




*Technology for the  
next decade, **today.***

**HCL Technologies**  
Investor Presentation  
Q4 FY20

May 7<sup>th</sup>, 2020  
5:00 PM (IST)

# Safe Harbor Statement




Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry.

There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved.

All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



# HCL Technologies Q4 FY20 Earnings Call



**C Vijayakumar**

President & Chief Executive Officer



I am very thankful to my fellow HCLites, who relentlessly worked with our clients over the last 3 months, to keep our client businesses running at this time of unprecedented crisis. We also transitioned over 3.5 million end-users to a fluid workplace model for our clients, many of whom are critical service providers, including several healthcare providers on the frontlines.

FY'20 has been a landmark year, where we witnessed our highest growth in recent years and an industry leading performance for the fourth consecutive year. Our focused Mode 1-2-3 strategy helped deliver an all-round growth across service lines, verticals and geographies and enabled us to deliver at the top end of our revenue guidance and exceed the top-end of our margin guidance for the year.

Looking ahead we are confident that our capabilities, our balanced portfolio, strong client relationships and our financial strength will help us navigate this crisis and emerge stronger.



# HCL Technologies Q4 FY20 Earnings Call



**Prateek Aggarwal**

Chief Financial Officer

“

FY'20 has been a fantastic year, wherein HCL has grown at 16.7% in constant currency, by far the fastest growing IT company. This includes industry leading 10.7% organic growth and 6.0% added via our thoughtful acquisitions. Our investments in HCL Software have started bearing the desired fruit in last 2 quarters and we are pleased to see the strategy contributing handsomely to the profitability as well as cash generation capacity of the company. During the quarter, the company delivered EBIT of 20.9% and the annual EBIT of 19.6%. Cash conversion ratio is at 112%, measured as Operating Cash Flow (OCF)/ Net Income. Cash EPS at Rs. 52.8 for FY'20 has grown strongly by 26.3% YoY.

”

# Performance Summary: Q4 and FY'20

# COVID-19 – Our Response

BCP activated on 26<sup>th</sup> Jan 2020, one of the earliest across the globe.

## Employees

- Employee Well Being at the core of our COVID-19 response
- 96% work from home, 2.5% work from offices and 1.5% supply driven billing loss
- Multiple Enablement Measures to support the employee
  - Global Pandemic Helpline
  - Flexible work hours
  - Pandemic leave
  - Ongoing Digital Engagement etc.

## Clients

- Enabled over 3.5 million client employees' to work from home to ensure their business continuity
- 99% of client respondents rated our COVID-19 Response as "Very effective or Effective"
- Lifeline to Global enterprises delivering mission critical services
  - In the Life Sciences & Healthcare space specifically to build capacity through a swift scale-up of their patient-facing applications, expanded capacity in hospitals, new clinical trials etc.

## Community

### HCL Corp and HCL Tech's Social Contribution includes:

- Integrated Pandemic Command Centres in Noida and Chennai, for the local governments & A state-of-the-art Disaster Management - Data Analytics Center in Chennai
- Provisioning of ventilators, and PPEs for healthcare workers
- Distributing thousands of meals from our office canteens daily and dry rations to families in need
- Enabling employee contributions with an HCL match, to select organizations globally
- Providing food & support for stray animals,

# Performance Summary

## Quarter ended Mar 31, 2020

		QoQ	YoY
Revenue	\$2,543M	0.0%	11.7%↑
Growth in CC		0.8%↑	13.5%↑
EBIT	\$531M	3.1%↑	21.8%↑
EBIT%	20.9%	63 bps↑	174 bps↑
Net Income	\$431M	1.2%↑	18.4%↑

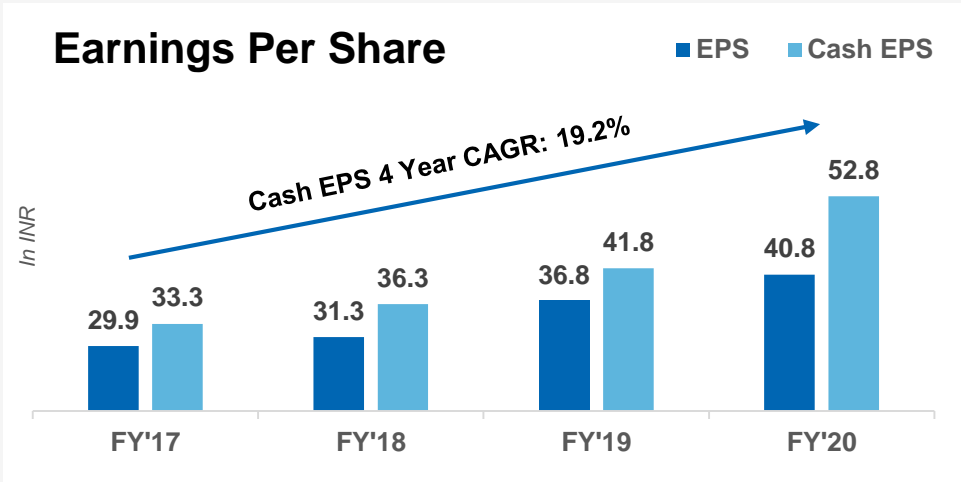
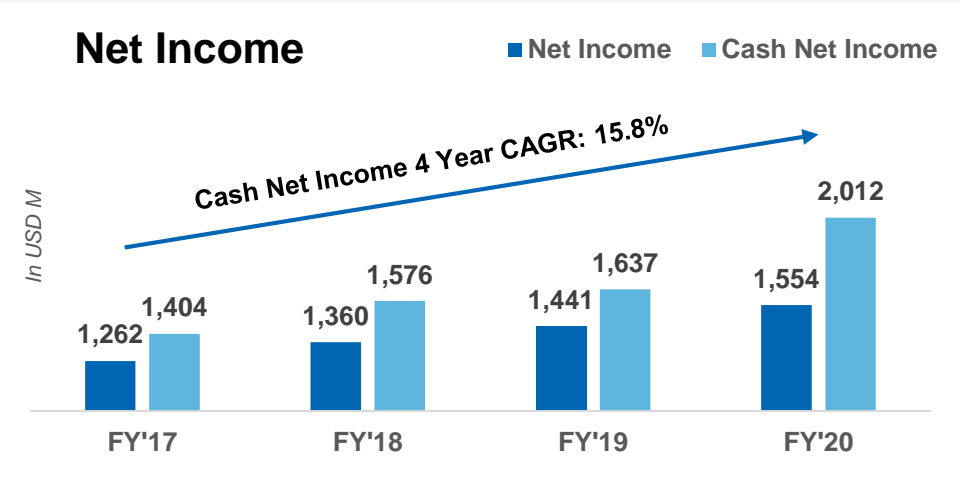
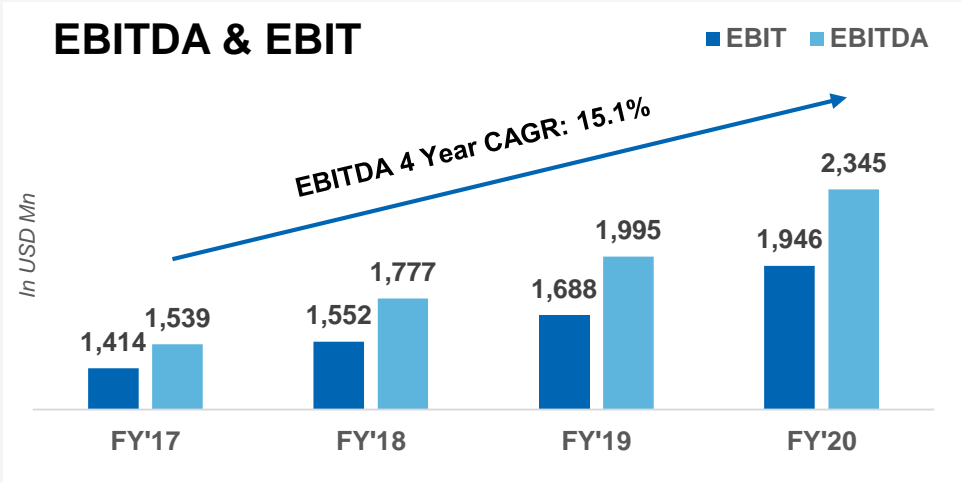
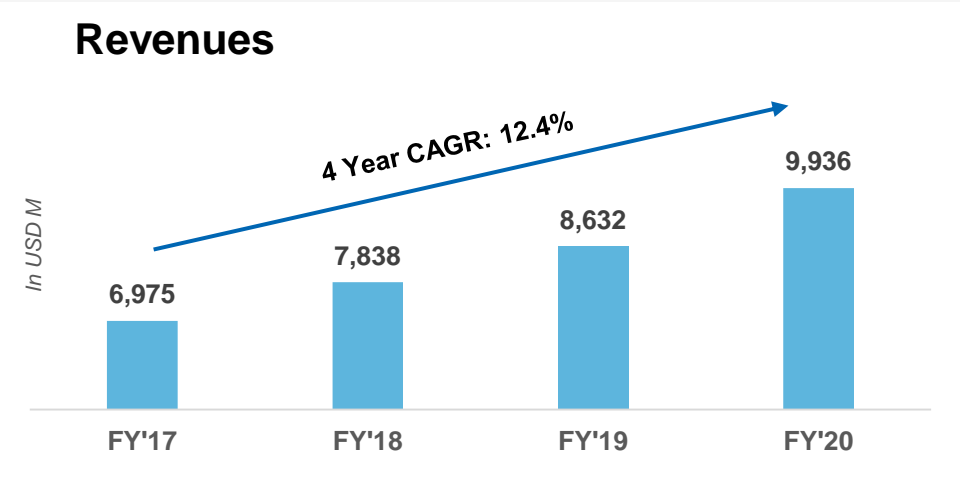
Delivered 0.8% QoQ revenue growth on back of 2.1% QoQ growth in Q3 in constant currency.

## Fiscal Year 2019-20

		YoY
Revenue	\$9,936M	15.1%↑
Growth in CC		16.7%↑
EBIT	\$1,946M	15.3%↑
EBIT%	19.6%	3 bps↑
Net Income	\$1,554M	7.8%↑

Industry leading revenue growth at 16.7% YoY in constant currency (CC) within the guided range.

# Performance Trend





# Q4 FY'20 Highlights



- Signed **14 transformational deals in Q4 FY'20**, making a total of **53 transformational deals in FY20**. Q4 recorded the **highest booking in FY 20**.
- **Mode 2 grew 7.1% QoQ** on the back of strong demand for scale digital propositions and hybrid cloud adoption
- Chosen by a **leading US-based manufacturing company as the sole strategic IT partner** to deliver end-to-end applications, infrastructure and scale digital services as part of the client's digital transformation strategy.
- Infra business has seen a robust uptick across the year and particularly in Q4 led by our **'Fluid Workplace' offering to address flexi-working infrastructure** demand of global enterprises' employees.
- **HCL Software** continued its operational momentum in Q4, FY'20 as it completed over **5,500 sales transactions for the quarter and onboarded more than 2,000 partners** for the fiscal year – In line with the business case very.
- Made its entry in Sri Lanka with the establishment of a **Global Delivery Center in Colombo**.

# Financial Updates: Q4 and FY'20

# Performance Summary

	Quarter ended Mar 31, 2020	Fiscal Year 2019-20
	YoY	YoY
Revenue Growth in CC	13.5% ↑	16.7% ↑
Organic Revenue Growth in CC	6.0% ↑	10.7% ↑
EBIT %	20.9%      174 bps ↑	19.6%      3 bps ↑
ETR %		20.9%      Up 1.2%
Net Income %	17.0%	15.6%
EPS		Rs 40.8      10.8% ↑
Cash EPS		Rs 52.8      26.3% ↑

# Cash Flow

Particulars	FY'19	FY'20	OND'19	JFM'20
<b>Net Income</b>	<b>1,443.8</b>	<b>1,558.1</b>	<b>427.6</b>	<b>432.5</b>
<b>Adjustments</b>				
Depreciation and Amortization	306.7	399.2	112.3	115.4
Deferred income taxes	(86.5)	14.9	19.8	(5.3)
Others	(27.4)	39.5	9.1	22.2
<b>Cash Profits</b>	<b>1,636.6</b>	<b>2,011.8</b>	<b>568.8</b>	<b>564.9</b>
<b>Changes in Assets and Liabilities, net</b>				
Accounts Receivable	(251.2)	(494.7)	106.1	(202.5)
Other Assets	(254.0)	(32.7)	(17.0)	32.6
Current Liabilities	209.4	258.6	51.0	126.2
<b>Net Cash provided by operating Activities</b>	<b>1,340.9</b>	<b>1,743.0</b>	<b>708.8</b>	<b>521.2</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Purchase of Property and Equipment (net)	(278.4)	(240.6)	(51.6)	(69.5)
Purchase of Licensed IPRs	(241.5)	(22.0)	-	-
Payments for business acquisitions, net of cash acquired	(402.5)	(878.6)	(22.1)	(0.9)
Fixed Deposits and investments securities	412.0	(645.7)	(331.8)	(256.0)
<b>Net Cash used in Investing Activities</b>	<b>(506.4)</b>	<b>(1,782.5)</b>	<b>(403.4)</b>	<b>(324.6)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Shares buy back	(541.7)	-	-	-
Dividend	(188.6)	(228.2)	(45.7)	(90.7)
Borrowings (Net)	519.0	112.8	(48.9)	117.6
Others	42.9	(28.7)	7.3	(16.1)
<b>Net Cash provided by (used in) Financing Activities</b>	<b>(168.4)</b>	<b>(144.1)</b>	<b>(87.3)</b>	<b>10.8</b>
Exchange impact	(67.2)	(34.0)	(0.1)	(27.3)
Net Increase/ (Decrease) in Cash and Cash equivalents	598.9	(217.6)	218.0	180.1
<b>CASH AND CASH EQUIVALENTS AND RESTRICTED CASH :</b>				
Beginning of the Year	260.4	859.3	243.6	461.6
<b>End of the Year</b>	<b>859.3</b>	<b>641.7</b>	<b>461.6</b>	<b>641.7</b>
<b>Operating Cash Flow / Net Income</b>	<b>93.1%</b>	<b>112.2%</b>	<b>166.2%</b>	<b>120.8%</b>
<b>Free Cash Flow / EBITDA</b>	<b>41.2%</b>	<b>63.1%</b>	<b>104.8%</b>	<b>69.9%</b>

**Cash Profit of US \$ 2.0 Bn has resulted in Cash EPS of Rs. 52.8/- (up 26.3% over FY'19)**

(Mar-20)

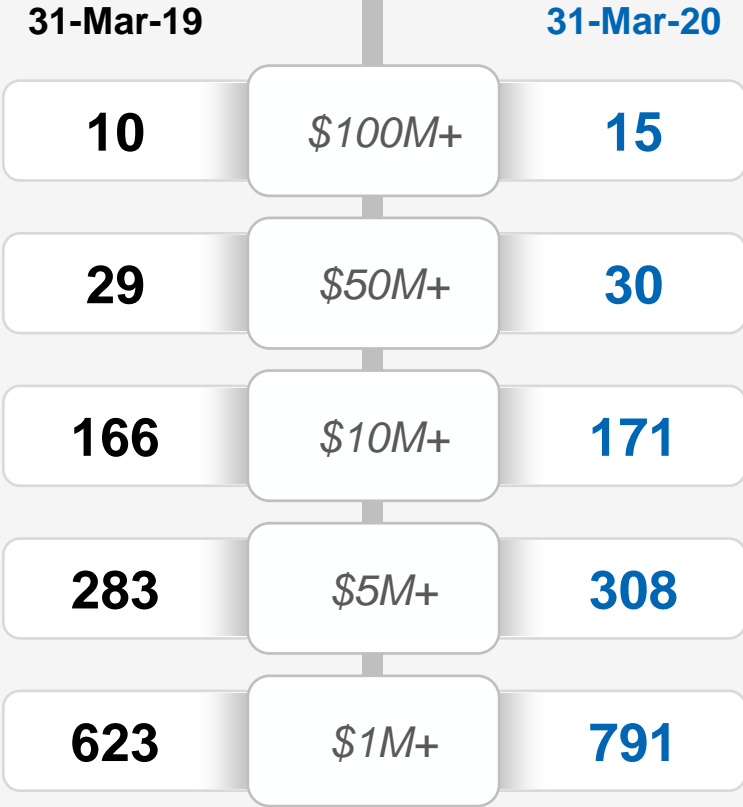
(US \$ Mn)

Cash & Cash Equivalents	641.7
Term Deposits / Investments	1,390.2
<b>Total Funds (Gross Cash)</b>	<b>2,031.9</b>
Borrowings	672.9
<b>Net Cash</b>	<b>1,359.0</b>

# Client Trends

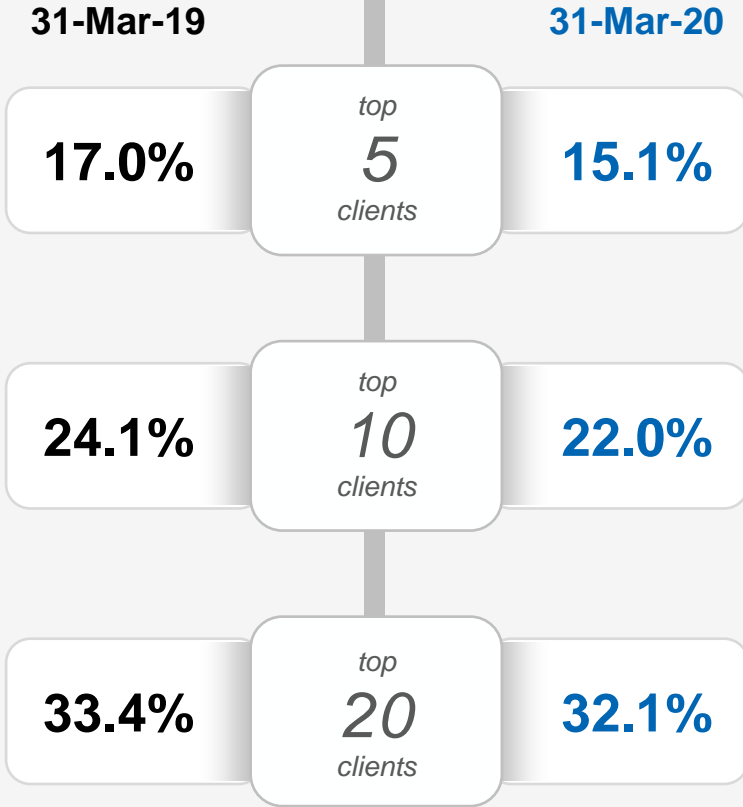
## Client Category

Number Of Million Dollar Clients (LTM)



## Client Contribution To Revenue

(in % LTM basis)



# Business Segment / Mode wise Performance (Q4 FY'20)

Quarter Ended 31-Mar-20	Revenue (in US\$ M)	Revenue Mix	EBIT Margin	QoQ Growth (in Constant Currency)
<b>IT and Business Services</b>	1,796	70.6%	19.1%	1.6%
<b>Engineering and R&amp;D Services</b>	415	16.3%	19.0%	-1.8%
<b>Products &amp; Platforms</b>	332	13.1%	32.8%	-0.1%
<b>Total</b>	<b>2,543</b>	<b>100.0%</b>	<b>20.9%</b>	<b>0.8%</b>

Quarter Ended 31-Mar-20	Revenue (in US\$ M)	Revenue Mix	EBIT Margin	QoQ Growth (in Constant Currency)
<b>Mode 1</b>	1,656	65.1%	19.6%	-0.4%
<b>Mode 2</b>	488	19.2%	18.1%	7.1%
<b>Mode 3</b>	400	15.7%	29.6%	-1.0%
<b>Total</b>	<b>2,543</b>	<b>100.0%</b>	<b>20.9%</b>	<b>0.8%</b>

# Business Segment / Mode wise Performance (FY'20)

Fiscal Year Ended 31-Mar-20	Revenue (in US\$ M)	Revenue Mix	EBIT Margin	YoY Growth (in Constant Currency)
IT and Business Services	7,135	71.8%	17.7%	12.7%
Engineering and R&D Services	1,661	16.7%	19.3%	12.8%
Products & Platforms	1,140	11.5%	31.5%	60.5%
<b>Total</b>	<b>9,936</b>	<b>100.0%</b>	<b>19.6%</b>	<b>16.7%</b>

Fiscal Year Ended 31-Mar-20	Revenue (in US\$ M)	Revenue Mix	EBIT Margin	YoY Growth (in Constant Currency)
Mode 1	6,661	67.0%	19.3%	9.5%
Mode 2	1,849	18.6%	15.2%	27.6%
Mode 3	1,426	14.4%	26.4%	45.3%
<b>Total</b>	<b>9,936</b>	<b>100.0%</b>	<b>19.6%</b>	<b>16.7%</b>

# Revenue Performance by Geo / Vertical

PARTICLUARS	DETAILS	Acquisition Impact per Prior Methodology		Acquisition Impact per Actuals		
		Quarter Ended (31-Mar-2020)	FY'20 over FY'19	Quarter Ended (31-Mar-2020)		FY'20 over FY'19
		YoY	YoY	QoQ	YoY	YoY
<b>Consolidated</b>	<b>For the Company</b>	<b>13.5%</b>	<b>16.7%</b>	<b>0.8%</b>	<b>13.5%</b>	<b>16.7%</b>
Geography	Americas	20.4%	21.3%	1.3%	13.1%	15.8%
	Europe	2.4%	10.1%	-0.1%	11.9%	18.3%
	ROW	-1.3%	1.2%	0.9%	23.3%	18.2%
Verticals	Financial Services	1.5%	2.3%	-1.1%	14.1%	11.1%
	Manufacturing	26.7%	27.5%	-0.2%	34.3%	33.9%
	Technology and services	38.7%	35.8%	7.2%	-3.0%	2.3%
	Retail & CPG	4.1%	11.9%	0.3%	15.3%	21.0%
	Telecommunication, Media, Publishing & Entertainment	6.0%	18.0%	-6.6%	10.8%	22.2%
	Lifesciences & Healthcare	3.4%	10.2%	2.3%	7.6%	13.0%
	Public Services	-1.3%	6.5%	2.9%	14.6%	20.5%



# Looking Ahead



# Short Term Business Drivers



**Supply side has stabilized for Fluid Working Model** – Some minor factors still out at play include work that requires presence in HCL / client labs, Travel & Visa constraints and onboarding new employees



**Demand Side Impact has been largely identified but still a small part being iterated** – Broad elements include Volume based billing impact, Deferral of discretionary spend, new project decision making and some price discount / payment term extension requests



**Detailed Portfolio analysis at an account level** by looking at industry and service line impact

- **Top Impacted Verticals** – Automobile, Aerospace, Entertainment, Non-Grocery Retail
- **Low Impact Verticals** – Financial Services, Telecom
- **Top Insulated Verticals** – Life Sciences & Healthcare, Technology Services



**Good demand in some weak verticals as much as weak demand in perceived strong verticals** – Our near-term priority is to enable every client in every manner possible - Great F500 / G 2000 brands with sustainable business models – This short term investment will be rewarded in the medium term

**FY'21 will evolve Quarter by Quarter, largely driven by COVID-19 Impact at an industry & geo level; Medium term to be driven by Business Portfolio & Proposition Relevance.**

# Medium Term Propositions of Power



## Enablement of Fluid Digital Workplace and its related components

Workplace Performance Analytics, Virtual Employee Engagement Platforms, Virtual Smart Hands, Hot Desking Solutions - To enable full stack remote productivity



## Digital Transformation to accelerate significantly from an earlier 3-5 year plan

Zero touch customer interactions through digital channels, content monetization, customer loyalty programs etc.



## Doubling up of cloud migration & consumption

Significant spike in demand for managed services on cloud platforms to avoid capex; New business models like cloud gaming, telemedicine and virtual tourism



## Adaptive Cybersecurity Framework for a Fluid World

Enabling Secure / Scalable Cloud based Remote Access with end user visibility; GRC and BCP advisory and implementation services



## Emerging opportunities in Engineering Services

Driven by 5G related ecosystem, IoT penetration in manufacturing. Sustenance, validation and compliance related spend.



## Service Providers with Scale & Strength

Workplace transformation, Security Offerings, Cloud migration, Scale digital and strong partnerships with hyper scalers

# Medium Term Market Opportunities



Inflection point in the digitization of **Healthcare and Lifesciences industry**; Key Themes include Scaling up services, Virtual Everything; Modernization & Simplification of Value Chain through integrated solutions between key stakeholders – Payers, Providers and Pharma companies.



Strong enabling verticals for the new normal like **Telecom & Technology** to benefit from fluid work model, virtual entertainment like gaming, tourism and content consumption; Cloud adoption to drive further demand for telecom infrastructure and 5G led solutions.



High impact sectors in the short term like **Retail, Consumer Services, Travel & Hospitality** will redefine their customer engagement as Zero touch by leveraging every new technology – Conversational AI, Analytics, Digital Engagement, IoT.



**Financial Services** – Continued innovative use of Digital channels & modernization / automation for the new way of working; Digital Banking & Digital currencies could create new growth opportunities.

## Strategic decision led business opportunities for providers with strong track record and execution capability

- Large carve out opportunities – specifically **Product and Professional Services &** Vendor portfolio realignment
- Crisis related **cost cut mandates** will attract outsourcing in **underpenetrated markets and sectors**
- New large engagements **from Geo balancing of the global delivery model**

# Our Execution Priorities



## CLIENT COMMITMENTS

- Special focus to track and deliver 100% to client commitments
- No Touch Transitions for a Fluid World – Successful in large “transition in progress” engagements
- Book retention and renewal through custom programs at a client level



## EMERGING OPPORTUNITIES

- Digital Workplace, Cybersecurity and other propositions
- Service Providers' Sustenance – Ability to deliver to scaled up fluid global demand in a New Normal
- Client / Industry specific plan to factor near term pressures and medium term prospects



## PROFITABILITY MANAGEMENT

- Dedicated effort on Utilization, Productivity & Billing in a fluctuating business cycle
- People cost control with no compromise on employee experience – No change in current benefit plan
- Optimization of non people costs – Travel, Marketing, Third Party and other operating spends
- Leverage localization & new global delivery centers



## RISK & COMPLIANCE

- Address client concerns for data security and governance in a remote working model
- Enabling Secure / Scalable Cloud based Remote Access with end user visibility - Enable and empower employees to deliver to client expectations

# Q&A

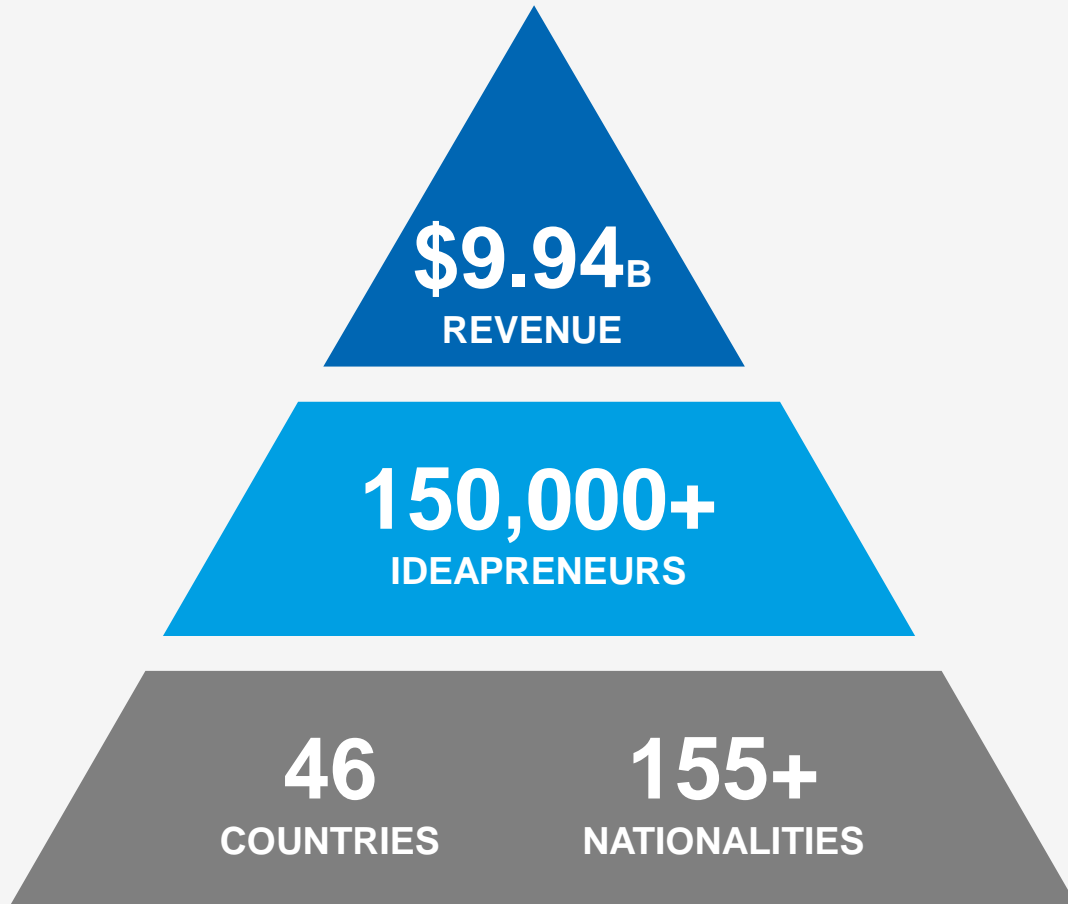


# HCL TECHNOLOGIES

## AT A GLANCE



# The Fastest Growing Global Technology Company



## Key Differentiators



**Product Engineering DNA**



**Digital at Scale**



**Partnership Ecosystem**



**Innovative Business Constructs**



**Relationship Beyond the Contract™**



# Key Wins



## Leading US based manufacturing company

Chosen as sole strategic IT partner to deliver end-to-end applications, infrastructure and scale digital services - part of client's digital transformation strategy. Manage client's global applications & infrastructure landscape, & deliver digital transformation and modernization services, and enhance global workplace experience.



## Integrated energy and utilities company based in South Africa

Help customer to establish automation-led consolidated hybrid cloud environment and migrate more services to cloud. And take major strides into new age network and security services, DevOps and AI-enabled IT operations and an IoT and AI led workplace experience.



## Large US-based bank

Selected for services in areas of user experience, salesforce, cloud, data and modern app development, and will create a modern stack that will enable a brand-new customer experience, increase the opportunity for personalization, and significantly reduce the time to market for new product rollouts.



## US-based life sciences company

Selected for implementing cloud security solution across organization to ensure that users can make secure use of cloud services subscribed by customer & comply to applicable policies. Will also help customer to predict & detect use of cloud services, prevent misuse, & respond to any security risks on time, thus maintaining security posture across organization.



## Leading European banking company

Deploy suite of DRYiCE™ software products. DRYiCE™ iAutomate will provide AI driven auto remediation of IT related tickets, MyXalytics for visibility into IT Operations. Gold BluePrint on ServiceNow will provide well-defined ITSM data models, predefined policies and business rules.



## Large European bank

Selected HCL BigFix. BigFix is an endpoint management platform that enables IT Operations and Security teams to fully automate discovery, management and remediation, whether its on-prem or cloud, regardless of location or connectivity.

# Key Awards & Analyst Recognitions

## Digital Workplace

- Leader in the February 2020 Gartner\* Magic Quadrant for Managed Workplace Services, North America
- Leader in the February 2020 Gartner\* Magic Quadrant for Managed Workplace Services, Europe
- Leader in the IDC MarketScape: Worldwide Digital Workspace Services 2020 Vendor Assessment

## Security

- Leader in Avasant's Cybersecurity Services RadarView 2020

## Digital Services

- Challenger in the April 2020 Gartner\* Magic Quadrant for CRM and Customer Experience Implementation Services
- Leader in Avasant's Utilities Digital Services RadarView 2020-2021
- Leader in Avasant's Airlines & Airports Digital Services RadarView 2019
- Leader in Avasant's Applied AI & Advanced Analytics Services RadarView 2020

## IoT

- Leader in the IDC MarketScape: Worldwide Business and Industrial IoT Engineering and Managed Services 2020 Vendor Assessment
- Leader in the IDC MarketScape: Worldwide Business and Industrial IoT Consulting and Systems Integration Services 2020 Vendor Assessment

## Engineering

- Leader in Everest Group's V&V Engineering Services PEAK Matrix™ Assessment 2020
- Leader in Zinnov Zones for Engineering R&D Services 2019

- Rated Leader in the inaugural edition of **Everest Group's Talent Readiness for Next Generation IT Services PEAK Matrix Assessment 2020**
- Became **Gold member of the Cloud Native Computing Foundation (CNCF)**. Also certified as a Kubernetes Certified Service Provider.
- Won the '**Global Breakthrough Partner for the year Award from Google Cloud** within the first few months of operations of its dedicated Google Ecosystem Business Unit. Testimony to HCL's capability to drive and converge on the market for Google Cloud and unlock the value of the platform for its customers
- Won the **Global Multi-Cloud Innovation Award at Cisco Partner Summit 2019** in Las Vegas, USA. Recognizes strong partnership with Cisco built over the last two decades, and investments in Cisco's next-generation platforms enabling enterprises to accelerate their data center modernization efforts in their digital transformation journey, driving innovation and business growth.
- DivHERsity Programs recognized as **Top5 Most Innovative Practices by gender diversity award** – JobsForHer.

# Culture of 'Giving Back': Corporate Social Responsibility

**HCL Foundation was recognized by the Basic Directorate of Education, Government of Uttar Pradesh for creating a pathway to new education and changing the horizon of education ecosystem of Uttar Pradesh in presence of Hon'ble Governor Mrs. Anandi Ben Patel.**

## HCL GRANT



- **Celebrated five years.** Disbursed US\$9.46 Million to benefit nearly 1,720,028 people spread across 8,598 villages in 70 districts across 18 States and 2 Union Territories of India. Projects have already covered 575,244 beneficiaries.
- HCL Grant 2020 - three winning NGOs - Under the Mango Tree Society (Environment), Operation Asha (Health) and Bal Raksha Bharat (Education) awarded grant of \$2.1 Mn each.

- Implemented in 765 villages, the program reaches 90,000 households covering a total population base of around 600,000 people
- Nearly 40,500 farmers were benefited through various agriculture-related interventions
- A Farmer Producer Company established with >2,000 shareholders; crossed business turnover of \$1 Mn.
- 100% literacy achieved in two Gram Panchayats, >40,500 people benefited through adult literacy programs.
- >25,000 pregnant women and 21,200 children provided with improved care; nearly 94,000 patients treated through Mobile Health Clinics and telemedicine facilities
- Income of over 9,000 dairy farmers increased with procurement of 11.72 Mn liter milk.
- 1048 Self-Help Groups comprising around 11,860 women strengthened & >5,000 women were connected to economic activities
- Construction of 60,560 individual household toilets facilitated, 7,211 beneficiaries availing safe and piped drinking water supply; and 10,500 households covered for waste management.



- Nearly **40,000 employees** continued to donate towards the social and economic upliftment of vulnerable communities in FY'20. Community Champions clocked over 113,958 volunteer hours this year. Fund is currently supporting 350 meritorious students from low income families across 13 locations in India with academic and sports scholarships.



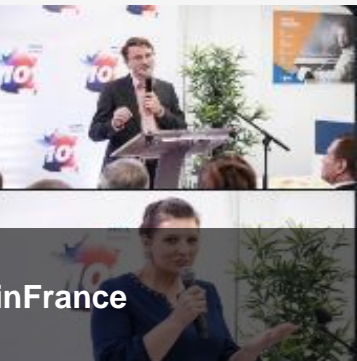
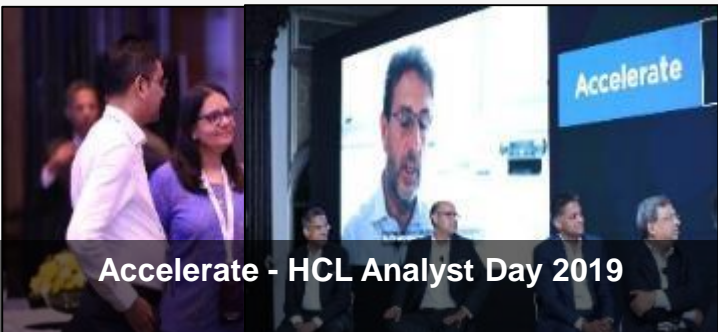
- **Reached out to more than 440,000** underserved urban, migratory communities in India.
- In FY'20, 133,550 people benefited through education & ECCD initiatives, 8,860 youth trained in various trades and 249,243 people benefited through health, nutrition, and WASH interventions.
- **Sports for Change:** 4,000 young people benefited with 1,087 students participating regional and national championships from Jammu & Kashmir, Rajasthan, Uttar Pradesh, Jharkhand, Maharashtra, Karnataka, Telangana & Tamil Nadu. 38 players in State level tournaments, 19 players in National level tournaments, and 24 players got admission in various colleges in sports quota.
- **Harit - The Green Spaces Initiative:** 103,284 trees planted in schools, residential spaces, public spaces, and urban forest sites, 78 water bodies taken up for restoration and rejuvenation.



- **Clean NOIDA:** Capacity building of 3,500 sanitation workforce on solid waste management. Health check-up, Personal Protection Equipment (PPE) distributed.
- Clearing of 235 tons of waste through cleaning of Garbage Vulnerable Points (GVPs)
- 1,500 twin litter bins installed at different spots in Noida
- ~30,000 households and commercial establishments in 8 urban villages covered with 100% door-to-door waste collection, street sweeping and drain cleaning.
- ~45,000 households and commercial establishments doing 100% waste segregation. >8,000 cloth bags distributed to the NOIDA residents.

**HCL partnered with the McGrath Foundation in Australia to support and work in the area of breast cancer awareness. Its mission is to ultimately benefit the Australian families who need ongoing physical, psychological and emotional support.**

# Culture of Ecosystem Experiences: Global to Local Platforms



# Diversity and Inclusion

As one of the two global strategic sponsors, HCL celebrated International Women's Day with events across 21 offices globally, designed around its Diversity & Inclusion theme [#BalanceforBetter](#).



The Stevie® Awards for Women in Business are the world's premier business awards for female entrepreneurs, executives, employees and the organizations they run. Of the 1550 nominations received for the awards this year from 25 countries, across all categories, **27 HCL customers won the award under six categories.**

HCL runs the [Women Lead](#) program to mentor the next generation of women leaders



**Women Lead Australia Chapter 3 Cohort at the iconic Melbourne Cricket Ground**



**Half page Ad in the Australia Financial Review**

Nurturing next-generation women leaders through mentorship.

HCL's exclusive platform for nurturing next generation women leaders through 1:1 executive mentorship kicked off its 1st chapter in Europe with **36 participants from 28 leading organizations**



**Women Lead Nordics Chapter 1 Cohort, Stockholm, Sweden**

# ***HCL***

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