

Q1 2020 Earnings Presentation

May 2020



# **Important Disclosures**



#### **Forward-Looking Statements**

The information in this presentation includes "forward-looking statements" that are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical fact included in this presentation, regarding our operations, performance, business strategy, financial position, liquidity, capital resources, estimated revenues and losses, projected costs, oil and natural gas reserves, capital expenditures, prospects, plans and objectives of management are forward-looking statements. When used in this presentation, the words "estimate," "project," "predict," "believe," "expect," "anticipate," "intend," "potential," "could," "may," "foresee," "plan," "goal" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are based on Parsley Energy, Inc.'s ("Parsley Energy," "Parsley," the "Company," "we," or "our") current expectations and assumptions about future events and are based on currently available information as to the outcome and timing of future events. We caution you that these forwardlooking statements are subject to the risks and uncertainties, most of which are difficult to predict and many of which are beyond our control, incident to the exploration for, and development, production, gathering and sale of, oil and natural gas. These risks include, but are not limited to, commodity price volatility, lack of available transportation facilities and storage capacity, the various risks and uncertainties associated with the extraordinary recent market environment and impacts resulting from the novel coronavirus 2019 ("COVID-19") pandemic during recent periods and the resulting drastic impact on the supply and demand imbalance associated with oil, natural gas and natural gas liquids ("NGLs"), governmental orders, regulatory changes, drilling and other operating risks, the uncertainty inherent in estimating reserves and in projecting future rates of production, cash flow and access to capital, the timing of development expenditures, inflation, environmental risks and the risk factors discussed in or referenced in our filings with the United States Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K and our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date of this presentation. Except as otherwise required by applicable law, we disclaim any duty to update any forward-looking statements, all of which are expressly qualified by the statements in this section, to reflect events or circumstances after the date of this presentation.

Our production forecasts and expectations for future periods are dependent upon many assumptions, including the extent and duration of the recent swift and material decline in global demand for, and prices of, oil, natural gas and NGLs, the effect of an overhang of significant amounts of crude oil inventory stored in the U.S. and elsewhere, estimates of production decline rates from existing wells and the undertaking and outcome of future drilling activity.

#### **Industry and Market Data**

This presentation has been prepared by Parsley and includes market data and other statistical information from third-party sources, including independent industry publications, government publications or other published independent sources. Although Parsley believes these third-party sources are reliable as of their respective dates, Parsley has not independently verified the accuracy or completeness of this information. Some data are also based on Parsley's good faith estimates, which are derived from its review of internal sources as well as the third-party sources described above.

## **Parsley Energy Overview**

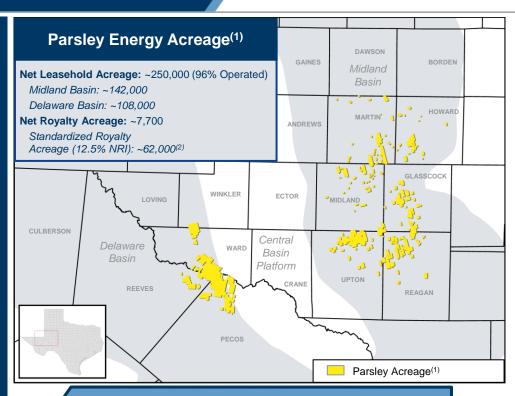


## Recent Highlights

- ► Reinforced balance sheet strength
  - Lowered cost of debt and extended maturity profile with bond refinancing
  - Added hedges to further insulate cash flow
  - Extended credit facility maturity date to
     4Q23 and increased commitment amount
- Successfully integrated Jagged Peak assets
- ► Lowered 1Q20 well costs through efficiency gains and synergy capture
- ► Proactive response to COVID-19-driven global oil demand crisis, protecting position as...

## Premier Permian Pure-Play

- Strong balance sheet with increased liquidity
- ► Economies of scale and core inventory depth
- Advantaged operating margins and production flow assurance



## Market Snapshot<sup>(3)</sup>

NYSE Symbol: PE

Market Cap: \$3,649 MM

Net Debt: \$2,955 MM

Enterprise Value: \$6,604 MM

Share Count: 413 MM

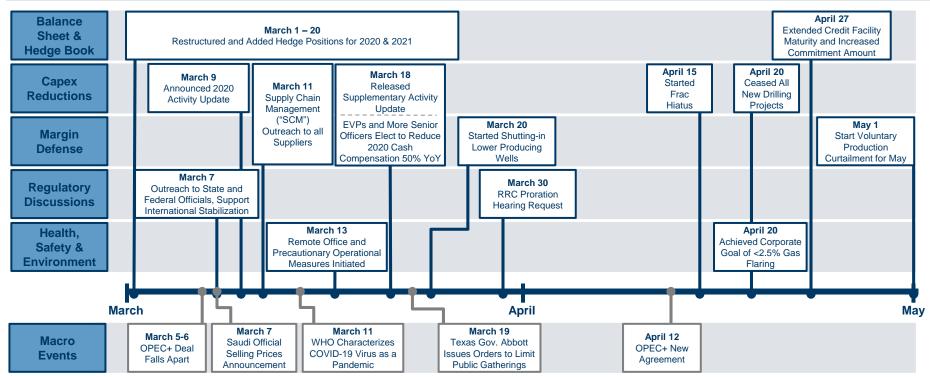
(1) As of 3/31/2020 pro forma for scheduled 2020 acreage expirations recorded in 4Q19 and non-operated divestitures; (2) Parsley's -7,700 net royalty acres are shown on a 100% NRI basis. If Parsley's royalty ownership is standardized to a 12.5%, or 1/8th, royalty interest, Parsley's net royalty acreage would equate to approximately 62,000 net royalty acres; (3) Market capitalization calculated using fully diluted share count of 413 MM shares (378 MM Class A shares plus 35 MM Class B shares) as of 5/1/2020 and closing price as of 5/1/2020. Net debt as of 3/31/2020. Net Debt is a non-GAAP financial measure defined as total debt less cash and cash equivalents. For a reconciliation of the non-GAAP financial measure of net debt to the most directly comparable GAAP financial measure, see slide 22; Enterprise Value is calculated as market capitalization plus net debt, where market capitalization is calculated as share price times the sum of Class A shares outstanding and Class B shares outstanding. Because non-controlling interest represents the portion of total book value of equity allocated to Class B shareholders, it is already represented in the enterprise value calculation by the inclusion of Class B shares in the calculation of market capitalization, and should not be added separately as a component of enterprise value.

# Early Action Amplifies Long-Term Optionality



- Simultaneous supply and demand shocks struck the oil market in 1Q20
  - April global oil demand destruction from COVID-19 estimated at ~30%<sup>(1)</sup>
  - Significant production increases from Saudi Arabia, Russia and other producers
- Parsley's corporate agility and short cycle capital projects enhance adaptability
  - Swift action reinforced the resiliency of business model should lower oil prices persist for 12-18 months





...to Adapt to Rapidly Changing Market Dynamics

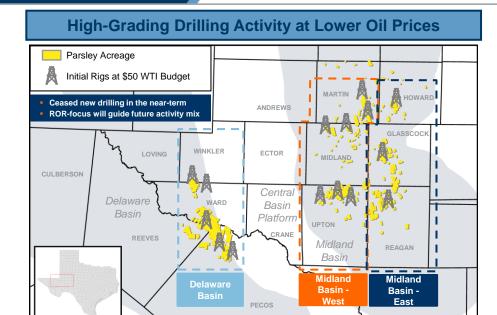
# Reducing Capital Spend – Activity Reductions



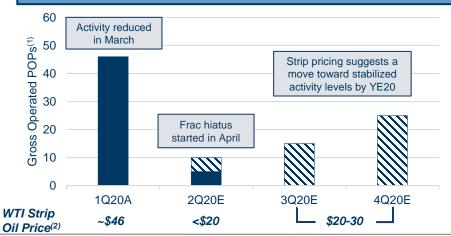
- Lowered 2020 capital budget to less than \$700 million
  - 1Q20 capex of \$379 million comprises >50% of full-year budget
- Capital allocation guided by Rate of Return focus
  - Investment decision based on unhedged economics
- 2020 capital program suspended with regional oil prices below \$20 per barrel
  - Ceased new drilling; frac hiatus began in April
- Stabilized activity poised to resume when oil market fundamentals are more constructive
  - Lower activity levels allow further focused on high-grading returns

### **2020 Activity Plans Remain Dynamic**

		Initial Budget	Shutdown Sensitivity	Stabilized Activity	
Ва	ase Case Oil Price	\$50 WTI	<\$20 WTI	~\$30 WTI	
Rigs		15 Rigs	Idled Rigs	4-5 Rigs	
Frac Crews		4-5 Crews	4-5 Crews Frac Hiatus		
Quarterly POPs		45-50 0-10		15-25	
y wn	Midland West	~45%	N/A	~60%	
Activity reakdown	Midland East	~20%	N/A	~10%	
A Bre	Delaware	~35%	N/A	~30%	



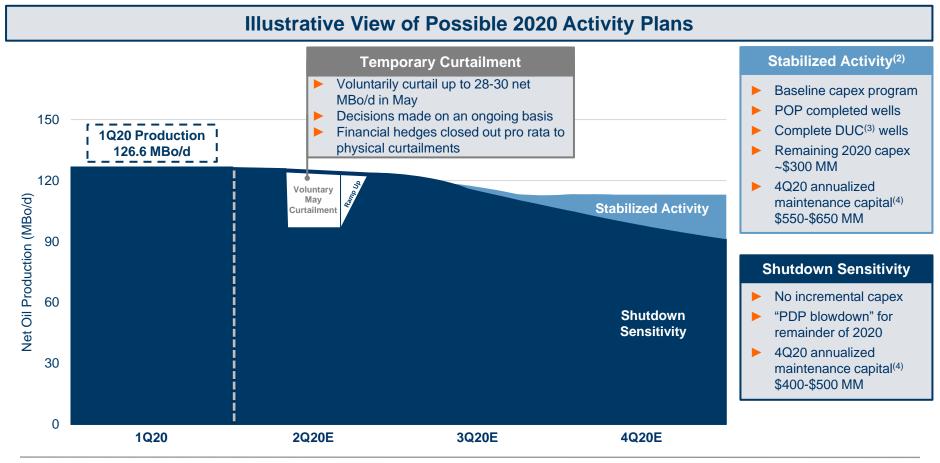
### **Deferring Near-Term Completion Activity**



# **Enduring with Relevance**



- ▶ 2020 activity plans remain flexible pending market dynamics, but expect to **endure** with **relevance** in any scenario
  - Targeting at least \$300 million in free cash flow<sup>(1)</sup> in 2020 via Stabilized Activity model
  - Expecting to exit 2020 with healthy leverage, ample scale, and a shallower oil base decline
  - Reduced maintenance capital<sup>(4)</sup> increases visibility to sustained free cash flow<sup>(1)</sup> profile in 2021



<sup>(1)</sup> Free cash flow is a non-GAAP financial measure and is defined as net cash provided by operating activities before changes in operating assets and liabilities, net of acquisitions and acquisition and non-cash restructuring costs related to the acquisition of Jagged Peak, less accrual-based development capital expenditures. The Company is unable to present a reconciliation of forward-looking free cash flow because components of the calculation, including changes in working capital accounts, are inherently unpredictable. Additionally, estimating the most directly comparable GAAP measure with the required precision necessary to provide a meaningful reconciliation is extremely difficult and could not be accomplished without unreasonable effort; (2) Stabilized activity refers to an oil price environment of \$20-\$30 for the remainder of the year. In the event of continued market volatility and uncertainty, Parsley may change its capital plans accordingly. (3) Wells drilled but uncompleted. (4) Defined as the estimated annual capital investment required to hold 4Q20E oil production volumes flat for one year.

# **Activity Reductions – Voluntary Production Curtailment**



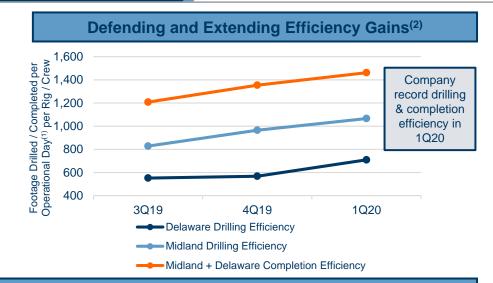
- Expect to temporarily curtail up to 28-30 net MBo/d in May 2020
- ► Voluntary shut-in decisions driven by free cash flow analysis, shape of curve, and ESG initiatives
  - ~90% of operated volumes have variable lifting costs <\$3/Boe</li>
- Collaborative effort across multiple disciplines to ensure efficient and responsible production management
- Adjusting hedge volumes to align with anticipated curtailments

Proactive Curtailment Strategy for May 2020							
	Higher Unit Operati	ng Cost	Lower Unit Operating Cost				
	Vertical Wells	Older Hz Wells	Gas-Flaring Wells	Remaining Production Volumes			
May Production Curtailment (Net)	~1 MBo/d	~0.5 MBo/d	~4.5 MBo/d	~23 MBo/d			
Methodology	Shut-ins	Shut-ins	Shut-ins	POP deferrals, volume management, and shut-ins			
Rationale	Variable costs above estimated revenue	Variable costs above estimated revenue	ESG initiatives	Protect free cash flow			
Estimated Duration	Dependent on oil price	Dependent on oil price	Various midstream solutions in process (1-3 months)	Dependent on contango <sup>(1)</sup> slope and oil price			

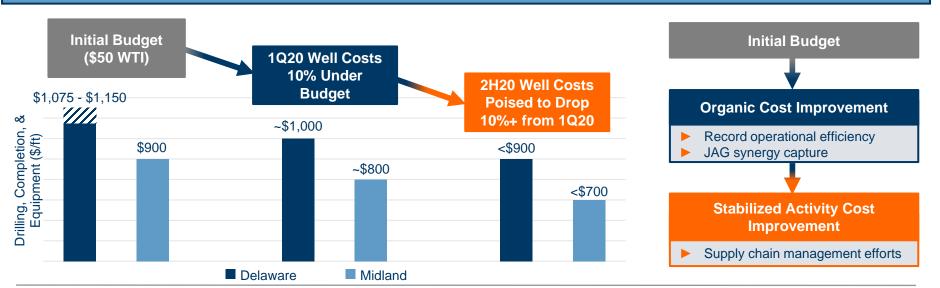
# Reducing Capital Spend – Lower Well Costs



- Organic cost improvements in 1Q20 driven by cohesive integration efforts and sustained operational efficiency gains
- Comprehensive supplier outreach yielded price reductions across all spend categories
  - Positive feedback and significant participation from incumbent suppliers, limiting risk to supplier quality
  - No new activity commitments
- Anticipate 2H20 well costs to be 20%+ below initial 2020 budget



### **Well Costs Recalibrating Lower**



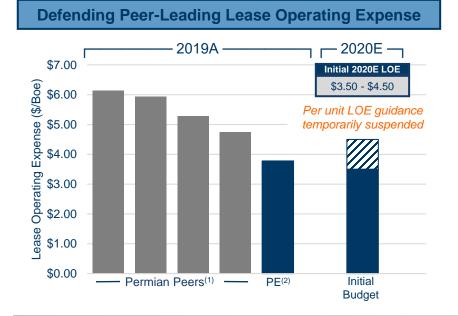
<sup>(1)</sup> Operational days measured as days equipment is active. Does not include mobilization or other idle time; (2) "Drilling efficiency" is measured based on drilled feet per operational day; "completion efficiency" is measured based on stimulated lateral length per operational day.

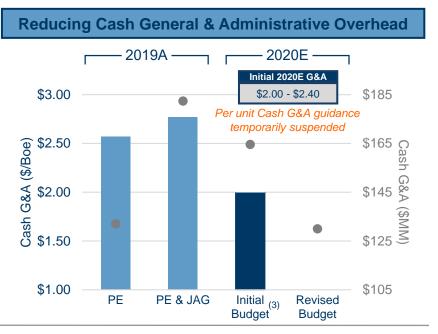
# Margin Defense – Flowing Low Cost Barrels



Low cost operators offer differentiation in a lower commodity price environment

- ► LOE Maintaining a vigilant focus on costs to support margins:
  - Comprehensive supply chain management outreach secured reductions in key spend categories
  - Quickly moved to shut-in ~400 higher unit cost vertical and horizontal wells
  - Integrated water handling system helps reduce operating costs
- G&A Attacking overhead costs from multiple angles:
  - Expedient integration of Jagged Peak helped accelerate timeline for synergy capture
  - EVPs and more senior officers elected to reduce respective 2020 cash compensation by at least 50% YoY





# Margin Defense – Advantaged Marketing Position



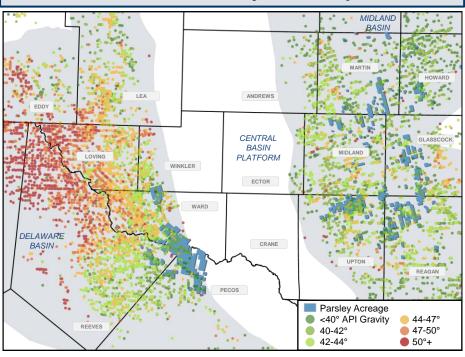
## Marketing strategy centered around two guiding principles: <u>dependability</u> and <u>diversification</u>

- Parsley aims to insulate cash flow from regional oil price dislocations through proactive diversification
  - Sales contracts provide exposure to MEH, Brent and Midland benchmarks in 2020-2021
  - Broad portfolio marketing approach mitigates takeaway risk associated with an individual hub, pipeline, or port
  - Amended select firm transport agreements in 4Q19, reducing 2020 MVC exposure
  - Future upstream capital allocation decisions will not be motivated by midstream considerations

## **Marketing Flexibility and Strength**

		Initial Budget	Shutdown Sensitivity	Stabilized Activity	
	Rigs	15 Rigs	Idled Rigs	4-5 Rigs	
4Q20	FT w/ MVCs (MBo/d)	140 (Gross)	115 (Gross)	115 (Gross)	
4Q20 FT w/o MVCs (MBo/d)		65 (Gross)	65 (Gross)	65 (Gross)	
2020E Deficiency Payment <sup>(3)</sup>		\$0	~\$7 million	~\$2 million	
ket	Midland	~45%	~25%	~35%	
Market	MEH	~40%	~55%	~50%	
Ö	Brent	~15%	~20%	~15%	

## Permian API Gravity Sweet Spot<sup>(1)</sup>



- Favorable oil quality with tight API gravity range across acreage footprint
  - Produced oil volumes register a weighted average API gravity of ~41°
  - Sales volumes not subject to WTL or WTS discounts<sup>(2)</sup>

# **Balance Sheet Defense – Bolstering Hedge Position**



- Proactively managed hedge position during March and April, providing added protection against a prolonged downturn in oil prices
  - Restructured 2020 hedges, affording greater price certainty in a more volatile oil price environment
  - 82% of 2Q20 oil hedges comprised of swaps and two-way collars
  - Moved aggressively to protect 2021 cash flow through new swap positions above \$40/Bbl
- Continue to align hedges with regional price exposure (settlements on Midland, MEH, Brent pricing)
- Current mark-to-market net value of ~\$900 million at a flat \$25 WTI oil price<sup>(2)</sup>



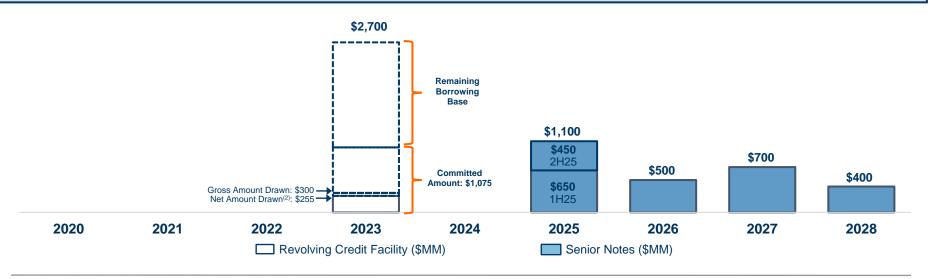
# Strong, Flexible Financial Position



### **Maintains Healthy Leverage Profile with Ample Borrowing Capacity**

- Large cash flow base and ample liquidity in a prolonged downturn scenario
  - Recently reaffirmed \$2.7 billion borrowing base
  - Increased the elected commitment amount from \$1.0 billion to \$1.075 billion
- Increased scale and production levels accelerate path to an Investment Grade credit profile in stabilized oil price environment
  - Fitch Ratings recently initiated Investment Grade rating of BBB- with stable outlook
  - S&P reaffirmed BB rating in April 2020
  - Recently refinanced \$400MM of senior notes at 4.125% interest rate, resulting in annual savings of nearly \$9 million
- ▶ Restructured hedge position helps keep leverage profile healthy in a lower price environment

### Favorable Debt Maturity Schedule<sup>(1)</sup>



# **Revised 2020 Guidance Summary**



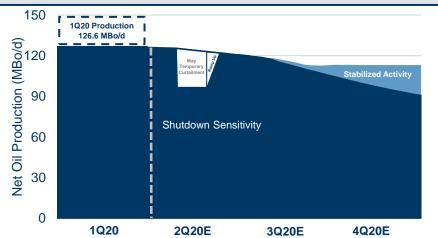
	Prior 2020 Guidance	Revised 2020 Guidance		
Capital Program				
Total Development Expenditures (\$MM)	\$1,600 - \$1,800	<\$700		
Drilling, Completion, & Equipment (\$MM)	\$1,500 - \$1,650	<\$650		
Other (\$MM) <sup>(1)</sup>	\$100 - \$150	~\$50		
Production				
Net Oil Production (MBo/d)	125-133	Guidance on production		
Net Production (MBoe/d)	200-210	temporarily suspended		
Activity				
Gross Operated Horizontal POPs <sup>(2)</sup>	~180-190			
Midland Basin (% of Total)	~65%	Guidance on		
Delaware Basin (% of Total)	~35%	activity levels temporarily		
Average Lateral Length	9,500' - 10,000'	suspended		
Gross Operated Lateral Footage (000's)	1,710' - 1,900'			
Average Working Interest	~90%			
Unit Costs				
Lease Operating Expenses (\$/Boe)	\$3.50 - \$4.50	Guidance on		
Cash G&A (\$/Boe)	\$2.00 - \$2.40	unit costs temporarily		
Production & Ad Valorem Taxes (% of Total Revenue)	6.0% - 7.0%	suspended		

### 2020 Guidance Highlights<sup>(3)</sup>

#### Budgeting at \$20-\$30 for the remainder of 2020

- Suspending production, activity, and unit cost guidance given the challenging operating environment
- Preserve stable free cash flow<sup>(4)</sup> profile and protect balance sheet
  - Generate at least \$300 million of free cash flow<sup>(4)</sup>
  - Maintain healthy leverage profile<sup>(5)</sup>
- ▶ 4Q20 Maintenance Capital<sup>(6)</sup> of \$550-\$650 million at stabilized activity
- Allocate capital based on prevailing market conditions
  - Incremental investment decisions will be evaluated based on unhedged returns
  - Short-cycle projects and contractual flexibility increase corporate agility

#### 2020 Capital Program Remains Flexible



Prior guidance as of 2/19/2020. Revised guidance as of 5/4/2020; Base case budget assumes \$20-\$30 pricing. (1) Other capital expenditures includes non-operated activity, water infrastructure, gas gathering infrastructure, and geological/geophysical; (2) Wells placed on production. 2020 guidance includes wells placed on production by Jagged Peak between 1/1/2020 and 1/10/2020; (3) Except as otherwise stated, all estimates, projections and/or guidance contained in this press release are based on \$20-\$30 WTI oil price per barrel for the remainder of 2020. If the WTI oil price trades either below or above this range during all or a portion of the remainder of 2020, investors are cautioned that these estimates, projections and/or guidance would be materially impacted; (4) Free cash flow is a non-GAAP financial measure and is defined as net cash provided by operating activities before changes in operating assets and liabilities, net of acquisitions and acquisition and non-cash restructuring costs related to the acquisition of Jagged Peak, less accrual-based development capital expenditures. The Company is unable to present a reconciliation of forward-looking free cash flow because components of the calculation, including changes in working capital accounts, are inherently unpredictable. Additionally, estimating the most directly comparable GAAP measure with the required precision necessary to provide a meaningful reconciliation is extremely difficult and could not be accomplished without unreasonable effort; (5) Net leverage ratio calculated as net debt divided by trailing twelve months EBITDAX; (6) Defined as the estimated annual capital investment required to hold 4Q20E oil production volumes flat for one year.



## **Hedge Position**



Open Crue	de Oil D	)eriva	tives	Positi	ons		
	<u>2Q20</u>	3Q20	4Q20	<u>1Q21</u>	2Q21	3Q21	4Q2
CUSHING							
Swaps - Cushing (MBbls/d) <sup>(1)</sup>	11.0	11.0	11.0				
Swap Price (\$/BbI)	\$57.87	\$57.87	\$57.87				
MIDLAND							
Three Way Collars - Midland (MBbls/d) <sup>(2)</sup>		4.6	13.8				
Short Call Price (\$/Bbl)		\$55.00	\$51.65				
Long Put Price (\$/BbI)		\$40.00	\$35.66				
Short Put Price (\$/BbI)		\$30.00	\$25.66				
Put Spreads - Midland (MBbls/d) <sup>(3)</sup>	3.3						
Long Put Price (\$/BbI)	\$50.00						
Short Put Price (\$/BbI)	\$40.00						
Two Way Collars - Midland (MBbls/d) <sup>(4)</sup>	6.6	6.5	6.5				
Short Call Price (\$/Bbl)	\$48.00	\$48.00	\$48.00				
Long Put Price (\$/BbI)	\$43.00	\$43.00	\$43.00				
Swaps - Midland (MBbls/d) <sup>(1)</sup>	21.5	12.5	3.3	5.0	5.0	5.0	5.0
Swap Price (\$/BbI)	\$31.83	\$29.69	\$32.60	\$40.50	\$40.50	\$40.50	\$40.
MAGELLAN EAST HOUSTON ("MEH")							
Three Way Collars - MEH (MBbls/d) <sup>(2)</sup>	7.9	10.8	24.1	13.3	13.2	2.4	2.4
Short Call Price (\$/Bbl)	\$55.00	\$55.00	\$51.22	\$64.38	\$64.38	\$55.00	\$55.0
Long Put Price (\$/BbI)	\$40.00	\$40.00	\$37.23	\$53.13	\$53.13	\$40.00	\$40.0
Short Put Price (\$/BbI)	\$30.00	\$30.00	\$27.23	\$43.13	\$43.13	\$30.00	\$30.0
Put Spreads - MEH (MBbl/d) <sup>(3)</sup>	8.2	29.3	29.3				
Long Put Price (\$/BbI)	\$50.00	\$36.11	\$36.11				
Short Put Price (\$/BbI)	\$40.00	\$26.11	\$26.11				
Swaps - MEH (MBbls/d) <sup>(1)</sup>	35.8	29.0	15.7	52.0	52.0	52.0	52.
Swap Price (\$/BbI)	\$29.58	\$35.24	\$39.28	\$40.74	\$40.74	\$40.74	\$40.7
BRENT							
Two Way Collars - Brent (MBbls/d)(4)	3.3	6.5	6.5				
Short Call Price (\$/BbI)	\$52.10	\$52.30	\$52.30				
Long Put Price (\$/BbI)	\$47.10	\$47.30	\$47.30				
Swaps - Brent (MBbls/d) <sup>(1)</sup>	7.9	11.2	6.3	22.0	22.0	22.0	22.
Swap Price (\$/BbI)	\$44.81	\$41.77	\$47.40	\$44.46	\$44.46	\$44.46	\$44.4
Total Hedged Volumes (MBbls/d)	105.6	121.4	116.5	92.3	92.2	81.4	81.
Premium Realization (\$MM) <sup>(5)</sup>	\$8.1	\$7.3	\$7.3	(\$2.0)	(\$2.0)	(\$0.7)	(\$0.
Fixed Future Settlements (\$MM) <sup>(6)</sup>	\$16.7						

### **Hedging Strategy**

- More swaps, fewer three-way collars
- Align hedges with regional price exposure
- Support capital structure and leverage objectives. Expect net settlement gains of ~\$700 million through 2021 at strip oil prices<sup>(9)</sup>.

## **Open Basis and Rollfactor Derivatives Positions**

	2	2Q20	3	3Q20	4	4Q20
BASIS SWAPS:						
Midland-Cushing Basis Swaps (MBbls/d) <sup>(7)</sup>		18.9		14.0		14.0
Basis Differential (\$/BbI)	\$	(1.00)	\$	(1.44)	\$	(1.44)
ROLLFACTOR SWAPS:						
Rollfactor Swaps (MBbls/d) <sup>(8)</sup>		12.1		35.9		35.9
Basis Differential (\$/Bbl)	\$	(2.44)	\$	(2.44)	\$	(2.44)

## Open Natural Gas Derivatives Positions

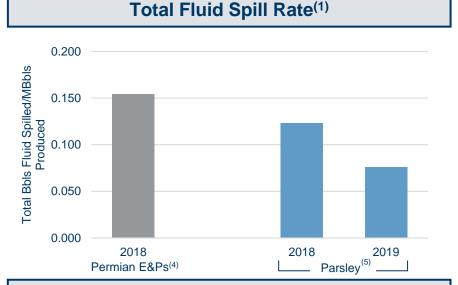
	2	2Q20	3Q20	4Q20
WAHA				
Swaps - Waha (MMBtu/d) <sup>(1)</sup>		48,242	48,152	48,152
Swap Price (\$/MMBtu)	\$	0.70	\$ 0.90	\$ 0.86

Hedge positions as of 5/1/2020. Prices represent the weighted average price of contracts scheduled for settlement during the period; (1) Parsley receives the swap price; (2) When the reference price (Midland, MEH, or Brent) is at or above the short call price. When the reference price is between the long put price and the short put price, Parsley receives the long put price. When the reference price is below the short put price and the long put price and the long put price parsley receives the reference price is above the long put price, Parsley receives the reference price is above the short put price, Parsley receives the reference price is above the short call price. When the reference price is above the short call price, Parsley receives the short call price, Parsley receives the reference price is above the short call price, Parsley receives the put price, Parsley receives the price price is above the short call price and the put price, Parsley receives the price price is above the short call price and the put price, Parsley receives the reference price is below the put price, Parsley receives the price price is above the short call price and the put price, Parsley receives the reference price is below the put price, Parsley receives the price price is above the short call price and the put price, Parsley receives the reference price is below the put price, Parsley receives the reference price is above the short call price. When the reference price is below the put price, Parsley receives the reference price is above the short call price, Parsley receives the reference price is above the short put price, Parsley receives the reference price is above the short put price, Parsley receives the reference price is above the short put price, Parsley receives th

## **Committed to ESG Leadership**

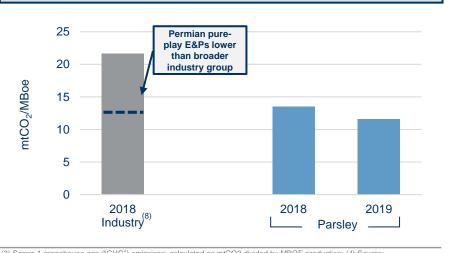


- Conducted materiality assessment following the Global Reporting Initiative (GRI) framework of topic identification, stakeholder feedback, prioritization, and senior leader validation
- Reported data includes metrics on emissions, flaring, spills, and safety
- Improved significantly in recent years
  - 62% reduction in Total Fluid Spill Rate (2016-2019)<sup>(1)</sup>
  - 15% reduction in Flaring Intensity (2016-2019)<sup>(2)</sup>
  - 19% reduction in GHG Emissions Intensity (2016-2019)<sup>(3)</sup>



#### Flared Gas Volumes(5) 20% Committing to Parsley implemented significant flaring various midstream 15% reduction on JAG solutions and assets: included in voluntary curtailments to mitigate flaring on 2020 incentive plan JAG assets 10% YE20E Target: 5% 2.5% 0% 2019 2019 YE20E Industry<sup>(7)</sup> Parslev **Parsley** 2020

### **GHG** Emissions Intensity<sup>(3)</sup>

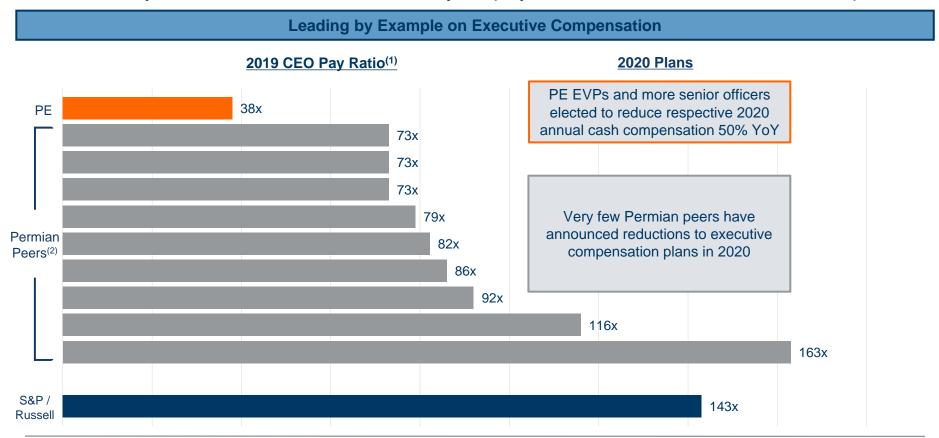


(1) Calculated as the total Bbls of fluid spilled divided by MBbls produced; (2) Calculated as MCP flared divided by MBOE production; (3) Scope 1 greenhouse gas ("GHG") emissions, calculated as mtCO2 divided by MBOE production; (4) Source: Permian Basin Petroleum Association's "2018 HSE Benchmarking Survey"; (5) Parsley records all spills that leave the primary container (well, flowline, gathering line, truck or facility piping, vessels, tanks, etc.) regardless of volume. This includes spills that are reportable to a regulatory agency and non-reportable spills; (6) Represents the percentage of Permian gas production flared. Includes flared gas from completions, well testing, tank emissions, and gas shut-ins and curtailments; (7) Source: Rystad Energy. Reflects median of following companies: Admiral Permian Resources, APA, BP, BTA Oil Producers, Capitan Energy, CDEV, COP, CPE, CrownQuest, CRZO, CVX, CXO, Discovery Natural Resources, DVN, ECA, Endeavor Energy Resources, EOG, EPEG, FANG, Fasken Oil and Ranch, Hunt Oil, JAG, LPI, Mewbourne Oil Company, MRO, MTDR, NBL, OXY, PDC, PXD, QEP, RDS, Sable Permian Resources, SM, Surge Energy, WPX, XEC, and XOM; (8) Source: company reports. Companies include BP, COP, CVX, DVN, EOG, FANG, HES, MRO, NBL, OXY, and PXD.

## **Committed to ESG Leadership**



- Attacking overhead costs from multiple angles
  - EVPs and more senior officers elected to reduce respective 2020 cash compensation by at least 50% YoY
- Significant insider ownership aligns incentives with public shareholders
  - Parsley insiders own over 20% of Parsley's equity, more than 6x next closest Permian peer<sup>(2)</sup>



# **JAG Synergy Scorecard Update**



- Stock-for-stock, low-premium transaction ensured synergies accrue to all shareholders
  - Modest premium was materially below present value of estimated G&A synergies<sup>(1)</sup>
- Integration success aligns with go-forward incentive plan for all Parsley employees

JAG Acq	uisition Commentary (October 2019)	Integration Progress (May 2020)						
Primary Synergy Remains on Track								
General & Administrative and Operational	<ul> <li>Austin-based company with a single management team</li> <li>G&amp;A and operational synergies expected to be realized in near term</li> <li>~\$25mm in 2020 and \$40-50mm in 2021+</li> <li>PV-10 of ~\$250-\$300 million<sup>(1)</sup></li> </ul>	<ul> <li>Expedient closing helps de-risk synergy capture</li> <li>Transition of operational staff concluded in 1Q20</li> <li>Identified full-time need for ~20% of JAG employees including field personnel</li> <li>Denver office closed in 2Q20</li> </ul>						
	Additional Synergies In Process							
Capital Efficiency Gains	Well cost savings based on applying Parsley cost metrics to Jagged Peak inventory	<ul> <li>Operational teams have been fully integrated</li> <li>Achieved 1Q20 Delaware well costs 10% below initial budget</li> </ul>						
Contiguous Acreage	Land synergies driven by extending laterals and eliminating lease line buffers	Four to six wells expected to be drilled on adjacent acreage over the next 12 months <sup>(2)</sup>						
Development Pace Flexibility	<ul> <li>Expanded footprint and increased scale allows for schedule optimization</li> <li>Enhances ability to return capital to shareholders</li> </ul>	Possess commercial flexibility to further moderate activity if less equipment is needed						
Water Infrastructure	<ul> <li>Potential to expand ongoing Parsley water infrastructure- related strategic initiatives</li> </ul>	► Integration of JAG water infrastructure assets on track						
Cost of Capital	<ul> <li>Accelerates progress toward investment grade credit profile and helps facilitate opportunistic debt refinancing in the future</li> </ul>	<ul> <li>Refinanced \$400mm of senior notes at 4.125%</li> <li>Fitch initiated with Investment Grade credit rating of BBB- (Feb 2020)</li> </ul>						
	and helps facilitate opportunistic debt fermanding in the future	<ul><li>S&amp;P upgrade to BB (Jan 2020)</li><li>Moody's rating of Ba2 (Oct 2019)</li></ul>						

# Margin Defense – Parsley Water Company



#### **Dedicated Internal Water Team**

PWC continues to aid in capital and operating cost efficiencies:

#### Increased Accountability:

- Water-focused internal management team
- Internal segment reporting increases performance management

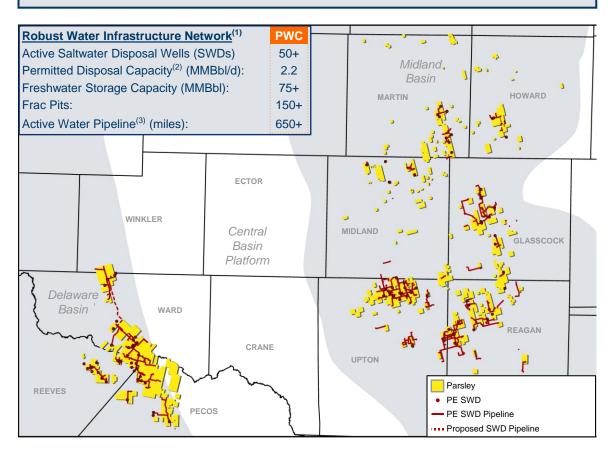
#### **▶** Lower Costs:

- Evaluating more permanent power tie-ins
- Establishing more efficient business processes
- Assessing recycling opportunities

#### Higher Asset Utilization:

- New storage level metering system
- Improved forecasting and planning

#### **Water Assets Overview**

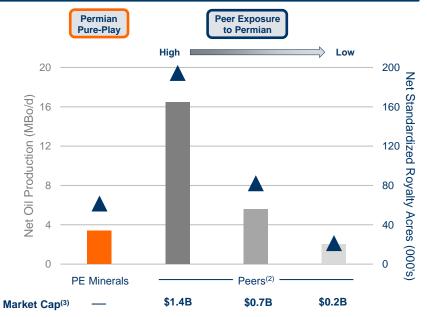


# **Margin Defense – Minerals Ownership**



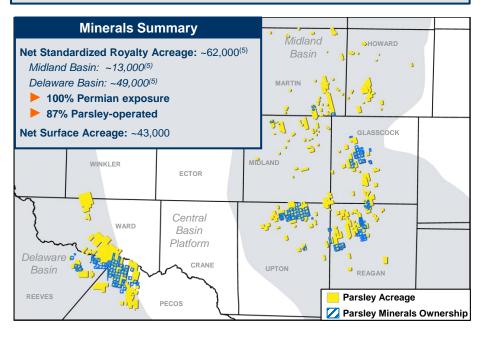
- ► Minerals ownership enhances Parsley's sustainable free cash flow profile<sup>(1)</sup>
  - Adds high margin production without any associated capex or operating expenses and limited exposure with reduced development
  - Surface ownership can generate secondary cash flow stream, offering additional upside
  - High degree of Parsley operatorship improves visibility of development and cash flow timing
- Group of several public mineral companies provides more valuation markers for asset class

## **Comparable Public Minerals Companies**



#### ■ Net Oil Production (MBo/d) (4) ▲ Net Standardized Royalty Acres (000's) (5)

### **Parsley Minerals Ownership**



<sup>(1)</sup> Free cash flow is a non-GAAP financial measure and is defined as net cash provided by operating activities before changes in operating assets and liabilities, net of acquisitions and acquisition and non-cash restructuring costs related to the acquisition of Jagged Peak, less accrual-based development capital expenditures; (2) Public filings. Peers include FLMN, MNRL, and VNOM; (3) Market capitalization for peers calculated using closing prices as of 5/01/20/20 and is not pro forma for pending transactions; (4) 4Q19 oil production attributable to Parsley's minerals ownership. Peer production period based on latest reported quarterly figures and is not pro forma for pending transactions; (5) Royalty ownership standardized to a 12.5%, or 1/8th, royalty interest and is not pro forma for pending transactions.

# Free Cash Flow (Outspend) & Discretionary CFPS Reconciliations



### Free Cash Flow (Outspend):

Unaudited, in thousands	Three Months Ended March 31, 2020	Three Months Ended March 31, 2019
Net cash provided by operating activities	\$385,943	\$213,059
Net change in operating assets and liabilities, net of acquisitions	(32,659)	57,958
Acquisition costs related to the acquisition of Jagged Peak	14,425	-
Restructuring costs related to the acquisition of Jagged Peak (excluding non-cash)	30,018	-
Total discretionary cash flow	\$397,727	\$271,017
Development of oil and natural gas properties	(\$281,871)	(\$352,650)
Additions to oil and natural gas properties - change in capital accruals	(96,893)	(53,654)
Total accrual-based development capital expenditures	(\$378,764)	(\$406,304)
Free cash flow (outspend)	\$18,963	(\$135,287)

#### **Discretionary Cash Flow per Share:**

Unaudited, in thousands	Three Months Ended March 31, 2020	Three Months Ended March 31, 2019
Net cash provided by operating activities	\$385,943	\$213,059
Net change in operating assets and liabilities, net of acquisitions	(32,659)	57,958
Acquisition costs related to the acquisition of Jagged Peak	14,425	-
Restructuring costs related to the acquisition of Jagged Peak (excluding non-cash)	30,018	-
Total discretionary cash flow	\$397,727	\$271,017
Discretionary cash flow per diluted share	\$0.99	\$0.86
Weighted average common shares outstanding, class A	366,064	278,794
Weighted average common shares outstanding, class B	35,199	36,403
Adjusted weighted average commong shares outstanding <sup>(1)</sup>	401,263	315,197

## **Net Debt Reconciliation**



Unaudited, in thousands	Three Months Ended March 31, 2020
Revolving Credit Agreement due October 2023	\$300,000
5.375% senior unsecured notes due 2025	650,000
5.250% senior unsecured notes due 2025	450,000
5.875% senior unsecured notes due 2026	500,000
5.625% senior unsecured notes due 2027	700,000
4.125% senior unsecured notes due 2028	400,000
Total Debt	\$3,000,000
Less: cash and cash equivalents	\$45,274
Net Debt	\$2,954,726