# 2<sup>nd</sup> QUARTER RESULTS

2022



## 5

## **FINANCIAL HIGHLIGHTS 2Q22**





### **Recurring Net Income**



## **Expanded Loan Portfolio**



#### **Client NII**

R\$16.9bn

**▲**7.1% q/q

▲25.8% y/y



### Insurance, Pension Plans and Capitalization

**R\$3.7**bn

▲12.8% q/q

▲135.5% y/y



### **Fee and Commission Income**

R\$9.0bn

▲4.2% g/g

▲6.7% v/v



## **Operating Expenses**

R\$11.5bn

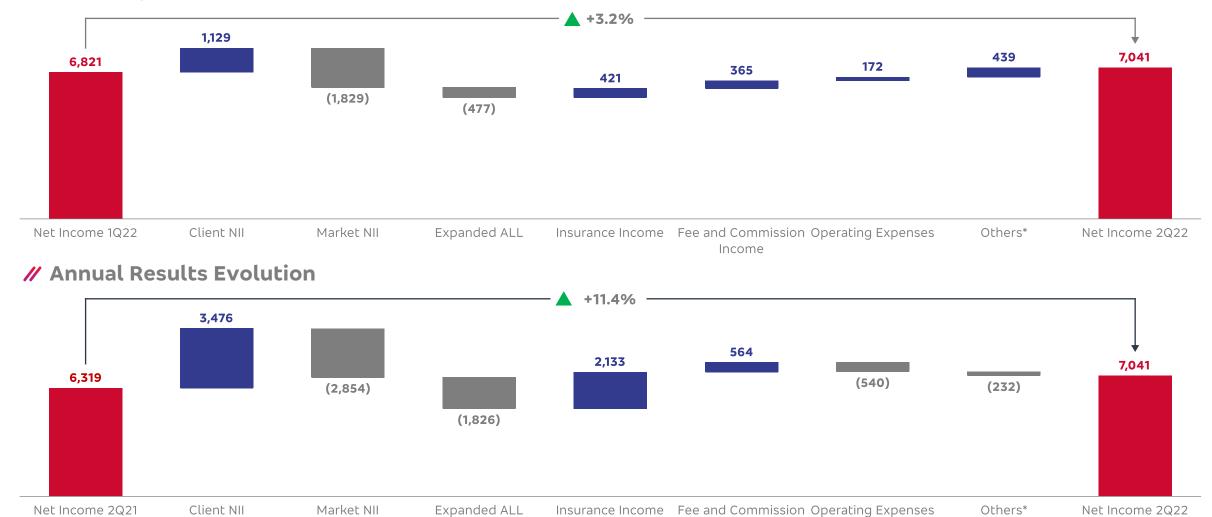
▼-1.5% q/q

▲ 4.9% y/y

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## **OPERATIONAL EVOLUTION**

### **// Quarterly Results Evolution**



Income

<sup>\*</sup> Tax Expenses, Equity in the earnings (losses) of unconsolidated and jointly controlled subsidiaries, Non-Operating Income, Income Tax/Social Contribution and Non-controlling interest in subsidiaries.

## **LOAN PORTFOLIO**

#### Variation %

R\$ million	Jun/22	Jun/22 x Mar/22	Jun/22 x Jun/21
Large Corporates	343,119	2.3	17.1
Micro, Small and Medium-Sized Enterprises	170,705	1.8	15.5
Individuals	341,557	3.1	19.6
#EXPANDED LOAN PORTFOLIO	855,381	2.5	17.7

#### CREDIT CARDS

**+46.4%** Increase in the card base and in Jun22 x Jun21 the average spend per card

#### CDC/VEHICLES FINANCING

+16.7% Jun22 x Jun21

Leader in origination with acceleration in pre-owned vehicles

#### PERSONAL LOANS

+20.9% Evolution in the definition of J<sub>un22 x Jun21</sub> limits and risk-adjusted pricing

#### RURAL LOANS - COMPANIES

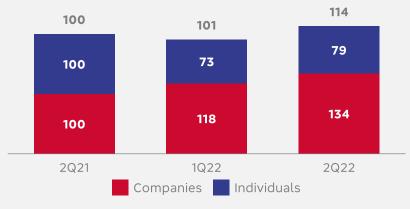
**+32.1%** 14 Agro platforms;

Jun22 x Jun21

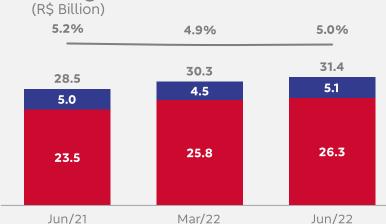
Only bank member of the ILPF Network (Embrapa initiative)

## **//** Loan Origination





### // Renegotiated Portfolio



Mar/22 Jun/21 Originated from active portfolio

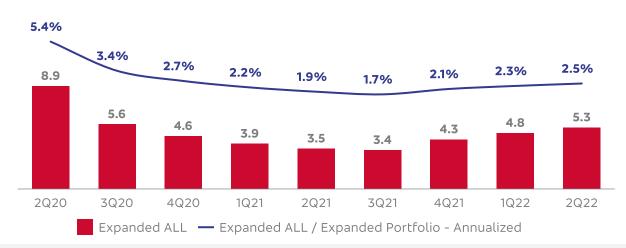
Originated from portfolio in write-off

- Renegotiated Portfolio / Bacen Portfolio

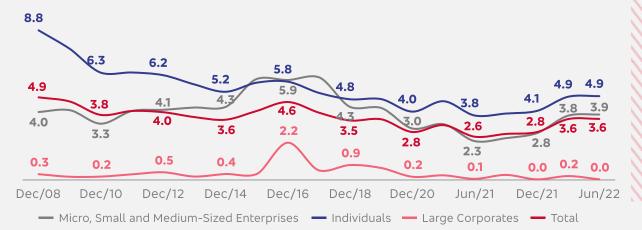
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## **DELIQUENCY RATIO AND ALLOWANCE FOR LOAN LOSSES**

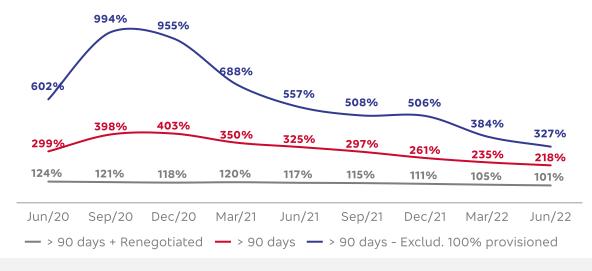




## **// NPL 15 to 90 Days** (%)



### // Coverage Ratio

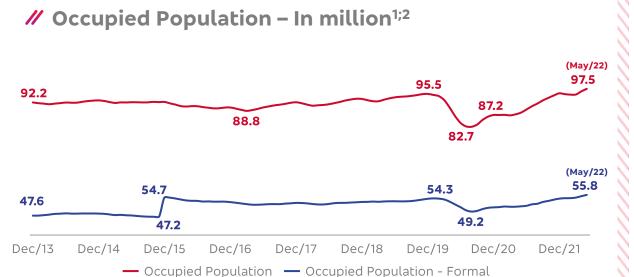


## **NPL Over 90 Days** (%)



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## **ECONOMIC VARIABLES THAT INFLUENCE CREDIT**



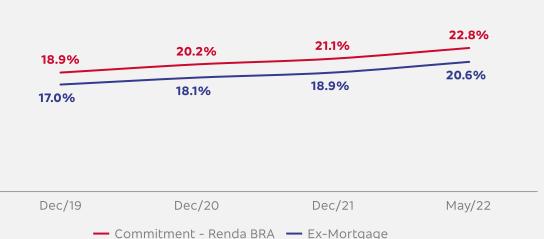








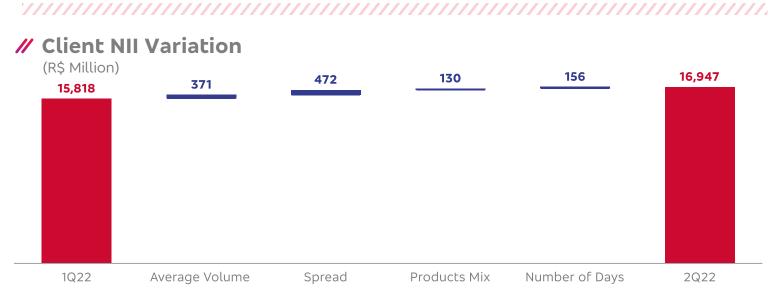
#### // Income Commitment – Renda BRA<sup>3;4</sup> (Only customers with loan operations)



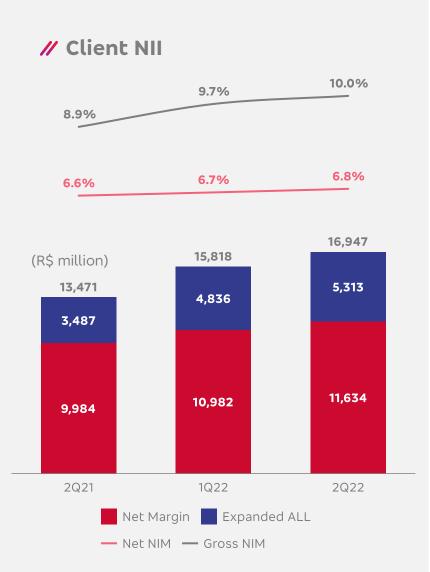
## **NET INTEREST INCOME**

#### Variation %

2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21
16,361	33,422	(4.1)	4.0	6.7
16,947	32,766	7.1	25.8	22.7
702,799	693,193	2.8	12.5	12.3
10.0%	9.8%	0.3 p.p.	1.1 p.p.	0.8 p.p.
(587)	656	(147.2)	(125.9)	(85.8)
	16,361 16,947 702,799 10.0%	16,361     33,422       16,947     32,766       702,799     693,193       10.0%     9.8%	16,361 33,422 (4.1) 16,947 32,766 7.1 702,799 693,193 2.8 10.0% 9.8% 0.3 p.p.	2Q22       1H22       1Q22       2Q21         16,361       33,422       (4.1)       4.0         16,947       32,766       7.1       25.8         702,799       693,193       2.8       12.5         10.0%       9.8%       0.3 p.p.       1.1 p.p.

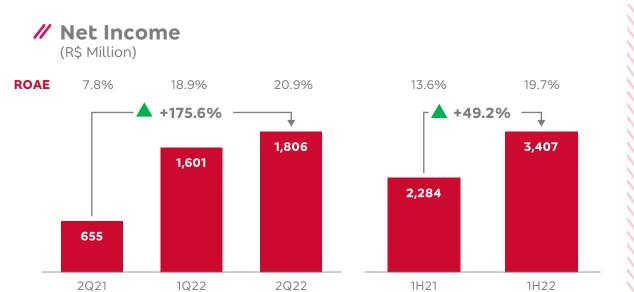


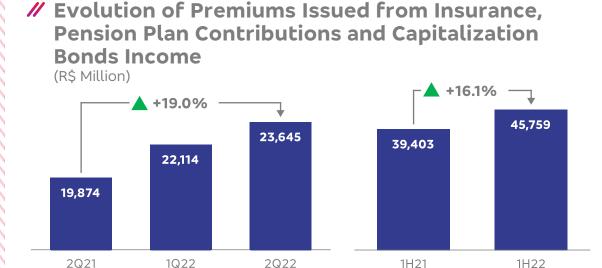
<sup>1-</sup> Relates to the income from operations made with assets (loans and other) and liabilities sensible to spreads. The result calculation of the assets sensible to spread considers the original rate of the deducted operations from the internal funding cost and the liabilities result represents the difference between the cost of raising funds and the internal transfer rate of these funds; and 2- Composed by Assets and Liabilities Management (ALM), Trading and Working Capital.

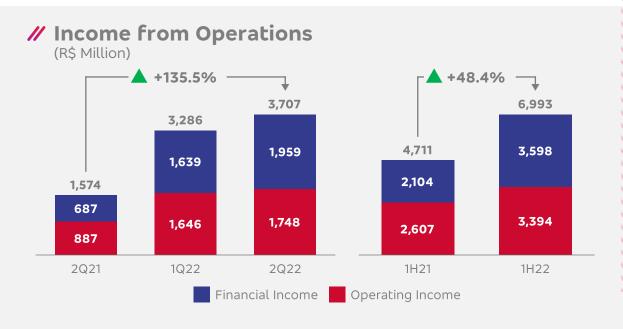


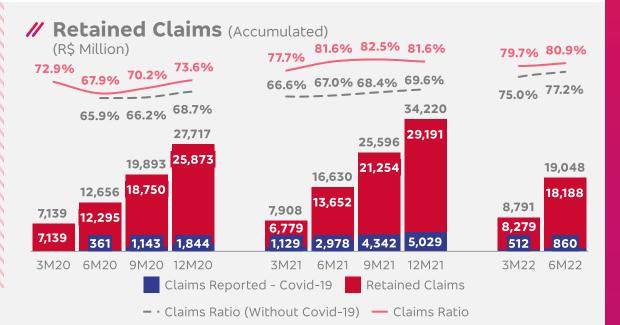


## **INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS**











## **FEE AND COMMISSION INCOME**

#### Variation %

Checking Account       1,944       3,893       (0.3)       (2.8)         Asset Management       770       1,551       (1.4)       (7.0)         Other       2,795       5,533       2.1       (1.6)         # FEE AND COMMISSION INCOME       8,976       17,587       4.2       6.7	(1.3) (4.6) 0.1 <b>6.7</b>
Asset Management 770 1,551 (1.4) (7.0)	(4.6)
Checking Account 1,944 3,893 (0.3) (2.8)	(1.3)
Card Income 3,467 6,610 10.3 26.3	22.8
R\$ million 2Q22 1H22 2Q22 x 1Q22 2Q21	1H22 x 1H21

CREDIT CARDS

R\$73.6bn 32% increase in volume traded

TOTAL CLIENTS

**75.5**MM

4.3MM increase in the customer base



**Increase in penetration** in the Exclusive and Prime segments

**Higher volume** of digital sales: **Like** and **Neo** 

New features enhancing customer experience

**Higher spending** on Travel and Entertainment, Fuel and Food, in addition to the inflation impact



## **OPERATING EXPENSES**

**Variation** % 2Q22 x 2Q22 x 1H22 x R\$ million 2Q22 1H22 1Q22 2Q21 1H21 Personnel Expenses 5,718 11.219 3.9 10.1 11.7 Administrative Expenses 5.344 10,427 5.1 6.6 6.1 Other Operating Income / (Expenses) 1,586 (58.1)(45.4)(27.3)468 **// OPERATING EXPENSES** 11,530 23,232 (1.5)4.9 4.7

#### **OPERATING EXPENSES**

**+4.7%**1H22 X 1H21

Increase below the accumulated inflation in the period

#### EFFICIENCY RATIO

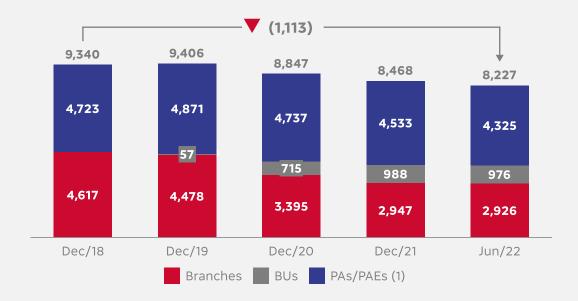
**42.4%** (Quarterly)

1.1 p.p. improvement in the quarterly comparison



Accumulated 11.9% 10.7% 12 months IPCA IGP-M

## // Optimization of Physical Presence



**-1,691** Branches\* **+976** BUs\*

**Transformation** in the service format

**24.8k** Relatioship Managers/Bankers **1,041** Investment Specialists

Focus on face-to-face and remote consultancy on Loans, Investments and Insurance

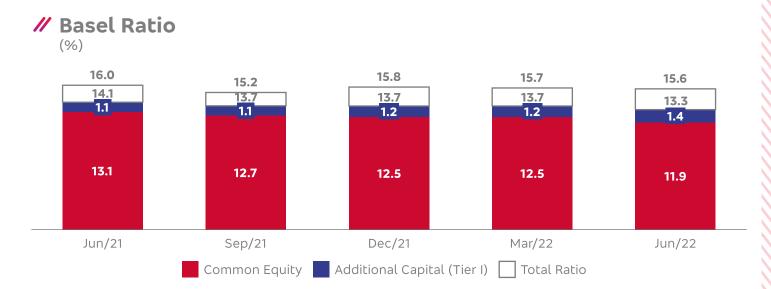
**+40 thousand**Correspondent banks

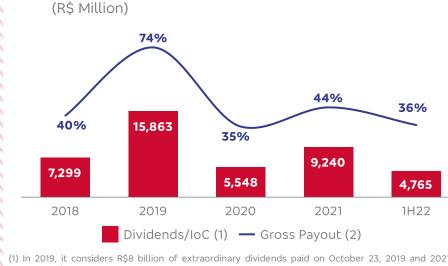
**Capillarity** with Bradesco Expresso

<sup>\*</sup> Since 2018;
(1) PAs = Service Centers: PAEs = Electronic Service Centers.



## CAPITAL AND LIQUIDITY





(1) In 2019, it considers R\$8 billion of extraordinary dividends paid on October 23, 2019 and 2021, it considers R\$2.2 billion of complementary dividends/Interest on Shareholders' Equity paid on December 30, 2021; and (2) Calculated based on book net income after the legal reserve adjustment.

#### **// Change in The Tier I Capital Index - Quarter** (%) 13.7 13.3 1.2 (0.3)(0.3)1.4 (0.4)(0.3)12.5 11.9 Limits<sup>1</sup> 9.5 Tier I 8.0 Common Equity Mar/22 Net Income Equity Interest on Regulatory Effects of Jun/22 2022 Valuation Shareholders' Change (2) Prudential Adjustments -Equity Adjustments MTM Common Equity Additional Capital

## **// Liquidity Ratios**

// Dividends and IoC

168.5%

▲31.1 p.p. q/q ▲12.5 p.p. y/y

LCR – Liquidity Coverage Ratio

119.7%

▲1.6 p.p. q/q

▲3.6 p.p. y/y

NSFR – Net Stable Funding Ratio

## DIGITAL EXPERIENCE IN CONSTANT EVOLUTION

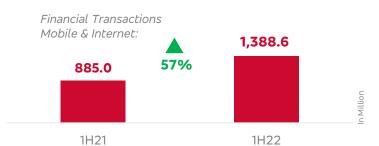




70% Of Account of Holders are Digital

of Transactions realized in digital channels

93% concentrated in Mobile & Internet



Mobile **Accounts OPENING** 

+82%



MEI Accounts +79% **OPENING** 



EXPERIENCE

**Listening to our Customers and Improving their Experiences** 





Positive feedback from our customers on social media

4.6

**Individuals APP Rating Improvement** on Play Store







**Growth in Sales Via Mobile** 

1 H 2 2 x 1 H 2 1





+145 % In Qt.

**Issuing of Credit** Cards

**Investments** 

**Funds Allocation** 

**Credits** Released



Companies



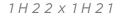
**Issuing of Credit** Cards



**Credits** Released **Investments** Funds and CDs Allocation

**Insurance** 

Consortium



## (C)

## **SUSTAINABILITY AT BRADESCO**

#### **CLIMATE AGENDA**

#### 1<sup>st</sup> Brazilian bank

to measure and publish financed issues from the companies portfolio



#### **Financed issues**

Scope 3

#### **7.3** MtCO2e

companies portfolio financing in 2021

- 13% vs. 2020



~20%

of the companies loan portfolio with customers committed to decarbonization

#### **GFANZ<sup>1</sup> highligths two Bradesco cases**

as a reference for good practices in financing for the transition to a low carbon economy.

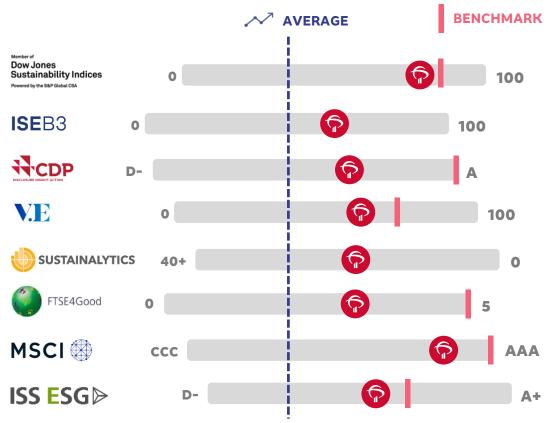
## SUSTAINABLE BUSINESS

ENGAGEMENT
Direct R\$ 250 billion towards
sustainable business by 2025

52%

**R\$ 129** bn

#### # RATINGS ABOVE AVERAGE IN ESG INDICES AND RATING<sup>2</sup>



Access the Integrated Report:







## **GUIDANCE**

<b>M</b> EXPANDED LOAN PORTFOLIO	
// CLIENT NII	
# FEE AND COMMISSION INCOME	
OPERATING EXPENSES	

**M** INCOME FROM INSURANCE, PENSION PLANS AND

(Personnel + Administrative + Others)

**CAPITALIZATION BONDS** 

**M** EXPANDED ALL - R\$ BILLION

Released Guidance 2022	Actual 1H22
10% to 14%	17.7%
18% to 22%	22.7%
4% to 8%	6.7%
1% to 5%	4.7%
18% to 23%	48.4%
R\$17.0 to R\$21.0	R\$10.1



## DISCLAIMER

This presentation may contain forward-looking statements. Such statements are not statements of historical facts and reflect the beliefs and expectations of the Company's management. The words "anticipates", "believes", "estimates", "expects", "forecasts", "plans", "predicts", "projects", "targets" and similar words are intended to identify these statements, which necessarily involve known and unknown risks and uncertainties. Known risks include uncertainties, which are not limited to the impact of competitive services and pricing, market acceptance of services, service transactions by the Company and its competitors, regulatory approval, currency fluctuations, changes in service mix offered, and other risks described in the Company's reports. Forward-looking statements speak only as of the date they are made and Banco Bradesco does not assume any obligation to update them in light of new information and/or future developments.



## **OPERATIONAL EVOLUTION**

**▲ 8.7%** y/y Operating Income

**▲ 25.8%** y/y Client NII

2Q22

7,041

1H22

13,862

3.2

11.4

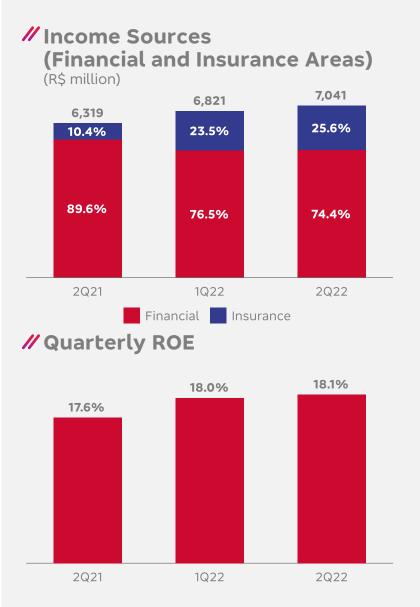
8.0

**▲ 6.7%** y/y Fee and Commission Income

#### **Variation** %

2Q22 x 2Q22 x 1H22 x

R\$ million 1Q22 2Q21 1H21 Net Interest Income 16,361 33,422 (4.1)4.0 6.7 - Client NII 16,947 32,766 25.8 22.7 7.1 (587)- Market NII 656 (147.2)(125.9)(85.8)**Expanded ALL** (5,313)(10.149)9.9 52.4 37.3 **M** GROSS INCOME FROM FINANCIAL INTERMED. 23,273 (2.7)11,048 (9.6)(9.8)Income from Ins., Pension Plans and Cap. Bonds 3,707 6.993 12.8 135.5 48.4 Fee and Commission Income 17,587 8.976 4.2 6.7 6.7 (11,530)(23,232)(1.5)4.9 4.7 Operating Expenses Tax Exp. + Equity in the earnings (losses) of (1,851)(3.929)(10.9)7.1 8.2 unconsolidated and jointly controlled subsidiaries **// OPERATING INCOME** 10.350 20,692 0.1 8.7 7.3 Non-Oper. Inc. + Inc. Tax / Social Contrib. + Non-(3,309)(6,830)(6.0)3.4 5.8 Controlling Int. in Subs. + Others **MRECURRING NET INCOME** 





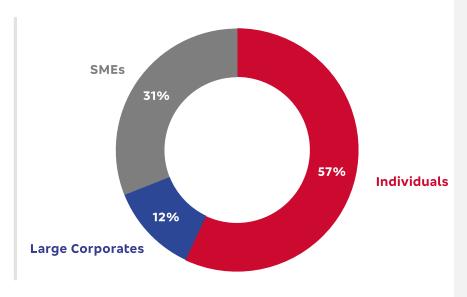
## **RECURRING NET INCOME VS BOOK**

R\$ million	2Q22	1H22
// RECURRING NET INCOME	7,041	13,862
// NON-RECURRING EVENTS	34	222
- Goodwill Amortization (Gross)	(43)	(85)
- Gain from CIP Demutualization	0	231
- Others¹	77	77
# BOOK NET INCOME	7,075	14,084

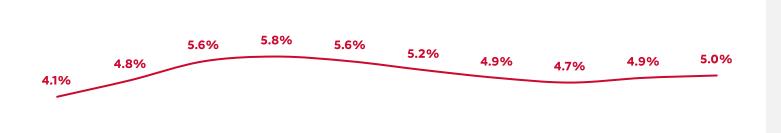
## RENEGOTIATED PORTFOLIO

**59.3**%

of the renegotiations in the quarter were less than **90 days in arrears** 



## 











### **// ALL / Renegotiated Portfolio**



Mar/20 Jun/20 Sep/20 Dec/20 Mar/21 Jun/21 Sep/21 Dec/21 Mar/22 Jun/22

#### **// NPL Over 90 Days**



## **EXTENDED LOAN PORTFOLIO**





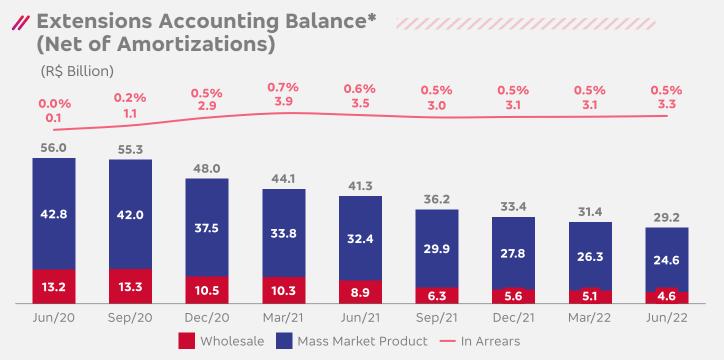
92%

No delay history in the 12 months prior to the pandemic









// The R\$ 29.2 billion balance in Jun/22 includes the following components:

On time - R\$24.6 bn

In arrears - R\$3.3 bn

In grace period – R\$1.3 bn

<sup>\*</sup> Delinquency ratio above 30 days calculated considering the balance of the Bacen portfolio..

## LOAN PORTFOLIO CONCENTRATION



Diversified loan portfolio and with low concentration in sectors of greater risk

// Exposure by currency

Real

// Warranty Coverage (Bacen Portfolio)

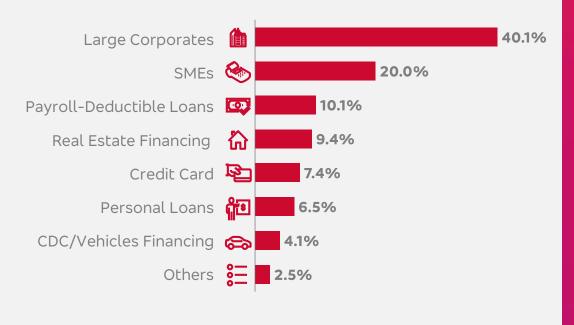
**55%** 

With Guarantee

### Concentration among the largest debtors



## // Diversificação da carteira

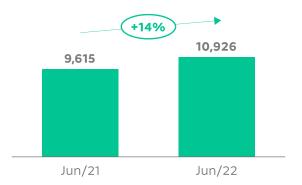


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## **DIGITAL INITIATIVES**



**Net Funding**Accumulated 12 months - R\$ Million



// Clients Base
Thousand

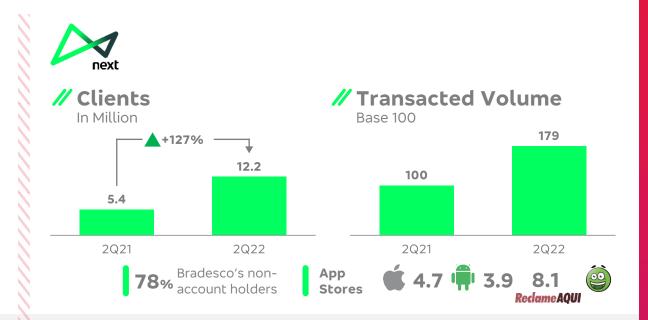
822

**+4.7%** q/q **+22.3%** y/y

**// Volume Under Custody**Billion

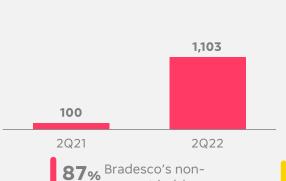
R\$ **65.9** 

**-11.7%** q/q **-9.6%** y/y





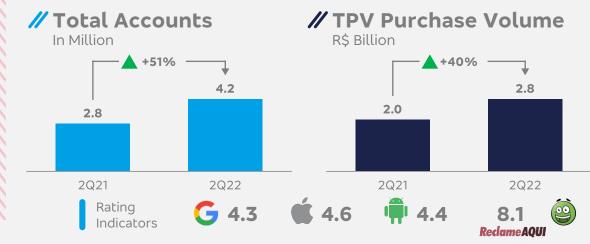




// Accumulated Accounts
In Thousand



## digio



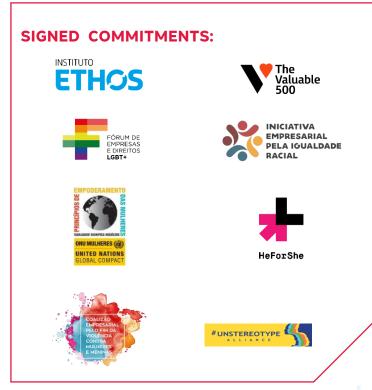


### RESPECT AND CARE FOR PEOPLE- DIVERSITY AND INCLUSION

- // DIVERSITY IS EMBODIED IN OUR:
- Code of Ethical Conduct
- Human Resources Management Policy
- Bradesco Organization's Diversity and Inclusion Policy

- //DIVERSITY
  MANAGEMENT
  AREA:
- Inserted in the Human Resources Department
- Objective: To engage and strengthen diversity and inclusion within Bradesco

- // DIVERSITY AND INCLUSION GOVERNANCE:
- Sustainability and Diversity Committee
- Working Group on Diversity and Inclusion
- Affinity Groups: on Gender, Sexual Orientation and Gender Identity, Accessibility, and Ethnicity



**88,129** employees

**5%** people with disabilities

51%

of our employees are women

**35%** of leadership positions are occupied by women

28%

of our employees are black people

22%

of leadership positions are occupied by black people

