

The LARGO logo is displayed in a bold, white, sans-serif font. The letter 'O' is stylized with a yellow-to-green gradient. The background of the slide is a blue-tinted photograph of an industrial facility, likely a refinery or chemical plant, with complex piping and structures.

**LARGO**

**Q1 2022**

**Earnings Conference Call**

May 12, 2022 | 10:00 a.m. ET

TSX | NASDAQ: **LGO** [largoinc.com](http://largoinc.com)

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The following are some of the assumptions upon which forward-looking information is based: that general business and economic conditions will not change in a material adverse manner; demand for, and stable or improving price of V2O5, other vanadium commodities, iron ore, ilmenite and titanium dioxide pigment; receipt of regulatory and governmental approvals, permits and renewals in a timely manner; that the Company will not experience any material accident, labour dispute or failure of plant or equipment or other material disruption in the Company's operations at the Maracás Menchen Mine or relating to Largo Clean Energy; the availability of financing for operations and development; the Company's ability to procure equipment and operating supplies in sufficient quantities and on a timely basis; that the estimates of the resources and reserves at the Maracás Menchen Mine and the geological, operational and price assumptions on which these are based are within reasonable bounds of accuracy (including with respect to size, grade and recovery); the Company's ability to attract and retain skilled personnel and directors; the ability of management to execute strategic goals; that we will be able to build, finance and operate our vanadium redox flow ("VRFB") business; that we will be able to protect and develop our technology and maintain our intellectual property; that we will be able to market, sell and deliver our VCHARGE± battery system on specification and at a competitive price; that the Company's current plans for iron ore, ilmenite, titanium dioxide pigment and VRFBs can be achieved; that we will be able to secure the required production resources to build our VCHARGE± battery system; and that VRFB technology will generally be adopted in the market.

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All amounts expressed are in U.S. dollars, denominated by "\$".

# Speakers and Agenda



**Paulo Misk**  
President & CEO



**Ernest Cleave**  
CFO



**Paul Vollant**  
VP, Commercial



**Stephen Prince**  
President  
Largo Clean Energy

**Introduction and Welcoming Remarks**

Alex Guthrie

**First Quarter Progress**

Paulo Misk

**Financial Results**

Ernest Cleave

**Sales & Trading + Vanadium Market**

Paul Vollant

**Clean Energy Division Update**

Stephen Prince



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# First Quarter Progress Update

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# First Quarter Progress

## Profitable Vanadium Business With Substantial Upside Opportunity

### 1. Focus on Production and Sales Improvements

- Updated annual  $V_2O_5$  equivalent production guidance: 11,600 – 12,400 tonnes
- Updated annual  $V_2O_5$  equivalent sales guidance: 11,000 – 12,000 tonnes (including ~1,000 tonnes of purchased material)
- Updated annual cash operating cost excluding royalties<sup>1</sup>: \$3.90 – 4.30 per lb of  $V_2O_5$  sold

### 2. Robust Vanadium Market Expected

- Expected to capitalize on strong vanadium market fundamentals as a low-cost producer
- Strong market fundamentals expected for VRFBs

### 3. Advancements Made on Strategic Value Add Projects

- Began construction of the Company's ilmenite concentration plant
- Made advancements to Largo Physical Vanadium Corp.

### 4. Sustainability Remains a Strong Focus

- Improved ranking and rating scores for 2020 performance
- 2021 Sustainability Report expected in June/July 2022

**LPV** | Largo  
Physical  
Vanadium





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# Financial Results

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# Financial Performance

All amounts expressed are in U.S. dollars, denominated by "\$".

## Elevated Vanadium Prices Drive Revenue Increase Despite Sales Impacts

		Q1 2022	Q1 2021	Movement
<b>Average EU FMB V<sub>2</sub>O<sub>5</sub> price</b>	\$/lb	10.72	8.30	29%
<b>Revenue</b>	\$m	42.7	39.8	7%
<b>Operating costs</b>	\$m	29.0	28.2	3%
<b>Net income (loss)</b>	\$m	(2.0)	4.1	(147%)
<b>Basic EPS</b>	\$	(0.03)	0.07	(143%)

		Q1 2022	Q1 2021	Movement	
<b>Increase in In-Transit Vanadium Inventory</b>	<b>Cash balance</b>	\$m	78.4	83.8	(6%)

**Intention to Commence Normal Course Issuer Bid**

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# Sales & Trading + Vanadium Market



# Sales & Trading + Vanadium Market Update

## Sales & Trading

- **Sales of approximately 2,300 tonnes of  $V_2O_5$  equivalent in Q1 2022**
- In April, vanadium sales were 1,246 tonnes of  $V_2O_5$  equivalent, of which 121 tonnes were purchased material
- Anticipate a sales catch-up for the remainder of the year following the expected improvement in production and stabilization of supply chain constraints

## Vanadium Market

- **Demand in the Company's key markets remained strong in Q1 2022, which was reflected in sharp price increases over the period**
- **The average benchmark price per pound of  $V_2O_5$  in Europe was \$11.50 as of May 6, 2022, up approximately 31% since the start of 2022**
- Focus remains on delivering positive sales results going forward, taking advantage of these pricing levels





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# Clean Energy Division Update

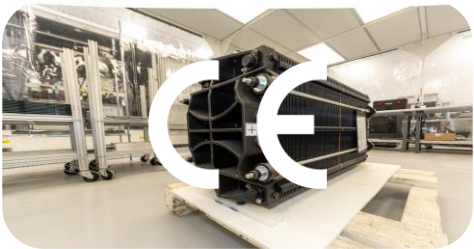
# Clean Energy Division Update



- **Clean energy headquarter configuration, including VRFB product development and stack manufacturing center, in Mass., U.S. is nearing completion**



- **Began producing stacks and purifying electrolyte in the Company's product development and stack manufacturing center**



- **Proceeded with the CE certification of Largo's VCHARGE product, and ISO 9001 certification of the Company's Quality Management System**

## Comprehensive Review Initiated

- Initiated a comprehensive review of costing and pricing practices, which began in March 2022 and is anticipated to take no longer than three months
- This process is expected to quantify the current cost estimates of Largo's VRFB product offerings, a future cost outlook and quantification of associated cost saving initiatives and a comprehensive review of Largo's long duration energy storage market competitiveness

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# Q&A

## Contact Information

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