FIRST QUARTER 2020 EARNINGS CONFERENCE CALL

May 8, 2020 – TECNOGLASS INC. (NASDAQ: TGLS)

TECNOGLASS

SunTrust Plaza at Church Street Station
Florida, US

Safe Harbor

FORWARD LOOKING STATEMENTS

This presentation includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding future financial performance, future growth and future acquisitions. These statements are based on Tecnoglass' current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive and/or regulatory factors, and other risks and uncertainties affecting the operation of Tecnoglass' business. These risks, uncertainties and contingencies are indicated from time to time in Tecnoglass' filings with the Securities and Exchange Commission. The information set forth herein should be read in light of such risks. Further, investors should keep in mind that Tecnoglass' financial results in any particular period may not be indicative of future results. Tecnoglass is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, changes in assumptions or otherwise.

FINANCIAL PRESENTATION

Certain of the financial information contained herein is unaudited and does not conform to SEC Regulation S-X. Furthermore, it includes EBITDA (earnings before interest, taxes, depreciation and amortization) which is a non-GAAP financial measure as defined by Regulation G promulgated by the SEC under the Securities Act of 1933, as amended. Accordingly, such information may be materially different when presented in Tecnoglass' filings with the Securities and Exchange Commission. Tecnoglass believes that the presentation of this non-GAAP financial measure provides information that is useful to investors as it indicates more clearly the ability of Tecnoglass to meet capital expenditures and working capital requirements and otherwise meet its obligations as they become due. EBITDA was derived by taking earnings before interest, taxes, depreciation and amortization as adjusted for certain one-time non-recurring items and exclusions.

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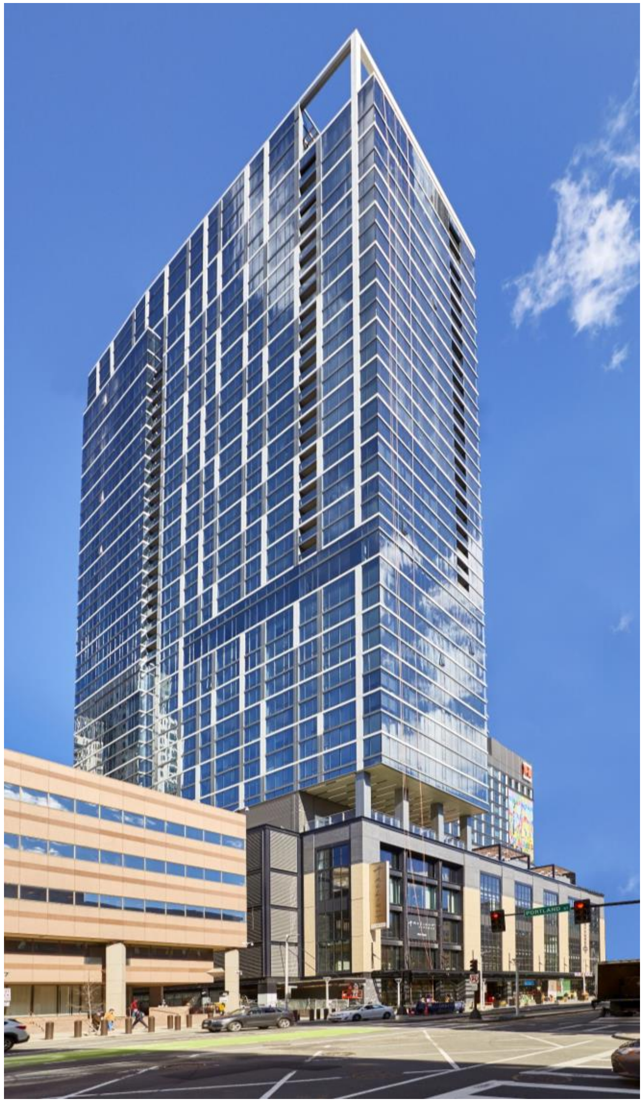
This announcement is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or buy or an invitation to purchase or subscribe for any securities or the solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.



Hub50House
Massachusetts, United States

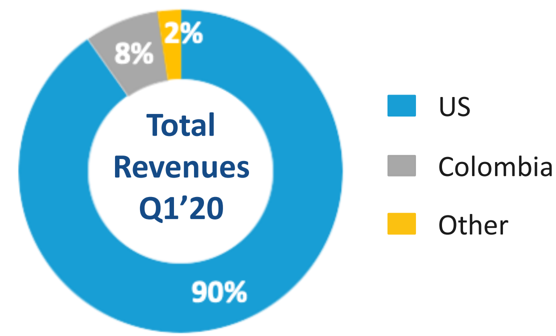
SUMMARY & HIGHLIGHTS

TECNOGLASS

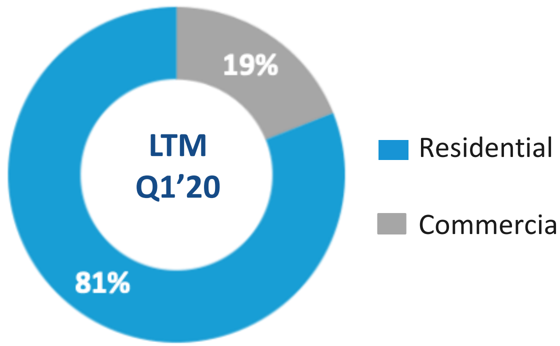
Q1 2020 Key Takeaways

- ✓ Prioritizing safety, operational efficiencies and financial flexibility to address COVID-19 crisis
- ✓ Favorable momentum to start the year, with minimal impacts to our business from the COVID-19 pandemic until late in the quarter
- ✓ 14 fewer days of invoicing in Q1 2020 vs Q1 2019 due to 5 days of planned maintenance plus 9 days of temporarily suspended production during nationwide shelter-in-place order by the Colombian government
- ✓ Gross margin improved by 510 bps to 34.9% despite the COVID related revenue impact, with better raw material pricing and favorable mix
- ✓ Adjusted EBITDA of $20.3 mm, with margin up 350 bps to 23.3%
- ✓ Strong liquidity position of ~$95 mm, including cash and available lines of credit. Liquidity further improved to ~$105 mm as of May 1st
- ✓ Strong backlog of ongoing projects to support our operations
- ✓ Entered the pandemic operating on a larger scale and with a better capital structure than at any point in our Company's history

Sales By Geography



U.S. End Market Mix



Gross Margin	34.9%
Adjusted EBITDA[1] Margin	23.3%

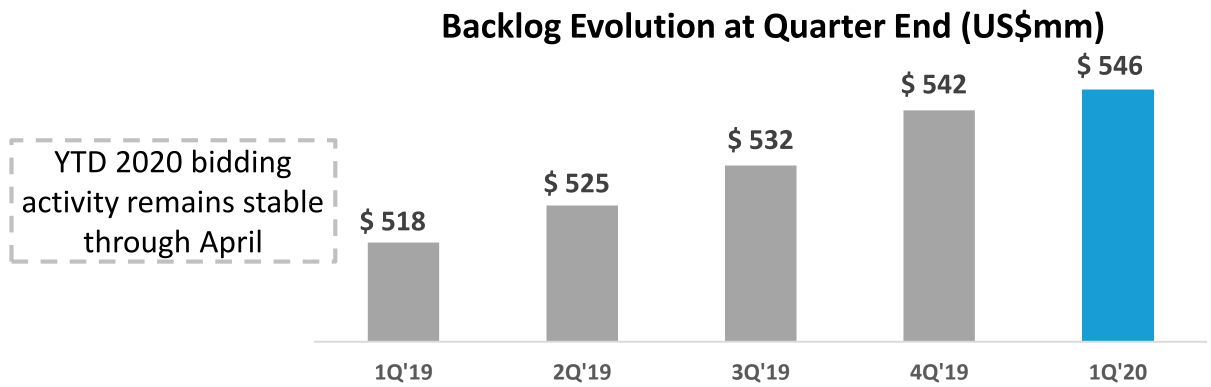
Notes:

1. Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with our bond issuance and respective extinguishment of former debt, withholding taxes associated with payments to bondholders, acquisition related costs and other non-recurring items

COVID-19 Response & Actions

Safety	Prioritizing health of employees and others in the communities where we do business; Taking actions to protect the well-being of our people
Business Continuity	Prepared to manage businesses in a volatile environment; Safely serving customers in all places where construction is considered an essential business and permitted
Liquidity	Tightly managing costs and limiting non-critical expenditures to generate cash flow and maintain strong liquidity position
Flexibility	Lean cost structure, diversified geographic presence and financial flexibility to weather the storm and position business for the economic recovery

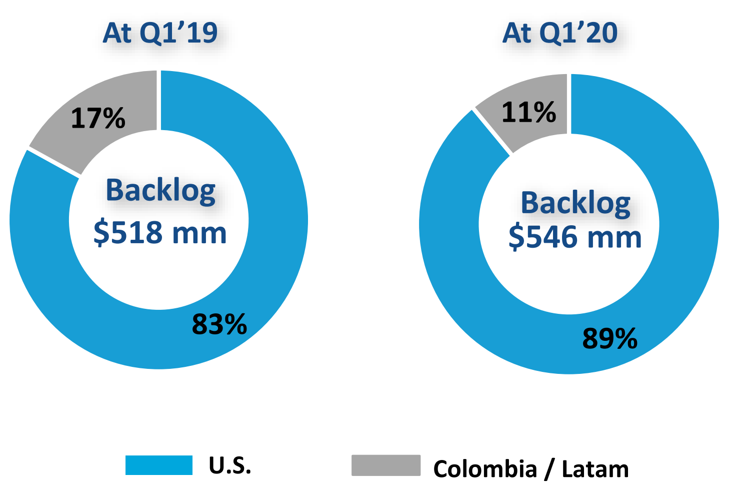
Continued Record Levels of Backlog

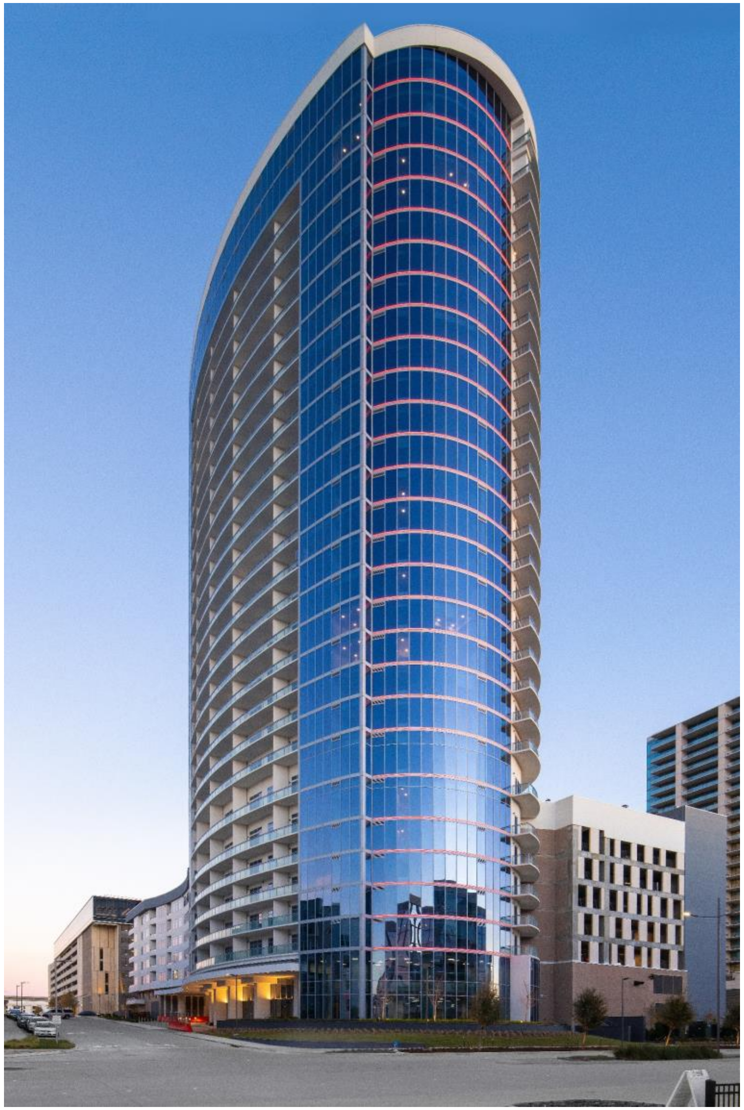


Backlog Overview

- Backlog expanded to a record $546 mm; up 5.4% YoY driven by attractive project wins in the U.S.
- US backlog up 12% YoY to $484 mm, representing 89% of total, driven by growing recognition and geographic expansion
- U.S. bidding activity stable year-to-date through April
- Some projects in backlog likely to get delayed or stretched due to COVID-19 disruptions uncertainty
- Single-family residential not captured in backlog given shorter term "spot" duration of projects

Geographic Mix





LVL 29 Legacy West

Texas, United States

FINANCIAL UPDATE

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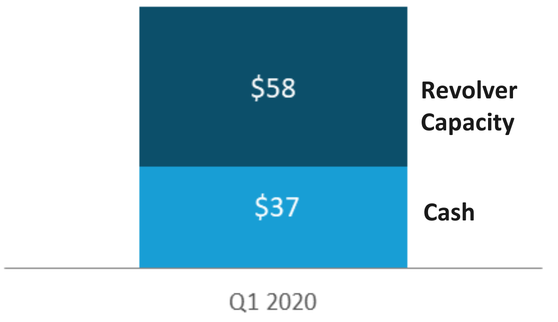
Strong Liquidity And Balance Sheet Profile

Strong Liquidity

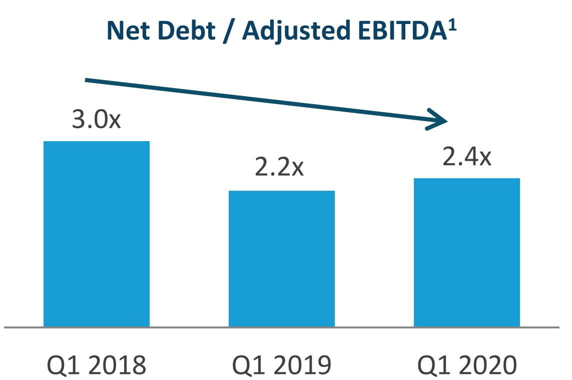
- Q1 operating cash flow up $6 mm YoY
- Strong Q1 liquidity position of ~$95 mm, including cash of $36.9mm and availability under committed lines of credit of ~$58 mm
- At May 1st, liquidity position increased to ~$105 mm, including cash of ~$50 mm



Long-Term Maturities

- Senior notes outstanding of $210 mm won't mature until 2022
- Term debt credit facility with balance of $15 mm matures in 2024
- Lines of credit of $21 mm with an average weighted maturity of 4.7 years
- Timing of construction of second JV float glass plant being reviewed in line with market conditions

Improved Leverage

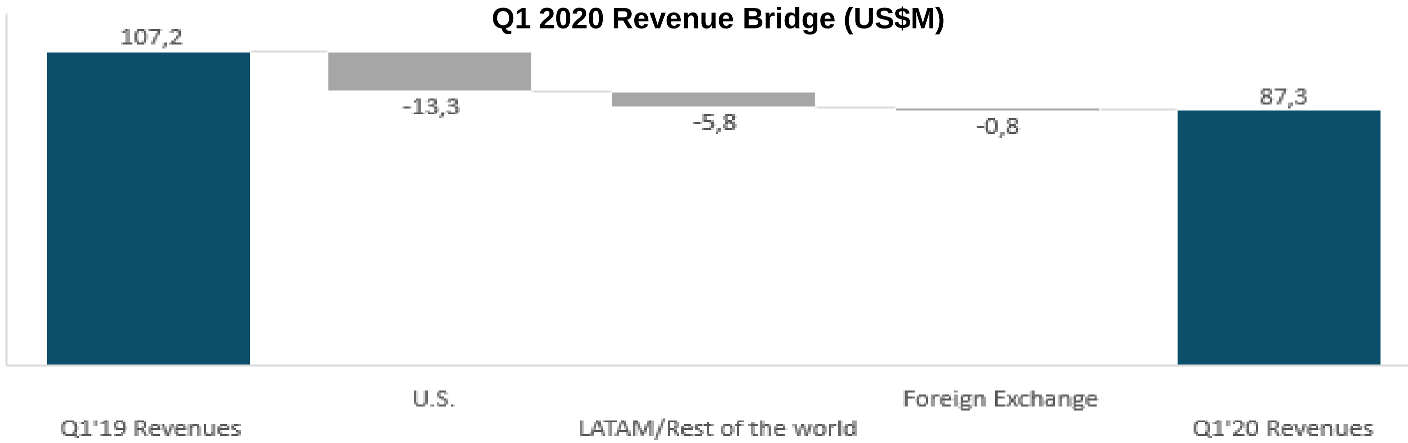


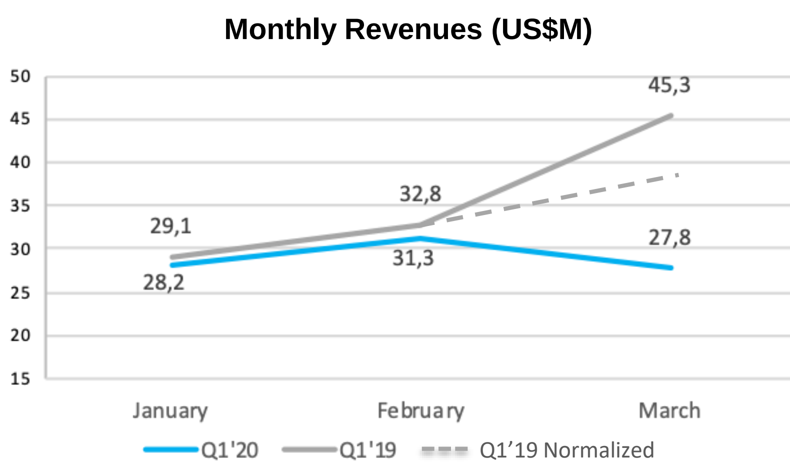
- Balance sheet remains prudently levered
- Ample financial flexibility with net leverage position at 2.4x
- In compliance with covenants, based on leverage and fixed charge coverage ratios

Notes:

1. *Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with our bond issuance and respective extinguishment of former debt, acquisition related costs and other non-recurring items*

Revenue Bridge Q1 2020 vs Q1 2019





- ✓ January and February 2020 revenues essentially flat compared to 2019, with invoicing not impacted until late March due to COVID-19 related restrictions
- ✓ Q1 2020 had 14 fewer production days, or invoicing, with 5 days scheduled maintenance in January and 9 days for temporary facility shut down in late March to implement safety protocols and shift deliveries to April
- ✓ March 2019 revenue significantly higher than typical seasonal upward trend due to project invoice timing

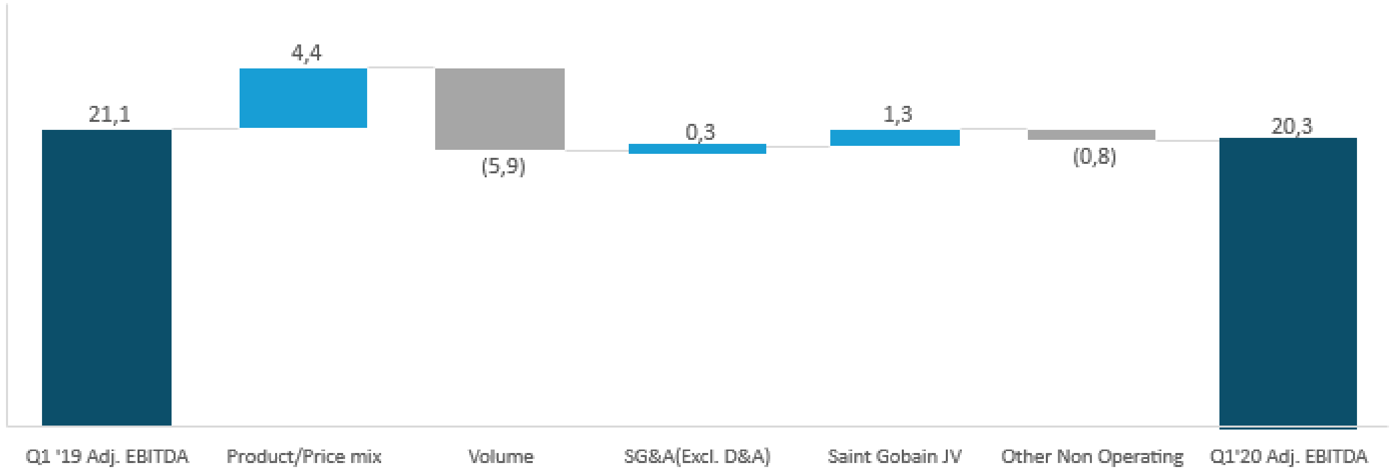
TGLS LTM revenue mix from U.S. at 90%, higher than average of 75% for U.S.-based building product peers(1)

Notes:

1. Peer median includes AFI, APOG, AWI, DOOR, FBHS, FRTA, JELD, MAS, MHK, OC, PGTI, ROCK, SSD, TILE, WMS, as of 2019; Sourced from FactSet

Adjusted EBITDA Bridge Q1 2020 vs Q1 2019[1]

Q1 2020 Adjusted EBITDA Bridge (US$M)



✓ Lower volume reflects fewer days of production and invoicing, primarily in March due to COVID related factors

✓ Gross margin increased 510bps to 34.9% attributable to lower raw material costs, a higher mix of revenue from manufactured products vs installation, and greater operating efficiencies from prior automation initiatives

✓ Adjusted EBITDA of $20.3 mm, represented 23.3% of revenues, driven by a higher Q1 gross margin

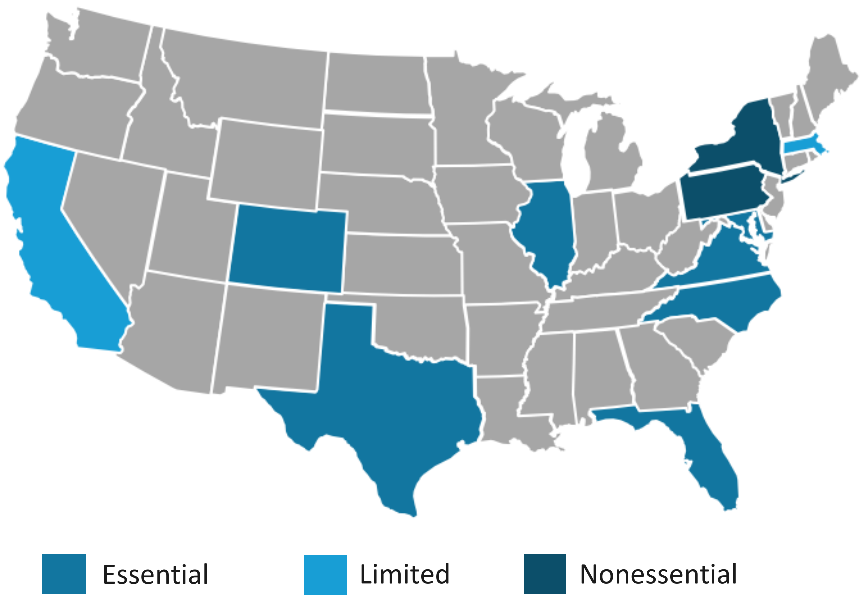
Notes:

1. *Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with our bond issuance and respective extinguishment of former debt, withholding taxes associated with payments to bondholders, acquisition related costs and other non-recurring items*

BUSINESS & MARKET UPDATE

Construction Landscape in Served Markets

Essential Construction Mandates Across TGLS U.S. Footprint



- ✓ Tecnoglass is serving customers in all markets where construction is permitted
- ✓ Approximately 80% of Q1 2020 backlog is in jurisdictions that have designated suppliers of products or services to the construction sector as essential businesses
- ✓ In Florida, Tecnoglass' largest market, construction is essential and housing is considered critical infrastructure
- ✓ Several U.S. States have begun easing general restrictions

- ❖ Commercial backlog remains firm but lower visibility on timing of project invoicing through year end 2020
- ❖ Our current delivery schedule of projects in backlog over the next 6 months will depend on ongoing COVID-19 situation
- ❖ Single family housing starts declined in March and are expected to remain depressed
- ❖ Colombia is under a nationwide shelter-in-place order through at least May 25th, with Tecnoglass operating under an exemption granted to vital companies that supply critical products to the infrastructure and construction sectors

Universal Aventura Hotel

Florida, United States

OUTLOOK UPDATE

2020 Outlook

- Positioned to successfully navigate current environment
- April revenue in line with March despite fewer invoicing days, due to order backfill and sequential month demand improvement
- The remainder of 2020 cannot be estimated with reasonable precision at this time
- Withdrawing previously provided 2020 revenue and Adjusted EBITDA guidance
- Duration of shelter-in-place orders, economic impacts of COVID-19 and pace of recovery are uncertain
- Will provide updates when clarity improves

APPENDIX

Brickell Flatiron
Florida, United States

Profit & Loss 2020 vs 2019[1,2]

Figures in US $k

	Three months ended Mar 31,				2020 vs 2019	
	2020	% Sales	2019	% Sales	$ Δ	% Δ
Operating revenues	**87.298**	**100,0%**	**107.168**	**100,0%**	**(19.870)**	**-18,5%**
Raw materials	25.825	29,6%	41.214	38,5%	(15.389)	-37,3%
Direct labor	4.861	5,6%	5.144	4,8%	(283)	-5,5%
Indirect costs	26.185	30,0%	28.918	27,0%	(2.733)	-9,5%
Cost of sales	**56.871**	**65,1%**	**75.276**	**70,2%**	**(18.405)**	**-24,5%**
Gross profit	**30.427**	**34,9%**	**31.892**	**29,8%**	**(1.465)**	**-4,6%**
Administrative & Other expenses	7.610	8,7%	8.094	7,6%	(484)	-6,0%
Selling expenses	9.668	11,1%	9.562	8,9%	106	1,1%
SG&A & other operating expenses	**17.278**	**19,8%**	**17.656**	**16,5%**	**(378)**	**-2,1%**
Operating income	**13.149**	**15,1%**	**14.236**	**13,3%**	**(1.087)**	**-7,6%**
Adjusted EBITDA	**20.345**	**23,3%**	**21.103**	**19,7%**	**(758)**	**-3,6%**
Non-operating revenues, net	159	0,2%	275	0,3%	(116)	-42,2%
Foreign currency transaction gains (losses)	(32.466)	-37,2%	3.286	3,1%	(35.752)	-1088,0%
Loss on extinguishment of debt	0	0,0%	0	0,0%	0	0,0%
Interest expense	(5.643)	-6,5%	(5.587)	-5,2%	(56)	1,0%
(Loss) income before taxes	**(24.801)**	**-28,4%**	**12.210**	**11,4%**	**(37.011)**	**-303,1%**
Income tax provision	(6.133)	-7,0%	4.879	4,6%	(11.012)	-225,7%
Net (loss) income	**(18.668)**	**-21,4%**	**7.331**	**6,8%**	**(25.999)**	**-354,6%**
Less: Net income attributable to non-controlling interest	(98)	-0,1%	7	0,0%	(105)	-1500,0%
Net income (loss) attributable to parent	**(18.766)**	**-21,5%**	**7.338**	**6,8%**	**(26.104)**	**-355,7%**
Adjusted Net Income	**4.472**	**5,1%**	**5.877**	**5,5%**	**(1.405)**	**-23,9%**
Basic income (loss) per share	(0,40)		0,18			
Diluted income (loss) per share	(0,40)		0,18			
Basic loss per share	46.117.631		41.335.874			
Diluted loss per share	46.117.631		41.335.874			

Notes:

1. *Financial statements in 2017 includes GM&P since March 1, 2017*
2. *Adjusted EBITDA excludes non-recurring and non-cash expenses mainly associated with our bond issuance and respective extinguishment of former debt, withholding taxes associated with payments to bondholders, acquisition related costs and other non-recurring items*

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Non-GAAP Reconciliation[1]

Adjusted EBITDA and adjusted net (loss) income attributable to parent reconciliation

Figures in US $k

	Three months ended March 31, 2020	Three months ended March 31, 2019	Twelve months ended March 31, 2020	Twelve months ended March 31, 2019
Net (loss) income	**(18.668)**	**7.331**	**(1.730)**	**5.197**
Less: Income (loss) attributable to non-controlling interest	(98)	7	161	480
(Loss) Income attributable to parent	**(18.766)**	**7.338**	**(1.569)**	**5.677**
Interest expense and deferred cost of financing	5.643	5.587	22.862	21.724
Income tax (benefit) provision	(6.133)	4.879	1.916	5.462
Depreciation & amortization	5.241	5.841	22.135	23.333
Foreign currency transactions losses (gains)	32.466	(3.286)	36.725	21.148
Non Recurring expenses (extinguishment of debt, bond issuance costs, provision for bad debt, acquisition related costs and other)	895	744	5.501	6.088
Director Stock compensation and provision for obsolete inventory	-	-	-	211
Joint Venture VA (Saint Gobain) EBITDA adjustements	999	-	4.047	-
Adjusted EBITDA	**20.345**	**21.103**	**91.617**	**83.643**

	Three months ended March 31, 2020	Three months ended March 31, 2019	Twelve months ended March 31, 2020	Twelve months ended March 31, 2019
Net (loss) income	**(18.668)**	**7.331**	**(1.730)**	**5.197**
Less: Income (loss) attributable to non-controlling interest	(98)	7	161	480
(Loss) Income attributable to parent	**(18.766)**	**7.338**	**(1.569)**	**5.677**
Foreign currency transactions losses (gains)	32.466	(3.286)	36.725	21.148
Deferred cost of financing	440	393	1.671	1.515
Non Recurring expenses (extinguishment of debt, bond issuance costs, provision for bad debt, acquisition related costs and other)	895	744	5.501	6.088
Joint Venture VA (Saint Gobain) adjustements	372	-	1.709	-
Tax impact of adjustments at statutory rate	(10.935)	688	(14.594)	(1.705)
Adjusted net (loss) income	**4.472**	**5.877**	**29.443**	**32.723**
Basic income (loss) per share	(0,40)	(0,12)	(0,04)	0,13
Diluted income (loss) per share	(0,40)	(0,12)	(0,04)	0,13
Diluted Adjusted net income (loss) per share	0,10	0,25	0,64	0,83
Diluted Weighted Average Common Shares Outstanding in thousands	**46.118**	**41.336**	**46.118**	**39.488**
Basic weighted average common shares outstanding in thousands	46.118	41.336	46.118	39.088
Diluted weighted average common shares outstanding in thousands	46.118	41.336	46.118	39.488

Notes:

1. Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income are not measures of financial performance under generally accepted accounting principles ("GAAP"). Management believes Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income, in addition to operating profit, net income and other GAAP measures, is useful to investors to evaluate the Company's results because it excludes certain items that are not directly related to the Company's core operating performance. Investors should recognize that Adjusted EBITDA, Adjusted EBIT and Adjusted Net Income might not be comparable to similarly-titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure of performance prepared in accordance with GAAP. Because GAAP financial measures on a forward-looking basis are not accessible, and reconciling information is not available without unreasonable effort, we have not provided reconciliations for forward-looking non-GAAP measures.

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Non-GAAP Reconciliation[1]

Net Debt, Leverage and Total Investment Reconciliations
Figures in US $k

	As of Mar 31,	
	2019	**2020**
Short Term Debt and Current Portion of Long Term Debt	28.049	15.245
Long Term Debt	14.593	36.065
Corporate Bond	205.254	207.630
Gross Debt	**247.896**	**258.940**
Cash at the end of the period	61.712	36.824
Net Debt	**186.184**	**222.116**
Adjusted EBITDA	83.643	91.617
Net Debt / Adjusted EBITDA	**2,23x**	**2,42x**

Notes:

1. *Total Investment and Free Cash Flow are not financial measures under generally accepted accounting principles ("GAAP"). Management believes this measurements are useful to investors to evaluate the Company's performance. Total Investment includes Capex or cash acquisition of property and equipment, assets acquired under capital lease and assets acquired with debt. Free Cash flow is calculated as cash (used in) provided by operating activities (-) Capex or cash acquisition of property and equipment. Free Cash Flow do not include assets acquired under capital lease or debt. Investors should recognize Total Investment and Free Cash Flow might not be comparable to similarly-titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure prepared in accordance with GAAP. Because GAAP financial measures on a forward-looking basis are not accessible, and reconciling information is not available without unreasonable effort, we have not provided reconciliations for forward-looking non-GAAP measures.*