# Bain Capital Specialty Finance, Inc.

First Quarter 2020 Earnings Presentation

Bain Capital Specialty Finance, Inc.

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Please note that certain metrics contained in this presentation include Antares Bain Capital Complete Financing Solution LLC, a joint venture with Antares Midco Inc. ("Antares").

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## **Bain Capital Specialty Finance ("BCSF") Highlights**

Investment Focus	<ul> <li>Primary focus is directly originating loans to middle market, sponsor backed companies with \$10-150M of EBITDA. Portfolio median EBITDA: \$50.8 million. Median leverage through investment: 5.2x</li> <li>Highly diversified portfolio of investments of 108 companies across 30 industries</li> <li>Portfolio comprised of 88% first lien senior secured, 99.7% floating rate, and 92% with financial covenants</li> </ul>
Benefits from Broader Bain Capital Platform	<ul> <li>Bain Capital is one of the world's leading private alternative asset management firms</li> <li>Approximately \$105 billion in AUM</li> <li>29-person Private Credit Group provides comprehensive coverage and broad geographical reach across 1,500+ middle market private equity sponsors, banks and financial intermediaries</li> <li>Bottom-up approach is grounded in business and industry due diligence, prudent investment structuring, and thorough documentation providing lender protections</li> </ul>
Strategic Partnership	<ul> <li>Bain Capital Specialty Finance has access to a range of differentiated strategic partnerships given the scope of Bain Capital and the breadth of our network</li> <li>BCSF established a relationship with Antares Capital in November 2017 to source and make investments in unitranche loans</li> </ul>
Quarterly Highlights	<ul> <li>Q1 2020 investment fundings of \$276.1 million</li> <li>Total investment income: \$51.5 million</li> <li>NII: \$22.5 million or \$0.44 per share</li> <li>Q1 ROE: 9.4%<sup>(1)</sup></li> </ul>

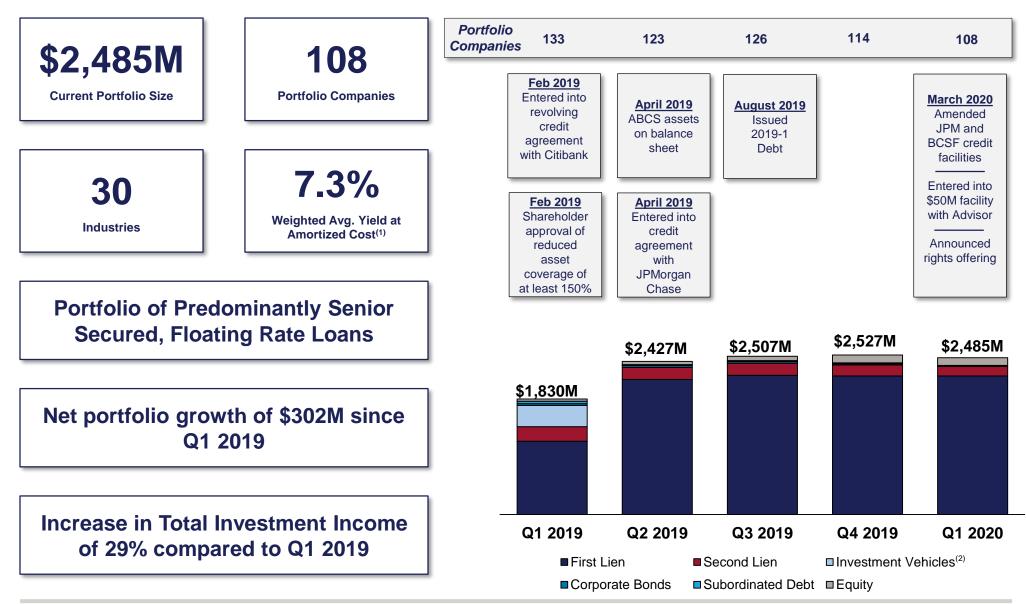
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## **Portfolio Highlights**

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We have invested approximately \$3.7 billion in aggregate principal since inception, driven by a robust origination pipeline and global sourcing capabilities.



Bain Capital Specialty Finance, Inc. Information through March 31, 2020. Portfolio company information is as of quarter-end. (1) Weighted average yields are computed as (a) the annual stated interest rate or yield earned on the relevant acruing debt and other income producing securities, divided by (b) the total relevant investments at amortized cost. The weighted average yield does not represent the total relevant acruing debt and other income producing securities, divided by (b) the total relevant acruing debt and other income producing securities, divided by (b) the total relevant acruing debt and other income producing securities, divided by (b) the total relevant investments at amortized cost. The weighted average yield does not represent the total return to our stockholders. Yield does not reflect fees and expenses of the Company and does not represent the return a stockholder would receive. If fees and expenses were included in the calculation, the yield would be lower. (2) Represents equity investment in ABCS.

(Dollar amounts in millions, except share data; per share data is based on weighted average shares outstanding during period, except as otherwise noted)

	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020
Net investment income per share	\$0.41	\$0.41	\$0.41	\$0.41	\$0.44
Net realized gain (loss) per share	0.05	0.12	0.01	(0.04)	(0.18)
Net unrealized gain (loss) per share	0.30	(0.16)	(0.07)	0.04	(2.28)
Net income per share	0.76	0.37	0.35	0.41	(2.02)
Distributions paid per share	0.41	0.41	0.41	0.41	0.41
Net asset value per share (ending shares)	19.81	19.77	19.71	19.72	17.29
Total Fair Value of Investments	\$1,829.9	\$2,427.4	\$2,506.7	\$2,527.1	\$2,484.5
Number of Portfolio Companies	133	123	126	114	108
Floating rate investments as % of total	96.1%	98.5%	98.7%	99.0%	99.7%
Weighted Average Yield at Amortized Cost <sup>(1)</sup>	8.9%	8.1%	7.8%	7.8%	7.3%
Weighted Average Yield at Fair Value <sup>(1)</sup>	8.9%	8.1%	7.9%	7.8%	7.6%
Net Assets	\$1,019.8	\$1,021.2	\$1,018.2	\$1,018.4	\$892.8
Debt <sup>(2)</sup>	916.9	1,507.1	1,662.3	1,579.2	1,659.4
Debt to Equity at Quarter-End <sup>(3)</sup>	0.90x	1.48x	1.63x	1.55x	1.86x

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Bain Capital Specialty Finance, Inc. Source: Company filings. Please see our Securities and Exchange Commission filings for further information.

(1) Weighted average yields are computed as (a) the annual stated interest rate or yield earned on the relevant accruing debt and other income producing securities, divided by (b) the total relevant investments at amortized cost or at fair value, as applicable. (2) Principal debt outstanding. (3) Debt to equity is principal debt outstanding divided by equity. Note: Tables may not foot due to rounding.

#### **Selected Quarterly Financial Information**

(Dollar amounts in millions)

	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020
Originations and Net Investment Activity:					
Investment Fundings	\$275.5	\$403.1 <sup>(2)</sup>	\$274.8	\$341.4	\$276.1
Sales and Repayments	192.2	378.1 <sup>(2)</sup>	184.2	333.5	180.7
Net Investment Activity	83.3	25.0	90.6	7.9	95.4
Total Investment Portfolio at Cost					
First Lien Debt	62.0%	86.9%	86.6%	85.4%	87.0%
First Lien, Last-out	1.5	1.1	1.1	1.1	0.6
Second Lien Debt	12.8	8.1	8.0	7.4	7.2
Subordinated Debt	2.2	0.6	0.5	0.6	0.6
Corporate Bonds	1.7	1.3	1.3	0.9	-
Investment Vehicles <sup>(1)</sup>	18.1	-	-	-	-
Equity Interest	1.3	1.2	1.7	3.8	3.9
Preferred Equity	0.4	0.8	0.8	0.8	0.7
Warrants	-	-	-	-	-

#### **Quarterly Balance Sheets (Quarter Ended March 31, 2020)**

\$ in '000s		Q1 2019		Q2 2019		Q3 2019		Q4 2019		Q1 2020
Assets										
Investments at fair value	\$	1,829,940	\$	2,427,415	\$	2,506,734	\$	2,527,055	\$	2,484,533
Cash and cash equivalents		79,140		100,358		70,637		36,531		55,128
Foreign cash		1,479		599		992		810		632
Restricted cash		14,009		27,946		86,402		31,505		18,706
Collateral on forward currency exchange contracts		404		1,984		64		-		392
Deferred financing costs		3,873		3,868		3,471		3,182		3,891
Receivable for sales and paydowns		40,236		12,016		28,070		21,994		10,595
Interest receivable on investments		7,974		13,529		18,600		22,482		15,156
Unrealized appreciation on forward currency contracts		6,038		331		9,308		1,034		12,903
Dividend receivable		9,150		292		1,037		961		2,405
Other assets		3,701		1,484		2,147		-		-
Total Assets	\$	1,995,944	\$	2,589,822	\$	2,727,462	\$	2,645,554	\$	2,604,341
Liabilities										
Debt (net of issuance costs) <sup>(1)</sup>	\$	914,896	\$	1,505,096	\$	1,657,578	\$	1,574,635	\$	1,654,900
Deferred offering costs payable		1,731		1,731		1,731		-		-
Interest payable		5,096		10,893		12,381		15,534		11,422
Payable for investments purchased		24,370		15,241		3,033		293		367
Unrealized depreciation on forward currency contracts		-		158		-		1,252		-
Base management fee payable		4,501		6,366		6,328		7,265		15,991
Incentive fee payable		2,103		4,490		3,567		4,513		4,513
Distributions payable		21,108		21,176		21,176		21,176		21,176
Other liabilities		2,305		3,469		3,443		2,486		3,195
Total Liabilities	\$	976,110	\$	1,568,620	\$	1,709,237	\$	1,627,154	\$	1,711,564
Total Net Assets	\$	1,019,834	\$	1,021,202	\$	1,018,225	\$	1,018,400	\$	892,777
Total Liabilities and Net Assets	\$	1,995,944	\$	2,589,822	\$	2,727,462	\$	2,645,554	\$	2,604,341
Net Assets per share	\$	19.81	\$	19.77	\$	19.71	\$	19.72	\$	17.29
Shares outstanding at end of period (thousands)	Ŧ	51,482	т	51,650	Ŧ	51,650	Ŧ	51,650	Ŧ	51,650

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Bain Capital Specialty Finance, Inc. Note: Table may not foot due to rounding. Source: Company filings. Please see our Securities and Exchange Commission filings for further information. Certain prior period information has been reclassified to conform to the current period presentation. The reclassification has no effect on the Company's consolidated financial position or the consolidate results of operations as previously reported. (1) The Company had debt issuance costs of \$4,483 as of the quarter ended March 31, 2020. Please the Company's Report on Form 10-Q and Annual Report on Form 10-K for prior period information.

#### **Quarterly Operating Results (Quarter Ended March 31, 2020)**

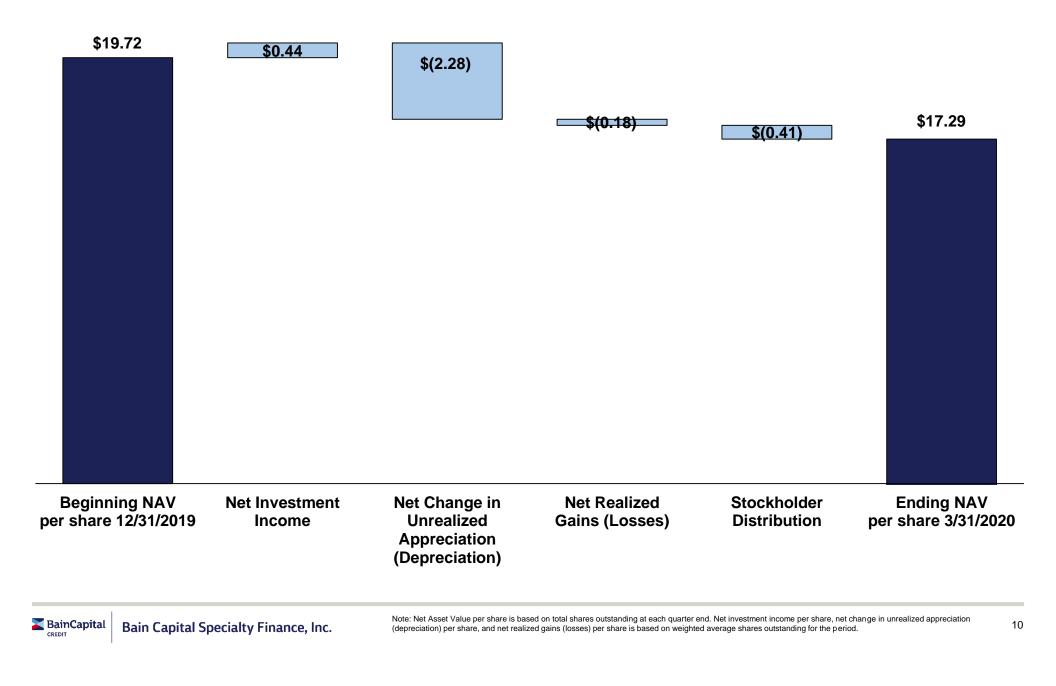
\$ in '000s	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020
Interest income	\$ 30,495	\$ 45,073	\$ 51,491	\$ 53,335	\$ 48,643
Dividend income	9,373	5,152	961	1,254	2,413
Other income	 22	373	236	178	440
Total Investment Income	\$ 39,890	\$ 50,598	\$ 52,688	\$ 54,767	\$ 51,496
Interest and debt financing financing expenses	\$ 10,546	\$ 16,619	\$ 19,427	\$ 19,738	\$ 17,876
Base management fee	6,751	7,983	8,910	9,058	8,726
Incentive fee	4,086	4,490	4,330	4,513	-
Other operating expenses	1,496	1,968	2,191	1,958	2,394
Total expenses	\$ 22,879	\$ 31,060	\$ 34,858	\$ 35,267	\$ 28,996
Management and incentive fees waived	 (4,232)	(1,617)	(3,345)	(1,792)	-
Total expenses, net of fee waivers	\$ 18,647	\$ 29,443	\$ 31,513	\$ 33,475	\$ 28,996
Net investment income before income taxes Excise tax expense	\$ 21,243 -	\$ 21,155 -	\$ 21,175	\$ 21,292 -	\$ 22,500 -
Net investment income	\$ 21,243	\$ 21,155	\$ 21,175	\$ 21,292	\$ 22,500
Net realized and unrealized gains (losses)	18,070	(1,933)	(2,976)	59	(126,947)
Net increase (decrease) in net assets	\$ 39,313	\$ 19,222	\$ 18,199	\$ 21,351	\$ (104,447)
<b>Net investment income per share</b> Weighted average shares outstanding (thousands)	\$ <b>0.41</b> 51,482	\$ <b>0.41</b> 51,630	\$ <b>0.41</b> 51,650	\$ <b>0.41</b> 51,650	\$ <b>0.44</b> 51,650

#### For Three Months Ended

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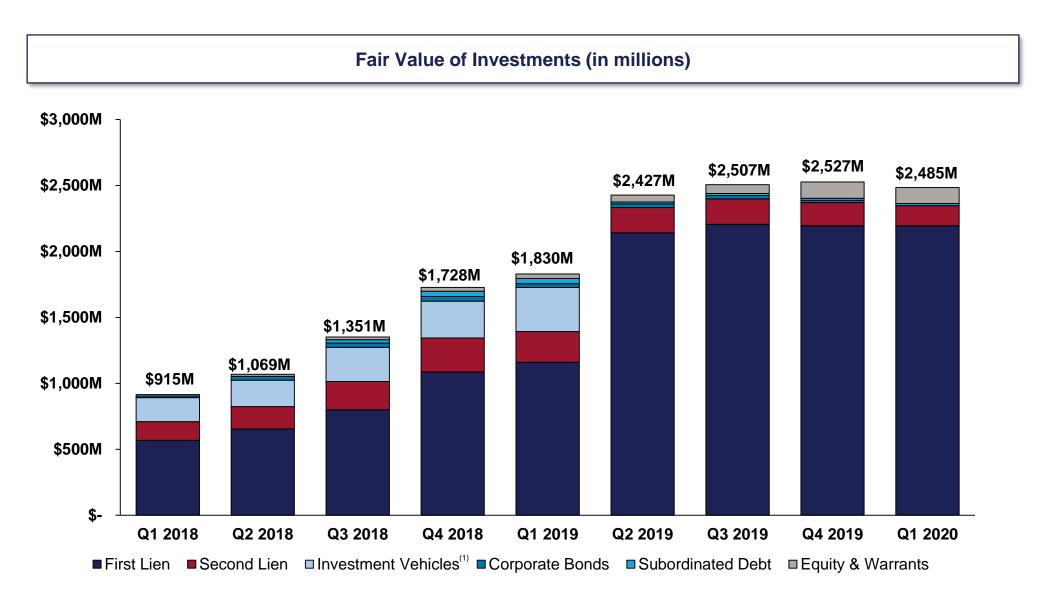
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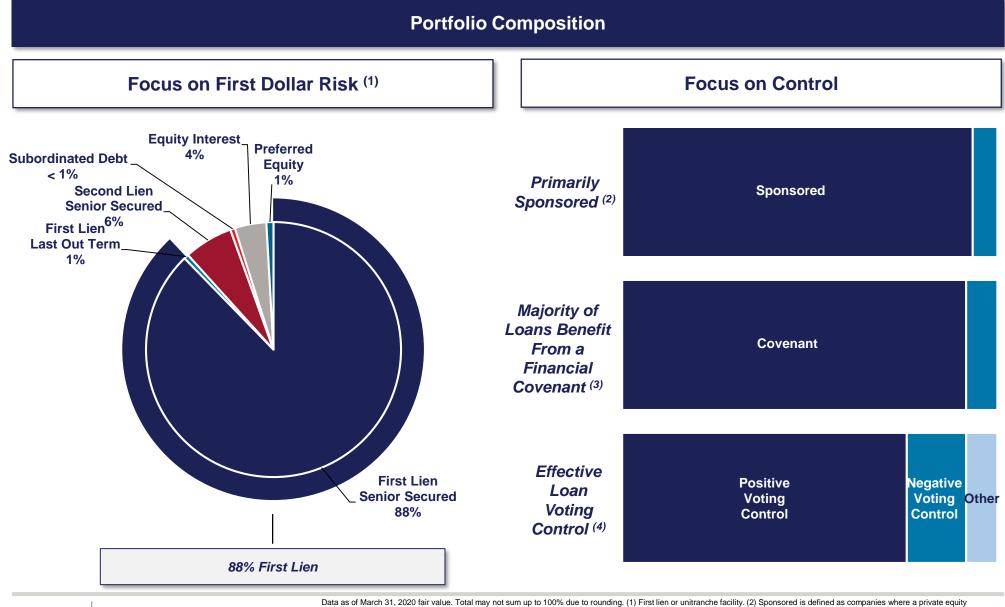
#### **Portfolio Overview**

The Fair Value of Investments for BCSF as of March 31, 2020 is \$2,484.5 million.



#### **Portfolio Overview**

The portfolio primarily consists of loans that represent the first dollar of risk in a capital structure. We focus on investing in structures that provide strong lender controls.

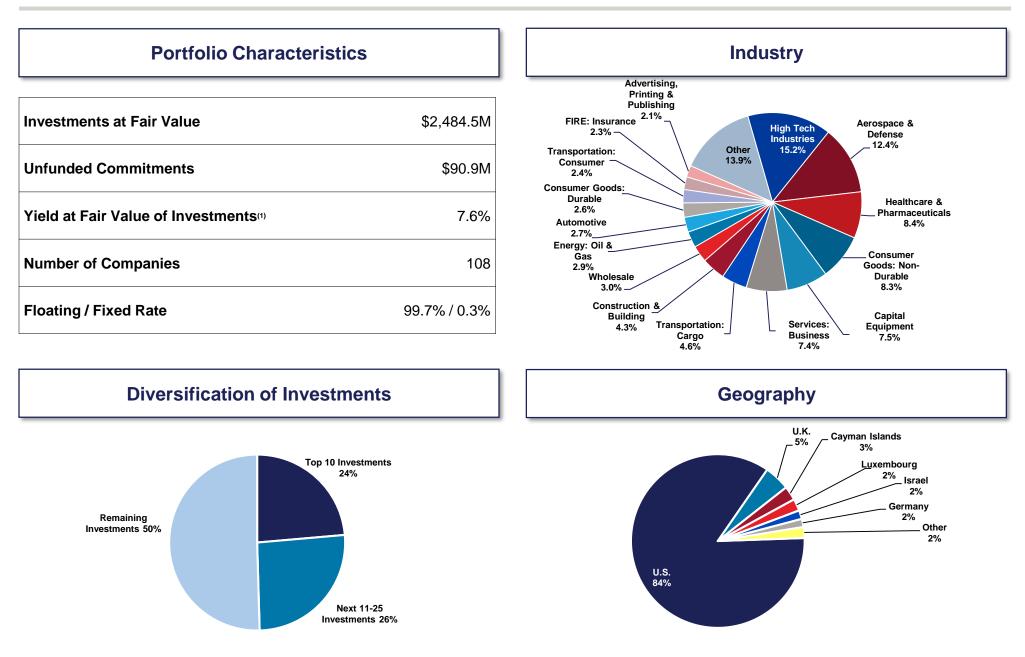


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sponsor has a meaningful equity position or control of the equity of a company. (3) Financial Covenant is defined as a loan that has one or more financial covenants or that benefits from 12 another pari passu loan that has a financial covenant as a result of cross default provisions. (4) Effective loan voting control is defined as either positive voting control or negative voting control. Positive voting control is defined as an investment where Bain Capital Credit holds a majority of the loan tranche or is able to effectuate requisite lender action without the vote or consent of other lenders, if applicable. Negative voting control is defined as an investment where Bain Capital Credit's vote or consent is required for requisite lender action to amend the loan

#### **BCSF Portfolio Overview**

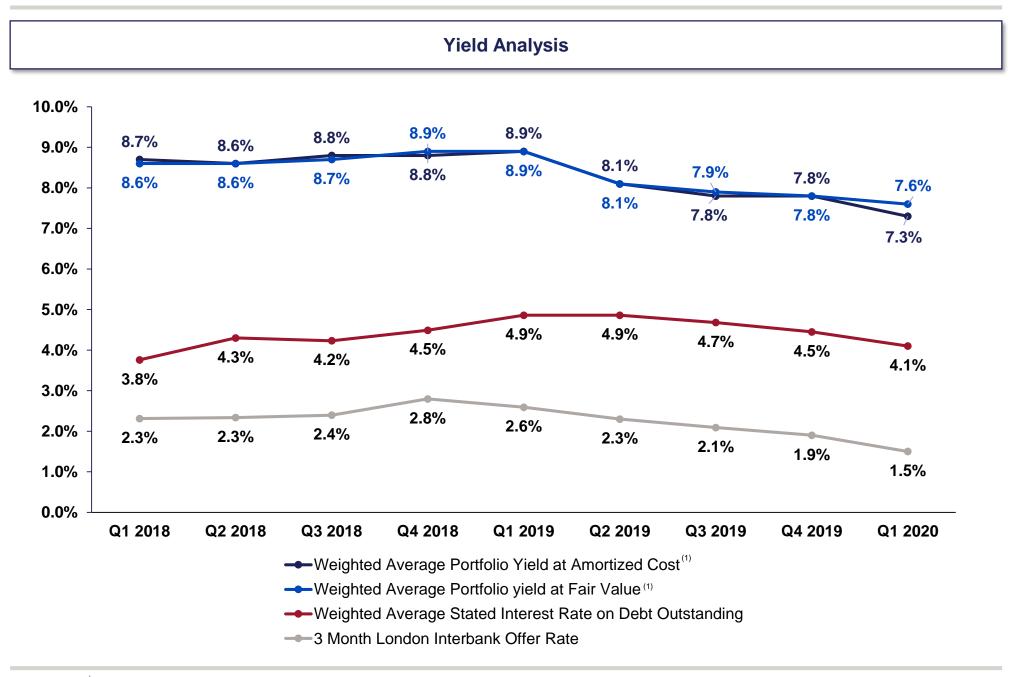


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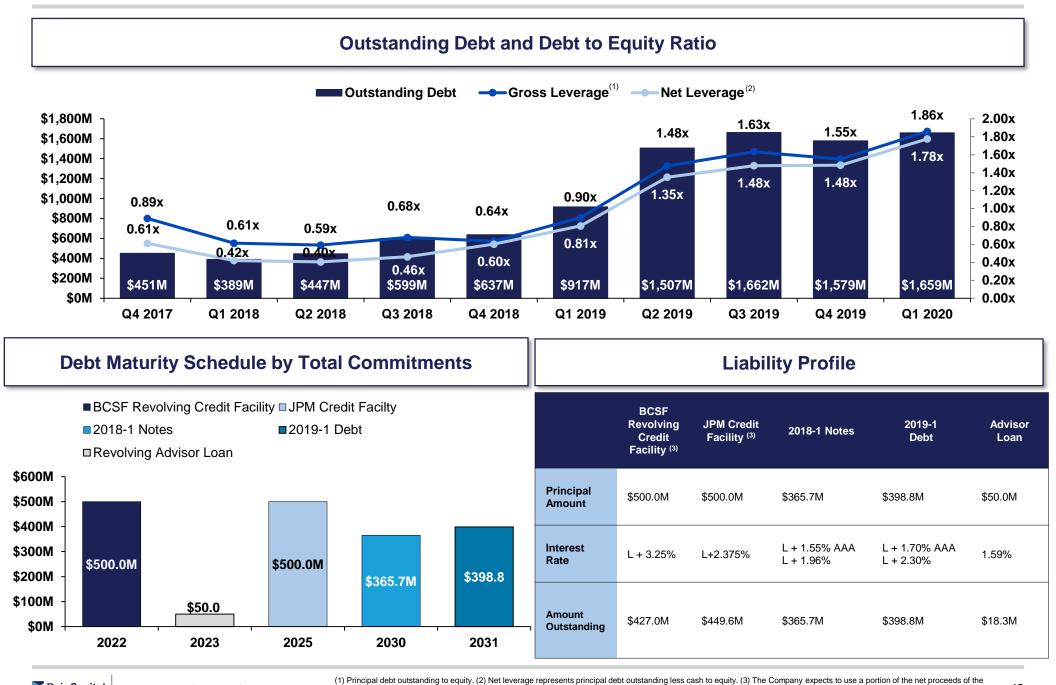
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Note: Graphs are based on investment portfolio at fair value as of March 31, 2020. Graphs may not foot due to rounding. Information through December 31, 2019. (1) Weighted average yields are computed as (a) the annual stated interest rate or yield earned on the relevant accruing debt and other income producing securities, divided by (b) the total relevant investments 13 at fair value, as applicable. The weighted average yield does not represent the total return to our stockholders. Yield does not reflect fees and expenses of the Company and does not represent the return a stockholder would receive. If fees and expenses were included in the calculation, the yield would be lower.

#### **Portfolio Yield**



#### **Debt Summary**



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Bain Capital Specialty Finance, In: transferable rights offering to repay outstanding indebtedness under the BCSF Revolving Credit Facility and the JPM Credit Facility in an aggregate amount equal to at least \$100 million. This will reduce total commitments under the JPM Credit Facility to \$450 million.

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#### **Investment Performance Rating**

	As of March 31, 2020						As of December 31, 2019						
Investment Performance Rating	Fair Value (millions)	Percentage of Total	Number of Companies	Percentage of Total	Fair Value (millions)	Percentage of Total	Number of Companies	Percentage of Total					
1	\$15.2	0.6%	1	0.9%	\$140.9	5.6%	4	3.5%					
2	2,128.9	85.7	88	81.5	2,355.4	93.2	106	93.0					
3	313.9	12.6	17	15.7	27.3	1.1	3	2.6					
4	26.5	1.1	2	1.9	3.5	0.1	1	0.9					
Total	\$2,484.5	100.0%	108	100.0%	\$2,527.1	100.0%	114	100.0%					

Investment Performance Rating	Definition
1	An investment is rated 1 if, in the opinion of the Advisor, it is performing above underwriting expectations, and the business trends and risk factors are generally favorable, which may include the performance of the portfolio company or the likelihood of a potential exit.
2	An investment is rated 2 if, in the opinion of our Advisor, it is performing as expected at the time of our underwriting and there are generally no concerns about the portfolio company's performance or ability to meet covenant requirements, interest payments or principal amortization, if applicable. All new investments or acquired investments in new portfolio companies are initially given a rating of 2.
3	An investment is rated 3 if, in the opinion of our Advisor, the investment is performing below underwriting expectations and there may be concerns about the portfolio company's performance or trends in the industry, including as a result of factors such as declining performance, non-compliance with debt covenants or delinquency in loan payments (but generally not more than 180 days past due).
4	An investment is rated 4 if, in the opinion of our Advisor, the investment is performing materially below underwriting expectations. For debt investments, most of or all of the debt covenants are out of compliance and payments are substantially delinquent. Investments rated 4 are not anticipated to be repaid in full, if applicable, and there is significant risk that we may realize a substantial loss on our investment.

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#### **Quarterly Distribution Information**

Date Declared	Record Date	Payment Date	Amount Per Share
December 22, 2016	December 22, 2016	January 17, 2017	\$0.015
May 9, 2017	May 12, 2017	May 19, 2017	\$0.07
June 21, 2017	June 29, 2017	August 11, 2017	\$0.11
September 27, 2017	September 28, 2017	November 14, 2017	\$0.21
December 26, 2017	December 28, 2017	January 24, 2018	\$0.31
March 28, 2018	March 28, 2018	May 17, 2018	\$0.34
June 28, 2018	June 28, 2018	August 10, 2018	\$0.36
September 26, 2018	September 26, 2018	October 19, 2018	\$0.41
December 19, 2018	December 31, 2018	January 14, 2019	\$0.41
February 21, 2019	March 29, 2019	April 12, 2019	\$0.41
May 7, 2019	June 28, 2019	July 29, 2019	\$0.41
August 1, 2019	September 30, 2019	October 30, 2019	\$0.41
October 31, 2019	December 31, 2019	January 30, 2020	\$0.41
February 20, 2020	March 31, 2020	April 30, 2020	\$0.41
May 4, 2020	June 30, 2020	July 30, 2020	<b>\$0.41</b> <sup>(1)</sup>