# INVESTOR PRESENTATION FIRST QUARTER 2018

Aspen

2 May 2018

Aspen Insurance Holdings Limited





#### SAFE HARBOR DISCLOSURE

This slide presentation is for information purposes only. It should be read in conjunction with our financial supplement posted on our website on the Investor Relations page and with other documents filed or to be filed by Aspen Insurance Holdings Limited (the "Company" or "Aspen") with the United States Securities and Exchange Commission (the "SEC").

Non-GAAP Financial Measures: In presenting Aspen's results, management has included and discussed certain "non-GAAP financial measures." Management believes these non-GAAP financial measures, which may be defined differently by other companies, better explain Aspen's results of operations in a manner that allows for a more complete understanding of the underlying trends in Aspen's business. However, these measures should not be viewed as a substitute for those determined in accordance with GAAP. The reconciliation of such non-GAAP financial measures to their respective most directly comparable GAAP financial measures is included herein or in the financial supplement, as applicable, which can be obtained from the Investor Relations section of Aspen's website at <a href="https://www.aspen.co.">www.aspen.co.</a>

Application of the Safe Harbor of the Private Securities Litigation Reform Act of 1995: This presentation contains written or oral "forward-looking statements" within the meaning of the U.S. federal securities laws. These statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that do not relate solely to historical or current facts, and can be identified by the use of words such as "expect," "assume," "objective," "intend," "plan," "believe," "do not believe," "aim," "project," "anticipate," "seek," "will," "likely," "estimate," "expect," "assume," "continue," "guidance," "outlook," "trends," "future," "could," "would," "should," "target," "on track" and similar expressions of a future or forward-looking nature. All forward-looking statements address matters that involve risks and uncertainties. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in the forward-looking statements. Aspen believes these factors include, but are not limited to: the actual development of losses and expenses impacting estimates for Hurricanes Harvey, Irma and Maria and the earthquakes in Mexico that occurred in the third quarter of 2017; the impact of complex and unique causation and coverage issues associated with the attribution of losses to wind or flood damage or other perils such as fire or business interruption relating to such events; potential uncertainties relating to reinsurance recoveries, reinstatement premiums and other factors inherent in loss estimation; our ability to successfully develop and execute our operating effectiveness and efficiency program; our ability to successfully implement steps to further optimize the business portfolio, ensure capital efficiency and enhance investment returns; the possibility of greater frequency or severity of claims and loss activity, including as a result of natural or man-made (including economic and political risks) catastrophic or material loss events, than our underwriting, reserving, reinsurance purchasing or investment practices have anticipated; the assumptions and uncertainties underlying reserve levels that may be impacted by future payments for settlements of claims and expenses or by other factors causing adverse or favorable development, including our assumptions on inflation costs associated with longtail casualty business which could differ materially from actual experience; the United Kingdom's decision to withdraw from the European Union; the reliability of, and changes in assumptions to, natural and man-made catastrophe pricing, accumulation and estimated loss models; decreased demand for our insurance or reinsurance products; cyclical changes in the insurance and reinsurance industry; the models we use to assess our exposure to losses from future catastrophes contain inherent uncertainties and our actual losses may differ significantly from expectations; our capital models may provide materially different indications than actual results; increased competition from existing (re)insurers and from alternative capital providers and insurance-linked funds and collateralized special purpose insurers on the basis of pricing, capacity, coverage terms, new capital, binding authorities to brokers or other factors and the related demand and supply dynamics as contracts come up for renewal; our ability to execute our business plan to enter new markets, introduce new products and teams and develop new distribution channels, including their integration into our existing operations; our acquisition strategy; changes in market conditions in the agriculture industry, which may vary depending upon demand for agricultural products, weather, commodity prices, natural disasters, and changes in legislation and policies related to agricultural products and producers; termination of, or changes in, the terms of the U.S. Federal Multiple Peril Crop Insurance Program or the U.S. Farm Bill, including modifications to the Standard Reinsurance Agreement put in place by the Risk Management Agency of the U.S. Department of Agriculture; the recent consolidation in the (re)insurance industry; loss of one or more of our senior underwriters or key personnel; our ability to exercise capital management initiatives, including capital available to pursue our share repurchase program at various levels or to declare dividends, or to arrange banking facilities as a result of prevailing market conditions, the level of catastrophes or other losses or changes in our financial results; changes in general economic conditions, including inflation, deflation, foreign currency exchange rates, interest rates and other factors that could affect our financial results; the risk of a material decline in the value or liquidity of all or parts of our investment portfolio; the risks associated with the management of capital on behalf of investors; a failure in our operational systems or infrastructure or those of third parties, including those caused by security breaches or cyber attacks; evolving issues with respect to interpretation of coverage after major loss events; our ability to adequately model and price the effects of climate cycles and climate change; any intervening legislative or governmental action and changing judicial interpretation and judgments on insurers' liability to various risks; the risks related to litigation; the effectiveness of our risk management loss limitation methods, including our reinsurance purchasing; changes in the availability, cost or quality of reinsurance or retrocessional coverage; changes in the total industry losses or our share of total industry losses resulting from events. such as catastrophes, that have occurred in prior years or may occur and, with respect to such events, our reliance on loss reports received from cedants and loss adjustors, our reliance on industry loss estimates and those generated by modeling techniques, changes in rulings on flood damage or other exclusions as a result of prevailing lawsuits and case law; the impact of one or more large losses from events other than catastrophes or by an unexpected accumulation of attritional losses and deterioration in loss estimates; the impact of acts of terrorism, acts of war and related legislation; any changes in our reinsurers' credit quality and the amount and timing of reinsurance recoverables; the continuing and uncertain impact of the current depressed lower growth economic environment in many of the countries in which we operate; our reliance on information and technology and third-party service providers for our operations and systems; the level of inflation in repair costs due to limited availability of labor and materials after catastrophes; a decline in our operating subsidiaries' ratings with S&P, A.M. Best or Moody's; the failure of our reinsurers, policyholders, brokers or other intermediaries to honor their payment obligations; our reliance on the assessment and pricing of individual risks by third parties; our dependence on a few brokers for a large portion of our revenues; the persistence of heightened financial risks, including excess sovereign debt, the banking system and the Eurozone crisis; changes in government regulations or tax laws in jurisdictions where we conduct business; changes in accounting principles or policies or in the application of such accounting principles or policies; increased counterparty risk due to the credit impairment of financial institutions; and Aspen or Aspen Bermuda Limited becoming subject to income taxes in the United States or the United Kingdom. For a more detailed description of these uncertainties and other factors, please see the "Risk Factors" section in Aspen's Annual Report on Form 10-K for the year ended December 31, 2017 as filed with the SEC. Aspen undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the dates on which they are made.

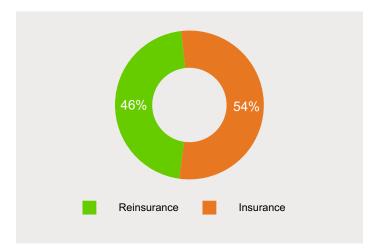
In addition, any estimates relating to loss events involve the exercise of considerable judgment and reflect a combination of ground-up evaluations, information available to date from brokers and cedants, market intelligence, initial tentative loss reports and other sources. The actuarial range of reserves and management's best estimate represents a distribution from our internal capital model for reserving risk based on our then current state of knowledge and explicit and implicit assumptions relating to the incurred pattern of claims, the expected ultimate settlement amount, inflation and dependencies between lines of business. Due to the complexity of factors contributing to the losses and the preliminary nature of the information used to prepare these estimates, there can be no assurance that Aspen's ultimate losses will remain within the stated amount. Furthermore, senic events, such as the Mexico earthquakes, generally have longer development periods than windstorm events, which may be amplified in this instance by dynamics such as the risk of geological liquefaction and the potential for uncertainty in claims adjudication. In respect of Hurricane Maria, recovery efforts are ongoing and expanding, with power outages, infrastructure damage, communications disruptions and other issues complicating loss mitigation and estimation. Accordingly, our actual net negative impact from all events noted above, both individually and in the aggregate, will vary from these preliminary estimates, perhaps materially.

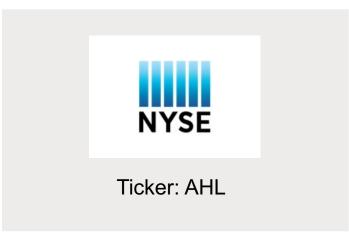
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# Gross Written Premium by Segment (1)





### Highlights (1)

Gross Written Premium \$3.5 billion

Total Assets \$13.2 billion

Dividend (per ordinary share) \$0.96

Market Capitalization \$2.5 billion

Countries / Offices 9 / 39



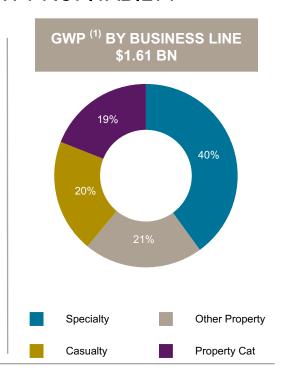
#### STRONG AND DIVERSIFIED FRANCHISE

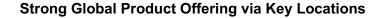




#### ASPEN RE: GLOBAL FRANCHISE WITH CONSISTENT PROFITABILTY

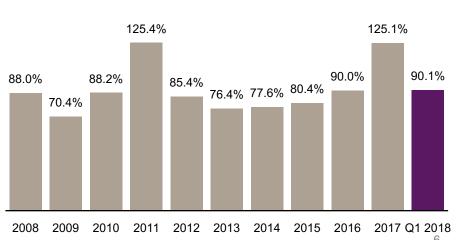
- Diversified portfolio with strong performance track record
- Significant industry experience and focused on providing expertise and exceptional solutions to clients
- Maintaining scale and relevance in chosen major products and regions allows us to better access regional business and benefit quickly from localized market changes; our regional strategy has driven top-line growth and consistent, longterm profitability
- Utilize multi-line capabilities and Aspen Capital Markets to leverage third-party capital (\$550 MM under management at end 2017)
- Recently sold AgriLogic and acquired a 23.2% stake in a new company (Crop Re), providing the opportunity to reinsure a larger, more diversified and fast growing portfolio of business







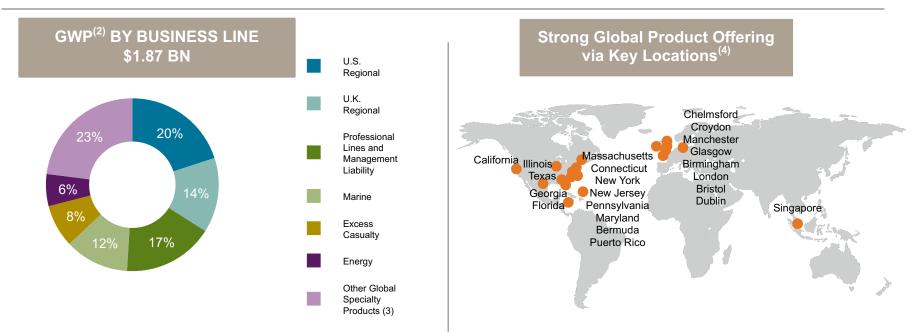
#### Average 10-year Combined Ratio: 90.6%





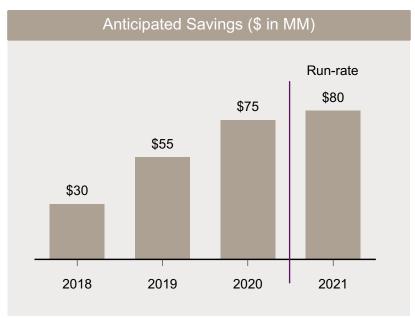
#### ASPEN INSURANCE: LEADING SPECIALTY INSURER

- Specialty insurer offering creative, customized solutions to complex risks, deep underwriting expertise, and superior claims handling abilities
- Robust and globally-aligned marketing and distribution model that empowers experienced leaders to actively engage key broker partners to drive optimal results
- Business transformed over last five years through organic growth, primarily in the U.S., and expansion of product lines and strong underwriting teams
- Global presence with 12 global products lines, complemented by two regional businesses (predominantly Property and Casualty business in the U.S. and U.K.)
- Repositioned, focused portfolio
  - · Repositioned lines and exited accounts; added new products and deployed existing products in new markets
  - Increased use of outwards (pro-rata) reinsurance; expected to enhance underwriting stability over time<sup>(1)</sup>





#### OPERATIONAL EFFECTIVENESS AND EFFICIENCY PROGRAM



- \$95 MM expected pre-tax charge<sup>(1)</sup>, including \$15 MM incurred in 2017, and \$11.8 MM in 1Q18
- 1Q18 savings as anticipated, expected to increase throughout 2018<sup>(2)</sup>
- Approx. 70% of total program savings expected to benefit Insurance segment
- Incremental Cap Ex, primarily IT-related, expected to be mostly occurred in 2018-19 (amortized over 3-5 years from start of 2020)

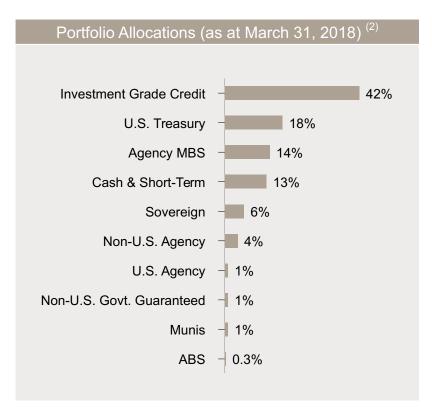
- Delivering the program expected to significantly enhance our competitive position
- Actions include:
  - Centralize and improve processes and activities
  - Enhance the operating model and increase cost efficiencies to select support functions through outsourcing
  - Optimize location of support functions
  - Reduce spend on procurement and real estate

Total Expense Ratio expected to decrease to mid to low 30s by 2020



#### STRONG AND CONSISTENT INVESTMENT RETURNS OVER THE LONG-TERM

- Conservative but tactical approach to investment management
- Achieve high quality, non-volatile investment income and total return that contribute significantly to operating ROE and BVPS growth through all market cycles<sup>(1)</sup>
- Overall portfolio strategy focused on high-quality fixed-income investments in multiple jurisdictions and currencies;
  tactically invest in liquid risk assets to build total return
- Maintain adequate liquidity to meet operational, claims paying, and capital management needs



#### Portfolio Highlights (as at March 31, 2018)

- Total investments and cash of \$8.2 billion
- Fixed income portfolio:
  - Duration of 3.98 years
  - Average credit quality of AA-
  - Book yield of 2.63%
- Sold \$491 MM of equities in 1Q18, leaving 4.2%<sup>(3)</sup> of the portfolio invested in risk assets (4.1% in BBB emerging market debt) as at March 31, 2018

<sup>(1)</sup> See "Safe Harbor Disclosure" slide 2.

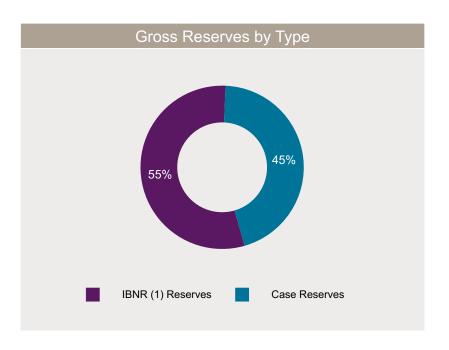
<sup>(2)</sup> Excludes amounts attributable to variable interest entities; may not add to 100% due to rounding.

<sup>(3)</sup> Risk assets include 4.1% in BBB emerging market debt, and the remainder in cash allocated to these strategies. outsourcing and premises



#### PRUDENT RESERVING PHILOSOPHY





- Over \$1.3 BN net favorable reserve development since inception
- Favorable prior year reserve releases every year since inception
- Independent actuarial review conducted annually



#### SUPERIOR RISK MANAGEMENT CULTURE

#### Risk management is genuine differentiator for Aspen

#### **Risk-Return Optimization**

- Extensive use of internal capital model to make riskreturn tradeoffs
- Approach deeply embedded in decision making processes, including:
  - Portfolio optimization
  - Outward reinsurance purchase
  - Investment strategy
  - Pricing
  - Performance management

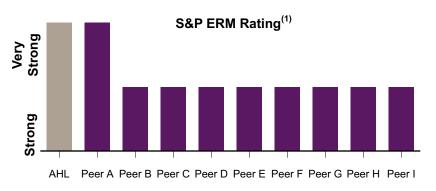


Aspen's internal capital model was one of very few approved by the U.K. Prudential Regulation Authority to operate under Solvency II regulatory framework

#### **Enterprise Risk Management (ERM)**

- We invest significant resource in managing our accumulations
- Effort goes beyond natural catastrophe to risks such as:
  - Terror (both U.S. and non-U.S.)
  - Nuclear, Biological, Chemical and Radiological
  - Cyber
  - Credit (across Insurance and Reinsurance segments & Investments)
  - Liability clash

### Aspen is one of very few peers to gain "Very Strong" ERM assessment from S&P





#### FIRST QUARTER 2018 FINANCIAL HIGHLIGHTS



Improved financial performance reflected in good premium growth, lower expense ratio and higher operating ROE

- (1) Total expense ratio (excluding amortization and non-recurring expenses)
- (2) Retention ratio is calculated by dividing net written premium by gross written premium)

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