

HORIZONSM

BANCORP, INC.

A NASDAQ Traded Company - Symbol HBNC

INVESTOR PRESENTATION JULY 26, 2023



EXCEPTIONAL SERVICE • SENSIBLE ADVICE®

Forward-Looking Statements

This presentation may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of Horizon Bancorp, Inc. and its affiliates (collectively, "Horizon"). For these statements, Horizon claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this presentation should be considered in conjunction with the other information available about Horizon, including the information in the filings we make with the Securities and Exchange Commission (the "SEC"). Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. We have tried, wherever possible, to identify such statements by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: current financial conditions within the banking industry, including the effects of recent failures of other financial institutions, liquidity levels, and responses by the Federal Reserve, Department of the Treasury, and the Federal Deposit Insurance Corporation to address these issues; changes in the level and volatility of interest rates, changes in spreads on earning assets and changes in interest bearing liabilities; increased interest rate sensitivity; the ability of Horizon to remediate its material weaknesses in its internal control over financial reporting; continuing increases in inflation; loss of key Horizon personnel; increases in disintermediation; potential loss of fee income, including interchange fees, as new and emerging alternative payment platforms take a greater market share of the payment systems; estimates of fair value of certain of Horizon's assets and liabilities; changes in prepayment speeds, loan originations, credit losses, market values, collateral securing loans and other assets; changes in sources of liquidity; economic conditions and their impact on Horizon and its customers, including local and global economic recovery from the pandemic; legislative and regulatory actions and reforms; changes in accounting policies or procedures as may be adopted and required by regulatory agencies; litigation, regulatory enforcement, and legal compliance risk and costs; rapid technological developments and changes; cyber terrorism and data security breaches; the rising costs of cybersecurity; the ability of the U.S. federal government to manage federal debt limits; climate change and social justice initiatives; material changes outside the U.S. or in overseas relations, including changes in U.S. trade relations related to imposition of tariffs, Brexit, and the phase out of the London Interbank Offered Rate ("LIBOR"); the inability to realize cost savings or revenues or to effectively implement integration plans and other consequences associated with mergers, acquisitions and divestitures; acts of terrorism, war and global conflicts, such as the Russia and Ukraine conflict; and supply chain disruptions and delays. These and additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in Horizon's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K) filed with the SEC and available at the SEC's website (www.sec.gov). Undue reliance should not be placed on the forward-looking statements, which speak only as of the date hereof. Horizon does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions that may be made to update any forward-looking statement to reflect the events or circumstances after the date on which the forward-looking statement is made, or reflect the occurrence of unanticipated events, except to the extent required by law.

Non-GAAP Measures

Certain non-GAAP financial measures are presented herein. Horizon believes they are useful to investors and provide a greater understanding of Horizon's business without giving effect to non-recurring costs and non-core items. For each non-GAAP financial measure, we have presented comparable GAAP measures and reconciliations of the non-GAAP measures to those GAAP measures in the Appendix to this presentation. Please see slides 30-36.

Seasoned Management Team



Thomas M. Prame

President & Chief Executive Officer

- 29 Years of Banking Experience
- 21 Years in Executive Leadership Roles



Mark E. Secor

EVP & Chief Financial Officer

- 35 Years of Banking and Public Accounting Experience
- 15 Years with Horizon as CFO and EVP of Horizon



Kathie A. DeRuiter

EVP & Senior Operations Officer

- 34 Years of Banking and Operational Experience
- 23 Years as Senior Bank Operations Officer



Lynn M. Kerber

EVP & Chief Commercial Banking Officer

- 33 Years of Banking Experience
- 6 Years with Horizon as Senior Commercial Credit Officer



Todd A. Etzler

EVP & Corporate Secretary & General Counsel

- 32 Years of Corporate Legal Experience and 13 years of General Counsel Experience
- 6 Years as General Counsel

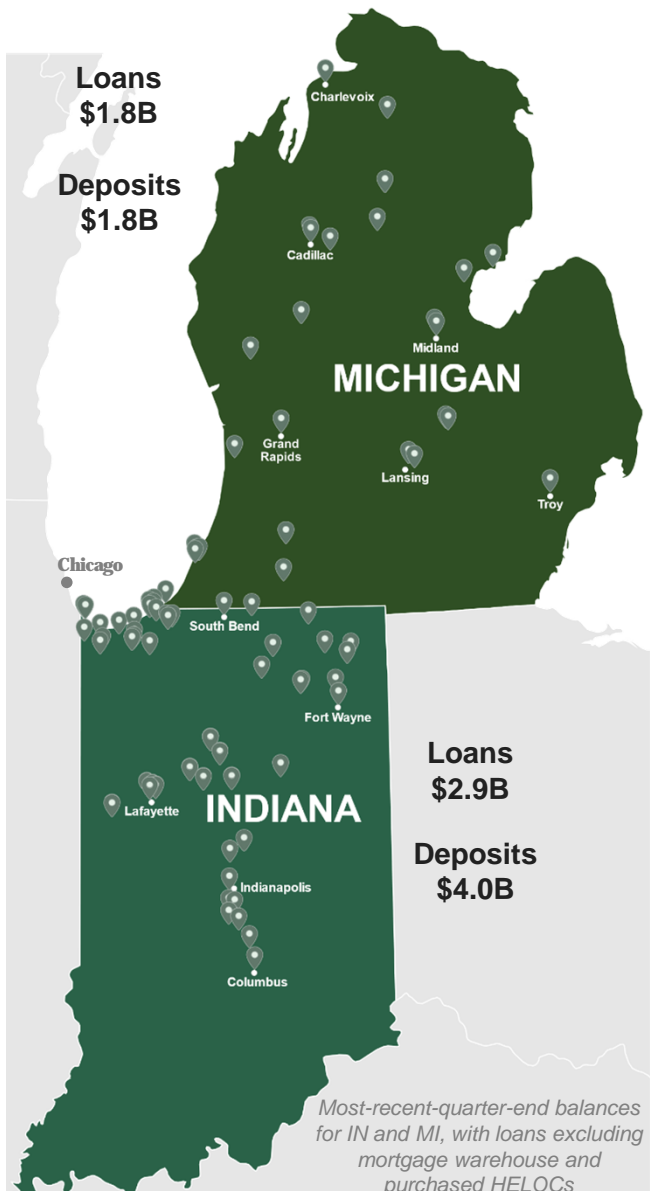


Noe S. Najera

EVP, Senior Retail & Mortgage Lending Officer

- 22 Years of Banking Experience
- 8 Years with Horizon, 4 Years as SVP Retail Lending

Our Indiana & Michigan Markets



Highly Attractive

We serve some of the most economically attractive Midwest markets through more than 70 strategically located, full-service branchess in Indiana and Michigan.

Our markets have desirable business and investment environments, lower taxes, affordable housing, infrastructure and quality of life that attract new companies and households.

Northwest Indiana, where Horizon is headquartered, will benefit from the new South Shore Line commuter rail and increasingly easy access to nearby Chicago.

Home for Major Brands

Some of the largest national and global companies in industries such as medical devices, pharmaceuticals, agribusiness, automotive/mobility, alternative energy, and high-tech manufacturing have headquarters/major facilities in our markets. Additionally, there are flourishing ecosystems of supporting suppliers, professional services firms, and spin-offs.

Our branch network serves the thriving communities that are home to renowned universities including the University of Notre Dame, Purdue University, Indiana University, University of Michigan, Michigan State University and Grand Valley State University.

Diverse In-Market Opportunities

Horizon is a well recognized community banking partner across its footprint.

Our lead business lines of Commercial and Retail Banking are complimented by well developed platforms in Treasury Management, Wealth, Mortgage Banking and consumer lending, expanding our client value proposition and revenue streams.

Horizon's core deposit franchise is grounded in the long tenure of its clients, significant market share, and density of the bank's in-market deposit relationships.

Profitability

- Solid net income of \$18.8 million* / adjusted \$17.6 million**
- NIM of 2.69%* / adjusted 2.57%**
- Increase in non-interest income of 14% from Q1
- Continued disciplined operating model with 1.86% of non-interest expense/average assets, annualized
- Diluted EPS of \$0.43* / adjusted \$0.41**

Stable Core Deposits

- Total deposits consistent, continued shift in mix
 - Consumer & Commercial portfolios modestly down - \$109MM
 - Public portfolio increased \$118MM
- Diligent oversight of pricing and funding costs

Loan Growth

- Total loans up 2.2% annualized Q2 and 5.3% annualized YTD, with expected full-year growth of 6-8% for 2023
- Portfolio yields increased through growth in higher yielding loans replacing low yielding assets
- Excellent credit metrics, reflective of discipline and sound operating model

* Includes favorable impact of \$1.45 million swap termination fee

** See Footnote Index and non-GAAP reconciliations in Appendix.

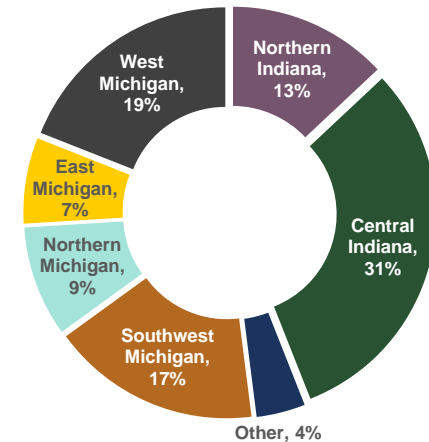
(\$000s except per share data)	2Q23	Change % vs. 1Q23
Income Statement		
Pre-tax, pre-provision net income**	\$20,895	2.76%
Reported net income	\$18,763	2.94%
Diluted EPS	\$0.43	2.38%
Annualized non-interest exp. / avg. assets	1.86%	7 bps
Return on average assets	0.96%	2 bps
Return on average common equity	10.59%	(7) bps
Return on average tangible equity**	13.94%	(24) bps
Balance Sheet		
Total loans	\$4,273,193	0.6%
Total deposits	\$5,709,332	0.1%
Credit Quality		
NPA / total assets ratio	0.30%	3 bps
Net charge-offs to avg. loans for the period	0.01%	0 bps

Quarter Highlights

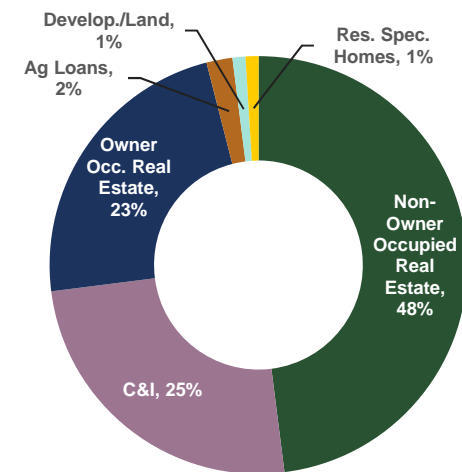
- Commercial loan portfolio increased by ~\$820,000, 0.1% annualized
- Net funding of \$128 million for Q2 compared to \$109 million for Q1
- Q2 loan growth distribution
 - 28% C&I
 - 21% owner occupied CRE
 - 51% non-owner occupied CRE
- disbursed across major sub-sectors
- Commercial pipeline at \$118 million compared to \$130 million at the end of Q1
- YTD net charge-offs of 1 basis point
- New production yield ~1.76% higher on average than total commercial portfolio yield

Note: Data as of 6/30/23

Geographic Dispersion



Portfolio Composition



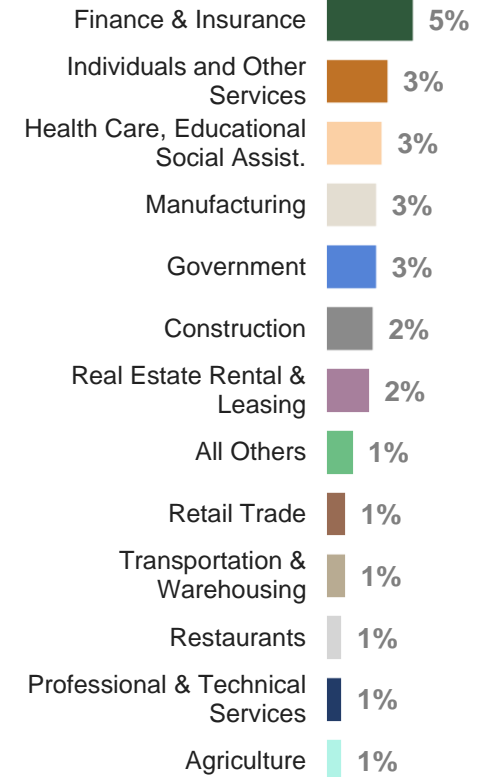
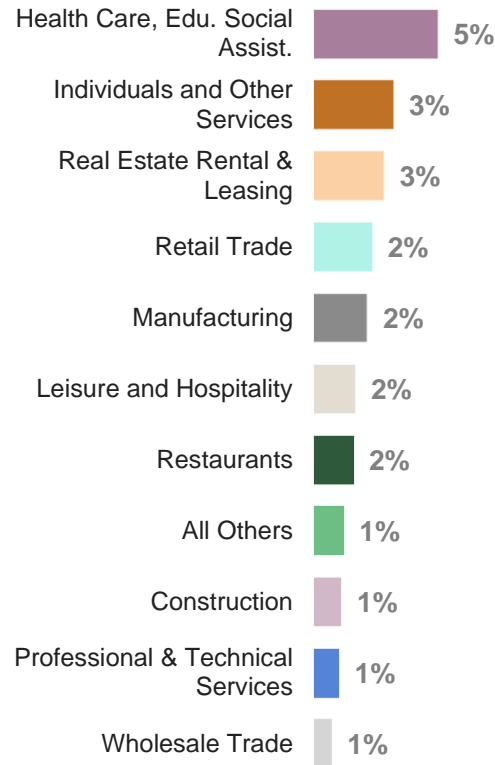
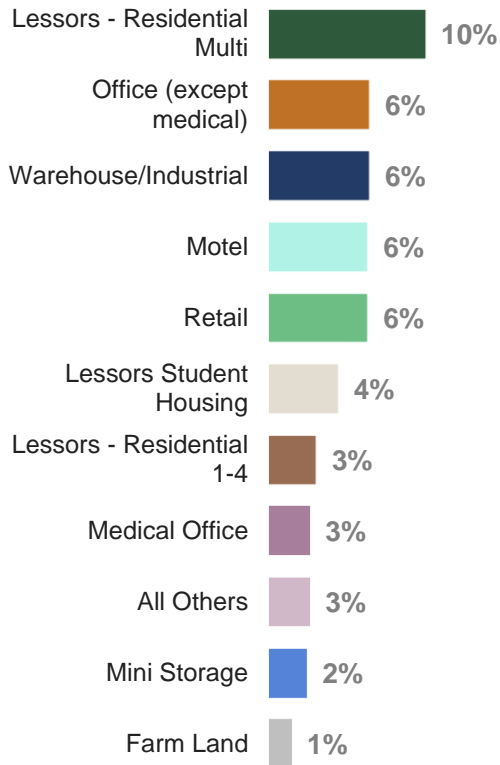
Diversified Commercial Loans By Industry

Commercial Loans - \$2.506 Billion

**Non-Owner Occupied CRE –
51% of Total Commercial Loans
~\$1.3 Billion**

**Owner Occupied CRE –
23% of Total Commercial Loans
~\$0.6 Billion**

**C&I Loans –
26% of Total Commercial Loans
~\$0.6 Billion**

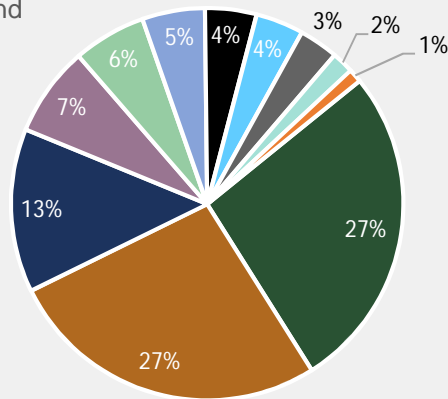


Note: Data as of 6/30/23. All percentages are of total commercial loans.

CRE Category Diversity

Office CRE

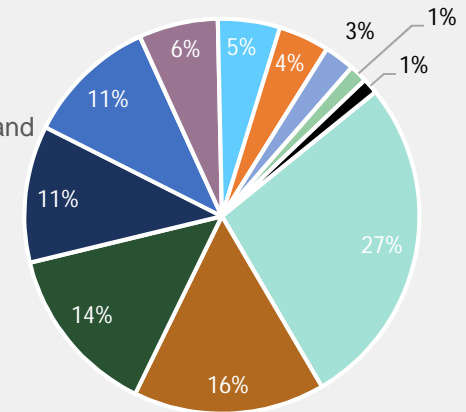
- Greater Indianapolis
- Grand Rapids / Holland
- Greater Kalamazoo
- Greater Lansing
- Southeast MI
- NW Indiana
- SWMI / NCI
- Midland
- Greater Lafayette
- Fort Wayne
- Northern MI



\$000s	Greater Indianapolis	\$43,684
	Grand Rapids / Holland	\$43,322
	Greater Kalamazoo	\$21,921
	Greater Lansing	\$12,038
	Southeast MI	\$9,789
	NW Indiana	\$8,420
	SWMI / NCI	\$6,875
	Midland	\$6,436
	Greater Lafayette	\$5,246
	Fort Wayne	\$2,939
	Northern MI	\$1,795
		\$162,464
Average Loan		\$1,113
30-89 Days Delinquent / Total Outstanding		0%
Non-Accrual / Total Outstanding		0%

Retail CRE

- Southeast MI
- Greater Kalamazoo
- NW Indiana
- Grand Rapids / Holland
- Greater Indianapolis
- Greater Lansing
- Northern MI
- SWMI / NCI
- Midland
- Fort Wayne
- Greater Lafayette

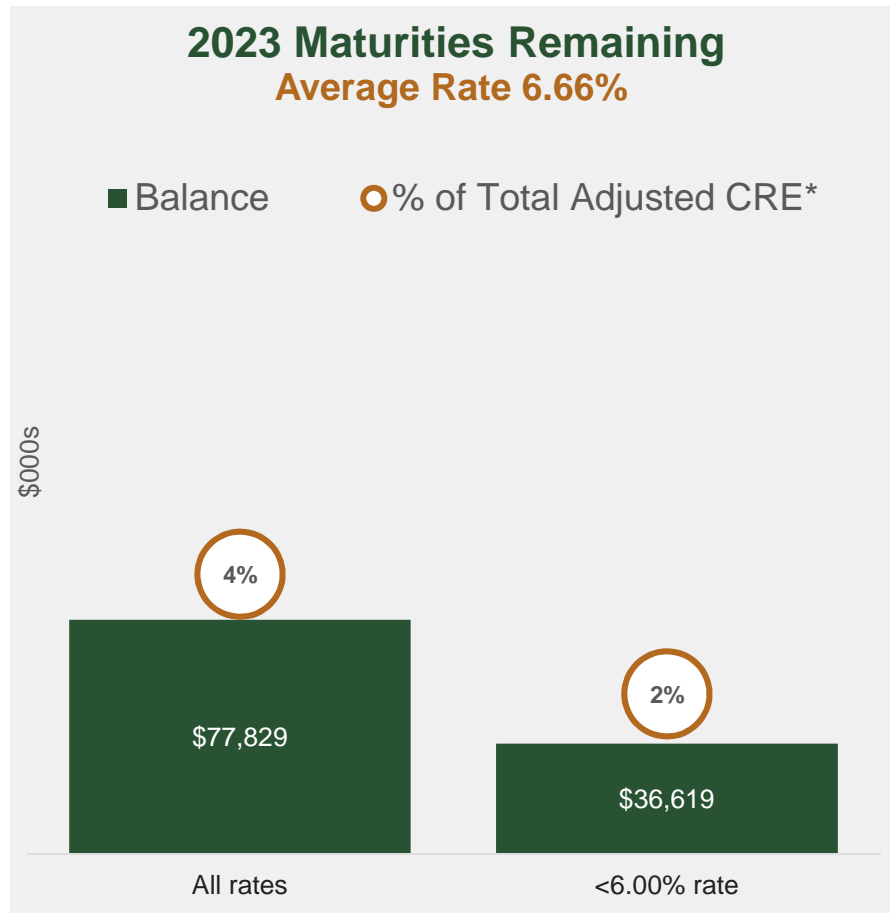


\$000s	Southeast MI	\$43,865
	Greater Kalamazoo	\$25,063
	NW Indiana	\$22,416
	Grand Rapids / Holland	\$17,942
	Greater Indianapolis	\$17,209
	Greater Lansing	\$10,356
	Northern MI	\$8,164
	SWMI / NCI	\$6,642
	Midland	\$4,007
	Fort Wayne	\$2,351
	Greater Lafayette	\$2,057
		\$160,071
Average Loan		\$777
30-89 Days Delinquent / Total Outstanding		0%
Non-Accrual / Total Outstanding		0%

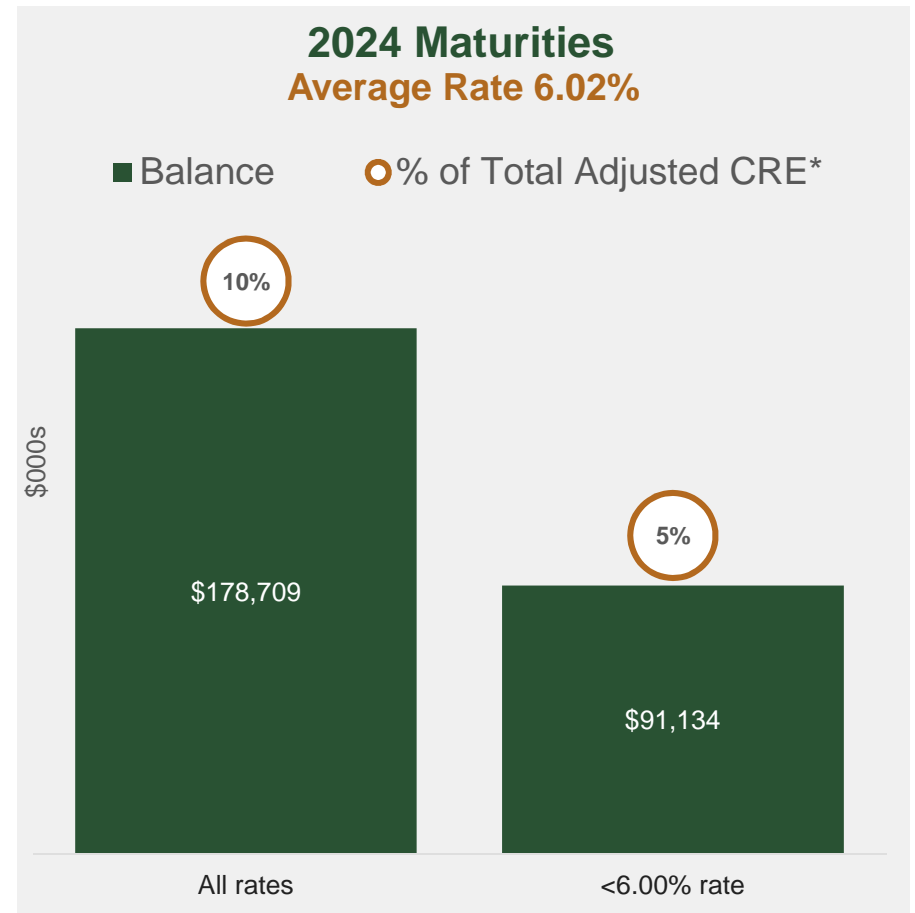
Note: Data as of 6/30/23.

Well-Managed CRE Maturities

4% of portfolio matures in 2H23



Note: Data as of 6/30/23



*Adjusted CRE excludes loans closed, non-accrual and matured prior to 2023

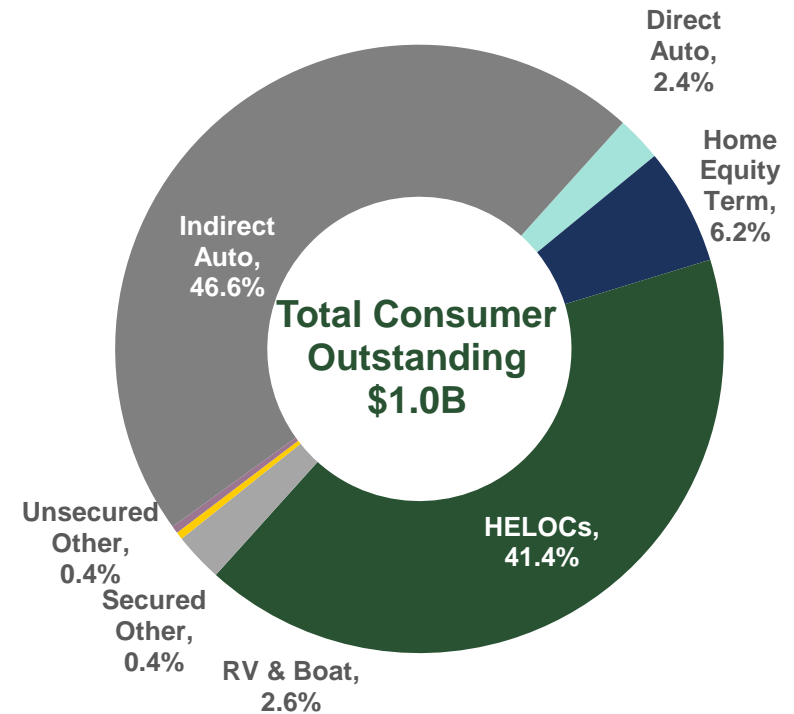
Quarter Highlights

Consumer Direct

- Increased ~\$2 million, consistent with plan
- YTD net recovery of 1 basis points
- New production yield ~1.18% higher on average than total consumer direct portfolio yield

Indirect Auto

- Decreased ~ \$25MM, consistent with strategy
- YTD net charge-offs of 10 basis points
- New production yield ~3.81% higher on average than total indirect auto portfolio yield
- Short portfolio duration at 2.4 years provides flexibility for ALCO strategies

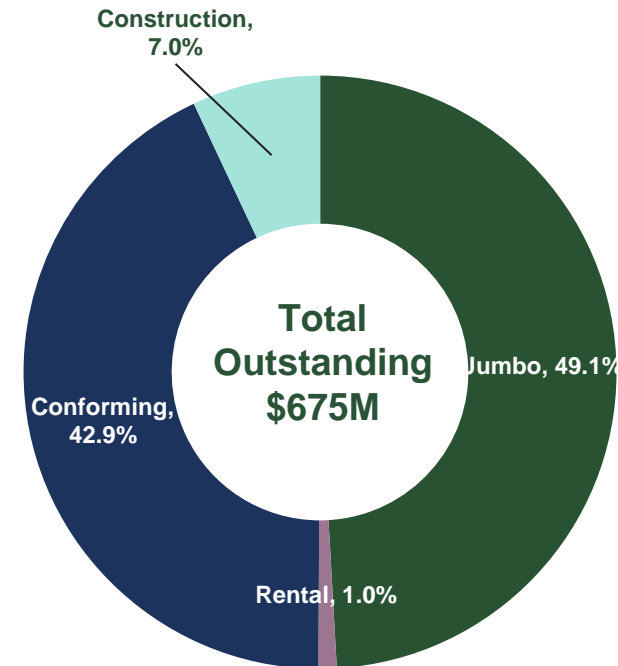


Period-End Weighted Average Portfolio Metrics		
	Direct Consumer	Indirect Auto
Credit Score	753	742
Debt-to-Income	41%	27%
Loan-to-value	72%	89%

Note: Data as of 6/30/23

Quarter Highlights

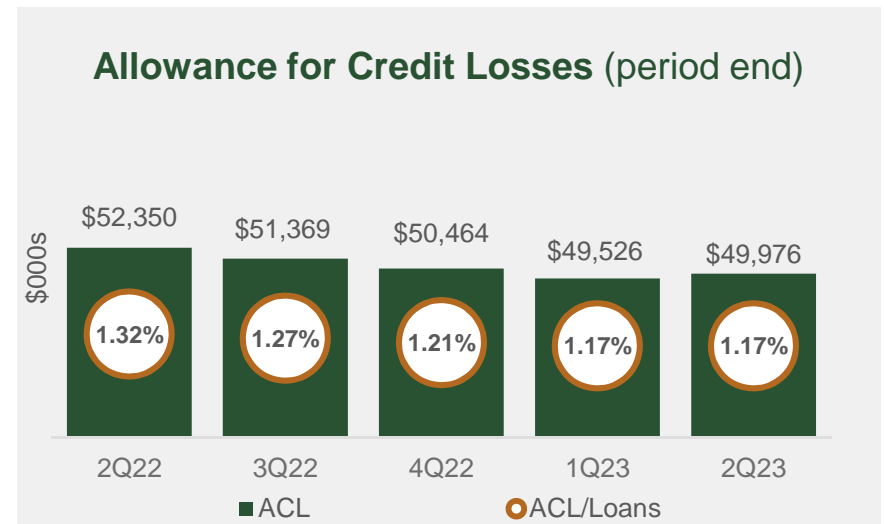
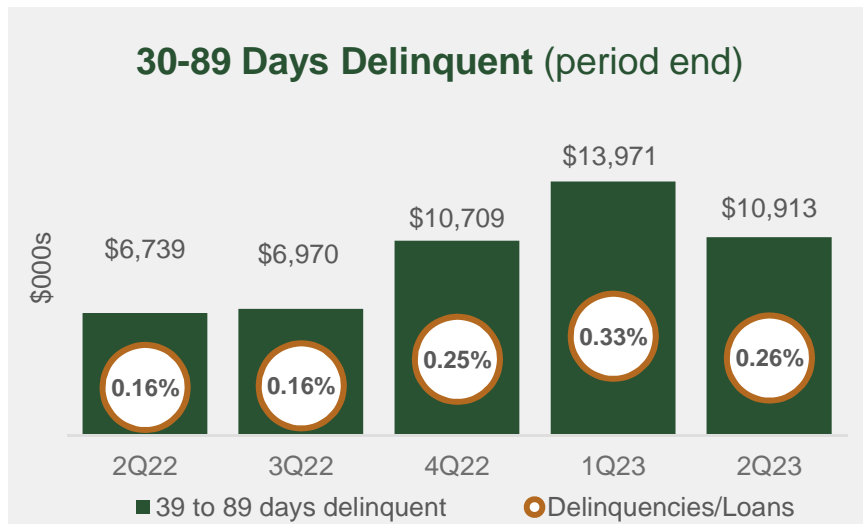
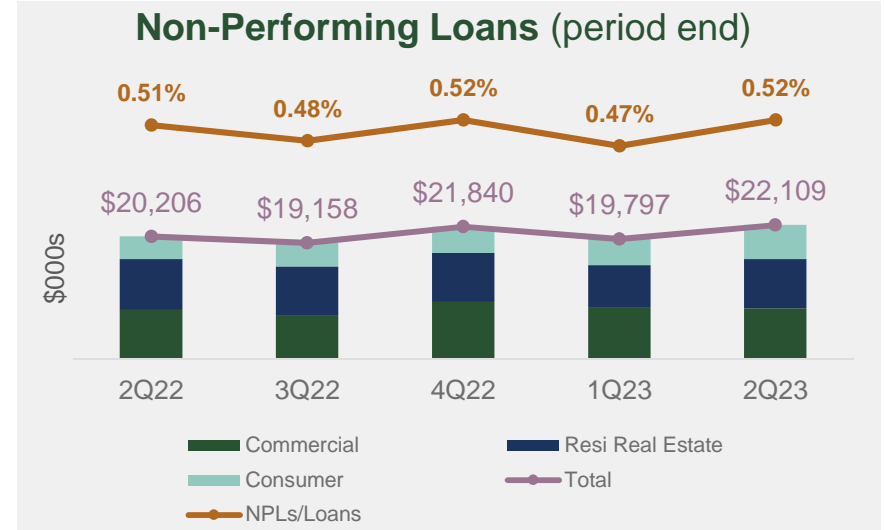
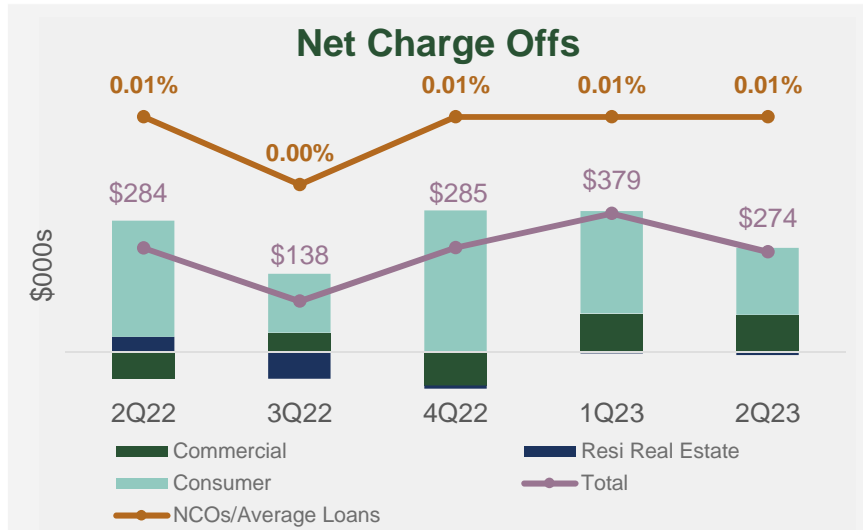
- Mortgage portfolio increased \$12MM, consisting of higher yielding jumbo loans
- ~70% of YTD production is saleable
- Results aligning with industry
Q2: \$68MM orig., \$1.0M fee income
Q1: \$30MM orig., \$785,000 fee income
- YTD net charge-offs of 0 basis points
- Consistent higher quality borrowers, significant capacity to pay and low LTV
- Portfolio production yield ~2.70% higher on average than total mortgage portfolio yield



Mortgage Portfolio Weighted Metrics	
Credit Score	759
Debt-to-Income	33%
Loan-to-value	69%

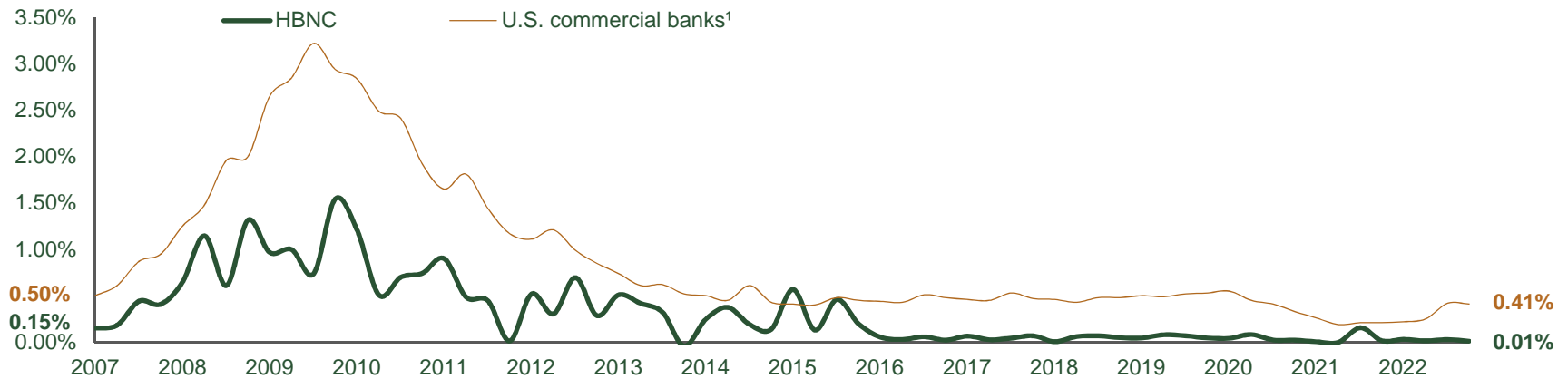
Note: Data as of 6/30/23

Strong Asset Quality Metrics

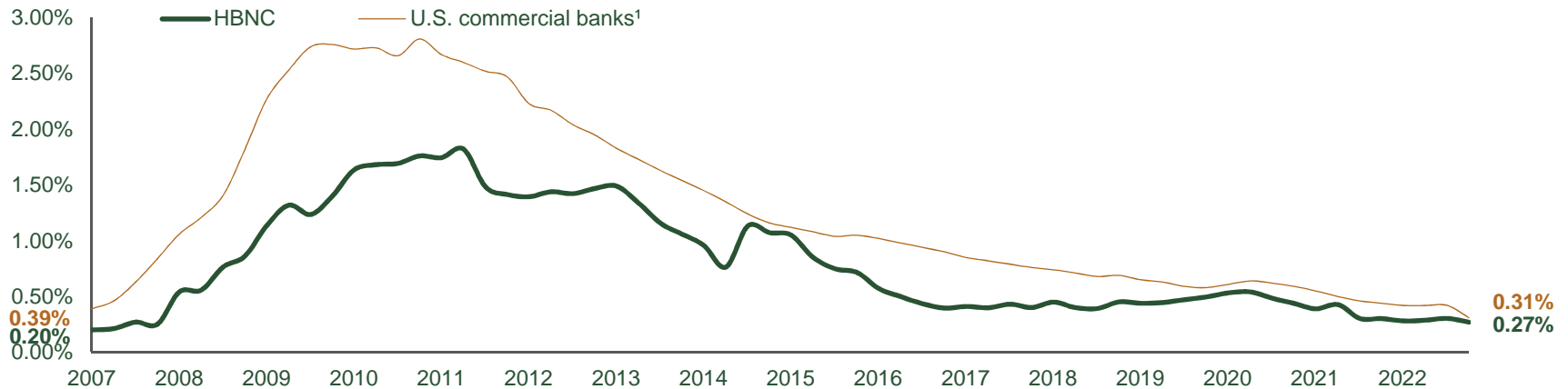


Proven Credit Quality Through Cycles

Net charge offs as a % of average loans



Nonperforming assets as % of assets



Source: SNL Financial

Note: Financial data as of March 31, 2023; ¹ Based on regulatory financials for all U.S. commercial banks as defined by SNL Financial banking industry aggregates

Seasoned, Core Deposit Base

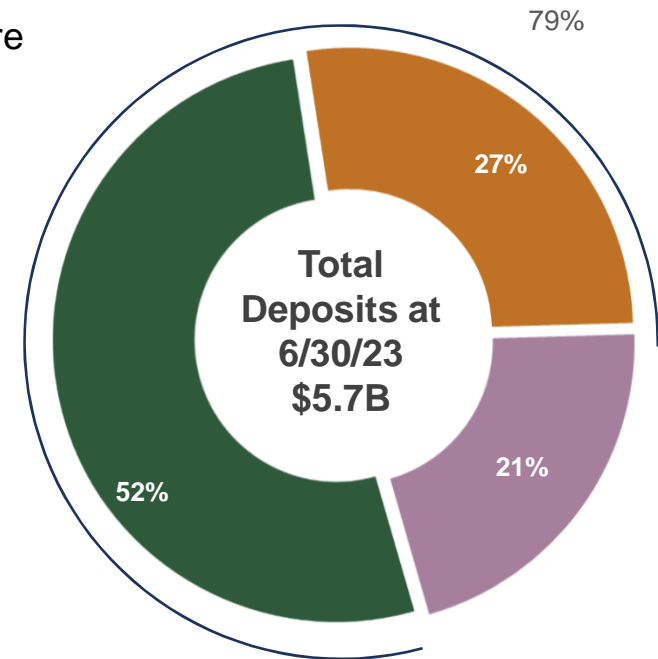
- Consumer: \$14K avg. account balance 11 year avg. tenure
- Commercial: \$80K avg. account balance 10 year avg. tenure
- Public: \$910K avg. account balance 11 year avg. tenure

50% of Balances in Checking Accounts

- Daily operating accounts of clients
- Long tenured relationships of 11 years

79% of Balances Insured/Collateralized

- Significant portion of deposits covered by FDIC, Collateralized or IntraFi
- Additional coverage through Indiana Public Deposit Insurance Fund (PDIF)



■ FDIC Insured

■ <\$250K, Collateralized and/or Third-Party Insured (e.g., IntraFi and Indiana PDIF)

Note: Data as of 6/30/23

Deposit Stability & Strength

Stability in Core Relationships

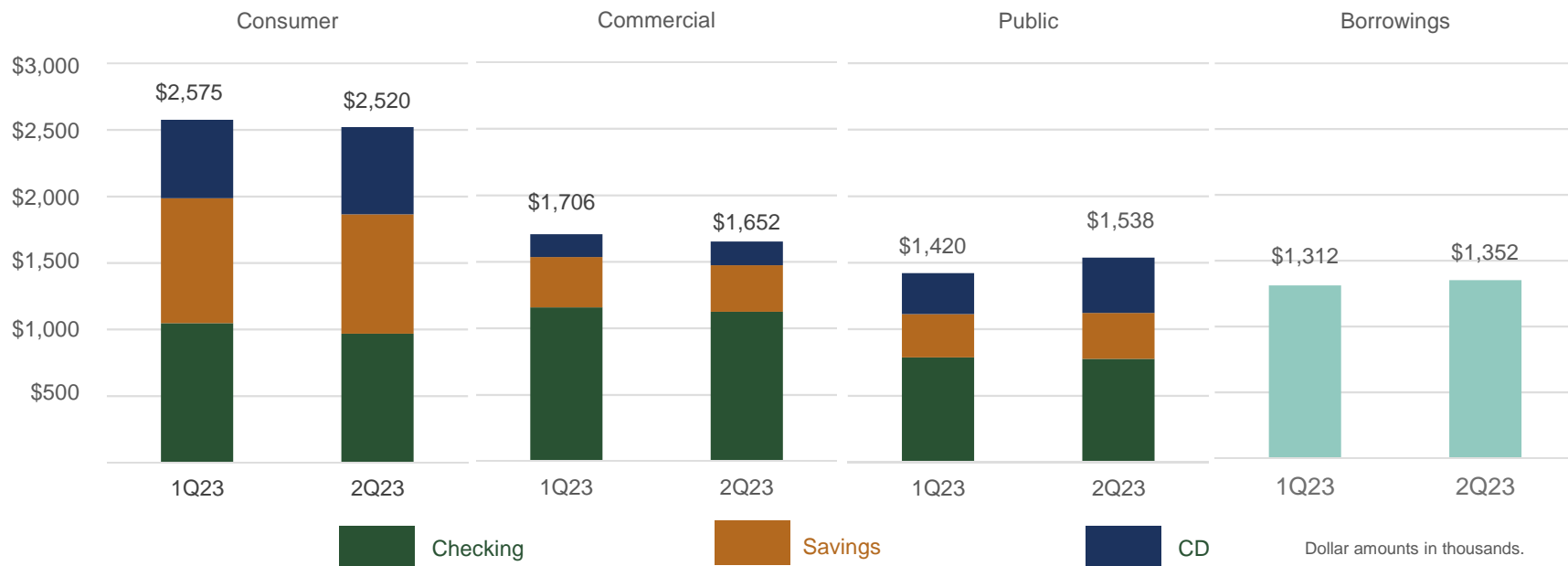
- Cons/Comm Portfolio (\$109MM)
 - Combined Changed (2.54%)
 - Consumer portfolio (\$55MM)/(2.14%)
 - Commercial portfolio (\$54MM)/(3.17%)
- Movement between deposit classes

Cyclical Balance Fluctuation

- Public Funds \$118MM
 - Retained relationships
 - Larger in size, fluid environment.
 - Aligning pricing and terms with ALCO strategies

Borrowings

- +40MM
 - Attractive funding cost at ~50-75 bpts lower than Public
- Income accretive decisions
- Significant liquidity capacity
- \$116M in Fed Funds sold



Note: Data as of 6/30/23

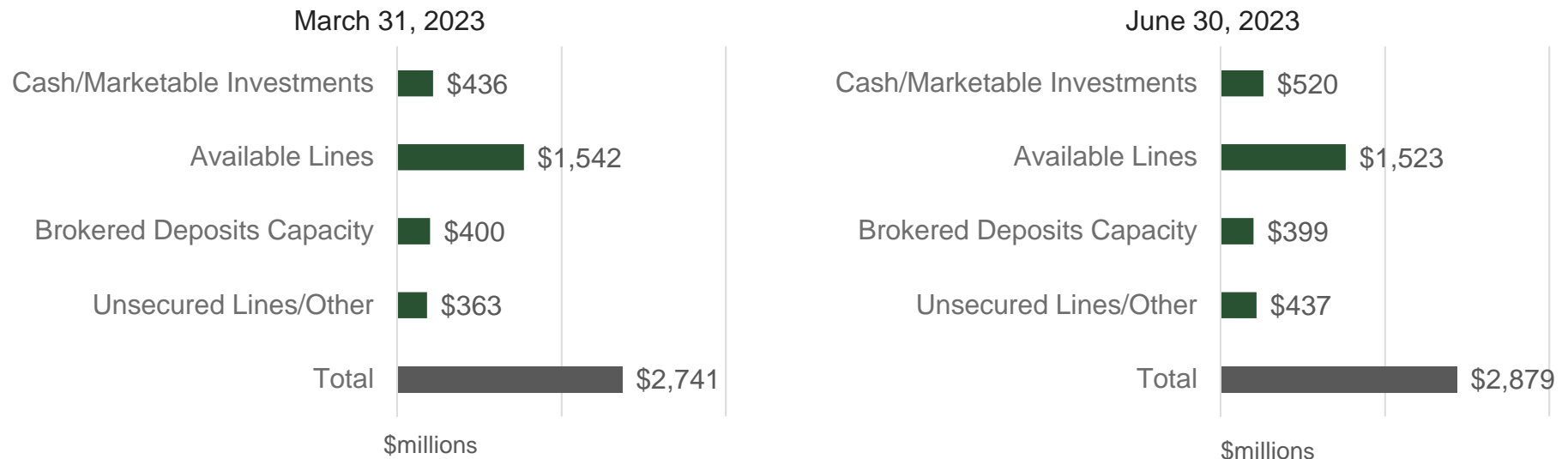
Available Liquidity

- >\$1.5B of immediately available secured borrowings at June 30, 2023
- ~ \$650M of unpledged securities at June 30, 2023

Term Borrowings

- \$1.2B of term borrowings at June 30, 2023 at a weighted average fixed rate of 3.47% and an expected duration of ~ 9 months
- \$500M of borrowings at June 30, 2023 are a 10 year fixed rate putable with under a 1 year lock at a rate of 2.66%

Sources of Liquidity

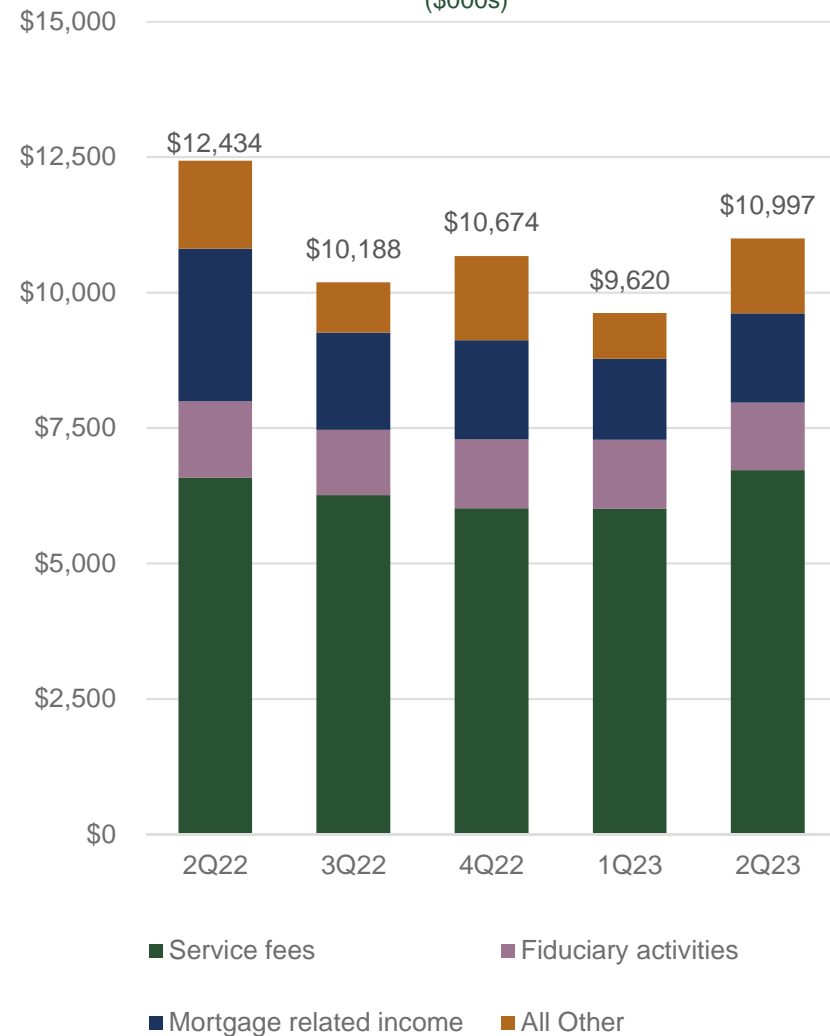


Quarter Highlights

- Continuing to rebuild fee income following contributions from cyclical mortgage production in 2021 and early 2022
- Diversified growth from the linked quarter reflected increases of:
 - 28.0% in gain on sale of mortgage loans
 - 11.9% in account service, wire transfer and interchange fees
 - 3.5% in BOLI cash value
- Growth trending upward

Non-interest Income

(\$000s)



Note: Data as of 6/30/23

Quarter Highlights

- Non-interest expense to average assets annualized
 - 1.86% for 2Q23
 - 1.82% for YTD23
 - On track with <1.90% expectation for FY23
- Reflects merit, commission and variable benefit increases with salaries and benefits increasing 7.7% from 1Q23 and 1.0% from 2Q22
- Other non-interest expense remained consistent

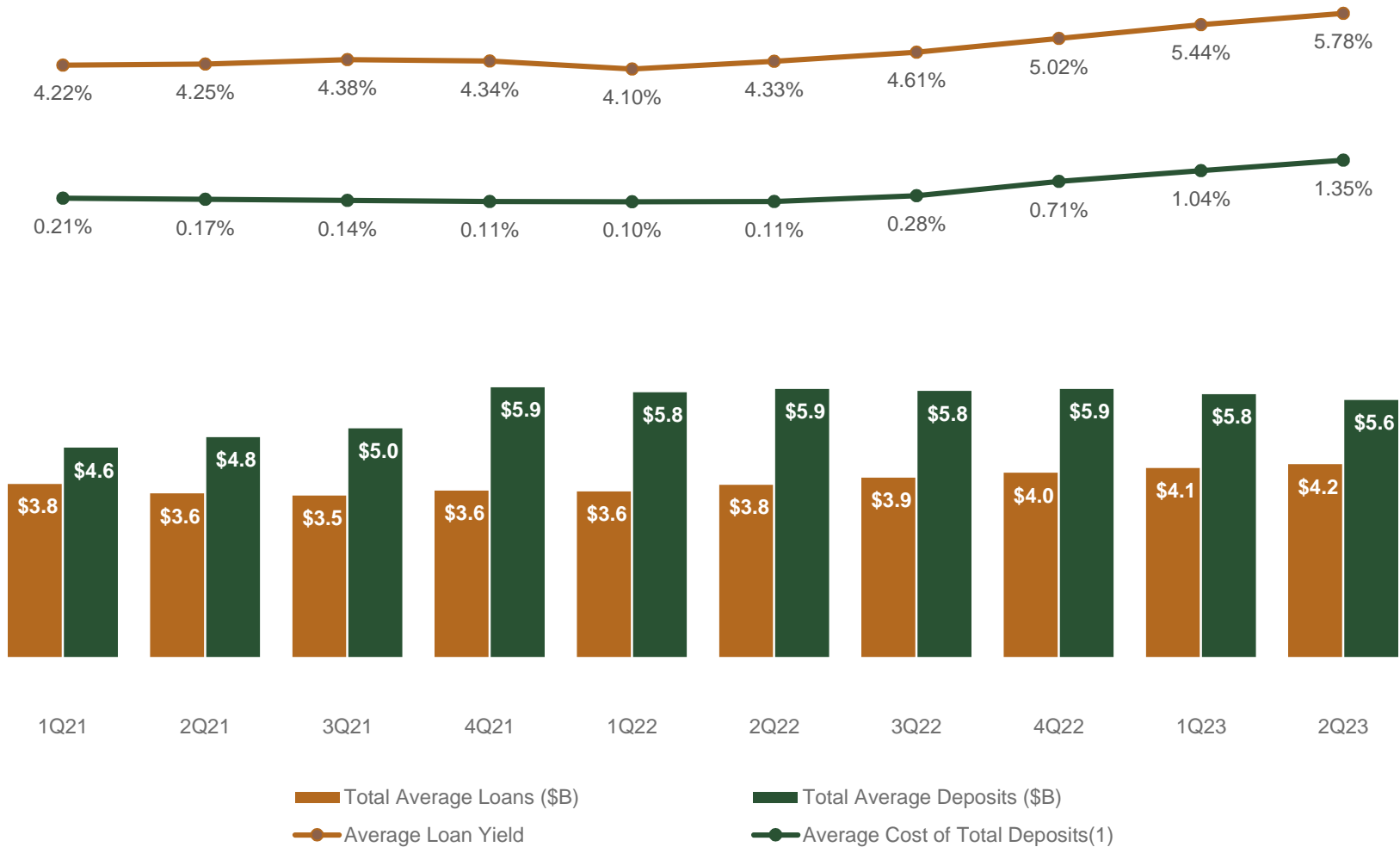
Non-interest Expense



Note: Data as of 6/30/23

Disciplined Pricing & Stabilizing Costs

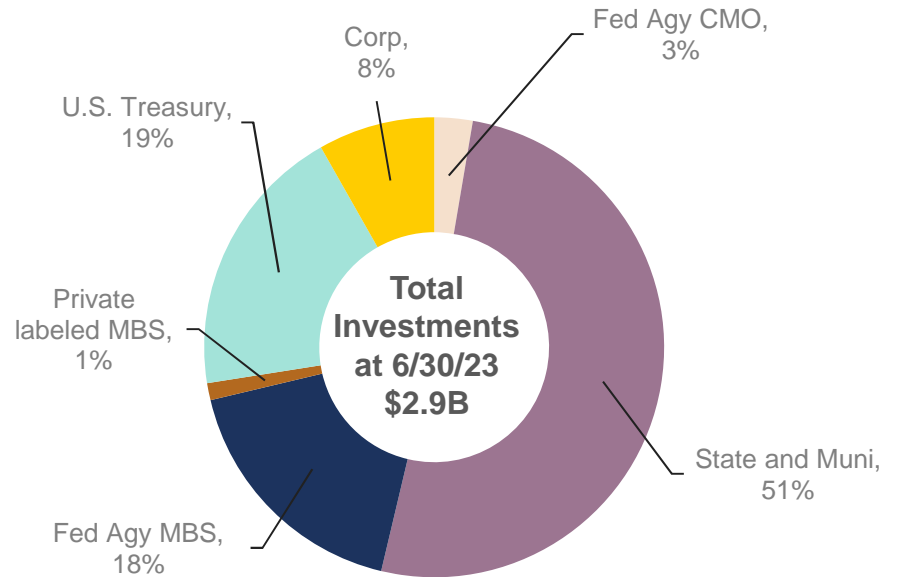
Loan Yields and Deposit Costs



(1) See Footnote Index and non-GAAP reconciliations in Appendix.

Investment portfolio cash flows are helping to fund higher yielding loans

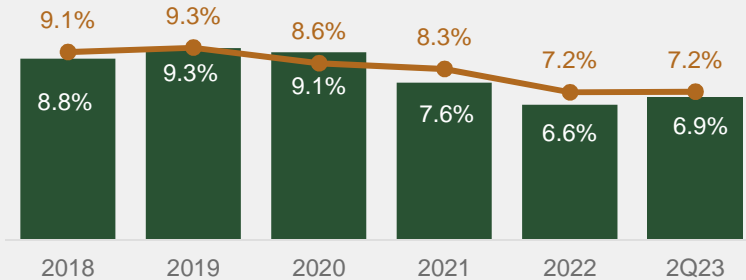
- Book yield of 2.22%, effective duration of 6.41 years
- Positive spread over total cost of funds
- \$41 million of cash flows during Q2
- Estimated \$60 million of cash flows expected through the end of 2023, not including sales
- Run off yield in 2023 is 2.49%
- Sold ~ \$25 million in securities in the second quarter with a slight gain



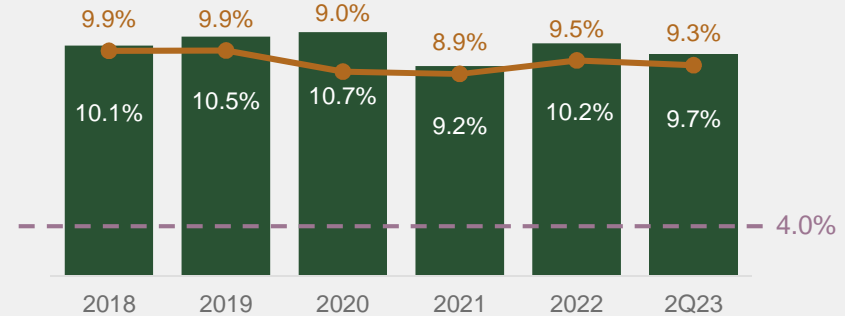
Securities Portfolio Detail				
Security Type (\$000s)	2Q 2023 Amortized Cost	1Q 2023 Amortized Cost	QoQ Change	1Q 2023 Duration (yrs)
U.S. Treasury and federal agencies	\$582	\$589	\$(7)	4.45
Mortgage-backed	652	667	(15)	5.05
Corporate securities	245	246	(1)	4.92
State and municipal	1,538	1,578	(40)	8.23
Total Securities	\$3,017	\$3,080	\$(63)	6.41

Solid Regulatory Capital

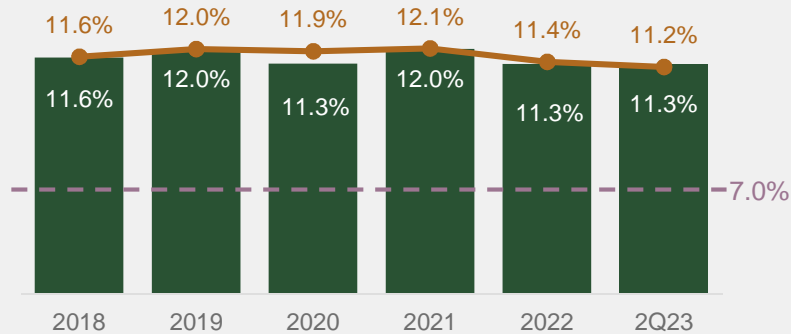
TCE / TA (%)



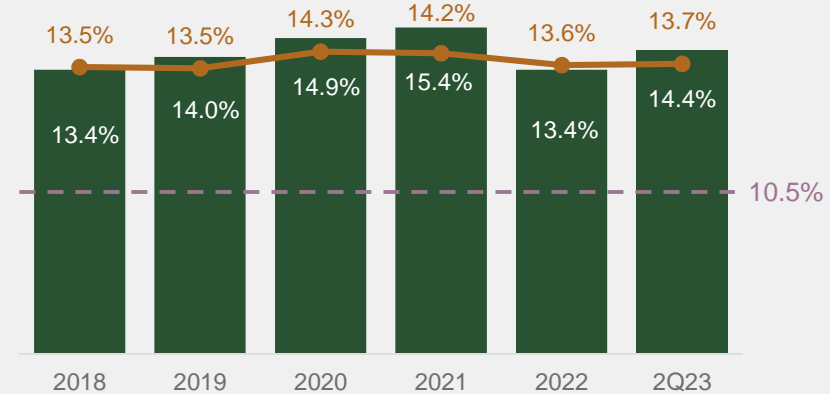
Leverage Ratio (%)



CET1 Ratio (%)



Total RBC Ratio (%)

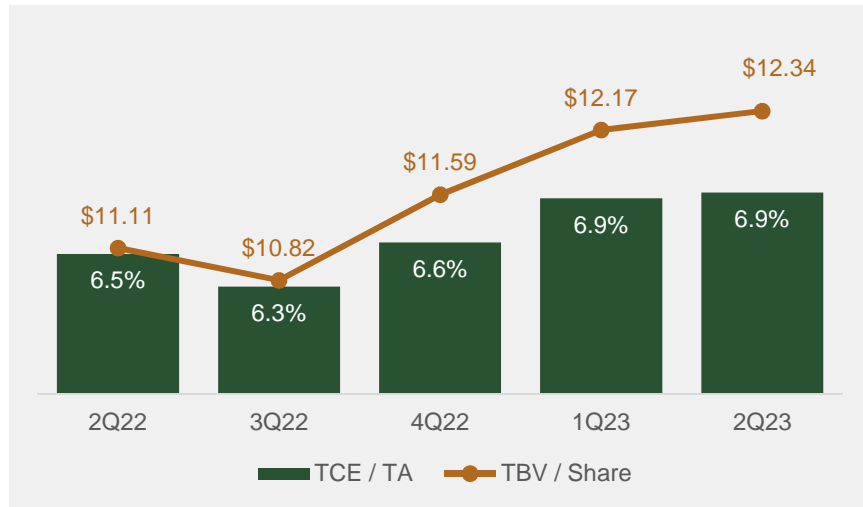


HBNC Ratio
 KBW Regional Bank Index Median - MRQ
 Adequate + Buffer

Source: S&P Global Market Intelligence.

Note: Company closed the acquisition of Salin Bancshares, Inc. in March 2019.

Improving Tangible Common Equity



TCE/TA continues to grow

100bp parallel shock to AFS investments over the next quarter, the TCE ratio would be an estimated 6.6%

Accumulated Other Comprehensive Income metrics increased slightly

- We have the intent and ability to hold the investments to maturity
- Retained earnings and investments moving down the curve would earnback capital loss
- No impact to regulatory capital ratios



Note: Data as of period end; dollars in thousands except per share data



Strong Cash Position

- Currently represents approximately 8 quarters of the current dividend plus fixed costs
- Strong cash position provides significant flexibility in managing the bank's balance sheet and capital while providing flexibility for opportunistic investments



Deploying Capital

- Investing to leverage capital through organic loan growth
- Opportunistic acquisitions with focus on lease models
- Stock buyback on pause until interest rates stabilize



Long-standing Dividend

- 30+ years of uninterrupted quarterly cash dividend
- Quarterly dividend increase of 6.3% to \$0.16 per share in second quarter of 2022, resulting in tenth dividend increase in the last 11 years
- As of June 30, 2023, implied annualized dividend yield of 6.2%
- Targeted dividend payout ratio of 30-40% and aligned with capital retention strategy

Updated 2023 Expectations

	Actual 2023 YTD	FY 2023 Expectation
Total Loan Growth	2.6%	6-8%
Net Interest Margin	2.68%	2.55-2.65%
Net Interest Income	\$91M	\$175-\$185 M
Non-Interest Income	\$21M	\$42-\$45 M
Annual Expenses to Average Assets	1.82%	<1.90%
ROAA	0.95%	0.93%-0.97%
ROAE	10.62%	10.50%-10.90%
TCE / TA (period end)	6.9%	>7.0%

Full-year 2023 expectations are as of July 26, 2023, based on assumptions including but not limited to one Federal Funds Target Rate increase in the second half of 2023. YTD 2023 actuals through June 30, 2023.

Very attractive Midwest markets



Attractive Midwest Markets with strategic branch distribution throughout key growth areas and university towns
Significant inflow of businesses and households due to desirable economic environment, quality of life, significant investment in infrastructure, and major industries of manufacturing, healthcare, education and high tech
Flourishing ecosystem of suppliers, professional service firms and vendor partners

Solid loan growth with low credit risk profile



Well balanced annualized loan growth of 5.3% in 1H23 across multiple segments and markets, with very limited concentration risk
Continued significant opportunity within the portfolio through reinvestment into higher yielding loans and expand interest income
A proven history of excellent credit metrics: 1 basis points charge-offs, 1.17% allowance for credit losses

Tenured and stable deposit base with significant liquidity



Stable, granular deposit base with average account tenure over 10 years and majority of balances in transactional checking accounts
Significant liquidity with \$2.9 billion in availability and 79% deposits insured/collateralized
Actively managing funding cost to create shareholder value

Disciplined operating culture



1.82% operating expenses/average assets in 1H23
Proven credit metrics that have historically outperformed the market

Compelling value supported by commitment to dividend

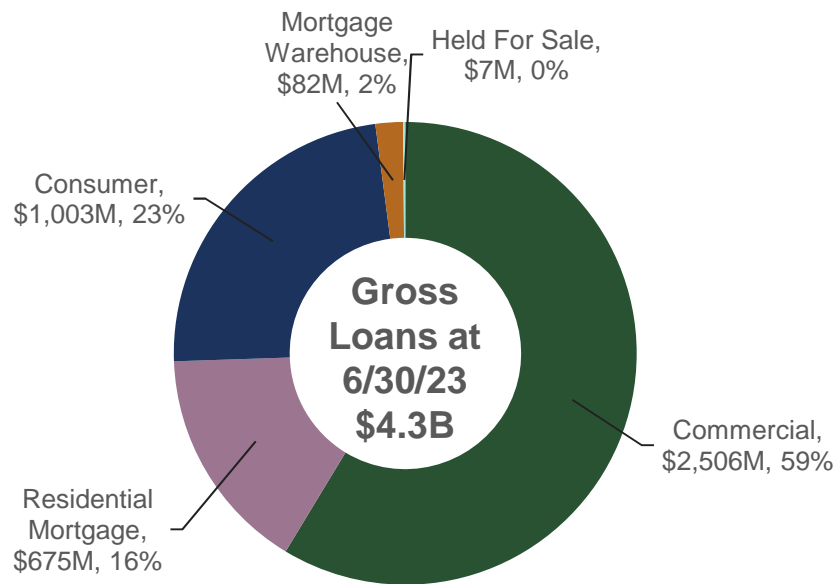


92% P/TBV and 6.7x P/E (TTM)
6.2% dividend yield
30-year record of uninterrupted quarterly cash dividends to shareholders

Price multiples as of 7/21/2023

Appendix

Diversified & Granular Loan Portfolio



Commercial Loans by Industry (\$M)	6/30/23 Balance	% of Commercial Portfolio	% of Total Loan Portfolio
Lessors – Residential Multi Family	\$249	9.9%	5.8%
Health Care, Educational & Social	204	8.1%	4.8%
Individual and Other Services	162	6.5%	3.8%
Office (except medical)	159	6.3%	3.7%
Warehouse/Industrial	159	6.3%	3.7%
Hotel	156	6.2%	3.7%
Retail	155	6.2%	3.6%
Real Estate Rental & Leasing	130	5.2%	3.0%
Finance & Insurance	123	4.9%	2.9%
Manufacturing	122	4.9%	2.9%
Lessors – Student Housing	109	4.3%	2.6%
Construction	88	3.5%	2.1%
Retail Trade	83	3.3%	1.9%
Lessors – Residential 1–4 Family	73	2.9%	1.7%
Government	64	2.6%	1.5%
Medical Office	63	2.5%	1.5%
Restaurants	59	2.4%	1.4%
Mini Storage	58	2.3%	1.4%
Leisure and Hospitality	49	2.0%	1.1%
Professional & Technical Services	44	1.8%	1.0%
Transportation & Warehousing	37	1.5%	0.9%
Farm Land	34	1.3%	0.8%
Wholesale Trade	34	1.4%	0.8%
Agriculture	20	0.8%	0.5%
Other	72	2.9%	1.7%
Total	\$2,506	100.0%	58.8%



Leader In Our Core Markets

MSA	HBNC Rank	HBNC Branches	HBNC Market Share	Deposits in Market (\$M)
Michigan City-La Porte, IN	1	8	55.3%	\$1,184
Indianapolis-Carmel-Anderson, IN	16	8	1.0%	791
Chicago-Naperville-Elgin, IL-IN-WI	47	10	0.1%	709
Lafayette-West Lafayette, IN	4	5	7.1%	344
Lansing-East Lansing, MI	12	4	2.4%	278
Niles, MI	4	5	12.0%	275
Detroit-Warren-Dearborn, MI	22	1	0.1%	224
Midland, MI	2	2	19.0%	219
Cadillac, MI	2	3	29.0%	219
Grand Rapids-Kentwood, MI	18	2	0.6%	192
Logansport, IN	3	1	17.5%	163
Columbus, IN	6	1	6.4%	118
Fort Wayne, IN	13	3	1.2%	114
Auburn, IN	3	2	11.9%	114
Warsaw, IN	5	2	5.1%	101
Kalamazoo-Portage, MI	9	1	2.0%	94
Big Rapids, MI	4	1	11.5%	80
Marion, IN	6	1	7.0%	68
Sturgis, MI	5	1	5.9%	62
Kokomo, IN	7	1	3.0%	47
Elkhart-Goshen, IN	10	1	0.9%	44
Kendallville, IN	5	1	4.8%	39
Saginaw, MI	12	1	0.8%	21
South Bend-Mishawaka, IN-MI	15	1	0.3%	17
Total Franchise		76		\$5,900

Source: S&P Global Market Intelligence. Deposit data as of 6/30/22, estimated pro forma for recent or pending transactions per S&P Global Market Intelligence

Slide 5

- Adjusted net income and adjusted diluted EPS excludes swap termination fee and gain/(loss) on sale of investment securities, net of tax and death benefit on bank owned life insurance. (See further in the Appendix for a reconciliation of these non-GAAP amounts to their GAAP counterparts.)
- Adjusted net interest income and adjusted net interest margin exclude acquisition-related purchase accounting adjustments and swap termination fees. (See further in the Appendix for a reconciliation of these non-GAAP amounts to their GAAP counterparts.)
- Return on average tangible equity excludes average intangible assets from average equity. (See further in the Appendix for a reconciliation of these non-GAAP amounts to their GAAP counterparts.)
- Pre-tax, pre-provision income excludes income tax expense and credit loss expense. (See further in the Appendix for a reconciliation of these non-GAAP amounts to their GAAP counterparts.)

Slide 18

- Average cost of average total deposits includes average balances of non-interest bearing deposits. (See further in the Appendix for a reconciliation of these non-GAAP amounts to their GAAP counterparts.)

Slides 30-36

Use of Non-GAAP Financial Measures

- Certain information set forth in the presentation materials refers to financial measures determined by methods other than in accordance with GAAP. Horizon believes these non-GAAP financial measures are helpful to investors and provide a greater understanding of our business without giving effect to purchase accounting impacts, one-time acquisition and other non-recurring costs and non-core items. These measures are not necessarily comparable to similar measures that may be presented by other companies and should not be considered in isolation or as a substitute for the related GAAP measure.

Non-GAAP Reconciliation of Net Income

(Dollars in Thousands, Unaudited)

	Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Net income as reported	\$ 18,763	\$ 18,228	\$ 21,165	\$ 23,821	\$ 24,859
Swap termination fee	(1,453)	-	-	-	-
Tax effect	305	-	-	-	-
Net income excluding swap termination fee	17,615	18,228	21,165	23,821	24,859
(Gain)/loss on sale of investment securities	(20)	500	-	-	-
Tax effect	4	(105)	-	-	-
Net income excluding (gain)/loss on sale of investment securities	17,599	18,623	21,165	23,821	24,859
Death benefit on bank owned life insurance ("BOLI")	-	-	-	-	(644)
Net income excluding death benefit on BOLI	17,599	18,623	21,165	23,821	24,215
Adjusted net income	\$ 17,599	\$ 18,623	\$ 21,165	\$ 23,821	\$ 24,215

Non-GAAP Reconciliation of Diluted Earnings per Share

(Dollars in Thousands, Unaudited)

	Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Diluted EPS as reported	\$ 0.43	\$ 0.42	\$ 0.48	\$ 0.55	\$ 0.57
Swap termination fee	(0.03)	-	-	-	-
Tax effect	0.01	-	-	-	-
Diluted EPS excluding swap termination fee	0.41	0.42	0.48	0.55	0.57
(Gain)/loss on sale of investment securities	-	0.01	-	-	-
Tax effect	-	-	-	-	-
Diluted EPS excluding (gain)/loss on sale of investment securities	0.41	0.43	0.48	0.55	0.57
Death benefit on bank owned life insurance ("BOLI")	-	-	-	-	(0.01)
Diluted EPS excluding death benefit on BOLI	0.41	0.43	0.48	0.55	0.56
Adjusted diluted EPS	\$ 0.41	\$ 0.43	\$ 0.48	\$ 0.55	\$ 0.56

Non-GAAP Reconciliation of Net Interest Margin
(Dollars in Thousands, Unaudited)

	Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Net interest income as reported	\$ 46,160	\$ 45,237	\$ 48,782	\$ 51,861	\$ 52,044
Average interest earning assets	7,212,640	7,201,266	7,091,980	7,056,208	6,943,633
Net interest income as a percentage of average interest earning assets ("Net Interest Margin")	2.69%	2.67%	2.85%	3.04%	3.13%
Net interest income as reported	\$ 46,160	\$ 45,237	\$ 48,782	\$ 51,861	\$ 52,044
Acquisition-related purchase accounting adjustments ("PAU")	(651)	(367)	(431)	(906)	(1,223)
Swap termination fee	(1,453)	-	-	-	-
Adjusted net interest income	<u>\$ 44,056</u>	<u>\$ 44,870</u>	<u>\$ 48,351</u>	<u>\$ 50,955</u>	<u>\$ 50,821</u>
Adjusted net interest margin	2.57%	2.65%	2.83%	2.99%	3.06%

Non-GAAP Reconciliation of Return on Average Tangible Equity

(Dollars in Thousands, Unaudited)

	Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Average common equity	\$ 710,953	\$ 693,472	\$ 660,188	\$ 680,376	\$ 677,299
Less: Average intangible assets	171,177	172,139	173,050	173,546	175,321
Average tangible equity	<u>\$ 539,776</u>	<u>\$ 521,333</u>	<u>\$ 487,138</u>	<u>\$ 506,830</u>	<u>\$ 501,978</u>
Return on average tangible equity ("ROATE") as reported	13.94%	14.18%	17.24%	18.65%	19.86%
Swap termination fee	(1.08)	-	-	-	-
Tax effect	0.23	-	-	-	-
ROATE excluding swap termination fee	13.09	14.18	17.24	18.65	19.86
(Gain)/loss on sale of investment securities	(0.01)	0.39	-	-	-
Tax effect	-	(0.08)	-	-	-
ROATE excluding (gain)/loss on sale of investment securities	13.08	14.49	17.24	18.65	19.86
Death benefit on bank owned life insurance ("BOLI")	-	-	-	-	(0.51)
ROATE excluding death benefit on BOLI	13.08	14.49	17.24	18.65	19.35
Adjusted ROATE	<u>13.08%</u>	<u>14.49%</u>	<u>17.24%</u>	<u>18.65%</u>	<u>19.35%</u>

Non-GAAP Reconciliation of Pre-Tax, Pre-Provision Net Income
(Dollars in Thousands, Unaudited)

	Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Pre-tax income	\$ 20,215	\$ 20,091	\$ 23,814	\$ 25,834	\$ 28,834
Provision for credit losses	680	242	(69)	(601)	240
Pre-tax, pre-provision net income	<u>\$ 20,895</u>	<u>\$ 20,333</u>	<u>\$ 23,745</u>	<u>\$ 25,233</u>	<u>\$ 29,074</u>
Pre-tax, pre-provision net income	\$ 20,895	\$ 20,333	\$ 23,745	\$ 25,233	\$ 29,074
Swap termination fee	(1,453)				
(Gain)/loss on sale of investment securities	(20)	500	-	-	-
Death benefit on bank owned life insurance	-	-	-	-	(644)
Adjusted pre-tax, pre-provision net income	<u>\$ 19,422</u>	<u>\$ 20,833</u>	<u>\$ 23,745</u>	<u>\$ 25,233</u>	<u>\$ 28,430</u>
Average common equity	\$ 710,953	\$ 693,472	\$ 660,188	\$ 680,376	\$ 677,299
Unadjusted pre-tax, pre-provision ROACE	11.79%	11.89%	14.27%	14.71%	17.22%
Adjusted pre-tax, pre-provision ROACE	10.96%	12.18%	14.27%	14.71%	16.84%

Non-GAAP Reconciliation of Cost of Deposits
(Dollars in Thousands, Unaudited)

	Three Months Ended	
	June 30, 2023	March 31, 2023
Total deposit interest expense as reported	\$ 18,958	\$ 14,819
Average interest bearing deposits	4,445,074	4,502,199
Annualized total deposit interest expense as a percentage of average interest bearing deposits ("Cost of Interest Bearing Deposits")	1.71%	1.33%
Average interest bearing deposits	4,445,074	4,502,199
Average non-interest bearing deposits	1,186,520	1,255,697
Average total deposits	<u>\$ 5,631,594</u>	<u>\$ 5,757,896</u>
Annualized deposit interest expense as a percentage of average total deposits ("Cost of Total Deposits")	1.35%	1.04%

Non-GAAP Reconciliation of Cost of Deposits
(Dollars in Thousands, Unaudited)

	Three Months Ended			
	December 31, 2022	September 30, 2022	June 30, 2022	March 31, 2022
Total deposit interest expense as reported	\$ 10,520	\$ 4,116	\$ 1,677	\$ 1,496
Average interest bearing deposits	4,555,887	4,478,741	4,540,959	4,478,621
Annualized total deposit interest expense as a percentage of average interest bearing deposits ("Cost of Interest Bearing Deposits")	0.92%	0.36%	0.15%	0.14%
Average interest bearing deposits	4,555,887	4,478,741	4,540,959	4,478,621
Average non-interest bearing deposits	1,321,139	1,351,857	1,335,779	1,322,781
Average total deposits	<u>\$ 5,877,026</u>	<u>\$ 5,830,598</u>	<u>\$ 5,876,738</u>	<u>\$ 5,801,402</u>
Annualized deposit interest expense as a percentage of average total deposits ("Cost of Total Deposits")	0.71%	0.28%	0.11%	0.10%

Non-GAAP Reconciliation of Cost of Deposits
(Dollars in Thousands, Unaudited)

	Three Months Ended			
	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Total deposit interest expense as reported	\$ 1,663	\$ 1,808	\$ 2,053	\$ 2,343
Average interest bearing deposits	4,543,989	3,831,632	3,680,796	3,524,103
Annualized total deposit interest expense as a percentage of average interest bearing deposits ("Cost of Interest Bearing Deposits")	0.15%	0.19%	0.22%	0.27%
Average interest bearing deposits	4,543,989	3,831,632	3,680,796	3,524,103
Average non-interest bearing deposits	1,366,621	1,180,890	1,139,068	1,063,268
Average total deposits	<u>\$ 5,910,610</u>	<u>\$ 5,012,522</u>	<u>\$ 4,819,864</u>	<u>\$ 4,587,371</u>
Annualized deposit interest expense as a percentage of average total deposits ("Cost of Total Deposits")	0.11%	0.14%	0.17%	0.21%



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