

Safe Harbor Statement

The numbers as of and for the guarter ended September 30, 2023 are unaudited. This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 regarding the financial condition, results of operations, business plans and the future performance of Independent Bank Group, Inc. ("IBTX"). Words such as "aim," "anticipates," "believes," "estimates," "expects," "forecasts," "guidance," "intends," "plans," "projects," "could," "may," "should," "will" or other similar words and expressions are intended to identify these forwardlooking statements. These forward-looking statements are based on IBTX's current expectations and assumptions regarding IBTX's business, the economy, and other future conditions. Because forwardlooking statements relate to future results and occurrences, they are subject to inherent uncertainties, assumptions, risks, and changes in circumstances that are difficult to predict. Many possible events or factors could materialize or IBTX's underlying assumptions could prove incorrect and affect IBTX's future financial results and performance and could cause actual results or performance to differ materially from anticipated results or performance. Such risks and uncertainties include, among others, potential regulatory actions, changes in consumer behaviors and impacts on and modifications to the operations and business of IBTX relating thereto, the impact of business, economic and political conditions in the markets in which IBTX operates, and risks relating to the coronavirus (COVID-19) pandemic and its effect on U.S. and world financial markets. Except to the extent required by applicable law or regulation, IBTX disclaims any obligation to update such factors or to publicly announce the results of any revisions to any of the forward-looking statements included herein to reflect future events or developments. Further information regarding IBTX and factors which could affect the forward-looking statements contained herein can be found in IBTX's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, Quarterly Reports on Form 10-Q for the periods ended March 31, 2023, June 30, 2023 and its other filings with the Securities and Exchange Commission.



NASDAQ: IBTX

2

Safe Harbor Statement (cont.)

Non-GAAP Financial Measures

In addition to results presented in accordance with GAAP, this presentation contains certain non-GAAP financial measures. These measures and ratios include "adjusted net income," "tangible book value," "tangible book value per common share," "adjusted efficiency ratio," "tangible common equity to tangible assets," "return on tangible common equity," "adjusted return on average assets," "adjusted return on average common equity," "adjusted return on tangible common equity," "adjusted earnings per share," "adjusted diluted earnings per share," "adjusted net interest margin," "adjusted net interest income," "adjusted noninterest expenses" and "adjusted noninterest income" and are supplemental measures that are not required by, or are not presented in accordance with, accounting principles generally accepted in the United States.

We believe that these measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however we acknowledge that our financial measures have a number of limitations relative to GAAP financial measures. Certain non-GAAP financial measures exclude items of income, expenditures, expenses, assets, or liabilities, including provisions for credit losses and the effect of goodwill, other intangible assets and income from accretion on acquired loans arising from purchase accounting adjustments, that we believe cause certain aspects of our results of operations or financial condition to be not indicative of our primary operating results. All of these items significantly impact our financial statements. Additionally, the items that we exclude in our adjustments are not necessarily consistent with the items that our peers may exclude from their results of operations and key financial measures and therefore may limit the comparability of similarly named financial measures and ratios. We compensate for these limitations by providing the equivalent GAAP measures whenever we present the non-GAAP financial measures and by including a reconciliation of the impact of the components adjusted for in the non-GAAP financial measure so that both measures and the individual components may be considered when analyzing our performance.

A reconciliation of our non-GAAP financial measures to the comparable GAAP financial measures is included at the end of this presentation.

Today's Presenters



David R. Brooks
Chairman of the Board and CEO, Director

- 45 years in the financial services industry; 37 years at Independent Bank
- Active in community banking since the early 1980s led the investor group that acquired Independent Bank in 1988



Daniel W. Brooks Vice Chairman, Director

- 42 years in the financial services industry; 36 years at Independent Bank
- Active in community banking since the early 1980s



Paul B. Langdale Executive Vice President, Chief Financial Officer

• 13 years in the financial services industry; 5 years at Independent Bank

2023 Q3 Results

Highlights

- Organic loan growth of 4.5% annualized for the quarter (excluding warehouse)
- Resilient credit quality with nonperforming assets of 0.33% of total assets and net charge-offs of 0.01% annualized for the guarter
- Continued expense discipline with total noninterest expense of \$81.3 million for the guarter
- Decreased loan to deposit ratio to 92.7% at quarter-end compared to 95.1% at the end of second quarter
- Capital remains strong, with ratios well above the standards to be considered well-capitalized under regulatory requirements, with an estimated total capital ratio of 11.89%, leverage ratio of 9.09%, and (non-GAAP) tangible common equity (TCE) ratio of 7.35%

GAAP

\$0.79

EPS

\$32.8 Million

Net Income

0.70%

Return on Average Assets

5.51%

Return on Average Equity

11.89%

Total Capital Ratio

9.09%

Leverage Ratio

Non-GAAP¹

\$0.79

Adj. EPS

\$32.6 Million

Adj. Net Income

0.70%

Adj. Return on Average Assets

5.48%

Adj. Return on Average Equity

9.87%

Adjusted Return on Tangible Equity

7.35%

TCE



¹Adjusted (non-GAAP) metrics. See Appendix for reconciliation to the closest applicable GAAP metrics.

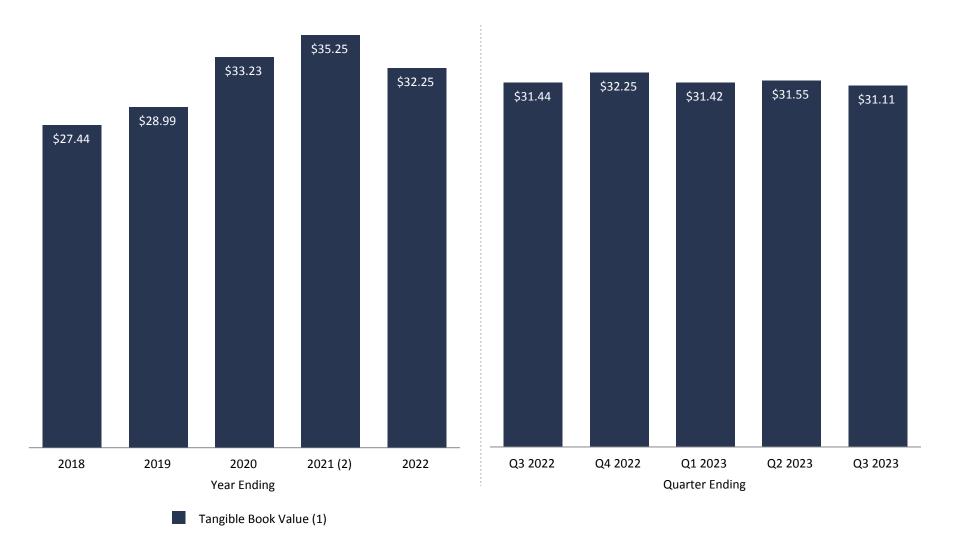
2023 Q3 Selected Financials

\$ in thousands, except per share data	As of and for the Quarter Ended							
Selected Balance Sheet Data	Septe	ember 30, 2023		June 30, 2023	Se	ptember 30, 2022	Linked Quarter Change	Annual Change
Total Assets	\$	18,519,872	\$	18,719,802	\$	17,944,493	(1.1)%	3.2 %
LHFI, Excluding Mortgage Warehouse Loans ¹		13,781,102		13,628,025		13,285,757	1.1	3.7
Mortgage Warehouse Loans		442,302		491,090		409,044	(9.9)	8.1
Total Deposits		15,340,969		14,873,506		14,961,008	3.1	2.5
Total Borrowings (Other Than Junior Subordinated Debentures)		546,666		1,180,262		466,892	(53.7)	17.1
Total Stockholders' Equity		2,332,098		2,353,042		2,354,340	(0.9)	(0.9)
Selected Earnings and Profitability Data								
Net Interest Income	\$	109,049	\$	113,607	\$	147,274	(4.0)%	(26.0)%
Net Interest Margin		2.60 %)	2.71 9	%	3.64 %	(4.1)	(28.6)
Noninterest Income	\$	13,646	\$	14,095	\$	13,477	(3.2)	1.3
Noninterest Expense		81,334		85,705		91,733	(5.1)	(11.3)
Net Income		32,775		33,077		52,437	(0.9)	(37.5)
Adjusted Net Income ²		32,624		33,726		54,880	(3.3)	(40.6)
Basic EPS		0.79		0.80		1.27	(1.3)	(37.8)
Adjusted Basic EPS ²		0.79		0.82		1.33	(3.7)	(40.6)
Diluted EPS		0.79		0.80		1.27	(1.3)	(37.8)
Adjusted Diluted EPS ²		0.79		0.82		1.33	(3.7)	(40.6)
Return on Average Assets		0.70 %)	0.71	%	1.16 %	(1.4)	(39.7)
Adjusted Return on Average Assets ²		0.70		0.73		1.22	(4.1)	(42.6)

 $^{^{1}}$ LHFI excludes mortgage warehouse purchase loans. 2 Adjusted (non-GAAP) metrics. See Appendix for reconciliation to the closest applicable GAAP metrics.



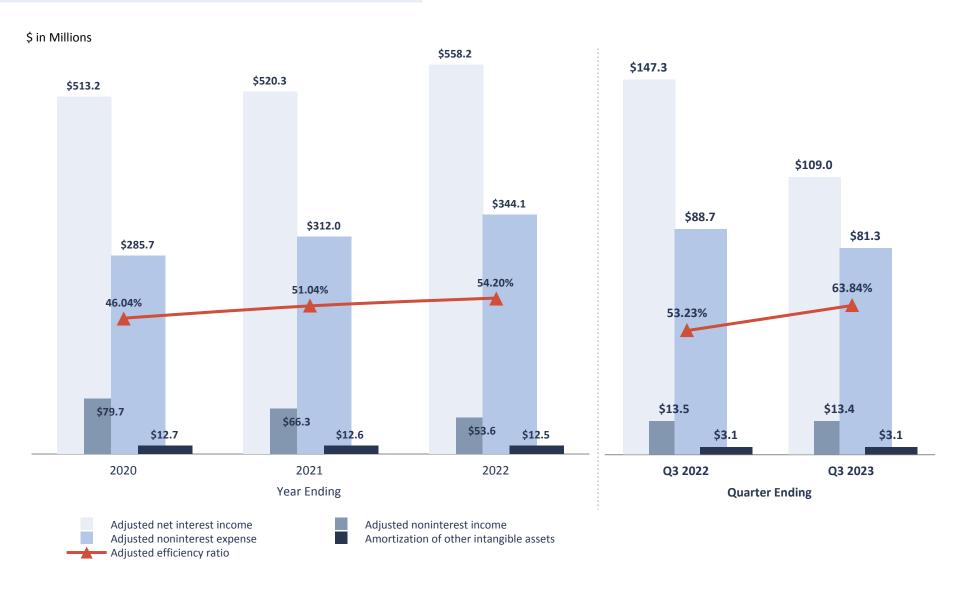
Tangible Book Value Trends



 $^{^{(1)}}$ Adjusted (non-GAAP) metrics. See Appendix for reconciliation to the closest applicable GAAP metrics. $^{(2)}$ Includes a \$53,880 reduction to retained earnings due to the January 1, 2021 CECL adoption



Adjusted Efficiency Ratio Trends (1)



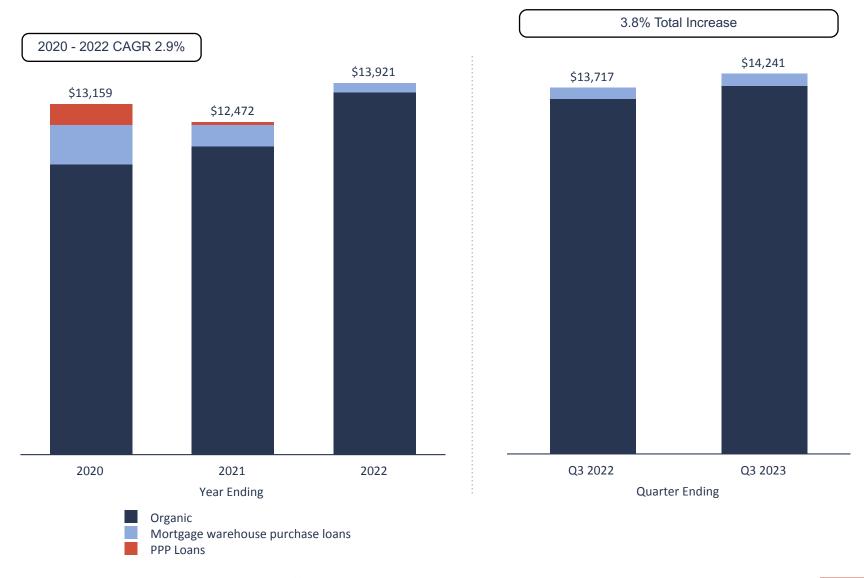
 $^{^{(1)}}$ Adjusted (non-GAAP) metrics. See Appendix for reconciliation to the closest applicable GAAP metrics.





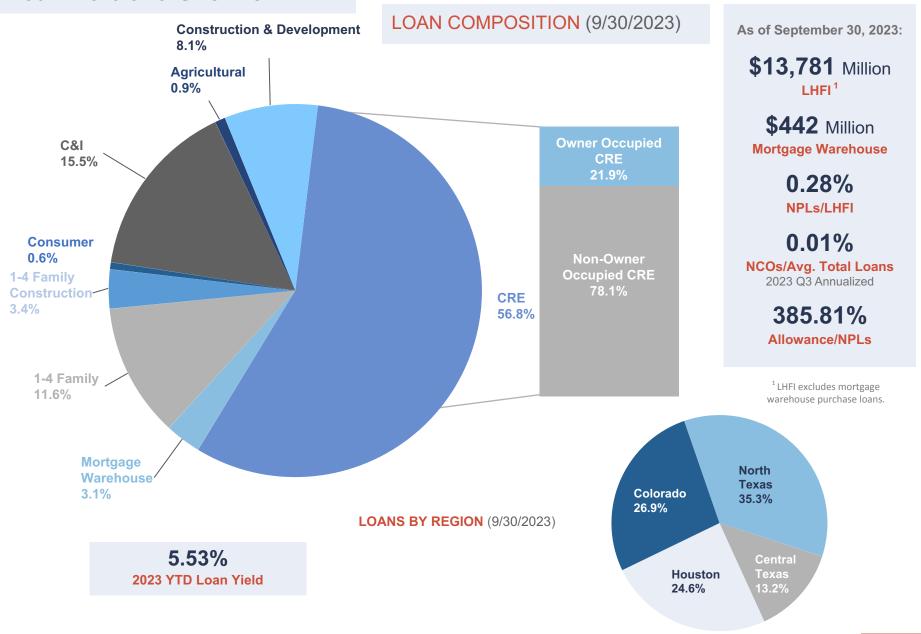
Loan Portfolio Growth

Total Loans by Year and Current Annual Trend (\$ in Millions)(1)





Loan Portfolio Overview

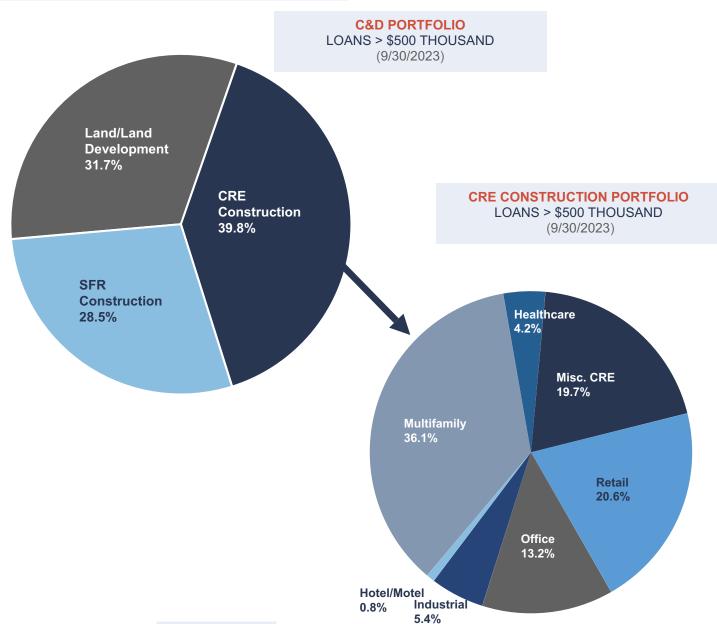


INDEPENDENT
BANK GROUP

NASDAQ: IBTX

10

Construction & Development



As of September 30, 2023:

\$1.6 Billion

C&D Portfolio Size

82%

C&D / Bank Regulatory Capital

97.2%

Loans in IBTX Markets¹

(Texas and Colorado)

\$2.2 Million

Average Loan Size¹

651

C&D Loans¹

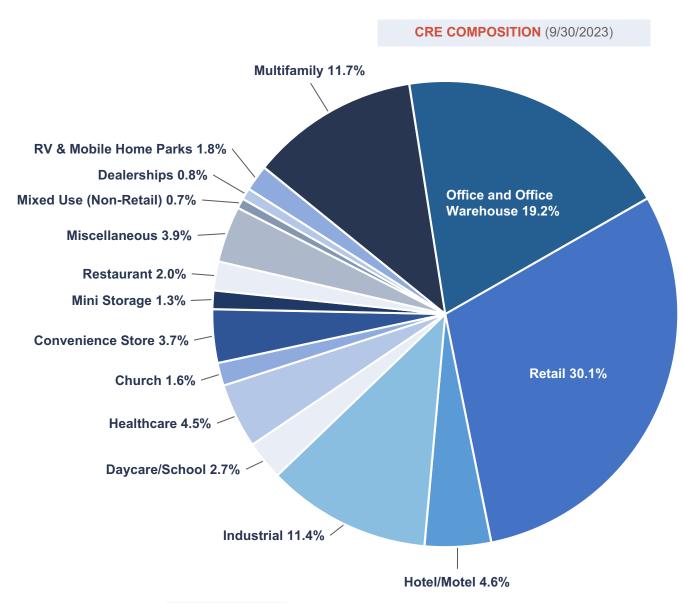
32.6%

Owner Occupied C&D Loans¹

¹Loans > \$500 thousand



Commercial Real Estate



As of September 30, 2023:

\$8.1 Billion CRE Loans

\$32.7 Million

Largest CRE Loan Size

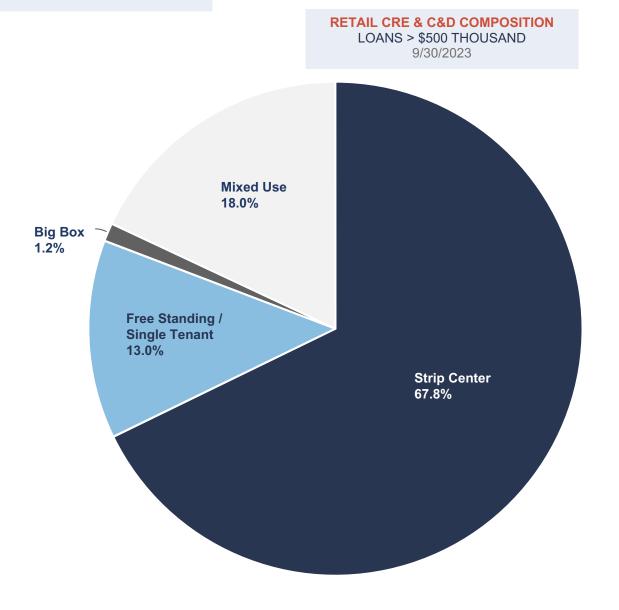
\$1.7 Million

Average CRE Loan Size

21.9% Owner Occupied

12

Retail CRE & C&D



As of September 30, 2023:

\$2.6 Billion

Retail Loan Portfolio Size

\$31.5 Million

Largest Retail Loan

1,067

Total Retail Loans

88.6%

Loans in IBTX Markets

(Texas and Colorado)

\$2.4 Million

Average Loan Size

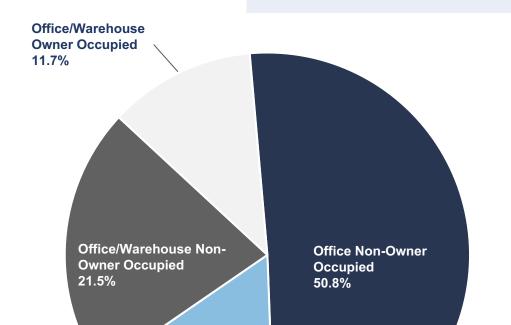
137

Number of Loans >\$5MM

\$10.1 Million

Avg. Size of Loans >\$5MM

Office CRE & C&D



Office Owner Occupied 16.0%

OFFICE CRE & C&D COMPOSITION

9/30/2023

As of September 30, 2023:

\$1.6 Billion

Total Office CRE & C&D

\$23.1 Million

Largest Office Loan

\$1.2 Million

Average Loan Size

27.7%

Owner Occupied

33.2%

Office/Warehouse



Hotel & Motel

We maintain a granular book of hotel loans in our markets, the majority of which are branded, limited/ select service properties in our core markets across Texas and Colorado.

As of September 30, 2023:

\$379.2 Million

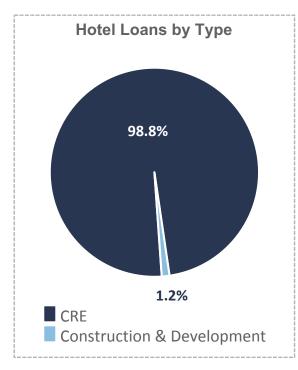
Hotel & Motel Loan Portfolio Size

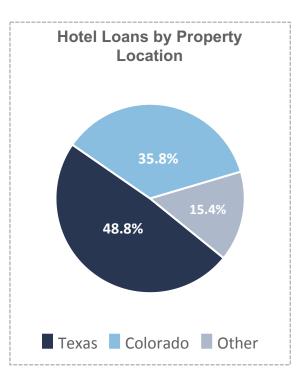
\$5.7 Million

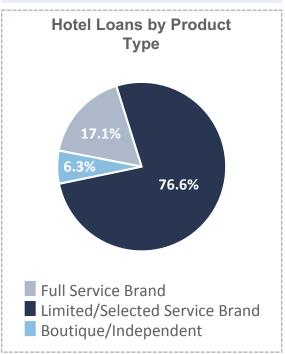
Average Loan Size

50.8%

Average LTV

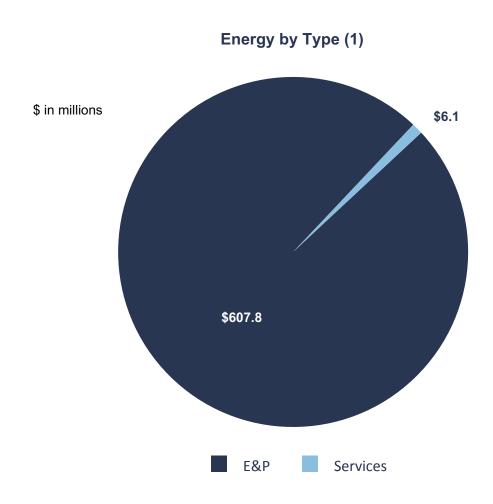








Energy Lending



⁽¹⁾ Energy assets are well-diversified by basin across the United States.

As of September 30, 2023:

\$613.9 Million

Size of Energy Portfolio

99.0% / 1.0%

E&P Loans / Services Loans

1.4%

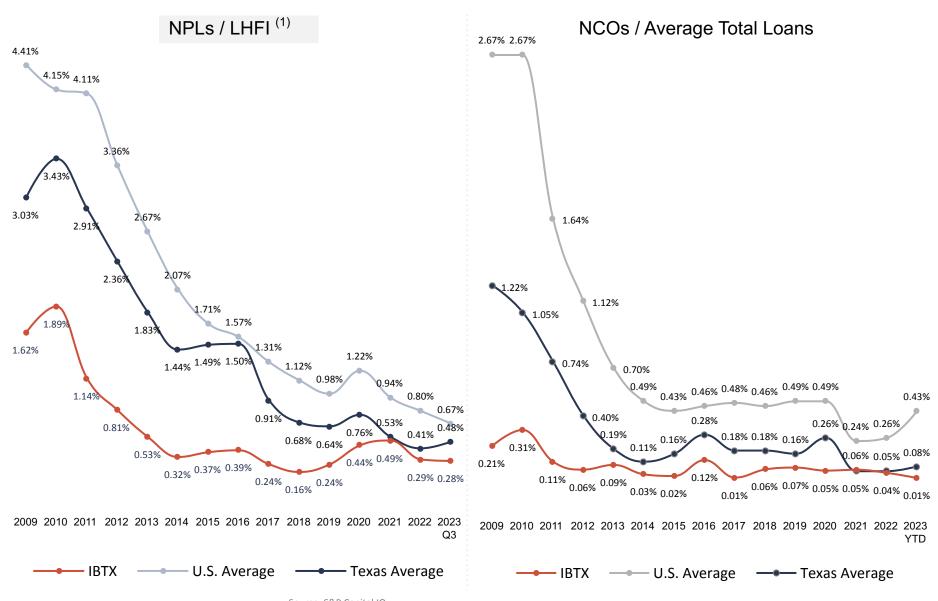
Energy ACL / Energy Loans

4.5%

Energy Loans / Total LHFI



Historically Strong Credit Culture





Source: S&P Capital IQ.

NASDAQ: IBTX

Note: Financial data as of and for the YTD period ended June 30, 2023 for U.S. and Texas banking industry aggregate data and September 30, 2023 for IBTX.

⁽¹⁾ LHFI excludes mortgage warehouse purchase loans.

Provision & Net Charge-offs



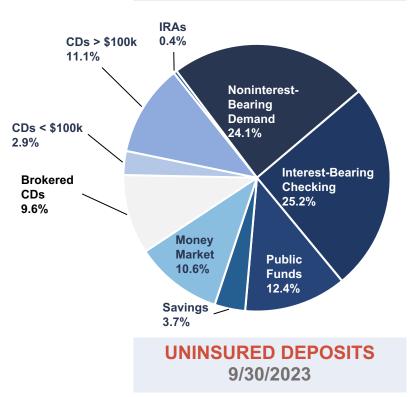


(1) Quarterly metrics are annualized.

18

Deposit Mix, Uninsured Deposits & Pricing



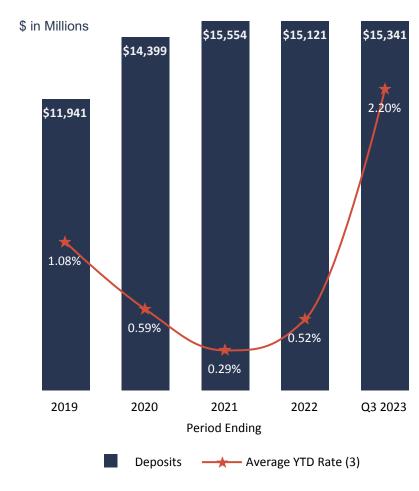


(\$ in Millions)	Total		Ratio (1)	
Uninsured Deposits	\$	6,254	40.8 %	
Adjusted Uninsured Deposits (2)		4,586	29.9	

⁽¹⁾ Calculated as a % of total deposits

NASDAQ: IBTX

DEPOSIT GROWTH VS. AVERAGE RATE

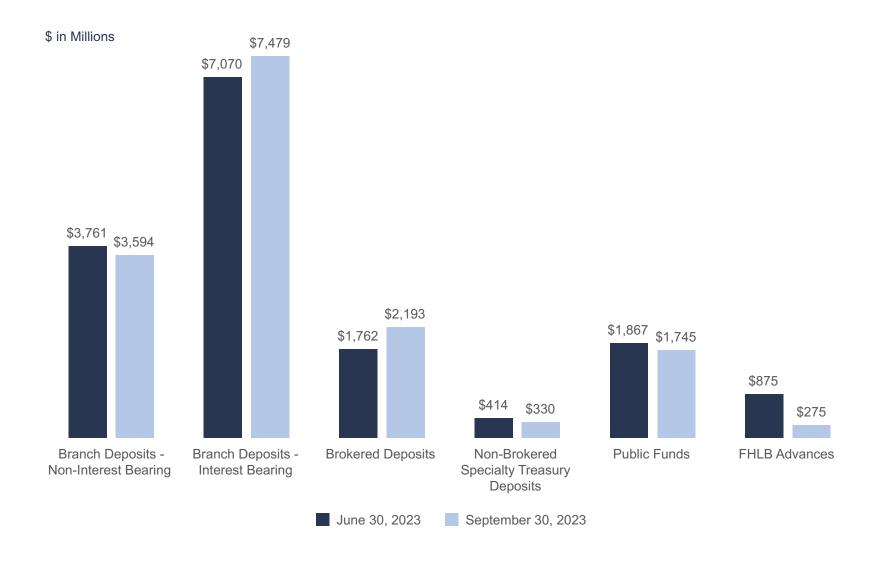


QTD Q3 2023 average rate for interest-bearing deposits: 3.60% Total cost of deposits QTD ⁽³⁾ Q3 2023: 2.69%

⁽²⁾ Excludes \$1,668M of fully collateralized preferred deposits in the public funds portfolio

⁽³⁾ Average rate for total deposits

Funding Vertical Trends

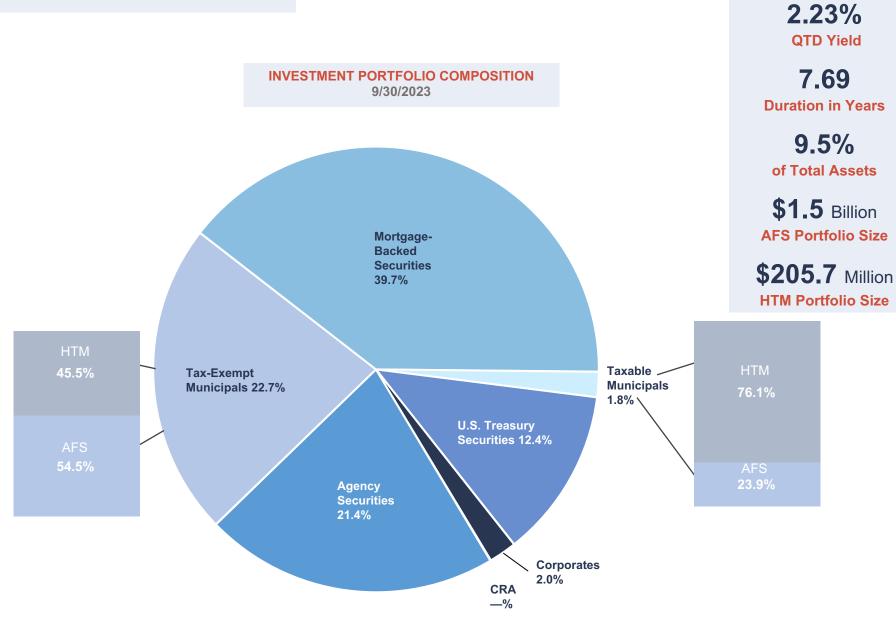




NASDAQ: IBTX

20

Securities Portfolio

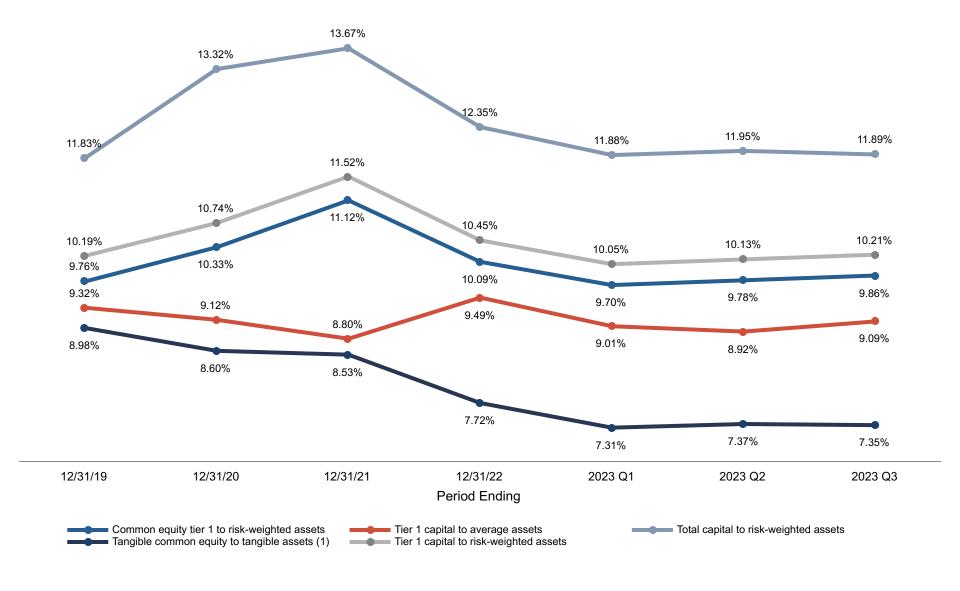




NASDAQ: IBTX

As of September 30, 2023:

Consolidated Capital





Reconciliation of Adjusted Net Income, EPS, Efficiency Ratio and Profitability Ratios – Quarterly Periods

		As of and for the Quarter Ended		
(\$ in thousands except per share data)		September 30, 2023	June 30, 2023	September 30, 2022
Net Interest Income - Reported	(a)	\$109,049	\$113,607	\$147,274
Provision Expense - Reported	(b)	340	220	3,100
Noninterest Income - Reported	(c)	13,646	14,095	13,477
Loss on sale of loans		7	7	_
Loss (gain) on sale and disposal of premises and equipment		56	(354)	101
Recoveries on loans charged off prior to acquisition		(279)	(13)	(60)
Adjusted Noninterest Income	(d)	13,430	13,735	13,518
Noninterest Expense - Reported	(e)	81,334	85,705	91,733
Separation expense (1)		_	_	(2,809)
Economic development employee incentive grant		_	_	1,000
OREO impairment		_	(1,000)	_
Impairment of assets		_	(153)	(1,156)
Acquisition expense (2)		(27)	(27)	(65)
Adjusted Noninterest Expense	(f)	81,307	84,525	88,703
Income Tax Expense - Reported	(g)	8,246	8,700	13,481
Net Income - Reported	(a) - (b) + (c) - (e) - (g) = (h)	32,775	33,077	52,437
Adjusted Net Income (3)	(a) - (b) + (d) - (f) = (i)	\$32,624	\$33,726	\$54,880
Average shares for basic EPS	(j)	41,284,964	41,280,312	41,167,258
Average shares for diluted EPS	(k)	41,381,034	41,365,275	41,253,662
Reported Basic EPS	(h) / (j)	\$0.79	\$0.80	\$1.27
Reported Diluted EPS	(h) / (k)	\$0.79	0.80	1.27
Adjusted Basic EPS	(i) / (j)	0.79	0.82	1.33
Adjusted Diluted EPS	(i) / (k)	0.79	0.82	1.33
EFFICIENCY RATIO				
Amortization of other intangible assets	(I)	\$3,111	\$3,111	\$3,117
Reported Efficiency Ratio	(e - l) / (a + c)	63.75%	64.68%	55.13%
Adjusted Efficiency Ratio	(f - l) / (a + d)	63.84	63.93	53.23
PROFITABILITY (4)				
Total Average Assets	(m)	\$18,520,600	\$18,652,450	\$17,893,072
Total Average Stockholders Common Equity	(n)	2,360,175	2,360,226	2,401,544
Total Average Tangible Common Equity (5)	(o)	1,311,417	1,308,368	1,340,363
Reported Return on Average Assets	(h) / (m)	0.70%	0.71%	1.16%
Reported Return on Average Common Equity	(h) / (n)	5.51	5.62	8.66
Reported Return on Average Common Tangible Equity	(h) / (o)	9.92	10.14	15.52
Adjusted Return on Average Assets (6)	(i) / (m)	0.70	0.73	1.22
Adjusted Return on Average Common Equity (6)	(i) / (n)	5.48	5.73	9.07
Adjusted Return on Tangible Common Equity (6)	(i) / (o)	9.87	10.34	16.24

⁽¹⁾ Separation expenses include severance and accelerated vesting expense for stock awards related to the separation of certain employees. The quarter ended September 30, 2022 reflect payments made due to the separation of an executive officer and also includes \$202 thousand in severance payments and accelerated vesting expense for stock awards related to the dissolution of a Company department.

⁽²⁾ Acquisition expenses includes compensation related expenses for equity awards granted at acquisition.

⁽³⁾ Assumes an adjusted effective tax rate of 20.1%, 20.8% and 20.5%, respectively.

⁽⁴⁾ Quarterly metrics are annualized.

⁽⁵⁾ Excludes average balance of goodwill and net other intangible assets.

⁽⁶⁾ Calculated using adjusted net income.

Supplemental Information – Reconciliation of Non-GAAP Financial Measures (Unaudited)

Reconciliation of Adjusted Net Income, EPS, Efficiency Ratio and Profitability Ratios – Annual Periods

	For the Year Ended Decer			
(\$ in thousands except per share data)		2022	2021	2020
Net Interest Income - Reported	(a)	\$558,208	\$520,322	\$516,446
Unexpected income recognized on credit impaired acquired loans (1)		_	_	(3,209)
Adjusted Net Interest Income	(b)	558,208	520,322	513,237
Provision Expense - Reported	(c)	4,490	(9,000)	42,993
Noninterest Income - Reported	(d)	51,466	66,517	85,063
Loss (gain) on sale of loans		1,844	(56)	(356)
(Gain) loss on sale of other real estate		_	(63)	36
Gain on sale of securities available for sale		_	(13)	(382)
Loss (gain) on sale and disposal of premises and equipment		494	304	(370)
Recoveries on loans charged off prior to acquisition		(192)	(381)	(4,312)
Adjusted Noninterest Income	(e)	53,612	66,308	79,679
Noninterest Expense - Reported	(f)	358,889	313,606	306,134
Separation expense ⁽²⁾		(11,046)	_	_
Economic development employee incentive grant		1,000	_	_
OREO impairment		_	_	(784)
Impairment of assets		(4,442)	(124)	(462)
COVID-19 expense (3)		_	(614)	(1,915)
Acquisition expense ⁽⁴⁾		(300)	(900)	(17,294)
Adjusted Noninterest Expense	(g)	344,101	311,968	285,679
Income Tax Expense - Reported	(h)	50,004	57,483	51,173
Net Income - Reported	(a) - (c) + (d) - (f) - (h) = (i)	196,291	224,750	201,209
Adjusted Net Income ⁽⁵⁾	(b) - (c) + (e) - (g) = (j)	\$209,747	\$225,893	\$210,017
Average shares for basic EPS	(k)	41,710,829	43,070,452	43,116,965
Average shares for diluted EPS	(1)	41,794,088	43,129,237	43,116,965
Reported Basic EPS	(i) / (k)	\$4.71	\$5.22	\$4.67
Reported Diluted EPS	(i) / (l)	4.70	5.21	4.67
Adjusted Basic EPS	(j) / (k)	5.03	5.24	4.87
Adjusted Diluted EPS	(j) / (l)	5.02	5.24	4.87
EFFICIENCY RATIO				
Amortization of other intangible assets	(m)	\$12,491	\$12,580	\$12,671
Reported Efficiency Ratio	(f - m) / (a + d)	56.82%	51.30%	48.79%
Adjusted Efficiency Ratio	(g - m) / (b + e)	54.20	51.04	46.04
PROFITABILITY				
Total Average Assets	(n)	\$18,009,090	\$18,558,168	\$16,357,736
Total Average Stockholders Common Equity	(o)	2,442,315	2,536,658	2,435,474
Total Average Tangible Common Equity ⁽⁶⁾	(p)	1,379,603	1,461,400	1,347,584
Reported Return on Average Assets	(i) / (n)	1.09%	1.21%	1.23%
Reported Return on Average Common Equity	(i) / (o)	8.04	8.86	8.26
Reported Return on Average Common Tangible Equity	(i) / (p)	14.23	15.38	14.93
Adjusted Return on Average Assets ⁽⁷⁾	(j) / (n)	1.16	1.22	1.28
Adjusted Return on Average Assets ⁽⁷⁾ Adjusted Return on Average Common Equity ⁽⁷⁾ Adjusted Return on Tangible Common Equity ⁽⁷⁾	(j) / (n) (j) / (o)	1.16 8.59	1.22 8.91	1.28 8.62

⁽¹⁾ This is not applicable starting in 2021 under the adoption of CECL.

cleaning supplies.

⁽²⁾ Separation expenses include severance and accelerated vesting expense for stock awards related to the separation of certain employees. The year ended December 31, 2022 reflects a reduction in workforce due to the restructuring of certain departments and business lines, payments made due to the separation of executive officers and payments made related to the dissolution of a Company department.

⁽³⁾ COVID-19 expense includes expenses for COVID testing kits, vaccination incentive bonuses, and personal protection and

⁽⁴⁾ Acquisition expenses includes compensation related expenses for equity awards granted at acquisition and for 2020 also includes legal, accounting and advisory services, as well as data processing conversion costs and contract termination costs related to acquisition of other banks.

⁽⁵⁾ Assumes an adjusted effective tax rate of 20.3%, 20.4% and 20.5%, respectively.

⁽⁶⁾ Excludes average balance of goodwill and net other intangible assets and preferred stock.

⁽⁷⁾ Calculated using adjusted net income.

APPENDIX Supplemental Information – Reconciliation of Non-GAAP Financial Measures (Unaudited)

Reconciliation of Tangible Common Equity to Tangible Assets and Tangible Book Value Per Common Share – Quarterly Periods

(\$ in thousands, except per share information)	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
Tangible Common Equity					
Total common stockholders equity	\$2,332,098	\$2,353,042	\$2,350,857	\$2,385,383	\$2,354,340
Adjustments:					
Goodwill	(994,021)	(994,021)	(994,021)	(994,021)	(994,021)
Other intangible assets, net	(53,666)	(56,777)	(59,888)	(62,999)	(66,110)
Tangible Common Equity	\$1,284,411	\$1,302,244	\$1,296,948	\$1,328,363	\$1,294,209
Tangible Assets					
Total Assets	\$18,519,872	\$18,719,802	\$18,798,354	\$18,258,414	\$17,944,493
Adjustments:					
Goodwill	(994,021)	(994,021)	(994,021)	(994,021)	(994,021)
Other intangible assets, net	(53,666)	(56,777)	(59,888)	(62,999)	(66,110)
Tangible Assets	\$17,472,185	\$17,669,004	\$17,744,445	\$17,201,394	\$16,884,362
Common shares outstanding	41,284,003	41,279,460	41,281,904	41,190,677	41,165,006
Tangible Common Equity To Tangible Assets	7.35%	7.37%	7.31%	7.72%	7.67%
Book value per common share	\$56.49	\$57.00	\$56.95	\$57.91	\$57.19
Tangible book value per common share	\$31.11	\$31.55	\$31.42	\$32.25	\$31.44

APPENDIX polemental Information – Reconciliation of Non-GAAP Financial Measures (Unaudited)

Supplemental Information – Reconciliation of Non-GAAP Financial Measures (Unaudited) Reconciliation of Tangible Common Equity to Tangible Assets and Tangible Book Value Per Common Share – Annual Periods

(\$ in thousands, except per share information)	December 31, 2022	December 31, 2021	December 31, 2020	December 31, 2019	December 31, 2018
Tangible Common Equity					
Total common stockholders equity	\$2,385,383	\$2,576,650	\$2,515,371	\$2,339,773	\$1,606,433
Adjustments:					
Goodwill	(994,021)	(994,021)	(994,021)	(994,021)	(721,797)
Other intangible assets, net	(62,999)	(75,490)	(88,070)	(100,741)	(45,042)
Tangible Common Equity	\$1,328,363	\$1,507,139	\$1,433,280	\$1,245,011	\$839,594
Tangible Assets					
Total Assets	\$18,258,414	\$18,732,648	\$17,753,476	\$14,958,207	\$9,849,965
Adjustments:					
Goodwill	(994,021)	(994,021)	(994,021)	(994,021)	(721,797)
Other intangible assets, net	(62,999)	(75,490)	(88,070)	(100,741)	(45,042)
Tangible Assets	\$17,201,394	\$17,663,137	\$16,671,385	\$13,863,445	\$9,083,126
Common shares outstanding	41,190,677	42,756,234	43,137,104	42,950,228	30,600,582
Tangible Common Equity To Tangible Assets	7.72%	8.53%	8.60%	8.98%	9.24%
Book value per common share	\$57.91	\$60.26	\$58.31	\$54.48	\$52.50
Tangible book value per common share	\$32.25	\$35.25	\$33.23	\$28.99	\$27.44