

# 1H 2023 Consolidated Results

# Agenda

Highlights	3
1H 2023 Results	7
Closing Remarks	16
Annexes	18





Latest main achievements

# REGULATED ACTIVITIES



 Well on track on construction activities

# SUSTAINABILITY ACHIEVEMENTS



 Terna confirmed as Italian and global sustainability leader

## FINANCIAL STRUCTURE



ESG-linked
 Revolving Credit
 Facility of €1.8 bn
 refinanced

#### SHAREHOLDERS REMUNERATION



 20.83 € cents/share paid in June as of 2022 Final Dividend

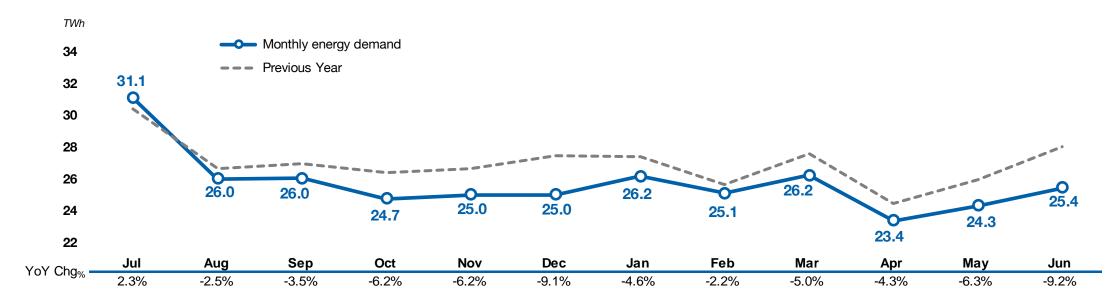
#### Towards a sustainable future



Demand Evolution – Last 12 months

#### DEMAND AS REPORTED (TWh)

1H23	1H22	$\Delta$ %
150.5	159.0	-5.3%



1H 2023

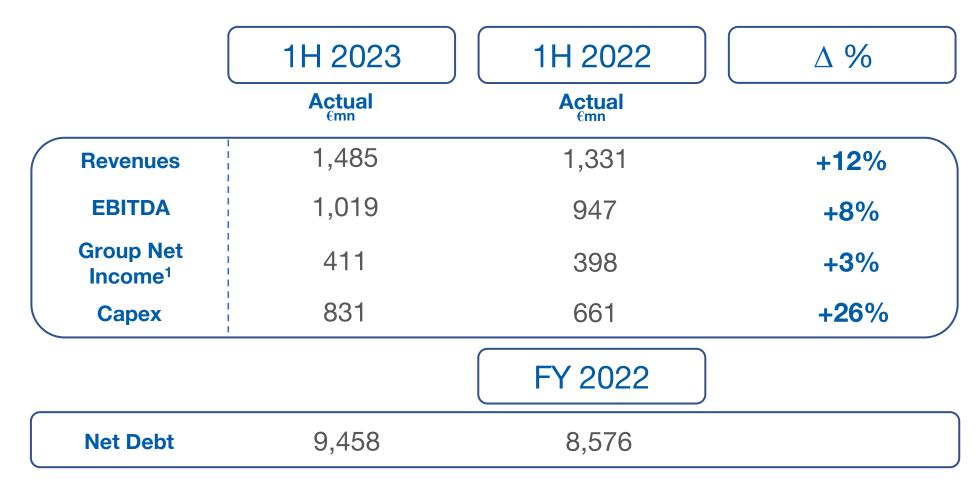
- National Demand at 151 TWh, o/w 35% covered by RES
- Net Total Production at 126 TWh, o/w 42% covered by RES



## Ensuring a reliable, efficient and safe electricity system

Note: 2022 and 2023 preliminary figures 5

1H 2023 Key Numbers

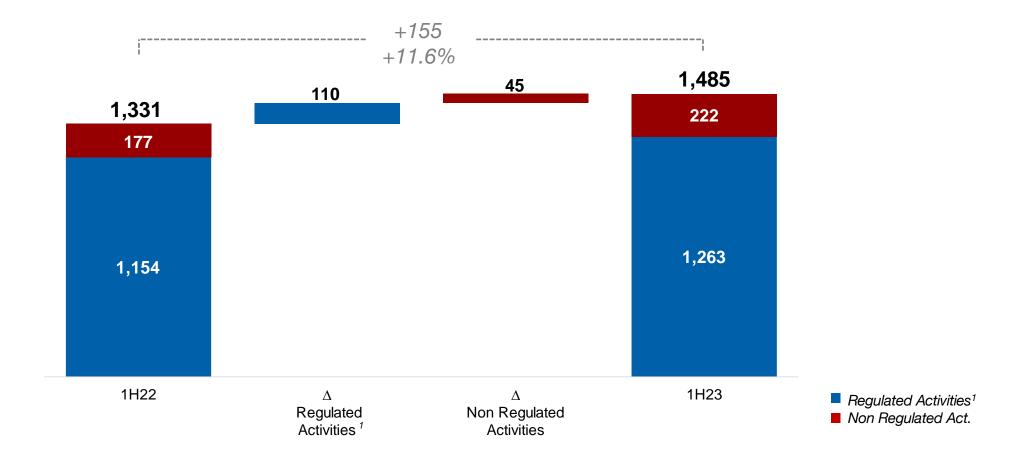


## Record level on Capex and P&L figures





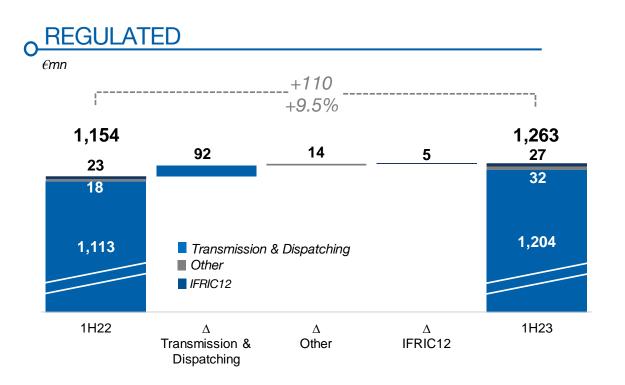
#### Revenues



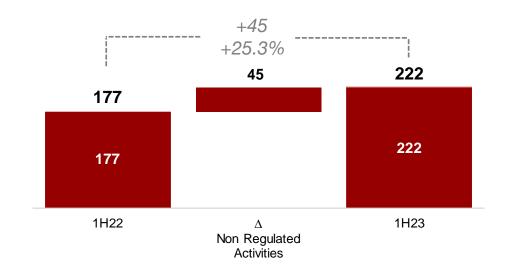
## **Double digit increase in Revenues**



#### Revenues Analysis





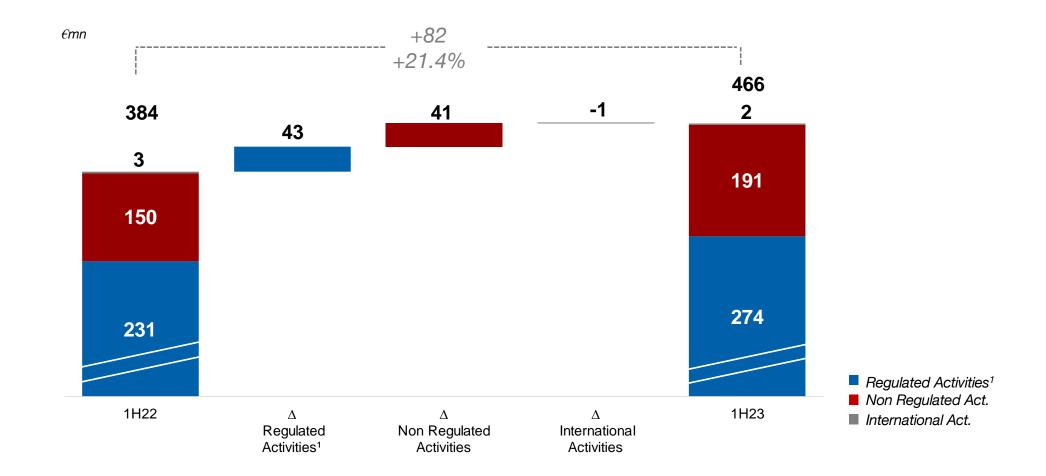


# Terna Driving Energy

## Regulated and Non Regulated revenues as growth driver

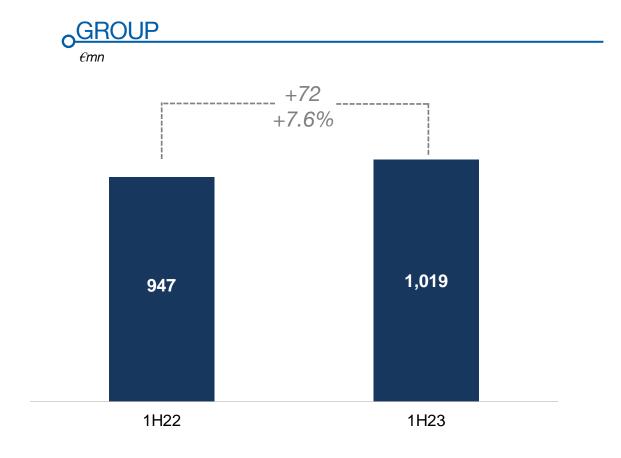
Note: figures may not add up due to rounding

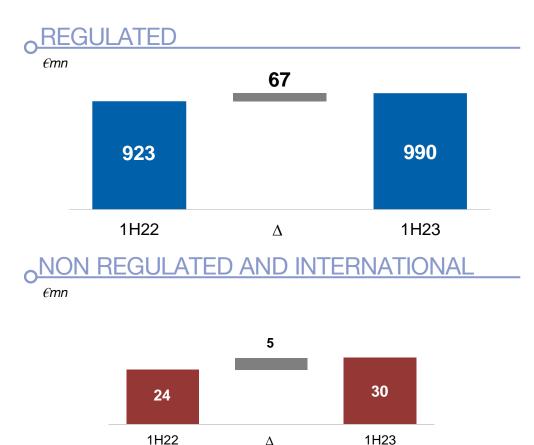
Opex



## Operating costs evolution reflecting organic activities increase

#### **EBITDA**

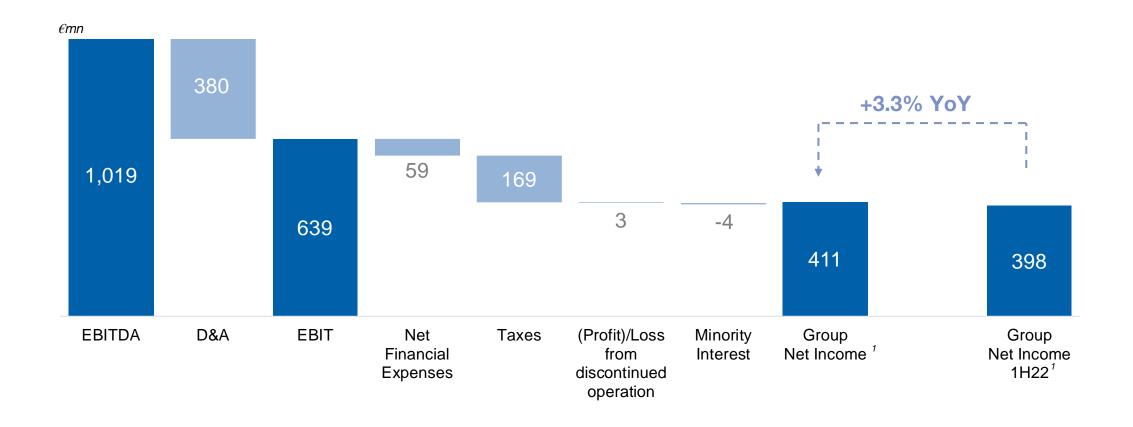




#### 8% EBITDA Growth



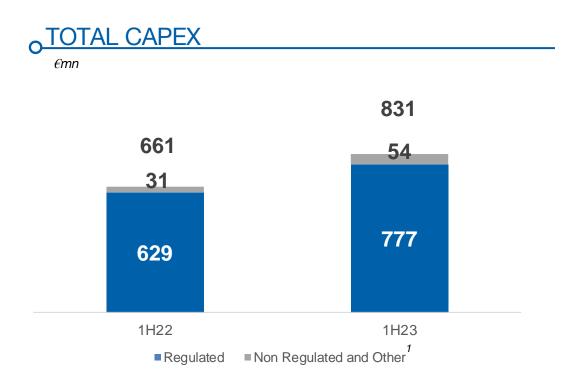
#### From EBITDA to Net Income



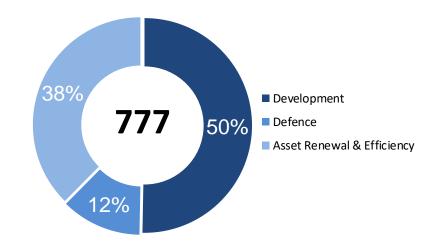
#### **Robust P&L results**



#### Capex



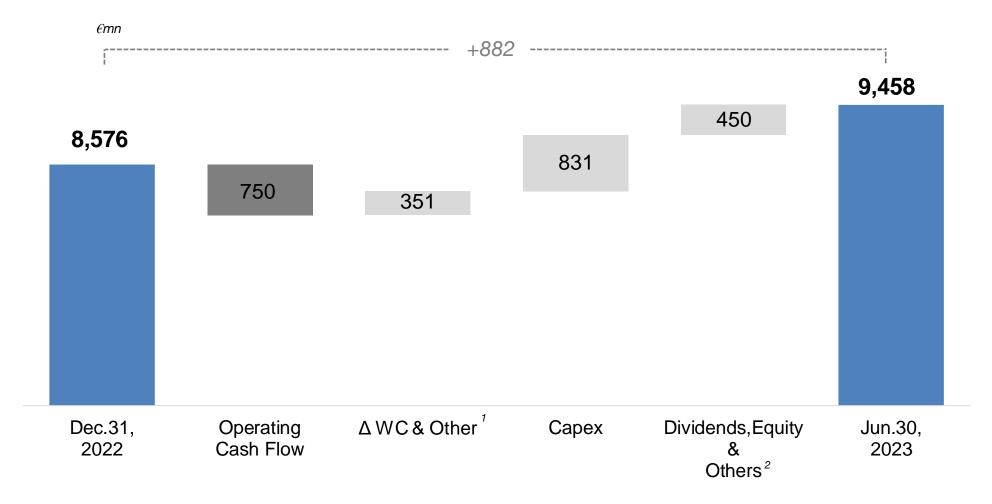




## +26% YoY capex acceleration



#### Cash Flow & Net Debt Evolution

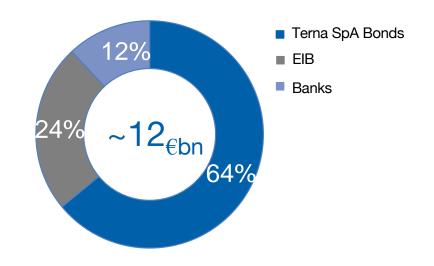


## Net Debt evolution mainly driven by investment activities



Net Debt Evolution & Financial Structure

GROSS DEBT BREAKDOWN



**KEY RATIOS** 

Fixed/Floating Ratio

~ 89% Fixed

Calculated on Gross Debt

~ 5 years

Solid and diversified financial structure



# **Closing Remarks**



## **Closing Remarks**

**Driving the energy transition** 

Maintain low risk profile

Value creation for all stakeholders

Focus on execution





#### Consolidated Income Statement<sup>1</sup>

€ mn	1H23	1H22	Δmn	Δ%
Total Revenue	1,485	1,331	155	11.6%
Regulated Activities	1,263	1,154	110	9.5%
Transmission	1,043	1,000	<i>4</i> 3	4.3%
Dispatching	162	113	49	43.0%
Other <sup>2</sup>	32	18	14	74.3%
IFRIC12	27	23	5	20.0%
Non Regulated Activities	222	177	45	25.3%
Total Costs	466	384	82	21.4%
Regulated Activities	274	231	43	18.4%
Labour Costs	140	126	14	11.0%
External Costs	92	74	18	24.5%
Other <sup>2</sup>	15	9	6	71.3%
IFRIC12	27	23	5	20.0%
Non Regulated Activities	191	150	41	27.2%
International Activities	2	3	-1	-40.0%
EBITDA	1,019	947	72	7.6%
D&A	380	340	41	12.0%
EBIT	639	607	32	5.2%
Net Financial Charges	59	36	23	63.3%
Pre Tax Profit	580	571	9	1.5%
Taxes	169	160	8	5.0%
Tax Rate (%)	29.1%	28.1%	-	1.0 pp
Net Income	411	411	1	0.2%
Profit/(Loss) From Discontinued Operations	-3	-10	7	-65.3%
Total Net Income	408	401	7	1.8%
Minority Interest	-4	3	-6	-
Group Net Income	411	398	13	3.3%



Managerial Accounting
 Including Quality of Service

#### Consolidated Balance Sheet

€ mn	1H23	FY22	Δmn
PP&E	16,623	16,201	422
Intangible Asset	791	776	15
Financial Inv. and Other	507	509	-2
Total Fixed Assets	17,921	17,485	436
Net WC	-2,357	-2,733	376
Funds	-40	-68	29
Net Capital Invested	15,524	14,684	840
Net Assets Held for Sale	76	61	15
Total Net Capital Invested	15,600	14,745	855
Financed by:			
Consolidated Net Debt	9,458	8,576	882
Total Shareholder's Equity	6,142	6,169	-27
Total	15,600	14,745	855



#### Consolidated Cash Flow

€ mn	1H23	1H22
Total Net Income	408	401
D&A 1	371	338
Net Change in Funds	-29	2
Operating Cash Flow	750	740
Δ Working Capital & Other <sup>2</sup>	-351	249
Cash Flow from Operating Activities	398	989
Capital Expenditures	-831	-661
Free Cash Flow to Equity	-432	328
Net Assets Held for Sale	-15	-88
Dividends & Equity <sup>3</sup>	-435	769
Change in Net Cash (Debt)	-882	1,009



21

#### **Disclaimer**

THIS DOCUMENT HAS BEEN PREPARED BY TERNA S.P.A. (THE "COMPANY") FOR THE SOLE PURPOSE DESCRIBED HEREIN. IN NO CASE MAY IT BE INTERPRETED AS AN OFFER OR INVITATION TO SELL OR PURCHASE ANY SECURITY ISSUED BY THE COMPANY OR ITS SUBSIDIARIES.

THE CONTENT OF THIS DOCUMENT HAS A MERELY INFORMATIVE AND PROVISIONAL NATURE AND THE STATEMENTS CONTAINED HEREIN HAVE BEEN INDEPENDENTLY VERIFIED.

NEITHER THE COMPANY NOR ANY OF ITS REPRESENTATIVES SHALL ACCEPT ANY LIABILITY WHATSOEVER (WHETHER IN NEGLIGENCE OR OTHERWISE) ARISING IN ANY WAY FROM
THE USE OF THIS DOCUMENT OR ITS CONTENTS OR OTHERWISE ARISING IN CONNECTION WITH THIS DOCUMENT OR ANY MATERIAL DISCUSSED DURING THE PRESENTATION.

THIS DOCUMENT MAY NOT BE REPRODUCED OR REDISTRIBUTED, IN WHOLE OR IN PART, TO ANY OTHER PERSON. THE INFORMATION CONTAINED HEREIN AND OTHER MATERIAL DISCUSSED AT THE CONFERENCE CALL MAY INCLUDE FORWARD-LOOKING STATEMENTS THAT ARE NOT HISTORICAL FACTS, INCLUDING STATEMENTS ABOUT THE COMPANY'S BELIEFS AND EXPECTATIONS. THESE STATEMENTS ARE BASED ON CURRENT PLANS, ESTIMATES, PROJECTIONS AND PROJECTS, AND CANNOT BE INTERPRETED AS A PROMISE OR GUARANTEE OF WHATSOEVER NATURE.

HOWEVER, FORWARD-LOOKING STATEMENTS INVOLVE INHERENT RISKS AND UNCERTAINTIES AND ARE CURRENT ONLY AT THE DATE THEY ARE MADE. WE CAUTION YOU THAT A NUMBER OF FACTORS COULD CAUSE THE COMPANY'S ACTUAL RESULTS AND PROVISIONS TO DIFFER MATERIALLY FROM THOSE CONTAINED IN ANY FORWARD-LOOKING STATEMENT. SUCH FACTORS INCLUDE, BUT ARE NOT LIMITED TO: TRENDS IN COMPANY'S BUSINESS, ITS ABILITY TO IMPLEMENT COST-CUTTING PLANS, CHANGES IN THE REGULATORY ENVIRONMENT, DIFFERENT INTERPRETATION OF THE LAW AND REGULATION, ITS ABILITY TO SUCCESSFULLY DIVERSIFY AND THE EXPECTED LEVEL OF FUTURE CAPITAL EXPENDITURES. THEREFORE, YOU SHOULD NOT PLACE UNDUE RELIANCE ON SUCH FORWARD-LOOKING STATEMENTS. TERNA DOES NOT UNDERTAKE ANY OBLIGATION TO UPDATE FORWARD-LOOKING STATEMENTS TO REFLECT ANY CHANGES IN TERNA'S EXPECTATIONS WITH REGARD THERETO OR ANY CHANGES IN EVENTS.

EXECUTIVE IN CHARGE OF THE PREPARATION OF ACCOUNTING DOCUMENTS "AGOSTINO SCORNAJENCHI" DECLARES, PURSUANT TO PARAGRAPH 2 OF ARTICLE 154-BIS OF THE CONSOLIDATED LAW ON FINANCE, THAT THE ACCOUNTING INFORMATION CONTAINED IN THIS PRESENTATION, FOR WHAT CONCERNS THE ACTUAL FIGURES, CORRESPONDS TO THE DOCUMENT RESULTS. BOOKS AND ACCOUNTING RECORDS.

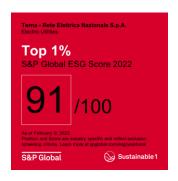


## **Notes**




## **Notes**











#### Dow Jones Sustainability Indices

Powered by the S&P Global CSA















