

# Delek US Holdings, Inc.

**Investor Presentation** 



May 2022

### Disclaimers

#### Forward Looking Statements:

Delek US Holdings, Inc. ("Delek US") and Delek Logistics Partners, LP ("Delek Logistics"; and collectively with Delek US, "we" or "our") are traded on the New York Stock Exchange in the United States under the symbols "DK" and "DKL", respectively. These slides and any accompanying oral and written presentations contain forward-looking statements within the meaning of federal securities laws that are based upon current expectations and involve a number of risks and uncertainties. Statements concerning current estimates, expectations and projections about future results, performance, prospects, opportunities, plans, actions and events and other statements, concerns, or matters that are not historical facts are "forward-looking statements," as that term is defined under the federal securities laws. Words such as "may," "will," "should," "could," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "appears," "projects" and similar expressions, as well as statements in future tense, identify forward-looking statements.

These forward-looking statements include, but are not limited to, the statements regarding the following: financial and operating guidance for future and uncompleted financial periods; financial strength and flexibility; potential for and projections of growth; return of cash to shareholders, stock repurchases and the payment of dividends, including the amount and timing thereof; cost reductions; crude oil throughput; crude oil market trends, including production, quality, pricing, demand, imports, exports and transportation costs; competitive conditions in the markets where our refineries are located; the performance of our joint venture investments, including Red River and Wink to Webster, and the benefits, flexibility, returns and EBITDA therefrom; the potential for, and estimates of cost savings and other benefits from, acquisitions, divestitures, dropdowns and financing activities; the attainment of certain regulatory benefits; long-term value creation from capital allocation; targeted internal rates of return on capital expenditures; execution of strategic initiatives and the benefits therefrom.

Investors are cautioned that the following important factors, among others, may affect these forward-looking statements: uncertainty related to timing and amount of value returned to shareholders; risks and uncertainties with respect to the quantities and costs of crude oil we are able to obtain and the price of the refined petroleum products we ultimately sell, including uncertainties regarding future decisions by OPEC regarding production and pricing disputes between OPEC members and Russia; uncertainty relating to the impact of the COVID-19 outbreak on the demand for crude oil, prefined products and transportation and stransportation and stransportation and transportation capacity; gains and losses from derivative instruments; management's ability to execute its strategy of growth through acquisitions and the transactional risks associated with acquisitions; risks nelated to Delek US' exposure to Permian Basin crude assets may suffer a diminishment in fair value as a result of which we may need to record a write-down or impairment in carrying value of the asset; changes in the scope, costs, and/or timing of capital and maintenance projects; the ability of the Wink to Webster joint venture to operate the long-haul pipeline; the ability to grow the Big Spring Gathering System; operating hazards inherent in transporting, storing and processing crude oil and intermediate and finished petroleum products; our competitive position and the effects of competition, the projected growth of the industries in which we operate; general economic and business conditions affecting the geographic areas in which we operate; risk related to the previously announced proposed acquisition of 3 Bear Delaware Holding – NM, LLC (the "3 Bear Acquisition", including any statements regarding the expected timing, benefits, synergies, growth opportunities, impact on liquidity and prospects, and operating benefits thereof, and the timing or satisfaction of regulatory and other closing conditions and the dosing of the 3 Bear Acquisition and

Forward-looking statements should not be read as a guarantee of future performance or results, and will not be accurate indications of the times at, or by which such performance or results will be achieved. Forward-looking information is based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Neither Delek US nor Delek Logistics undertakes any obligation to update or revise any such forward-looking statements.

#### Non-GAAP Disclosures:

Our management uses certain "non-GAAP" operational measures to evaluate our operating segment performance and non-GAAP financial measures to evaluate past performance and prospects for the future to supplement our GAAP financial information presented in accordance with U.S. GAAP. These financial and operational non-GAAP measures are important factors in assessing our operating results and profitability and include:

Adjusting items - certain identified infrequently occurring items, non-cash items, and items that are not attributable to or indicative of our on-going operations or that may obscure our underlying results and trends; Earnings before interest, taxes, depreciation and amortization ("EBITDA") - calculated as net income attributable to Delek US or Delek Logistics, as applicable, adjusted to add back interest expense, income tax expense, depreciation and amortization; Net debt- calculated as long-term debt (the most comparable GAAP measure) including both current and non-current portions, less cash and cash equivalents as of a specific balance sheet date. This is an important measure to monitor leverage and evaluate the balance sheet. Adjusted Segment Earnings - calculated as reported GAAP contribution margin (or revenue less cost of materials and other and operating expenses) less estimated general and administrative expenses, adjusted to include gain (loss) from disposal of property and equipment, and adjusted to reflect the relevant Adjusting items (defined above). While this measure does not exactly represent EBITDA, it may be considered a reasonably comparable measure to EBITDA, in that it includes all identified material cash income and expense items, and excludes depreciation, amortization, interest and income taxes. This definition of Adjusted Segment Earnings or Adjusted Refining Segment Earnings, Adjusted [Logistics] Midstream Segment Earnings or Adjusted Retail Segment Earnings) is specific to this communication only and the exhibits referenced herein, and may not correlate to the use of the term 'Adjusted Contribution Margin' or 'Adjusted Segment Contribution Margin' as a non-GAAP measures and terms, as they relate to that specific SEC filing.

We believe these non-GAAP measures are useful to investors, lenders, ratings agencies and analysts to assess our financial results and ongoing performance in certain segments because, when reconciled to their most comparable GAAP financial measure, they provide important information regarding trends that may aid in evaluating our performance as well improved relevant comparability between periods, to peers or to market metrics. Non-GAAP measures have important limitations as analytical tools, because they exclude some, but not all, items that affect contribution margin, operating income (loss). These measures should not be considered substitutes for their most directly comparable U.S. GAAP financial measures. Additionally, because the non-GAAP measures referenced above may be defined differently by other companies in its industry, Delek US's definition may not be comparable to similarly titled measures of other companies. See the accompanying tables in the appendix for a reconciliation of these non-GAAP measures.

We are unable to provide a reconciliation of forward-looking estimates of EBITDA or other forward-looking non-GAAP measures because certain information needed to make a reasonable forward-looking estimate of net income or other forward-looking GAAP measures is difficult to estimate and dependent on future events, which are uncertain or outside of our control. Accordingly, a reconciliation to the most comparable GAAP measure is not available without unreasonable effort. Distributable cash flow - calculated as net cash flow from operating activities plus or minus changes in assets and liabilities, less maintenance capital expendit ures net of reimbursements and other adjustments not expected to settle in cash. Delek Logistics believes this is a liquidity measure by which users of its financial statements can assess its ability to generate cash; These amounts that would require unreasonable effort to quantify could be significant, such that the amount of the projected GAAP measure could vary substantially from projected non-cash and the reasonable effort.



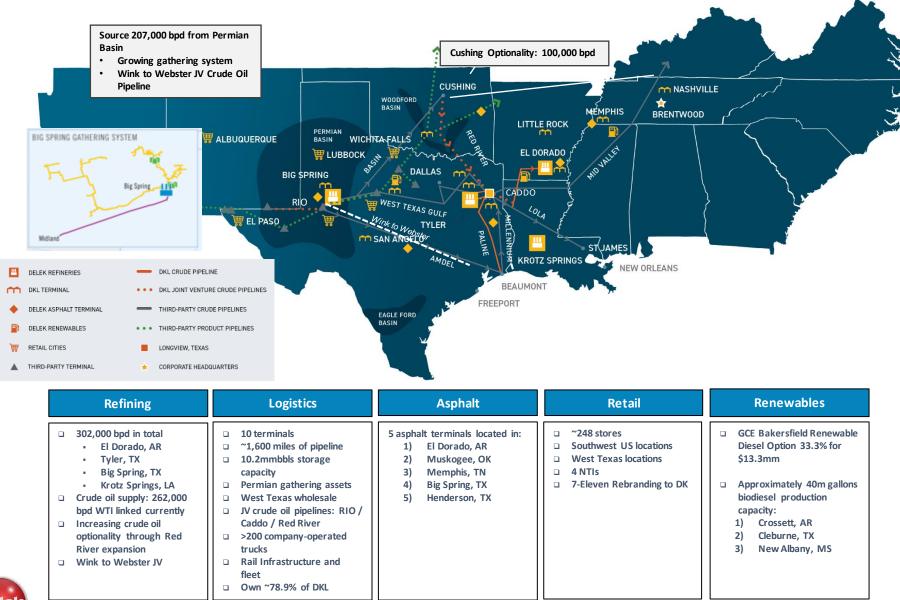
# Investment Overview (NYSE: DK)

Flexible Financial Position to Support Midstream Growth	<ul> <li>March, 31 2022 balance sheet:</li> <li>Del ek US: approx. \$854 million of cash; \$1.36 billion of net debt</li> <li>Includes \$2.7 million cash and \$906 million long-term debt of DKL</li> <li>Net debt (excl. DKL) of \$456 million</li> </ul>
Unlocking Value in Delek Logistics (DKL)	<ul> <li>Total DK ownership in DKL 78.9% or 34.3 million units as of 3/31/2022</li> <li>Implied value of DK ownership in DKL of \$1.7 billion<sup>(1)</sup></li> <li>Partial divestiture through ATM program announced in December 2021</li> <li>Announced Planned 3Bear Acquisition (anticipated to close mid-year 2022)</li> </ul>
Retail Segment Growing Organically	<ul> <li>Provides diversification and stability relative to other business segments</li> <li>Premium industry valuation multiples relative to traditional refining business</li> <li>Compelling growth opportunity through new-to-industry (NTI) locations; resuming growth campaign with 4 NTI's in planning phase</li> </ul>
Refining Portfolio: Gulf Coast Centric	<ul> <li>Four refineries all located in PADD 3 with product pricing tied to the Gulf Coast</li> <li>Access to domestic, inland based crude feeds tock typically trading at discount to global crudes</li> <li>Niche market location for three of the four refineries serves as a competitive advantage</li> </ul>
Renewables	<ul> <li>Three biodiesel plants with 40mmgal/year of capacity</li> <li>Renewable Diesel: \$13.3 million option for 33% indirect interest in the net cash flow from the GCE Bakersfield refinery conversion project</li> <li>The facility will be able to produce up to 230mm gallons a year of renewable fuels</li> <li>Estimated start-up in 2022</li> <li>Exploring broader global energy transition options</li> </ul>



### Integrated Company with Asset Diversity and Scale

Strategically located assets with leverage to domestic crude



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# **Environmental, Social, and Governance (ESG)** Published 2<sup>nd</sup> annual Sustainability Report for DK in November of 2021

Delek

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 We measure our environmental performance daily, review our progress with the EHS Committee guarterly, and publicly report annually

**Recently announced our 1st greenhouse** gas (GHG) emissions reductions target as we seek to align our business with the Paris Climate Accords:

#### We plan to cut our Scope 1 \* and 2 emissions 34% by 2030

- 1st disclosure of our Scope 3 emissions
- 1st disclosure of our hazardous waste production
- Implemented a sustainability screening process for capital projects

#### Carbon Intensity of Refining Business Unit<sup>(1)</sup>

2018 Delek US Refining	27
2019 Delek US Refining	28
2020 Delek US Refining	26



Consistent with our Mission, Vision and Core Values. Delek believes that a diverse workforce composed of individuals with a variety of personal and professional backgrounds and identities makes our company stronger

- We are committed to increasing the diversity of our already inclusive workforce and generating greater professional and economic opportunities for all employees. Achieving these mutually-supportive goals will make us stronger, more agile and resilient
  - In 2021, we established four new **Employee Resource Groups, further** reinforcing our commitment to fostering a diverse and inclusive workplace

#### **D** Published our first EEO-1 demographic disclosure

- Total employees by gender and ethnicity
- Manager and above by gender
- Manager and above by race

#### □ The safety and health of our employees is a core value of the company as reflected in progressive safety improvements over time

- Target zero workplace accidents and injuries
- During 2019 (the last year for which industry) statistics are available), Delek's Retail Business TRIR measure was approximately 1/4 of the industry average
- Disclosure of whistleblower stats



Delek observes responsible, ethical and transparent business practices. Led by our Board of Directors and executive leadership team, we strive to deliver market competitive returns to investors while providing tangible benefits to all of our stakeholders

### 37.5% of DK's Board of Directors is female and/or racially diverse.

- Board members have diverse backgrounds and experience
- Added two female Directors and one Latino **Director since 2019**
- 85.7% of Directors are independent
- Independent lead Director, elected annually

#### Published new public policies on ESG-related topics

Environmental Policy

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- Diversity, Equity, & Inclusion (DE&I) Policy
  - Implemented by a newly-created Senior Director for DE&I
- Human Rights Policy
- Conflict Minerals Policy
- Super Social Standards
- Enhanced Transparency in 2021 Sustainability Report



Comprehensive TCFD response

First SASBaligned report



(1) metric tons CO2e per 1,000 barrels of refinery throughput of crude and other feed stocks.

### **Midstream: Permian Gathering System**

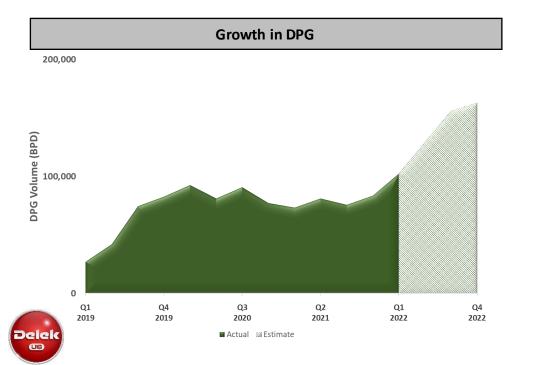
Gathering Helps Control Crude Oil Quality and Cost into Refineries

#### **Permian Gathering System**

- Approximately 200-mile gathering system
  - 350 Kbpd throughput capacity
- □ >300,000 dedicated acres expected in 2022
  - Points of origin: Howard, Borden, Martin and Midland counties
- Total terminal storage of 650K bbls
  - □ Connection to Big Spring, TX terminal

#### **Getting closer to wellhead allows us to control crude quality and cost**

- Provides improvement in refining performance and cost structure
- Drop down to DKL completed in Q1 2020
- **Gathering increases access to barrels** 
  - Creates optionality to place barrels:
    - Big Spring (local refinery)
    - Midland
    - Colorado City (access other refineries)
    - Wink (to Gulf Coast)
  - Control quality and blending opportunities



#### Delek Logistics Acquired 1Q20

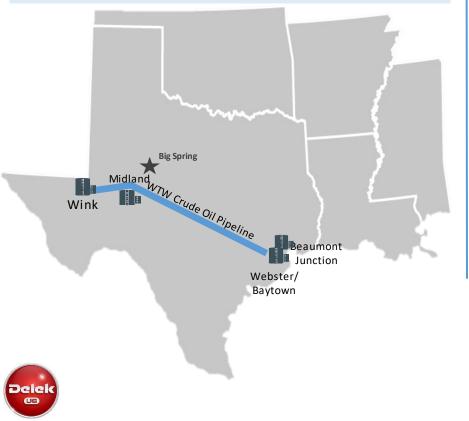
- CAPEX in 2022 ~\$59 million
  - □ \$28 million comprised in DK MVC
  - Balance focused toward 3<sup>rd</sup> party
- \$34 \$36 million expected annualized EBITDA underpinned by MVC DK to DKL
  - Currently 123kbpd MVC for Permian Gathering System in addition to 50kbpd MVC for a 3<sup>rd</sup> party interconnect

### Midstream: Wink to Webster Crude Oil Long-Haul Pipeline Joint Venture

Complements Gathering – Provides Access to Gulf Coast Markets

#### Wink to Webster Pipeline JV

- 650-mile 36-inch diameter crude oil pipeline
- Wink to Webster Pipeline LLC is supported by industry leading partners – Exxon, Lotus Midstream, MPLX/Delek US JV, Plains, and Rattler Midstream
- System completed and running February 2022
  - Main segment started transporting oil in October 2020
  - The Midland-to-Webster segment was commissioned in January 2021, and is now operating
- Supported by significant volume of long-term commitments



### Delek US' Investment

- Delek US has a 50% ownership interest in a JV that owns a 30% ownership interest in Wink to Webster Pipeline LLC
- Expected \$340 million to \$380 million net investment
- Integrated with Big Spring gathering system to provide source of barrels and services to producers
- Well above Delek US' targeted minimum required midstream IRR of 15%
- Secured project financing for approximately 80% of our investment
  - Results in ~\$75 million equity contribution; balance is project financed

# **Enhancing Our Position In Midstream**

### Substantial Projected Growth in Consolidated Midstream Cash Flows

#### **Krotz Springs**

Logistics assets associated with Krotz Springs refinery

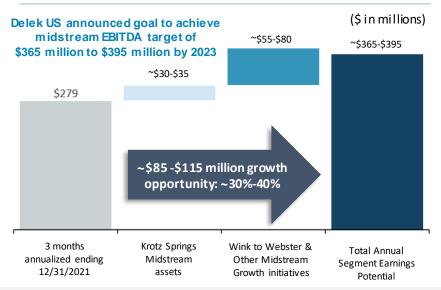
#### Wink to Webster Pipeline

- Long haul pipeline from Permian to Gulf Coast providing stable cash flow and connected to our Big Spring Gathering system, providing access to additional crude inputs
- Expected return well above our minimum target IRR threshold of 15%<sup>(2)</sup>

#### **Other Midstream Growth Initiatives**

- Slurry Blending- Exclusive agreement with Baker Hughes utilizing proprietary intellectual property allowing us to meet IMO regulations through blending competencies
- Red River Pipeline JV expansion from 150 Kbpd to 235 Kbpd completed during 3Q 2020
- Delek continues to explore other midstream growth opportunities

#### Strong EBITDA Growth Profile from Midstream Initiatives





# **DKL EBITDA Growth (\$ in millions)**<sup>(1)</sup>



Reconciliation of EBITDA to net income on page 34. Represents gross returns on pipeline investment, excluding cost of capital associated with project financing

# Aligning Our Portfolio with the Most Attractive Opportunities

### Track record of actively managing our portfolio

Divestitures	Dropdowns	Joint Ventures	Acquisitions
Over \$800 million in proceeds since 2016 from well-timed divestitures to enhance our portfolio composition	<b>Asset dropdowns</b> to DKL have created substantial value at both <b>DK and DKL</b>	Joint ventures have provided DK and DKL with <b>low-cost</b> <b>opportunities</b> to expand operations and <b>increase cash</b> <b>flows</b>	Built a strong portfolio by strategically <b>acquiring complementary assets</b>

### Focus on diversifying cash flow streams and reducing cash flow volatility





## **Enhancing Our Retail Network**

High-Growth Opportunity Complementing Existing Operations

- Serves as a natural fuel short while improving DK's cash flow stability and reducing its Renewable Identification Number ("RIN") obligations
- Four new-to-industry ("NTI") stores are in the planning phase and are expected to break ground at the beginning of the year.
  - Operations are anticipated around mid-year 2022.
- 25%+ projected IRR on NTI stores

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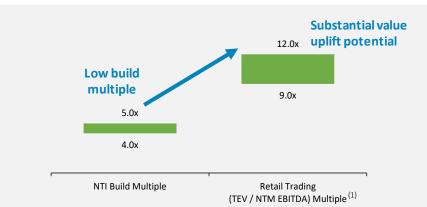
(US)

• Improving retail footprint by closing and discontinuing leases of underperforming stores and upgrading legacy stores

Proven Track Record of Growth...

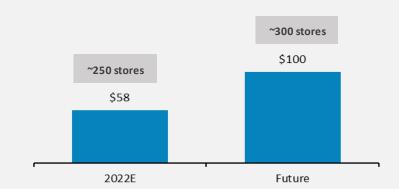






#### ...with High Growth Potential

#### Adjusted Retail Segment Earnings (\$ in millions)



As of 5/10/2021; retail peer set: Alimentation Couche-Tard, Inc., Casey's General Stores, Inc., Murphy USA Inc.
 Derived from dividing Adjusted Retail Segment Earnings by ending number of stores each period

## **Retail: Diversifies Delek**

### Synergistic Retail Platform

- 80% integration with existing downstream operations offering synergies and competitive advantage
- Operate approximately 248 C-stores in Central and West Texas and New Mexico





### Significant Profit Growth Opportunity

- □ Rebrand 7-Eleven stores to DK by 2023
- □ Implement interior re-branding/re-imaging
- □ Longer-term build out of larger, new-to-industry locations with strong fuel/diesel offering and compelling foodservice experience

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### **Renewables: Renewable Diesel**

- Delek has established a 'capital light' approach to Renewable Diesel
- \$13.3 million option for 33% indirect interest in the net cash flow from a renewable diesel facility following its conversion
- The facility will be able to produce up to 220mm gallons a year of renewable fuels
- **Estimated Start-up 2022**

GCE Holdings Acquisitions, LLC recently purchased the Bakersfield Refinery from Delek and is retooling it into the largest facility of its kind in the western United States which can produce renewable fuels from non-food feedstocks.

When complete, the biorefinery will be able to produce renewable diesel from various feedstocks, including varieties of camelina.





#### Feedstock Advantage: Camelina

For biofuel strategies to be truly effective, feedstock production must be highly scalable to meet society's growing demand for low carbon fuels.

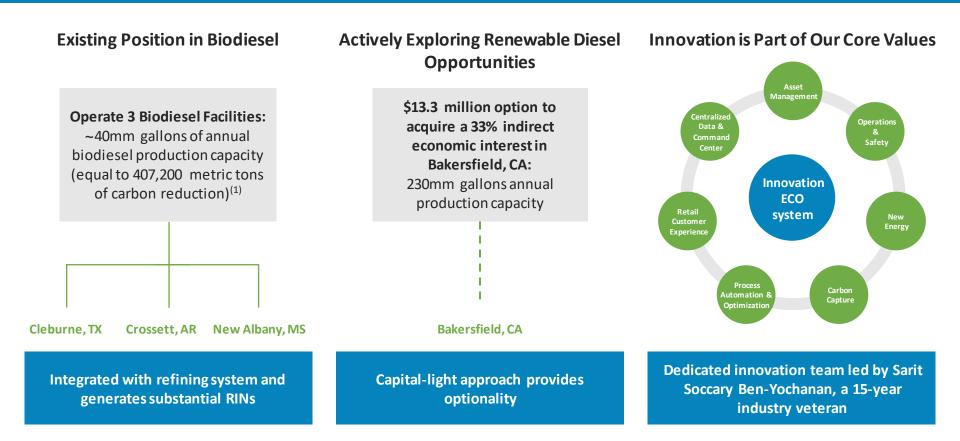
As a high oil yielding crop per acre, Camelina can be efficiently processed into low carbon biofuels such as renewable diesel and jet fuel using well established existing technologies.

A counter-cyclical crop cycle like Camelina increases asset utilization and total crop year grower returns by turning an expensive fallow crop acre into a revenue-generating acre.



### **Positioning for Energy Transition**

Existing footprint in biodiesel and reviewing opportunities in renewable diesel and de-carbonization

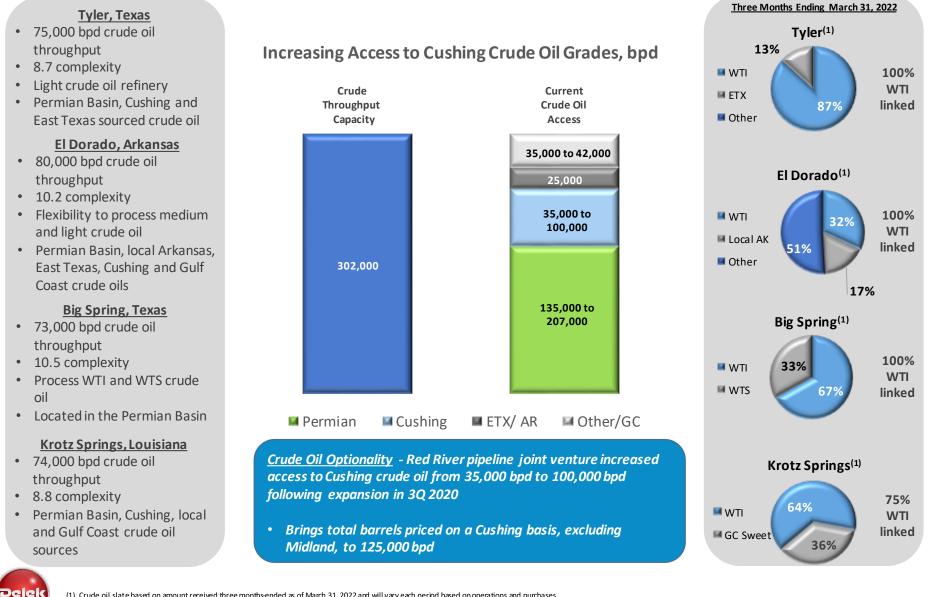


"... DK's option for 73mmgal of RD exposure will cost just 18c/gal, far and away the lowest when most other projects are in the \$1-3/gal range. Furthermore, the Global Clean Energy will grow its own feedstock... allowing it to potentially avoid the recent trend in higher raws."

- Tudor, Pickering, Holt<sup>(2)</sup> (2/25/2021)



# PADD 3 Refining System with Crude Slate Optionality



(1) Crude oil slate based on amount received three months-ended as of March 31, 2022 and will vary each period based on operations and purchases.

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Four pillars underpinned by a rigorous and disciplined capital allocation program to create long-term value

#### **Priorities:**

- Invest: Capital allocation program focuses on safety, maintenance, and reliability as top priority
- Cash Returns: Maintain a competitive cash return profile commensurate with underlying earnings power
- Grow: Maintain financial strength and flexibility to support strategic growth objectives
- Enhance Balance Sheet / Return Excess Cash: Reduce net debt and/or opportunistically return additional cash

### Non-Discretionary

#### Sustaining & Regulatory Capex

- Approximately \$100-\$125 million sustaining capex/yr
- Between \$40-\$75 million perturnaround
- Critical for safe and reliable operations
- Various amounts for regulatory capex

#### **Cash Returns**

• At this juncture, free cash flow used for balance sheet improvement over share buybacks or dividends

### Discretionary

#### **Growth Capex**

- 25% IRR for >\$5mm projects at Refining; <\$5mm is 50% IRR
- >15% IRR minimum hurdle rate for Retail projects, dependent on size
- >15% IRR hurdle rate for stable cash flow Logistics projects

#### **Cash Returns to Shareholders**

- Target competitive overall cash return
- Continue to evaluate dividend reinstatement / share buybacks versus growth capex / investment opportunities

#### Acquisitions

• Evaluate accretive opportunities as they arise vs. alternative uses of cash

#### **Opportunistically De-lever**

- Continue to optimize the balance sheet
- Opportunistically enhanced balance sheet when FCF supports it



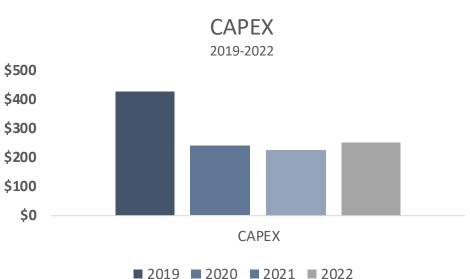
# **Capital Allocation – Balanced & Flexible**

- 2022 spending guidance of approximately \$250 to \$260 million (excludes expected capital on 3Bear assets in 2H22)
  - Growth capital focused toward:
    - Permian Gathering business
    - Retail new stores to industry
- First Quarter 2022 capital expenditures were \$33 million
- 2021 includes the following projects:
  - Krotz Springs Turnaround
    - Completed in March 2021
  - El Dorado Turnaround
    - Completed in late April 2021
  - Tyler Turnaround

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• Completed in March 2021



	Capital Exp	penditures	
2019 Spend	2020 Spend	2021 Spend	2022 Budget
\$428	\$240	\$227	\$250-\$260

# **Capital Allocation Discipline**

### Maintaining a Strong Balance Sheet

- □ Should support ability to invest in the business
- Provides ability to act quickly to take advantage of opportunities
- □ DK, excluding DKL, had \$851 million of cash and \$456 million net debt at 3/31/22

### Capital Allocation Discipline in Practice

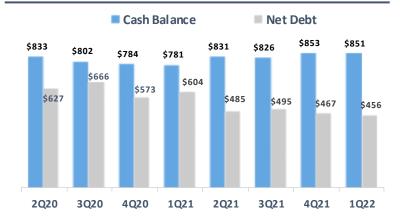
#### **Investing in the Business**

- No major turnaround scheduled for 2022
- Next major turnaround planned at Tyler in 2023

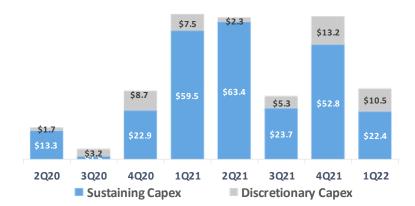
#### **Growing the Business**

- Complete Midstream Growth Projects
  - □ Big Spring Gathering System capital spending
  - Joint Venture Contributions
    - Wink to Webster long haul pipeline joint venture
- Resume growth campaign in Retail with 4 NTI's in planning phase

#### Cash Balance & Net Debt (DK Ex. DKL)<sup>(1)</sup>



#### Capital Expenditures<sup>(1)(2)</sup>









# **Market Opportunities & Valuation**

## **Light Products Yield**

Delek US positioned to benefit with high value product yields and crude oil slate flexibility

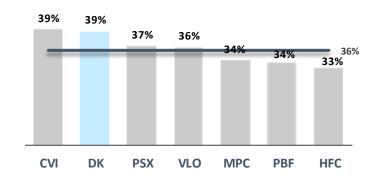
#### **Gamma** Refining system product yields

- Strong middle distillate yield versus peers
- Ability to switch ~10% between gasoline and distillate

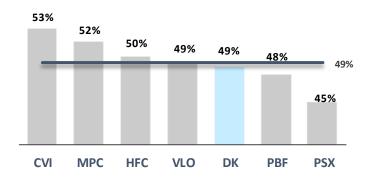
### **Crude oil slate has flexibility**

- Ability to increase sour crude oil processing to approximately 50% based on market economics
  - Big Spring refinery currently processes 34% WTS and can increase to 100%
  - El Dorado refinery flexibility to process light to medium sour crude oil (up to 100%) based on economics

### 1Q22 Refiners' Middle Distillates Yield % <sup>(1) (2) (3)</sup>



### 1Q22 Refiners' Gasoline Yield %<sup>(1)(3)</sup>





# Tangible Assets with Underlying Value

□ Four refineries with 302mbbl/d of aggregate capacity

□ ~78.9% DKL ownership provides public marker of value

- DK owns 34.3mm units at \$50.12 or \$1.7 billion (1)
- □ Retail value supported strong valuations for retail businesses
  - □ '23E EBITDA of \$50mm; retail businesses have been transacting in the low double digit area on an EBITDA multiple basis

### □ Wink to Webster construction cost \$340 - \$380mm

- □ Expect well above 15% IRR threshold for midstream projects
- □ Project financed with \$75mm equity contribution
- □ 3 Biodiesel Plants; 40mm gal/yr
- □ \$13.3 million option for 33% indirect interest in the net cash flow from a renewable diesel facility following its conversion
  - The facility will be able to produce up to 220mm gallons a year of renewable fuels





## **Overarching Objectives and Key Initiatives**









# Planned 3Bear Acquisition

### **Investment Considerations for Planned 3Bear Acquisition**

Increased Exposure to Highly Economic Delaware Basin, Third-Party Revenue; Expands Geographic and Commodity Diversification

High Quality 3-Stream Revenue	<ul> <li>Recently constructed asset in the most active area of the Delaware Basin (Lea and Eddy County, NM)</li> <li>~485 miles of in-ground pipeline currently</li> <li>88 MMcf/d of gas processing capacity; 140kbpd of crude gathering capacity supported by 120kbbls of storage; 200kbpd salt water disposal; offers producers one-stop-shop</li> <li>Substantial upside optionality through expansion of existing facilities and infrastructure</li> </ul>
Attractive Footprint in the Heart of the Delaware	<ul> <li>Entry into the Delaware Basin which supports Delek's long-term growth and integration strategies</li> <li>Footprint anchored by long-term, fixed fee contracts (avg. remaining contract tenor of ~10 yrs.<sup>(1)</sup>) supported by a diverse group of Permian focused producers with 13 active rigs on dedicated acreage <sup>(2)</sup></li> <li>&gt;3,000 remaining drilling locations<sup>(3)</sup> on dedicated acres provides visibility for long-term cash flow</li> </ul>
Enhances Diversification and Stability	<ul> <li>Significantly increases third party revenue and diversifies customer mix</li> <li>Expands Permian presence from the Midland Basin to the Delaware Basin</li> <li>Broadens product mix with increased exposure to natural gas and water</li> <li>Long-term fixed fee contracts mitigates commodity exposure</li> </ul>
Accretive Transaction	<ul> <li>Immediately accretive to Distributable Cash Flow and Coverage Ratios supporting 5% annual distribution growth</li> <li>Strong Free Cash Flow generation enables a deleveraging profile near-term</li> <li>Capital needs increase FY 2022 guidance by ~\$10mm to approximately \$80 million</li> </ul>
ESG Initiatives	<ul> <li>Significant carbon capture optionality reinforces Delek's commitment to ESG initiatives</li> <li>Water recycling operations reduce total freshwater consumption and use in the Permian</li> <li>Multiple GHG reduction projects underway providing CO2 reduction in the near term</li> <li>Additional options offer potential to improve clean energy initiatives</li> </ul>



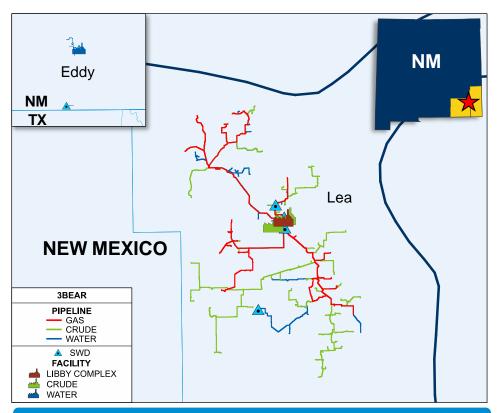
# **Established Infrastructure in the Delaware Basin**

### For Planned 3Bear Acquisition

#### **Asset Overview**

- 3Bear Delaware Holding NM, LLC ("3Bear") is a premier, three-stream midstream business located in the core of Northern Delaware Basin (Lea & Eddy County, New Mexico)
- □ Integrated crude, gas, and water infrastructure
- Anchored by a diversified, high-quality customer base with ~350,000 dedicated acres
- Activity underpinned by producer development capital and 100% fixed-fee contracts
- □ Connectivity to multiple 3<sup>rd</sup> party oil, gas, and NGL downstream interconnects offering customers access to key USGC markets

	Key Sta	atistics	
	Gas Gathering & Processing	Water Gathering& Disposal	
Dedicated Acreage	57,600	160,160	132,480
Avg. Remaining Contract Tenor (Yr.)	11	9	9
Current Volumes 12/31	48 MMcf/d	65kbpd	80kbpd
System Capacity	88 MMcf/d Processing	120 Mbbl Storage	200kbpd Disposal
Pipeline Capacity	150 MMcf/d	140kbpd	220kbpd
Miles of Pipeline	95	220	170



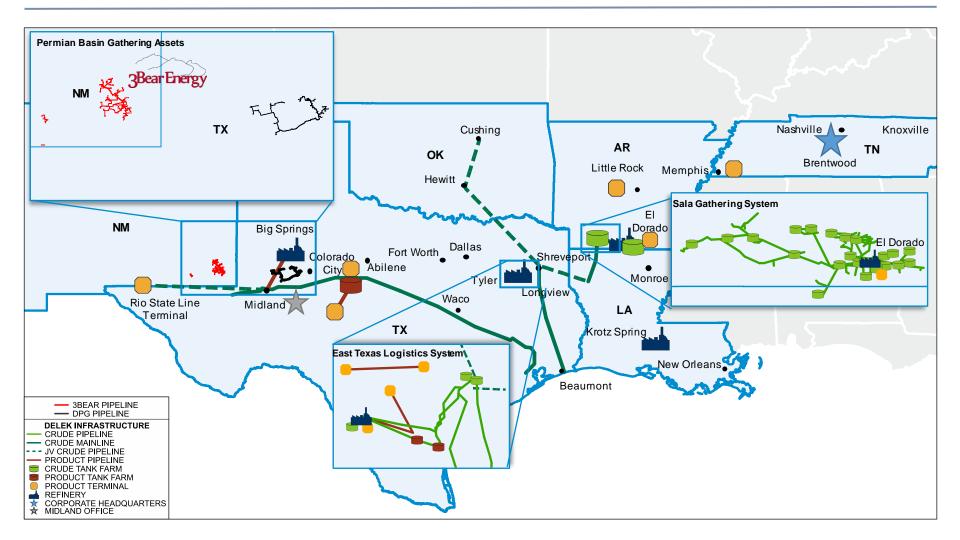
#### Diversified, Delaware Focused Customer Base

- Diverse customer base of investment grade, public, and private operators
- □ 18+ customers across the 3Bear systems
- <6% average customer concentration based 3Bear's dedicated acreage portfolio



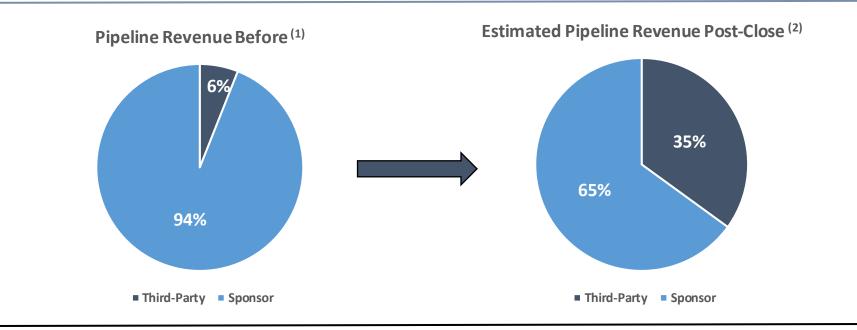
### **DKL + Planned 3Bear: Integrated Company with Diversity and Scale**

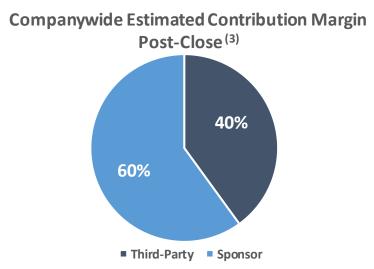
Strategically located assets with leverage to Domestic production





### Planned 3Bear Acquisition: Diversifying Cash Flows via Third-Party Revenues







(1) Calculated based on 2021 Pipelines and Transportation Segment revenue from affiliate and third-party, as disclosed in our 2021 Annual Report on Form 10-K.

- (2) Estimated based on forecasted post-close 2023 revenue.
- (3) Estimated based on forecasted post-close 2023 contribution margin.

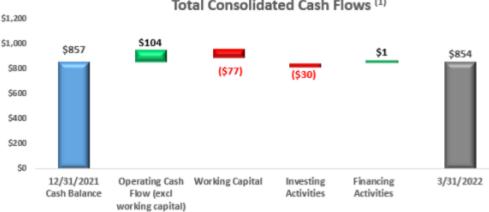




# Appendix

# **1Q22** Cash Flows

- Strong financial position with \$854 million of ٠ cash on the balance sheet
- Cash flow from operating activities of approx. ٠ \$27 million
  - Cash flow from operating activities (excluding • working capital) of approx. \$104 million
  - Working capital impacted cash flow by ٠ approx. \$(77) million
- Total investing activities of approx. \$(30) million: ٠
- Financing activities of approx. \$1 million ٠
  - Includes \$64 million share purchase ٠



#### Total Consolidated Cash Flows (1)

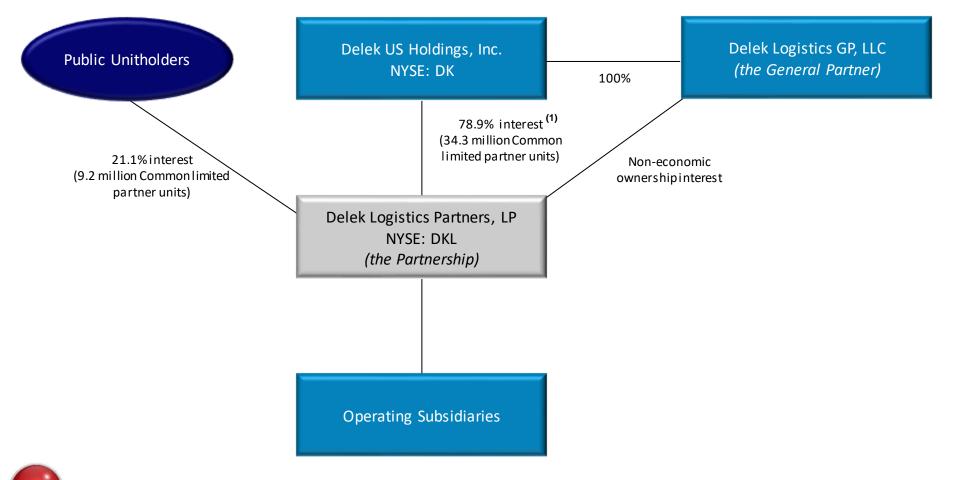


2Q22 Guidance Range (\$ in millions)	Low	High
Consolidated Operating Expenses	\$165	\$175
Consolidated G&A	\$57	\$62
Consolidated Depreciation and Amort.	\$65	\$70
Net interest expense	\$35	\$40
Total Crude Throughput	280,000	290,000



# **Simplified Organizational Structure**

- Eliminated incentive distribution rights (IDRs) in 2020
- General partner (GP) converted to non-economic interest



US

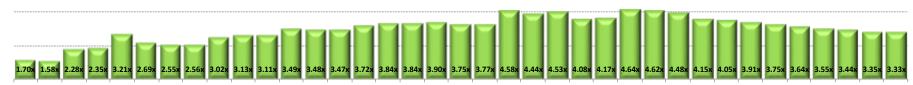
### **DKL Distribution and Leverage Ratio**

Distribution per unit has increased thirty-seven consecutive times since the IPO<sup>(1)</sup>





#### Leverage Ratio<sup>(4)</sup>



1) 2) 3) 4)

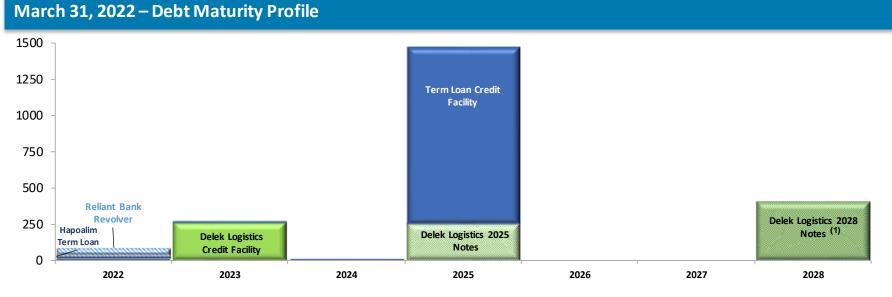
MQD = minimum quarterly distribution set pursuant to the Partnership Agreement.

Distribution coverage based on distributable cash flow divided by distribution amount in each period. Please see reconcilations starting on page 34.

3) In 4Q17, the reimbursed capital expenditures amounts in the determination of distributable cash flow were revised to reflect the accrual of reimbursed capital expenditures from Delek rather than the cash amounts received for reimbursed capital expenditures during the years ended December 31, 2017, 2016 and 2015.

Leverage ratio based on LTM EBITDA as defined by credit facility covenants for respective periods.

# **DK and DKL Debt Profile**



Cash Intere	est Obligations <sup>(2)</sup>	Ne	t Debt
Year	Amount	Total Debt	\$2,213
2	\$92.2	(-) Cash	\$854
3	\$88.5		44.050
2024	\$83.7	Total Debt Debt	\$1,359
2025	\$46.3	Credit Ratings (9	&P/Moody's/Fitch)
2026	\$28.5	create hatings (3	
2027	\$28.5	Delek US	<b>Delek Logistics</b>
2028	\$14.3	BB-/Ba3/BB-	B+/B1/BB-



Delek Logistic Partners entered into an Indenture with US Bank, as Trustee, on May 24, 2021 with a due date of June 1, 2028 and a aggregate principal amount of \$400M Cash obligations are based on interest rates as of March 31,2022





# Reconciliations

### **DKL: Income Statement and Non-GAAP EBITDA Reconciliation**

		1Q14 <sup>(1)</sup>														
Net Revenue	\$907.4	\$203.5	\$236.3	\$228.0	\$173.3	\$841.2	\$143.5	\$172.1	\$165.1	\$108.9	\$589.7	\$104.1	\$111.9	\$107.5	\$124.7	\$448.1
Cost of Sales Operating Expenses (excluding depreciation and amortization presented below)	(811.4)	(172.2)	(196.6) (9.5)	(194.1)	(134.3) (9.7)	(697.2)	(108.4)	(132.5)	(124.4)	(71.0)	(436.3) (44.8)	(66.8)	(73.1)	(\$73.5) (\$9.3)	(\$88.8) (\$8.8)	(302.2)
Depreciation and Amortization																
Contribution Margin Operating Expenses (excluding depreciation and amortization presented below)	\$70.3	\$22.8	\$30.2	\$23.7	\$29.3	\$106.0	\$24.5	\$28.8	\$29.1	\$26.2	\$108.6	\$26.8	\$30.0	\$24.7	\$27.2	\$108.7
Depreciation and Amortization	(10.7)	(3.4)	(3.5)	(3.7)	(3.9)	(14.6)	(4.0)	(4.7)	(4.5)	(5.9)	(19.2)	(5.0)	(4.8)	(\$5.4)	(\$5.6)	(20.8)
General and Administration Expense	(6.3)	(2.6)	(2.2)	(2.5)	(3.3)	(10.6)	(3.4)	(3.0)	(2.7)	(2.3)	(11.4)	(2.9)	(2.7)	(\$2.3)	(\$2.3)	(10.3)
Gain (Loss) on Asset Disposal	(0.2)	-	(0.1)	-	-	(0.1)	-	-		(0.1)	(0.1)	0.0	-	(\$0.0)	\$0.0	0.0
Operating Income	\$53.2	\$16.8	\$24.4	\$17.5	\$22.1	\$80.8	\$17.1	\$21.1	\$21.8	\$17.9	\$77.9	\$19.0	\$22.5	\$17.0	\$19.2	\$77.7
Interest Expense, net	(4.6)	(2.0)	(2.3)	(2.2)	(2.1)	(8.7)	(2.2)	(2.6)	(2.8)	(3.0)	(10.7)	(3.2)	(3.3)	(\$3.4)	(\$3.7)	(13.6)
(Loss) Income from Equity Method Invesments								(0.1)	(0.3)	(0.1)	(0.6)	(0.2)	(0.2)	(\$0.3)	(\$0.4)	(1.2)
Income Taxes	(0.8)	(0.1)	(0.3)	(0.2)	0.5	(0.1)	(0.3)	(0.1)	(0.1)	0.6	0.2	(0.1)	(0.129)	(\$0.1)	\$0.3	(0.1)
Net Income	\$47.8	\$14.7	\$21.8	\$15.1	\$20.5	\$72.0	\$14.6	\$18.3	\$18.6	\$15.3	\$66.8	\$15.4	\$18.9	\$13.2	\$15.3	\$62.8
EBITDA:																
Net Income	\$47.8	\$14.7	\$21.8	\$15.1	\$20.5	\$72.0	\$14.6	\$18.3	\$18.6	\$15.3	\$66.8	\$15.4	\$18.9	\$13.2	\$15.3	\$62.8
Income Taxes	0.8	0.1	0.3	0.2	(0.5)	0.1	0.3	0.1	0.1	(0.6)	(0.2)	0.1	0.1	0.13	(0.28)	0.1
Depreciation and Amortization	10.7	3.4	3.5	3.7	3.9	14.6	4.0	4.7	4.5	5.9	19.2	5.0	4.8	5.4	5.6	20.8
Amortization of customer contract intangible assets	-			-	-	-	-		-	-	-		-		-	-
Interest Expense, net	4.6	2.0	2.3	2.2	2.1	8.7	2.2	2.6	2.8	3.0	10.7	3.2	3.3	3.4	3.7	13.6
EBITDA	\$63.8	\$20.2	\$27.9	\$21.2	\$26.1	\$95.4	\$21.1	\$25.7	\$26.1	\$23.6	\$96.5	\$23.7	\$27.1	\$22.0	\$24.4	\$97.3

	1Q17							3Q18		2018			3Q19					3Q20								
Net Revenue	\$129.5	\$126.8	\$130.6	\$151.2	\$538.1	\$167.9	\$166.3	\$164.1	\$159.3	\$657.6	\$152.5	\$155.3	\$137.6	\$138.6	\$584.0	\$163.4	\$117.6	\$142.3	\$140.1	\$563.4	\$152.9	\$168.5	\$189.6	\$189.9	\$700.9	\$206.6
Cost of Sales	(92.6)	(85.0)	(\$89.1)	(\$106.1)	(372.9)	(119.0)	(106.0)	(\$105.6)	(\$98.4)	(429.1)	(\$96.3)	(\$93.9)	(\$72.6)	(\$73.8)	(336.5)	(\$101.3)	(\$43.9)	(\$60.7)	(\$63.2)	(269.1)	(\$81.2)	(\$88.7)	(\$105.1)	(\$109.4)	(384.4)	(\$126.2)
Operating Expenses (excluding depreciation and																										
amortization presented below)	(10.4)	(10.0)	(10.7)	(12.3)	(43.3)	(12.6)	(14.9)	(14.5)	(15.4)	(57.4)	(15.3)	(16.5)	(17.5)	(22.0)	(71.3)	(14.0)	(11.6)	(13.7)	(14.6)	(53.8)	(14.3)	(14.9)	(16.8)	(13.2)	(59.2)	(17.5)
Depreciation and Amortization								(6.3)	(5.8)	(12.1)	(6.1)	(6.2)	(6.1)	(6.4)	(24.9)	(5.8)	(8.2)	(8.9)	(10.8)	(33.7)	(10.2)	(9.5)	(9.7)	(11.6)	(41.0)	(9.9)
Contribution Margin	\$26.5	\$31.8	\$30.8	\$32.8	\$121.9	\$36.3	\$45.3	\$37.8	\$39.6	\$159.1	\$34.8	\$38.8	\$41.3	\$36.4	\$151.3	\$42.4	\$53.9	\$59.0	\$51.5	\$206.7	\$47.2	\$55.4	\$58.0	\$55.7	\$216.3	\$53.0
Operating Expenses (excluding depreciation and									1																1	
amortization presented below)								(0.9)	(0.4)	(1.3)	(0.8)	(0.8)	(0.9)	(0.3)	(2.8)	(0.8)	(0.8)	(0.6)	(0.3)	(2.4)	(0.6)	(0.6)	(0.5)	(0.6)	(2.3)	(0.6)
Depreciation and Amortization	(5.2)	(5.7)	(5.5)	(5.5)	(21.9)	(6.0)	(7.0)	(0.5)	(0.4)	(13.9)	(0.5)	(0.5)	(0.5)	(0.5)	(1.8)	(0.5)	(0.5)	(0.5)	(0.5)	(2.0)	(0.5)	(0.5)	(0.5)	(0.4)	(1.8)	(0.5)
General and Administration Expense	(2.8)	(2.7)	(2.8)	(3.6)	(11.8)	(3.0)	(3.7)	(3.1)	(7.4)	(17.2)	(4.5)	(5.3)	(5.3)	(5.8)	(20.8)	(6.1)	(4.7)	(6.1)	(5.6)	(22.6)	(4.1)	(6.1)	(6.1)	(5.5)	(21.8)	(5.1)
Gain (Loss) on Asset Disposal	0.0	0.0	(0.0)	(0.0)	(0.0)	-	0.1	(0.7)	(0.2)	(0.8)	(0.0)	0.0	0.1	(0.1)	(0.0)	0.1	-	-	(0.0)	0.1	0.1	0.1	(0.3)	0.1	0.1	
Operating Income	\$18.5	\$23.4	\$22.6	\$23.7	\$88.1	\$27.3	\$34.7	\$32.6	\$31.1	\$125.8	\$29.1	\$32.3	\$34.7	\$29.7	\$125.8	\$35.0	\$47.9	\$51.7	\$45.1	\$179.8	\$42.1	\$48.4	\$50.6	\$49.3	\$190.5	\$46.9
Interest Expense, net	(4.1)	(5.5)	(7.1)	(7.3)	(23.9)	(8.1)	(10.9)	(11.1)	(11.2)	(41.3)	(11.3)	(11.4)	(12.5)	(12.2)	(47.3)	(11.8)	(10.7)	(10.4)	(10.0)	(42.9)	(9.7)	(11.7)	(14.5)	(14.3)	(50.2)	(14.3)
(Loss) Income from Equity Method Invesments	0.2	1.2	1.6	1.9	5.0	0.8	1.9	1.9	1.5	6.2	2.0	4.5	8.4	5.0	19.8	5.6	6.5	4.9	5.8	22.7	4.0	6.6	7.3	6.6	24.6	7.0
Other (Expense) Income	-	-	-	-	-	-	-		-	-	-	(0.5)	-	(0.1)	(0.6)		-	0.1	-	(0.1)	(0.0)	(0.0)	0.1	0.0	0.1	(0.0)
Income Taxes	(0.1)	(0.1)	(0.2)	0.6	0.2	(0.1)	(0.1)	(0.1)	(0.2)	(0.5)	(0.1)	(0.1)	(0.1)	(0.7)	(1.0)	(1.0)	0.7	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	0.2	0.0	(0.2)	(0.1)
Net Income	\$14.6	\$19.0	\$16.9	\$18.9	\$69.4	\$20.0	\$25.6	\$23.3	\$21.3	\$90.2	\$19.7	\$24.9	\$30.5	\$21.7	\$96.8	\$27.8	\$44.4	\$46.3	\$40.7	\$159.2	\$36.2	\$43.2	\$43.6	\$41.7	\$164.7	\$39.5
EBITDA:																										
Net Income	\$14.6	\$19.0	\$16.9	\$18.9	\$69.4	\$20.0	\$25.6	\$23.3	\$21.3	\$90.2	\$19.7	\$24.9	\$30.5	\$21.7	\$96.8	\$27.8	\$44.4	\$46.3	\$40.7	\$159.2	\$36.2	\$43.2	\$43.6	\$41.7	\$164.7	\$39.5
Income Taxes	0.1	0.1	0.2	(\$0.6)	(0.2)	0.1	0.1	0.1	\$0.2	0.5	0.1	0.1	0.1	0.7	1.0	1.0	(0.7)	(0.2)	0.1	0.2	0.2	0.2	(0.2)	(0.0)	0.2	0.1
Depreciation and Amortization	5.2	5.7	5.5	5.5	21.9	6.0	7.0	6.7	6.3	26.0	6.6	6.6	6.6	6.9	26.7	6.3	8.7	9.5	11.3	35.7	10.7	10.0	10.2	11.9	42.8	10.3
Amortization of customer contract intangible assets		-	-	-	-	0.6	1.8	1.8	1.8	6.0	1.8	1.8	1.8	1.8	7.2	1.8	1.8	1.8	1.8	7.2	1.8	1.8	1.8	1.8	7.2	1.8
Interest Expense, net	4.1	5.5	7.1	7.3	23.9	8.1	10.9	11.1	11.2	41.3	11.3	11.4	12.5	12.2	47.3	11.8	10.6	10.4	10.0	42.9	9.7	11.7	14.5	14.3	50.2	14.3
EBITDA	\$23.9	\$30.3	\$29.7	\$31.1	\$115.0	\$34.7	\$45.4	\$43.0	\$40.7	\$163.9	\$39.4	\$44.8	\$51.5	\$43.3	\$178.9	\$48.7	\$64.8	\$67.8	\$63.9	\$245.3	\$58.7	\$66.8	\$69.9	\$69.7	\$265.1	\$66.0



Results in 2013 and 2014 are as reported excluding predecessor costs related to the dropdown of the tank farms and product terminals at both Tyler and El Dorado during the respective periods. Results for 1Q15 are as reported excluding predecessor costs related to the 1Q15 dropdowns.

# **Net Debt Reconciliation**

(\$ in millions) <sup>(1)</sup>	3Q-19	4Q-19	1Q-20	2Q-20	3Q-20	4Q-20	1Q-21	2Q-21	3Q-21	4Q-21	1Q-22
Current Portion of Long-Term Debt	\$65	\$36	\$31	\$33	\$33	\$33	\$13	\$46	\$63	\$92	\$82
Long-Term Debt	\$1,935	\$2,031	\$2,186	\$2,422	\$2,441	\$2,315	\$2,354	\$2,198	\$2,159	\$2,126	\$2,131
Total Debt	\$2,000	\$2,067	\$2,217	\$2,455	\$2,474	\$2,348	\$2,367	\$2,244	\$2,222	\$2,218	\$2,213
Cash	\$1,006	\$955	\$785	\$849	\$808	\$788	\$794	\$833	\$831	\$857	\$854
Net Debt Delek US Consolidated	\$994	\$1,112	\$1,432	\$1,606	\$1,666	\$1,560	\$1,573	\$1,411	\$1,391	\$1,361	\$1,359
Delek Logistics											
Total Debt	\$841	\$833	\$940	\$995	\$1,006	\$992	\$983	\$929	\$901	\$899	\$906
Cash	\$6	\$6	\$4	\$16	\$6	\$4	\$13	\$2	\$5	\$4	\$3
Net Debt Delek Logistics	\$834	\$827	\$936	\$979	\$1,000	\$988	\$970	\$927	\$896	\$895	\$903
Delek US, ex. Delek Logistics											
Total Debt	\$1,159	\$1,234	\$1,277	\$1,460	\$1,468	\$1,356	\$1,385	\$1,315	\$1,321	\$1,319	\$1,307
Cash	\$1,000	\$949	\$781	\$833	\$802	\$784	\$781	\$831	\$826	\$853	\$851
Net Debt Delek US excluding DKL	\$159	\$284	\$496	\$627	\$666	\$573	\$604	\$485	\$495	\$466	\$456



#### Delek US Holdings, Inc.

Reconciliation of Amounts Reported Under U.S. GAAP

(In millions)

	Year Ended December 31, 2019						
	Refining	Logistics (Midstream)	Retail				
Reported segment contribution margin	\$777.9	\$173.4	\$58.5				
Less:							
General and administrative expenses	134.1	20.8	23.8				
Add:							
Gain (loss) on sale of assets	(0.1)	0.2	3.0				
	643.7	152.8	37.7				
Adjusting items:							
Net inventory LCM valuation benefit	(52.2)	(0.1)	-				
Unrealized inventory/commodity hedging gain where the hedged item is not yet recognized in the financial statements	18.7	0.4	-				
Retroactive biodiesel tax credit <sup>(1)</sup>	(36.0)	-	-				
Non-operating, pre-acquisition litigation contingent losses and related legal expenses	6.7	-	-				
Total adjusting items:	(62.8)	0.3	-				
Adjusted segment earnings	\$580.9	\$153.1	\$37.7				



#### **Retail Segment**

Reconciliation of Amounts Reported Under U.S. GAAP (In millions)

	Year Ended December 31,					Period from
	:	2021	2020	2019	2018	July 1, 2017 to December 31, 2017
Reconciliation of Contribution Margin to Adjusted Retail						
Segment Earnings:						
Contribution Margin	\$	72.0 \$	67.6 \$	58.5 \$	58.9	\$ 26.8
Less:						
General and administrative expenses		19.1	20.5	23.8	23.2	9.8
Add:						
(Loss) gain on sale of assets		(0.3)	0.1	3.0	1.2	-
Adjusted Retail Segment Earnings	\$	52.6 \$	47.2 \$	37.7 \$	36.9	\$ 17.0

#### Retail Segment - Pre-Acquisition<sup>(1)</sup>

Reconciliation of Amounts Reported Under U.S. GAAP (In millions)

	Period from				
	January 1, 2017 to				
	June 30, 2017		2016		
Net Revenue	\$	398.6 \$	731.7		
Operating costs and expenses(excluding depreciation and amortization):					
Cost of materials		325.9	588.8		
Selling general and administrative expenses		54.6	114.3		
Total operating costs and expenses		380.5	703.1		
Gain on sale of assets		1.1	0.4		
Adjusted Retail Segment Earnings	\$	19.2 \$	29.0		

Delek

<sup>(1)</sup> For the annual period ended December 31, 2016, the Pre-acquisition Alon Adjusted Retail Segment Eamings was derived from the Annual Report on Form 10-K filed by Alon and incorporated by reference into Delek's 2016 Annual Report on Form 10-K, and for the six months ended June 30, 2017, the Pre-acquisition Alon Adjusted Retail Segment Eamings was derived from Exhibit 99.3 Alon Supplemental information, filed as an exhibit to Delek's Form 8-K filed on August 3, 2017 related to the significant acquisition of Alon. In those respective flings, Alon did not present Contribution Margin as a GAAP measure for its retail segment (as defined by Alon, which is not believed to be materially different from Delek's definition and, therefore, hereafter also referred to as "Retail Segment"). As a result, we have calculated Adjusted Retail Segment Eamings for the pre-acquisition periods using the income statement items that were disclosed for the Retail Segment by Alon. Note that the pre-acquisition of Adjusted Retail Segment Eamings is based on accounting policies as elected and applied by Alon, which may differ from accounting policies used post-acquisition by Delek and reflected in Delek's post-acquisition Adjusted Retail Segment Eamings.





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