MarketWise

Q2 2021 Management Presentation

August, 2021



IMPORTANT INFORMATION

Cautionary Statement Regarding Forward-Looking Statements

This presentation (this "Presentation") contains forward-looking statements within the meaning of the federal securities laws, including statements regarding the financial position, business strategy, and the plans and objectives of management for future operations of MarketWise, Inc. (the "Company," "we," "us," or "our"). These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements are predictions, projections, and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this Presentation, including, but not limited to: our ability to attract new subscribers and to persuade existing subscribers to renew their subscription agreements with us and to purchase additional products and services from us; our ability to adequately market our products and services, and to develop additional products and products our reputation for trustworthiness and independence; our ability to attract, develop, and other key personnel; our ability to maintain and protect our reputation for trustworthiness and independence; our ability to respond to and adapt to successfully identify and trading; the impact of the regulatory environment and complexities with compliance related to such environment; failure to successfully identify and integrate acquisitions, or dispose of assets and businesses; our public securities' potential liquidity and trading; the impact of the regulatory environment and complexities with compliance related

The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the "Risk Factors" section of our Quarterly Reports on Form 10-Q, Annual Reports on Form 10-K, the registration statement on Form S-4 and proxy statement/prospectus filed with the U.S. Securities and Exchange Commission (the "SEC") and other documents filed by us from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this Presentation may not occur and actual results could differ materially and adversely from those anticipated.

Forward-looking statements speak only as of the date they are made. You are cautioned not to put undue reliance on forward-looking statements, and we assume no obligation and do not intend to update or revise these forward-looking statements, whether as a result of new information, future events or otherwise. We do not give any assurance that we will achieve our expectations.

Financial Information; Non-GAAP Financial Measures

The financial information and data contained in this Presentation is unaudited and does not conform to Regulation S-X

This Presentation also includes certain financial measures not presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, Adjusted CFFO Conversion, Adjusted Free Cash Flow, and Adjusted Free Cash Flow Margin and certain ratios and other metrics derived therefrom. The Company defines Adjusted CFFO as net cash provided by operating activities plus profits distributions to Class B unitholders included in stock-based compensation. The Company defines Adjusted Free Cash Flow as Adjusted Free Cash Flow divided by Adjusted Free Cash Flow divided by Adjusted Free Cash Flow divided by Billings (i.e., amounts invoiced to customers). These financial measures are not measures of financial performance in accordance with GAAP and may exclude items that are significant in understanding and assessing the Company's financial results. Therefore, these measures should not be considered in isolation or as an alternative to net income, cash flows from operations or other measures of profitability, liquidity or performance under GAAP. You should be aware that the Company's presentation of these measures used by other companies.

The Company believes these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. The Company believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends in and in companing the Company's financial measures with other similar companies, many of which present similar non-GAAP financial measures to investors. These non-GAAP financial measures are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures. For a reconciliation of these non-GAAP figures to the nearest measure determined under GAAP, please see the appendix to this Presentation.

This Presentation also includes certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included and no reconciliation of the forward-looking non-GAAP financial measures is included.

Industry and Market Data

In this Presentation, the Company rely on and refer to certain information and statistics obtained from third-party information. The Company has not independently verified the accuracy or completeness of any such third-party information.

MANAGEMENT

MarketWise



MARK
ARNOLD
CEO &
Chairman
EDWARDS
WILDWAN
Holland & Knight



DALE
LYNCH
CFO
LEHMAN
BROTHERS
FARMER MAC







GARY ANDERSON General Counsel

KIRKLAND & ELLIS



CYNTHIA CHERRY Sr. Director of Human Resources





MARCO FERRI Director of Business Development

OUR VISION

TO BECOME THE DE-FACTO FINANCIAL WELLNESS SOLUTIONS PLATFORM FOR SELF-DIRECTED INVESTORS















Grow / Optimize
Marketing &
Customer Acquisition

Build/Buy Addt'l Content, Products & Brands Invest in & Deepen Community Network

Invest in Brand Marketing Invest in Technology, Data & Analytics

Expand Internationally

Establish Partnerships & M&A

1. EXPAND REACH AND DISCOVERABILITY

- Leverage existing financial education loop
- Expand and grow reach via additional channels including videos and live streaming
- Expand marketing channels

2. BUILD DEEP NETWORK EFFECTS

- Provide MarketWise subscribers with a greater ability to cultivate deeper social connections and connect with fellow members
- Generate multi-sided platform with flywheel effects

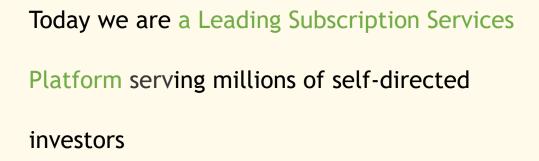
3. ADD ENGINEERING & ML EXCELLENCE

- Focus areas include machine learning, performance marketing, and SaaS product development
- Deepen breadth and depth of targeted offerings

4. CONSOLIDATE A FRAGMENTED MARKET

- Opportunities to accelerate and expand product offering, customer base, international
- Drive accretive M&A using cash and public currency

Founded with a mission to level the playing field for self-directed investors



A diverse portfolio of operating brands serving as a trusted source for financial research, education and actionable ideas

















MARKETWISE AT A GLANCE

A market leader in delivering high-value and actionable financial research, easy-to-use technology, as well as financial education and a social connection with world-class experts to help self-directed investors meet their financial goals

 $\sim 13M +$

Digital Platform Members¹ at 6/30/21 ~1M+

Paid Digital Subscribers at 6/30/21 \$823

Industry Leading ARPU as of Q2 '212

\$749M

TTM Q2 '21 Billings³

+75%

YoY Growth

30%

TTM Q2 '21 Adjusted Free Cash Flow Margin⁴ 99.9%

TTM Q2 '21 Adjusted CFFO Conversion⁵ (Low Capex)

^{1.} Includes free and paid subscribers

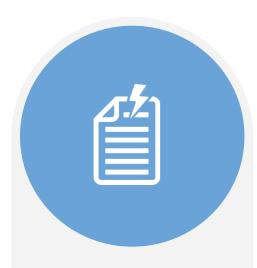
^{2.} Based on trailing four quarter net billings / average number of trailing four quarter paid subscribers

^{3.} Billings represents amounts invoiced to customers

^{4.} Adjusted FCF Margin = Adjusted FCF / Billings. Adjusted FCF is calculated as Adjusted CFFO - Capital Expenditures. Adjusted CFFO is calculated as net cash provided by operating activities plus profits distributions to Class B unitholders included in stock based compensation expense

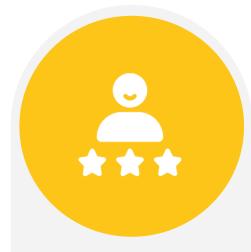
^{5.} Adjusted CFFO Conversion = (Adjusted CFFO - Capital Expenditures) / Adjusted CFFO

KEY DRIVERS OF OUR SUCCESS



POWERFUL CONTENT PLATFORM

- Compelling content fosters relationships between readers and editors, creates customer loyalty and brand goodwill
- Insightful and engaging content drives conversion users from free to paid subscribers
- Focus on proven formula to launch & scale new products in a low-risk capital way



CUSTOMER FOCUS

- Customer centricity through every stage of a subscriber's journey
- Emphasis on developing long-term relationship with the subscriber
- Consistent 90%+ revenue retention



SCALABLE MODEL

- Industry-leading ROI on new customer acquisition
- Upsell to higher ARPU products with almost all of the upsell revenues falling to the bottom line



DATA / TECHNOLOGY

- Real-time campaign feedback, AI and rapid scalability
- Machine learning and advanced analytics drive increased upsell yield

INVESTMENT HIGHLIGHTS

Significant and growing "attention economy" TAM	\$191B TAM with significant tailwinds, ripe for disruption
2 Scalable, digitally delivered IP	Market leading tech platform with scalable, high-value content, data & analytics
3 Large, thriving community	~13M self-directed investors, growing at a 73% CAGR from Q2 2019 to Q2 2021
Diversified product suite	12 primary customer facing brands offering 160+ products
Best in class financial profile	"Adjusted Rule of 50" financial profile: Scale, Growth, Recurring Revenue, High Adjusted FCF (Low Capex)
6 Experienced leadership team	Deep, long-tenured & proven team
7 Sustained growth outlook	Multiple organic & inorganic avenues to potentially drive sustained profitable growth at scale

^{1.} Adjusted Rule of 50 equals annual GAAP Revenue Growth Rate plus Adjusted FCF Margin. Adjusted FCF Margin = Adjusted FCF / Billings

^{2.} Adjusted FCF is calculated as Adjusted CFFO (Cash Flow From Operations) - Capital Expenditures. Adjusted CFFO is calculated as net cash provided by operating activities plus profits distributions to Class B unitholders included in stock based compensation expense

FINANCIAL WELLNESS SOLUTIONS HAVE A HUGE TAM



63M

2020 US Self-directed Investors⁴

19%

2017-2019 CAGR for Online Revenue from Global Self-directed Investors⁵

^{1.} As per BMO research report, October 2018

^{2.} Represents an estimated 33.3% of the 63M U.S. self-directed investors (Celent, U.S. Self-Directed Market Study, 2019) x MarketWise's 2020 ARPU of \$759. The remaining 67% is believed to be covered in the Asset Managers and Financial Information market sizes

^{3.} Reflects addressable market of asset management customers becoming self-directed investors, based off of management fees for 2019 global active core and active specialties per BCG Global Asset Management Research Report, 2020

^{4.} Celent, U.S. Self-Directed Market Study, 2019; 63M represents Celent's estimate for 2020

^{5.} Maia Research, 2015-2027 Global Self-Directed Investors Implications for Wealth Managers Industry Market Research Report, Segment by Player, Type, Application, Marketing Channel, and Region

"...the markets are no longer reserved for institutional investors or HNWI. The goal of democratizing the financial markets is becoming a reality"

CELENT















PERSONAL INVESTING IS CHANGING IN FAVOR OF MARKETWISE

AGING POPULATION

- 17% of U.S. population is 65+1
- 10,000 Americans retiring every day, creating consistent demand velocity²

GROWING THE PIE

- 72% of millennials identify as selfdirected investors³ (~\$22T of net worth)³
- Rise of self-directed 'Robinhood' investors provides huge future upside

VOLUME OF ACTIVITY

Retail investors now represent ~20% of trading on any given day, up from ~10% in 2010⁴

COMPLEXITY

Increasing number and complexity of investment instruments (e.g., ETFs, options, crypto, et al)

PERFORMANCE

Individual investors have a 3year return performance lag versus the S&P 5005

- 1. Statista
- 2. Deutsche Bank

- 4. Wall Street research 5. realinvestmentadvice.com

EDUCATION

Increased emphasis on financial literacy - knowledge & skill to effectively manage wealth

PREMIUM SUBSCRIPTION CONTENT, SOFTWARE AND TOOLS

ACTIONABLE IDEAS

SOFTWARE & TOOLS



It's Time to Buy the World's Most **Shareholder-Friendly SPAC**

When it comes to SPACs, sponsorship is criti One of the main criticisms of SPACs is the pe for being sponsors.

SPAC managers aren't granted a salary or oth 20% of the initial equity raised once the merg

If a deal is made, that 20% becomes valuable. The sponsors sometimes also purchase heavil placement around the time of the initial public

If the SPAC liquidates without having comple the warrants end up being worthless.

Sponsors don't receive any of the liquidation [

You can likely see how this situation effective sponsors of the SPAC to complete an acquisiti deadline to merge with a company approache because any merger is better than no merger.

As a result, much of SPAC value destruction (

Even if the share price tanks by 50% after the millions of dollars that they can sell for a prof with only half their money.

CRYPTO CAPITAL Update

Here's What You Need to Know About **Blockchain Decentralization**

MONTHLY BRIEFING

Portfolio Solutions

UNVEILING THE 2021 PORTFOLIOS

Welcome to our new sub: day early.

If you haven't already, I r look at our special report learning more about rept This is it!

This week, I'm covering (announcements, And I'm

This week, I'm also expla specifically the seemingl looking for one easy way that in mind, I'm also loc are faster and cheaper to

Finally, I'm following up

If you just joined Stansberry Portfolio Solutions over the past couple weeks, welcome aboard! We're delighted to

If you've already been with us for years, welcome back Our model portfolios once again produced excellent returns in 2020. We hope you profited from our

To the many subscribers who have written in reporting outstanding personal results... thank you. Nothing is more rewarding in our professional lives than knowing we've helped people build and secure their finances.

Now it's time to do it again...

In today's letter, we'll unveil our full 2021 portfolios... with all the details about what to buy and how much of each name to hold. But first, we want to review a few points on how to use this product so you can generate the best possible outcomes and fulfill your investment goals.

For returning subscribers, some of this information may feel like a review. But I still encourage you to read through it to make sure we're all on equal, sturdy footing as we embark on the path to profitable investing in the year ahead.

THE MONTHLY BRIEFING, EXPLAINED

1. Portfolio Manager Investment Commentary

Each month, I'll open our Briefing with a short and hopefully helpful investment note. In general, I look to provide thoughts on at least one of the three following

- 1. What's moving the markets right now and how that may impact our longer-term investment outlook.
- 2. Specific investment rationale for a particular company, asset, or sector we're recommending in Portfolio Solutions. (Understanding why you own what you own is key to any successful investment.)
- 3. Broader investing lessons and guidelines meant to inform not just your investments in Portfolio Solutions but, ideally, your entire investment plan.

At the end of this Investment Commentary, you'll see performance figures for how we're doing so far that year. Behind the scenes, we remain focused on the longer-term performance of these portfolios. But we know you want to see what we've done for you lately, so we always show you how the strategies are performing monthly and on a yearto-date basis from the start of our "fiscal year." (This year, that's based on closing prices as of February 4, 2021.)

For newer subscribers, I encourage you to read the following opening commentaries to help familiarize

TRADESMITH.













BUILDING RELATIONSHIPS AND HELPING SUBSCRIBERS

MONTHLY BRIEFING JANUARY 2021

PortfolioSolutions

MAINTAINING MARGIN OF SAFETY IN AN UNSAFE INVESTING WORLD

BY AUSTIN ROOT

For each of your investments, what's y

As a subscriber to Stansberry Portfolio S access to many of our company's top pul means you've likely seen this term used I considered what it means?

1991 opus, Margin of Safety: Risk-Averse Strategies for the Thoughtful Investor.

Klarman may not be a household name,

His book on the subject is one of my fave a bit less likely. reads ever. I encourage you to read it... if copy. The book has been out of print for Back in the 1950s, consumers were broadly familiar with the ide

Investment **Report**

means you've likely seen this term used to of our sharpest analysts and editors. But A 'FinTech' Solution for an Unexpected Brilliant investor Seth Klarman explains Corner of the Market

Fresno, California, seems an unlikely place for a financial revolution to start.

be. Since founding his hedge fund, the F The city is an agricultural hub right in middle of the Central Valley. With production of in 1982, he has produced one of the best grapes, almonds, cotton, and other crops, Fresno County is the No. 1 agricultural producing track records of all time - always while r county in the U.S. It's the home of David sunflower seeds and Sun-Maid raisins.

investments had an appropriate margin (
But the origin of a major financial innovation that's used even n

cheapest used copy on Amazon right now payment. In 1950, Diners Club was introduced after the founder at home and had to turn to his wife to pay for a business lunch. Bo balance had to be paid off monthly.

> On the other hand, local bank cards had rollover credit. This allo balance off over time. However, they were limited to their region were only willing to accept the credit from banks they knew.

> In 1958, a Bank of America (BAC) executive named Joseph P. W combining the two. He envisioned a card that would allow the co and which a wide variety of merchants would also accept. And of all places, he selected Fresno as his initial market to roll c

Credit cards are known as a "two-way platform." To be effective, acceptance on two sides - from both merchants and consumers. I

market because it allowed just that...

For merchants, who often provided their own individual credit to

MONTH'S ISSUE: Growing a household name

TRUE WEALTH SYSTEMS

Monthly Issues

The New Bull Market Outside of the Melt

January 7th. 2021 | Monthly Issue:

Add to Bookmarks 🖨 Print

Our Shot at Hundreds-of-Percent Gains in Just Three Years

Goldman Sachs has been trimming the fat in one key area of its business.

That might surprise you. The Melt Up is underway, after all. Initial public offerings ("IPOs") are booming. And Goldman - one of the world's dominant investment banks - is in the perfect position to benefit from what's going on.

So what gives? Where is the company making cuts in times like these?

Surprisingly, it's in a part of the market that it used to dominate. Back in the day, Goldman used to have one of the top commodity trading desks. But thanks to a multivear bear market in commodities, the company's presence there has dwindled.

TWS Instant Read

U.S. Stocks: The Melt Un continues and our systems are as bullish as ever.

Foreign Stocks: Many foreign markets are hitting new highs. And we have plenty of buy signals outside the U.S.

Commodities: After a terrible decade, our computers are flashing "buy" once again. This could be the start of a longterm boom.

You see, two nails can seal the coffin of any commodity trading desk..

The first is a long-term downtrend in prices. When that happens, it's tough for even the best traders to weather the storm.

Provide Highly-Actionable Content

Provide Useful Digital Tools & Software

Strong Investment Performance

Written to Establish Personal Connection with Subscribers

"You have each been instrumental in helping me build wealth... analyses are consistently meticulous, concise and on-point." - David K. "Empire Financial research articles have taught me a lot and I truly believe that small investors like me have no place in the market without your financial research and investment ideas."

- Sandeep L.

PROVEN, AGILE PLATFORM FOR LAUNCHING NEW PRODUCTS QUICKLY WITH LOW RISK



Detect new demand and investment trends in the financial marketplace through observation, research and analysis



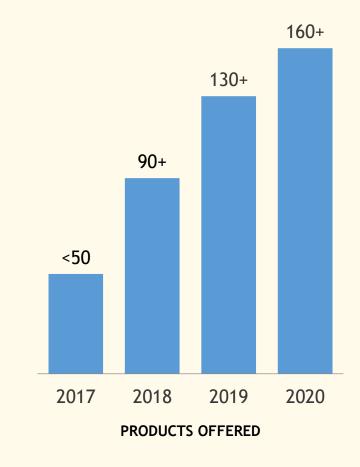
Identify a financial expert that has a personal passion for a specific area of growing customer interest and can provide unique insights



Launch new products within weeks. Target offers based on customer behavior and use AI to track and improve results



Grow content team in product area and cross-sell and upsell to build customer lifetime relationship



110+ New Products in 3 Years

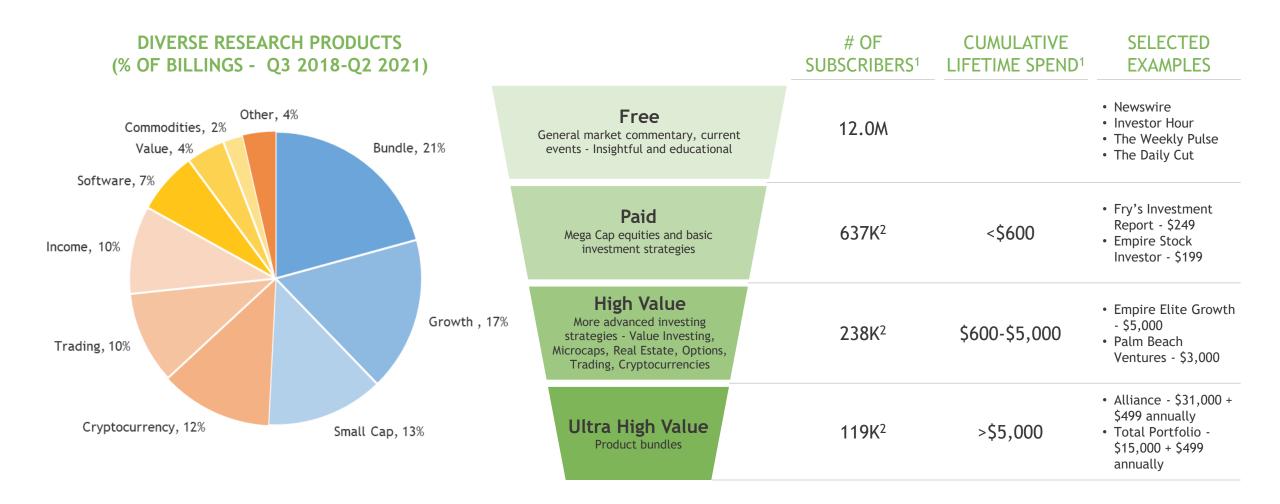


Helped drive >\$300M of Billings

MARKETWISE PROVIDES DIVERSE, ACTIONABLE & AFFORDABLE CONTENT

	MarketWise	INSTITUTIONAL INFO SERVICES	INSTITUTIONAL RESEARCH	SPECIALTY FINANCIAL RESEARCH	ONLINE BROKERS	ONLINE NEWSLETTERS	GENERAL FINANCIAL PUBLICATIONS	ONLINE TOOLS	SOCIAL MEDIA COMMUNITIES
ACTIONABLE CONTENT									
DATA & INFO									
DIVERSIFIED PRODUCT OFFERING									
FULL RANGE OF PRICES									
		Bloomberg FACTSET MORNINGTA REUTER S&P Global Platforms MOODY'S	BCOL Research S Wall Street Research	MORNINGSTAR AZACKS	Robinhood A	Seeking Alpha ^{CC} The Motley Fool	BARRON'S WSJ INVESTORS BUSINESS DMILY	yahoo! finance MarketWatch	reddit Stocktwits

DIVERSE RESEARCH PORTFOLIO ACROSS DIFFERENT ASSET CLASSES



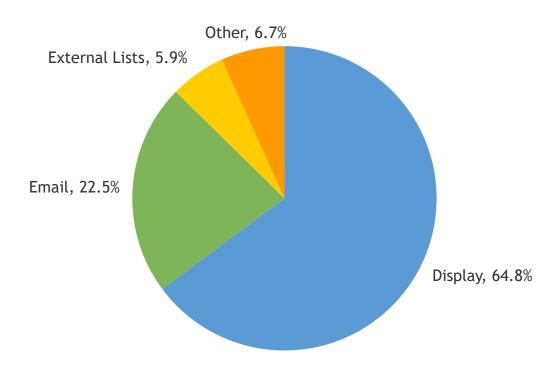
^{1.} As of June 30, 2021

^{2.} Number of subscribers indicated correspond with the cumulative lifetime spend to the right (e.g., 637K of the 994K+ total paid subscribers have less than \$600 of cumulative lifetime spend)

EXTERNAL MARKETING - CUSTOMER ACQUISITION

MULTI-CHANNEL MARKETING APPROACH

YTD Q2 2021 EXTERNAL ORDERS GENERATED



MARKETING CHANNEL MIX (YTD Q2 2021)

70%

30%

Direct to Paid

Free to Paid

SELECT DIRECT TO PAID DISPLAY CHANNELS









CONVERSION STATS (YTD Q2 2021)

12.1%

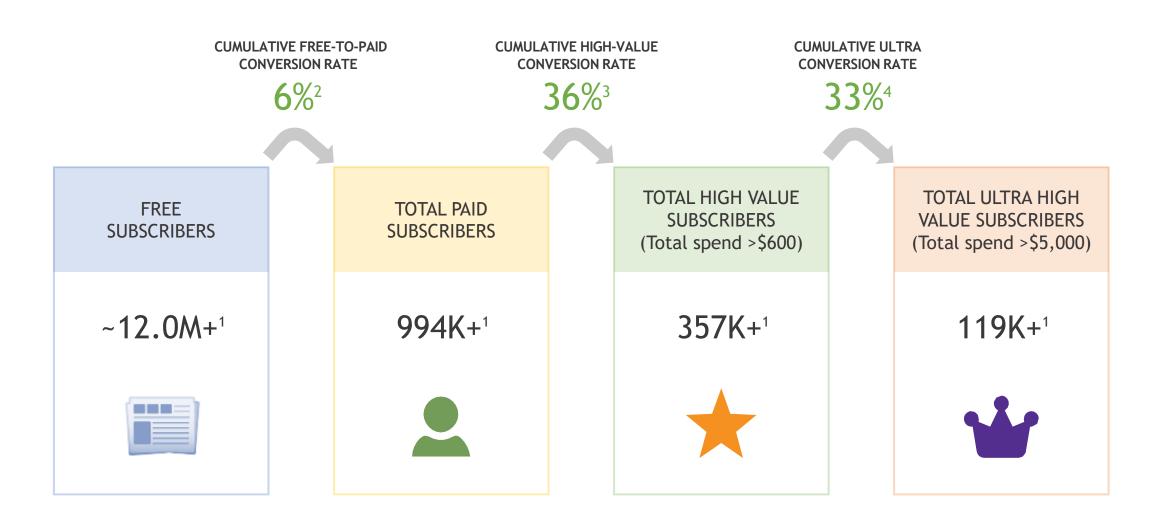
Order Form Clickthrough Rate¹

6.8%

Order Form Conversion Rate²

^{1.} Order form click-through rate for paid subscription campaigns is derived from total order form visits / total landing page visits 2. Order form conversion rate for paid subscription campaigns is derived from main & upsell orders / total order form visits

BEST-IN-CLASS BUSINESS MODEL TAILORED FOR HIGH VALUE SUBSCRIBERS



^{1.} Subscriber figures shown as of June 30, 2021

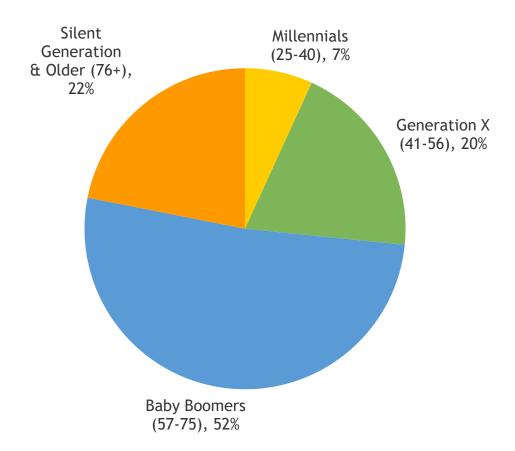
^{2.} Represents cumulative free-to-paid conversion rate for the period July 1, 2018 to June 30, 2021. Calculated as (number of free subscribers who purchased a subscription during the period) / (average number of free subscribers during the period)

^{3.} Represents cumulative high-value conversion rate as of June 30, 2021. Calculated as (number of paid subscribers who have purchased >\$600 in aggregate over their lifetime as of June 30, 2021)/(number of paid subscribers as of June 30, 2021)

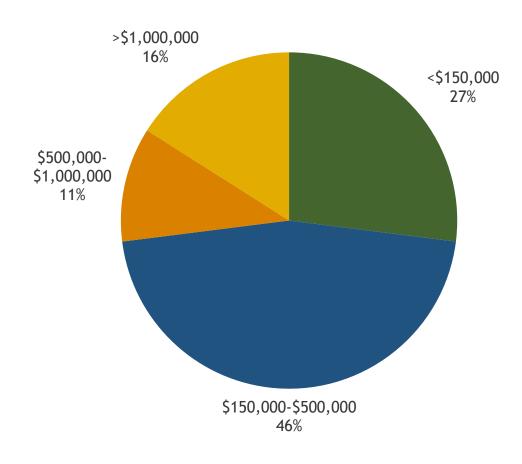
^{4.} Represents cumulative ultra-value conversion rate as of June 30, 2021. Calculated as (number of paid subscribers who have purchased >\$5,000 in aggregate over their lifetime as of June 30, 2021)/(number of high value subscribers as of June 30, 2021)

SUBSCRIBER DEMOGRAPHICS

PAID SUBSCRIBERS BY GENERATION (AGE 25+)¹



PAID SUBSCRIBERS BY NET ASSETS¹



1. Source: Experian data as of June 30, 2021

STRATEGIC INITIATIVES ARE DRIVING AND ACCELERATING GROWTH

DRAMATIC SCALING OF ENTERPRISE

- Strategic acquisitions (6 operating subsidiaries)
- Broadened product offerings, including adding 27+ editors & 110+ publications and built or acquired software and tools to complement premium content
- Upgraded corporate infrastructure with deployment of new systems & applications, including analytics and machine learning
- Improvement in marketing efficiency & customer satisfaction / retention
- Recruited and trained additional talent across organization



^{1.} Billings represents amounts invoiced to customers

^{2.} Includes both free and paid subscribers

WE HAVE A TRACK RECORD OF EFFICIENT AND HIGHLY ACCRETIVE CAPITAL ALLOCATION

	YEAR	FOCUS AREA	BUILD OR BUY	ORIGINAL BILLINGS (\$ MILLIONS)	2020 BILLINGS (\$ MILLIONS)
PALM BEACH RESEARCH GROUP	2010	Macro	Build		\$120
TRADESMITH.	2013	Risk Allocation	Buy	\$1	\$30
BONNER & PARTNERS	2014	Macro	Buy	\$5	\$110
CASEY RESEARCH Personal Freedom Through Financial Freedom	2015	Commodities	Buy	\$12	\$25
Omnia Research	2016	Trading	Build		\$30
INVESTOR PLACE	2017	Growth	Buy	\$28	\$67
EMPIRE FINANCIAL RESEARCH	2019	Growth / SPACs	Build		\$32
Altîmetry POWERED BY VALENS RESEARCH	2019	Software	Build		\$7
CHAIKIN" 1 ANALYTICS	2021	Software	Buy	\$3	Future
Total				\$49	\$421
				% of Total 2020 Billings	77%

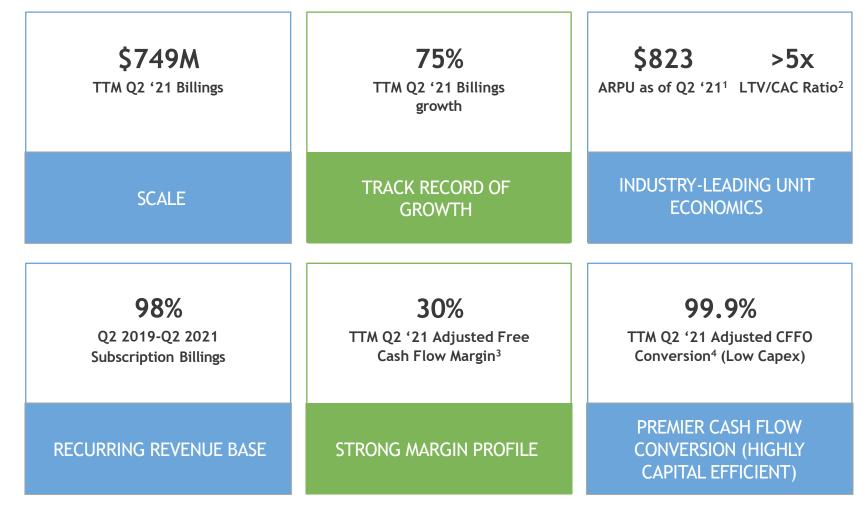
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Financial Overview

August, 2021



FINANCIAL HIGHLIGHTS



^{1.} Based on trailing four quarter net billings / average number of trailing four quarter paid subscribers

^{2.} Based on average lifetime customer contribution margin divided by customer acquisition costs. Customer acquisition costs include direct marketing spend, external revenue share expense, retention and renewal expenses, copywriting and marketing salaries, tele-sales salaries and commissions and customer service commissions

^{3.} Adjusted FCF Margin = Adjusted FCF / Billings. Adjusted FCF is calculated as Adjusted CFFO - Capital Expenditures. Adjusted CFFO is calculated as net cash provided by operating activities plus profits distributions to Class B unitholders included in stock based compensation expense

^{4.} Adjusted CFFO Conversion = (Adjusted CFFO - Capital Expenditures) / Adjusted CFFO

SUPERIOR UNIT ECONOMICS - 2020...

"....with an LTV/CAC ratio of 3 or higher, investing an incremental dollar in acquiring new customers has a greater expected return than retaining that dollar as profit..."



Avg. Customer Lifetime Billings \$2,700

High Variable Margin

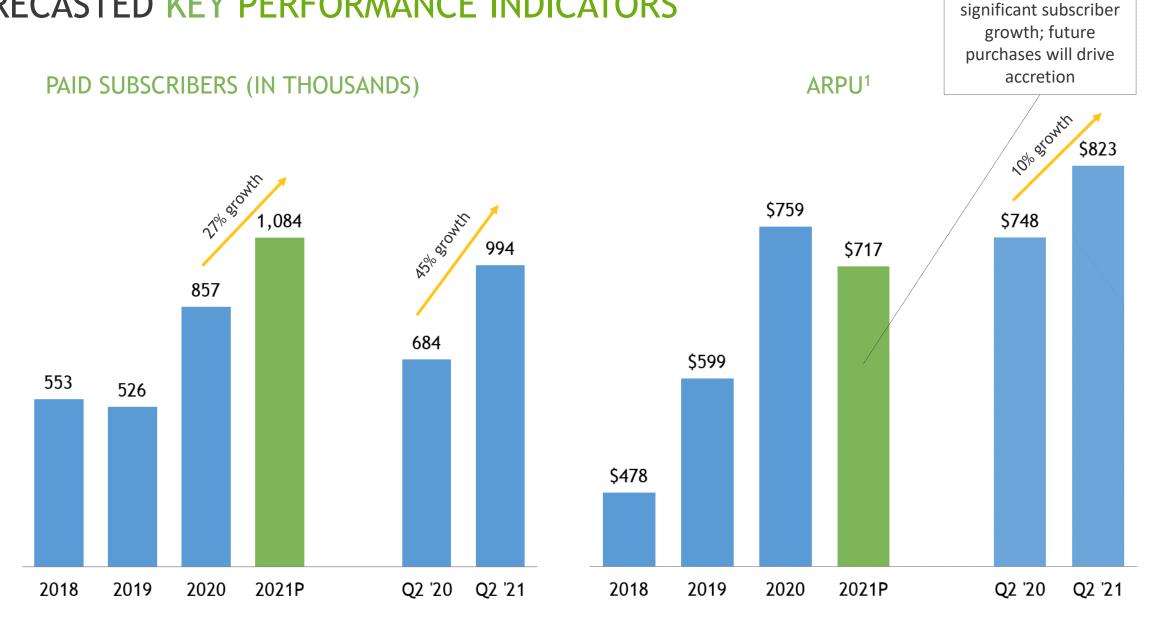
LTV/CAC¹ Ratio >5x

90 Days CPA² Breakeven

7-9 MonthsCAC¹ Breakeven

^{1.} Customer Acquisition Costs include direct marketing spend, external revenue share expense, retention and renewal expenses, copywriting and marketing salaries, tele-sales salaries and commissions and customer service commissions 2. CPA - Cost per acquisition includes direct marketing spend only

FORECASTED KEY PERFORMANCE INDICATORS



ARPU decline due to

HIGHLY ATTRACTIVE LONG-TERM GROWTH AT SCALE





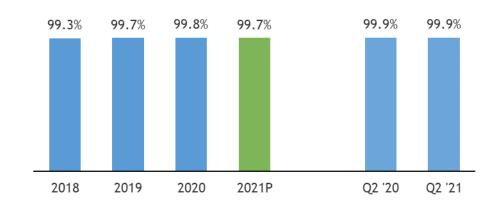
ADJUSTED FREE CASH FLOW (\$ IN MILLIONS)2



BILLINGS (\$ IN MILLIONS)¹



ADJUSTED CFFO CONVERSION³ (LOW CAPEX)



^{1.} Billings represents amounts invoiced to customers

^{2.} Adjusted FCF = Adjusted CFFO - Capital Expenditures. Adjusted CFFO is calculated as net cash provided by operating activities plus profits distributions to Class B unitholders included in stock-based compensation expense. Adjusted FCF Margin = Adjusted FCF / Billings

^{3.} Adjusted CFFO Conversion = (Adjusted CFFO - Capital Expenditures) / Adjusted CFFO



LONG-TERM FINANCIAL OBJECTIVES

KEY GROWTH DRIVERS

- Paid marketing spend
- New products/markets
- ABM •

KEY PROFITABILITY DRIVERS

- Paid marketing spend
- Conversion/upsells
- ROIs



SUSTAINED TARGET "ADJUSTED RULE OF 50" FINANCIAL PROFILE

MarketWise

Appendix

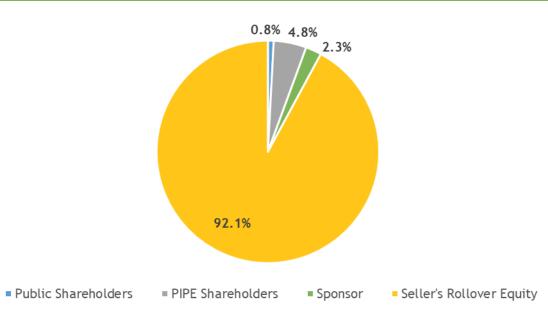
August, 2021



TRANSACTION SUMMARY

ACTUAL SOURCES & USES (\$M)						
SOURCES USES						
Net Trust Proceeds	\$26	Subscription Amount	\$120			
PIPE Raise Proceeds	150	Transaction Fees & Expenses	56			
Sellers' Equity Rollover	2,911	Sellers' Equity Rollover	2,911			
TOTAL	\$3,087	TOTAL	\$3,087			

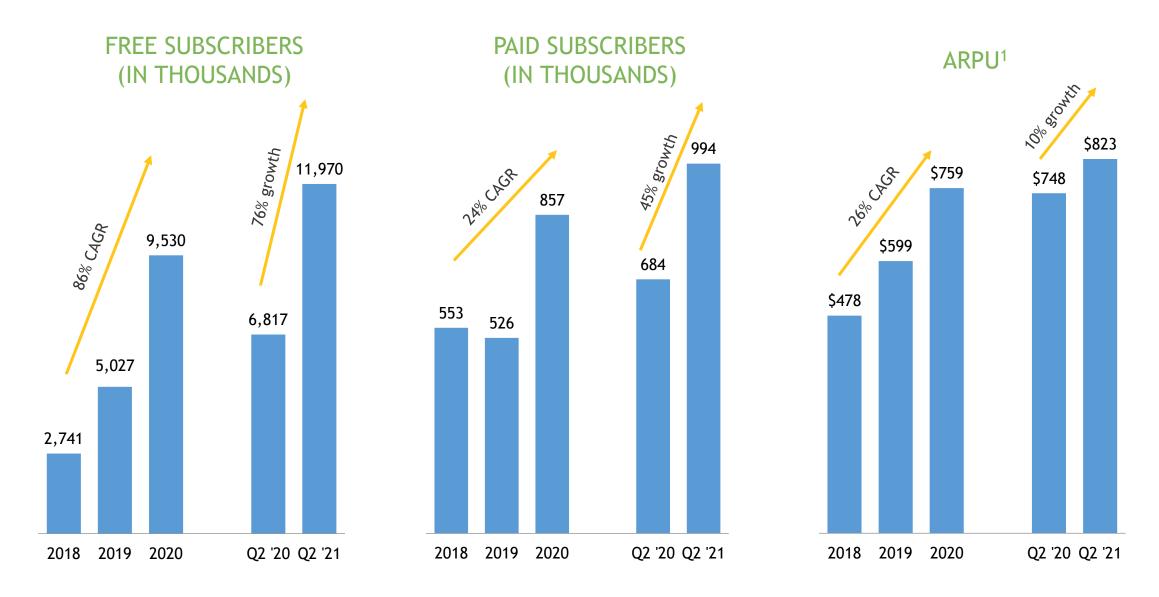
ACTUAL OWNERSHIP AT CLOSE



SHARE COUNT AT TIME OF DEAL

ТҮРЕ	SHARES	% OWNERSHIP
Public Shareholders	2,653,096	0.8%
PIPE Shareholders	15,000,000	4.8%
Sponsor	7,299,000	2.3%
Sellers' Rollover Equity	291,092,300	92.1%
TOTAL	316,044,396	100.0%

HISTORICAL KEY PERFORMANCE INDICATORS



NON-GAAP RECONCILIATIONS

(\$ in 000's)	2018	2019	2020	Q2 2020	Q2 2021
Net Cash Provided by Operating Activities	76,493	54,201	55,875	31,584	58,914
Plus: Profits distributions to Class B unitholders included in stock based compensation expense	17,135	14,831	78,398	5,757	456
Adj. CFFO (Adjusted Cash Flow from Operations)	93,628	69,032	134,273	37,341	59,370

GAAP INCOME STATEMENTS

(\$ in 000's)	Q2 2020	Q2 2021		Q2 2020	Q2 2021
Total Revenue	82,795	142,130	Total Revenue	100%	100%
Operating Expenses Cost of Revenue Sales and Marketing General and Administrative Depreciation and Amortization Research and Development Related Party Expenses Total Operating Expenses	27,477 49,241 84,498 662 1,190 (17) 163,051	26,826 56,926 64,661 696 1,927 27 151,063	Operating Expenses Cost of Revenue Sales and Marketing General and Administrative Depreciation and Amortization Research and Development Related Party Expenses Total Operating Expenses	33% 59% 102% 1% 1% 0% 197%	19% 40% 45% 0% 1% 0% 106%
Income (Loss) from Operations	(80,256)	(8,933)	Income (Loss) from Operations	-97%	-6%
Other (Income) Expense, net Interest (Income) Expense, net Net Income (Loss)	1,067 (367) (80,956)	(530) (7) (8,396)	Other (Income) Expense, net Interest (Income) Expense, net Net Income (Loss)	1% 0% -98%	0% 0% - 6%
(\$ in 000's)	Q2 2020	Q2 2021			
Stock Based Compensation Expense ¹ Vested Class B Units & Change in Fair Value of Class B Liability Awards Profits distribution to Class B Unitholders included in stock based compensation expense Total Stock Based Compensation Expense	72,870 5,757 78,627	46,989 456 47,445	Stock Based Compensation Line Item Summary ¹ Cost of Revenue Sales and Marketing General and Administrative	18% 1% 76%	7% 1% 25%
Stock Based Compensation Line Item Summary ¹ Cost of Revenue Sales and Marketing General and Administrative Total Stock Based Compensation Expense	15,058 1,022 62,547 78,627	10,568 840 36,037 47,445	Total Stock Based Compensation Expense	95%	33%

^{1.} Our stock-based compensation expense stemmed from certain provisions under the governing documents from the original partnership and primarily relates to the value of newly vested Class B units under our original operating agreement, profits distributions to Class B unitholders and the change in value of previously vested Class B units. Our Class B units were classified as derivative liabilities as opposed to equity and remeasured to fair value at the end of each reporting period until settlement into equity, with the change in value included in overall stock-based compensation expense. However, following the consummation of the proposed transaction with Ascendant Digital Acquisition Corp. (the "Transaction"), we have adopted a new set of governing documents and all Class B units will be converted into straight common units of MarketWise, LLC, so all the stock-based compensation associated with those Class B units being categorized as derivative liabilities will cease. The stock-based compensation going forward will be based upon any stock-based compensation associated with our new employee stock compensation plan and will be in line with stock-based compensation that you may see amongst companies similar to MarketWise.