



Gray Oak construction site, Big Lake, Texas

FOURTH QUARTER 2018 EARNINGS CALL AND WEBCAST

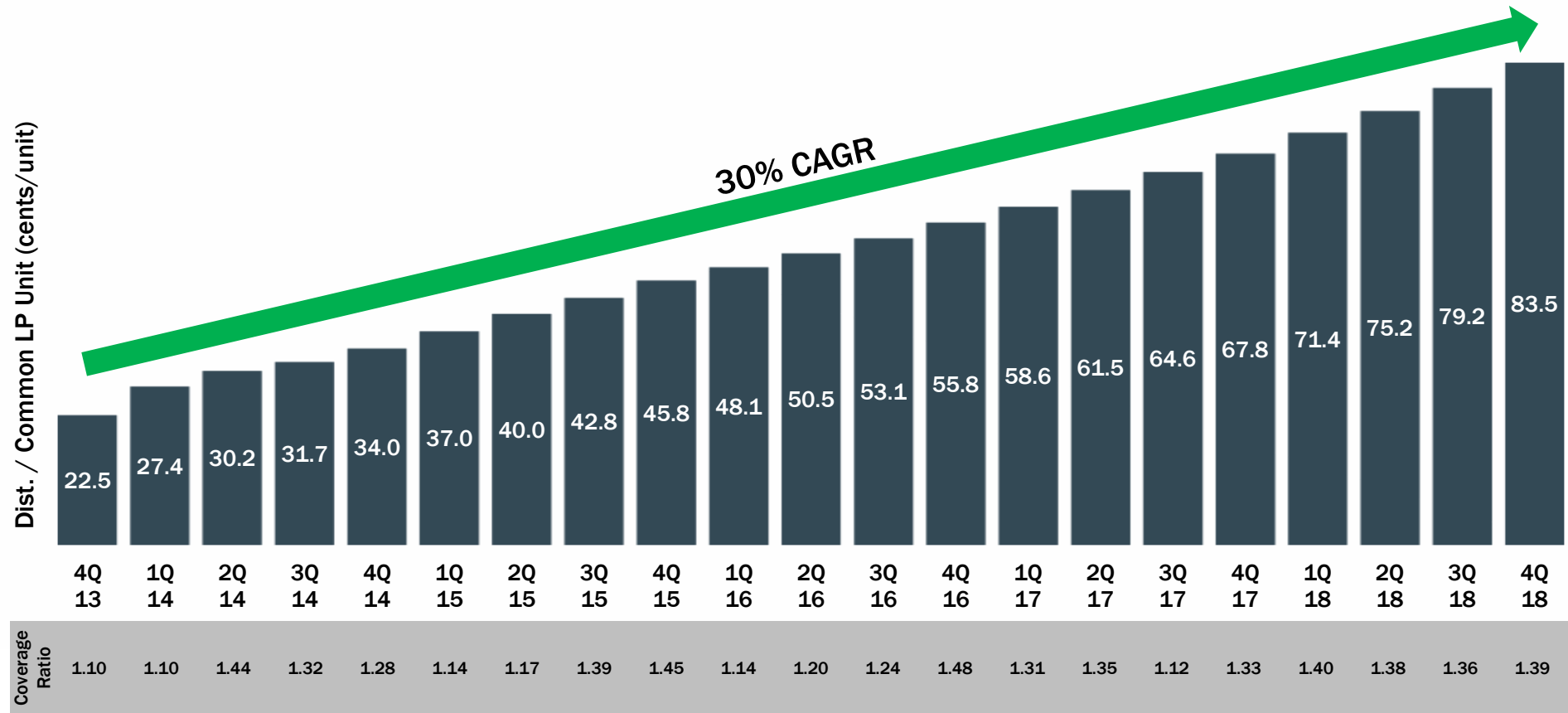
February 8, 2019

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This presentation contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Words and phrases such as “is anticipated,” “is estimated,” “is expected,” “is planned,” “is scheduled,” “is targeted,” “believes,” “continues,” “intends,” “will,” “would,” “objectives,” “goals,” “projects,” “efforts,” “strategies” and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements relating to Phillips 66 Partners’ operations (including joint venture operations) are based on management’s expectations, estimates and projections about the company, its interests and the energy industry in general on the date this presentation was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Factors that could cause actual results or events to differ materially from those described in the forward-looking statements include the continued ability of Phillips 66 to satisfy its obligations under our commercial and other agreements; the volume of crude oil, refined petroleum products and NGL we or our joint ventures transport, fractionate, terminal and store; the tariff rates with respect to volumes that we transport through our regulated assets, which rates are subject to review and possible adjustment by federal and state regulators; fluctuations in the prices for crude oil, refined petroleum products and NGL; liabilities associated with the risks and operational hazards inherent in transporting, fractionating, terminaling and storing crude oil, refined petroleum products and NGL; potential liability from litigation or for remedial actions, including removal and reclamation obligations under environmental regulations; the failure to complete construction of announced and future capital projects in a timely manner and any cost overruns associated with such projects; and other economic, business, competitive and/or regulatory factors affecting Phillips 66 Partners’ businesses generally as set forth in our filings with the Securities and Exchange Commission. Phillips 66 Partners is under no obligation (and expressly disclaims any such obligation) to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise.

Use of Non-GAAP Financial Measures. Today’s presentation includes non-GAAP financial measures. You can find the reconciliations to comparable GAAP financial measures at the end of the presentation materials or in the “Financial Information” section of our website.

DISTRIBUTION GROWTH



2018 HIGHLIGHTS

Operated safely and reliably

Reached \$1.1 B run-rate adjusted EBITDA target ahead of schedule

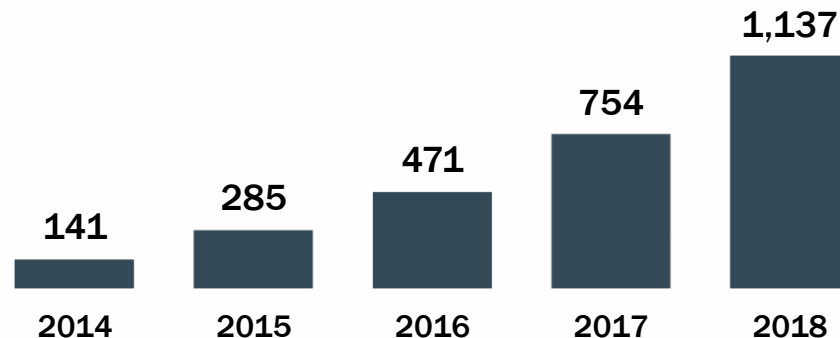
Achieved 30% LP distribution CAGR goal

Focused on organic growth

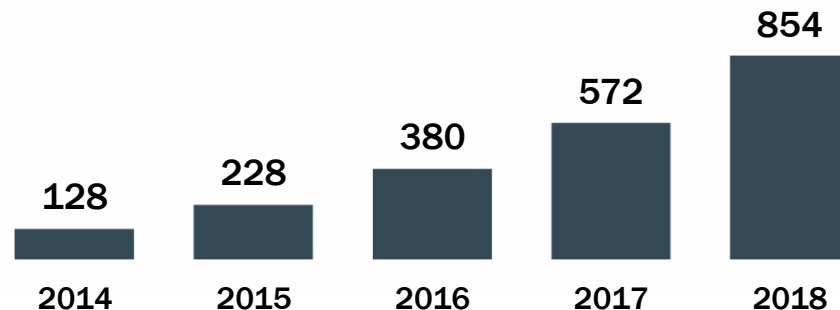
Sanctioned Gray Oak Pipeline project

Completed Sand Hills Pipeline expansion

Adjusted EBITDA (\$MM)

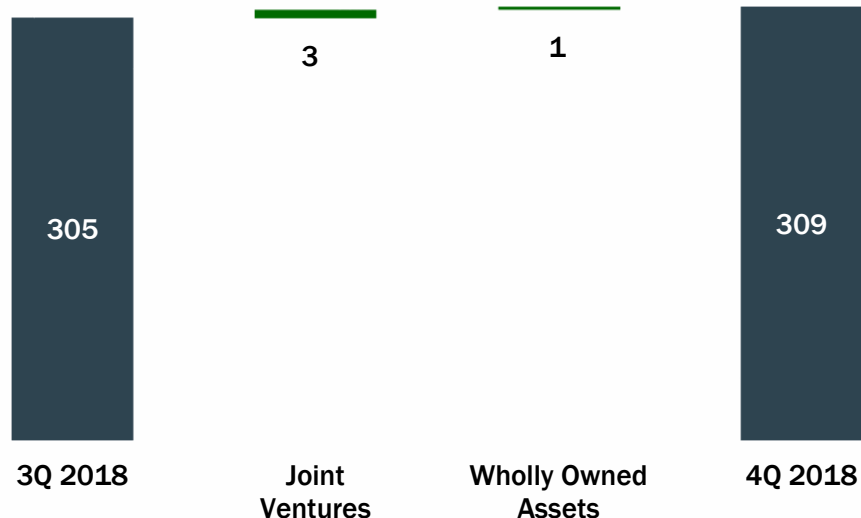


Distributable Cash Flow (\$MM)

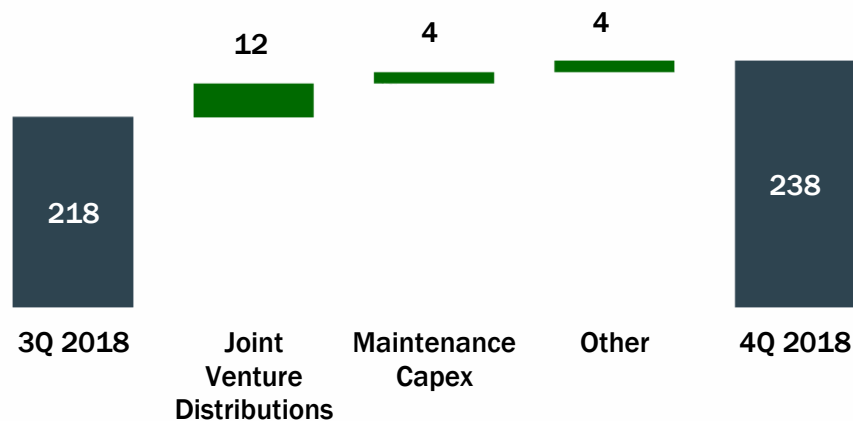


FINANCIAL HIGHLIGHTS

Adjusted EBITDA (\$MM)



Distributable Cash Flow (\$MM)



FINANCIAL FLEXIBILITY AND LIQUIDITY

\$MM <i>(unless otherwise noted)</i>	4Q 2018
Cash and cash equivalents	\$ 1
Total debt	3,048
Revolving credit facility availability	625
Debt-to-EBITDA ratio*	2.8x
Coverage ratio	1.39x

**Leverage ratio estimated on credit facility covenant basis.*



Project	Expected Completion	Gross Capital (\$MM)	PSXP Ownership (%)
Bayou Bridge Pipeline (segments I and II)	1Q 2019	750	40
Lake Charles products pipeline	2Q 2019	25	100
Lake Charles isomerization unit	3Q 2019	200	99
Gray Oak Pipeline	4Q 2019	2,200	42.25*
Sweeny to Pasadena products expansion	2Q 2020	70	100
South Texas Gateway Terminal	Mid 2020	450 - 500	25
Clemens Caverns expansion	4Q 2020	150	100

Projects expected to have typical Midstream EBITDA build multiples (6x – 8x)

* PSXP ownership of 42.25% assumes all third party options are exercised



QUESTIONS AND ANSWERS EARNINGS CALL AND WEBCAST

February 8, 2019



APPENDIX

NON-GAAP RECONCILIATION

	\$MM				
	2014	2015	2016	2017	2018
Net income attributable to the Partnership	116	194	301	461	796
Plus:					
Net income attributable to Predecessors	129	112	107	63	—
Net income	245	306	408	524	796
Plus:					
Depreciation	46	61	96	116	117
Net interest expense	5	34	52	99	114
Income tax expense	1	—	2	4	4
EBITDA	297	401	558	743	1,031
Proportional share of equity affiliates' net interest, taxes and depreciation	—	31	45	66	101
Expenses indemnified or prefunded by Phillips 66	2	2	6	8	1
Transaction costs associated with acquisitions	3	2	4	4	4
EBITDA attributable to Predecessors	(161)	(151)	(142)	(67)	—
Adjusted EBITDA	141	285	471	754	1,137
Plus:					
Deferred revenue impacts**	2	4	11	6	(6)
Less:					
Equity affiliate distributions less than proportional EBITDA	—	19	28	29	64
Maintenance capital expenditures†	12	8	22	50	62
Net interest expense	3	34	52	100	114
Preferred unit distributions	—	—	—	9	37
Distributable cash flow	128	228	380	572	854

* Difference between cash receipts and revenue recognition

† Excludes Merey Sweeny capital reimbursements and turnaround impacts

NON-GAAP RECONCILIATION

	\$MM				
	2014	2015	2016	2017	2018
Net Cash Provided by Operating Activities	296	392	492	724	892
Plus:					
Net interest expense	5	34	52	99	114
Income tax expense	1	—	2	4	4
Changes in working capital	(3)	(12)	28	(30)	(20)
Undistributed equity earnings	—	—	(1)	1	5
Deferred revenue and other liabilities	(2)	(11)	(9)	(43)	42
Other	—	(2)	(6)	(12)	(6)
EBITDA	297	401	558	743	1,031
Proportional share of equity affiliates' net interest, taxes and depreciation	—	31	45	66	101
Expenses indemnified or prefunded by Phillips 66	2	2	6	8	1
Transaction costs associated with acquisitions	3	2	4	4	4
EBITDA attributable to Predecessors	(161)	(151)	(142)	(67)	—
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* Difference between cash receipts and revenue recognition

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NON-GAAP RECONCILIATION

	\$MM	
	4Q 2018	3Q 2018
Net income attributable to the Partnership	221	217
Plus:		
Net income attributable to Predecessors	—	—
Net income	221	217
Plus:		
Depreciation	30	30
Net interest expense	28	28
Income tax expense	2	—
EBITDA	281	275
Proportional share of equity affiliates' net interest, taxes and depreciation	28	30
Expenses indemnified or prefunded by Phillips 66	—	—
Transaction costs associated with acquisitions	—	—
EBITDA attributable to Predecessors	—	—
Adjusted EBITDA	309	305
Plus:		
Deferred revenue impacts**†	(1)	(5)
Less:		
Equity affiliate distributions less than proportional EBITDA	14	22
Maintenance capital expenditures†	19	23
Net interest expense	28	28
Preferred unit distributions	9	9
Distributable cash flow	238	218

* Difference between cash receipts and revenue recognition

† Excludes Merely Sweeny capital reimbursements and turnaround impacts

NON-GAAP RECONCILIATION

	\$MM	
	4Q 2018	3Q 2018
Net cash provided by operating activities	240	255
Plus:		
Net interest expense	28	28
Income tax expense	2	—
Changes in working capital	14	(7)
Undistributed equity earnings	—	(2)
Deferred revenue and other liabilities	(2)	1
Other	(1)	—
EBITDA	281	275
Proportional share of equity affiliates' net interest, taxes and depreciation	28	30
Expenses indemnified or prefunded by Phillips 66	—	—
Transaction costs associated with acquisitions	—	—
EBITDA attributable to Predecessors	—	—
Adjusted EBITDA	309	305
Plus:		
Deferred revenue impacts*†	(1)	(5)
Less:		
Equity affiliate distributions less than proportional EBITDA	14	22
Maintenance capital expenditures†	19	23
Net interest expense	28	28
Preferred unit distributions	9	9
Distributable cash flow	238	218

* Difference between cash receipts and revenue recognition

† Excludes Merely Sweeny capital reimbursements and turnaround impacts