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feel



Investor Presentation

NASDAQ: ATRS | March 2022

Safe Harbor Statement & Non-GAAP Metrics

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to certain risks and uncertainties that can cause actual results to differ materially from those described.

Factors that may cause such differences include, but are not limited to: the Company's ability to achieve the full-year 2022 revenue guidance; the uncertainty regarding the ongoing COVID-19 pandemic, including new strains of the virus, and the mitigation measures and other restrictions implemented in response to the same and the impact on demand for our products, new patients and prescriptions, future revenue, product supply, clinical trials and our overall business, operating results and financial condition; commercial success of XYOSTED® and future revenue from the same; market acceptance of Teva's generic epinephrine auto-injector product and future revenue from the same; successful commercialization of NOCDURNA® and future revenue from the same; the ability of the subsidiary of Assertio Holdings, Inc. to make all required payments under the agreements for OTREXUP®; uncertainties regarding future FDA approval of TLANDO®, market acceptance and future revenue from the same, whether Antares will exercise the option for LPCN 1111 (TLANDO XR) and if exercised, future timing and success of the clinical development program for TLANDO XR and future FDA approval, market acceptance and revenue from the same; the outcome of the FDA hearing for Makena® and whether the FDA will withdraw marketing approval for Covis Group's Makena® subcutaneous auto injector and future prescriptions, market acceptance and revenue for Makena®; Teva's ability to successfully commercialize VIBEX® Sumatriptan Injection USP and the amount of revenue from the same; Teva's ability to

successfully commercialize generic teriparatide outside the United States and future revenue from the same; the timing and results of the Company's or its partners' research projects or clinical trials of product candidates in development including ATRS-1901, ATRS-1902 and ATRS-1903 and future NDA submission and FDA approval of the same, and if approved, future revenue for the same; the drug device combination product for selatogrel with Idorsia Pharmaceuticals and FDA and global regulatory approvals and future revenue from the same; the undisclosed drug device combination product with Pfizer; FDA approval of Teva's ANDA for generic Forteo®; actions by our partners; actions by the FDA or other regulatory agencies with respect to the Company's products or product candidates of its partners; continued growth in product, development, licensing and royalty revenue; the Company's ability to meet loan extension and interest only payment milestones and the ability to repay the debt obligation to Wells Fargo; the Company's ability to obtain financial and other resources for its research, development, clinical, and commercial activities and other statements regarding matters that are not historical facts, and involve predictions.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance, achievements or prospects to be materially different from any future results, performance, achievements or prospects expressed in or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may", "will", "should", "would", "expect", "intend", "plan", "anticipate", "believe", "estimate", "predict", "potential", "seem", "seek", "future", "continue", or "appear" or the negative of these terms or similar expressions, although not all forward-looking statements contain these identifying

words.

Additional information concerning these and other factors that may cause actual results to differ materially from those anticipated in the forward-looking statements is contained in the "Risk Factors" section of the Company's Annual Report on Form 10-K, and in the Company's other periodic reports and filings with the Securities and Exchange Commission.

The Company cautions investors not to place undue reliance on the forward-looking statements contained in this presentation. All forward-looking statements are based on information currently available to the Company on the date hereof, and the Company undertakes no obligation to revise or update these forward-looking statements to reflect events or circumstances after the date of this presentation, except as required by law.

This presentation includes financial measures that are not calculated in accordance with Generally Accepted Accounting Principles (GAAP), specifically Adjusted Net Income. Non-GAAP financial measures have limitations as analytical tools and they should not be considered in isolation or as a substitute for GAAP measures.

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Leverage pharmaceutical and medical device expertise to develop innovative products that address needs in underserved therapeutic areas

Diversified revenue provides opportunities for continued growth

Proprietary Products

Commercial

XYOSTED® and NOCDURNA®



Development

TLANDO®, ATRS-1901,
ATRS-1902 and ATRS-1903



Partner Business

Commercial

Generic EpiPen®, Generic Forsteo®
(ROW), Sumatriptan and Makena®



Development

Teva (Generic Forteo® (US)),
Idorsia Pharmaceuticals
(selatogrel) and Pfizer
(undisclosed)



2021 revenue of \$184.0M
(+23% vs. 2020)
2022 revenue guidance of
\$200-220M*
(+18-30%** vs. 2021)

Generated **\$36.6M**
cash from operations
for the twelve months ended
December 31, 2021

Gross margin at 63%
for the twelve months ended
December 31, 2021 as
proprietary products represent
43% of total revenue

Strong balance sheet with
\$65.9 million in cash
and cash equivalents as of
December 31, 2021

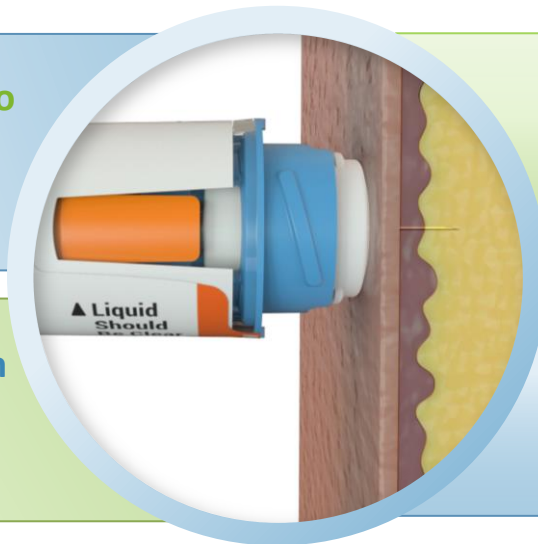
Multiple opportunities for future value creation

Enhance Proprietary Portfolio

Support research and development
Leverage salesforce

Disciplined Capital Allocation

Corporate development
In-licensing opportunities



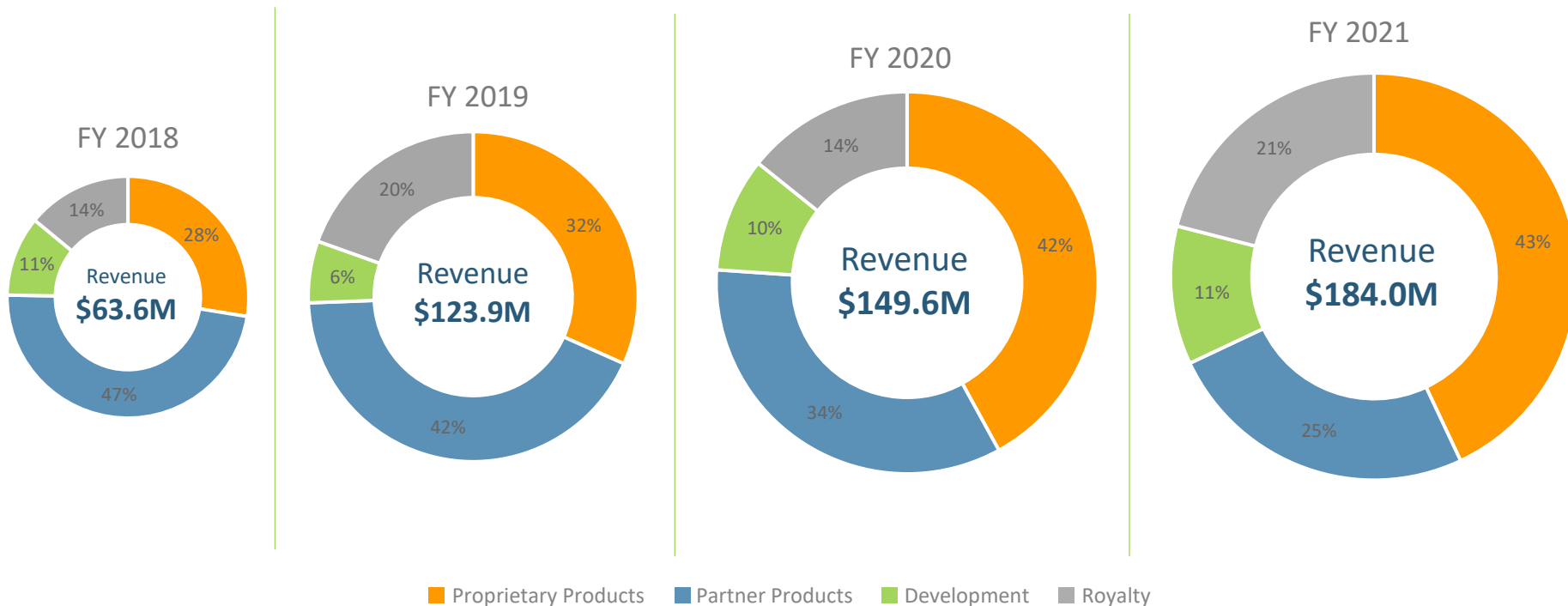
Expand Partnership Opportunities

A leader in self-administered injection technology
Support life-cycle management solutions

Strong Financials

Drive operational efficiency
Increase margin profile and EPS

Rapidly Growing and Diversified Revenue Mix





Proprietary Products

XYOSTED[®]
(testosterone enanthate) injection 

 **TLANDO[™]**
(testosterone undecanoate)

Nocdurna[®]

(desmopressin acetate) sublingual tablet

Targeting two therapeutic areas with significant market opportunities

UROLOGY & ENDOCRINOLOGY



Focus on patient populations with unmet needs



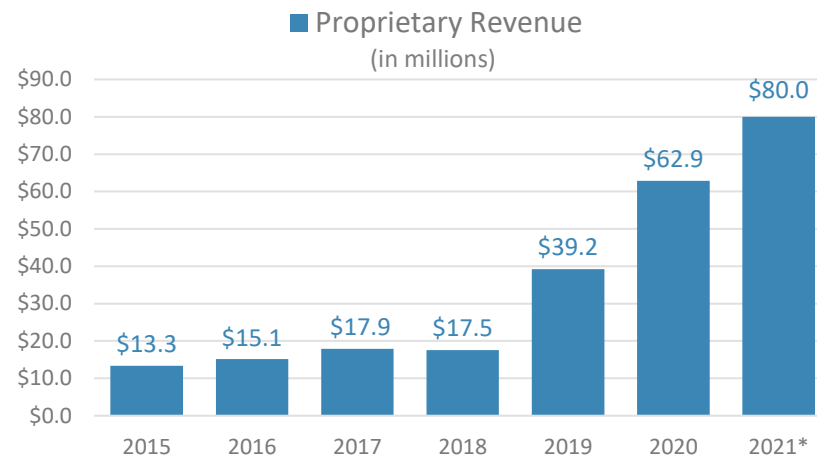
Target addressable physician audiences for efficient commercialization



Identify and develop innovative, differentiated assets



Leverage integrated capabilities



* Includes OTREXUP® prior to asset sale to a subsidiary of Assertio Holdings



XYOSTED®

(testosterone enanthate) for injection

- ✓ Innovative self-delivery of testosterone (T) replacement therapy for **at-home use**
 - **T levels maintained** for as long as the patient remains on therapy*
 - Convenient, **once-a-week** dosing
 - Virtually **painless subcutaneous injection**
- ✓ ~**75%** of all commercial lives covered
- ✓ **18** Orange Book listed patents extending to 2038

Please see Prescribing Information including important safety information and boxed warning.

**Studied for 52 weeks when taken every week, as directed. Achieving desired blood levels may require dose adjustments at Week 7 based upon Week 6 blood levels. Some patients fell below minimum level of 300 ng/dL despite dose adjustments.*

In-Licensed:

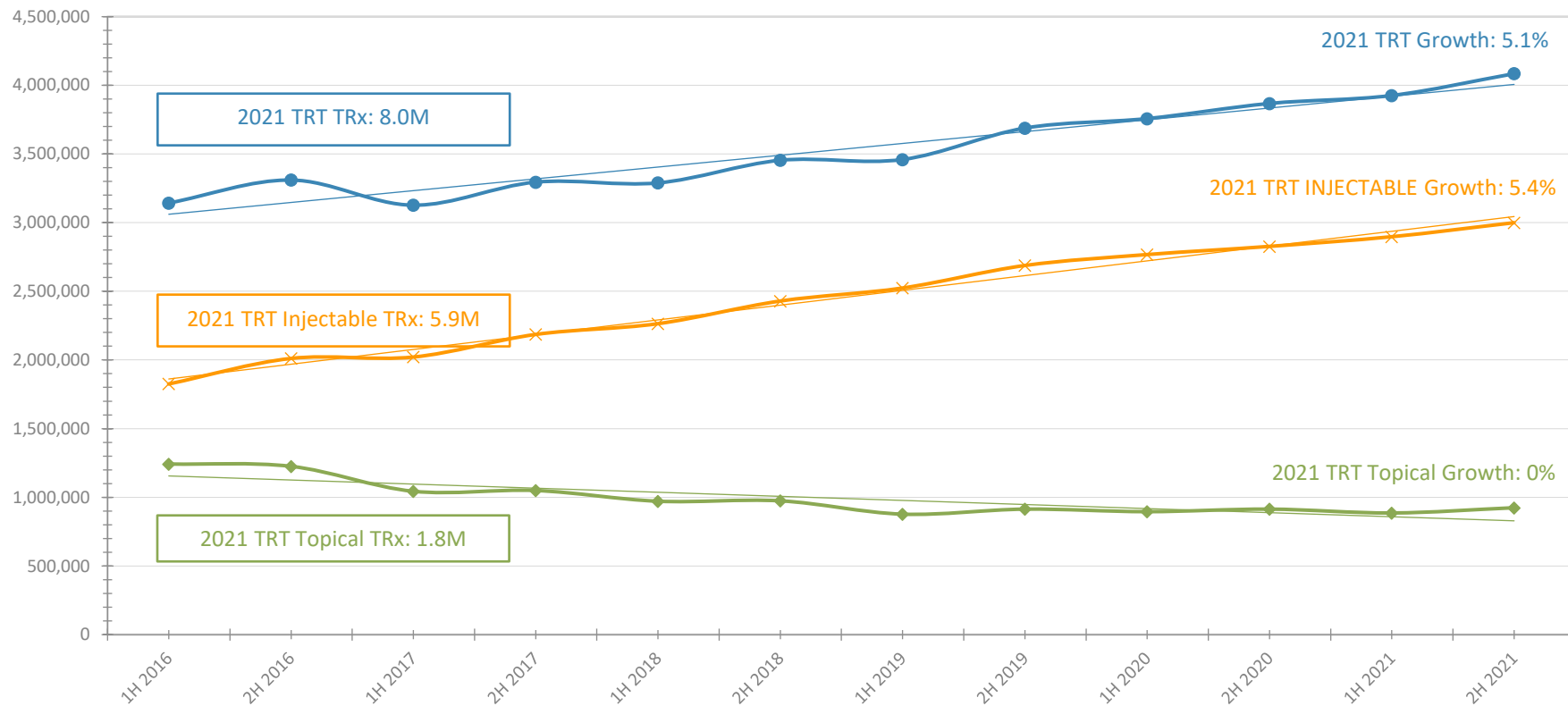
TLANDO®



(testosterone undecanoate)

- ✓ Granted **tentative FDA approval** in December 2020. Expect **final FDA approval** on PDUFA target action date of March 28, 2022
- ✓ 2X/daily **oral administration**
- ✓ First oral TRT **without titration** requirement
- ✓ **6** Orange Book listable patents pending final FDA approval extending to 2030
- ✓ Expect to launch in **2Q 2022** pending final FDA approval

Testosterone Market

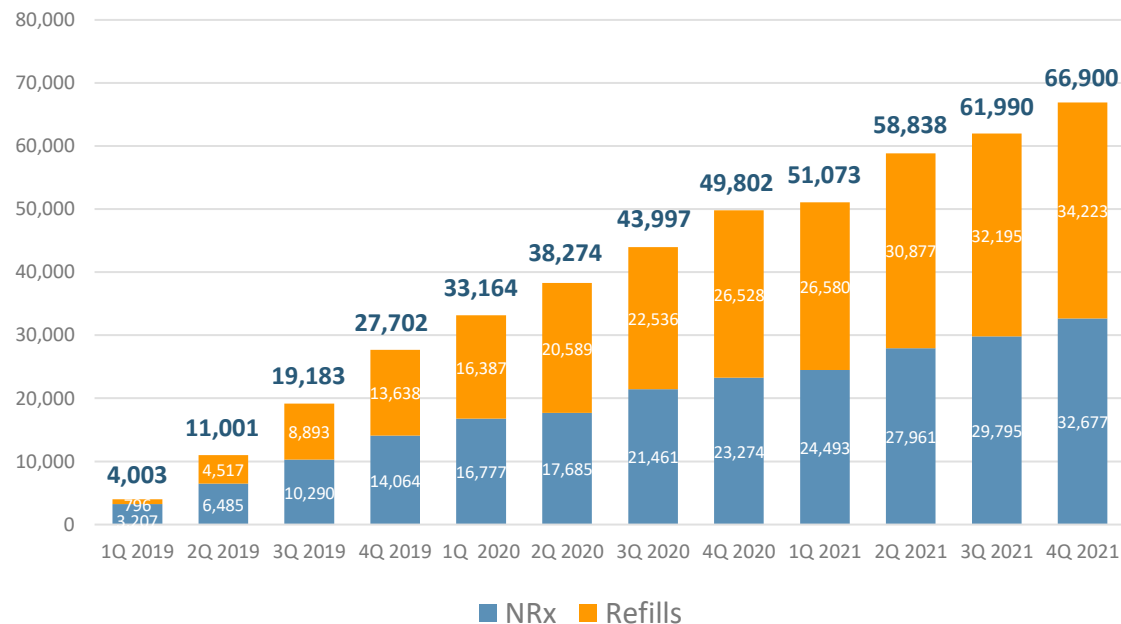


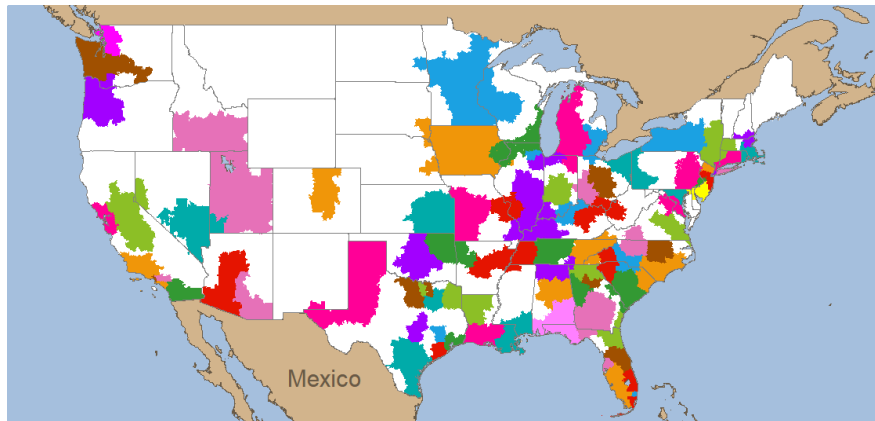
Written by **~11,000**
different physicians
(since launch)

**4Q 2021 TRx's increased
~34% year-over-year**

**4Q 2021 TRx's increased
~8% sequentially**

Quarterly TRx Growth





National Footprint

- Branded TRT/IM and Desmopressin/OAB/BPH
- ~95% of TRT prescribers in the top 3 deciles is covered
- ~50%+ of NOCDURNA[®] targets are also XYOSTED[®] targets
- Every territory is covering 60 ATRS brand prescriber and 60-90 targeted prescriber

- ✓ Recently expanded sales team
 - **122 FTE:** 108 SAR, 12 RSM, 2 ASD
 - **9 PSR:** Flexible 'virtual' team for patient services/tele detailing
- ✓ Promotional allocation
 - 70% XYOSTED[®]
 - 30% NOCDURNA[®]
- ✓ Target universe: ~16,000 Urology, Endocrinology and PCP (select)

In-Licensed:

NOCDURNA[®] (desmopressin acetate)



FDA-approved vasopressin analog indicated for the treatment of nocturia due to nocturnal polyuria in adults who awaken at least two times a night to void

- First and only sublingual tablet that targets the kidneys
- Short-acting desmopressin is underutilized due to poor disease state and product awareness



Nocturia affects **~40 million adults in U.S.**



~50%+ prescriber alignment overlap between NOCDURNA[®] and XYOSTED[®]



Relaunched commercially in March 2021

NOCDURNA[®] reduced nighttime voids by nearly half¹

52%

WOMEN
(N=118)

43%

MEN
(N=102)



References: 1. NOCDURNA prescribing information: Ferring Pharmaceuticals Inc. Please see Prescribing Information including important safety information and boxed warning.

NOCDURNA® Works Quickly



A sublingual tablet that dissolves rapidly¹



Administered without water¹



Onset action occurs within 30 minutes¹



Therapeutic effect as early as the first night¹



Elimination from the body starts quickly, within a half-life of 2.8 hours¹

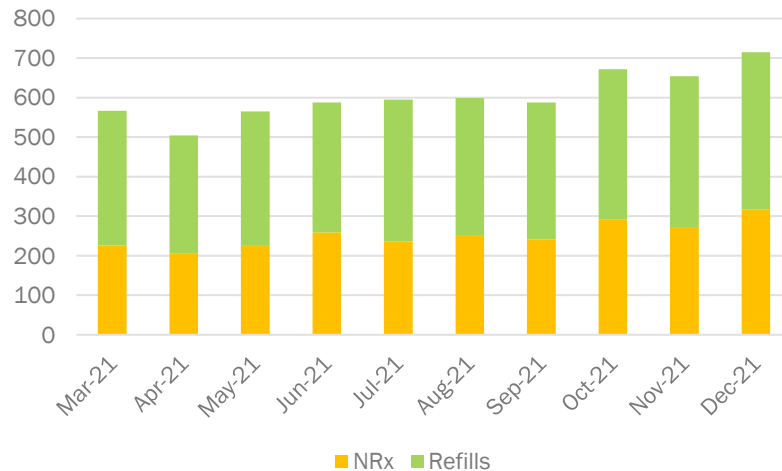


Antidiuretic effect lasts 6 hours¹

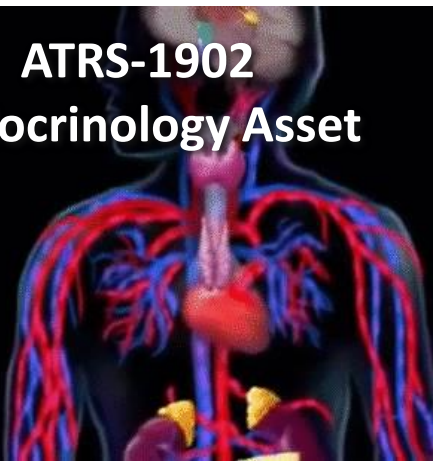


Sublingual tablet formulation does not undergo first-pass hepatic metabolism¹

NOCDURNA® Monthly TRx*

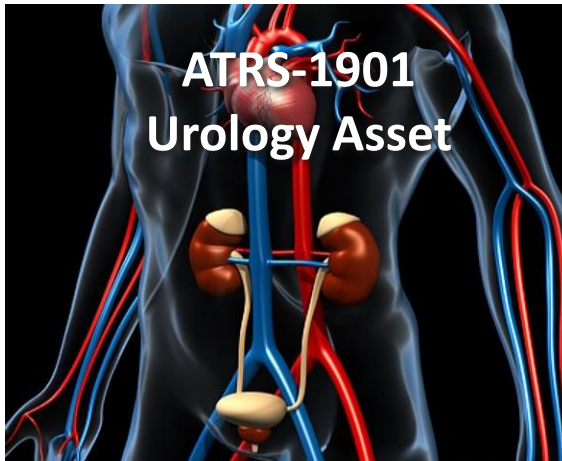


ATRS-1902 Endocrinology Asset



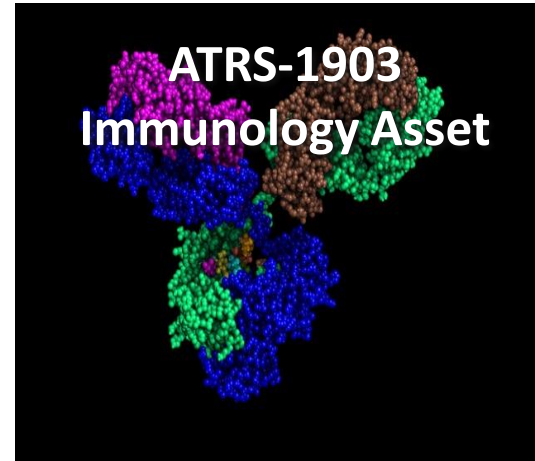
- ✓ ATRS-1902 for Adrenal Crisis Rescue
- ✓ Completed Pre-IND meeting with FDA
- ✓ Filed IND with FDA in June 2021
- ✓ Reported positive Phase I study results
- Expect to conduct clinical PK and human factor study in 2022
- Target to file 505(b)(2) NDA with FDA by YE 2022

ATRS-1901 Urology Asset



- ✓ ATRS-1901: Urology Asset
- ✓ Completed Pre-IND meeting with FDA
- Expect to conduct preclinical studies
- Expect to conduct ex-U.S. clinical dose-finding trial

ATRS-1903 Immunology Asset



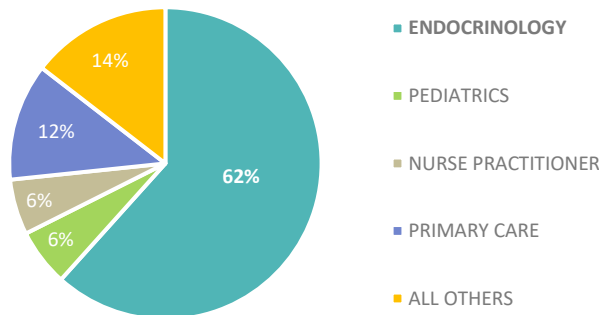
- ✓ ATRS-1903: Immunology Rescue Pen
- ✓ Completed formulation
- Expect to conduct ex-U.S. clinical proof-of-concept trial

ATRS-1902 for Adrenal Crisis Rescue

- ✓ ATRS-1902 seeking indication for acute adrenal insufficiency, or adrenal crisis, in adults and adolescents using **Vai™**, a **novel proprietary auto-injector** platform to deliver hydrocortisone
- ✓ **Simple (2-step)**, integrated device versus standard-of-care, Solu-Cortef® sterile powder that requires reconstitution and multiple steps
- ✓ Phase I study results **met its primary objective** showing ATRS-1902 delivered a comparable PK profile to Solu-Cortef®. The study also demonstrated that ATRS-1902 was safe and well tolerated.
- ✓ Granted **FDA Fast Track designation**
- ✓ **Liquid stable formulation** of hydrocortisone at room temperature
- ✓ Estimated **~140K U.S. patient population** with adrenal insufficiency ⁽¹⁾⁽²⁾⁽³⁾
- ✓ Endocrinology **prescriber overlap** with XYOSTED®



Solu-Cortef® Prescribers⁽⁴⁾

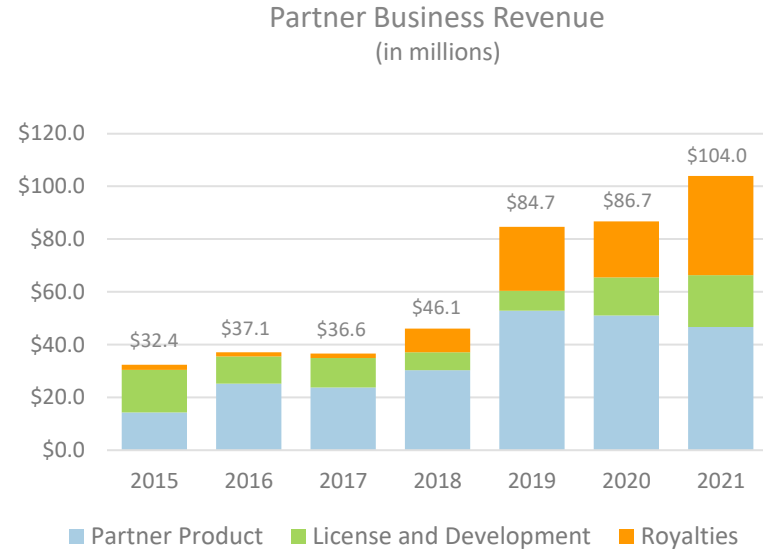
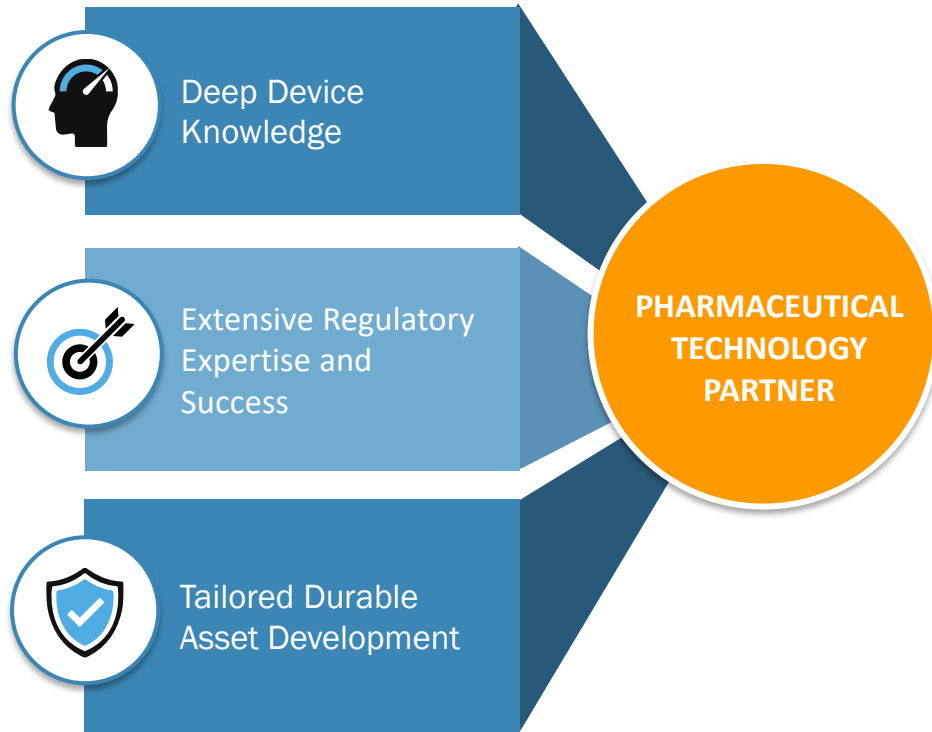


(1) Bornstein SR, Allolio B, Arlt W, et al. Diagnosis and treatment of primary adrenal insufficiency: an Endocrine Society clinical practice guideline. The Journal of Clinical Endocrinology and Metabolism. 2016;101(2):364–369.

(2) Charmandari E, Nicolaides NC, Chrousos GP. Adrenal insufficiency. Lancet. 2014;383(9935):2152–2167. 2 of 3

(3) Chabre O, Goichot B, Zenaty D, Bertherat J. Group 1. Epidemiology of primary and secondary adrenal insufficiency: prevalence and incidence, acute adrenal insufficiency, long-term morbidity and mortality. Annals of Endocrinology (Paris). 2017;78(6):490–494.

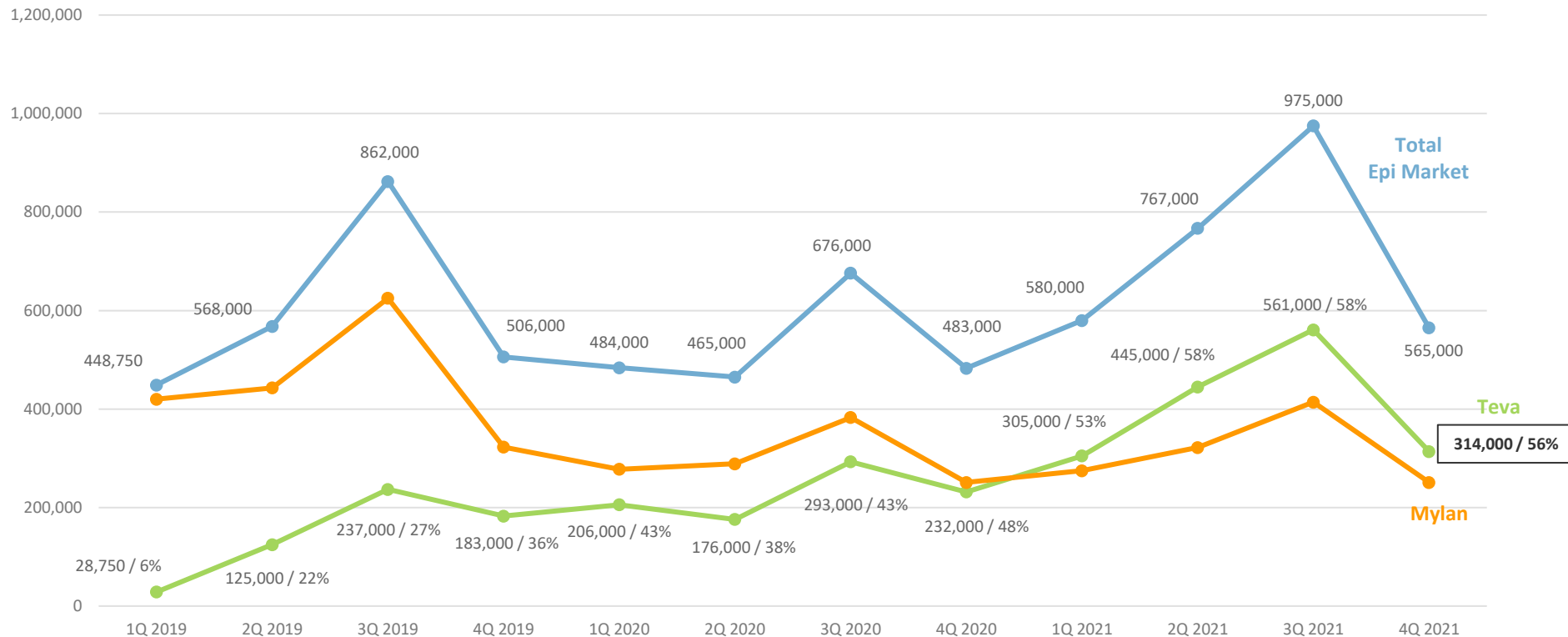
(4) IQVIA data





- ✓ **FDA-approved** as therapeutically equivalent to Mylan's EpiPen® and **fully substitutable** at the pharmacy
- ✓ Antares receives cost plus margin on all devices sold to Teva plus mid-to-high, single-digit royalties on net sales
- ✓ Teva garnered ~**56%*** share of EpiPen market in 4Q 2021

Generic EpiPen[®] Quarterly TRx Prescription Trends



Attractive economics to ATRS

Supply devices at reasonable margin
Royalties escalating to mid-teens

Teva launched ROW

12 European countries
Israel and Canada

Forteo® 2021 revenue

\$441.6 million in U.S. by Lilly
\$360.3 million in ROW by Lilly



Potential FDA approval

Expect fully substitutable at pharmacy
Expect 6 month exclusivity



selatogrel



Global Development Agreement with **Idorsia Pharmaceuticals** for **selatogrel**, a New Chemical Entity, with the **QuickShot®** auto injector



Selatogrel is a potent and highly selective P2Y₁₂ receptor antagonist intended for the treatment of suspected Acute Myocardial Infarction (AMI)

Phase 2 data demonstrated that subcutaneous administration of selatogrel showed fast and reversible inhibition of platelet aggregation in patients

PHASE
II

Idorsia initiated global Phase 3 study in June 2021

“SOS-AMI”

Selatogrel Outcome Study in Acute Myocardial Infarction

PHASE
III



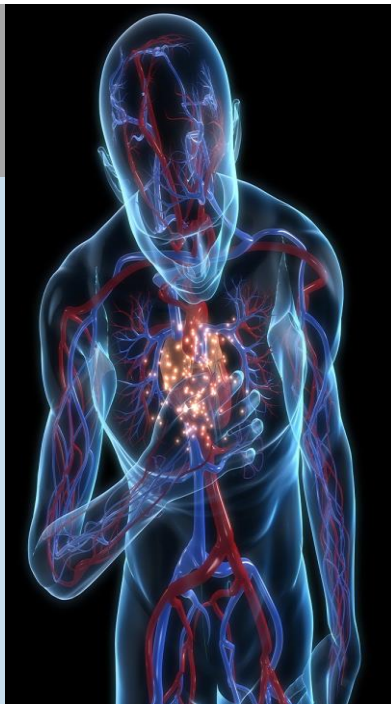
Special Protocol Assessment Agreement

Granted fast track designation

SUPPLY fully packaged product at cost plus margin and **ROYALTIES** escalating to low double digits

~8.4 million Americans*
have survived a Myocardial Infarction (MI)

- ~800,000 occurrences of new or recurrent MI¹ annually
- 600,000 have a first MI + 200,000 have a recurrent MI



Product Justification

to potentially change the way AMI is treated



Potent and highly selective antagonist of P2Y₁₂ receptor



“Fast” onset of action (within 15 min)

- for emergency use
- to quickly restore blood flow
- to keep heart muscle alive
- to stop heart attack process



“Short” duration of action

- limits bleeding risk
- to allow safe catheterization and/or angioplasty



Easy to use and suitable for subcutaneous injection














- no HCP required to begin treatment



Safety demonstrated in Phase 2 results

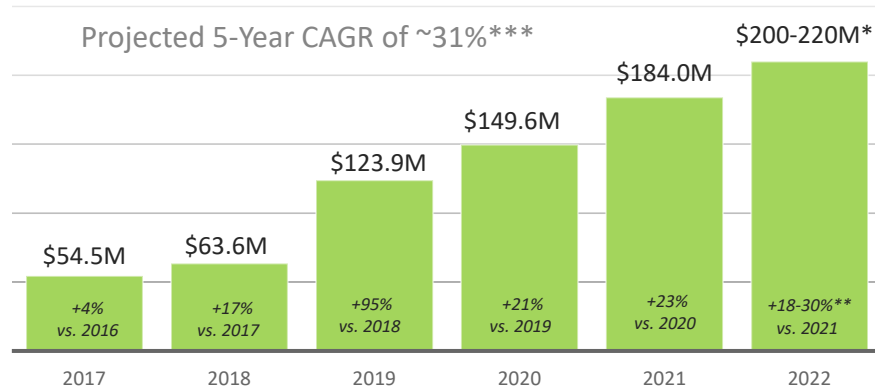
Diversified Product Portfolio

Targeted investments designed to fuel growth through 2025 and beyond

PRODUCT	MOLECULE	COMPANY	PRECLINICAL	CLINICAL	FILED	APPROVED	MARKETED
XYOSTED®	Testosterone	 antares pharma					
NOCDURNA®	Desmopressin Acetate	 antares pharma					
SUMATRIPTAN	Sumatriptan	 teva					
EPINEPHRINE	Epinephrine	 teva					
MAKENA®	Hydroxyprogesterone	 COVIS PHARMA					
TERIPARATIDE (ROW)	Teriparatide	 teva					
TLANDO®	Testosterone	 antares pharma					***
TERIPARATIDE (US)	Teriparatide	 teva					
SELATOGREL	P2Y ₁₂ Receptor Antagonist	 idorsia					
UNDISCLOSED	Undisclosed	 Pfizer					
ATRS-1902	Hydrocortisone	 antares pharma					
ATRS-1901	Undisclosed	 antares pharma					
ATRS-1903	Undisclosed	 antares pharma					

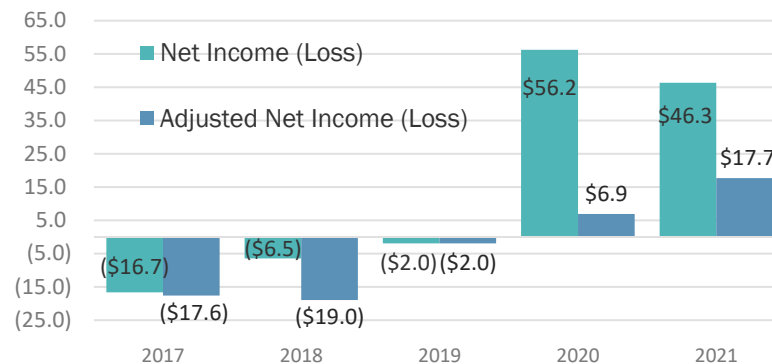
*** Granted tentative FDA approval in December 2020

Revenue Growth and 2022 Projections

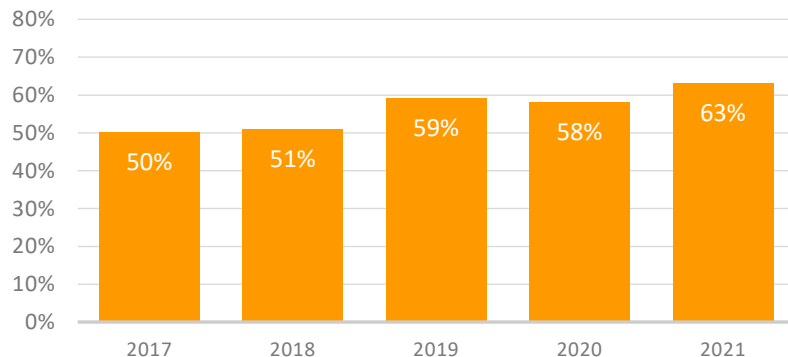


Net Income and Adjusted Net Income****

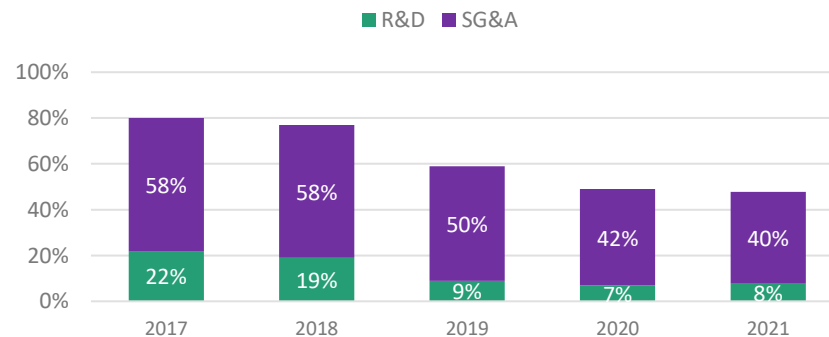
(in millions)



Gross Margin



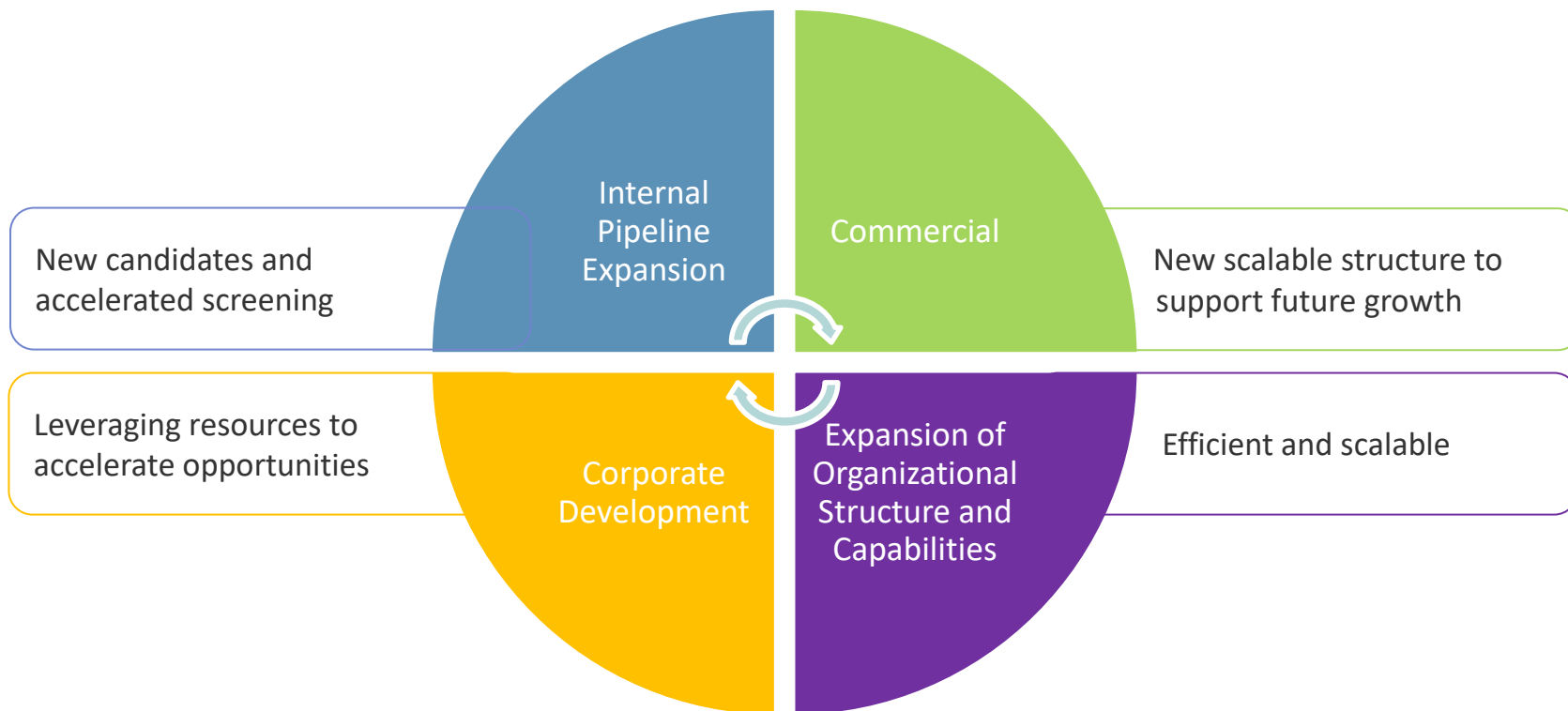
R&D and SG&A as % of Total Revenue



* Revenue Guidance Excludes Unapproved Products **Excludes 2021 OTREXUP® Proprietary Revenue ***Based on Mid-Point of 2022 Revenue Guidance

**** Adjusted net income is calculated by excluding the gain on sale of OTREXUP® in 2021, the deferred tax benefit net valuation allowance release in 2020, and the gain on sale of our needle-free product in 2018 and 2017 from net income

2022 Invest and Grow Strategy





Diverse portfolio of commercialized products



Multiple growth drivers

- Continued XYOSTED[®] prescription growth
- Continued generic EpiPen[®] prescription growth
- NOCDURNA[®] prescription growth
- Pending FDA approval and commercial launch of TLANDO[®]
- Potential FDA approval and U.S. launch of Teva's generic teriparatide
- Pfizer development program
- Idorsia's selatogrel rescue pen development program



Proprietary R&D portfolio

- ATRS-1902 for adrenal crisis rescue
- ATRS-1901 for urology
- ATRS-1903 for immunology



Disciplined capital allocation

- Invest to diversify portfolio



Expanding operational capabilities