

First Half 2023 Financial and Operating Highlights

3rd August 2023



Reaffirmed top position for brand value and sustainability perception value



Most Valuable Brand

USD 2.6B



Highest Sustainability Perception Value

USD 222M



The undisputed fastest integrated network



Leader in Fixed for FIVE years



Best Mobile Network for THREE consecutive semesters

These citations also support our goal of enabling the digital transformation of corporations and SMEs serviced by PLDT Enterprise



PLDT Smart further reinforced its core infrastructure

Homes Passed

+6%

17.2 M VS. SPLY 16.2M; +1M

Domestic and International Fiber Footprint

+4%

1.12M VS. SPLY 1.07M; +47K

The fastest and most extensive network in the country



A Testament to a Solid 1st Half

Telco Core

+3% vs. SPLY 17.1B

Net Service Revenues

+1% vs. SPLY 93.7B

EBITDA*

17.6B 94.5B 52.1B

+3% vs. SPLY 50.5B

ALL-TIME HIGH

EBITDA MARGIN 53% vs. SPLY 52%

*EBITDA is ex-MRP



Our business pillars are driving steady growth

INDIVIDUAL

Solidifying strength in key segments and services

Data Revenue

+4%

Data Traffic*

+15%

HOME

Leading the market despite challenges

Fixed Revenue

+3%

Fiber Revenue

+11%

ENTERPRISE

Elevating companies by enabling transformation

Data Center Colocation

+23%

Cloud

+32%

^{*}Total data traffic including Enterprise



Embedding ESG in the company's DNA





- Implementing our decarbonization roadmap
 - Focus on energy efficiency
 - Expansion of renewables in our energy mix
- Championing responsible waste management (e-waste) and circularity
- Using technology to enable biodiversity management

#ConnectedWithNature #BeKind.Recycle.



SOCIAL

- Ensuring product safety and championing cybersecurity of our customers and children
- Advocating diversity and inclusion in the Workplace and the Community
 - Pride Month celebration
 - Completed the Workplace Gender Equality Assessment
 - ATRIEV partnership

#EveryColorEveryYou #InclusiveTechnology



GOVERNANCE

- Communicating Progress and Using PLDT's Voice to Champion Sustainability
- Fostering the adoption of corporate governance principles in the workplace and the supply chain
- Including sustainability metrics in the organizational KPIs/scorecard



Enabling a connected, empowered, and progressive Philippines



EDUCATION

Recognizing the value education provides to uplift the lives of the Filipino

- P500K PNP Scholarship Program for dependents of PNP killed-in-action
- 4 School-in-a-bag
- 18 sets of Personal Computers for IT skills training and Rural Impact Sourcing Program
- 5 Smart LTE Pocket Wi-Fi to power up youth from Caritas Manila



DISASTER RESPONSE

Providing immediate relief assistance to our kapatids affected by natural disasters

- 2,000 Relief Packs for affected oil spill in Oriental Mindoro and volcanic activity in Albay
- 1,000 Kg of Rice and 1,000 Hot Meals for affected families in Albay
- 600 Hygiene Kits for affected communities in Albay and fire in Bontoc
- 5 Satellite Phones for MDRRMO of LGUs in Cebu and Siargao



SPECIAL PROJECTS

Aiding in economic and social entrepreneurship

- 35K worth of donation to Generations-Home Foundation
- 10 Pocket Wi-Fi for Phil. Navy for coastal clean-up
- 5 Pocket Wi-Fi for Phil. Navy for Mother's day celebration with MMCF



Disaster Response: An Integral Business Imperative



Typhoon Egay Response

Turnover 3,000 relief packs to the provinces of Ilocos Norte Cagayan, Abra, and Bulacan together with 20 water filters for evacuation centers in affected areas.



Bolstering Agricultural Resilience

Part of Typhoon Odette Recovery Program, turnover of the Liboron Organic Farmers And Cacao Growers (Lofcg) Association - Training Center located in the center of the farmers' farmland in Liboron, Calape, Bohol, a hub that will enable farmers to access resources, empowering them to adapt to the changing agricultural landscape and enhance their crop productivity.

In partnership with: Alagang Kapatid Foundation, Inc. Maynilad Water Services
And Ginto Chocolate House



Stronger than ever!



Financials

PLDT Group: Financial Highlights



			PL
in bn)	<u>1H2023</u>	<u>1H2022</u>	1H2023 vs 1H2022
Service Revenues (net of interconnection costs)	94.5bn	93.7bn	1% +0.9bn
Cash Opex, Subsidies, Provisions (ex-MRP) * excl Provisions:	42.4bn	43.2bn	-0.8bn
Provisions Provisions:	₱40.3bn, -₱0.7bn or -2% 2.1bn	2.2bn	
EBITDA (ex-MRP)	52.1bn Margin: 53%	50.5bn 52%	3% +1.6bn
Depreciation & Amortization	24.1bn	24.3bn	-1% -0.2bn
EBIT	28.1bn Margin: 28%	26.2bn 27%	7% +1.9bn
Net Financing Costs	6.1bn	5.2bn	+18% +0.9bn
Telco Core Income	17.6bn	17.1bn	3% +0.5bn

PLDT Group: Consolidated Service Revenues



(Php in bn) 1H2023 1H2022 ⁽¹⁾ 1H 2023 vs 1H 2022 40.2bn Individual 40.3bn Fiber only -0.1bn 25.7bn 3% 30.1bn 29.2bn Home 11% +0.9bn +2.4bn 2% 23.2bn 22.6bn **Enterprise** +0.6bn 92.1bn 93.4bn **Consumer and Enterprise** +1.3bn 29% International and Carrier 1.5bn 1.1bn -0.4bn **Total Service Revenues** 94.5bn 93.7bn +0.9bn

Home: Fiber revenues maintain double-digit growth





1H 2023: ₱30.1bn

1H 2022: ₱29.2bn



Total Fiber

1H 2023: ₱25.7bn

1H 2022: ₱23.3bn



2Q2023 revenues 1% higher vs 2Q2022

Fiber only revenues up 7%

1H2023 fiber net adds (123K) were 9% higher vs 2H2022 net adds (113K)

Market remains underpenetrated

 Unserved demand at lower segments – sensitive to price

PLDT's competitive advantages:

- Superior network: awarded as the Fastest Fixed Network in the Philippines for 1Q – 2Q 2023 by Ookla
- Strong brand equity in the market
- Fixed and wireless portfolio using varied technologies and price points to address market affordability considerations



% of fiber to total Home revenues(1)

85%

vs FY2022: 81% vs 1H2022: 80% Total Home FTTH ARPU (1H2023)

1,488

Gross fiber adds

(incl. migration)

474K

Fiber net adds 123K

Enterprise: Data and ICT remain key business drivers



1H 2023: ₱23.2bn



1H 2022: ₱22.6bn



1H23 revenues rose 2% year-on-year:

- Corporate data revenues grew 7% due to higher fiber, managed IT and i-Gate revenues
- ePLDT/ICT rose 13% mainly from data center and cloud services
- PLDT Global registered a 31% increase in revenues from Enterprise IPLCs, data center/cross connect in Asia Pacific Region, and carrier hubbing
- 2Q23 revenues were stable year-onyear
- Opportunities for growth to come from hyperscale data center business and Increased focus on digital transformation by corporates, MSMEs, and government

Fiber and Networking Circuits (1H2023)

116K 10%

vs 1H22: 105K

Total DC Racks in Service (1H2023)

5.3K



• 2.44MW incremental Power

vs FY 2022 (4.9K)

Data Center Capacity (1H2023)



71% Utilization
7.5K Ready Rack Capacity

11th data center golive: 1H 2024

Note: Net of interconnection costs

Individual: Strong 2Q2023



Total Individual

1H 2023: ₱40.2bn

-0.1bn

1H 2022: ₱40.3bn



- Revenues in 2Q2023 were the highest in the last four quarters
 - 2Q2023 stable year-on-year despite election spend in 2Q2022
 - 3% lift quarter-on-quarter underpinned by 2% growth in prepaid and 7% in postpaid
- Ookla awarded Smart with Best Mobile Network with fastest Speeds and Widest Network for 1Q – 2Q 2023
- SIM Registration: Smart had 52.5mn registered subscribers (after deadline on 25 July 2023 and 5-day grace period) representing:
 - ~99% of active subscribers
 - ~96% of revenues
- 2H 2023 outlook: Positive momentum expected to be sustained
 - Revenue optimization
 - Network expansion and superior network experience
 - Great value promo offers

Mobile Data Revenues
(1H2023)

₱34.5bn

4%

86% of Individual Revenues
vs 1H2022: 83%

Active Data Users (1H2023)

~39.6mn

vs 1Q2023: 39mn

Ave. Monthly Mobile Data Usage per Sub⁽²⁾ (1H2023) 14%

vs FY2022: 9.2GB

Mobile Data Traffic (1H2023)

2,389PB
15%

vs 1H2022: 2,081
vs 2H2022: 2,312

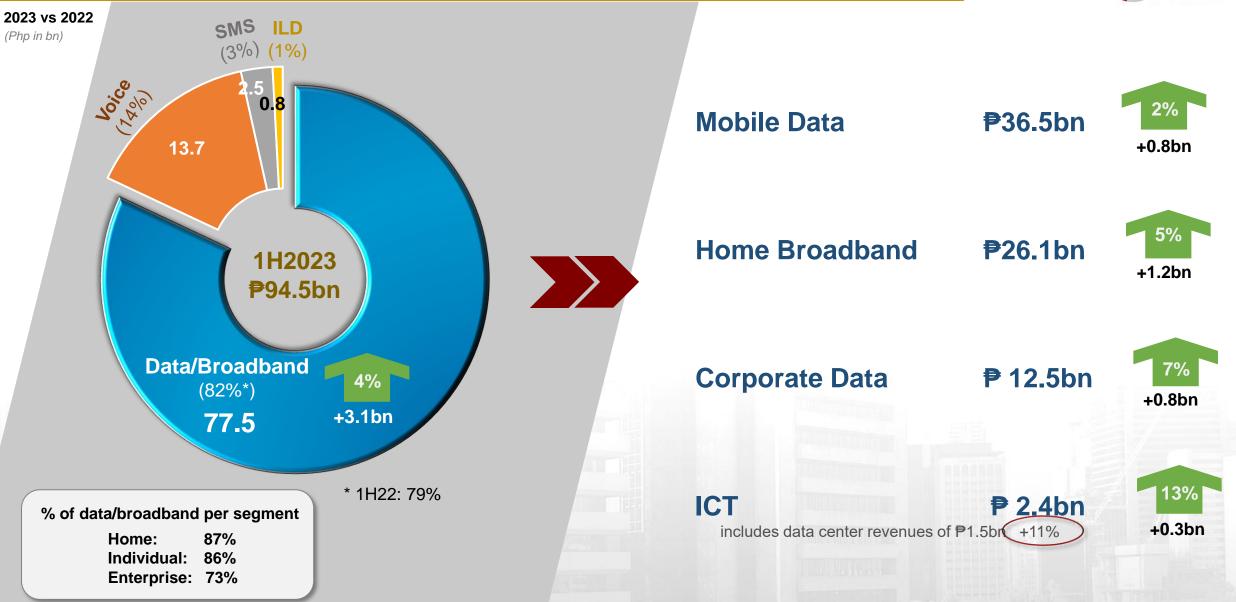
ws 2H2022: 2,312

ws 2H2022: 2,312

Note: Net of interconnection costs

Data/broadband: 82% of Consolidated Revenues





Consolidated EBITDA (ex-MRP): Hitting a new all-time high



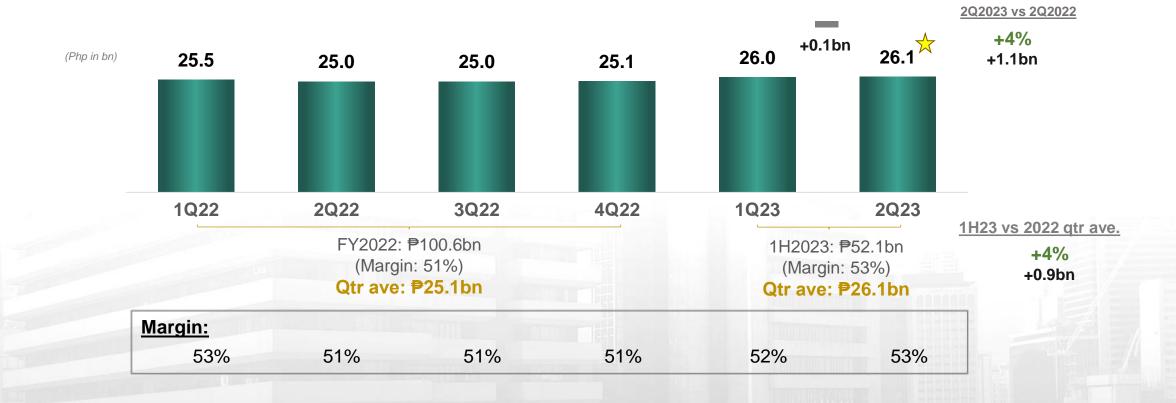
1H 2023: ₱52.1bn ★ (Margin: 53%)



+ ₱0.9bn rise in revenues

+ ₱0.8bn reduction in costs

1H 2022: ₱50.5bn (Margin: 52%)



Telco Core Income: In-line with guidance

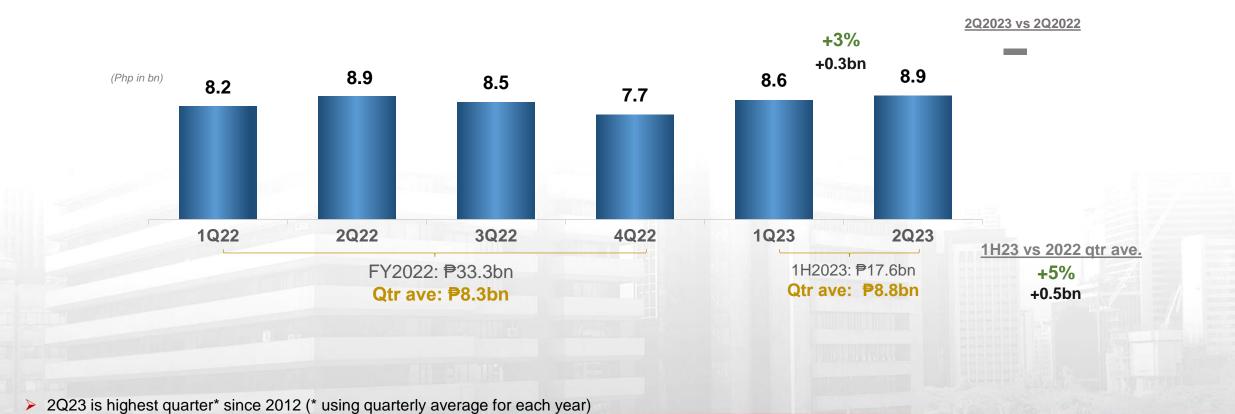


1H 2023: ₱17.6bn

3% +0.5bn

1H 2022: ₱17.1bn +0.5

- + Higher EBITDA by ₱1.6bn
- + Lower Depreciation by ₱0.2bn
- Increase in Financing Costs by ₱0.9bn
- Higher Provision for Income Taxes by ₱0.8bn



PLDT Group: Telco Core and Reported Income



	<u>1H 2023</u>	1H 2022	2023 vs 2022
Telco Core Income	17.6bn	17.1bn	+0.5bn
Share in Voyager/Bank Hold Co Loss	(1.2bn)	(1.6bn)	+0.4bn
Voyager Gain on Dilution, net of tax		0.5bn	-0.5bn
Telco Core Income + Voyager	16.4bn	16.0bn	+0.4bn
Gain from sale and leaseback of towers (net of related opex)	3.0bn	16.5bn	1H2023: 652 sites 1H2022: 3,012 sites
Forex, Derivatives and Others	1.2bn	(1.9bn)	In 2023, US\$/PHP appreciated by ₱0.447
Asset Sales	0.3bn	0.1bn	1H2023 55.368 YE2022 55.815
MRP	(1.8bn)	(4.8bn)	
Amortization of PFRS 9 - Debt Discount	(0.1bn)	(0.4bn)	In 2022, US\$/PHP depreciated by ₱3.996 1H2022 54.970
Income from Prescription of Pref Redemption Liability		7.8bn	YE2021 50.974
Accelerated Depreciation		(16.5bn)	
Other non-recurring expenses		(0.3bn)	
Tax Effect	(0.7bn)	0.1bn	
Reported Income	18.5bn	16.8bn	10% +1.7bn



Interim
Cash Dividend

Regular ₱49/share

Declaration Date:

Record Date:

Payment Date:

3 August 2023

17 August 2023

1 September 2023

- Focus on delivering positive free cash flow and deleveraging
- Total dividends paid (2005 2022): ₱496.4bn

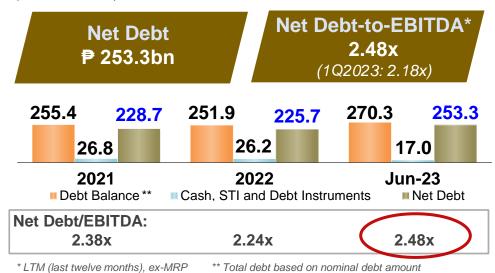


PLDT Group: Debt Profile



Debt Balance

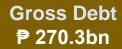
(PHP in billions)

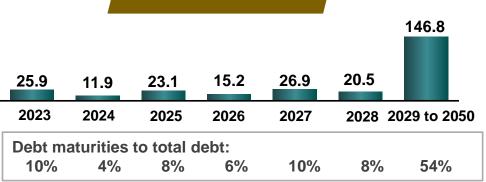


- ➤ Net debt to EBITDA expected to improve with receipt of tower sales proceeds in 2H2023
- Major cash flows in 2023
 - Proceeds of ₱9.0bn from closed tower sales covering 652 towers
 - Payment of carry over capex amounting to ₱19.2bn
 - Payment of final 2022 cash dividends for common shares of ₱9.7bn and special dividends of ₱3.0bn
- Debt maturities continue to be well spread out
 - Issuance of 30-year bond extended debt maturity profile with 62% of total debt to mature beyond 2027
- > PLDT ratings remain at investment grade: S&P (BBB), Moody's (Baa2)

Debt Maturities (gross)

(PHP in billions, 30 June 2023)

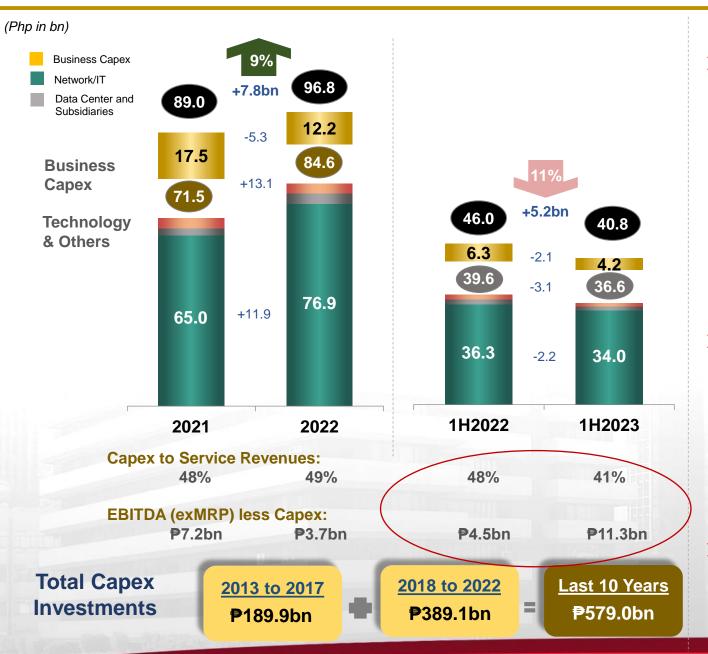




- US\$ denominated: 15% (1Q2023: 16%; YE22: 17%)
 - "Natural hedge" from 14% of consolidated revenues which are dollar-linked/dollar-denominated
- Unhedged: 5% or US\$0.25bn of total debt taking into account our hedges and US\$ cash allocated for debt
 - 51% of dollar-denominated debt hedged via long-term call spread options with a subsidy of ₱5.60 if the USD/PHP trades above ₱54.84
- > 53% are fixed rate loans, while 47% are floating rate loans
- Average interest cost (pre-tax): 4.32% (1Q2023: 4.17%; FY22: 4.04%)
- > Average life of debt: 6.67 years

PLDT Group: Consolidated Capex





- Capex guidance for 2023: ₱80-85bn
 - Includes fresh capex and impact of prior year's commitments
 - Investment in capacity to drive revenue growth and support continuing rise in network traffic
 - ✓ Payload:

	Monthly	average		
TB/day	First	Half	% Change	
	2022	2023		
Wireless	13,121	14,967	14%	
Mobile Internet	10,673	12,817	20%	
Fixed	61,905	71,916	16%	

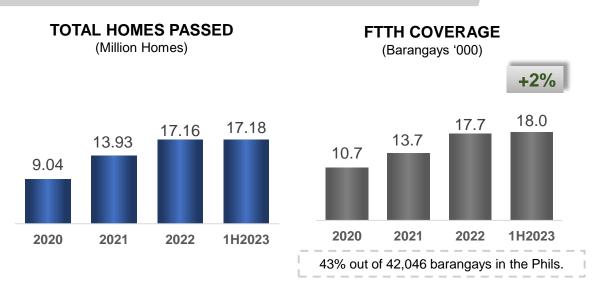
- Selected capex assumed in 2023:
 - Construction of 11th data center targeting hyperscalers
 ✓ To be energized in 1Q 2024
 - Ongoing completion of the signed sale/leaseback of towers and build out of additional towers by tower companies
 - Construction of two new cable landing stations in Baler, Aurora and Digos, Davao for the Apricot cable system
- Capex expected to trend downwards in line with goal to reduce capex intensity and achieve positive free cashflow

Fixed Fiber and Wireless Network: Selected Highlights



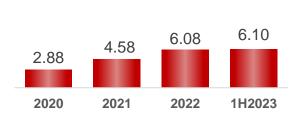
Presence 69%

Extensive Fixed Network Reach



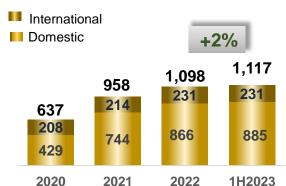
TOTAL FTTH CAPACITY*

(Million Ports)
*excluding VVDSL of 0.93mn (1H2023)



TOTAL FIBER FOOTPRINT

(Thousand Cable Kilometers Laid)



Most extensive in the Philippines, with robust International Network Capacity

Expansive Wireless Network

Total BTS Count: 73.8K



Mobile Coverage

Population coverage at end June 2023:

- > 97% 5G+4G+3G
- > 98% 5G (NCR)
- > 67% 5G (Vismin)

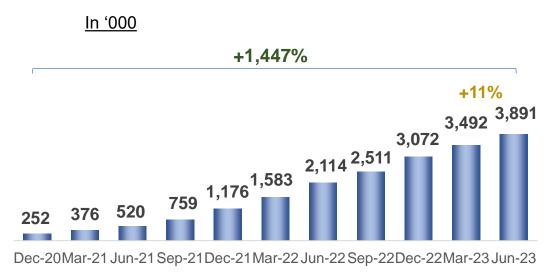
Latched Devices

Nationwide

- LTE/4G: 82% (MM: 83%)
- > 5G: 7% (MM: 10%)
- G: 3% (MM: 2%)
- 2G: 8% (MM: 5%)



Connected Unique Devices



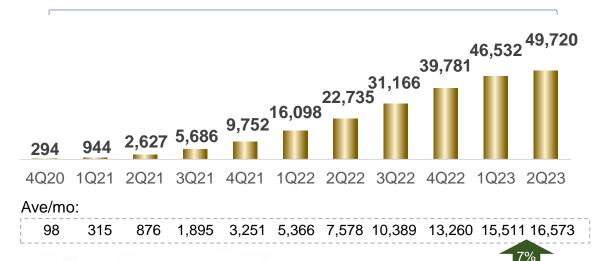
^{*} Daily ave. for June 2023: 3,215K

Data Traffic

(Total for the Quarter)

In TB

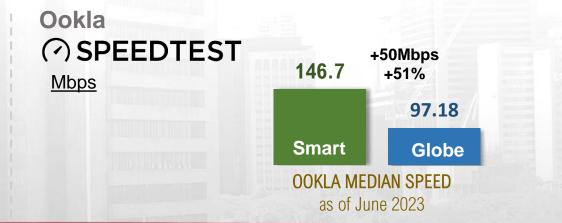
+16,817%





Reduction in 5G BTS is In line with the on-goiing network optimization program which will result to better CX and realize operational, capex and spectrum efficiencies

Smart's existing 4G/LTE can accommodate increase in mobile data traffic



Maya: #1 Fintech Ecosystem in the Philippines



#1

Digital bank

Most number of depositors, largest deposit base among digital banks in PH



#1

Merchant acquirer

Largest merchant acquirer, QR PH leader



#1

Rated finance app

Among local finance apps in PH

Recognized globally:



WINNER

BEST DIGITAL BANK — PURE PLAY IN THE PHILIPPINES

MAYA



WINNER

BEST DIGITAL BANK – PURE PLAY IN SOUTH-EAST ASIA

MAYA



RETAIL BANKING

Winner Best Virtual Bank -Philippines

All-in-One Digital Banking Solutions for every Filipino



Consumers

Maya Save

Personal Goals

Maya Credit

BNPL BETA
Pay-in-4



MSMEs/Retail

Negosyo Advance

Negosyo InstaCash



Business Deposit BETA

BETA

Maya ^L Flexi Loan

Banking embedded in payments

Maya Wallet

Maya Business App, QR

Terminal, Payment Gateway, QR

Leader in All-in-One Digital Banking

of Depositors

~2.3 M

Deposit Balance

25 B

Cumulative Loans Disburse

>10 B

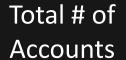
Fastest-growing digital bank

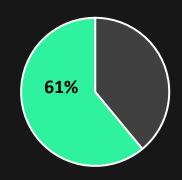
Data as of end-June 2023



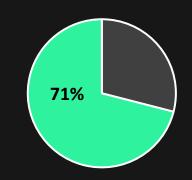
#1 among digital banks

Based on BSP data as of end-March 2023

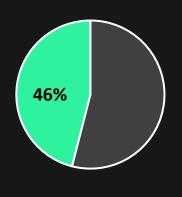




Total Depositors



Total Deposit Balance





Empowering SMEs with the 1-2-3 Grow Bundle



Get a 1% MDR discount

On all **GORPH** payments



Earn 2.5% interest p.a.

with Maya Business Deposit



Get a loan offer in 3 months

with Maya Flexi Loan



^{*}Terms and conditions apply.



Service Revenue Growth

Low-single digit growth

> Low-teen growth in fiber revenues

Momentum for Enterprise revenues to continue, underpinned by ICT

Challenging but improving environment for mobile industry

EBITDA

Low-single digit growth

Supported by top line growth and aggressive cost management

Telco Core Income

₱33.5-34.0bn

Capex

₱80-85bn (from ₱97bn in 2022)

Lower from peak capex in 2022

Includes fresh capex for the year and carry over capex

FCF, leverage, dividends

Focus on delivering positive FCF

- Generate greater FCF from higher revenues, cost optimization, sale of non-strategic assets
- > Aim to deleverage back to 2.0x
- 60% dividend payout

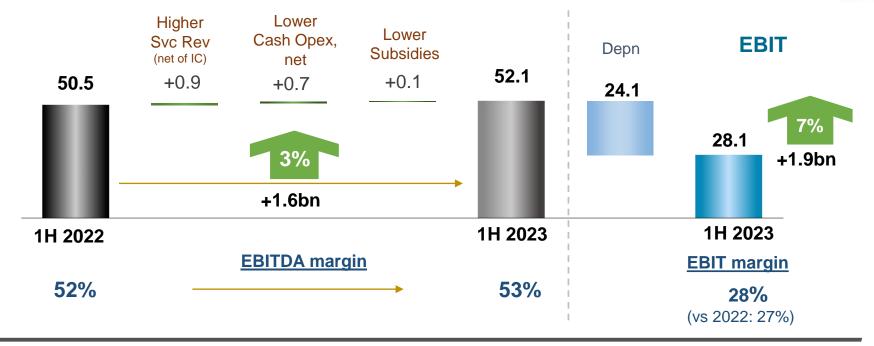


Other Details

Consolidated EBITDA (ex-MRP), EBIT and Telco Core Income

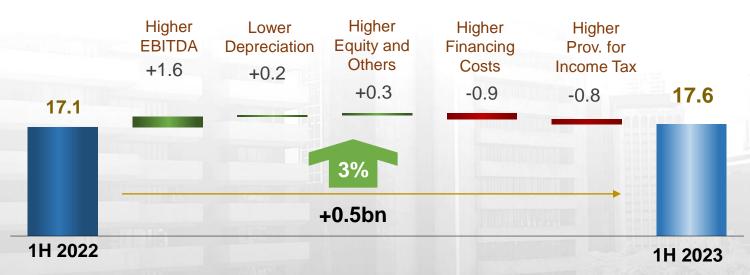






Telco Core Income





ePLDT Data Center Business: Key Highlights



10

sites strategically spread across PH

8,930

Full capacity racks 7,477 ready capacity; 71% utilization

4

TIA-942* rated 3 certified facilities

27.9MW

Aggregated IT power (55.8MW including redundancy)

600+ Gbps

Premium access to Smart and PLDT eyeballs

500GB

Peak local peering traffic Host to 4 of PH's top IXs (PhIX, VIX, GetaFIX and PHOpenIX)

Hyperscale Data Centers in the Pipeline

Under Construction

Location: Sta. Rosa, Laguna

11th

- Total capacity of 50MW (36MW IT Load)
- Phase I operational within 1H2024

Under evaluation

12th

Power Capacity: no less than 100MW

Data Center Growth Forecast*: 2022 - 2027

25%

5 year CAGR
Combined Retail and Hyperscaler Data
Center Market

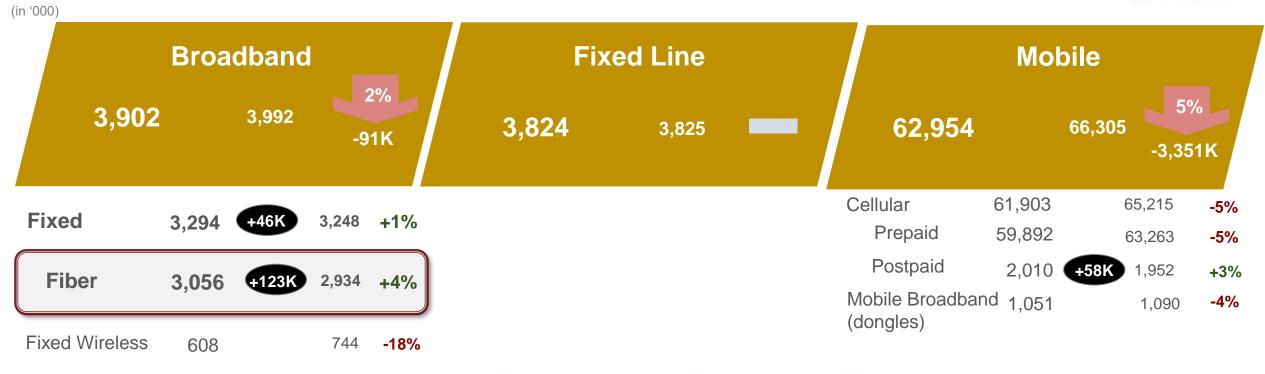
4%

5 year CAGR Retail Data Center Market 83%

5 year CAGR Hyperscale Data Center Market

PLDT Group: Subscriber Base



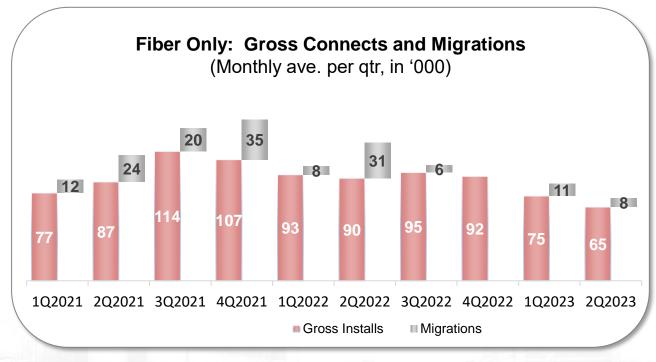




PLDT Group: Broadband Subscriber Base



		2022		2023			Subscribers		
(in '000)	1Q	2Q	3Q	4Q	FY2022	1Q	2Q	YTD 2023	Subscribers
Fixed Broadband				_					
Gross	281	272	287	278	1,118	225	197	422	
Churn	(114)	(205)	(246)	(272)	(837)	(192)	(184)	(376)	
Net Adds	167	67	41	6	281	33	13	46	3,294
Fiber only									
Gross	280	271	286	276	1,113	224	195	419	
Migrations	23	94	19	(1)	135	32	23	55	
Churn	(91)	(177)	(217)	(250)	(734)	(175)	(176)	(351)	_
Net Adds	213	188	88	25	514	81	42	123	3,056
								$\overline{}$	





APPENDIX





Mobile Subscribers by Category:

	Jun-23 ⁽¹⁾	Mar-23 ⁽¹⁾	Dec 22	Som 22	l 22	Net Adds (Red	uctions)
	Jun-23	IVIAT-23	Dec-22	Sep-22	Jun-22	1H2023 vs Y	E2022
Mobile Subscriber Base (2)							
Prepaid	60,891,135	62,999,637	64,287,019	65,972,119	67,365,162	(3,395,884)	(5%)
Smart Prepaid	23,486,725	24,044,239	24,394,379	25,103,659	25,679,480	(907,654)	(4%)
TNT	37,404,410	38,955,398	39,892,640	40,868,460	41,685,682	(2,488,230)	(6%)
Postpaid	2,062,683	2,034,703	2,017,742	2,023,615	2,032,971	44,941	2%
Smart Postpaid	2,019,828	1,987,346	1,964,871	1,961,675	1,962,471	54,957	3%
Sun Postpaid	42,855	47,357	52,871	61,940	70,500	(10,016)	(19%)
Total Mobile Subscribers	62,953,818	65,034,340	66,304,761	67,995,734	69,398,133	(3,350,943)	(5%)

Mobile Subscribers by Brand:

	Jun-23 ⁽¹⁾	Mar-23 ⁽¹⁾	Dec 22	Com 22	l 22	Net Adds (Reductions)			
	Jun-23	IVIAT-23	Dec-22	Sep-22	Jun-22	1H2023 vs YE	E2022		
Mobile Subscriber Base (2)				同 性。					
Smart	25,506,553	26,031,585	26,359,250	27,065,334	27,641,951	(852,697)	(3%)		
Smart Prepaid	23,486,725	24,044,239	24,394,379	25,103,659	25,679,480	(907,654)	(4%)		
Smart Postpaid	2,019,828	1,987,346	1,964,871	1,961,675	1,962,471	54,957	3%		
TNT	37,404,410	38,955,398	39,892,640	40,868,460	41,685,682	(2,488,230)	(6%)		
Sun Postpaid	42,855	47,357	52,871	61,940	70,500	(10,016)	(19%)		
Total Mobile Subscribers	62,953,818	65,034,340	66,304,761	67,995,734	69,398,133	(3,350,943)	(5%)		

⁽¹⁾ In view of the SIM Registration Act, beginning 1Q 2023, our policy is to recognize a prepaid mobile subscriber only when the subscriber activates and uses the SIM card and is considered inactive if the subscriber does not reload within 120 days after expiration of the last reload

⁽²⁾ Includes Mobile Broadband subscribers



Fixed Line Subscribers

	Jun-23	Mar-23	Dec-22	Sep-22	Jun-22	Net Adds		
	Juli-23	Iviai-23	DCC-22	3ep-22	Juli-22	1H2023 vs	YE2022	
Fixed Line Subscribers	3,823,629	3,828,445	3,825,424	3,835,305	3,821,296	(1,795)	-	

Broadband Subscribers

	Jun-23	Mar-23	Dec-22	Sep-22	Jun-22	Net Adds			
	Juli-23	IVIAI-23	Dec-22	3ep-22	Juli-22	1H2023 v	s YE2022		
BROADBAND									
Fixed Line Broadband (1)	3,294,012	3,281,289	3,247,980	3,241,970	3,200,872	46,032	1%		
Fixed Wireless Broadband	607,541	695,242	744,324	823,135	881,351	(136,783)	(18%)		
Total Broadband Subscribers	3,901,553	3,976,531	3,992,304	4,065,105	4,082,223	(90,751)	(2%)		

⁽¹⁾ Includes Corporate Fixed Broadband Subscribers



Mobile ARPU, Net⁽¹⁾:

	20	23				
	1Q	2Q	1Q	2Q	3Q	4Q
Smart Postpaid	678	691	786	723	699	705
Smart Prepaid	107	109	99	104	106	109
TNT	86	92	82	86	85	86
Sun Postpaid	547	514	440	580	458	581

⁽¹⁾ Includes Mobile Broadband subscribers

Broadband ARPU, Net:

	20	23				
	1Q	2Q	1Q	2Q	3Q	4Q
Fixed Line Broadband (2)	1,441	1,446	1,403	1,445	1,466	1,444
Fixed Wireless Broadband	212	252	244	237	225	224

⁽²⁾ Includes Corporate; based on Service Revenues before intersegment elims

Consolidated Financial Highlights



		11	H2023			Y-o-Y
(Php in millions)	Wireless	Fixed Line	Others	Consolidated	1H2022	% Change
Service Revenues (1)	47,022	59,386	-	99,251	96,500	3%
Cash Operating Expenses (2)	19,059	27,589	7	44,443	47,551	(7%)
Subsidies and Cost of Services	1,684	1,230	-	2,903	2,118	37%
Provisions	476	1,671	-	2,147	2,167	(1%)
EBITDA (3)	25,803	28,896	(7)	49,758	44,744	11%
EBITDA Margin ⁽⁴⁾	55%	49%	-	50%	46%	
EBITDA (exMRP) (5)	26,683	30,386	(7)	52,128	50,480	3%
EBITDA (exMRP) Margin (4)	57%	51%	-	53%	52%	
Depreciation and Amortization	15,368	13,560	-	23,950	40,694	(41%)
Financing Costs, Net	(4,404)	(3,258)	-	(6,552)	(5,418)	21%
Other Income	4,914	1,388	5	5,189	26,628	(81%)
Income (Loss) before Income Tax	11,732	14,250	(1,285)	24,774	21,672	14%
Provision (Benefit from) for Income Tax	2,764	3,481	1	6,238	4,634	35%
Net Income (Loss) Attributable to Equity Holders of PLDT	8,958	10,729	(1,286)	18,451	16,786	10%
Telco Core Income	6,535	11,008	5	17,562	17,109	3%
(1) Service Revenues, gross of interconnection costs				The state of the s		
Service revenues, gross of interconnection costs	47,022	59,386	<u>.</u>	99,350	97,079	2%
Less: Discontinued operations		100	-	99	579	(83%)
Service revenues, net of discontinued operations	47,022	59,386	-	99,251	96,500	3%
Less: Interconnection costs	39	5,087		4,720	2,848	66%
Service revenues, net of interconnection costs	46,63	1 54,299		94,531	93,652	1%

⁽²⁾ Cash Operating Expenses includes interconnection costs

 ⁽³⁾ EBITDA excludes other non-recurring expenses
 (4) EBITDA margin calculated as EBITDA divided by service revenues (gross of interconnection costs)
 (5) EBITDA (exMRP) excludes MRP and Telecom Tower Sale and Leaseback related expenses



		2023					2022				% Change	
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022	
Fixed Line	26,541	26,032	52,573	24,183	24,796	48,979	25,443	25,862	51,305	100,284	7%	
LEC	3,459	3,317	6,776	3,492	3,491	6,983	3,388	3,475	6,863	13,846	(3%)	
Fixed Line Voice - International	2,565	2,028	4,593	1,784	1,410	3,194	1,678	1,502	3,180	6,374	44%	
Fixed Line Voice - Domestic	449	408	857	573	458	1,031	519	479	998	2,029	(17%)	
Home Broadband	12,568	12,691	25,259	11,449	12,335	23,784	12,559	12,601	25,160	48,944	6%	
Fixed Line	12,565	12,687	25,252	11,379	12,284	23,663	12,525	12,584	25,109	48,772	7%	
Fixed Wireless	3	4	7	70	51	121	34	17	51	172	(94%)	
Corporate Data and ICT	7,474	7,564	15,038	6,845	7,072	13,917	7,268	7,760	15,028	28,945	8%	
Corporate data and leased lines	6,282	6,375	12,657	5,848	5,961	11,809	6,173	6,335	12,508	24,317	7%	
ICT	1,192	1,189	2,381	997	1,111	2,108	1,095	1,425	2,520	4,628	13%	
Miscellaneous	26	24	50	40	30	70	31	45	76	146	(29%)	
Wireless	23,185	23,493	46,678	23,468	24,053	47,521	23,772	23,767	47,539	95,060	(2%)	
Mobile Services	22,777	23,064	45,841	22,895	23,526	46,421	23,294	23,314	46,608	93,029	(1%)	
Mobile Voice	2,952	2,851	5,803	3,678	3,537	7,215	3,388	3,233	6,621	13,836	(20%)	
Mobile Voice - Domestic	2,717	2,613	5,330	3,312	3,222	6,534	3,030	2,913	5,943	12,477	(18%)	
Mobile Voice - International	235	238	473	366	315	681	358	320	678	1,359	(31%)	
SMS	1,252	1,362	2,614	1,474	1,462	2,936	1,495	1,469	2,964	5,900	(11%)	
Mobile Data	18,152	18,368	36,520	17,507	18,211	35,718	18,087	18,182	36,269	71,987	2%	
Mobile Internet	17,172	17,452	34,624	16,422	17,133	33,555	17,051	17,104	34,155	67,710	3%	
Mobile Broadband	791	726	1,517	858	871	1,729	810	784	1,594	3,323	(12%)	
Other data	189	190	379	227	207	434	226	294	520	954	(13%)	
Inbound Roaming and Others	421	483	904	236	316	552	324	430	754	1,306	64%	
Fixed Wireless Broadband	408	429	837	573	527	1,100	478	450	928	2,028	(24%)	
MVNO and Others	-		-	_	1000	-	-	3	3	3		
Total Consolidated Service Revenues (1)	49,726	49,525	99,251	47,651	48,849	96,500	49,215	49,629	98,844	195,344	3%	

⁽¹⁾ Gross of interconnection costs

Consolidated service revenues, net of interconnection costs

	2023			2022							% Change
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
Consolidated Service Revenues, gross of interconnection costs Interconnection Costs	49,726 2,619	49,525 2,101	99,251 4,720	47,651 1,596	48,849 1,252	96,500 2,848	49,215 1,709	49,629 1,547	98,844 3,256	195,344 6,104	3% 66%
Consolidated Service Revenues, net of interconnection costs	47,107	47,424	94,531	46,055	47,597	93,652	47,506	48,082	95,588	189,240	1%

Consolidated Service Revenues and EBITDA



		2023					2022				% Change
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
Data and Broadband	38,602	39,052	77,654	36,374	38,145	74,519	38,392	38,993	77,385	151,904	4%
Home Broadband	12,976	13,120	26,096	12,022	12,862	24,884	13,037	13,051	26,088	50,972	5%
Fixed Line	12,565	12,687	25,252	11,379	12,284	23,663	12,525	12,584	25,109	48,772	7%
Fixed Wireless	411	433	844	643	578	1,221	512	467	979	2,200	(31%)
Corporate Data and ICT	7,474	7,564	15,038	6,845	7,072	13,917	7,268	7,760	15,028	28,945	8%
Corporate data and leased lines	6,282	6,375	12,657	5,848	5,961	11,809	6,173	6,335	12,508	24,317	7%
ICT	1,192	1,189	2,381	997	1,111	2,108	1,095	1,425	2,520	4,628	13%
Mobile Data	18,152	18,368	36,520	17,507	18,211	35,718	18,087	18,182	36,269	71,987	2%
Mobile Internet	17,172	17,452	34,624	16,422	17,133	33,555	17,051	17,104	34,155	67,710	3%
Mobile Broadband	791	726	1,517	858	871	1,729	810	784	1,594	3,323	(12%)
Other data	189	190	379	227	207	434	226	294	520	954	(13%)
Domestic Voice and Others	7,072	6,845	13,917	7,653	7,517	15,170	7,292	7,345	14,637	29,807	(8%)
LEC	3,459	3,317	6,776	3,492	3,491	6,983	3,388	3,475	6,863	13,846	(3%)
Fixed Line Voice - Domestic	449	408	857	573	458	1,031	519	479	998	2,029	(17%)
Mobile Voice - Domestic	2,717	2,613	5,330	3,312	3,222	6,534	3,030	2,913	5,943	12,477	(18%)
Others	447	507	954	276	346	622	355	478	833	1,455	53%
Miscellaneous	26	24	50	40	30	70	31	45	76	146	(29%)
Inbound Roaming and Others	421	483	904	236	316	552	324	430	754	1,306	64%
MVNO and Others	-	<u> </u>	-	-	-	-	-	3	3	3	-
International (Fixed and Wireless)	2,800	2,266	5,066	2,150	1,725	3,875	2,036	1,822	3,858	7,733	31%
Fixed Line Voice - International	2,565	2,028	4,593	1,784	1,410	3,194	1,678	1,502	3,180	6,374	44%
Mobile Voice - International	235	238	473	366	315	681	358	320	678	1,359	(31%)
SMS	1,252	1,362	2,614	1,474	1,462	2,936	1,495	1,469	2,964	5,900	(11%)
Total Consolidated Service Revenues (1)	49,726	49,525	99,251	47,651	48,849	96,500	49,215	49,629	98,844	195,344	3%

⁽¹⁾ Gross of interconnection costs

		2023					2022				% Change
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
EBITDA	24,399	25,359	49,758	20,903	23,841	44,744	24,657	24,870	49,527	94,271	11%
EBITDA (exMRP) (1)	26,021	26,107	52,128	25,456	25,024	50,480	25,037	25,071	50,108	100,588	3%

⁽¹⁾ EBITDA (exMRP) excludes MRP and Telecom Tower Sale and Leaseback related expenses

Wireless Service Revenues



		2023					2022				% Change
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
Data/Broadband	18,604	18,841	37,445	18,129	18,782	36,911	18,610	18,676	37,286	74,197	1%
Mobile Data	18,196	18,412	36,608	17,556	18,255	35,811	18,132	18,226	36,358	72,169	2%
Mobile Internet	17,173	17,451	34,624	16,426	17,132	33,558	17,052	17,104	34,156	67,714	3%
Mobile Broadband	801	737	1,538	870	882	1,752	821	795	1,616	3,368	(12%)
Other Data	222	224	446	260	241	501	259	327	586	1,087	(11%)
Fixed Wireless Broadband	408	429	837	573	527	1,100	478	450	928	2,028	(24%)
SMS/Mobile Voice - Domestic/Others	4,513	4,590	9,103	5,191	5,156	10,347	4,996	4,951	9,947	20,294	(12%)
SMS	1,252	1,362	2,614	1,474	1,462	2,936	1,495	1,469	2,964	5,900	(11%)
Mobile Voice - Domestic	2,811	2,702	5,513	3,426	3,335	6,761	3,135	3,011	6,146	12,907	(18%)
Others	450	526	976	291	359	650	366	471	837	1,487	50%
Inbound Roaming and Others	440	516	956	259	332	591	342	454	796	1,387	62%
MVNO and Others	10	10	20	32	27	59	24	17	41	100	(66%)
Mobile Voice - International	235	239	474	366	316	682	358	321	679	1,361	(30%)
Total Wireless Gross Service Revenues (1)	23,352	23,670	47,022	23,686	24,254	47,940	23,964	23,948	47,912	95,852	(2%)

⁽¹⁾ Gross of interconnection costs

Wireless service revenues - net of interconnection costs

		2023		2022						% Change	
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
Wireless Service Revenues, gross of interconnection costs Interconnection Costs	23,352	23,670	47,022 391	23,686	24,254 253	47,940 434	23,964	23,948 219	47,912 433	95,852 867	(2%) (10%)
Wireless Service Revenues, net of interconnection costs	23,167	23,464	46,631	23,505	24,001	47,506	23,750	23,729	47,479	94,985	(2%)

Fixed Line Service Revenues



	2023					2022						
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022	
Data/Broadband	22,981	23,249	46,230	22,781	24,246	47,027	26,584	16,457	43,041	90,068	(2%)	
Home Broadband	12,574	12,698	25,272	11,457	12,344	23,801	12,566	12,608	25,174	48,975	6%	
Corp. Data and Other Network Services	8,790	8,848	17,638	9,646	9,782	19,428	12,396	1,958	14,354	33,782	(9%)	
ICT	1,617	1,703	3,320	1,678	2,120	3,798	1,622	1,891	3,513	7,311	(13%)	
LEC/Others	3,573	3,429	7,002	3,623	3,615	7,238	3,511	3,610	7,121	14,359	(3%)	
LEC	3,482	3,341	6,823	3,516	3,513	7,029	3,412	3,499	6,911	13,940	(3%)	
Miscellaneous	91	88	179	107	102	209	99	111	210	419	(14%)	
Fixed Line Voice - International/Domestic	3,384	2,770	6,154	7,691	8,275	15,966	4,426	2,395	6,821	22,787	(61%)	
Fixed Line Voice - International	2,901	2,332	5,233	7,079	7,776	14,855	3,866	1,882	5,748	20,603	(65%)	
Fixed Line Voice - Domestic	483	438	921	612	499	1,111	560	513	1,073	2,184	(17%)	
Total Fixed Line Service Revenues (1)	29,938	29,448	59,386	34,095	36,136	70,231	34,521	22,462	56,983	127,214	(15%)	

⁽¹⁾ Gross of interconnection costs

Fixed line service revenues - net of interconnection costs

		2023					2022			% Change	
(Php in millions)	1Q	2Q	1H	1Q	2Q	1H	3Q	4Q	2H	FY	1H2023 vs 1H2022
Fixed Line Service Revenues, Net					12			me militari			
LEC	3,482	3,341	6,823	3,516	3,513	7,029	3,412	3,499	6,911	13,940	(3%)
Fixed Line Voice - International	174	171	345	355	424	779	189	189	378	1,157	(56%)
Fixed Line Voice - Domestic	443	403	846	569	453	1,022	512	477	989	2,011	(17%)
Home Broadband	12,574	12,698	25,272	11,457	12,344	23,801	12,566	12,608	25,174	48,975	6%
Corp. Data and Other Network Services	8,727	8,787	17,514	9,634	9,744	19,378	12,365	1,915	14,280	33,658	(10%)
ICT	1,617	1,703	3,320	1,678	2,120	3,798	1,622	1,891	3,513	7,311	(13%)
Miscellaneous	91	88	179	107	102	209	99	111	210	419	(14%)
Total	27,108	27,191	54,299	27,316	28,700	56,016	30,765	20,690	51,455	107,471	(3%)

Note: Service revenues before intersegment elims



		1		4110000 1)	Y-o-Y		
(Php in millions)	Wireless	Fixed Line	Others	Consolidated	1H2022	% Change	
Operating Expenses							
Repairs and Maintenance	7,549	7,639	-	14,563	13,618	7%	
Compensation and Employee Benefits	3,739	9,704	-	13,429	17,909	(25%)	
Professional and Other Contracted Services	2,102	2,365	1	3,967	4,531	(12%)	
Selling and Promotions	1,595	1,112	-	2,706	3,121	(13%)	
Taxes and Licenses	1,874	640	6	2,514	2,342	7%	
Rent	1,120	12	-	1,032	1,110	(7%)	
Interconnection Costs	391	5,087	-	4,720	2,848	66%	
Insurance and Security Services	307	369	-	622	848	(27%)	
Communication, Training and Travel	298	403	-	558	567	(2%)	
Other Expenses	84	258	-	332	657	(49%)	
Cash Operating Expenses	19,059	27,589	7	44,443	47,551	(7%)	
Depreciation and Amortization	15,368	13,560	-	23,950	40,694	(41%)	
Asset Impairment	476	1,671	-	2,147	2,345	(8%)	
Provisions	476	1,671	-	2,147	2,167	(1%)	
Amortization of Intangible Assets	93	17	-	110	100	10%	
Non-Cash Operating Expenses	15,937	15,248	-	26,207	43,139	(39%)	
Cost of Sales and Services	6,251	1,450	-	7,690	6,405	20%	
Total Expenses	41,247	44,287	7	78,340	97,095	(19%)	

		1	1H2022 ⁽¹⁾	Y-o-Y		
(Php in millions)	Wireless	Fixed Line	Others	Consolidated	1H2U22	% Change
Total Cash Operating Expenses	19,059	27,589	7	44,443	47,551	(7%)
Less: Interconnection Costs	391	5,087	- 1800	4,720	2,848	66%
Total Cash Operating Expenses, excluding Interconnection Costs	18,668	22,502	7	39,723	44,703	(11%)
Less: MRP	277	1,490	-	1,767	4,830	(63%)
Total Cash Operating Expenses, excluding Interconnection Costs and MRP	18,391	21,012	7	37,956	39,873	(5%)
Non-Cash Operating Expenses	15,937	15,248	- 100	26,207	43,139	(39%)
Cost of Sales and Services	6,251	1,450		7,690	6,405	20%
Total Expenses, excluding Interconnection Costs and MRP	40,579	37,710	7	71,853	89,417	(20%)

⁽¹⁾ Certain amounts for the three months ended June 30, 2022 were adjusted to reflect the loss of control of PLDT Global One Aviation Company, Inc., or PG1, effective February 28, 2022, and the discontinued operations of certain ePLDT subsidiaries

Other Income (expenses)



		11-		4110000 (1)	Y-o-Y	
(Php in millions)	Wireless	Fixed Line	Others	Consolidated	1H2022 ⁽¹⁾	% Change
Equity Share in Net Earnings (Losses) of Associates and Joint Ventures						
Multisys	-	-	-	-	(73)	(100%
Vega	-	-	15	15	43	(65%
Voyager	-	-	(1,235)	(1,235)	(1,465)	(16%
Others	-	(110)	5	(105)	95	(211%)
Total Equity Share in Net Earnings (Losses)	-	(110)	(1,215)	(1,325)	(1,400)	(5%)
Financing Costs, Net						
Loans and Other Related Items	(2,254)	(3,468)	-	(5,722)	(5,386)	6%
Accretion on Lease Liabilities	(2,563)	(132)	-	(1,585)	(655)	142%
Accretion on Financial Liabilities	(99)	(80)	-	(179)	(176)	2%
Financing Charges	(30)	(24)	-	(54)	(146)	(63%)
Capitalized Interest	542	446	-	988	945	5%
Total Financing Costs, Net	(4,404)	(3,258)	-	(6,552)	(5,418)	21%
Other Income (Expenses), Net						
Gain on telecom towers sale and leaseback - gross of expenses	3,640	-	-	3,640	17,443	(79%)
Income from Prescription of Preferred Redemption Liability		-	-	_	7,839	(100%
Others	1,274	1,388	5	1,549	1,346	(15%
Other Income, Net	4,914	1,388	5	5,189	26,628	(81%)
Interest Income	335	165	4	486	269	81%
Gains (Losses) on Derivative Financial Instruments, Net	100	627	1111111-1111	727	2,184	(67%)
Foreign Exchange Gains (Losses), Net	445	119	(72)	551	(4,283)	113%
Total Other Income (Expenses), Net	1,390	(1,069)	(1,278)	(924)	17,980	(105%)

⁽¹⁾ Certain amounts for the three months ended June 30, 2022 were adjusted to reflect the loss of control of PLDT Global One Aviation Company, Inc., or PG1, effective February 28, 2022, and the discontinued operations of certain ePLDT subsidiaries

Earnings Per Share (EPS)



	1H20	023	1H2022		
(Php in millions except EPS (in Php) and Shares (in mn))	Basic	Diluted	Basic	Diluted	
Net Income Attributable to Equity Holders of PLDT					
Continuing Operations	18,480	18,480	16,847	16,847	
Discontinued Operations	(29)	(29)	(61)	(61)	
Net Income Attributable to Equity Holders of PLDT	18,451	18,451	16,786	16,786	
Dividends on Preferred Shares	(30)	(30)	(29)	(29)	
Net Income for the Period Attributable to Common Equity Holders of PLDT	18,421	18,421	16,756	16,756	
Weighted Average Number of Common Shares, End	216,056	216,056	216,056	216,056	
Continuing Operations	85.40	85.40	77.84	77.84	
Discontinued Operations	(0.13)	(0.13)	(0.28)	(0.28)	
EPS (Based on Reported Net Income)	85.27	85.27	77.56	77.56	
Telco Core Income	17,562	17,562	17,109	17,109	
Dividends on Preferred Shares	(30)	(30)	(29)	(29)	
Telco Core Income Applicable to Common Shares	17,532	17,532	17,080	17,080	
Weighted Average Number of Common Shares, End	216,056	216,056	216,056	216,056	
EPS (Based on Telco Core Income)	81.15	81.15	79.05	79.05	



	Consol	idated
(Php in millions)	June 30, 2023	December 31, 2022
Total Assets	624,627	624,162
Nominal Value of Total Debt	270,309	251,859
Less: Unamortized Debt Discount	2,240	2,279
Total Debt	268,069	249,580
Cash and Short-Term Investments ⁽¹⁾	17,047	26,190
Net Debt (2)	253,262	225,669
Equity	119,011	113,961
Total Debt ⁽³⁾ /Equity	<u>2.27x</u>	<u>2.21x</u>
Net Debt ⁽²⁾ /Equity	<u>2.13x</u>	<u>1.98x</u>
Total Debt ⁽³⁾ /EBITDA ⁽⁴⁾	<u>2.72x</u>	<u>2.67x</u>
Net Debt (2)/EBITDA(4)	<u>2.55x</u>	<u>2.39x</u>
Total Debt ⁽³⁾ /EBITDA (exMRP) ⁽⁴⁾	<u>2.64x</u>	<u>2.50x</u>
Net Debt (2)/EBITDA (exMRP)(4)	<u>2.48x</u>	<u>2.24x</u>

⁽¹⁾ Cash and Short-Term Investments include Investments in Debt Instruments at Amortized Cost (2) Net Debt calculated based on nominal value of debts less cash and cash equivalents and short-term investments

⁽³⁾ Nominal value of total debt

⁽⁴⁾ For the Last Twelve Months



		June 30, 2023	December 31, 2022		
(Php in millions)	Carrying Value	Unamortized Debt Discount/Debt Issuance	Face Value	Face Value	Change
Debt					
PLDT	₱166,092	₱1,252	₱167,344	₱158,052	₱9,292
Smart	98,999	966	99,965	93,807	6,158
ePLDT	2,978	22	3,000	- Times -	3,000
Total Debt	₱ 268,069	₱2,240	₱270,309	₱ 251,859	₱ 18,450



Except for historical financial and operating data and other information in respect of historical matters, the statements contained herein are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. The words "believe", "intend", "plan", "anticipate", "continue", "estimate", "expect", "may", "will" or other similar words are frequently used to indicate these forward looking statements. Any such forward-looking statement is not a guarantee of future performance and involves a number of known and unknown risks, uncertainties and other factors that could cause the actual performance, financial condition or results of operation of PLDT to be materially different from any future performance, financial condition or results of operation implied by such forward-looking statement. Among the factors that could cause actual results to differ from the implied or expected results are those factors discussed under "Risk Factors" in Item 3 in PLDT's annual report on Form 20-F.

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