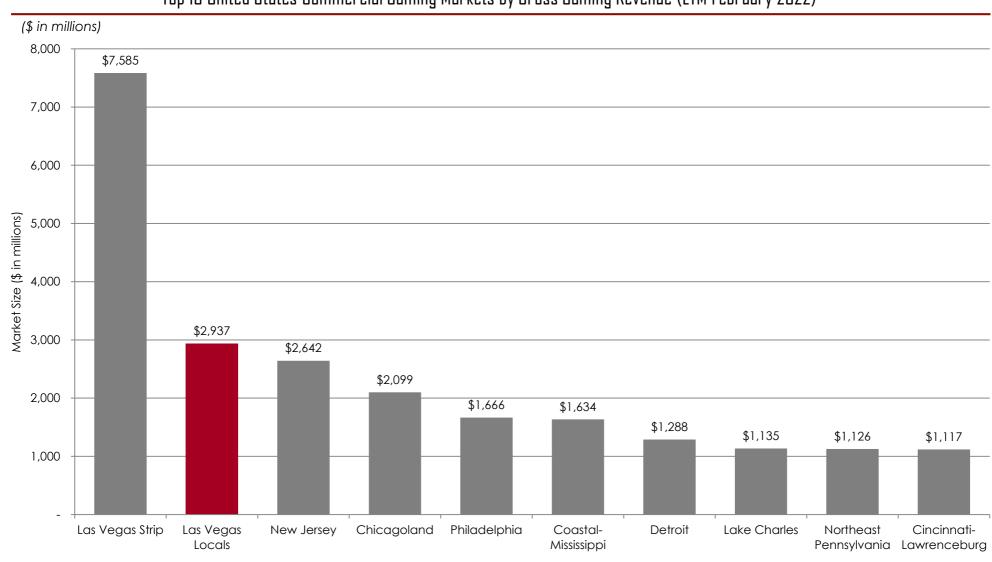
Owned Pipeline of Additional Growth Opportunities

Financial Performance – High Margins and Strong Balance Sheet



# | LAS VEGAS IS THE LARGEST REGIONAL GAMING MARKET

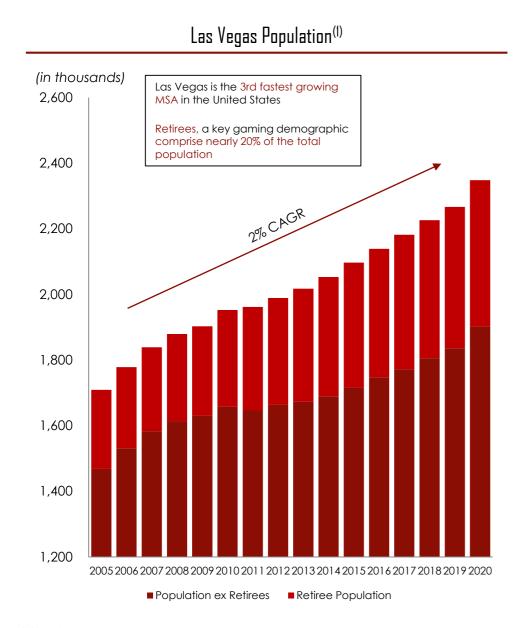
# Top 10 United States Commercial Gaming Markets by Gross Gaming Revenue (LTM February 2022)(1)(2)



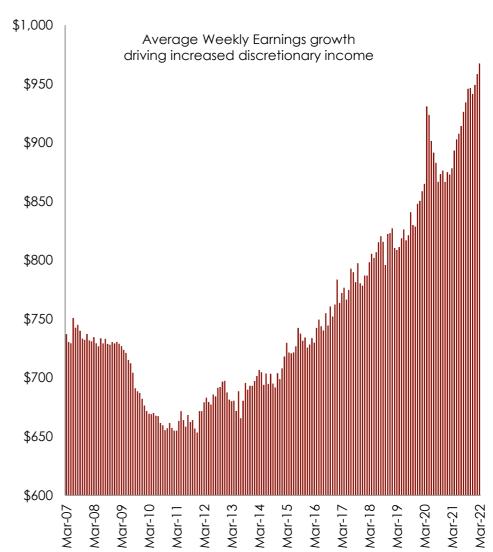
<sup>(1)</sup> State Gaming Control Boards and Commissions.

<sup>(2)</sup> Includes periods of time when casinos and resorts were either not open due to COVID-19 or operated with restrictions related to COVID-19.

### CONTINUED GROWING POPULATION AND DISCRETIONARY INCOME



# Average Weekly Earnings<sup>(1)</sup>



INVESTOR PRESENTATION: MAY 2022

<sup>(1)</sup> United States Census Bureau.

<sup>(2)</sup> Nevada Gaming Control Board.

### FAVORABLE COST OF LIVING AND LOW TAX RATES DRIVE POPULATION GROWTH

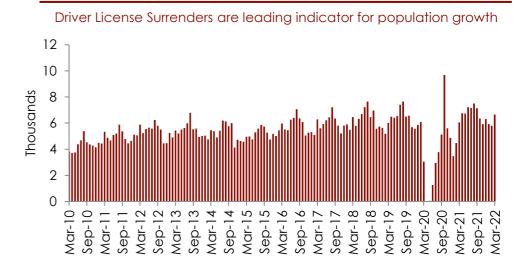
# Median Home Prices by County(1)

Clark County, NV	\$408,143
Maricopa County, AZ	\$344,619
San Bernardino County, CA	\$489,425
Wasatch County, UT	\$568,937
Los Angeles County, CA	\$791,389
King County, WA	\$817,547
San Francisco County, CA	\$1,230,797
San Mateo County, CA	\$1,247,073
Santa Clara County, CA	\$1,253,400

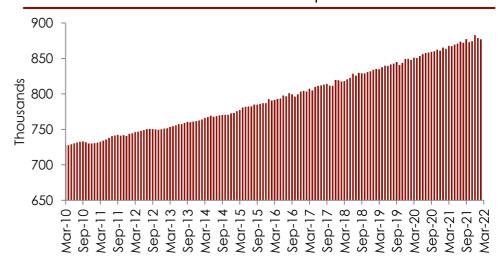
# Marginal Income Tax Rates(1)

	State Tax
California	13.30%
Oregon	9.90%
Idaho	6.93%
Utah	4.95%
Arizona	4.50%
Nevada	NO STATE TAX

# Driver License Surrenders (2)



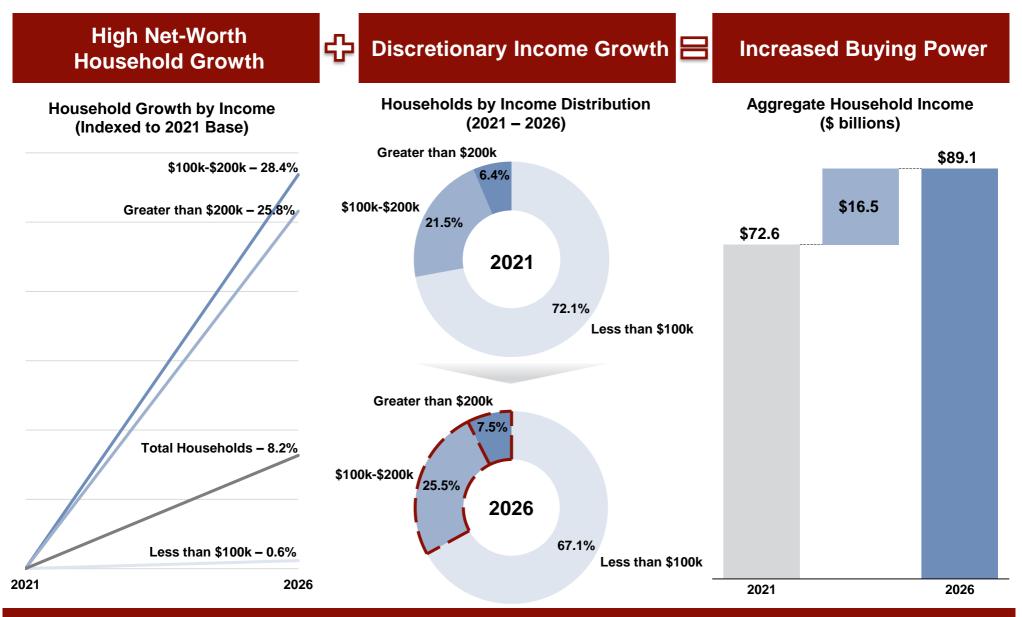
# Electric Meter Hookups<sup>(2)</sup>



<sup>(1)</sup> National Association of Realtors and Tax Foundation. Reflects the highest tier tax rates for the respective state.

<sup>(2)</sup> UNLV Center for Business and Economic Research.

# HIGH NET WORTH POPULATION FUELING SUSTAINABLE GROWTH(1)



Additional \$17 billion of household income coming to Las Vegas in the next five years

# BEST IN CLASS ASSETS IN BEST IN CLASS LOCATIONS



### BEST-IN-CLASS ASSETS OFFERING A VARIETY OF AMENITIES

# **Current Properties**

Red Rock Casino Resort & Spa

Green Valley Ranch Resort Spa & Casino

**Boulder Station** 

Palace Station

Santa Fe Station

Sunset Station

Wild Wild West

Wildfire Anthem

Wildfire Boulder

Wildfire Lake Mead

Wildfire Rancho

Wildfire Sunset

Wildfire Valley View

Barley's (50% Owned)

The Greens (50% Owned)

Wildfire Lanes (50% Owned)

Fiesta Henderson (currently closed)

Fiesta Rancho (currently closed)

Texas Station (currently closed)

# **Development Sites**

Durango (currently under development)	71 acres
Skye Canyon	47.3 acres
Cactus	56.6 acres
Castaways	5 acres
Town Center	58.2 acres
Inspirada	45 acres
Viva (Tropicana & I-215)	96.4 acres
Reno (Convention Center)	7.8 acres

### Gaming<sup>(1)</sup>

17,970 Slots 293 Table Games

### **Race and Sports Books**

State-of-the-Art Facilities

### **Resorts / Hotels**

3.081 Rooms

# Convention / meeting space

334,000 SQ FT

### **Resort Amenities**

World-class Pools and Spas

### **Entertainment**

15 Live Entertainment Venues

### Restaurants

66 Venues

# **Nightlife**

66 Bars and Lounges

# **Bowling**

280 Lanes

### **Movies**

105 Screens

<sup>(1)</sup> Sourced from RRR 10-k filings and includes closed properties.

### UNPARALLELED DISTRIBUTION AND SCALE

- 19 properties strategically distributed throughout the Las Vegas metropolitan area
- Properties are conveniently located on major highways, interstates and arterials
- Over 90% of Las Vegas population lives within 5 miles of a Red Rock property
- 69% of residential development is within 3-miles of an existing property or development site owned by the Company<sup>(1)</sup>



(1) Applied Analysis Residential Development Proximity Study 2020.

- Red Rock Santa Fe Station
- Fiesta Rancho
- Texas Station
- Palace Station
- **Boulder Station**
- Green Valley Ranch Sunset Station
- Fiesta Henderson



# THE RED ROCK ADVANTAGE - BACK TO BASICS



**QUALITY ASSETS** 



- Best in class assets with amenities for all ages and income levels
- No deferred capital maintenance



LOCAL VALUE



- #1 Locals loyalty program
- Amenities priced for repeat customer visits



UNMATCHED CONVENIENCE



- Over 90% of population within 5-miles of one of our properties
- Expansive free parking providing immediate access to gaming floor



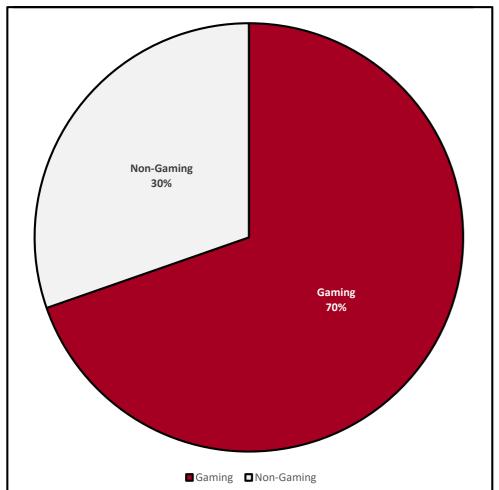
**LOYAL CUSTOMER** 



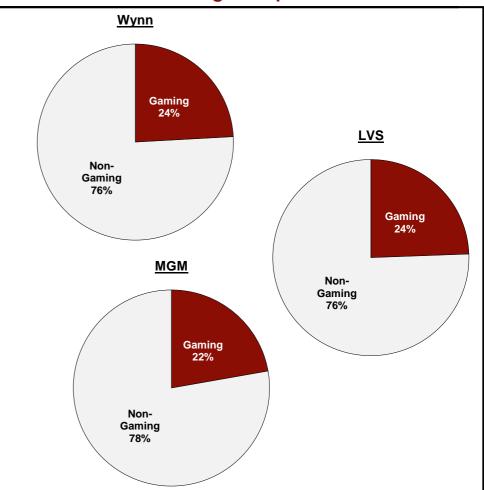
- Over 5.7 million members in the Boarding Pass program
- Approximately 50% of slot revenue driven by customers visiting our properties on average 4 or more times per month

# GAMING CENTRIC BUSINESS MODEL DRIVES MARGIN PERFORMANCE

**Red Rock Q1-22**(1)

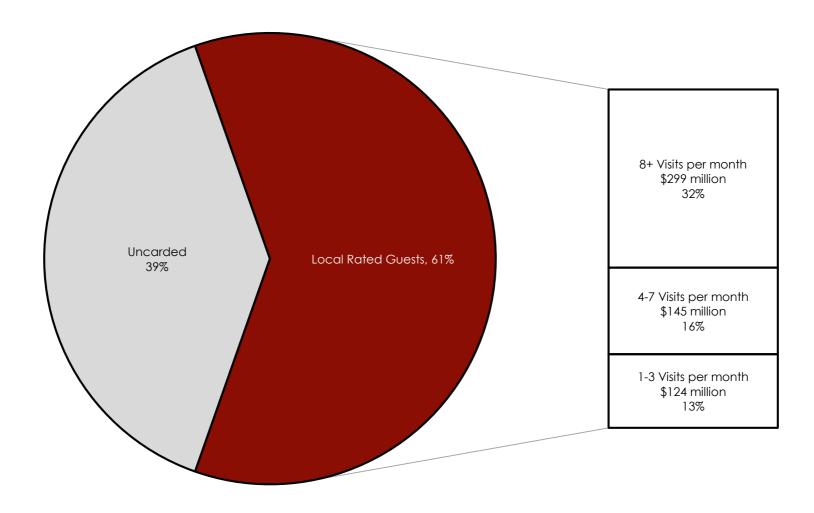


Las Vegas Strip(1)



Red Rock generates more than 2/3rds of its revenue from high margin gaming

# | LOYAL SLOT CUSTOMER OFFERS RECURRING REVENUE STREAM



# Almost 50% of slot revenue<sup>(2)</sup> generated by high frequency local guests

<sup>(1)</sup> Company data for Phase I properties only.

<sup>(2)</sup> Slot revenue excludes Rated Out-of-Town guests.



### PROJECT OVERVIEW

- Ideally located off the 215 Expressway and Durango
- Fastest growing population of any area in the Las Vegas Valley
- Offers some of the most favorable demographics in our portfolio
- No non-restricted gaming competitors within a 5 mile radius
- Expected to generate an investment return consistent with past greenfield projects in the Company portfolio
- Construction began in January 2022 and will take approximately 18-24 months
- The project is expected to cost \$750 million, with approximately 70% of project under GMP.



# | PROPERTY PROGRAM OVERVIEW

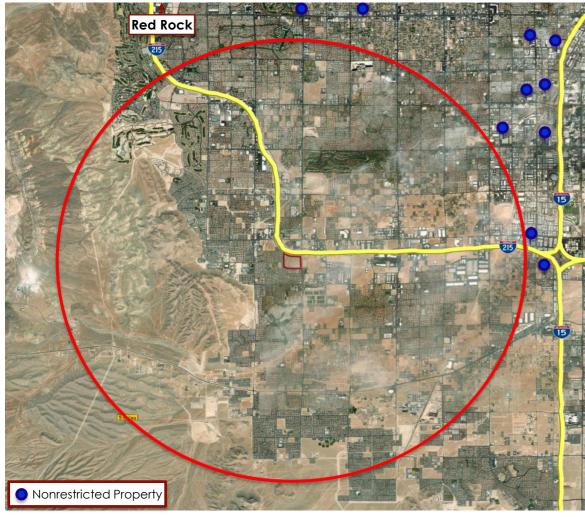
- 533k square foot property with over 73k square feet of casino floor
- More than 2,000 slot machines with 46 table games
- Over 200 luxury rooms and suite product
- 4 full-service restaurants
- Over 20k square feet of meeting & banquet space
- Resort-style pool
- Experiential Race & Sports Book





Luxury-style property with amenities that will appeal to the Las Vegas local customer

# | LOCATION OVERVIEW



(1) Red circle represents a 5 mile radius around the Durango property

- Convenient access off the 215
  Expressway and Durango
- Approximately 260,000 people above age 21 within a 5 mile radius
- Within a 5 mile radius, 21+
  population per gaming position of
  51 is 2x that of Red Rock and GVR
- 71 acres directly adjacent to the 215 Expressway, which handles over 166,000 vehicles per day
- No non-restricted gaming competitors within a 5 mile radius

Durango's superior location provides for a sustainable competitive advantage

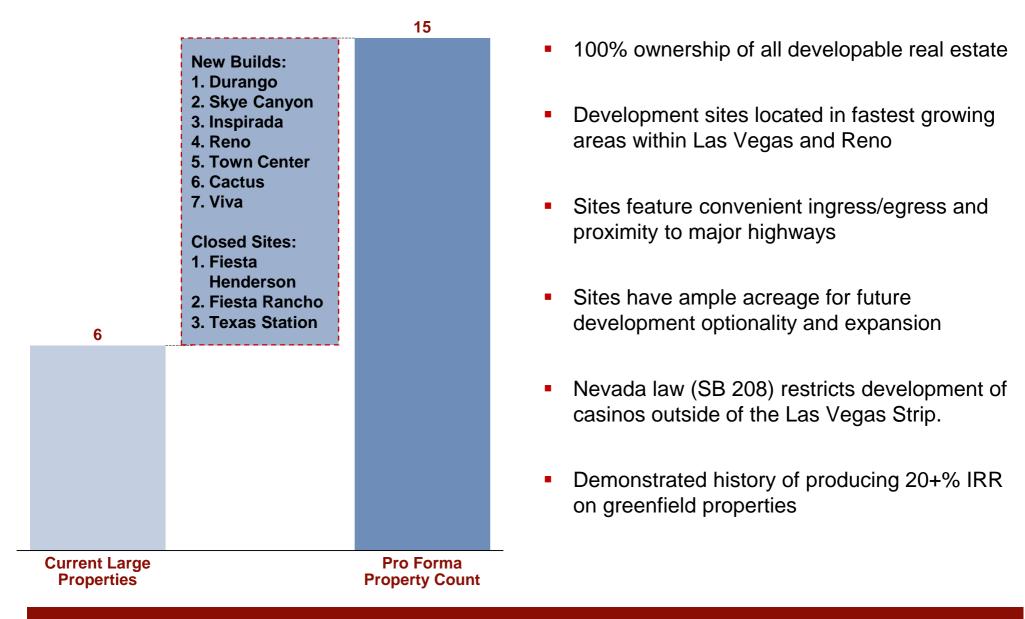
# | NEIGHBORHOOD DEMOGRAPHICS OVERVIEW

Within 5 mile radius of property:	Durango	Red Rock	Green Valley Ranch
<u>Population</u>			
21+ Population ('26 Estimate)	260,215	221,060	262,890
growth from '21-'26	31,539	20,420	25,058
Total Rooftops ('26)	133,159	115,637	135,363
Average Daily Traffic Counts	166,000	155,000	209,000
<u>Wealth</u>			
Median Household Income ('26)	\$70,960	\$74,839	\$75,170
Median Home Value ('21)	\$389,097	\$410,530	\$388,803
Gaming Supply			
Number of Casino-Resorts (incl. Durango)	1	3	3
Number of Taverns / Convenience Gaming	177	138	103
Total Gaming Positions	5,107	9,284	10,414
21+ Population ('26) per Gaming Position	51	24	25

Durango has compelling demographics when compared to Red Rock and Green Valley Ranch

# OWNED PIPELINE OF ADDITIONAL GROWTH OPPORTUNITIES red rock resorts Inspirada 5-mile Demographic Highlights(1) 156,583 2026 Projected Population1.88% 2021-2026 Projected Population CAGR \$86,442 Median Household Income Median Home Value \$445,667 No Unrestricted Gaming supply (1) source: ArcGIS.

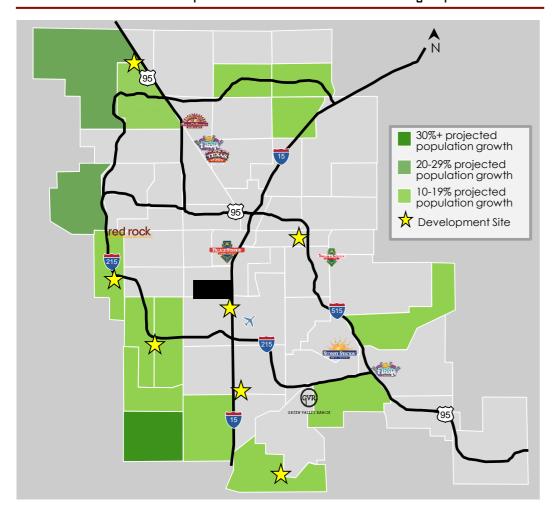
# WE OWN THE BEST GROWTH PIPELINE IN GAMING



Clear path to expand current large property footprint, with development funded by operating cash flow

### WE ARE SUCCESSFUL GREENFIELD DEVELOPERS

# We Own Future Development Sites Near Fastest Growing Populations(1)





Red Rock Resorts has generated an IRR<sup>(2)(3)(4)</sup> of 20.0% on its Greenfield developed properties since 1993

# Our designed and built resorts generated outsized returns for our investors

- (1) Source: DemographicsNow projected population growth from 2020 to 2025.
- (2) IRR calculated using historical property EBIT plus terminal value calculated using Gordon Growth Model.
- (3) Palace based on available operating data from 1993.
- (4) Does not include Santa Fe, Texas Station, Fiesta Rancho and Fiesta Henderson, which Red Rock Resorts acquired.

# HIGH BARRIERS TO ENTRY AND STABLE REGULATORY ENVIRONMENT CHARACTERIZE LAS VEGAS LOCALS MARKET

# High Barriers to Entry

# Las Vegas Regional Market

- Nevada law (SB 208) significantly limits the development of casinos outside of the Strip
- Red Rock controls most major gaming development sites in Las Vegas Valley

# Other Regional Markets

- Issuance of additional licenses within existing markets
- Competition from adjacent states with existing or future gaming
- Competition from state lotteries, VLT parlors, mini-casinos and other forms of gaming

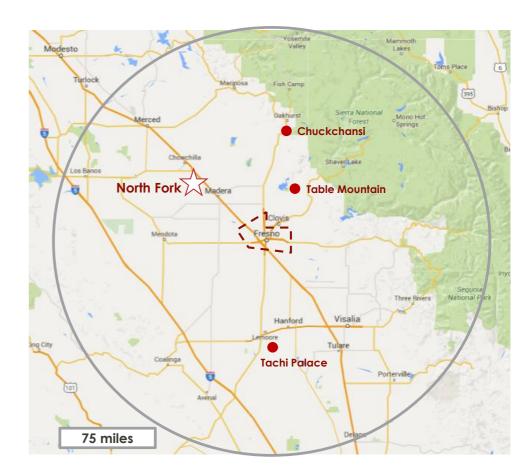
# Regulatory Stability

- Stable regulatory environment and experienced regulators
- Have overseen gaming for over 80 years

 Newer markets remain subject to ongoing regulatory changes (e.g., gaming expansion, aggressive interpretation of existing gaming laws, smoking bans, etc.)

### NORTH FORK OPPORTUNITY

- Most convenient and accessible location in Central California
- 305 acres directly adjacent to Highway 99 which handles over 81,000 vehicles per day
- Over 5.8 million people located within 2 hours of development site.
- Project expected to include approximately 2,000 slot machines, 40 table games and several food options
- Land in trust
- Project currently in design



We have been successfully developing and managing Native American casino developments for over 17 years

# | MONETIZE UNDEVELOPED REAL ESTATE TO UNLOCK HIDDEN EQUITY VALUE AND ACCELERATE DELEVERAGING

Las	Vegas,	NV

Reno, NV

Land Parcel	Acreage	Land Parcel	Acreage
Durango <sup>(1)</sup>	71	Convention Center	7.8
Skye Canyon	47.3		
Cactus	56.6		
Town Center	58.2		
Inspirada	45		
Viva	96.4		
Castaways	5		
Las Vegas Total	379.5	Reno Total	7.8

We sold the 88.7 acre Mt. Rose land for \$32m in November 2021

We own over 387 acres of strategically located real estate in Las Vegas and Reno

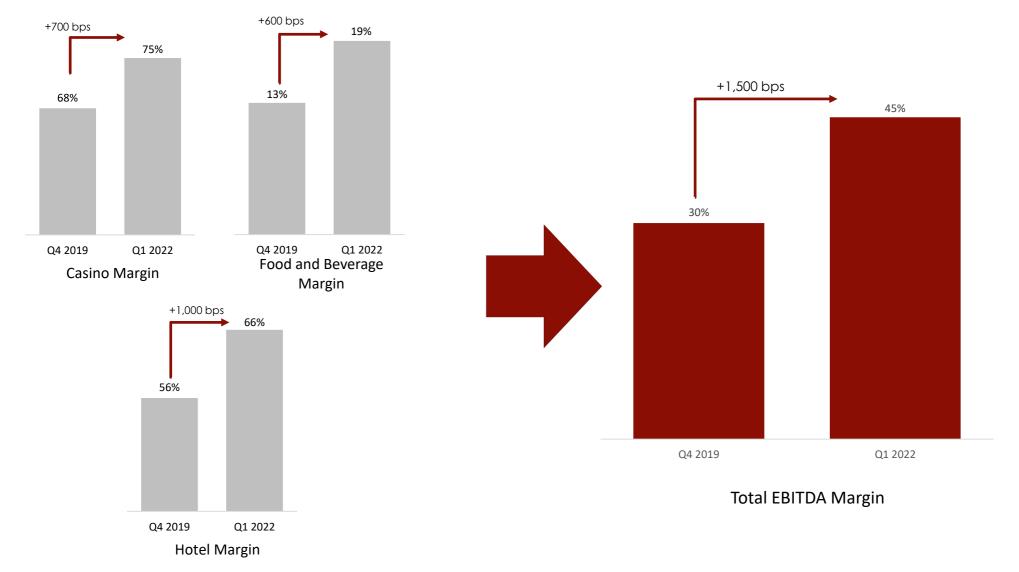


# | Q4 2021 OPERATING RESULTS(1)

(\$ in thousands)	Three Months Ended March 31,				Twelve Months Ended March 31,			
	 2022		2021		2022		2021	
Net revenues								
Las Vegas operations	\$ 399,730	\$	342,817	\$	1,659,351	\$	1,080,794	
Native American management	 -		8,087	<u> </u>	205		70,267	
Reportable segment net revenues	399,730		350,904		1,659,556		1,151,061	
Corporate and other	 1,906		1,715		7,360		6,615	
Net revenues	\$ 401,636	\$	352,619	\$	1,666,916		1,157,676	
Adjusted EBITDA								
Las Vegas operations	\$ 194,604	\$	160,680	\$	819,856	\$	427,329	
Native American management	 (2,196)		7,604		(1,991)		67,443	
Reportable segment Adjusted EBITDA	192,408		168,284		817,865		494,772	
Corporate and other	(13,660)		(11,635)		(54,775)		(43,938)	
Adjusted EBITDA	\$ 178,748	\$	156,649	\$	763,090	\$	450,834	
Adjusted EBITDA Margin	 							
Las Vegas operations	 48.7%		46.9%		49.4%		39.5%	
Consolidated	 44.5%		44.4%		45.8%		38.9%	

Streamlined cost structure and increased operational leverage drives sustainable margin expansion

# OPERATIONAL DISCIPLINE HAS LED TO HISTORICALLY HIGH MARGINS(1)

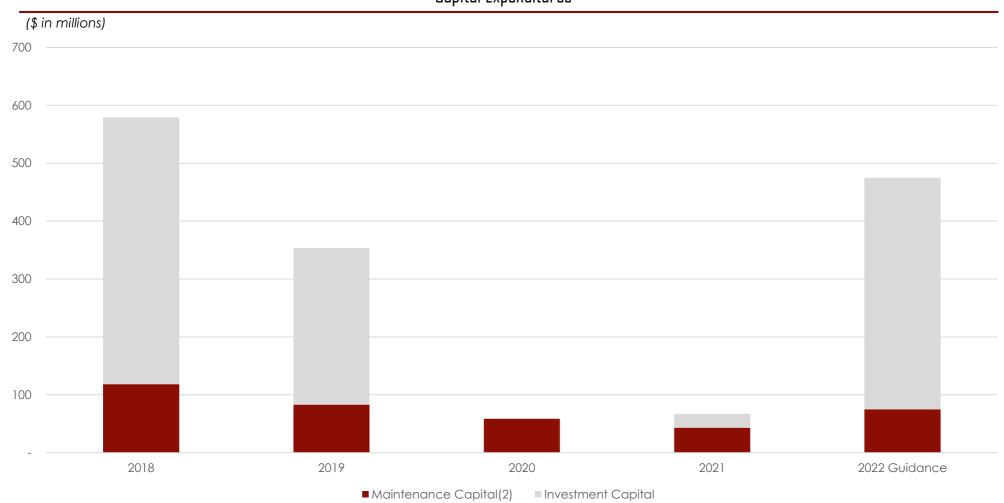


# Company achieved target of over \$200 million in annual cost savings

INVESTOR PRESENTATION: MAY 2022

# | LOW MAINTENANCE CAPITAL PROFILE





# Assets well maintained with no deferred maintenance capital

<sup>(1)</sup> Represents consolidated results for Red Rock Resorts as of March 31, 2022.

<sup>(2)</sup> Maintenance capital net of related Payables.

# | FREE CASH FLOW GENERATION DRIVES RAPID DELEVERAGING (1)

	Q2-21	Q3-21	Q4-21	Q1-22	TTM
EBITDA	210,157	184,523	189,662	178,748	763,090
less: Cash Interest	(24,189)	(28,330)	(19,148)	(25,942)	(97,609)
Plus: Change in Working Capital	161	2,492	(37,175)	2,807	(31,714)
less: Capital Expenditures	(8,520)	(9,444)	(17,235)	(10,763)	(45,963)
less: Other Expenditures	-	-	-	-	-
less: Distributions	(23,833)	(17,660)	(19,273)	(10,302)	(71,068)
less: Cash Taxes	-	-	-	-	-
Operating Free Cash Flow	153,777	131,581	96,830	134,548	516,735
Shares Outstanding	116,359	114,682	107,412	107,458	107,458
Free Cash Flow per Share Free Cash Flow Yield	\$1.32 73%	\$1.15 71%	\$0.90 51%	\$1.25 75%	\$4.81 68%
Beginning Principal Balance of Debt	2,867,624	2,717,181	2,679,716	2,892,898	2,867,624
less: Cash from Balance Sheet	-	-	-	-	-
less: FCF used to pay down debt	(150,444)	(37,464)	(286,819)	(6,478)	(481,204)
plus: Debt Issuance	-	-	500,000	-	500,000
Ending Principal Balance of Debt	2,717,181	2,679,716	2,892,898	2,886,420	2,886,420
less: ending Cash on Balance Sheet	90,988	89,925	275,281	336,566	336,566
Net Debt	2,626,192	2,589,791	2,617,617	2,549,854	2,549,854

# We have converted 66% of EBITDA to Free Cash Flow since reopening<sup>(2)</sup>

<sup>(1)</sup> Consolidated results for RRR as of March 31, 2022.

# | LOW COST CAPITAL STRUCTURE

	Spread	Rate <sup>(1)</sup>	Maturity	Amount as of 3/31/2022
Cash				336,566
Revolver	L+1.50%	2.000%	February 2025	-
Term Loan A	L+1.50%	2.000%	February 2025	170,051
Term Loan B <sup>(2)</sup>	L+2.25%	2.750%	February 2027	1,484,786
Senior Secured Debt				1,654,836
Senior Notes (2028)		4.500%	February 2028	690,796
Senior Notes (2031)		4.625%	December 2031	500,000
Other		3.826%		40,788
Total Debt <sup>(3)</sup>		3.42%		2,886,420
Net Debt				2,549,854
March 2022 TTM EBITDA				763,090
Gross Leverage				3.8x
Net Leverage				3.3x

Stable and low cost capital structure with nearest maturity not until 2025 ensures maximum flexibility

<sup>(1)</sup> Total Rate includes LIBOR of 50 bps

<sup>(2)</sup> Term Loan B includes LIBOR floor of 25 bps





# | NET INCOME TO ADJUSTED EBITDA RECONCILIATION (1)

(\$ in thousands)		Three Months	Ended M	larch 31, (1)	Twelve Months Ended March 31, (1)			
	2022		2021		2022		2021	
Net income (loss)	\$	92,245	\$	(106,563)	\$	553,638	\$	(103,306)
Adjustments								
Depreciation and amortization		33,425		54,255		136,961		227,112
Share-based compensation		3,505		2,741		13,492		9,574
Write-downs and other, net		10,180		260		(8,757)		27,975
Asset impairment		-		169,733		-		169,733
Loss on sale of Palms		-		-		7,931		-
Losses from Palms assets held for sale		-		-		6,211		-
Interest expense, net		26,674		27,267		102,613		119,674
Loss on extinguishment of debt		-		8,140		5,352		(3,511)
Provision for income tax		12,719		217		(56,785)		1,113
Other		-		599		2,434		2,470
Adjusted EBITDA	<u>\$</u>	178,748	\$	156,649	\$	763,090	\$	450,834
Adjusted EBITDA								
Las Vegas operations	\$	194,604	\$	160,680	\$	819,856	\$	427,329
Native American management		(2,196)		7,604		(1,991)		67,443
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