



SPIRIT
REALTY

BlueLinX

Q2 2021 Investor Presentation

AUGUST 2021



Q2 2021 OVERVIEW

Portfolio Data

\$535.4M

Annualized
Base Rent

1,887

Owned
Properties

10.1 yrs

WALT



\$7.2B

Real Estate
Investments



265

Concepts



306

Tenants



44.7M

Occupied Square
Feet



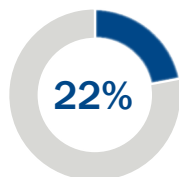
28

Retail
Industries

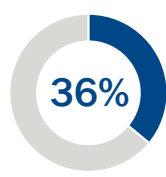


48

States



Top 10 Tenant
Concentration¹



Top 20 Tenant
Concentration¹

Operational Data



99.7%

Occupancy



0.9% / 0.2%

Lost Rent / Lost
Rent Excluding
Movie Theaters



1.9%

Property Cost
Leakage



1.1% / 2.1%

Forward 12 Month
Lease Escalations /
Forward Same
Store Sales

Balance Sheet Data

**5.0x
/ 4.9x²**

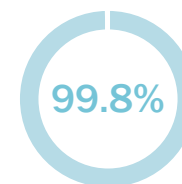
Adjusted Debt /
Annualized Adjusted
EBITDAre

5.1x

Fixed Charge
Coverage Ratio

2.7x

Unencumbered
Assets / Unsecured
Debt



Rent from
Unencumbered
Assets¹

Investment Grade Rated



BBB

S&P

Stable outlook



Baa3

Moody's

Positive outlook



BBB

Fitch

Stable outlook

Note: Data is as of or for the quarter ended June 30, 2021.

¹As a percentage of ABR.

²Assuming the settlement of the 1.9 million open forward equity contracts.



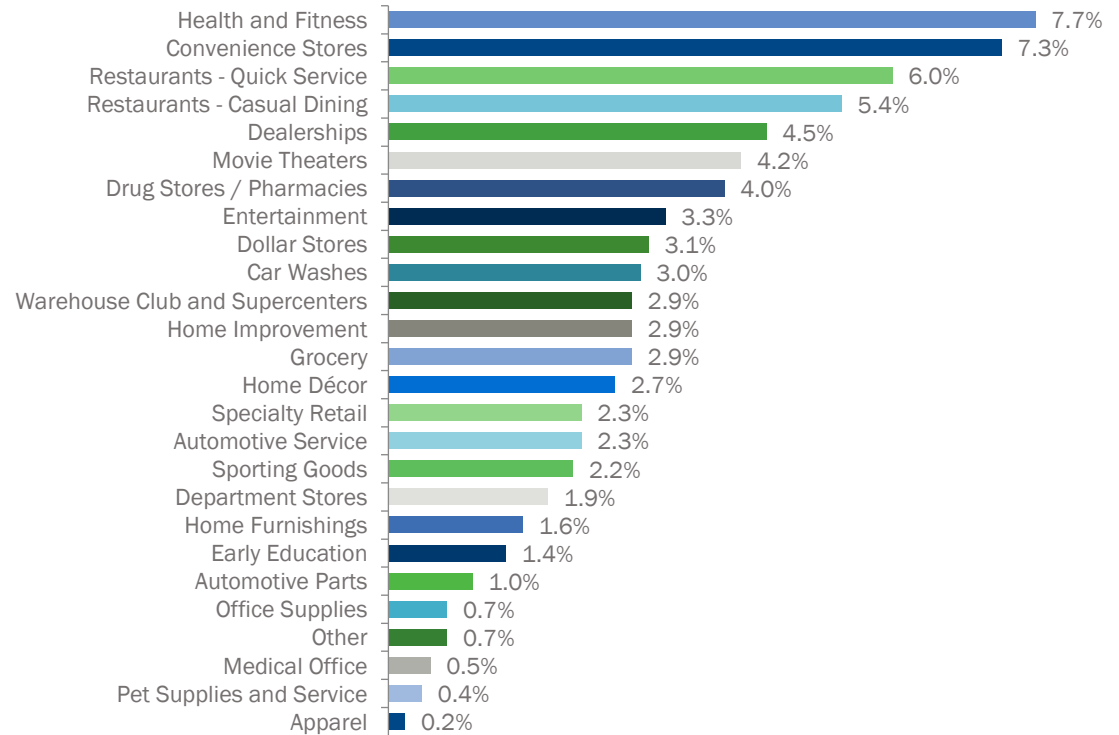
TOP TENANCY AND PORTFOLIO MIX

Top 20 Tenants

Tenant Concept	Number of Properties	% of ABR
LIFE TIME HEALTHY WAY OF LIFE	Life Time Fitness	8 3.2%
Church's	Church's Chicken	161 2.4%
BJ's	BJ's Wholesale Club	9 2.4%
at home The Home Décor Superstore	At Home	14 2.2%
HOME DEPOT	Home Depot	8 2.2%
CIRCLE K	Circle K	76 2.1%
GPM INVESTMENTS, LLC	GPM Investments, LLC	109 1.9%
DOLLAR TREE FAMILY DOLLAR	Dollar Tree / Family Dollar	107 1.9%
Walgreens	Walgreens	33 1.9%
CVS pharmacy	CVS	33 1.6%
Party City	Party City	3 1.6%
BlueLinx	BlueLinx	3 1.5%
CARMAX	CarMax	8 1.5%
KOHL'S	Kohl's	13 1.5%
BANK OF AMERICA	Bank of America	2 1.5%
FedEx	FedEx	6 1.4%
MAIN EVENT EAT, BOWL, PLAY	Main Event	9 1.4%
MAC PAPERS + PACKAGING	Mac Papers + Packaging	18 1.4%
OffleaseOnly	Off Lease Only	4 1.3%
LA FITNESS	LA Fitness	8 1.3%
Total Top 20		632 36.2%

Asset Types and Tenant Industries¹

RETAIL 75.1%



17.9%

INDUSTRIAL

7.0% OFFICE & OTHER

11.2%
Distribution

6.7%
Manufacturing

2.9%
Professional

2.3%
Medical

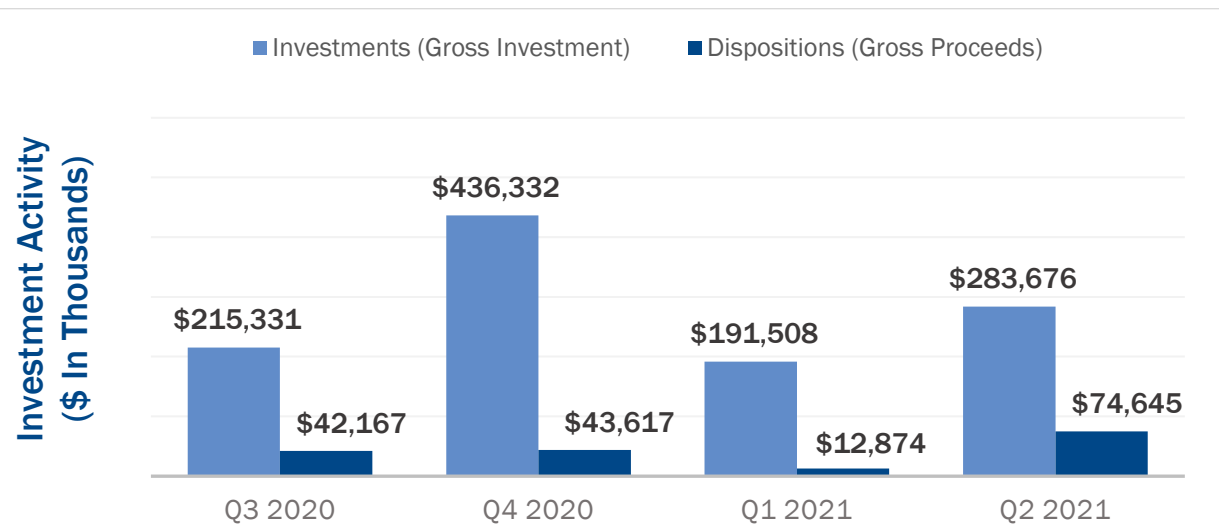
1.2%
Data Center

0.6%
Hotel

¹Percentages based on ABR. Retail industries reflect the underlying Tenant operations, and Industrial and Office & Other industries represent the underlying property use.



NET INVESTMENT ACTIVITY



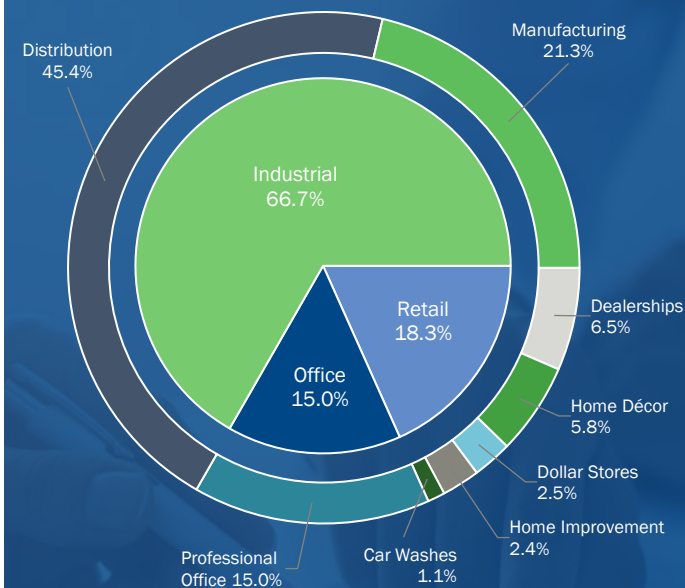
Activity (\$ In Thousands)	Q3 2020	Q4 2020	Q1 2021	Q2 2021	TTM
Acquisitions:					
Number of Transactions	8	15	9	11	43
Number of Properties	18	99	25	18	160
Gross Investment	\$ 214,313	\$ 434,959	\$ 191,508	\$ 283,676	\$ 1,124,456
Purchase Price	\$ 213,321	\$ 433,280	\$ 190,540	\$ 282,058	\$ 1,119,199
Initial Cash Yield	7.06%	6.70%	7.57%	7.07%	7.01%
Economic Yield	7.69%	7.45%	8.44%	7.84%	7.77%
Weighted Avg. Lease Term (Years)	14.8	15.2	17.7	13.0	15.0
Revenue Producing Capital Expenditures:					
Gross Investment	\$ 1,018	\$ 1,373	\$ —	\$ —	\$ 2,391
Initial Cash Yield	7.25%	7.66%	—	—	7.49%
Total Gross Investment	\$ 215,331	\$ 436,332	\$ 191,508	\$ 283,676	\$ 1,126,847
Total Investment Cash Yield	7.06%	6.70%	7.57%	7.07%	7.01%
Dispositions:					
Number of Vacant Properties	4	10	1	7	22
Number of Leased Properties	7	7	4	4	22
Gross Proceeds on Leased Properties	\$ 39,575	\$ 34,262	\$ 9,889	\$ 61,514	\$ 145,240
Total Gross Proceeds	\$ 42,167	\$ 43,617	\$ 12,874	\$ 74,645	\$ 173,303
Capitalization Rate¹	5.96%	5.52%	7.03%	4.00%	5.10%

¹Capitalization rates are calculated based only on income producing properties.

²Percentages based on Gross Investment. Retail industries reflect the underlying Tenant operations, and Industrial and Office industries represent the underlying property use.

Q2 2021 Acquisitions

Asset Type and Tenant Industries²



- ✓ \$20.0M of Annualized Base Rent
- ✓ 1.8% average annual escalators
- ✓ 71.9% of new ABR from existing tenants



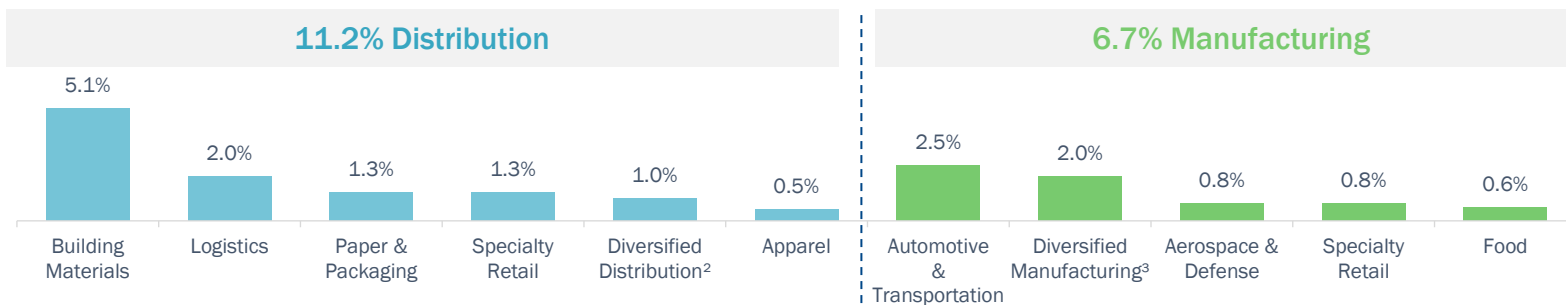
INDUSTRIAL PORTFOLIO HIGHLIGHTS

Spirit has invested \$1.3B in industrial assets, of which 81% were acquired after 2016

Tenant	No. of Properties	% of ABR ¹	SQF (000s)	RE Investment (000s)
Party City	3	1.6%	1,090	\$128,519
BlueLinX	3	1.5%	1,596	122,469
FedEx	6	1.4%	783	109,579
Mac Papers + Packaging	17	1.3%	1,361	105,962
Ferguson Enterprises	7	1.2%	1,003	83,600
City Electric Supply	74	1.2%	488	102,648
Ryerson	9	0.8%	1,156	63,376
Worthington Steel	3	0.7%	767	42,873
J. Jill	1	0.5%	390	32,500
Shutterfly	1	0.5%	207	36,274
Total Top 10 Industrial	124	10.7%	8,841	\$827,800



17.9% Industrial Breakdown¹



												TOTAL
No. of Properties	98	9	17	1	5	1	18	14	5	3	6	177
SQF (000s)	4,455	1,890	1,361	878	912	390	2,672	2,206	635	419	454	16,272
RE Investment (000s)	\$396,670	159,408	105,962	102,876	76,708	32,500	180,301	131,735	51,935	61,918	49,596	\$1,349,609

Note: As of June 30, 2021.

¹Percentages based on June 2021 ABR of \$535.4M.

²Includes Durable Goods, Food and Other.

³Includes Paper and Packaging, Durable Goods and Other.



INDUSTRIAL CASE STUDIES



Spirit's investment

across industrial assets of **\$1.3B** has meaningfully increased in value over time



Sales
Private Equity Owned Beverage Manufacturer and Distributor

State: NJ

Square Footage: 286K

Asset Type: Manufacturing

Unlevered IRR: 25.1%

	Purchase / Sale Price	Cash Capitalization Rate	Weighted Average Lease Term
Spirit Purchase	\$27.4M	7.7%	10 yrs
Spirit Sale	\$59.4M	3.9%	5.5 yrs



Renewals

	SQF	Credit Rating ¹	Old Expiration	New Expiration	New Remaining Lease Term	% Rent Increase at New Lease Commencement ²	Annual Rent Escalators
FedEx	56K	BBB	07/31/2023	07/31/2028	7.1 yrs	5.0%	0.0%
FERGUSON	754K	BBB+	08/31/2023	04/30/2031	9.8 yrs	0.0%	1.5%
DS³ Smith	135K	BBB-	12/31/2021	12/31/2028	7.5 yrs	32.0%	2.5%



Assignment

	Tenant	No. of Properties	SQF	Tenant Revenue	Credit Rating ¹	ABR	% of Q1 Shiloh ABR
Q1'21	SHILOH.	8	1,583K	\$0.8B	N/A	\$6.8M	100.0%
Q2'21	WORTHINGTON INDUSTRIES	3	767K	\$3.2B	BBB	\$3.5M	51.5%
Q2'21	ALUDYNE	3	320K	\$1.0B	N/A	\$1.2M	17.6%
Q2'21	SHILOH.	2	496K	\$0.8B	N/A	\$2.1M	30.9%

¹Credit Ratings represent the credit rating of our tenants, their subsidiaries or affiliated companies. Actual ratings based on S&P or Moody's are used. Equivalent ratings (included in the chart), if available, based on shadow ratings from S&P Capital IQ are used if actuals are not available.

²New lease term for FedEx, Ferguson and DS Smith is 5, 10 and 7 years, respectively.

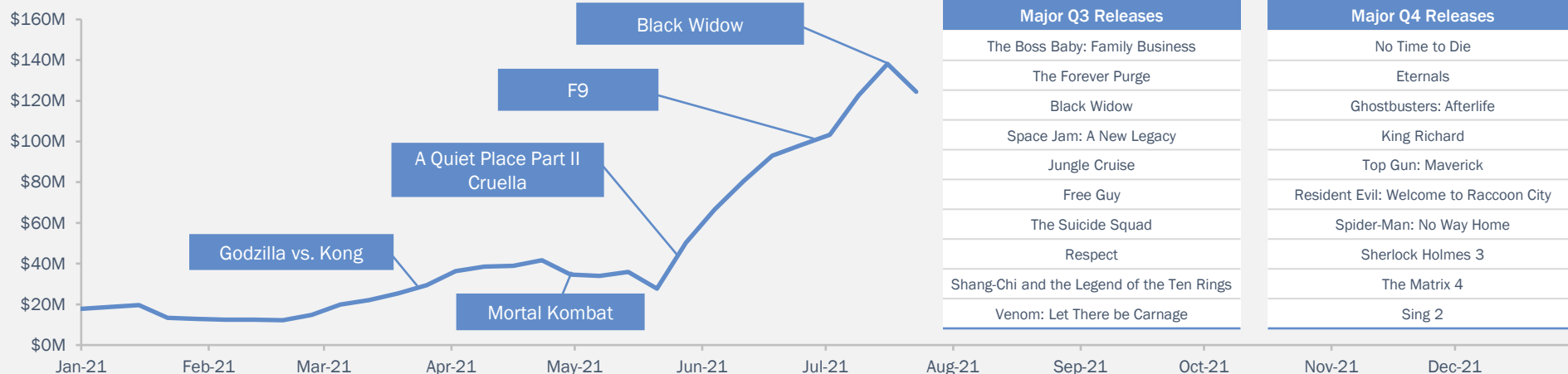
³Expected to be completed in Q3. Includes return on tenant improvement capital.



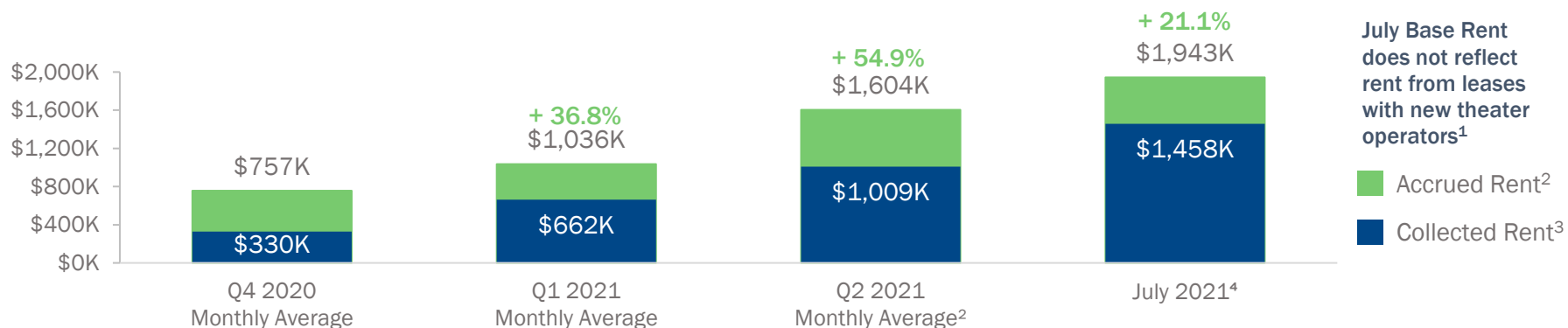
MOVIE THEATER TENANT UPDATE

U.S. box office trends have significantly improved with more blockbusters on the way

Trailing 4-Week Average Gross Box Office Revenue (\$ in Millions)



Spirit's accrued rent and collections for theaters have increased as sales and credit quality have meaningfully improved



Source: IMDbPro as of July 30, 2021.

¹Spirit has entered into new leases with Emagine Entertainment and Look Cinemas to re-tenant the former Goodrich and California Studio Movie Grill locations, respectively. Base rent for the combined new leases will approximate \$5.6 million after a period of percentage rent.

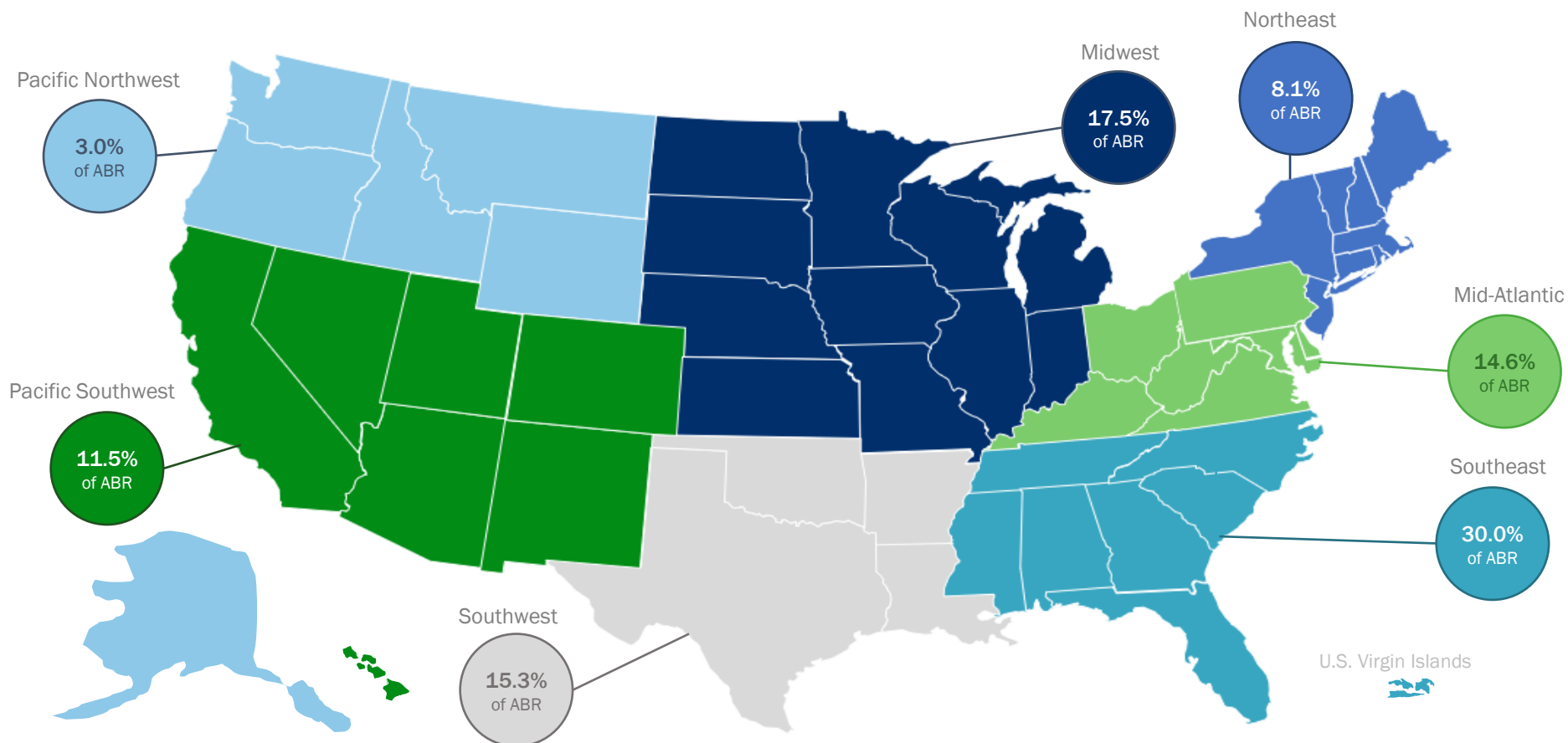
²Accrued rent includes the impact of lease modifications that ended in June.

³Excludes payments of deferred rent received.

⁴Collections include estimates based on prior month actuals and could increase as a result of July performance.



PORTFOLIO DIVERSIFICATION



% of ABR			Southeast			Midwest		Southwest		Mid-Atlantic		Pacific Southwest		Northeast		Pacific Northwest		TOTAL	
Non-Experiential Retail			17.0%			9.0%		10.2%		6.8%		5.9%		3.2%		1.0%		53.1%	
Experiential Retail ¹			5.3%			5.3%		3.4%		2.2%		3.8%		0.3%		1.7%		22.0%	
Industrial			4.7%			3.0%		1.7%		3.4%		1.1%		3.8%		0.2%		17.9%	
Office & Other			3.0%			0.2%		0.0%*		2.2%		0.7%		0.8%		0.1%		7.0%	
TOTAL			30.0%			17.5%		15.3%		14.6%		11.5%		8.1%		3.0%		100.0%	
State		% of ABR																	
TX	10.7%	TN	4.0%	AZ	3.1%	VA	2.4%	MS	1.8%	LA	1.3%	WI	0.9%	ME	0.5%	MT	0.4%	SD	0.2%
FL	9.4%	NY	3.6%	SC	3.0%	MN	2.1%	NM	1.7%	UT	1.1%	CT	0.9%	WA	0.4%	ND	0.3%	WY	0.1%
GA	6.4%	CA	3.6%	MD	2.9%	OK	2.0%	KY	1.6%	MA	1.0%	ID	0.9%	WV	0.4%	RI	0.2%	US V.I.	0.1%
OH	5.5%	IL	3.5%	NC	2.8%	IN	2.0%	PA	1.4%	AK	1.0%	NJ	0.9%	DE	0.4%	OR	0.2%	VT	*
MI	4.1%	MO	3.1%	AL	2.5%	CO	2.0%	AR	1.3%	NH	1.0%	KS	0.7%	NE	0.4%	IA	0.2%		

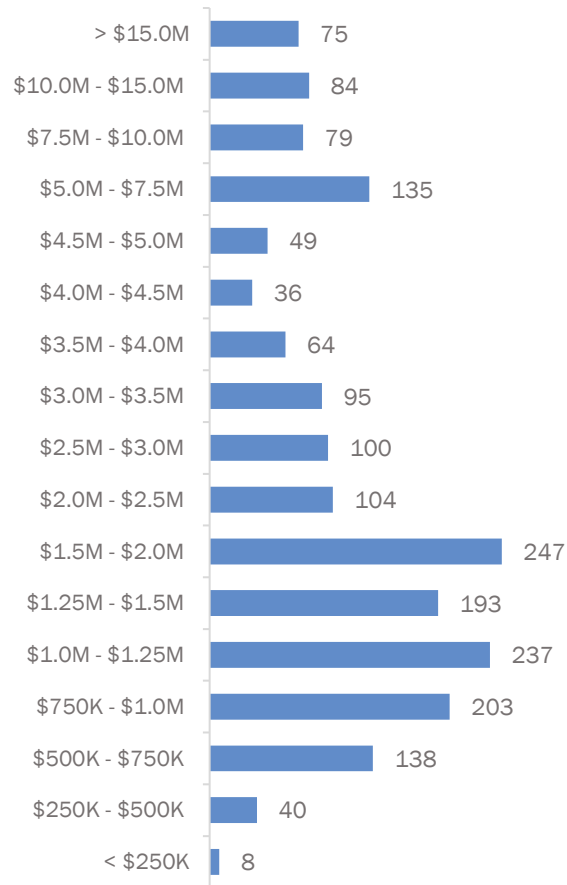
*Represent less than 0.1% of ABR.

¹Experiential Retail includes Health and Fitness, Restaurants – Casual Dining, Movie Theaters, Entertainment and Early Education.



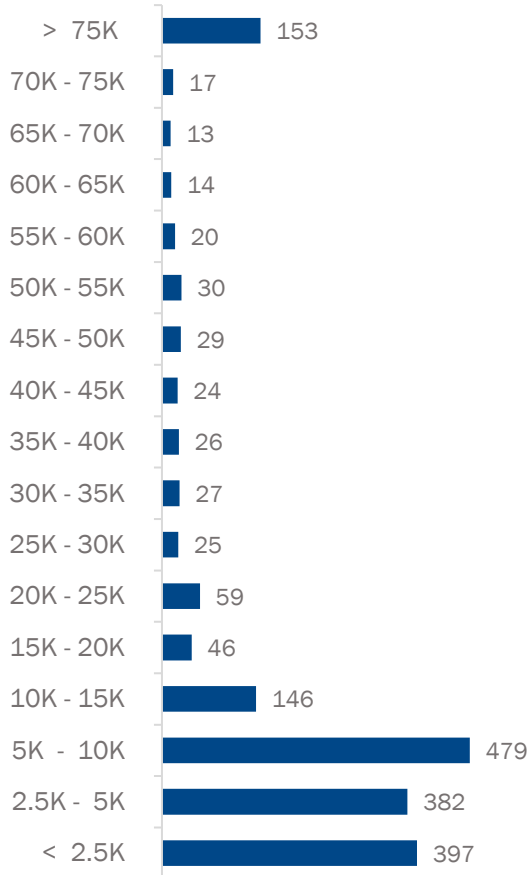
GRANULAR AND LIQUID PORTFOLIO

Properties by
Real Estate Investment



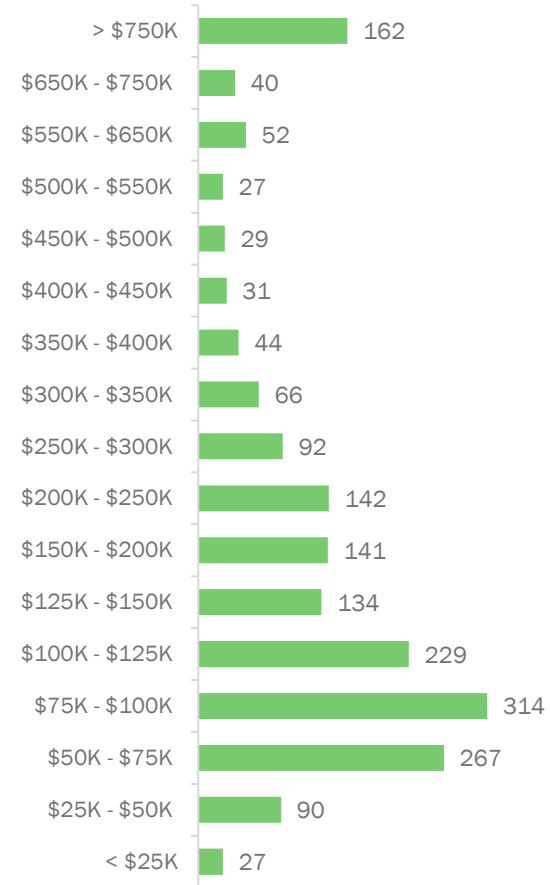
Median: \$1.7M

Properties by
Building Square Footage



Median: 6.7K

Properties by
Annualized Base Rent



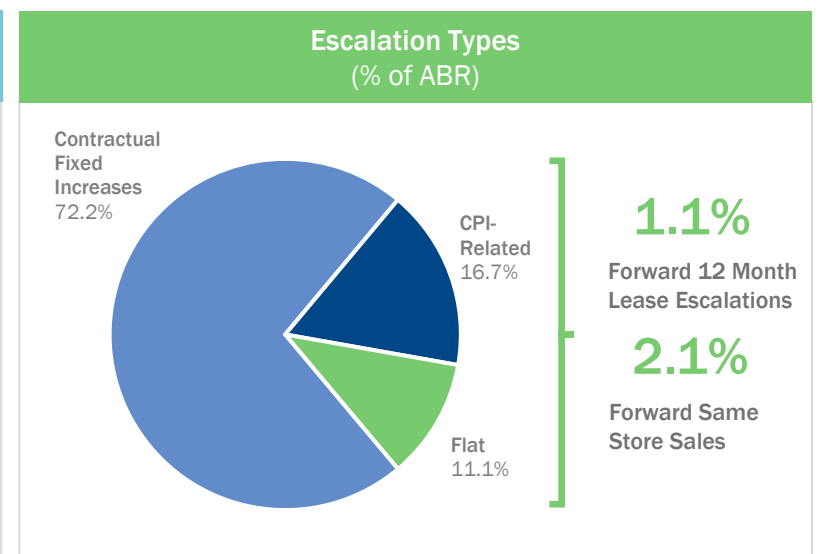
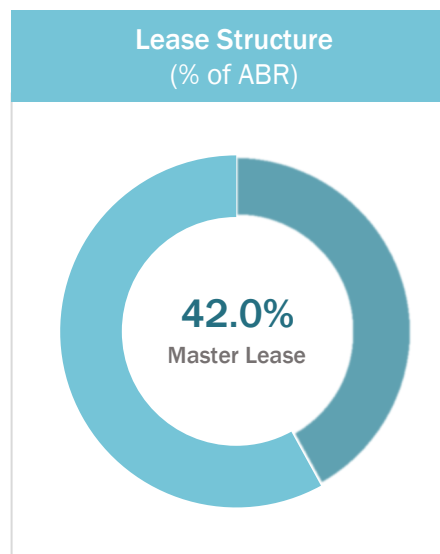
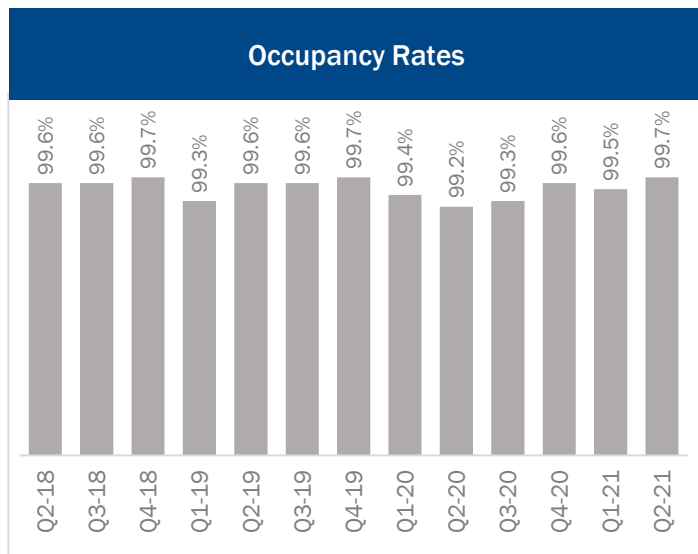
Median: \$128.3K



LEASE STRUCTURE, EXPIRATIONS AND ESCALATIONS

\$ IN THOUSANDS

Year	Number of Owned Properties	Square Feet (in thousands)	Annualized Base Rent	% of ABR
Remainder of 2021	16	497	\$ 4,474	0.8%
2022	39	1,502	15,872	3.0%
2023	113	2,361	27,427	5.1%
2024	47	1,514	16,936	3.2%
2025	50	1,467	18,413	3.4%
2026	122	4,080	41,185	7.7%
2027	136	3,183	42,243	7.9%
2028	109	1,953	30,640	5.7%
2029	315	2,832	41,786	7.8%
2030	77	2,290	22,255	4.2%
Thereafter	857	23,025	274,130	51.2%
Vacant ¹	6	547	—	—
Total owned properties	1,887	45,251	\$ 535,361	100.0%



¹Vacant square feet includes unoccupied square footage on multi-tenant properties.



PORTFOLIO HEALTH



23.6%

Actual Investment Grade
Rated¹



46.8%

Unit Reporting



94.2%

Corporate Reporting

54.2% Publicly Owned²

25.0% Private Equity Owned

20.8% Other

2.7x

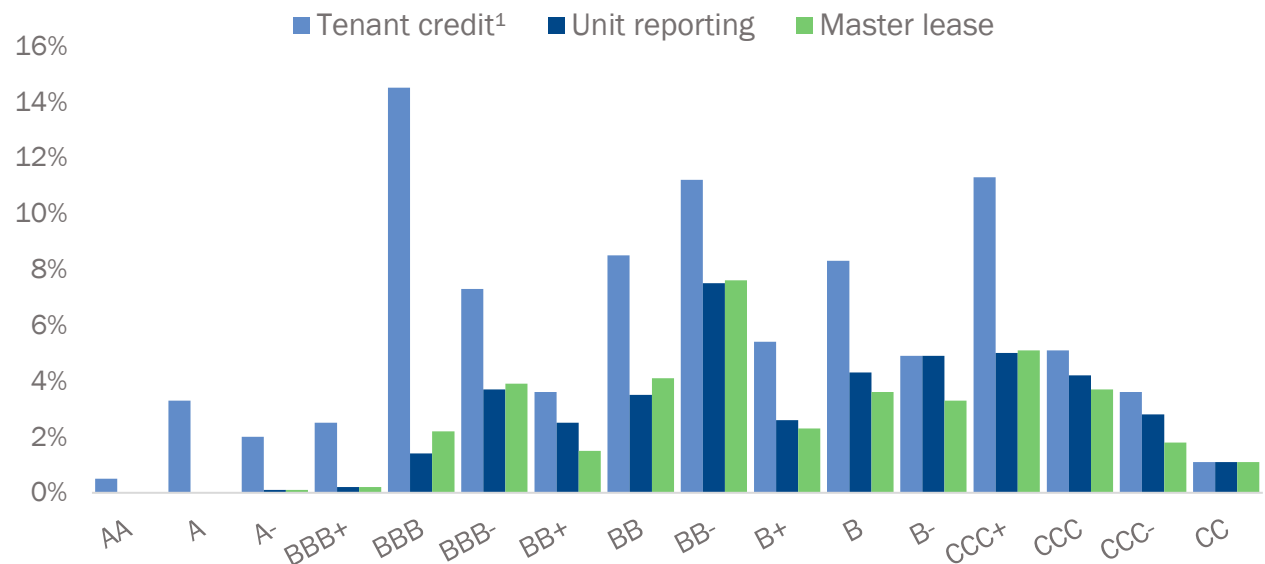
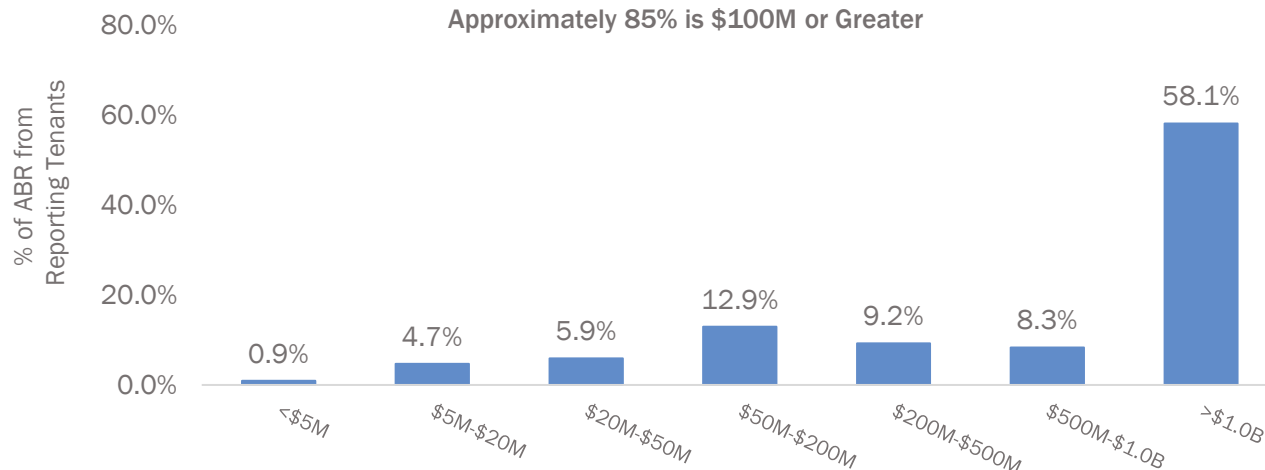
Weighted Average
Unit Level Coverage

2.9x

Combined Unit Level
and Corporate Coverage

Tenant Revenue Distribution³

Approximately 85% is \$100M or Greater



Note: Percentages are weighted by ABR.

¹Investment Grade Ratings represent the credit rating of our tenants, their subsidiaries or affiliated companies. Actual ratings based on S&P or Moody's are used. Equivalent ratings (included in the chart), if available, based on shadow ratings from S&P Capital IQ are used if actuals are not available.





















²Publicly owned represents ownership of our tenants or their affiliated companies.

³Represents corporate-level reporting of revenues of our tenants or their affiliated companies, excluding non-reporting tenants.

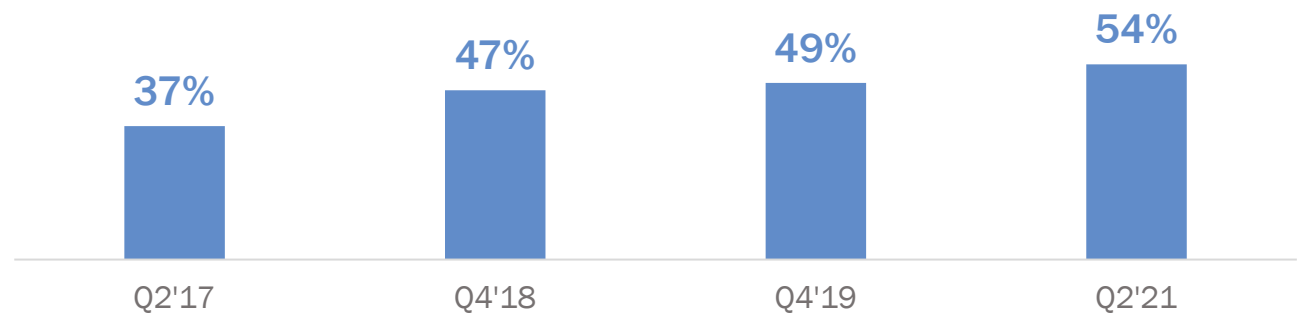


SPIRIT TENANT CREDIT – TOP 20 PUBLIC TENANTS

Top 20 Public Tenants

Company Name	% of ABR	Equity Market Cap (\$B)	Moody's / S&P Ratings
 BJ's Wholesale Club	2.4%	\$6.9	Ba1 / BB
 At Home ¹	2.2%	2.4	B2 / B
 Home Depot	2.2%	349.0	A2 / A
 Circle K	2.1%	43.4	Baa2 / BBB
 GPM Investments, LLC	1.9%	1.0	NR / NR
 Dollar Tree / Family Dollar	1.9%	23.1	Baa2 / BBB
 Walgreens	1.9%	40.8	Baa2 / BBB
 CVS	1.6%	108.4	Baa2 / BBB
 Party City	1.6%	1.0	Caa1 / CCC+
 BlueLinX	1.5%	0.4	NR / NR
 CarMax	1.5%	21.8	NR / NR
 Kohl's	1.5%	7.9	Baa2 / BBB-
 Bank of America	1.5%	325.6	A2 / A-
 FedEx	1.4%	74.8	Baa2 / BBB
 Main Event	1.4%	0.5	Caa1 / B-
 Dollar General	1.3%	55.0	Baa2 / BBB
 Ferguson Enterprises	1.2%	31.2	Baa2 / BBB+
 Mister Car Wash	1.1%	6.3	B2 / B
 Sportsman's Warehouse	1.1%	0.8	NR / NR
 Academy Sports + Outdoors	1.1%	3.4	Ba3 / B+
Total	32.4%		

Spirit's public exposure has increased 5% from the end of 2019²



Source: FactSet; SNL.

Note: Percentages based on ABR. Equity market cap as of July 30, 2021. Ratings may include ratings at the subsidiary level.

¹At Home was taken private on July 23, 2021. Equity market cap and ratings as of July 22, 2021.

²Publicly owned represents ownership of our tenants or their affiliated companies. Percentages are weighted by ABR during such period.



DEBT SUMMARY AND MARKET CAPITALIZATION

\$ In Thousands	June 30, 2021	Interest Rate	Weighted Avg. Years to Maturity
2019 Credit Facility¹	\$ 13,000	1.05%	1.7
Senior Unsecured Notes			
Senior Notes due 2026	300,000	4.45%	5.2
Senior Notes due 2027	300,000	3.20%	5.5
Senior Notes due 2028	450,000	2.10%	6.7
Senior Notes due 2029	400,000	4.00%	8.0
Senior Notes due 2030	500,000	3.40%	8.5
Senior Notes due 2031	450,000	3.20%	9.6
Senior Notes due 2032	350,000	2.70%	10.6
Unamortized net discount and deferred financing costs	(33,248)		
<i>Carrying amount</i>	2,716,752		
CMBS²			
2 CMBS loans on 2 properties	5,601	5.83%	9.4
Unamortized net premiums	222		
<i>Carrying amount</i>	5,823		
Total Debt, net	\$ 2,735,575	3.24%	7.9
Enterprise Value:			
Adjusted Debt	\$ 2,701,044		
Preferred stock at liquidation value	172,500		
Common market equity ³	5,686,729		
Total Enterprise Value	\$ 8,560,273		

Note: Data is as of June 30, 2021, unless otherwise noted.

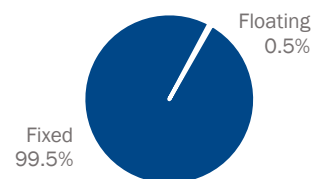
¹As of June 30, 2021, \$787.0 million of borrowing capacity was available under the 2019 Credit Facility and borrowings bore interest at LIBOR plus an applicable margin of 0.90% per annum.

²Our secured debt is partially amortizing and requires a balloon payment at maturity.

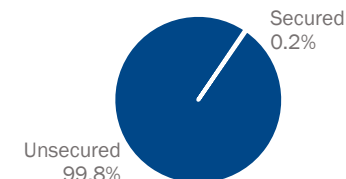
³Based on the share price of \$47.84 as of June 30, 2021 and the total outstanding shares of 118,869,757 as of June 30, 2021, which excludes 0.2 million unvested restricted shares.

⁴The Fixed Charge Coverage Ratio as defined in the Senior Unsecured Notes indenture includes other adjustments, including the exclusion of preferred stock dividends.

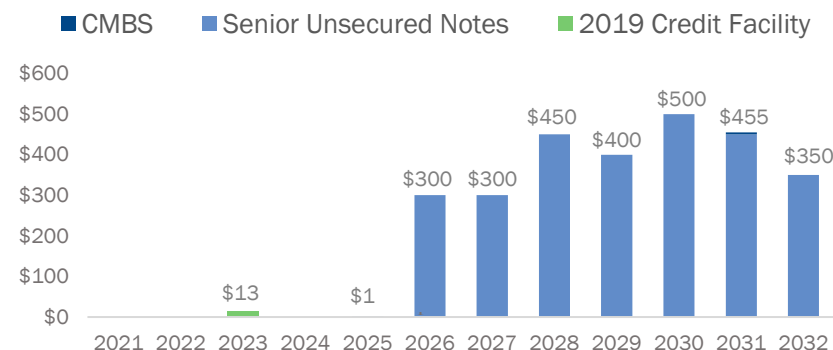
Fixed / Floating Rate Debt



Debt Type



Well-Staggered Maturities \$ In Millions



Senior Unsecured Note Covenant Compliance

36.8%

Total Debt to Total Assets
(Requirement ≤ 60%)

0.1%

Total Secured Debt to Total Assets
(Requirement ≤ 40%)

5.2x

Fixed Charge Coverage Ratio⁴
(Requirement ≥ 1.5x)

2.7x

Total Unencumbered Assets to
Unsecured Debt
(Requirement ≥ 1.5x)



Subsequent Events



LIFESTYLE INVESTMENT

Transaction Overview

Closing Date	July 2021
Purchase Price	\$231M
Cash Capitalization Rate	7.4%
Economic Capitalization Rate	8.9%
Annual Rental Escalators	2.0%
Number of Clubs	22 golf clubs across 12 states
Total Acres	4.9K
Average Per Club	223
Price Per Acre	\$47.1K
Total Building SQF	796.5K
Average Per Club	36.2K
Weighted Average 5 Mile Population ¹	162.3K
Lease Expiration	July 2040

Tenant Information

Name	ClubCorp
Year Founded	1957
Number of Members	Over 400K
Number of Clubs	Over 200 in the US

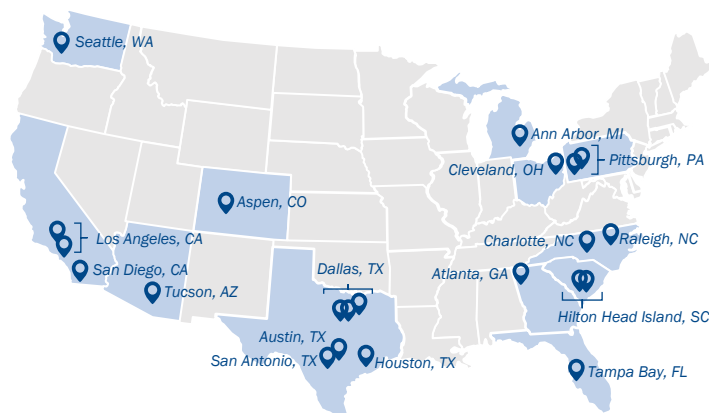
¹Weighted by ABR.

²Includes the metropolitan area the clubs are located in.

Strategic Rationale

- 01 Lease with largest owner and operator of private clubs
- 02 Master lease with unit reporting
- 03 Clubs located in established, affluent areas, predominantly in suburban locations
- 04 Demand for golf has surged with more people seeking outdoor experiential activities
- 05 Golf course supply has rationalized
- 06 CRUSH It program attracts juniors to golf and new club memberships
- 07 Investment well below replacement cost

Spirit-Owned ClubCorp Properties²



Treesdale Golf & Country Club



Aspen Glen Club



GOLF INDUSTRY TAILWINDS

Industry Highlights



Supply constrained with healthy demand drivers



Demand drivers:

- Juniors, beginners, and baby boomers
- Wealth effect and excess savings
- Increased diversity across member base



Work-from-home hybrid work environment allows for more leisure time



Suburban based with increased local demand



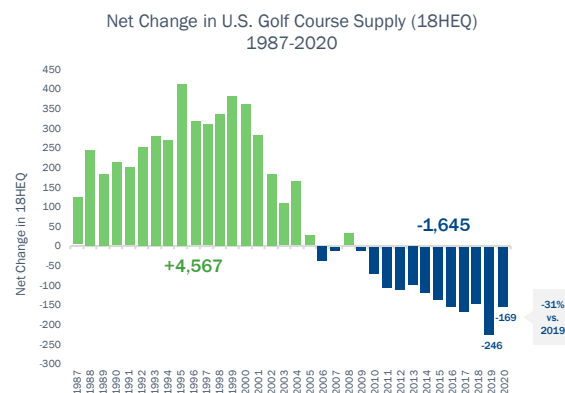
Lifestyle experience

- **Work** within clubs
- **Play** golf, tennis, pickleball, swim
- **Socialize** at member-exclusive events



Food & beverage and event & group businesses back upon re-open

Golf Course Rationalization



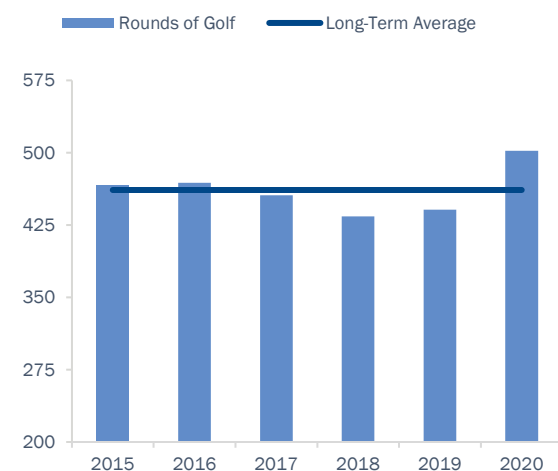
18-hole equivalent (18-HEQ) is a measure of golf supply calculated by taking the total number of golf holes and dividing by 18. For example, one 18-hole golf course equals one 18-hole equivalent. Two 9-hole golf courses equal one 18-hole equivalent.

Changes in Supply and Demand Drives Return to Equilibrium

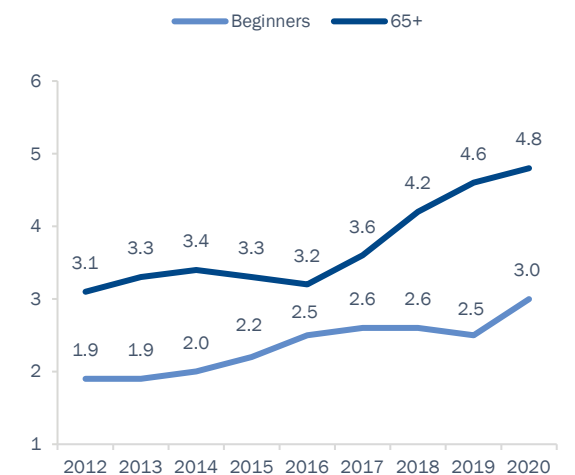


18-hole equivalent (18-HEQ) is a measure of golf supply calculated by taking the total number of golf holes and dividing by 18. For example, one 18-hole golf course equals one 18-hole equivalent. Two 9-hole golf courses equal one 18-hole equivalent.

Most Rounds Played Since 2007 (In Millions)



Golf Participation by Segment (In Millions)



Spirit's Platform

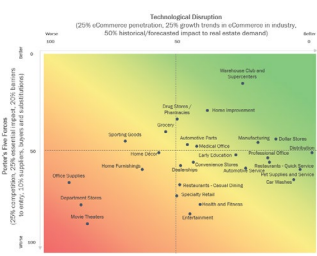

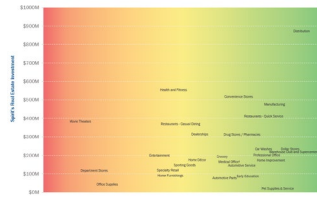
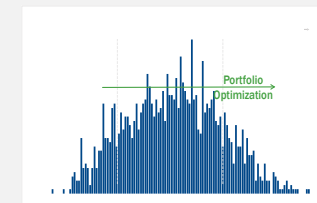



SPIRIT'S PLATFORM

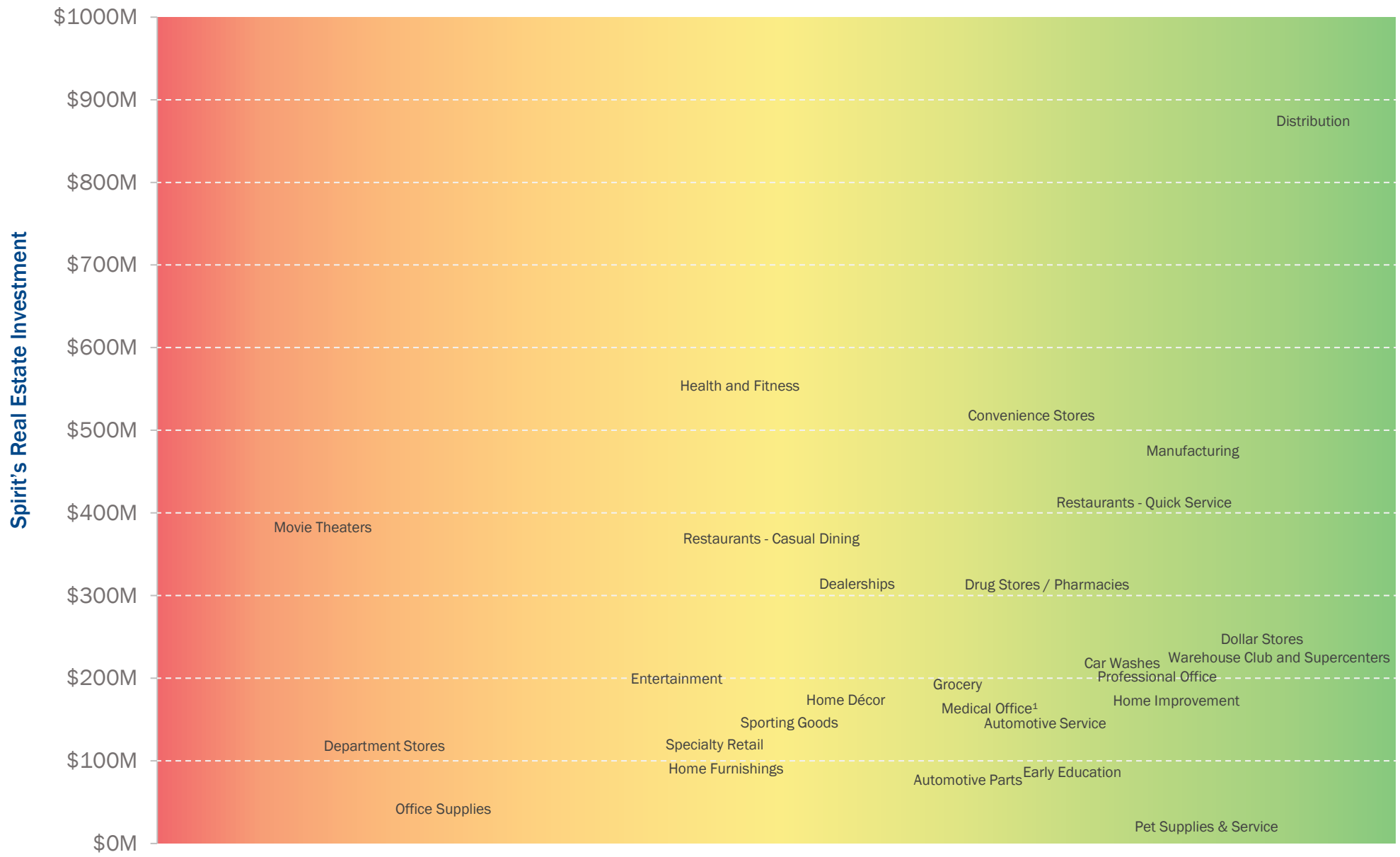
Integrated approach optimizing existing portfolio and scalable underwriting systems



PROPRIETARY PORTFOLIO TOOLS

Tool	What is it solving for	Controlling team
 <p>Heat Map</p>	<ul style="list-style-type: none"> Industry relevance Risk framework 	<ul style="list-style-type: none"> Research Credit and Underwriting
 <p>Return Framework</p>	<ul style="list-style-type: none"> Economic capitalization rates Sharpe ratio 	<ul style="list-style-type: none"> Research Credit and Underwriting Acquisitions
 <p>Efficient Frontier</p>	<ul style="list-style-type: none"> Investment in category Risk return analysis 	<ul style="list-style-type: none"> Research
 <p>Property Ranking Model</p>	<ul style="list-style-type: none"> Residual value 	<ul style="list-style-type: none"> Asset Management
 <p>Power BI</p>	<ul style="list-style-type: none"> Level setting capital decisions 	<ul style="list-style-type: none"> Asset Management Technology

SPIRIT'S UPDATED EFFICIENT FRONTIER



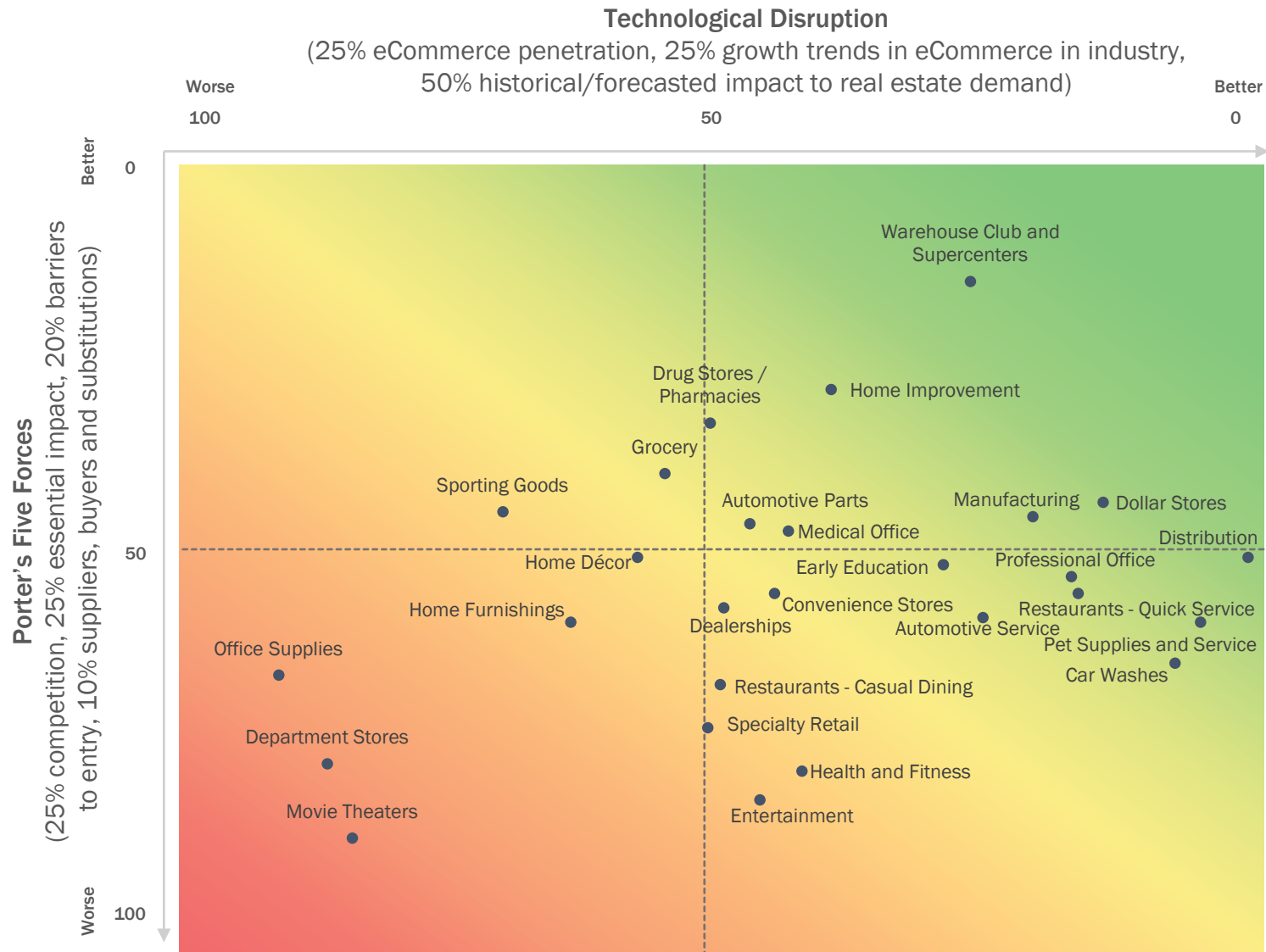
Note: Industry categories exclude multi-tenant properties. Manufacturing, Distribution and Professional Office are classified by asset type while other industries reflect underlying Tenant operations as of June 30, 2021.

¹Medical Office comprised of Real Estate Investment of \$31M and \$133M from the Retail and Office & Other asset type, respectively.



SPIRIT'S HEAT MAP

Essential and durable industries matter and are key factors in our investment strategy

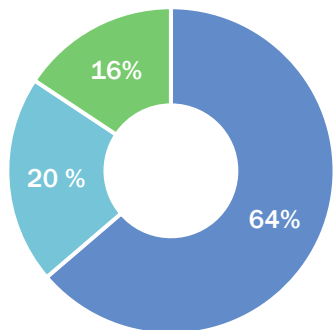
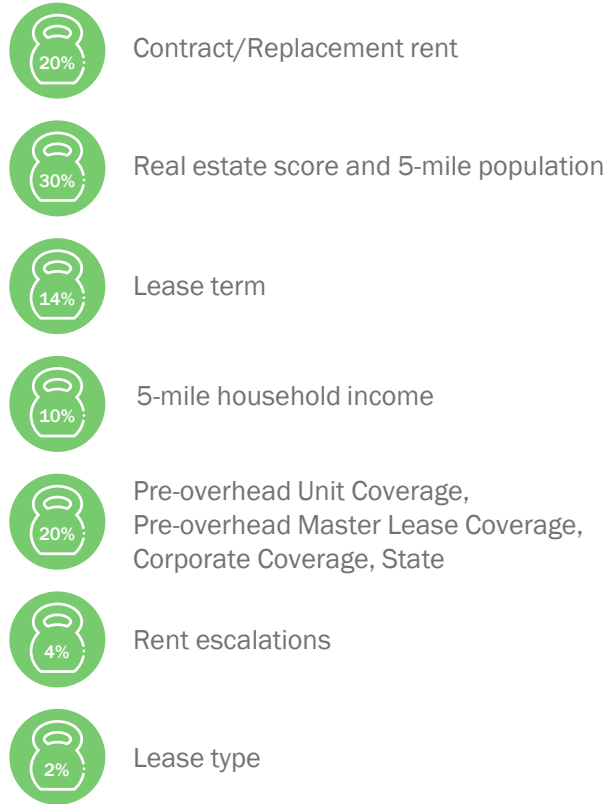


Note: Industry categories exclude multi-tenant properties. Manufacturing, Distribution and Professional Office are classified by asset type while other industries reflect underlying Tenant operations.

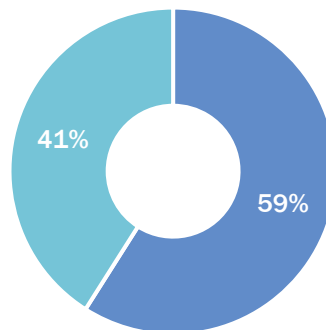


PROPERTY RANKING MODEL

- ✓ Asset level ranking of all properties using twelve criteria
- ✓ Individual weightings applied to each criteria to arrive at overall ranking
- ✓ All rankings updated annually
- ✓ All acquisition candidates ranked; key ingredient in Investment Committee decision process
- ✓ Weightings favor real estate centric criteria
- ✓ Heavier weighting on objective criteria
- ✓ Incorporates Spirit Heat Map via industry criteria
- ✓ Ranking is loss given default oriented vs. expected default frequency
- ✓ Ranking is not a binary decision making metric



■ Real estate ■ Lease ■ Tenant



■ Objective ■ Subjective

Utilizing the Property Ranking Results

Acquisitions: benchmark acquisitions against existing assets to ensure accretive portfolio shaping

Dispositions: important factor in identifying and pricing target assets

Lease expirations: informs renewal and re-tenanting strategies

Develop consistent view of real estate across organization

Benchmarking across industries



SPIRIT'S UNDERWRITING APPROACH

Industry Relevance

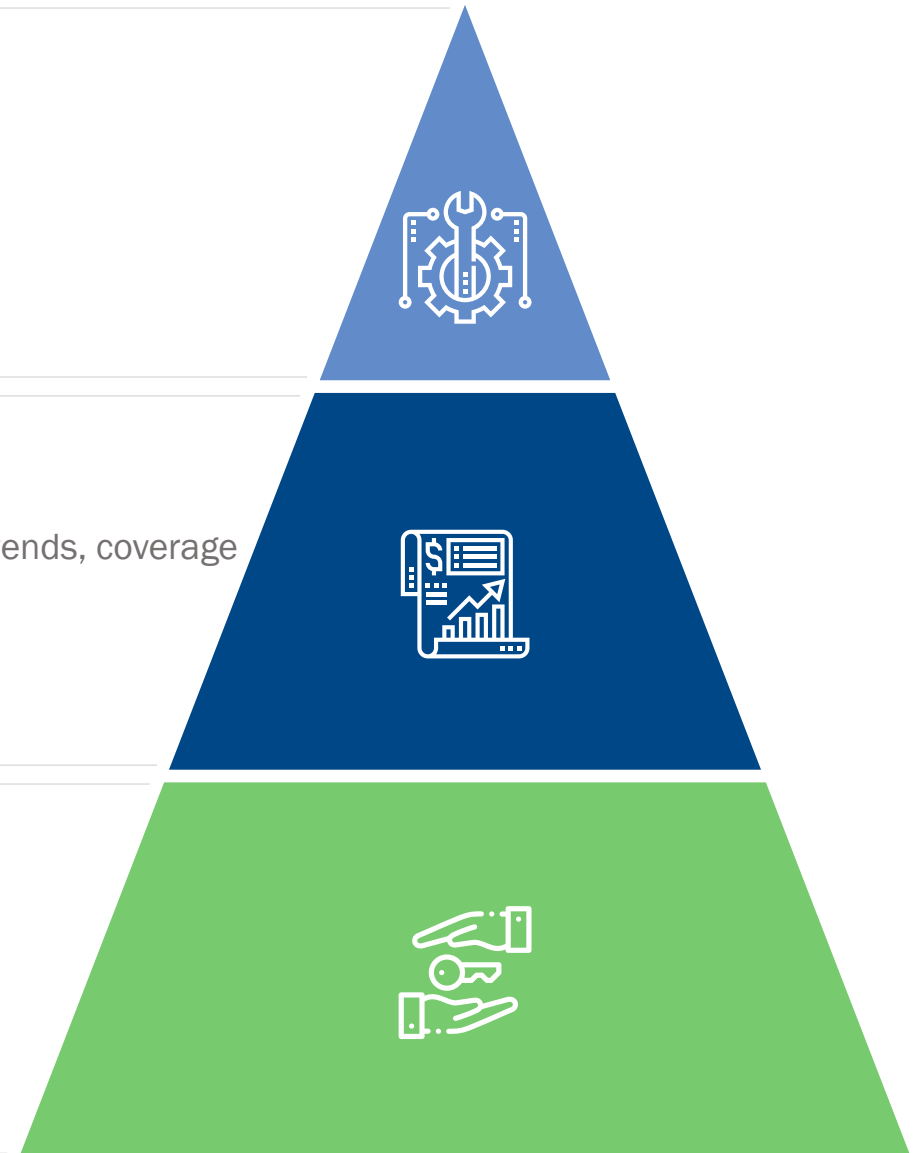
- SWOT Analysis
- Porter's 5 Forces
- Total addressable market
- Industry lifecycle
- Revenue & profit volatility through lifecycles

Tenant Underwriting

- **Operation analysis:** earnings potential, cash flow, historical trends, coverage
- **Balance sheet analysis:** leverage, FCCR, tangible net worth
- **Other:** comparison to industry average/ownership, regulatory exposure, ESG

Real Estate

- Residual value analysis
- Replacement rent
- Real estate ranking
- Property ranking model



COMMITMENT TO ENVIRONMENTAL SUSTAINABILITY

Environmental Responsibility

Social Responsibility

Corporate Governance

Environmental considerations in our office

Committed to reducing our environmental footprint



“Think Green” subcommittee. Focuses on researching and implementing measures to reduce our environmental impact, with oversight by management and regular progress reported to the Board of Directors



Waste Reduction. 1,256 pounds of material recycled and diverted from landfill as part of our efforts to actively recycle, encourage a paperless environment and use reusable water bottles



Energy and emissions reduction. Use automatic lighting and ENERGY STAR certified products at headquarters, which has led to a reduction of 2,684 pounds of emissions in 2020

Environmental considerations in our investments

Committed to investing responsibly and managing environmental risks



Pre-acquisition diligence. Considers environmental risks and obtains a Phase I site assessment when evaluating new investments



Risk management. Maintains comprehensive pollution and natural disaster All-Risk insurance coverage for all properties and requires remediation of any environmental issues prior to acquisition. All leases include environmental provisions



Capital Improvement. Works with partners to assess property-level environmental characteristics, identifies areas of improvement and develops a strategy for addressing these areas of improvement with capital improvements such as LED lighting, smart controls and “greener” roofing materials



Developing a stand-alone **ESG report** utilizing investor-favored disclosure frameworks (**SASB, TCFD**)



Recycled **1,256 lbs** of plastic, aluminum, glass and cardboard in 2020



Reduced carbon footprint by **2,684 lbs** of carbon dioxide emission in 2020



Saved **56 trees** by recycling in 2020

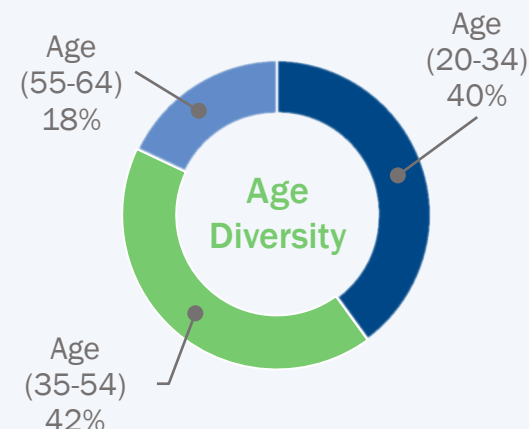
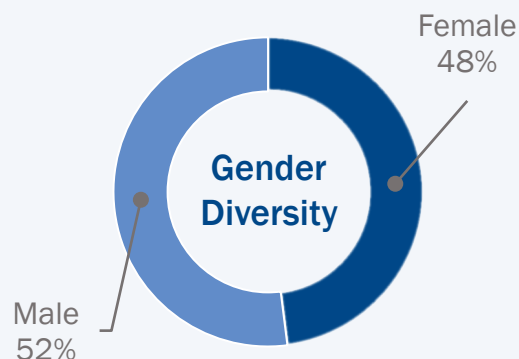
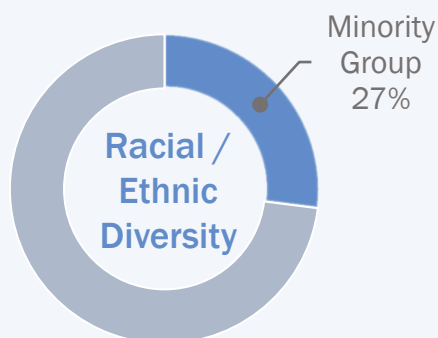


COMMITMENT TO SOCIAL RESPONSIBILITY

Environmental Responsibility

Social Responsibility

Corporate Governance



We are “All One Team”

- **Diversity and Inclusion.** Diversity, Equity & Inclusion Council formed in 2020 with goals to support Spirit’s leadership in developing strategies to foster a diverse and inclusive workforce, including deployment of mandatory diversity and inclusion training
- **Employee development.** Offer leadership training, coaching, and tuition reimbursement to support our employees in their professional development
- **Employee initiatives.** Includes annual health and wellness challenge and virtual coffee talks

We are committed to being good corporate citizens

- **Spirit One Committee.** Dedicated to organizing civic involvement with non-profit organizations, including donations to 28 organizations in 2020
- **Employee gift matching program.** Matches charitable contributions to eligible organizations

We are subject to a Code of Business Ethics

- **Labor.** Committed to compensating employees at competitive rates
- **Health and safety.** “Return to Office” Committee researched best practices and safety measures
- **IT Security.** All employees are required to complete Information Technology Security Training



COMMITMENT TO STRONG GOVERNANCE PRACTICE

Environmental Responsibility

Social Responsibility

Corporate Governance

Our Board maintains a diversity of perspectives that support the oversight of the Company's ongoing strategic objectives

Best in class board practices

9 of 10 are independent

40% are women

Independent Chairman of the Board

Annual elections for all directors

Majority voting standard

Third party annual board evaluations

Conduct annual CEO performance reviews

All committees are independent

Committee chair rotation

Opted out of MUTA

50% shareholder threshold to amend bylaws

Plurality voting standard in contested elections

No poison pill

Minimum stock ownership requirements

Clawback policy

Anti-hedging/pledging policy



Financial Presentation and Non-GAAP Reconciliations



CONSOLIDATED STATEMENTS OF OPERATIONS

\$ IN THOUSANDS

(Unaudited)	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Revenues:				
Rental income ¹	\$ 164,449	\$ 117,190	\$ 299,107	\$ 238,553
Interest income on loans receivable	—	390	—	809
Earned income from direct financing leases	132	131	263	308
Related party fee income	—	250	—	500
Other income	45	563	397	1,074
Total revenues	164,626	118,524	299,767	241,244
Expenses:				
General and administrative	13,450	11,975	26,496	25,465
Property costs (including reimbursable)	6,319	7,234	11,771	13,170
Deal pursuit costs	257	14	499	1,033
Interest	26,170	26,095	52,794	51,454
Depreciation and amortization	60,074	53,160	117,161	105,396
Impairments	7,800	21,049	14,530	61,823
Total expenses	114,070	119,527	223,251	258,341
Other income:				
Loss on debt extinguishment	(10)	—	(29,187)	—
Gain on disposition of assets	37,507	658	39,343	1,046
Total other income	37,497	658	10,156	1,046
Income (loss) before income tax expense	88,053	(345)	86,672	(16,051)
Income tax expense	(129)	(68)	(217)	(209)
Net income (loss)	87,924	(413)	86,455	(16,260)
Dividends paid to preferred shareholders	(2,588)	(2,588)	(5,176)	(5,176)
Net income (loss) attributable to common stockholders	\$ 85,336	\$ (3,001)	\$ 81,279	\$ (21,436)

¹For the three and six months ended June 30, 2021, rental income included \$137.8 million and \$263.0 million of Base Cash Rent, respectively, and \$3.9 million and \$6.7 million of tenant reimbursable income, respectively. Base Cash Rent for the three months ended June 30, 2021 includes \$7.0 million of recoveries related to prior period rent not deemed probable of collection.

For the three and six months ended June 30, 2020, rental income included \$110.2 million and \$226.7 million of Base Cash Rent, respectively, and \$2.4 million and \$5.5 million of tenant reimbursable income, respectively.



CONSOLIDATED BALANCE SHEETS

\$ IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS

(Unaudited)	June 30, 2021	December 31, 2020
Assets		
Real estate investments:		
Land and improvements	\$ 2,207,232	\$ 2,090,592
Buildings and improvements	4,567,707	4,302,004
Total real estate investments	6,774,939	6,392,596
Less: accumulated depreciation	(938,308)	(850,320)
	5,836,631	5,542,276
Intangible lease assets, net	383,420	367,989
Real estate assets under direct financing leases, net	7,443	7,444
Real estate assets held for sale, net	21,783	25,821
Net investments	6,249,277	5,943,530
Cash and cash equivalents	9,403	70,303
Deferred costs and other assets, net	228,912	157,353
Goodwill	225,600	225,600
Total assets	\$ 6,713,192	\$ 6,396,786
Liabilities and stockholders' equity		
Liabilities:		
Revolving credit facilities	\$ 13,000	\$ —
Term loans, net	—	177,309
Senior Unsecured Notes, net	2,716,752	1,927,348
Mortgages payable, net	5,823	212,582
Convertible Notes, net	—	189,102
Total debt, net	2,735,575	2,506,341
Intangible lease liabilities, net	123,640	121,902
Accounts payable, accrued expenses and other liabilities	169,153	167,423
Total liabilities	3,028,368	2,795,666
Stockholders' equity:		
Preferred stock and paid in capital, \$0.01 par value, 20,000,000 shares authorized: 6,900,000 shares issued and outstanding at both June 30, 2021 and December 31, 2020	166,177	166,177
Common stock, \$0.05 par value, 175,000,000 shares authorized: 119,103,912 and 114,812,615 shares issued and outstanding at June 30, 2021 and December 31, 2020, respectively	5,955	5,741
Capital in excess of common stock par value	6,278,735	6,126,503
Accumulated deficit	(2,758,793)	(2,688,647)
Accumulated other comprehensive loss	(7,250)	(8,654)
Total stockholders' equity	3,684,824	3,601,120
Total liabilities and stockholders' equity	\$ 6,713,192	\$ 6,396,786



FUNDS AND ADJUSTED FUNDS FROM OPERATIONS

\$ IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

(Unaudited)	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Net income (loss) attributable to common stockholders	\$ 85,336	\$ (3,001)	\$ 81,279	\$ (21,436)
Portfolio depreciation and amortization	59,933	53,014	116,875	105,105
Portfolio impairments	7,800	21,049	14,530	61,823
Gain on disposition of assets	(37,507)	(658)	(39,343)	(1,046)
FFO attributable to common stockholders	\$ 115,562	\$ 70,404	\$ 173,341	\$ 144,446
Loss on debt extinguishment	10	—	29,187	—
Deal pursuit costs	257	14	499	1,033
Non-cash interest expense	2,344	3,400	5,043	6,468
Straight-line rent, net of uncollectible reserve	(21,428)	(4,392)	(27,101)	(5,486)
Other amortization and non-cash charges	(761)	133	(1,535)	170
Non-cash compensation expense	3,614	3,308	6,992	6,759
Costs related to COVID-19 ¹	274	738	706	738
AFFO attributable to common stockholders²	\$ 99,872	\$ 73,605	\$ 187,132	\$ 154,128
Dividends declared to common stockholders	\$ 74,436	\$ 64,402	\$ 146,273	\$ 128,740
Dividends declared as a percent of AFFO	75%	87%	78%	84%
Net income (loss) per share of common stock – Basic	\$ 0.74	\$ (0.03)	\$ 0.71	\$ (0.21)
Net income (loss) per share of common stock – Diluted	\$ 0.74	\$ (0.03)	\$ 0.70	\$ (0.21)
FFO per share of common stock – Diluted ³	\$ 1.00	\$ 0.68	\$ 1.50	\$ 1.39
AFFO per share of common stock – Diluted ³	\$ 0.86	\$ 0.71	\$ 1.62	\$ 1.49
Weighted average shares of common stock outstanding – Basic	115,005,740	102,678,967	114,840,397	102,454,557
Weighted average shares of common stock outstanding – Diluted	115,557,555	102,678,967	115,212,294	102,454,557
Weighted average shares of common stock outstanding for non-GAAP measures – Diluted ³	115,557,555	102,762,592	115,212,294	103,292,730

¹Costs related to COVID-19 are included in general and administrative expense and primarily relate to legal fees for executing rent deferral or abatement agreements.

²AFFO for the three and six months ended June 30, 2021 includes \$9.1 million and \$11.8 million, respectively, of deferred rental income recognized in conjunction with the FASB's relief for deferral agreements extended as a result of the COVID-19 pandemic. AFFO for both the three and six months ended June 30, 2020 includes \$22.3 million of deferred rental income recognized in conjunction with the FASB's relief for deferral agreements extended as a result of the COVID-19 pandemic.

³Weighted average shares of common stock for non-GAAP measures includes unvested market-based awards, which are dilutive for the non-GAAP calculations. Dividends paid and undistributed earnings allocated, if any, to unvested restricted stockholders are deducted from FFO and AFFO for the computation of the per share amounts. The following amounts were deducted:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
FFO	\$0.2 million	\$0.2 million	\$0.3 million	\$0.4 million
AFFO	\$0.2 million	\$0.2 million	\$0.4 million	\$0.5 million



OTHER NON-GAAP RECONCILIATIONS

\$ IN THOUSANDS

Adjusted Debt	Q2 2021
2019 Credit Facility	\$ 13,000
Senior Unsecured Notes, net	2,716,752
Mortgages payable, net	5,823
Total debt, net	2,735,575
Unamortized debt discount, net	11,441
Unamortized deferred financing costs	21,585
Cash and cash equivalents	(9,403)
Restricted cash	(58,154)
Adjusted Debt	2,701,044
Preferred Stock at liquidation value	172,500
Adjusted Debt + Preferred Stock	\$ 2,873,544
Annualized Adjusted EBITDAre	Q2 2021
Net income	\$ 87,924
Interest	26,170
Depreciation and amortization	60,074
Income tax expense	129
Gain on disposition of assets	(37,507)
Portfolio impairments	7,800
EBITDAre	144,590
Adjustments to revenue producing acquisitions and dispositions	1,564
Deal pursuit costs	257
Loss on debt extinguishment	10
Costs related to COVID-19 ¹	274
Non-cash compensation expense	3,614
Adjusted EBITDAre	150,309
Adjustments related to straight-line rent ²	(9,981)
Other adjustments for Annualized EBITDAre ³	(5,272)
Annualized Adjusted EBITDAre	\$ 540,224

Leverage Ratio	Q2 2021
Adjusted Debt / Annualized Adjusted EBITDAre⁴	5.0x
Adjusted Debt + Preferred / Annualized Adjusted EBITDAre⁴	5.3x

Annualized Adjusted Cash NOI	Q2 2021
Adjusted EBITDAre	\$ 150,309
General and administrative ⁵	9,562
Other adjustments for Adjusted NOI ⁶	(5,272)
Adjusted NOI	154,599
Straight-line rental revenue, net	(21,428)
Other amortization and non-cash charges	(761)
Adjusted Cash NOI	\$ 132,410
Annualized Adjusted NOI	\$ 618,396
Annualized Adjusted Cash NOI	\$ 529,640

Fixed Charge Coverage Ratio (FCCR)	Q2 2021
Interest expense	26,170
Less: Non-cash interest	(2,344)
Preferred Stock dividends	2,588
Fixed charges	\$ 26,414
Annualized fixed charges	\$ 105,656
FCCR (Annualized Adjusted EBITDAre / Annualized fixed charges)	5.1x

¹Costs related to COVID-19 are included in general and administrative expense and primarily relate to legal fees for executing rent deferral or abatement agreements.

²Adjustment relates to net recoveries related to prior period straight-line rent deemed not probable of collection.

³Adjustment is comprised of net recoveries related to prior period rent deemed not probable of collection and property costs.

⁴Adjusted Debt / Annualized Adjusted EBITDAre would be 4.9x and Adjusted Debt + Preferred / Annualized Adjusted EBITDAre would be 5.2x if all 1.9 million shares under open forward sales agreements had been settled on June 30, 2021.

⁵Excludes costs related to COVID-19 and non-cash compensation expense, which are already included as add-backs to Adjusted EBITDAre.

⁶Adjustment is comprised of net recoveries related to prior period rent deemed not probable of collection and property costs.



NET ASSET VALUE (NAV) COMPONENTS

Market Value of Real Estate

\$529.6M Annualized Adjusted Cash NOI
\$535.4M Annualized Base Rent
\$12.9M Net Book Value for Vacant Assets

\$3.0B

Debt and Equity

\$2.8B Debt Principal¹
\$172.5M Preferred Equity Liquidation Value



\$107.3M

Other Assets

\$9.4M Cash and Cash Equivalents
\$58.2M Restricted Cash
\$39.7M Tangible Other Assets

\$163.4M

Other Liabilities

\$76.1M Dividends Payable
\$87.3M Accounts Payable, Accrued Expenses,
and Other Tangible Liabilities

Common Stock Outstanding² **118,869,757**

Note: Data is as of June 30, 2021.

¹Debt principal outstanding of \$2,768.6 million is comprised of \$13.0 million under the 2019 Credit Facility, \$2,750.0 million of Senior Unsecured Notes and \$5.6 million of mortgages payable.

²Total outstanding shares as of June 30, 2021, less 0.2 million unvested restricted shares. Excludes 1.9 million shares of common stock issuable under open forward contracts.



Appendix



NON-GAAP DEFINITIONS AND EXPLANATIONS

Funds from Operations (FFO) and Adjusted Funds from Operations (AFFO) We calculate FFO in accordance with the standards established by NAREIT. FFO represents net income (loss) attributable to common stockholders (computed in accordance with GAAP), excluding real estate-related depreciation and amortization, impairment charges and net (gains) losses from property dispositions. FFO is a supplemental non-GAAP financial measure. We use FFO as a supplemental performance measure because we believe that FFO is beneficial to investors as a starting point in measuring our operational performance. Specifically, in excluding real estate-related depreciation and amortization, gains and losses from property dispositions and impairment charges, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of equity REITs, FFO will be used by investors as a basis to compare our operating performance with that of other equity REITs. However, because FFO excludes depreciation and amortization and does not capture the changes in the value of our properties that result from use or market conditions, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited.

AFFO is a non-GAAP financial measure of operating performance used by many companies in the REIT industry. We adjust FFO to eliminate the impact of certain items that we believe are not indicative of our core operating performance, such as transaction costs associated with our Spin-Off, default interest and fees on non-recourse mortgage indebtedness, debt extinguishment gains (losses), costs associated with termination of interest rate swaps, costs related to the COVID-19 pandemic, and certain non-cash items. These certain non-cash items include non-cash revenues (comprised of straight-line rents net of bad debt expense, amortization of lease intangibles, and amortization of net premium/discount on loans receivable), non-cash interest expense (comprised of amortization of deferred financing costs and amortization of net debt discount/premium) and non-cash compensation expense. Other equity REITs may not calculate FFO and AFFO as we do, and, accordingly, our FFO and AFFO may not be comparable to such other equity REITs' FFO and AFFO. FFO and AFFO do not represent cash generated from operating activities determined in accordance with GAAP, are not necessarily indicative of cash available to fund cash needs and should only be considered a supplement, and not an alternative, to net income (loss) attributable to common stockholders (computed in accordance with GAAP) as a performance measure.

Adjusted Debt represents interest bearing debt (reported in accordance with GAAP) adjusted to exclude unamortized debt discount/premium, deferred financing costs, and reduced by cash and cash equivalents and restricted cash. By excluding these amounts, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. We believe this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding our financial condition.

EBITDAre, Adjusted EBITDAre and Annualized Adjusted EBITDAre EBITDAre is a non-GAAP financial measure and is computed in accordance with standards established by NAREIT. EBITDAre is computed as net income (loss) (computed in accordance with GAAP), plus interest expense, plus income tax expense, plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairments of depreciated property.

Adjusted EBITDAre represents EBITDAre as adjusted for revenue producing acquisitions and dispositions for the quarter as if such acquisitions and dispositions had occurred as of the beginning of the quarter and for certain items that we believe are not indicative of our core operating performance, such as debt extinguishment gains (losses), non-cash compensation expense and costs related to the COVID-19 pandemic. We focus our business plans to enable us to sustain increasing shareholder value. Accordingly, we believe that excluding these items, which are not key drivers of our investment decisions and may cause short-term fluctuations in net income, provides a useful supplemental measure to investors and analysts in assessing the net earnings contribution of our real estate portfolio. Because these measures do not represent net income (loss) that is computed in accordance with GAAP, they should only be considered a supplement, and not an alternative, to net income (loss) (computed in accordance with GAAP) as a performance measure.

Annualized Adjusted EBITDAre is calculated as Adjusted EBITDAre for the quarter, adjusted for amounts deemed not probable of collection (recoveries) for straight-line rent related to prior periods and items where annualization would not be appropriate, multiplied by four. Our computation of Adjusted EBITDAre and Annualized Adjusted EBITDAre may differ from the methodology used by other equity REITs to calculate these measures and, therefore, may not be comparable to such other REITs.

Fixed Charge Coverage Ratio (FCCR) Fixed charges consist of interest expense, reported in accordance with GAAP, less non-cash interest expense and plus preferred dividends. Annualized Fixed Charges is calculated by multiplying fixed charges for the quarter by four. The Fixed Charge Coverage Ratio is the ratio of Annualized Adjusted EBITDAre to Annualized Fixed Charges and is used to evaluate our liquidity and ability to obtain financing.

Adjusted NOI, Annualized Adjusted NOI, Adjusted Cash NOI and Annualized Adjusted Cash NOI Adjusted NOI is calculated as Adjusted EBITDAre for the quarter less general and administrative costs. Annualized Adjusted NOI is Adjusted NOI multiplied by four. Adjusted Cash NOI is calculated as Adjusted NOI less certain non-cash items, including straight-line rents net of bad debt expense, amortization charges and non-cash compensation. Annualized Adjusted Cash NOI is Adjusted Cash NOI multiplied by four. We believe these metrics provide useful information because they reflect only those income and expenses incurred at the property level. We believe this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding our financial results.



OTHER DEFINITIONS AND EXPLANATIONS

2019 Credit Facility refers to the \$800 million unsecured credit facility which matures on March 31, 2023.

2021 Convertible Notes are the original \$345.0 million convertible notes of the Company which matured on May 15, 2021.

Annualized Base Rent (ABR) represents Base Rent and earned income from direct financing leases from the final month of the reporting period, adjusted to exclude amounts from properties sold during that period and to include a full month of rental income for properties acquired during that period. The total is then multiplied by 12. We use ABR when calculating certain metrics to evaluate portfolio credit and diversification and to manage risk.

Average Annual Escalators are the weighted average contractual escalation per year under the terms of the in-place leases, weighted by ABR.

Base Rent represents contractual rental income for the period, prior to deferral or abatement agreements, and excluding contingent rents. We use Base Rent to monitor cash collection and to evaluate past due receivables.

Base Cash Rent represents Base Rent reduced for amounts abated and rent deemed not probable of collection.

Capitalization Rate represents the ABR on the date of a property disposition divided by the gross sales price. For multi-tenant properties, non-reimbursable property costs are deducted from the ABR prior to computing the disposition Capitalization Rate.

CMBS are notes secured by owned properties and rents therefrom under which certain indirect wholly-owned special purpose subsidiaries of the Company are the borrowers.

Corporate Liquidity is comprised of availability under the 2019 Credit Facility, cash and cash equivalents and available proceeds from unsettled forward equity contracts.

Economic Yield is calculated by dividing the contractual cash rent, including fixed rent escalations and/or cash increases determined by CPI (increases calculated using CPI as of the end of the reporting period) by the initial lease term, expressed as a percentage of the Gross Investment.

FASB is the Financial Accounting Standards Board.

Forward 12 Month Lease Escalations represents contractual rent escalations as of the end of the reporting period on our owned properties over the forward 12 month period. For properties where rent escalations are fixed, actual contractual escalations over the next 12 months are used. For properties where rent escalations are CPI-related, a growth rate of 2% has been assumed. For properties whose leases expire (or renewal options have not yet been exercised) in the next 12 months, a 100% renewal rate has been assumed.

Forward Same Store Sales represents the expected change in ABR as of the reporting period as compared to the projected ABR at the end of the next 12 months, using the Forward 12 Month Lease Escalations.

GAAP are the Generally Accepted Accounting Principles in the United States.

Gross Investment represents the gross acquisition cost including the contracted purchase price and related capitalized transaction costs.

Initial Cash Yield is a measure of the contractual cash rent expected to be earned on an acquired property in the first year and is calculated by dividing the first twelve months of contractual cash rent (excluding any future rent escalations provided subsequently in the lease and percentage rent) by the Purchase Price of the related property. Because it excludes any future rent increases or additional rent that may be contractually provided for in the lease, as well as any other income or fees that may be earned from lease modifications or asset dispositions, Initial Cash Yield does not represent the annualized investment rate of return of our acquired properties. Additionally, actual contractual cash rent earned from the properties acquired may differ from the Initial Cash Yield based on other factors, including difficulties collecting anticipated rental revenues and unanticipated expenses at these properties that we cannot pass on to tenants.

Lost Rent is calculated as rent deemed not probable of collection for the quarterly period, excluding out-of-period reserves/recoveries. This amount is divided by Base Rent for the quarterly period, reduced for amounts abated.

Net Book Value represents the Real Estate Investment value, less impairment charges and net of accumulated depreciation.

Property Cost Leakage is calculated by subtracting tenant reimbursement income from property costs for the quarterly period. The resulting difference is divided by the Base Rent for the quarterly period.

Purchase Price represents the contracted acquisition purchase price, excluding any related capitalized transaction costs.

Real Estate Investment represents the Gross Investment plus improvements less impairment charges.

Senior Unsecured Notes refers to the \$300 million aggregate principal amount of 4.450% notes due 2026, the \$300 million aggregate principal amount of 3.200% notes due 2027, the \$450 million aggregate principal amount of 2.100% notes due 2028, the \$400 million aggregate principal amount of 4.000% notes due 2029, the \$500 million aggregate principal amount of 3.400% notes due 2030, the \$450 million aggregate principal amount of 3.200% notes due 2031, and the \$350 million aggregate principal amount of 2.700% notes due 2032.

Tenant represents the legal entity ultimately responsible for obligations under the lease agreement or an affiliated entity. Other tenants may operate the same or similar business concept or brand.

WALT represents the weighted average remaining lease term of our in-place leases at period end.

Weighted Average Unit Coverage is used as an indicator of individual asset profitability, as well as signaling the property's importance to our tenants' financial viability. We calculate Unit Coverage by dividing our reporting tenants' trailing 12-month EBITDAR (earnings before interest, tax, depreciation, amortization and rent) by annual contractual rent. These are then weighted based on the tenant's ABR. Tenants in the manufacturing industry are excluded from the calculation.



FORWARD-LOOKING STATEMENTS AND RISK FACTORS

The information in this presentation should be read in conjunction with the accompanying earnings press release, as well as the Company's Annual Report on Form 10-K and other information filed with the Securities and Exchange Commission. This presentation is not incorporated into such filings.

This document is not an offer to sell or a solicitation to buy securities of Spirit Realty Capital, Inc. Any offer or solicitation shall be made only by means of a prospectus approved for that purpose.

Forward-Looking and Cautionary Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended. When used in this presentation, the words “estimate,” “anticipate,” “expect,” “believe,” “intend,” “may,” “will,” “should,” “seek,” “approximately” or “plan,” or the negative of these words or similar words or phrases that are predictions of or indicate future events or trends and which do not relate solely to historical matters are intended to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions of management. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise, and Spirit may not be able to realize them. Spirit does not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following risks and uncertainties, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: industry and economic conditions; volatility and uncertainty in the financial markets, including potential fluctuations in the CPI; Spirit's success in implementing its business strategy and its ability to identify, underwrite, finance, consummate, integrate and manage diversifying acquisitions or investments; the financial performance of Spirit's retail tenants and the demand for retail space; Spirit's ability to diversify its tenant base; the nature and extent of future competition; increases in Spirit's costs of borrowing as a result of changes in interest rates and other factors; Spirit's ability to access debt and equity capital markets; Spirit's ability to pay down, refinance, restructure and/or extend its indebtedness as it becomes due; Spirit's ability and willingness to renew its leases upon expiration and to reposition its properties on the same or better terms upon expiration in the event such properties are not renewed by tenants or Spirit exercises its rights to replace existing tenants upon default; the impact of any financial, accounting, legal or regulatory issues or litigation that may affect Spirit or its major tenants; Spirit's ability to manage its expanded operations; Spirit's ability and willingness to maintain its qualification as a REIT under the Internal Revenue Code of 1986, as amended; the impact on Spirit's business and those of its tenants from epidemics, pandemics or other outbreaks of illness, disease or virus (such as the strain of coronavirus known as COVID-19); and other risks inherent in the real estate business, including tenant defaults, potential liability relating to environmental matters, illiquidity of real estate investments and potential damages from natural disasters discussed in Spirit's most recent filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this presentation. While forward-looking statements reflect Spirit's good faith beliefs, they are not guarantees of future performance. Spirit disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes, except as required by law.

Notice Regarding Non-GAAP Financial Measures

In addition to U.S. GAAP financial measures, this presentation contains and may refer to certain non-GAAP financial measures. These non-GAAP financial measures are in addition to, not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures. Reconciliations to the most directly comparable GAAP financial measures and statements of why management believes these measures are useful to investors are included in this Appendix if the reconciliation is not presented on the page in which the measure is published.

