

nVent Second Quarter 2021

Earnings Presentation

August 3, 2021



Forward-Looking Statement and Key Definitions

Caution Concerning Forward-Looking Statements

This presentation contains statements that we believe to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical fact are forward-looking statements. Without limitation, any statements preceded or followed by or that include the words "targets," "plans," "believes," "expects," "intends," "will," "likely," "may," "anticipates," "estimates," "projects," "forecasts," "should," "would," "positioned," "strategy," "future," "are confident," or words, phrases or terms of similar substance or the negative thereof, are forward-looking statements. All projections in this presentation are also forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, assumptions and other factors, some of which are beyond our control, which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These factors include the adverse effects on our business operations or financial results, including due to the impact of the COVID-19 pandemic and potential impairment of goodwill and trade names; overall global economic and business conditions impacting our business; the ability to achieve the benefits of our restructuring plans; the ability to successfully identify, finance, complete and integrate acquisitions; competition and pricing pressures in the markets we serve, including the impacts of tariffs; the strength of housing and related markets; volatility in currency exchange rates and commodity prices; inability to generate savings from excellence in operations initiatives consisting of lean enterprise, supply management and cash flow practices; inability to mitigate material and other cost inflation; increased risks associated with operating foreign businesses; the ability to deliver backlog and win future project work; failure of markets to accept new product introductions and enhancements; the impact of changes in laws and regulations, including those that limit U.S. tax benefits; the outcome of litigation and governmental proceedings; and the ability to achieve our long-term strategic operating goals. Additional information concerning these and other factors is contained in our filings with the Securities and Exchange Commission, including nVent's Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. All forward-looking statements speak only as of the date of this presentation. nVent Electric plc assumes no obligation, and disclaims any obligation, to update the information contained in this presentation.

Key Definitions and Notes

Except as otherwise noted all references to 2021 and 2020 represent our results for the period indicated, presented on an adjusted basis. "Organic Sales" refers to GAAP revenue excluding (1) the impact of currency translation and (2) the impact of revenue from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to divested product lines not considered discontinued operations. "Segment Income" represents Operating Income exclusive of non-cash intangible amortization, certain acquisition related costs, costs of restructuring activities, impairments and other unusual non-operating items. Return on Sales ("ROS") equals Segment Income divided by Sales. See appendix for GAAP to non-GAAP reconciliations.

Executive Summary

We are a leader in connection and protection

- **Safety and well-being of our employees remains our top priority**
- **Broad-based growth and strong execution**
 - Sales and earnings exceeded guidance
 - Organic sales up 29% over last year; all segments above 2019 sales
 - Q2 ROS of 18.3%, up 300bps with strong incrementals*
- **Strong price realization helping to offset inflation**
- **Executing on capital allocation strategy with two acquisitions**
- **Raising full-year guidance**



Strong growth and another quarter of great execution

Q2 2021 Summary

Q2 2021

- Sales of \$601 million, up 34% and 29% organically
- ROS of 18.3%, up 300bps with incrementals of 27%
- Adjusted EPS of \$0.50, up 72% year-over-year
- Generated free cash flow of \$85 million, greater than 100% conversion

Q2 Segment Call-outs

- Enclosures delivered strong results; sales increased 37% with ROS of 17.9%
- Electrical & Fastening continued strong performance; sales increased 28% with ROS of 28.9%
- Thermal Management returned to sales growth, up 37%; seeing Industrial MRO recovery
- Orders outpaced sales with record backlog
- Completed two acquisitions: CIS Global and Vynckier

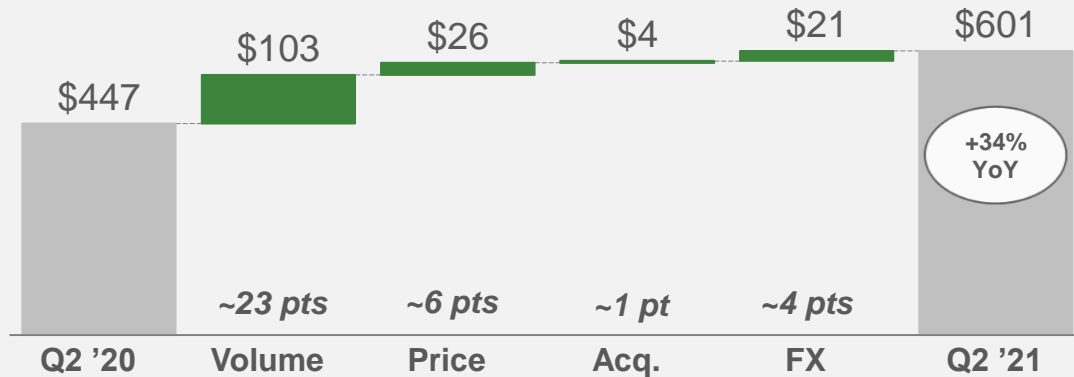
2021 Outlook

- Raising full-year guidance
- Growing with vertical focus, new products, digital and product availability
- Expecting costs to increase in the back half due to higher inflation and non-repeat 2020 cost actions
- Expecting strong cash generation of $\geq 100\%$ conversion of adjusted net income

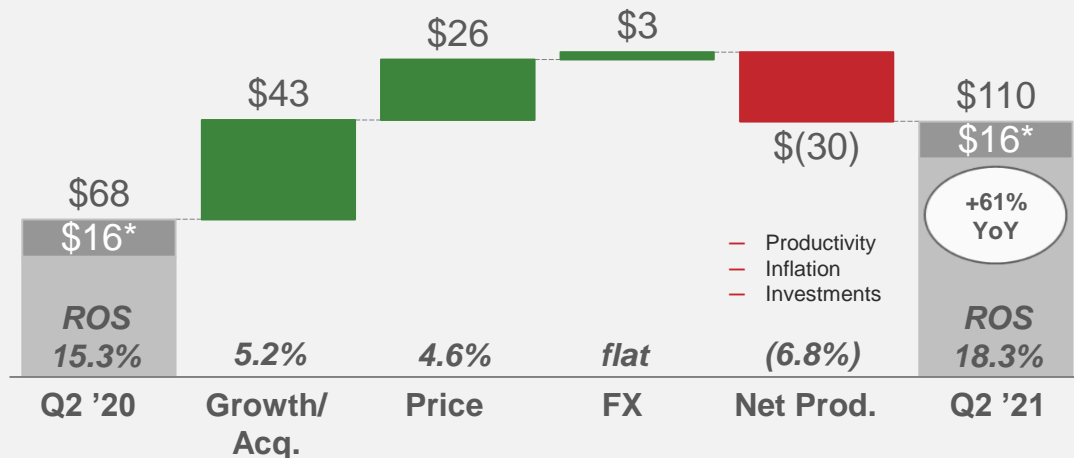
We are emerging stronger

Q2 2021 nVent Performance

Sales (\$M)



Segment Income (\$M)



Financial Highlights (YoY)

- **Sales up 34%, Organic up 29%**
 - Volume added 23 points of growth
 - Price added 6 points of growth
- **Price plus productivity helped offset inflation**
- **Segment Income up 61%**
 - Return on sales of 18.3%, up 300bps
 - Incrementals of 27%
- **Adjusted EPS of \$0.50**
- **Free Cash Flow of ~\$85M**
- **Other Items**
 - Adjusted tax rate of ~17%
 - Net interest expense of ~\$8M
 - Shares of ~170M

Q2 2021 Segment Performance

(\$M)	Sales	Segment Income	Commentary
Enclosures	\$300 Up 37% Up 31% organic	\$54 Up 90% ROS 17.9% (+500bps)	<ul style="list-style-type: none"> + Strong global volume and operational performance + Industrial growth accelerated + Price + productivity offset inflation + Closed two acquisitions: CIS Global and Vynckier
Electrical & Fastening	\$169 Up 28% Up 24% organic	\$49 Up 41% ROS 28.9% (+260bps)	<ul style="list-style-type: none"> + Broad-based growth, globally and across verticals + Commercial, Industrial and Infrastructure strength + Continued margin expansion + Strong price realization offset inflation
Thermal Management	\$132 Up 37% Up 30% organic	\$25 Up 73% ROS 18.9% (+390bps)	<ul style="list-style-type: none"> + Industrial MRO returned to growth + Strength in Commercial & Residential and Industrial + Backlog up sequentially + New products including RAYCHEM HTV

Double-digit growth in all verticals and solid execution

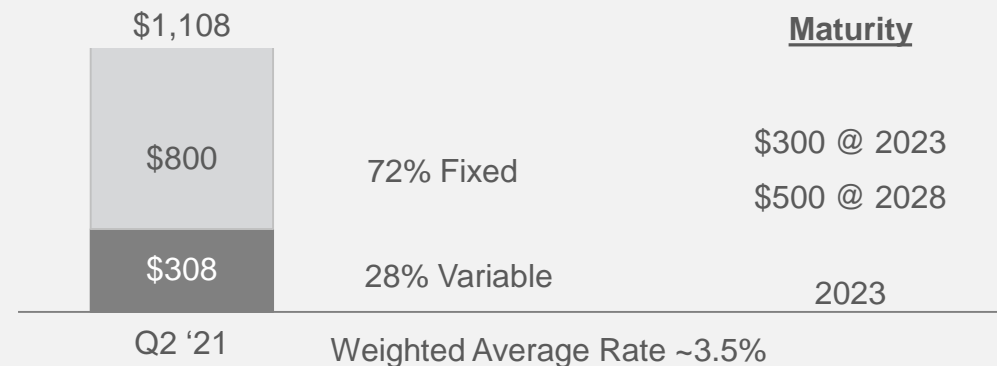
Balance Sheet and Cash Flow

Cash Flow (\$M)

	Q2 2021	YTD 2021
Net Income	\$ 66	\$ 132
Amortization	16	32
Subtotal	\$ 82	\$ 164
Depreciation	10	20
Capital Expenditures	(8)	(18)
Working Capital	(7)	(48)
Other	8	8
Free Cash Flow - Total	\$ 85	\$ 126

- Cash balance of \$102M
- Q2 2021 D&A of \$26M
- \$400M available on revolver
 - \$200M drawn for the CIS Global acquisition

Debt Summary (\$M)



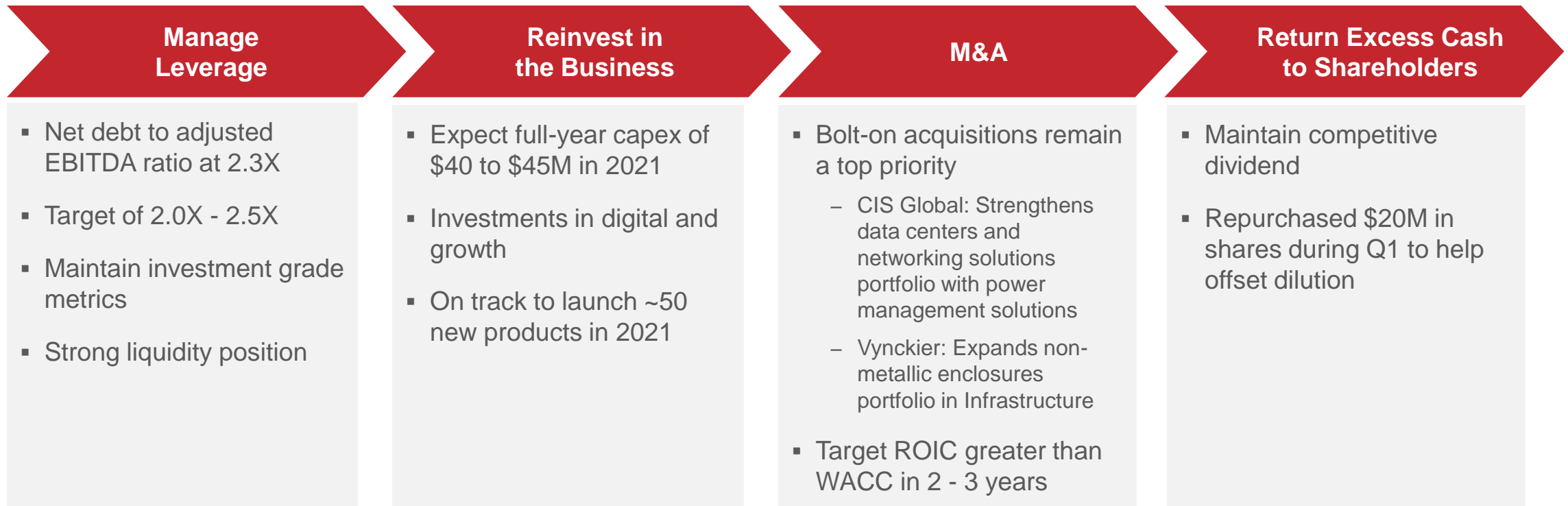
Note: Does not include \$102 of cash on hand at quarter-end and \$4 of unamortized debt issuance costs

Debt Rollforward (\$M)

	Q2 2021	YTD 2021
Use of Cash:		
Beginning Debt	\$ 947	\$ 952
Used (Generated) Cash	(85)	(126)
Share Repurchases	-	20
Dividends	30	59
Debt Repayments	(5)	(10)
Acquisitions	229	233
Other	(8)	(20)
Ending Debt	\$ 1,108	\$ 1,108

Strong balance sheet and robust cash generation

Capital Allocation Update



Deploying capital to drive growth

2021 nVent Outlook

Total nVent

Guidance as of
04/29/2021

Sales

Up 8% to 11%
Up 5% to 8% organic

Adjusted EPS

\$1.67 to \$1.75
Up 11% to 17%

Cash

≥100% of Adjusted
Net Income

Other Items

Net Int. Exp: ~\$35M
Tax Rate: 17% to 18%
Shares: ~169M

Updated Guidance

Up 15% to 18%
Up 10% to 13% organic

\$1.84 to \$1.90
Up 23% to 27%

FCF up ~9% versus
prior guidance

Shares: ~170M

Key Drivers

- Recovery continues
- Strong order trends across the portfolio
- Higher inflation and the non-repeat of 2020 cost actions
- Expect strong price realization
- Making investments for growth

Modeling Assumptions

- Acquisitions add ~2 points to sales growth
- ~\$65 million corporate costs
- Capex \$40 to \$45 million
- Depreciation and Amortization ~\$110 million
- Tailwind of ~3 points from FX

Raising full-year outlook

Q3 2021 nVent Outlook

	Q3 '21	Q3 '20
Reported Sales	Up 16% to 20%	\$509M
Organic Sales	Up 10% to 13%	
EPS (reported)	\$0.36 to \$0.39	\$(0.82)
EPS (adjusted)	\$0.45 to \$0.48	\$0.45

Other Items	
Tax Rate	17% to 18%
Net Interest Expense	~\$10M
Shares	~170M

Key Drivers

- Recovery continues with broad-based growth
- Strong order trends across all segments in Q2
- Higher inflation and non-repeat 2020 cost actions
- Expect strong price realization
- Acquisitions are expected to contribute ~4 points to sales growth
- A tailwind of 2 to 3 points is expected from FX

Expecting another strong quarter

Acquisition of CIS Global

Strategic fit

- Strengthens our Data Centers and Networking Solutions (DNS) offering
- Extends protection capabilities from heat management to power management
- Drives DNS vertical to more than \$200M in revenue
- Adds further ~\$2B high growth, global opportunity

By the numbers*

~\$80M

2020 Revenue

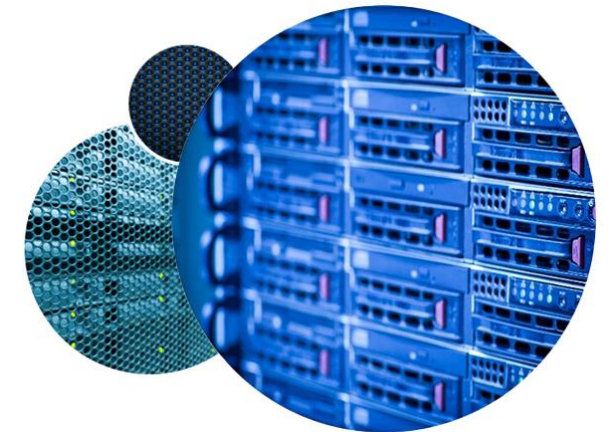
>20%

2020 Operating Margins

An industry leader in intelligent power distribution units



An industry leader in precision server rack slides



Strengthens our global offering in Data Centers and Networking Solutions

2020 Social Responsibility Report



People

- Improved our **employee engagement score**
- Increased **Employee Resource Group membership**
- Reduced our **employee safety total recordable incident rate**

2025 People Goals

- Increase representation of women in management globally by 20%
- Increase representation of racially diverse U.S. professional employees by 25%
- Reach an employee safety total recordable incident rate of ≤ 0.50



Products

- Launched **record number** of new products
- Featured products in **three key categories**:
 - Eco-Friendly Designs
 - Eco-Friendly Materials
 - End-User Safety

2021 Product Goals

- Establish New Product Introduction guidelines to help deliver socially responsible products and end user solutions
- Develop baseline metrics and long-term goals



Planet

- Introduced **new sustainability performance management system**
- Entered into first United States **green energy contract**
- Reduced **carbon emissions** and **water and energy usage**

2030 Planet Goals

- Achieve 25% reduction in Scope 1 and Scope 2 greenhouse gas emissions
- Reach 20% renewable energy consumption

Highlights from our recently published 2020 Social Responsibility Report

Strong Foundation – Bright Growth Prospects

- Electrification of Everything and the need for labor-saving solutions position us for growth
- Strong brands with leading positions
- Top-tier margins with runway
- Strong cash generation and capital deployment focused on growth and value creation
- High-performance culture and our Spark Management system are our foundation



We are emerging stronger

Appendix and GAAP to Non-GAAP Measurements & Reconciliations



Reported to Adjusted 2021 Reconciliation

nVent Electric plc
Reconciliation of GAAP to non-GAAP financial measures for the year ending December 31, 2021
excluding the effect of 2021 adjustments (Unaudited)

<i>In millions, except per-share data</i>	Actual		Forecast ⁽¹⁾	
	First Quarter	Second Quarter	Third Quarter	Full Year
Net sales	\$ 548.9	\$ 601.3		
Net income	65.4	66.2		
Provision for income taxes	6.3	13.4		
Income before income taxes	71.7	79.6		
Other expense	0.6	0.6		
Net interest expense	8.1	8.1		
Operating income	80.4	88.3		
<i>% of net sales</i>	14.6%	14.7%		
Adjustments:				
Restructuring and other	\$ 0.8	\$ 4.3		
Acquisition transaction and integration costs	-	1.6		
Intangible amortization	15.9	16.0		
Segment income	\$ 97.1	\$ 110.2		
<i>Return on sales</i>	17.7%	18.3%		
Segment income	\$ 97.1	\$ 110.2		
Depreciation	9.7	10.3		
EBITDA - as adjusted	\$ 106.8	\$ 120.5		
Net income - as reported	\$ 65.4	\$ 66.2	\$ 63	\$ 260
Adjustments to operating income	16.7	21.9	18	75
Income tax adjustments	(8.7)	(3.8)	(3)	(19)
Net income - as adjusted	\$ 73.4	\$ 84.3	\$ 78	\$ 316
Diluted earnings per ordinary share				
Diluted earnings per ordinary share - as reported	\$ 0.39	\$ 0.39	\$ 0.36 - 0.39	\$ 1.51 - 1.57
Adjustments	0.04	0.11	0.09	0.33
Diluted earnings per ordinary share - as adjusted	\$ 0.43	\$ 0.50	\$ 0.45 - 0.48	\$ 1.84 - 1.90

⁽¹⁾ Forecast information represents an approximation

Reported to Adjusted 2020 Reconciliation

nVent Electric plc
Reconciliation of GAAP to non-GAAP financial measures for the year ended December 31, 2020
excluding the effect of adjustments (Unaudited)

<i>In millions, except per-share data</i>	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Net sales	\$ 520.9	\$ 447.2	\$ 509.3	\$ 521.2	\$ 1,998.6
Net income (loss)	18.6	25.8	(138.7)	47.1	(47.2)
Provision (benefit) for income taxes	31.0	9.4	(12.1)	9.4	37.7
Income (loss) before income taxes	49.6	35.2	(150.8)	56.5	(9.5)
Other expense	0.8	0.7	0.7	9.3	11.5
Net interest expense	9.9	9.4	8.5	8.6	36.4
Operating income (loss)	60.3	45.3	(141.6)	74.4	38.4
% of net sales	11.6%	10.1%	-27.8%	14.3%	1.9%
Adjustments:					
Restructuring and other	4.3	6.2	5.4	6.1	22.0
Acquisition transaction and integration costs	0.9	0.8	0.5	0.3	2.5
Intangible amortization	16.0	16.0	16.1	16.1	64.2
Impairment of goodwill	-	-	212.3	-	212.3
Impairment of trade names	-	-	8.2	-	8.2
Segment income	\$ 81.5	\$ 68.3	\$ 100.9	\$ 96.9	\$ 347.6
Return on sales	15.6%	15.3%	19.8%	18.6%	17.4%
Segment income	\$ 81.5	\$ 68.3	\$ 100.9	\$ 96.9	\$ 347.6
Depreciation	9.6	9.4	9.8	9.6	38.4
EBITDA - as adjusted	\$ 91.1	\$ 77.7	\$ 110.7	\$ 106.5	\$ 386.0
Net income (loss) - as reported	\$ 18.6	\$ 25.8	\$ (138.7)	\$ 47.1	\$ (47.2)
Adjustments to operating income (loss)	21.2	23.0	242.5	22.5	309.2
Pension and other post-retirement mark-to-market loss	-	-	-	8.7	8.7
Income tax adjustments	18.3	0.2	(27.7)	(5.5)	(14.8)
Net income - as adjusted	\$ 58.1	\$ 49.0	\$ 76.1	\$ 72.8	\$ 255.9
Diluted earnings (loss) per ordinary share					
Diluted earnings (loss) per ordinary share - as reported	\$ 0.11	\$ 0.15	\$ (0.82)	\$ 0.28	\$ (0.28)
Adjustments	0.23	0.14	1.27	0.15	1.78
Diluted earnings per ordinary share - as adjusted	\$ 0.34	\$ 0.29	\$ 0.45	\$ 0.43	\$ 1.50

Organic Sales Growth & Free Cash Flow Reconciliation

nVent Electric plc
Reconciliation of Net Sales Growth to Organic Net Sales Growth by Segment
for the quarter ended June 30, 2021 (Unaudited)

	Q2 Net Sales Growth			
	Organic	Currency	Acq./Div.	Total
nVent	28.9%	4.7%	0.9%	34.5%
Enclosures	31.2%	4.1%	1.7%	37.0%
Electrical & Fastening Solutions	24.1%	4.0%	—%	28.1%
Thermal Management	30.0%	7.5%	—%	37.5%

Reconciliation of Net Sales Growth to Organic Net Sales Growth
for the quarter ending September 30, 2021 and year ending December 31, 2021 (Unaudited)

	Forecast ⁽¹⁾							
	Q3 Net Sales Growth				Full Year Net Sales Growth			
	Organic	Currency	Acq./Div.	Total	Organic	Currency	Acq./Div.	Total
nVent	10 - 13%	2 - 3%	4%	16 - 20%	10 - 13%	3%	2%	15 - 18%

⁽¹⁾ Forecast information represents an approximation

Reconciliation of cash from operating activities to free cash flow (Unaudited)

<i>In millions</i>	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Net cash provided by (used for) operating activities \$	93.4	\$ 83.8	\$ 143.3	\$ 90.5
Capital expenditures	(8.0)	(7.0)	(17.9)	(17.2)
Proceeds from sale of property and equipment	-	0.3	0.1	1.4
Free cash flow	\$ 85.4	\$ 77.1	\$ 125.5	\$ 74.7