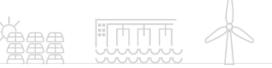


**2Q19 Results** 

August, 2019

### 2Q19 Highlights







Ouroeste Solar Complex' completion confirmed for 3Q19

**500 MW** of *greenfield* **wind projects** and
progress of ASIII



#### **COMMERCIAL EXCELLENCE**

C&I client portfolio expansion through Distributed Generation

95% of energy sales target achieved up to 2023



#### **OPERATIONAL EXECELLENCE**

R\$2.2 billion **refinancing** provides improved terms, costs and covenants

First issuance for a solar project to receive

Green Bond certificate







# Completion of Ouroeste ahead of schedule

### **OUROESTE SOLAR COMPLEX (144 MW)**

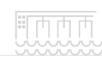


# Commercial Excellence



### C&I clients as new business front







- 15.5 MW in signed Distributed Generation contracts
- Prices higher than portfolio and term of up to 12 years





Clients: McDonald's and Farmácias São João

Location: Minas Gerais, São Paulo, Rio de

Janeiro and Rio Grande do Sul

Capacity: 8.3 MW

Farms: 6

**Investment** R\$47 million



### 95% of sales target achieved



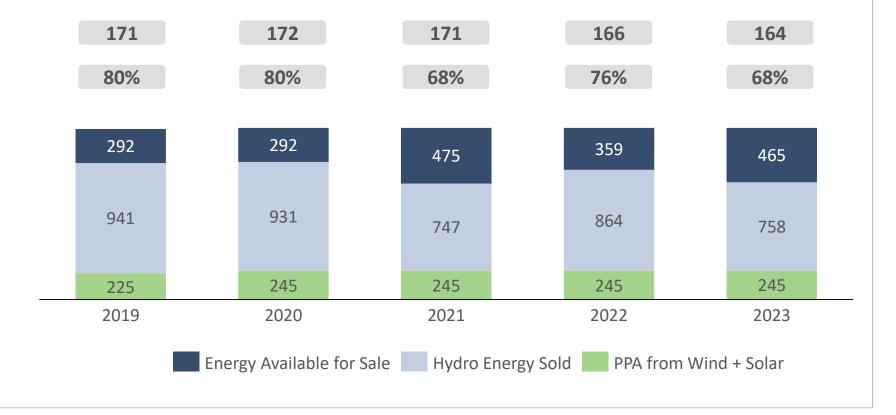




#### Amounts sold and available for sale <sup>1</sup> (MWavg)

Average Portfolio Price<sup>2</sup> (R\$/MWh)

**Total Portfolio Contracting Level** 







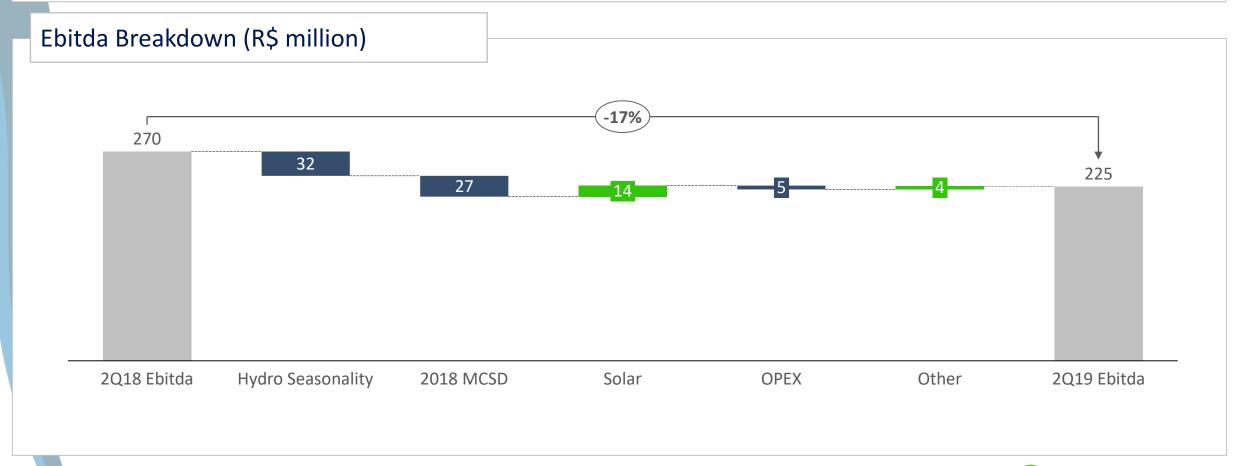
# R\$225 million Ebitda in 2Q19







- Hydro seasonality results and MCSD in 2018 are non-recurring items in the quarter
- Increase in solar contribution due to the start of Guaimbê's operations in September 2018





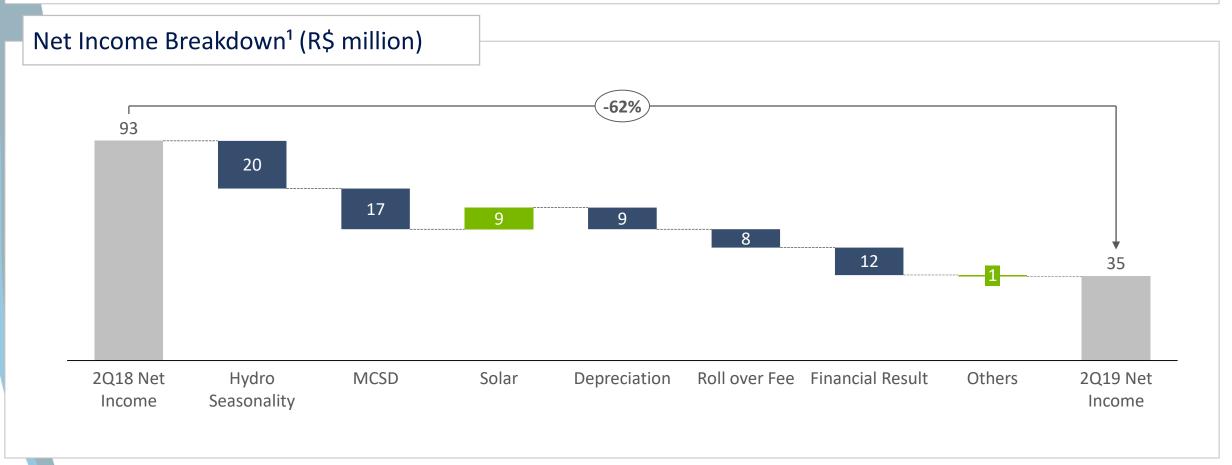
# 7.7% dividend yield in the last 12 months







- 75% of net income variation comes from non-recurring items
- Roll over fee recognized in the 2Q19 and gains should be measured as of the next quarter



## Refinancing of half of the Company's debt

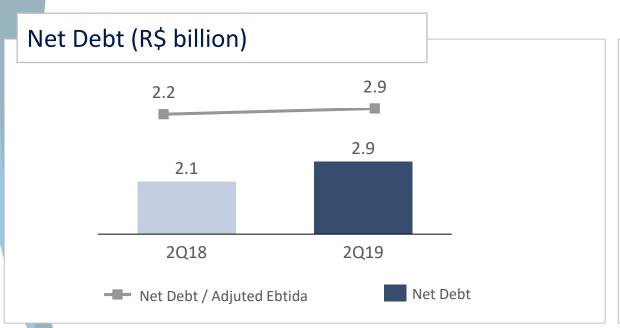






- R\$2.2 billion roll over provides current debt lengthening and cost reduction
- First issuance from a solar project to receive Green Bond certificate

<b>Debt Profile</b>	Effective rate <sup>1</sup>	Pre-issue	2Q19	Var	Average term	Pre-issue	2Q19	Var	
	(%p.a.)	7.0%	6.0%	-1.0 p.p.	(years)	3.9	5.7	+1.8	







### 2Q19 Highlight







#### **GROWTH AND DIVERSIFICATION**

Diligence in the execution of the diversification strategy

Business **opportunities analysis** and **diligence in project delivery** drive the quarter



#### **COMMERCIAL EXCELLENCE**

Margin increase due to new business line

+ 8.3 MW installed capacity in DG through new long-term agreements with C&I clients



#### **OPERATIONAL EXCELLENCE**

Capital structure adjustment targeting growth

**9**<sup>th</sup> **issue** has **4.5x covenant limit** and has **Green Bond** certificate



#### **Investor Relations**

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Statements contained in this document regarding the business perspective, the projections of operating and financial results and the growth potential of the Company are mere forecasts and were based on management's expectations regarding the future of the Company. These expectations are highly dependent on changes in the market, the economic performance of Brazil, the electric sector and the international market, and are therefore subject to change.

