



Q2 AND 1H 2021 FINANCIAL AND OPERATIONAL RESULTS (IFRS)

AGENDA

HIGHLIGHTS, FINANCIALS

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DISCLAIMER

This presentation contains forward-looking statements concerning the financial condition, results of operations and businesses of Gazprom Neft and its consolidated subsidiaries

All statements other than statements of historical facts are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that may cause actual results, performance or events to differ materially from those expressed or implied in these statements.

Forward-looking statements include, among other things, statements concerning the potential exposure of Gazprom Neft to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "objectives", "outlook", "probably", "project", "will", "seek", "target", "risks", "goals", "should" and similar terms and phrases.

There are a number of factors that can affect the future operations of Gazprom Neft and can cause those results to differ materially from those expressed in the forward-looking statements included in this presentation, including (without limitation):

- a) price fluctuations in crude oil and oil products
- b) changes in demand for the Company's products
- c) currency fluctuations
- d) drilling and production results
- e) reserve estimates
- f) loss of market and industry competition
- g) environmental and physical risks
- h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions
- i) economic and financial market conditions in various countries and regions
- j) political risks, project delays or advancements, approvals and cost estimates
- k) changes in trading conditions

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Q2 AND 1H 2021 HIGHLIGHTS



1H 2021 FINANCIAL PERFORMANCE

- Revenue: **₽1,338 billion (+46.6% y-o-y)**
- Adjusted EBITDA*: **₽435 billion (+138.8% y-o-y)**
- Net income: **₽217 billion**

OPERATIONAL PROGRESS IN 1H 2021

- Hydrocarbon production: **1H 2020 level**
- Refining volumes up **5.9%** y-o-y (mt)

2Q 2021 VS 1Q 2021

- Revenue up **19%**
- Adjusted EBITDA up **24.5%**, net income up **58.1%**
- Hydrocarbon production up **1.2%** (mtoe)
- Refining volumes up **7%** (mt)

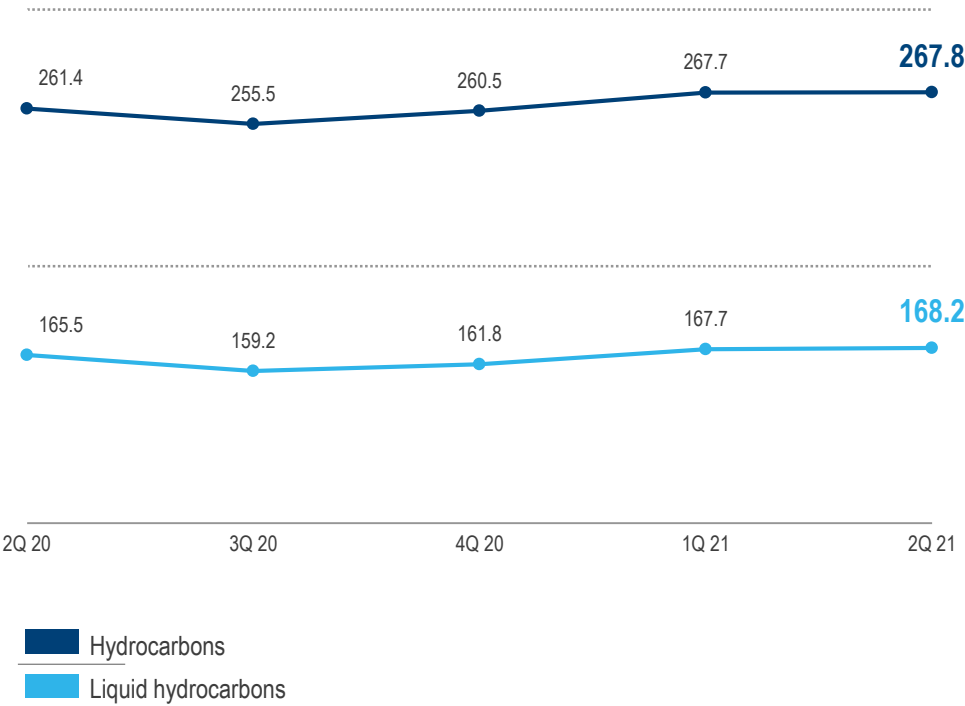
* Including GPN share in EBITDA of associates and joint ventures

EXPLORATION AND PRODUCTION

CREATING ADDITIONAL ASSET VALUE THROUGH EFFECTIVE PARTNERSHIP AND NEW PROJECT DEVELOPMENT

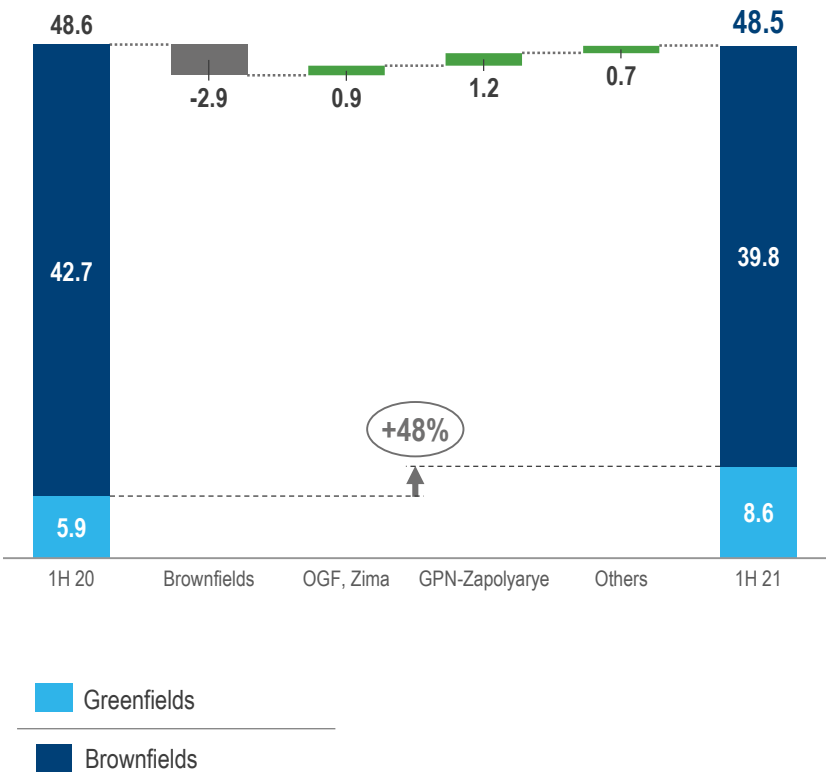
THE MOST EFFECTIVE USE OF OPPORTUNITIES TO INCREASE PRODUCTION UNDER THE OPEC+ AGREEMENT

DAILY HYDROCARBON PRODUCTION (THOUSAND TOE PER DAY)



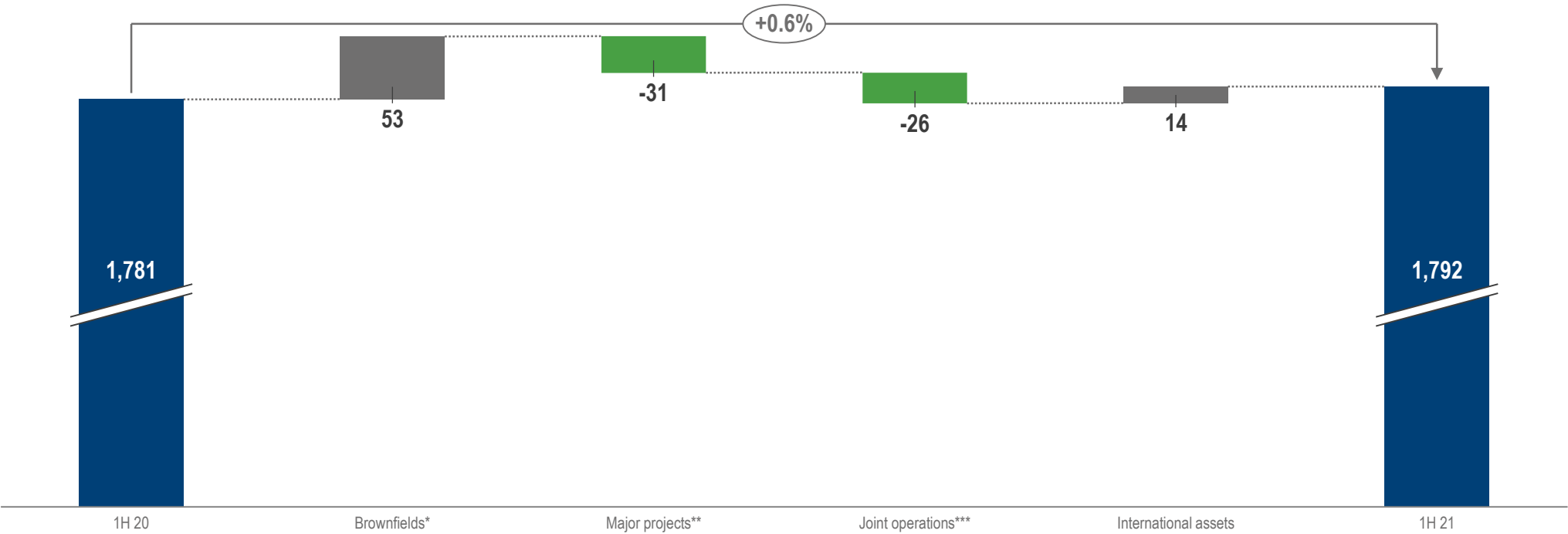
Percentage changes may differ from the calculated figures and values may not sum to total due to rounding

PRODUCTION GROWTH FACTORS (MTOE)



EFFECTIVE WELL-STOCK MANAGEMENT HAS KEPT UNIT COSTS AT THE SAME LEVEL AS LAST YEAR

Operating expenses (RUB/toe)



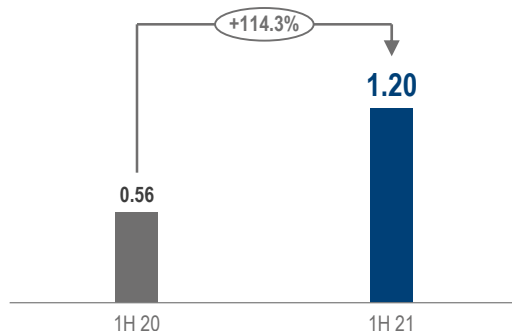
* Noyabrskneftegas, Khantos, Vostok, Orenburg, GPN Yamal
** Prirazlomnoye, Zapolyarye, Meretoyakhaneftgaz, OGF, Zima
*** Tomskneft, SPD (proportionally consolidated companies)

Values may not sum to total due to rounding

OPERATIONS AT NEW ASSETS – KEY HIGHLIGHTS

Hydrocarbon production (mtoe)

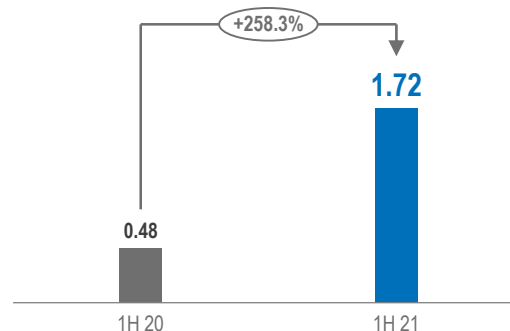
The Zima project



Key events in 1H 2021

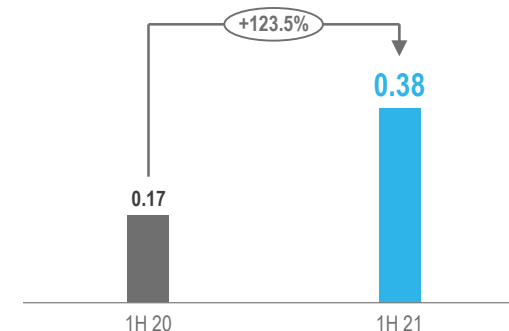
- Geological prospecting has delivered a 20% increase in reserves initially in place, to 550 million tonnes of oil
- The cluster wells commissioning method has been tested, expected result: 5% reduction in capital cost of each well, 3 days reduction in well drilling cycle
- The power-supply service for blockchain-technology computer modules has increased to 2 MW
- Transition towards horizontal well completion using a two-column design
- “Digital drilling” technologies are being deployed

The oil-rims project



- The first phase of a 3.3 MW-capacity energy centre has been commissioned at the Pestsovoye OGCF
- Drilling of 26 wells is now complete at the Pestsovoye and En-Yakhinskoye OGCFs, with 18 exploratory wells being transferred to operating well stock
- The Chayandynskoye OGCF pressure pipeline (to feed oil into the ESPO trunk pipeline system) has been commissioned
- Pilot work and drilling continued at the Kharasaveyskoye, Bovanenkovskoye fields and the Urengoyevskoye OGCF

The Tazovsky project



- Oil is now being transported from cluster pads to an oil and gas treatment plant for onward commercial delivery into the Transneft PJSC system
- Gas is now being delivered into the Gazprom PJSC system
- Construction and commissioning of infield infrastructure at the Tazovskoye OGCF is now complete, together with first-stage layout and installation of cluster pads
- Construction of residential and social facilities at the field (shift accommodation and more) is coming to an end

A NEW PRODUCTION CLUSTER IN THE YAMALO-NENETS AUTONOMOUS OKRUG

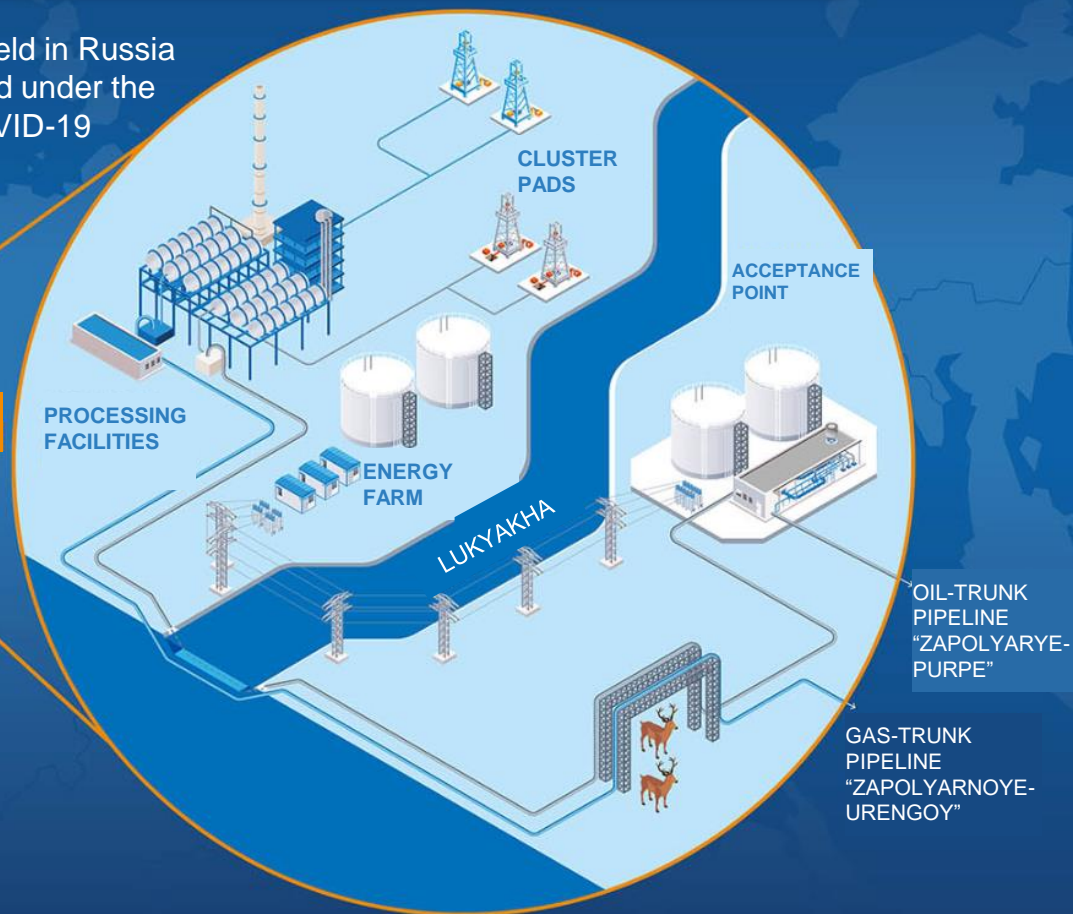
Gazprom Neft has begun commercial hydrocarbon production at the Tazovskoye field in the north of the Yamalo-Nenets Autonomous Okrug

This is **the first** oil and gas field in Russia to have infrastructure installed under the severe constraints of the COVID-19 pandemic

SALEKHARD

TAZOVSKOYE OILFIELD

YAMALO-NENTS AUTONOMOUS OKRUG



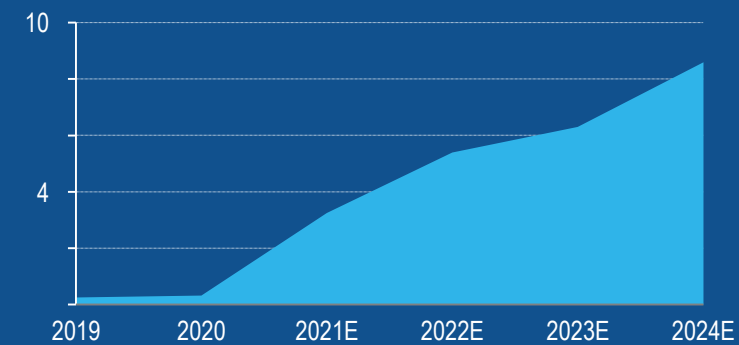
Geological reserves

~419 | mt of oil ~225 | bcm of gas

Oil and gas treatment plant capacity

1.7 | mt of oil 8 | bcm of gas

Hydrocarbon production, mtoe



COMPLEX TECHNOLOGICAL PROJECTS ARE MADE POSSIBLE BY JOINING WITH PARTNERS IN SHARING EXPERIENCE AND SKILLS



Gazprom Neft and NOVATEK have established a joint venture for offshore operations in the Arctic

NOVATEK has acquired a 49% interest in the charter capital of Gazprom Neft subsidiary Gazpromneft-Sakhalin, which holds geological prospecting, exploration and development rights at the Severo-Vrangelievsky block. Gazprom Neft's interest in the joint venture will be 51%

Gazprom Neft and TATNEFT are developing enhanced oil recovery (EOR) technologies

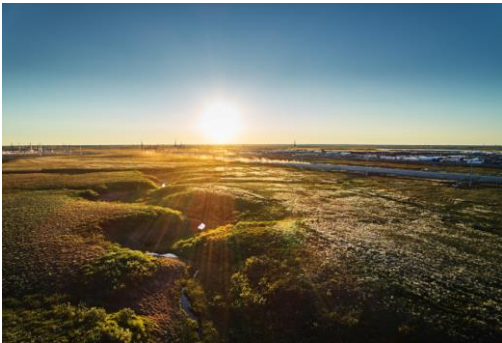
- technological test sites to be established at Gazprom Neft's and TATNEFT's assets in Western Siberia and the Prizhvol'sky Federal District
- joint investigations to be undertaken on using surfactants and polymers (polymer and chemical flooding) in EOR operations



Gazprom Neft and Shell are extending cooperation in upstream, technology, and in renewable energy

- scope for deploying carbon capture, utilisation and storage (CCUS) solutions at JV assets
- scope for deploying natural-gas steam-reforming hydrogen-production solutions (with carbon-capture)
- options for extending technological cooperation in developing hard-to-recover reserves

A CUTTING-EDGE APPROACH TO ENVIRONMENTAL MONITORING



A solar-powered geo-seismic monitoring system for underground APG storage has been successfully commissioned at the Zapadno-Messoyakhskoye field

1,600

highly sensitive recorders

16 sq. km

network coverage

KEY FUNCTIONS ARE TO:

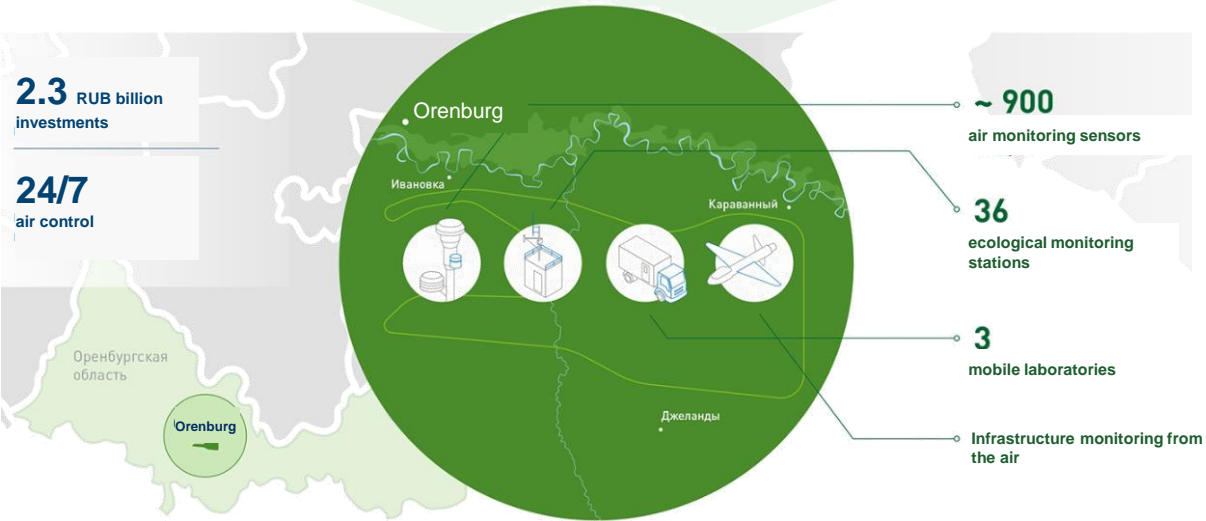
- monitor the gas distribution process within the natural reservoir
- control reservoir pressure within the storage facility
- preserve the integrity of the oil rim for subsequent development
- refine the geological model of the area as a whole
- ensure safety in injecting APG into the gas cap



Gazprom Neft has joined the Hydrogen Technology Valley consortium's Industrial Partners' Council

The company will be involved in projects to develop technologies for producing, transporting, storing and using hydrogen, and for carbon dioxide recovery (carbon capture)

Gazprom Neft is expanding its environmental monitoring system using state-of-the-art ecological monitoring stations in the Orenburg Oblast

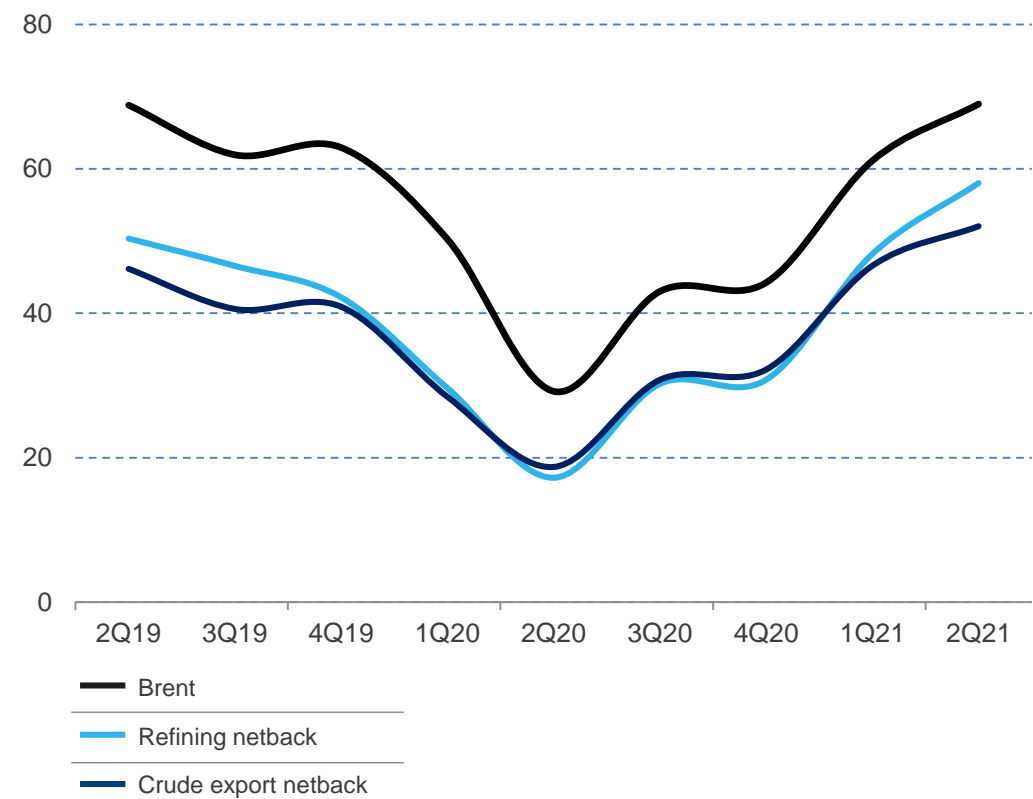


DOWNSTREAM

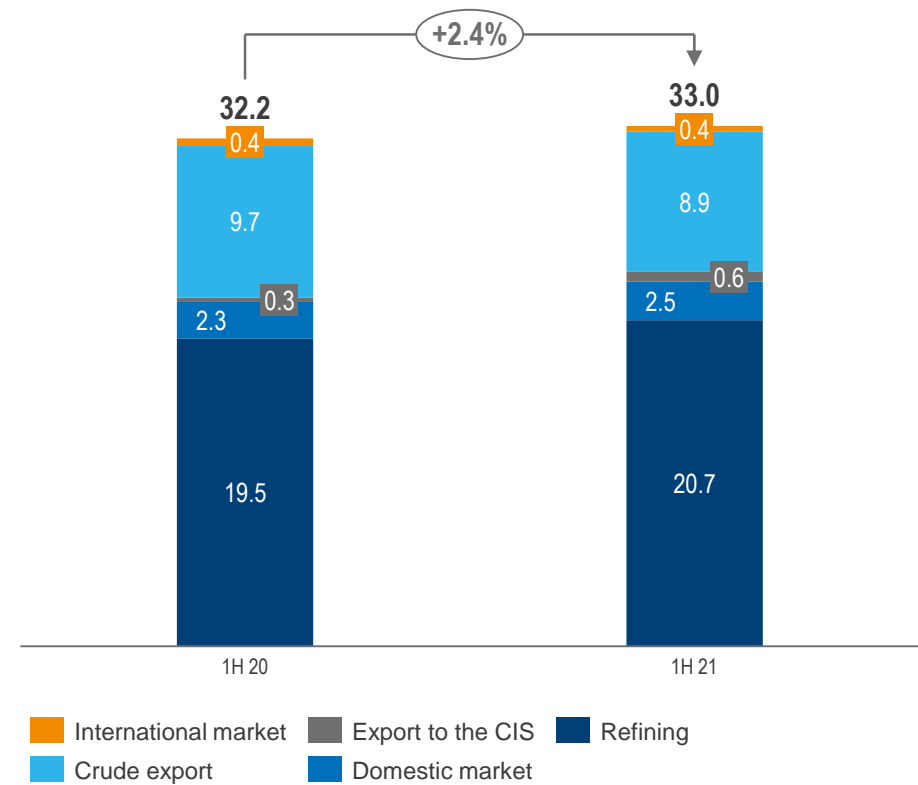
HIGHER Y-O-Y REFINING VOLUMES ARE DUE TO RECOVERING DEMAND FOLLOWING THE GRADUAL EASING OF RESTRICTIONS UNDER THE COVID-19 PANDEMIC

PRICING ENVIRONMENT RECOVERY

Crude price and average netbacks (\$/bbl)



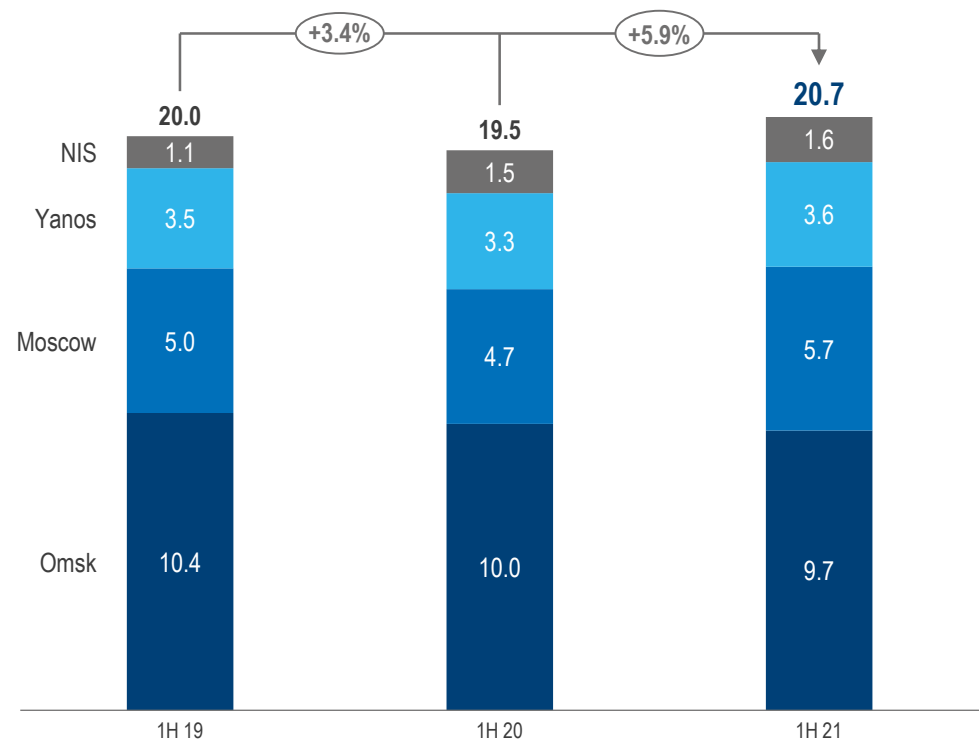
Crude mix (mt)



Percentage changes may differ from the calculated ones and the values may not converge in the totals due to rounding

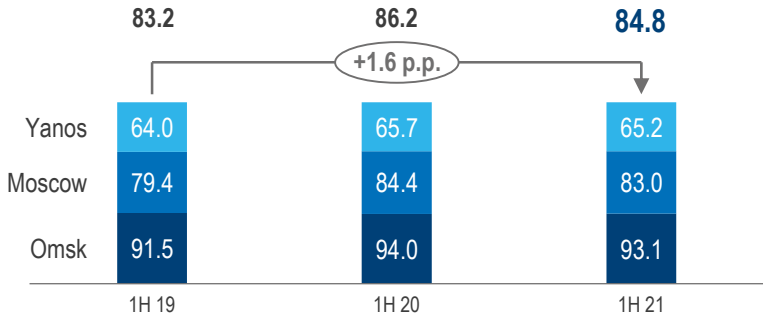
RECOVERING DEMAND AND HIGHER PRICES FOR PETROLEUM PRODUCTS HAVE LED TO AN INCREASE IN REFINING VOLUMES

Refining throughput (mt)

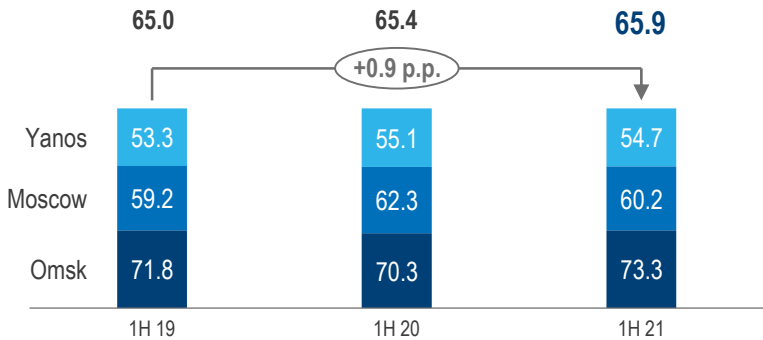


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Refining depth in Russia* (%)

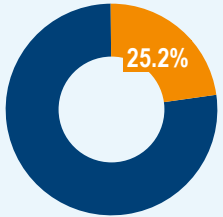
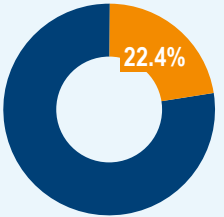
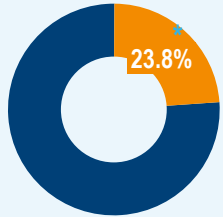


Light product yield in Russia* (%)



* At the company's refineries

THE COMPANY IS INCREASING ITS MARKET SHARE IN PREMIUM SALES CHANNELS

	Aviation	Bunkering	Lubricants	Bitumens
Premium sales in 1H 2021	1.19 mt	0.83 mt	0.17 mt	0.29 mt
Market share in Russia	 <p>25.2%</p> <p>-1.7 p.p. y-o-y</p>	 <p>22.4%</p> <p>+1.5 p.p. y-o-y</p>	 <p>23.8%</p> <p>+0.1 p.p. y-o-y</p>	The market leader in premium bitumens sales
Key events	<ul style="list-style-type: none"> The number of airports at which the company has a presence has increased to 321 across 71 countries, including Russia (+27 in 1H 2021) GPN-Aero has begun selling JET-A1 fuel for the first time, following roll-out of the production line at the Omsk Refinery Development of the company's own blockchain-based Smart Fuel digital platform remains ongoing, saving time in settlements between airlines and fuel suppliers 	<ul style="list-style-type: none"> GPN-Marine Bunker has won a competitive tender to supply environmentally-friendly marine fuel to the Norilsk Nickel fleet in the ports of Murmansk and Archangelsk Production of a RMG hybrid ultra-low-sulphur (under 0.5%) fuel has been launched at the Moscow Refinery, with the first consignment being shipped to supply Arctic projects Agreements have been signed to supply the Irtysh Shipping Company and Ob-Irtysh River Shipping Company (key shipping companies operating on the Irtysh river) with high-margin low-viscosity marine fuel 	<ul style="list-style-type: none"> Formula-pricing tenders have been won on supplying more than 8,000 tonnes of packaged and bulk-volume lubricants to major metallurgy companies (Severstal, NLMK Goup, PJSC Magnitogorsk Iron and Steel Works) Gazpromneft-Lubricants motor oils developed from the company's proprietary Group III base oils have been approved by Volkswagen Two new G-Profi Expert Centre service stations have been opened, providing services at major industrial enterprises 	<ul style="list-style-type: none"> The first consignment of roll-fed BRIT polymer-bitumen waterproof roofing material has been despatched Bitumen products have started being used on German highways A BRIT protective-restorative compound has been used on the F1 racetrack in Sochi

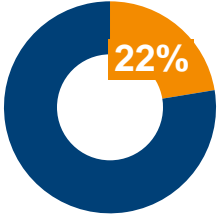
* Pre-packaged oils and lubricants in the Russian Federation – market share

OPTIMISATION OF ECO-FRIENDLY MARINE FUELS LOGISTICS

1H 2021 OUTCOMES

0.8 mt

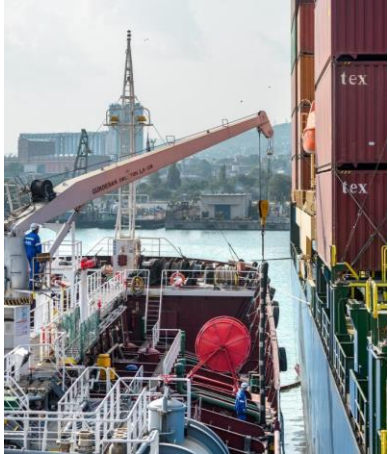
sales volume (production and blending at the Omsk and Moscow refineries and fuel terminals of Gazpromneft Marine Bunker)



meeting the needs of the Russian shipping market

Specialists of the Omsk refinery has developed the technology of production of eco-friendly marine fuel from hydrotreated vacuum gas oil of catalytic cracking

The formulation of the new brand includes an additive that reduces the flow temperature and prevents the settling of paraffins in the marine fuel



In 2021, the eco-friendly marine fuel production technology was replicated at the Moscow refinery

The first batch in 2021

10,000 tonnes

shipped to consumers in the port of St. Petersburg

Plan up to 2021-end

100,000 tonnes

production of in-house hybrid marine fuel

THE INDUSTRIAL INNOVATIONS CENTRE IS ESTABLISHED TO SUPPORT STRATEGIC GOALS ACHIEVEMENT IN INNOVATION AND TECHNOLOGICAL ADVANCEMENT

The Gazprom Neft Industrial Innovations Centre – key areas of activity

49 new projects

R&D programme in 2021

Catalysts and refining

Optimising refining technologies and new-generation and new kinds of catalysts

- Second-generation catalysts
- GIP-15 catalysts
- Oligomerization catalysts
- Hydrotreatment catalysts (gasoline cat-cracking)
- Vacuum residue hydro-refining (residual asphalt hydro-refining)

Petrochemicals and specialist chemicals

Proprietary petrochemical and fine-chemical technologies

- Benzene-derived antioxidants
- Fuel additives
- Cetane-booster additives
- Cetane-enhancing additives
- Pseudocumol and TMA (trimellitic dianhydride)
- C2–C4 monetisation
- Methyl ketone, propanol

Cross-division projects

- Surfactants in chemical EOR
- Butane as a reagent in production
- Specialist polymers in production

Green R&D and new businesses

Proprietary decarbonisation technologies and bio-technologies

- Blue hydrogen
- CO2 conversion to chemicals
- Second-generation biofuels
- Biodegradable plastics
- Plastic waste recycling

Key objectives of Gazpromneft-Industrial Innovations:

- **developing** an innovative technology strategy
- **searching for and analysing** technologies, solutions and partners; ecosystem development
- **generating, evaluating and adopting** new R&D projects
- **managing** in-house and third-party R&D
- **developing** an integrated and cohesive R&D project management system
- **developing** an in-house laboratory and pilot-testing complex
- **engineering** developed R&D technologies

Key development objectives achieved:

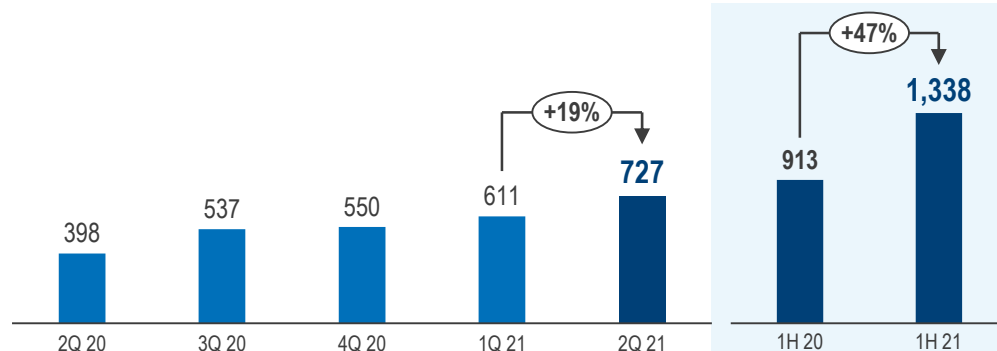
- **Resident status secured** at the Novoorlovskaya SEZ, St Petersburg
- **Construction** of a laboratory and pilot-testing complex at the SEZ has begun
- **2021 R&D KPIs approved:** 6 laboratories, 8 pilot complexes, 4 pilot tests, 2 deployments

FINANCIALS

COMMITMENT TO STRATEGIC PRIORITIES WHILE MAINTAINING FOCUS ON FINANCIAL SUSTAINABILITY

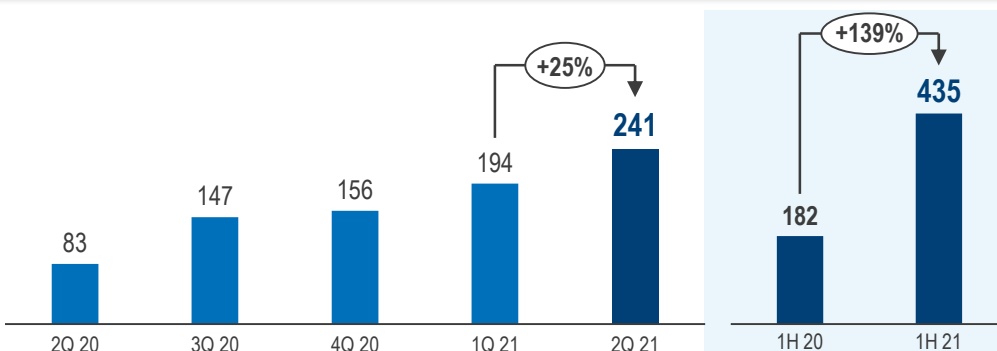
RISING OIL AND PETROLEUM PRODUCT PRICES HAVE IMPROVED THE COMPANY'S FINANCIAL PERFORMANCE

Revenue
(RUB bln)



- Revenue is up **47%** y-o-y and **19%** q-o-q mainly due to the oil and petroleum products prices growth on the international and domestic markets, as well as higher petroleum products sales on the domestic market

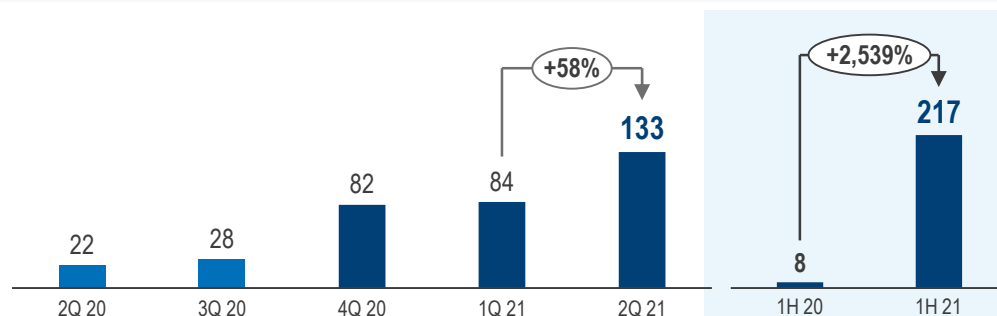
Adjusted EBITDA*
(RUB bln)



- Adjusted EBITDA increased by **139%** y-o-y mainly due to the oil and petroleum products prices growth
- The **25%** q-o-q growth in adjusted EBITDA mainly results from an increase in hydrocarbon production and refining volumes

* Adjusted EBITDA includes the share of EBITDA of associated and jointly controlled companies

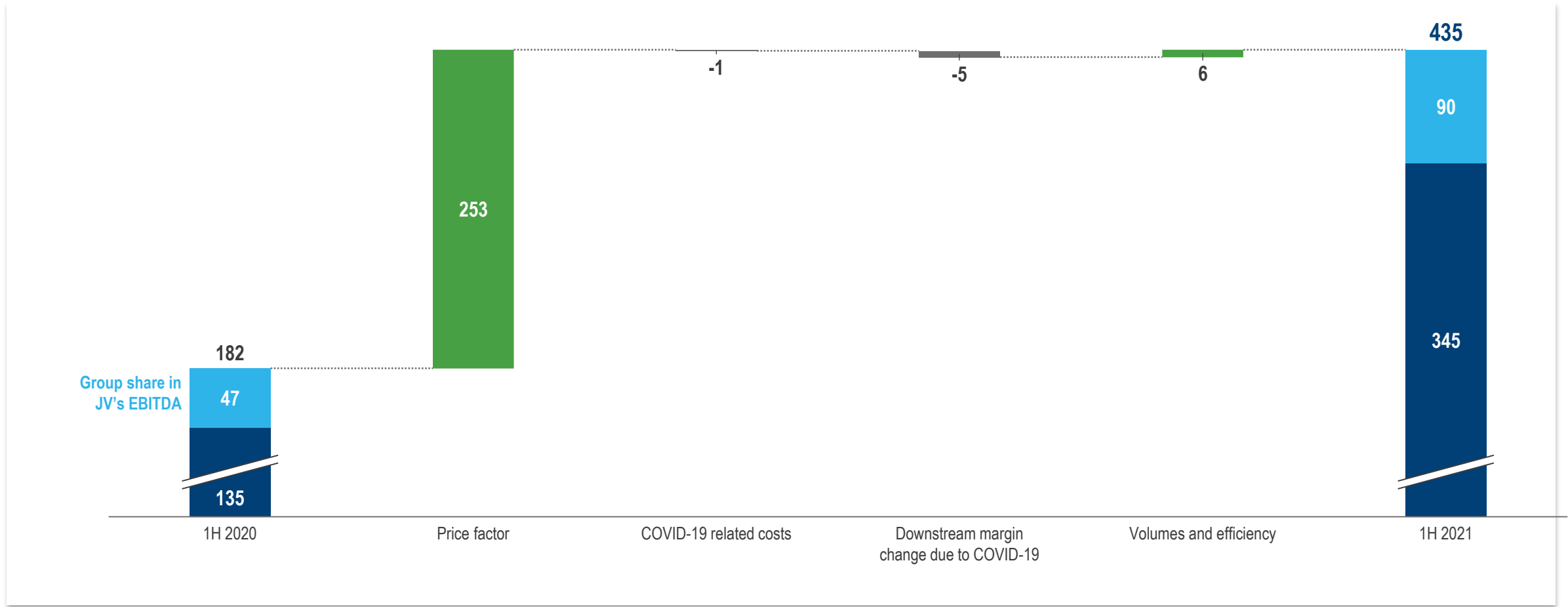
Net income
(RUB bln)



- The y-o-y and **58%** q-o-q increase in net income attributable to Gazprom Neft shareholders is mainly due to EBITDA increase and the positive rouble ex-rates changes during Q2 and 1H 2021

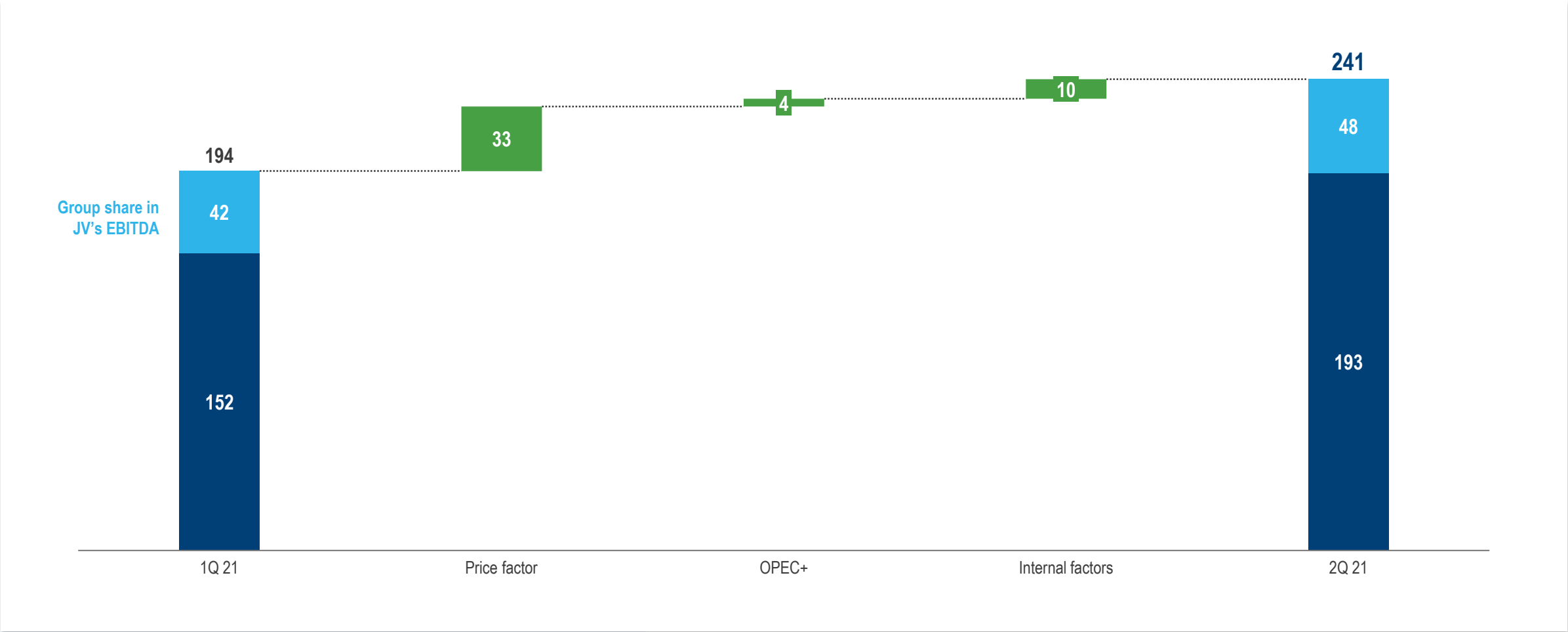
The values may not converge in the totals due to rounding

ADJUSTED EBITDA* RECONCILIATION 1H 2021 VS 1H 2020 (RUB BILLION)



* Adjusted EBITDA includes the share of EBITDA of associated and jointly controlled companies
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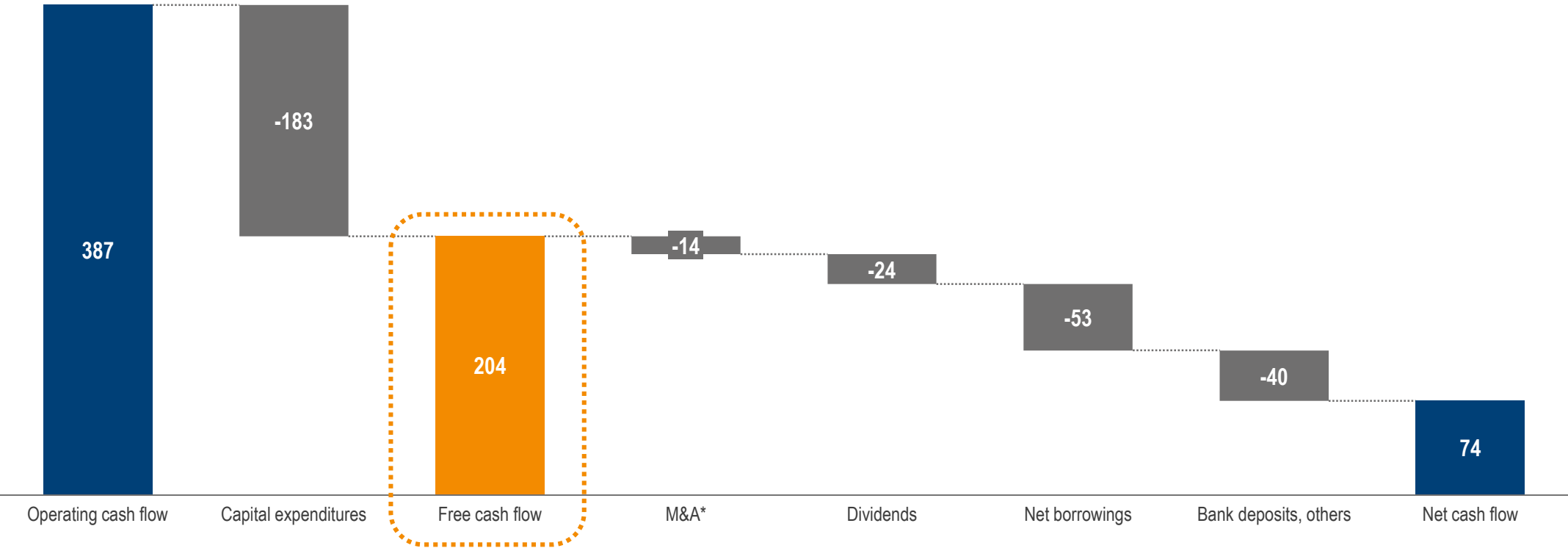
ADJUSTED EBITDA* RECONCILIATION 2Q 2021 VS 1Q 2021 (RUB BILLION)



* Adjusted EBITDA includes the share of EBITDA of associated and jointly controlled companies
The values may not converge in the totals due to rounding

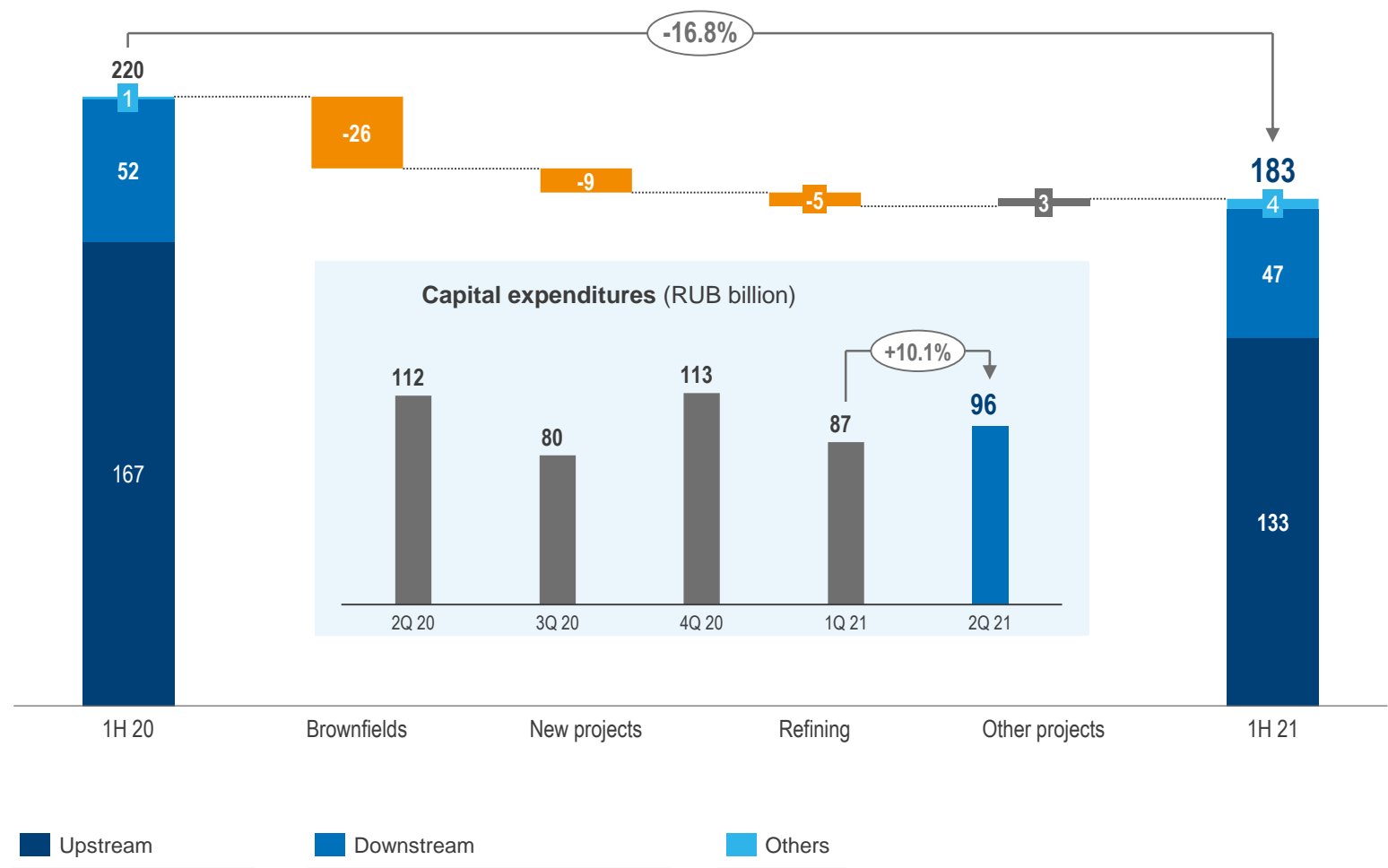
RECOVERING OPERATING CASH FLOW COUPLED WITH FLEXIBLE CAPEX MANAGEMENT SUPPORTED POSITIVE FREE CASH FLOW GENERATION

6M 2021 cash flow reconciliation (RUB billion)



* Oil and gas licenses, intangible assets acquisitions
Values may not converge in the totals due to rounding

RESPONSIVE INVESTMENT PORTFOLIO MANAGEMENT

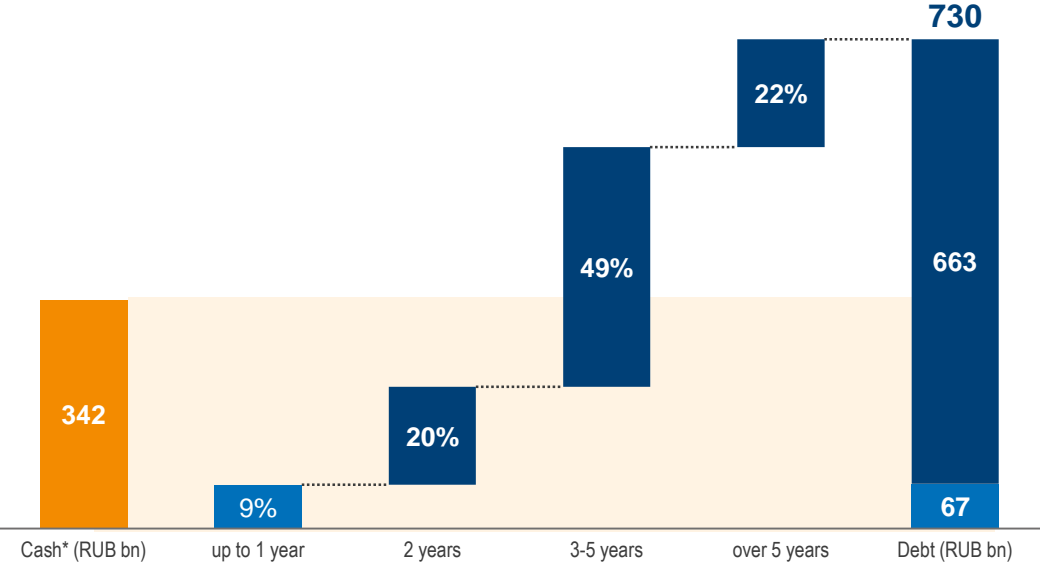


- **E&P CAPEX** is down **20.7%** y-o-y, mainly due to flexible project-portfolio management under the constraints of the OPEC+ deal
- **Refining CAPEX** is down mainly due to the EURO+ complex now being commissioned at the Moscow refinery and active development of the Omsk refinery's deep refining projects coming to a close in 2020

Values may not converge in the totals due to rounding

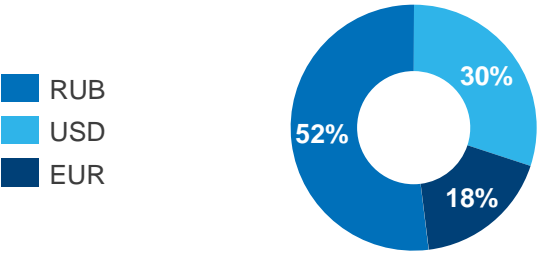
REDUCING THE LEVEL OF DEBT BURDEN

Debt maturity as at June 30, 2021

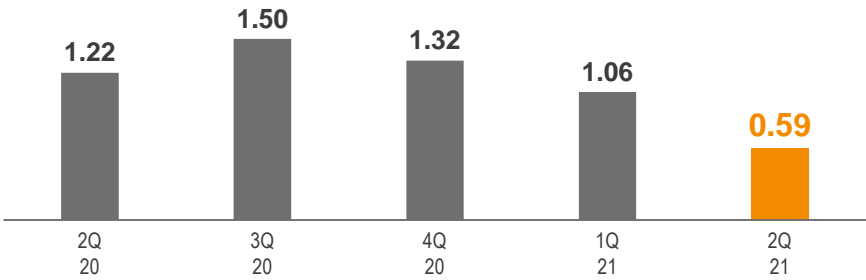


* Cash and cash equivalents, short-term deposits

Debt-portfolio structure (by currency)



Net Debt/EBITDA



- Timely debt refinancing and cash reserves are key elements in ensuring **sustainable liquidity**
- **The average debt maturity** decreased from 3.23 (end-2020) to 3.2 years as at June 30, 2021
- **The average interest rate** increased from 5.13% (end-2020) to 5.27% as at June 30, 2021