



2022

RECOVERY & GROWTH

PLAN EXECUTION & COMPANY TURNAROUND

2023-2026

GROWTH

CAPTURE EMBRAER'S FULL POTENTIAL

CONTINUOUS FOCUS ON ENTERPRISE EFFICIENCY AND INNOVATION:

- > AIRCRAFT DELIVERED INCREASED BY 12.7% VS. 2021, EVEN WITH SUPPLY CHAIN CONSTRAINTS
- > ALL BUSINESS UNITS REPORTED POSITIVE ADJUSTED EBIT, SURPASSING THE GUIDANCE
- > SUBSTANTIAL COMPANY DELEVERAGE WITH A POSITIVE FREE CASH FLOW
- > FIRM ORDER BACKLOG AT US\$ 17.5 BILLION, US\$ 500 MILLION HIGHER YEAR-OVER-YEAR
- > OUTSTANDING PERFORMANCE IN EXECUTIVE AVIATION AND SEVERAL CAMPAIGNS IN COMMERCIAL AVIATION
- > LISTING OF EVE AT THE NYSE





COMMITMENTS - PROGRESSES 2022

ENVIRONMENT

PRODUCT USE (SCOPE 3)

- Net-zero Aviation by 2050:
 - "ENERGIA" aircraft concepts focused on hybrid electric and hydrogen electric
 - > E2 100% SAF flight test

OPERATIONS (SCOPE 1+2)

- Carbon neutral by 2040:
 - > 100% renewable energy in Brazil by 2024
 - > MoU with Raizen to produce SAF

SOCIAL

- ➤ 56% diverse hires in all entry level programs by 2025 (target 50%)
- ➤ 17% of women in senior leadership positions by 2025 (target 20%)
- → 1,100 participants enrolled in the 2nd edition of the "Social Tech" training program dedicated to black people
- ➤ Great Place to Work certification

GOVERNANCE

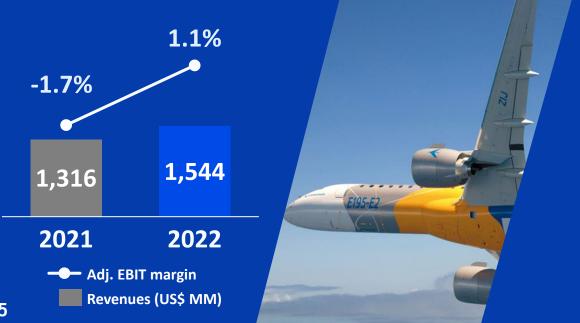
→ 1st ranked in corporate governance by "Época Negócios 360° yearbook"

4Q22 & FY2022

OPERATIONAL RESULTS

COMMERCIAL AVIATION

- ✓ Delivery of 30 jets (14 E175, 3 E190, 12 E195-E2 and 1 E190-E2) in 4Q22 reaching 57 jets in 2022 (+19% YoY)
- ← 60 aircraft sold in 2022 thereof 48 E195-E2, and strong market interest post-COVID in E2
- ★ E2 Type Certification from Chinese Aviation Authority



EXECUTIVE AVIATION

- ✓ Delivery of 50 jets (33 light and 17 mid-size) in 4Q22 reaching 102 jets in 2022 (+10% YoY)
- ← Double certification of Phenom 300 MED (FAA and EASA)
- ← Strong demand across the portfolio and sustained level of sales





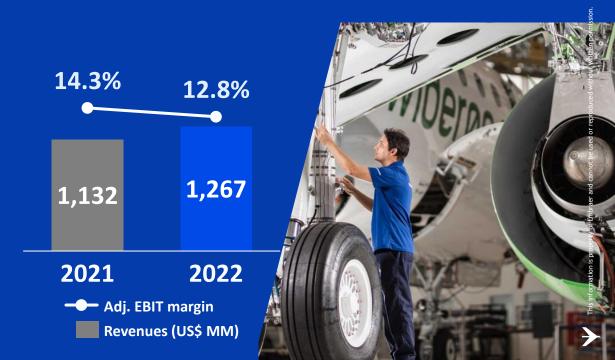
DEFENSE & SECURITY

- ← The Dutch government has announced that it has chosen to replace its fleet with 5 C-390 Millennium.
- ← Embraer and L3Harris partnered for the "Agile Tanker" KC-390 Millennium.
- ← Several ongoing sales campaigns.



SERVICES & SUPPORT

- ← Renewals of contracts with Pool Program clients and additions of new clients in Commercial Aviation services.
- **≺** Backlog rose above 8.3% Y-o-Y
- ★ About 2% impact in margins due to credit provisions



EVE'S 2022 ACHIEVEMENTS



LARGEST AND MOST DIVERSIFIED BACKLOG IN THE INDUSTRY

\$8.3 Bi Letters of Intent for up to 2,770 eVTOL AIRCRAFT



RIO DE JANEIRO CONCEPT OF OPERATIONS

APRIL



PORSCHE PARTNERSHIP FOR MANUF.. LOGISTICS AND **SUPPLY CHAIN STRATEGY**

MAY



CABIN MOCKUP PRESENTATION

JULY



CHICAGO **CONCEPT OF OPERATIONS**

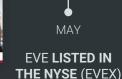
SEPTEMBER





FORMALIZATION OF EVTOL TYPE **CERTIFICATION APPLICATION**













PARTNERSHIP





FINANCIAL SUPPORT FROM BRAZIL'S **DEVELOPMENT** BANK (BNDES)

4Q22 & FY2022

FINANCIAL RESULTS

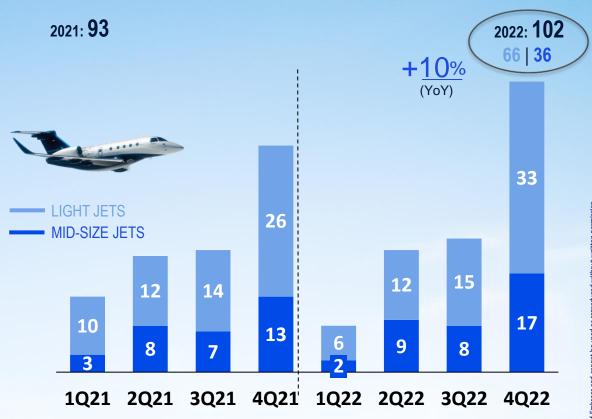


AIRCRAFT DELIVERIES

COMMERCIAL AVIATION



EXECUTIVE AVIATION

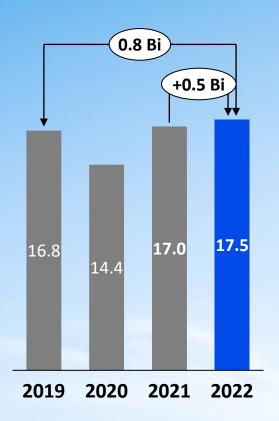


Outlook 2022: 100 – 110

BACKLOG

US\$ BILLION

+2.6%



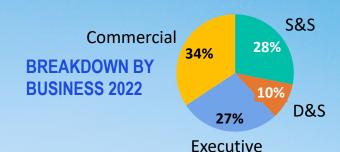




NET REVENUES

US\$ MILLION

+8.2%







Outlook 2022: **US\$ 4.5 – 5.0** Billion

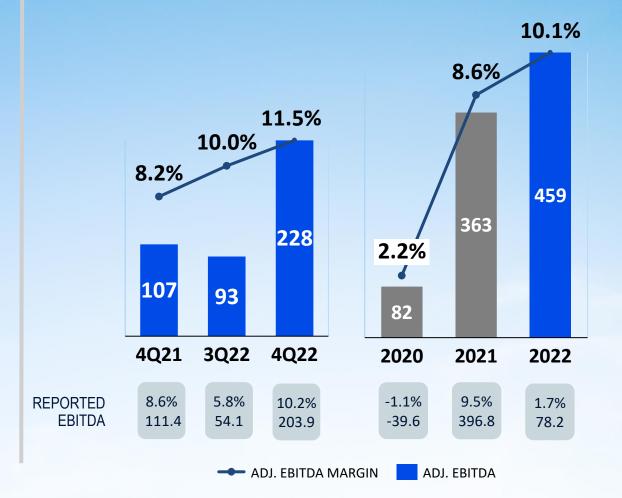
ADJUSTED EBIT 4Q22/20221

US\$ MILLION



ADJUSTED EBITDA 4Q22/20221

US\$ MILLION



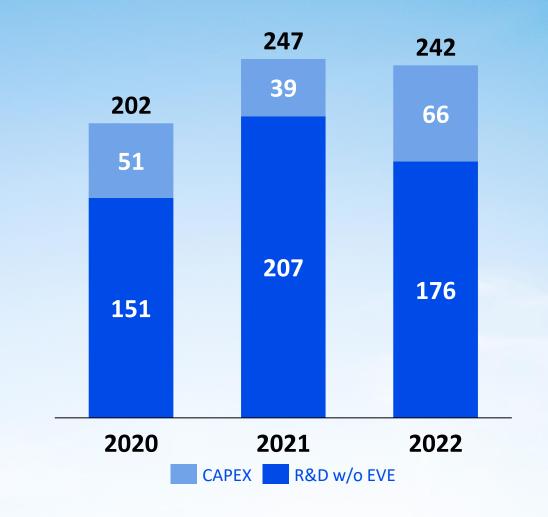


SG&A 2022 US\$ MILLION



INVESTMENTS 2022

US\$ MILLION

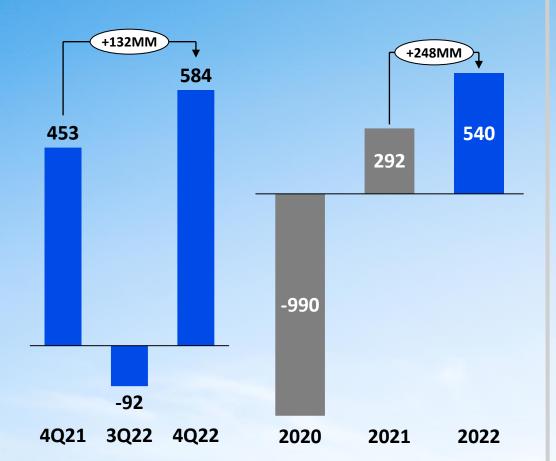




ADJUSTED FCF 4Q22/2022

US\$ MILLION

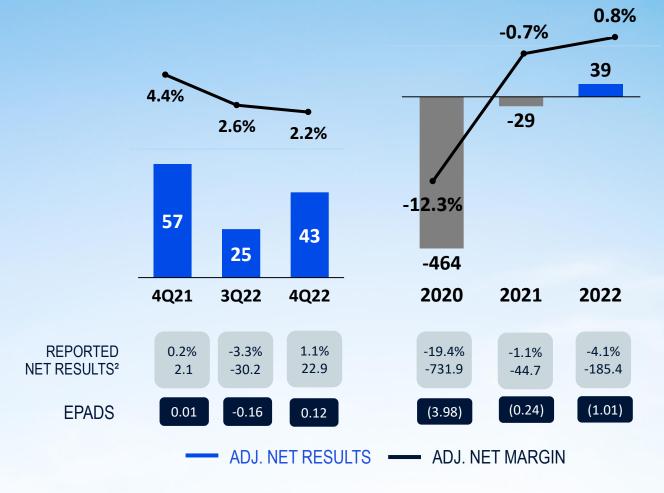
excludes Eve



ADJUSTED NET RESULTS 4Q22/20221

US\$ MILLION

excludes extraordinary items





¹Adjusted Net Income is calculated by adding Net Income attributable to Embraer Shareholders plus Deferred Income tax and social contribution for the period, as well as removing the impact of non-recurring items

DELEVERAGING - US\$ MILLION

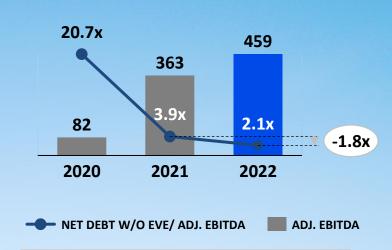


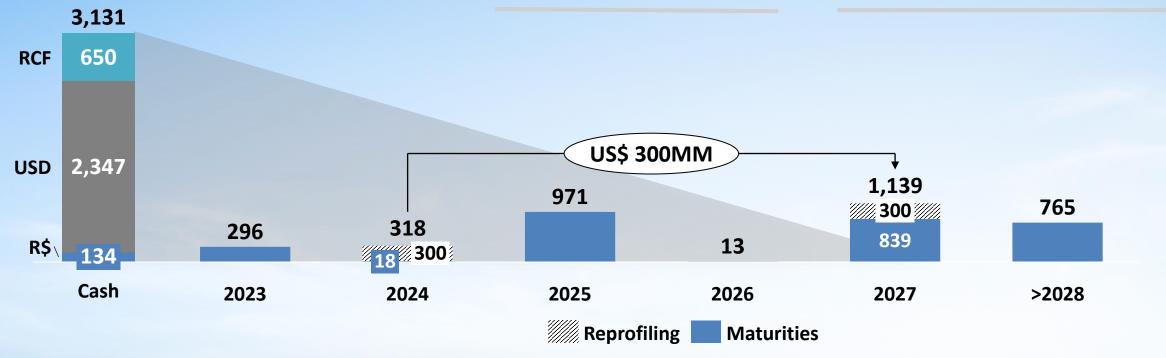
LIQUIDITY

Liquidity reinforced by better FCF & EBIT

MATURITIES - US\$ MILLION







INVESTOR RELATIONS

2023 OUTLOOK – DOUBLE DIGIT GROWTH

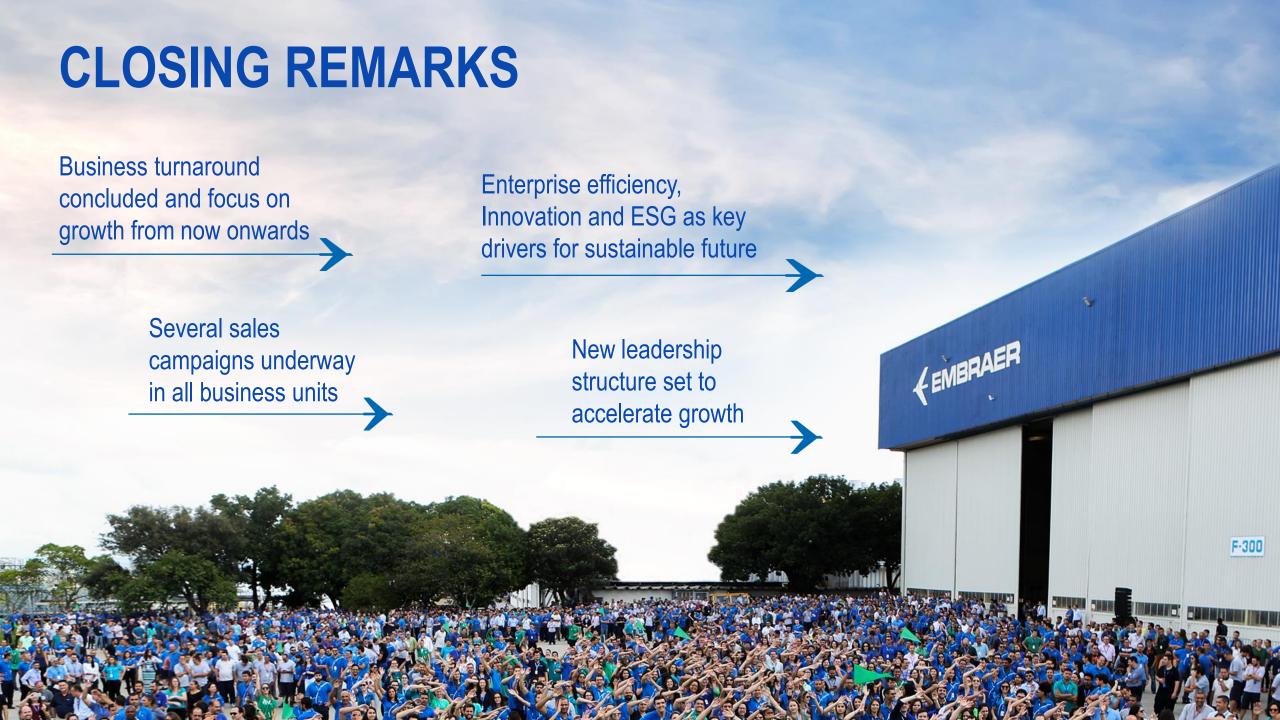






Outlook excludes EVE

CLOSING REMARKS FRANCISCO GOMES NETO - CEO





DISCLAIMER

This presentation includes forward-looking statements or statements about events or circumstances which have not occurred. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends affecting our business and our future financial performance. These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: general economic, political and business conditions, both in Brazil and in our market. The words "believes," "may," "will," "estimates," "continues," "anticipates," "intends," "expects" and similar words are intended to identify forward-looking statements. We undertake no obligations to update publicly or revise any forward-looking statements because of new information, future events or other factors. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this presentation might not occur. Our actual results could differ substantially from those anticipated in our forward-looking statements.