

NYSE: LADR

# SUPPLEMENTAL DATA

QUARTER ENDED JUNE 30, 2024

## **DISCLAIMERS**

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This presentation includes certain non-GAAP financial measures. These non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Please refer to the Company's June 30, 2024 Form 10-Q filing and earnings press release, which are available on Ladder's website (www.laddercapital.com), as well as the supplemental financial tables included herein, for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

Totals may not equal the sum of components due to rounding.

# SECOND QUARTER 2024 HIGHLIGHTS

#### **Strong Earnings**

\$40.4M Distributable Earnings<sup>1</sup>
 \$0.31 Distributable EPS<sup>1</sup>
 10.2% Distributable ROAE (after-tax)<sup>1</sup>

#### **Well-Covered Dividend**

1.35x Coverage (based on Distributable EPS) of\$0.23 Quarterly Dividend per Share

#### **Differentiated Balance Sheet**

>\$1.5B Total Liquidity<sup>2</sup>
\$500M New Unsecured Bond Issuance<sup>3</sup>
91% Non-Mark-to-Market Financing<sup>4</sup>
1.4x Adjusted Leverage Ratio<sup>1</sup>
\$3.1B Unencumbered Assets

#### **Diversified CRE Investment Portfolio**

\$5.2B of Investment Assets & Unrestricted Cash, including CRE Loans, Equity & Securities\$2.5B of Senior Secured First Mortgage Loans

#### **Full Shareholder Alignment**

<u>Internal management</u> structure with high inside ownership – management team & directors continue to <u>own over 11%</u> of the Company

Note: As of 06/30/2024 or the three month period ended 06/30/2024, unless noted otherwise

- 1. For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page S-23
- 2. Includes unrestricted cash and cash equivalents, undrawn corporate revolving credit facility balance, and approved but undrawn borrowings available on credit facilities
- 3. Settled subsequent to 06/30/2024
- 4. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

# SECOND QUARTER 2024 SUMMARY 1

#### Earnings, Dividends and Book Value

Distributable Earnings of \$40.4M, Distributable EPS of \$0.31 and Distributable ROAE (after-tax) of 10.2%

Declared Q2 2024 cash dividend of \$0.23 per LADR share, which represents a 7.8% annual dividend yield<sup>2</sup>

1.35x dividend coverage (based on Q2 2024 Distributable EPS)

Undepreciated book value per share of \$13.71 (net of \$0.42 per share CECL allowance)

#### Liquidity, Leverage and Financing

>\$1.5B of total liquidity, including \$1.2B of unrestricted cash & cash equivalents and \$324M revolver (fully undrawn)

Issued \$500M of new unsecured corporate bonds due 2031 (settled subsequent to 06/30/2024)

53% of total debt comprised of unsecured corporate bonds<sup>3</sup>, with no corporate bond maturities until Q4 2025

93% of capitalization comprised of non-mark-to-market financing & book equity<sup>3</sup>; 91% of debt is non-mark-to-market<sup>3</sup>

\$3.1B of unencumbered assets (62% of total assets), of which 82% is cash, first mortgage loans & IG securities

Adjusted Leverage Ratio of 1.4x, or 0.7x net of cash

#### Portfolio Composition

\$5.2B of investment assets & unrestricted cash, including \$2.5B of first mortgage loans (50% of total), \$947M of CRE equity (18%), and \$481M of securities (9%)

86% of loan portfolio comprised of post-COVID originations; ~\$25-\$30M avg. loan size

83% of assets are senior secured and/or IG-rated

# Investment Activity

Originated one \$16M first mortgage loan (\$15M funded at close) on industrial portfolio in Florida and funded \$10M of advances on previously originated loans

Received \$255M of balance sheet loan repayments

Invested \$13M for passive equity interest in joint venture on Class A office building in Manhattan

Sold four properties, including two REO assets, for \$46M of net proceeds, generating \$3.4M of aggregate net gains

Repurchased \$0.2M of LADR stock at W.A. price of \$10.75

Note: As of 06/30/2024 or the three month period ended 06/30/2024, unless noted otherwise. CRE equity asset amounts represent undepreciated asset values.

- 1. For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page S-23
- 2. Based on \$11.84 LADR closing stock price on 07/24/2024
- 3. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

## KEY METRICS TODAY VS. ONE YEAR AGO

	<u> </u>		_
	ONE YEAR AGO (Q2 2023)	LATEST QUARTER (Q2 2024)	
Total investment assets + cash	\$5.7B	\$5.2B	→ smaller, leaner company
Loan portfolio	\$3.5B	\$2.5B	robust loan payoffs
Undepreciated book value per share 1	<b>\$13.72</b>	\$13.71	→ stable book value
Total liquidity	\$1.1B	\$1.5B	significant and growing level of liquidity
Total leverage ratio	2.6x	2.2x	modest and decreasing leverage
Adjusted leverage ratio <sup>1</sup>	1.7x	1.4x	materially lower leverage than peers
% Unsecured bonds / total debt	40%	53%²	majority of debt unsecured
% Non-mark-to-market debt	78%	91%²	low and declining repo debt usage
Total unencumbered assets	\$2.9B	\$3.1B	oversized, senior unencumbered asset poo
% Unencumbered assets / total assets	52%	62%	provides financial flexibility & liquidity
Loan future funding commitments	\$272M	\$94M	modest and declining future fundings
CECL reserve	\$25M	\$54M	conservatively raised given market condition
# of Employees	63	56	→ slightly lower headcount
Distributable ROAE (last 12 months)	~10.5%	~10.5%	consistent returns with smaller asset base
Dividend coverage <sup>3</sup> (last 12 months)	1.4x	1.4x	stable, well-covered dividend

Note: Balance sheet metrics as of quarter-end for periods referenced above

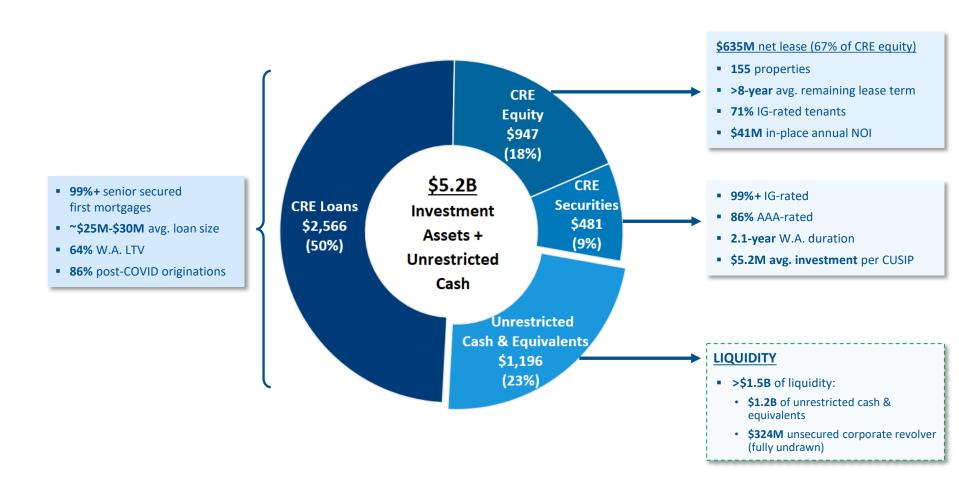
<sup>1.</sup> For a description of this non-GAAP financial measure, see Selected Definitions on page S-23

<sup>2.</sup> Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

<sup>3.</sup> Calculated as Distributable EPS divided by cash dividends per share

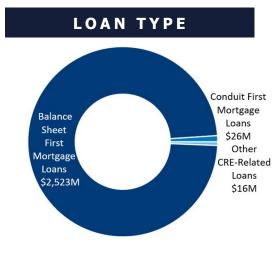
## DIVERSIFIED CRE INVESTMENT STRATEGY

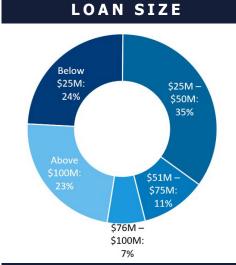
GRANULAR PORTFOLIO OF CRE DEBT & EQUITY INVESTMENTS WITH SIGNIFICANT LIQUIDITY ON HAND



## LOAN PORTFOLIO OVERVIEW

SENIOR-SECURED, MIDDLE-MARKET LENDING FOCUS





#### LOAN PORTFOLIO KEY METRICS

\$2.5B LOAN PORTFOLIO

~\$25M-\$30M AVERAGE LOAN SIZE

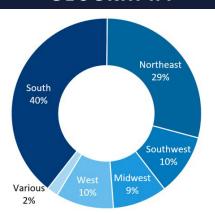
**64%** W.A. LTV <sup>1</sup>

1.5-YEAR W.A. EXTENDED MATURITY

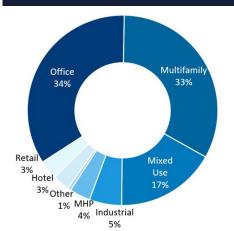
NO CONSTRUCTION LOANS

LIMITED FUTURE FUNDING COMMITMENTS (\$94M)





#### PROPERTY TYPE



#### OFFICE LOAN PORTFOLIO METRICS

17% OF TOTAL ASSETS

65% W.A. LTV 1

71% CLASS A PROPERTIES

64% ACQUISITION LOANS

# LOANS SEGMENT SUMMARY

	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Balance Sheet First Mortgage Loans					
Carrying Value of Assets (end of quarter)	\$2,523	\$2,782	\$3,123	\$3,334	\$3,464
Origination Volume	16	_	_	9	_
Funding Volume	24	12	11	18	13
Weighted-Average Coupon (end of quarter) <sup>1</sup>	9.0%	9.0%	9.3%	9.1%	9.1%
Weighted-Average LTV (end of quarter)	64%	66%	66%	66%	67%
Loan Sale Volume	-	-	-	_	-
Other (Mezzanine/Subordinate) Loans					
Carrying Value of Assets (end of quarter)	\$16	\$16	\$32	\$37	\$37
Origination/Funding Volume	_	-	-	-	_
Mezz./Subordinate Loans % of Total Assets	0.3%	0.3%	0.6%	0.7%	0.7%
Weighted-Average Coupon (end of quarter)	11.1%	11.1%	11.4%	11.4%	11.4%
Weighted-Average LTV (end of quarter)	74%	74%	82%	77%	78%
Conduit First Mortgage Loans					
Carrying Value of Assets (end of quarter)	\$26	\$27	\$27	\$26	\$27
Origination/Funding Volume	-	-	-	-	-
Weighted-Average Coupon (end of quarter)	4.6%	4.6%	4.6%	4.6%	4.6%
Loan Sale Volume <sup>2</sup>	\$29	\$40	-	-	-
CECL Allowance	(\$54) <sup>3</sup>	(\$49)	(\$43)	(\$40)	(\$32)
Total Loan Portfolio					
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Carrying Value of Assets (end of quarter)	\$2,512	\$2,776	\$3,139	\$3,358	\$3,496
Weighted-Average Yield (end of quarter) <sup>1</sup>	9.4%	9.4%	9.6%	9.7%	9.5%

Note: Dollars in millions

<sup>1.</sup> Excludes the impact of non-accrual loans. For additional details on non-accrual loans, please refer to the Company's 10-Q and 10-K filings.

<sup>2.</sup> Represents sales of conduit mortgage loans into a securitization collateralized by net leased properties in the Company's real estate segment

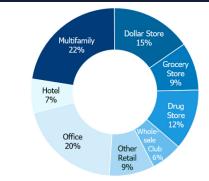
<sup>3.</sup> Excludes \$0.6 million CECL allowance on \$94 million of unfunded loan commitments

## **REAL ESTATE SEGMENT SUMMARY**

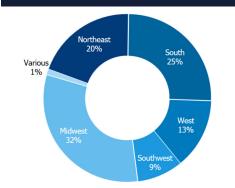
	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023	
Net Leased Commercial Real Estate (100%	<u>6 Owned)</u>					
Acquisitions	_	-	-	-	-	
Net Sales Proceeds	\$24	-	-	-	-	
Carrying Value of Assets (end of quarter)	457	\$474	\$478	\$483	\$488	
Square Feet (end of quarter)	3,712,536	3,828,196	3,828,196	3,828,196	3,828,196	
Net Operating Income (Rental Income)	\$11.1	\$12.0	\$11.4	\$11.2	\$11.1	
Diversified Commercial Real Estate 1						
Acquisitions <sup>2</sup>	\$27	\$14	\$57	\$30	-	
Net Sales Proceeds	22	-	-	43	-	
Carrying Value of Assets (end of quarter)	261	260	248	192	\$199	
Square Feet (end of quarter)	1,460,821	1,473,209	1,450,461	1,357,302	1,400,093	
Net Operating Income	\$3.7	\$2.7	\$2.5	\$3.9	\$4.8	
Total Real Estate Portfolio						
Carrying Value of Assets (end of quarter)	\$719	\$734	\$726	\$675	\$687	

# 06/30/2024 REAL ESTATE PORTFOLIO SNAPSHOT



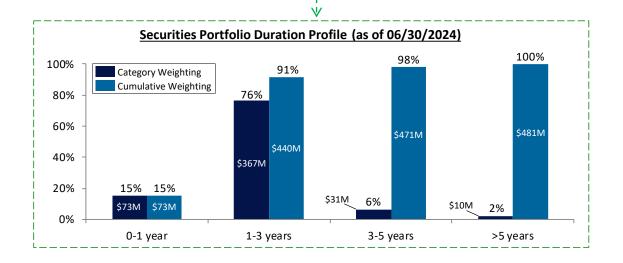


#### GEOGRAPHY



## SECURITIES SEGMENT SUMMARY

06/30/2024	03/31/2024	12/31/2023	09/30/2023	06/30/2023
\$481	\$467	\$486	\$477	\$458
6.9%	6.8%	6.8%	6.8%	6.3%
92	92	92	92	94
\$5.2	\$5.1	\$5.3	\$5.2	\$4.9
2.1 Years	1.9 Years	2.0 Years	2.1 Years	1.4 Years
86%	84%	86%	83%	82%
99%+	99%	99%	99%+	99%+
	\$481 6.9% 92 \$5.2 2.1 Years	\$481 \$467 6.9% 6.8% 92 92 \$5.2 \$5.1 [2.1 Years] 1.9 Years 86% 84%	\$481 \$467 \$486 6.9% 6.8% 6.8% 92 92 92 \$5.2 \$5.1 \$5.3 2.1 Years 1.9 Years 2.0 Years 86% 84% 86%	\$481 \$467 \$486 \$477 6.9% 6.8% 6.8% 6.8% 92 92 92 92 \$5.2 \$5.1 \$5.3 \$5.2  2.1 Years 1.9 Years 2.0 Years 2.1 Years 86% 84% 86% 83%



Note: Dollars in millions

## **INVESTMENT PORTFOLIO SUMMARY**

	Investmen (as of 06/.		Distributable Earn (Six Months End		
	Carrying Value	% of Total	Amount of	% of Total	
Investment Type	of Assets	Assets	Contribution	Contribution	
Conduit First Mortgage Loans	\$26	1%	\$3.6	2%	
Balance Sheet First Mortgage Loans	2,523	50%	80.4	53%	
Other (Mezzanine/Subordinate) Loans	16	0.3%	1.0	1%	
CECL Allowance	(54)	(1%)	-	-	
Total Loans	\$2,512	50%	\$85.0	56%	
Net Leased Commercial Real Estate	\$457	9%	\$18.5	12%	
Diversified Commercial Real Estate	261	5%	1.9	1%	
Total Real Estate Equity Properties	\$719	14%	\$20.5	14%	
Securities	\$481	10%	\$14.0	9%	
Investments in Unconsolidated Ventures	\$20	0.4%	\$0.003	0.002%	
Total Investment Assets	\$3,731	74%	\$119.4	79%	
Cash and Cash Equivalents (unrestricted)	\$1,196	24%	\$31.1	21%	
Restricted Cash	12	0.2%			
Accrued Interest Receivable & Other Assets	109	2%			
Total Assets	\$5,048	100%	\$150.5	100%	
Corporate Bond & Revolver Interest Expense			(38.8)	(26%)	
Gains on Corporate Bond Repurchases			0.2	0.1%	
Corporate Operating Expenses/Other			(29.2)	(19%)	
Total Distributable Earnings <sup>1</sup>			\$82.7	55%	

## LADDER SNAPSHOT

	Snapshot o	f Business Lines		Total Assets & Liabilities, Book Equity, Leve	rage and ROI
Balance Sheet Loans		Net Leased Commercial Real Estate (100% Ov	vned)	Total Assets	
Carrying Value of Assets	\$2,539	Carrying Value of Assets	\$457	Cash & Cash Equivalents	\$1,196
Secured Financing on Assets 🙆	1,304	Undepreciated Book Value of Assets	635	Loans, Securities & Real Estate	3,993
Net Equity Invested (excl. Corporate Debt)	1,236	Secured Financing on Assets	403	Accumulated Depreciation & Amortization	(228)
% First Mortgage	99%	Net Equity Invested (excl. Corporate Debt)	232	Other <sup>4</sup>	87
% Other (Mezzanine/Subordinate)	1%	Total Square Feet	3,712,536	Total Assets	5,048
Weighted-Average Yield	9.5%	Weighted-Average % Leased	100%		
Origination Volume (LTM)	\$25	In-Place Annual Net Operating Income (NOI)	\$41.0	Total Liabilities	
Funding Volume (LTM)	65	Accounting method: carried at depreciate	d book value	Unsecured Corporate Bonds	\$1,563
Accounting method: carried at amort	tized cost			Unsecured Revolving Credit Facility	_
				Total Unsecured Debt	1,563
Conduit Loans		Diversified Commercial Real Estate 1,2		Secured Financing A+B+O+D+E	1,815
Carrying Value of Assets	\$26	Carrying Value of Assets	\$261	Total Debt	3,378
Secured Financing on Assets 📵	_	Undepreciated Book Value of Assets	311	Other <sup>5</sup>	142
Net Equity Invested (excl. Corporate Debt)	26	Secured Financing on Assets 🗉	106	Total Liabilities	3,520
Weighted-Average Coupon	4.6%	Net Equity Invested (excl. Corporate Debt)	205		
Origination Volume (LTM)	-	Total Square Feet	1,460,821	Book Equity Value	
Loan Sale Volume (LTM)	69	Weighted-Average Occupancy <sup>3</sup>	66.4%	GAAP Book Equity Value (excl. NCI)	\$1,530
Accounting method: carried at lower of a	cost or FMV	In-Place Annual Net Operating Income (NOI)	\$16.4	Total Shares Outstanding (mm)	127.9
		Weighted-Average % Owned by Ladder	92.2%	GAAP Book Value per Share 6	\$11.97
		Accounting method: carried at depreciate	d book value	Undepreciated Book Value per Share 6	\$13.71
Securities					
Carrying Value of Assets	\$481			Leverage <sup>6</sup>	
Secured Financing on Assets ©	2			Adjusted Debt (for Adjusted Leverage Ratio)	\$2,426
Net Equity Invested (excl. Corporate Debt)	479			Total Adjusted Equity	1,740
% AAA-Rated or Agency-Backed	86%			Adjusted Leverage Ratio	1.4x
% Investment Grade-Rated	99%+				
Weighted-Average Yield	6.9%			Return on Average Equity <sup>6</sup>	
Average CUSIP Size	\$5.2			Distributable Earnings (LTM)	\$162
Weighted-Average Duration	2.1 Years			Average Shareholders' Equity Value (LTM)	1,532
Accounting method: carried at F	MV			After-Tax Distributable ROAE (LTM)	10.4%

Note: As of 06/30/2024. Dollars in millions, except per share amounts.

- 1. All metrics shown on a consolidated basis, except weighted-average % owned by Ladder
- 2. Excludes investments in unconsolidated ventures with total book value of \$20.0 million as of 06/30/2024
- 3. Excludes hotel assets
- 4. Includes restricted cash, investments in unconsolidated ventures, accrued interest receivable, CECL allowance, derivative instruments and other assets
- 5. Includes derivative instruments, dividends payable, accrued expenses and other liabilities
- 6. For a description of these GAAP and non-GAAP financial measures, see Selected Definitions on page S-23

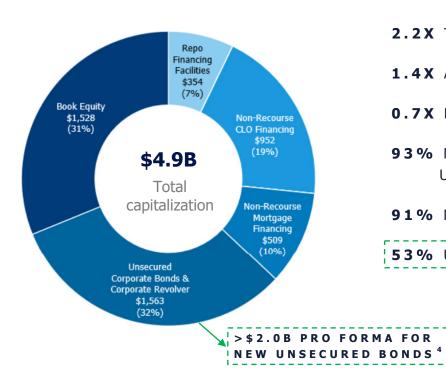
# CAPITAL STRUCTURE UPDATE

## **CONSERVATIVE CAPITAL STRUCTURE**

COMMITMENT TO UNSECURED BOND MARKET AND CONTINUING ON PATH TO IG

MODEST LEVERAGE WITH MINIMAL MARK-TO-MARKET DEBT

#### CAPITALIZATION SUMMARY



# KEY LEVERAGE & CAPITALIZATION RATIOS

- 2.2X TOTAL LEVERAGE RATIO
- 1.4X ADJUSTED LEVERAGE RATIO 1
- 0.7X NET ADJUSTED LEVERAGE RATIO 2
- 93% NON-RECOURSE, NON-MARK-TO-MARKET & UNSECURED DEBT + BOOK EQUITY 3, 4
- 91% NON-MARK-TO-MARKET DEBT / TOTAL DEBT 4

**| 53%** UNSECURED DEBT / TOTAL DEBT <sup>4</sup> |

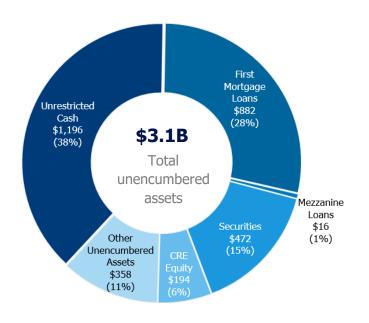
Note: As of 06/30/2024. Dollars in millions.

- 1. For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page S-23
- 2. Excludes total cash & cash equivalents on balance sheet of \$1,207 million
- 3. Represents percentage of total capitalization
- 4. Pro forma for \$500M unsecured corporate bond issuance, which settled subsequent to 06/30/2024

## UNENCUMBERED ASSET POOL

PREDOMINANTLY SENIOR SECURED, FINANCEABLE UNENCUMBERED ASSET BASE

# UNENCUMBERED ASSET POOL COMPOSITION



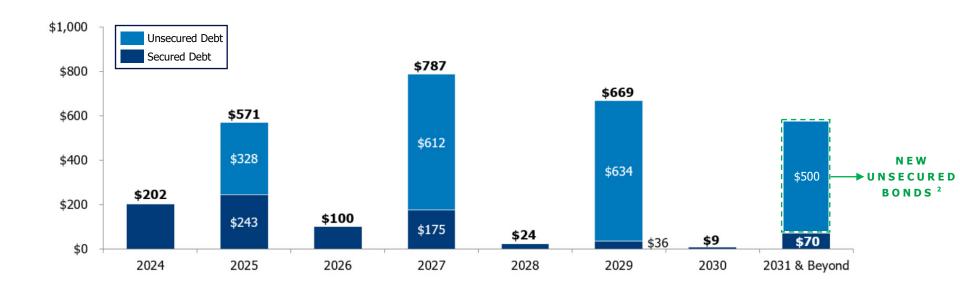
# KEY UNENCUMBERED POOL HIGHLIGHTS

- 62% OF TOTAL ASSETS ARE UNENCUMBERED
- **82%** COMPRISED OF CASH, FIRST MORTGAGE LOANS AND IG SECURITIES
- 1.98X UNENCUMBERED ASSETS / UNSECURED DEBT
- >\$1.2B CUSHION VS. 1.20X COVENANT
- >98% OF TOTAL IG SECURITIES PORTFOLIO IS UNENCUMBERED

### STAGGERED DEBT MATURITY PROFILE

CONTINUE TO EXTEND MATURITIES WITH NEW LONG-TERM UNSECURED BONDS

#### UNSECURED AND SECURED DEBT MATURITIES 1



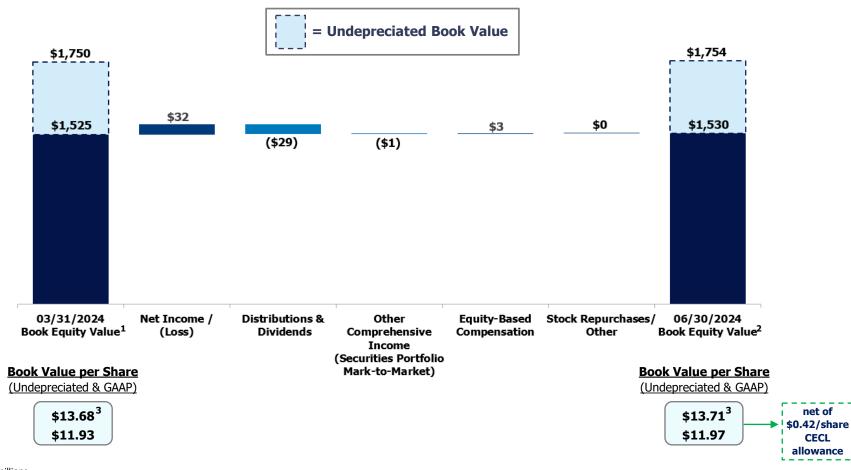
Note: As of 06/30/2024. Dollars in millions.

2. Settled subsequent to 06/30/2024

<sup>1.</sup> Excludes \$952 million of matched-term CLO financing. Maturities under our committed financing facilities are based on the earlier of the fully-extended maturity date of each facility and the fully-extended maturity date of the collateral.

# **BOOK EQUITY VALUE ROLL-FORWARD**

#### SUMMARY OF CHANGES TO BOOK EQUITY VALUE DURING Q2 2024



Note: Dollars in millions

<sup>1.</sup> Excludes (\$1.3) million of noncontrolling interest in consolidated ventures

<sup>2.</sup> Excludes (\$1.6) million of noncontrolling interest in consolidated ventures

<sup>3.</sup> For a description of certain financial and non-GAAP financial measures, see Selected Definitions on page S-23

# DETAILED QUARTERLY FINANCIALS

# INCOME STATEMENT BY QUARTER

(\$ in millions, except per share values)	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Net interest income					
Interest income	\$88.5	\$95.9	\$100.6	\$101.1	\$101.8
Interest expense	54.2	58.8	60.7	62.3	61.3
Net interest income	\$34.3	\$37.1	\$39.8	\$38.8	\$40.5
Provision for (release of) loan loss reserves	5.1	5.8	6.0	7.5	6.9
Net interest income after provision for (release of) loan losses	\$29.3	\$31.4	\$33.8	\$31.4	\$33.6
Other income					
Real estate operating income	26.1	23.9	23.1	24.8	25.9
Net result from mortgage loan receivables held for sale	(0.5)	0.1	0.6	(0.6)	(0.3)
Gain (loss) on real estate, net	12.5	_	_	8.8	_
Fee and other income	3.6	3.7	2.2	1.8	3.2
Net result from derivative transactions	0.6	4.0	(5.2)	4.8	4.1
Earnings (loss) from investment in unconsolidated ventures	0.0	(0.0)	(0.2)	0.5	0.2
Gain on extinguishment of debt	_	0.2	0.1	0.9	0.5
Total other income	\$42.4	\$31.9	\$20.7	\$40.9	\$33.7
Costs and expenses					
Compensation and employee benefits	13.7	20.8	13.0	14.3	14.2
Operating expenses	5.2	4.6	4.5	4.8	5.0
Real estate operating expenses	11.0	9.1	8.5	9.5	9.8
Investment related expenses	2.3	2.0	2.4	2.3	2.7
Depreciation and amortization	8.4	8.3	7.8	7.1	7.5
Total costs and expenses	\$40.6	\$44.9	\$36.2	\$37.9	\$39.1
Income (loss) before taxes	\$31.0	\$18.4	\$18.4	\$34.3	\$28.1
Income tax expense (benefit)	(1.1)	1.9	(0.7)	3.1	0.0
Net income (loss)	\$32.1	\$16.4	\$19.0	\$31.2	\$28.1
Net (income) loss attributable to noncontrolling interest in consolidated ventures	0.2	0.2	0.2	0.1	0.1
Net income (loss) attributable to Class A common shareholders	\$32.3	\$16.6	\$19.2	\$31.3	\$28.2
Earnings per share:					
Basic	\$0.26	\$0.13	\$0.15	\$0.25	\$0.23
Diluted	0.26	0.13	0.15	0.25	0.23
Weighted average shares outstanding (mm):					
Basic	125.7	125.3	124.7	124.7	124.7
Diluted	125.8	125.5	125.1	125.0	124.8
Distributable Earnings (pre-tax) <sup>1</sup>	\$40.4	\$42.3	\$40.0	\$39.0	\$41.5
Distributable EPS (after-tax) <sup>1</sup>	\$0.31	\$0.33	\$0.32	\$0.31	\$0.33

# DISTRIBUTABLE EARNINGS, EPS AND ROAE BY QUARTER

(\$ in millions, except per share values)		Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Net income (loss)		\$32.1	\$16.4	\$19.0	\$31.2	\$28.1
Income tax expense (benefit)		(1.1)	1.9	(0.7)	3.1	0.0
Income (loss) before taxes		\$31.0	\$18.4	\$18.4	\$34.3	\$28.1
Net (income) loss attributable to noncontrolling intere ventures (GAAP)	st in consolidated	0.2	0.2	0.2	0.1	0.1
Our share of real estate depreciation, amortization and	d gain adjustments	(1.4)	7.7	7.3	(2.0)	6.6
Adjustments for derivative results and loan sale activit	у	2.3	0.0	5.0	(4.1)	(3.3)
Unrealized (gain) loss on fair value securities		0.0	0.0	(0.0)	0.0	0.1
Adjustment for impairment		5.1	5.8	6.0	7.5	6.9
Non-cash stock-based compensation		3.1	10.3	3.2	3.2	3.0
Distributable earnings 1		\$40.4	\$42.3	\$40.0	\$39.0	\$41.5
Estimated corporate tax (expense) benefit		(1.3)	(1.2)	0.2	(0.3)	(0.2)
After-tax distributable earnings		\$39.1	\$41.1	\$40.2	\$38.8	\$41.3
Weighted average diluted shares outstanding (mm)		125.8	125.5	125.1	125.0	124.8
Distributable EPS <sup>1</sup>		\$0.31	\$0.33	\$0.32	\$0.31	\$0.33
	Twelve Months Ended 06/30/2024					
Distributable earnings	\$161.7	\$40.4	\$42.3	\$40.0	\$39.0	\$41.5
Average shareholders' equity	1,532.1	1,527.6	1,529.2	1,536.0	1,535.5	1,530.6
Pre-tax Distributable ROAE <sup>1</sup>	10.6%	10.6%	11.1%	10.4%	10.2%	10.8%
After-tax distributable earnings	\$159.2	\$39.1	\$41.1	\$40.2	\$38.8	\$41.3
Average shareholders' equity	1,532.1	1,527.6	1,529.2	1,536.0	1,535.5	1,530.6
After-tax Distributable ROAE <sup>1</sup>	10.4%	10.2%	10.8%	10.5%	10.1%	10.8%

# BALANCE SHEET BY QUARTER

(\$ in millions, except per share values)	06/30/2024	03/31/2024	12/31/2023	09/30/2023	06/30/2023
Assets					
Cash and cash equivalents	\$1,195.6	\$1,220.2	\$1,015.7	\$798.4	\$777.1
Restricted cash	11.9	12.3	15.4	59.5	96.9
Mortgage loan receivables held for investment, net, at amortized cost	2,485.2	2,748.9	3,111.9	3,332.1	3,469.0
Mortgage loan receivables held for sale	26.4	27.0	26.9	26.3	26.9
Real estate securities	481.1	466.8	485.5	476.7	458.2
Real estate and related lease intangibles, net	707.1	733.6	726.4	675.3	686.7
Real estate held for sale	11.5	_	_	_	_
Investments in and advances to unconsolidated ventures	20.0	6.9	6.9	7.0	6.6
Derivative instruments	0.8	0.7	1.5	1.8	1.9
Accrued interest receivable	20.9	23.2	24.2	23.1	23.6
Other assets	87.7	83.3	98.2	102.9	81.9
Total assets	\$5,048.2	\$5,322.8	\$5,512.7	\$5,503.1	\$5,628.7
Liabilities					
Debt obligations, net	\$3,378.1	\$3,667.0	\$3,783.9	\$3,793.8	\$3,958.1
Dividends payable	31.2	30.7	32.3	31.8	31.3
Accrued expenses	48.7	45.6	65.1	63.4	49.3
Other liabilities	61.7	55.6	99.1	75.9	58.5
Total liabilities	\$3,519.7	\$3,798.9	\$3,980.5	\$3,965.0	\$4,097.2
Equity					
Total shareholders' equity	\$1,530.1	\$1,525.2	\$1,533.2	\$1,538.9	\$1,532.1
Noncontrolling interest in consolidated ventures	(1.6)	(1.3)	(1.0)	(0.7)	(0.6)
Total equity	\$1,528.5	\$1,523.9	\$1,532.2	\$1,538.2	\$1,531.5
Total liabilities and equity	\$5,048.2	\$5,322.8	\$5,512.7	\$5,503.1	\$5,628.7
Adjusted Leverage Ratio <sup>1</sup>	1.4x	1.5x	1.6x	1.6x	1.7x
Total Shares Outstanding (mm)	127.9	127.9	126.9	126.9	126.9
GAAP Book Value per Share <sup>2</sup>	\$11.97	\$11.93	\$12.08	\$12.13	\$12.07
Undepreciated Book Value per Share <sup>1</sup>	\$13.71	\$13.68	\$13.79	\$13.77	\$13.72
Distributions per LADR Share	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23

<sup>1.</sup> For a description of these non-GAAP financial measures, see Selected Definitions on page S-23

<sup>2.</sup> For a description of these financial measures, see Selected Definitions on page S-23

# BOOK EQUITY, SHARECOUNT, AND ADJUSTED LEVERAGE BY QUARTER

in millions, except per share values)	06/30/2024	03/31/2024	12/31/2023	09/30/2023	06/30/2023
eginning book equity balance	\$1,523.9	\$1,532.2	\$1,538.2	\$1,531.5	\$1,528.6
Net income (loss) attributable to Class A common shareholders	32.3	16.6	19.2	31.3	28.2
Dividends	(29.5)	(29.3)	(29.2)	(29.2)	(29.2)
Changes in other comprehensive income (OCI)	(0.9)	4.0	1.0	1.6	1.0
Other	2.7	0.4	3.0	2.9	3.0
Ending book equity balance (Total equity)	\$1,528.5	\$1,523.9	\$1,532.2	\$1,538.2	\$1,531.5
Noncontrolling interest in consolidated ventures	1.6	1.3	1.0	0.7	0.6
Total shareholders' equity	\$1,530.1	\$1,525.2	\$1,533.2	\$1,538.9	\$1,532.1
Average book equity balance excluding noncontrolling interest in consolidated ventures	\$1,527.6	\$1,529.2	\$1,536.0	\$1,535.5	\$1,530.6
Accumulated depreciation & amortization – net leased commercial real estate	177.8	180.5	175.4	170.3	165.2
Accumulated depreciation & amortization – diversified commercial real estate	50.2	48.5	45.4	42.7	48.8
Less: noncontrolling interests' share of accumulated real estate depreciation & amortization	(4.4)	(4.3)	(4.2)	(4.1)	(4.0)
Accumulated real estate depreciation & amortization – our share	\$223.6	\$224.8	\$216.6	\$208.9	\$209.9
Undepreciated book value	\$1,753.6	\$1,750.0	\$1,749.7	\$1,747.8	\$1,742.0
Total shares outstanding (mm)	127.9	127.9	126.9	126.9	126.9
GAAP Book Value per Share <sup>1</sup>	\$11.97	\$11.93	\$12.08	\$12.13	\$12.07
Undepreciated Book Value per Share <sup>2</sup>	\$13.71	\$13.68	\$13.79	\$13.77	\$13.72
Debt obligations GAAP reconciliation					
Committed loan repurchase facilities	\$351.9	\$487.2	\$605.0	\$615.0	\$678.8
Uncommitted securities repurchase facility	1.7	1.7	1.6	1.6	6.1
Revolving credit facility	_	_	_	_	_
Mortgage loan financing, net of unamortized debt issuance costs	509.4	478.8	437.8	437.7	469.1
CLO debt, net of unamortized debt issuance costs	951.7	1,046.7	1,060.7	1,060.4	1,060.5
Borrowings from the FHLB	-	90.0	115.0	115.0	175.0
Senior unsecured notes, net of unamortized debt issuance costs	1,563.4	1,562.7	1,563.9	1,564.1	1,568.6
Debt obligations, net	\$3,378.1	\$3,667.0	\$3,783.9	\$3,793.8	\$3,958.1
Less: CLO debt	(951.7)	(1,046.7)	(1,060.7)	(1,060.4)	(1,060.5)
Adjusted debt obligations	\$2,426.4	\$2,620.3	\$2,723.2	\$2,733.4	\$2,897.6
Total equity	\$1,528.5	\$1,523.9	\$1,532.2	\$1,538.2	\$1,531.5
Plus: Accumulated depreciation and amortization on real estate and related intangibles	228.0	229.1	220.8	213.0	213.9
Less: Accumulated amortization of below market leases	(16.3)	(16.3)	(15.8)	(15.2)	(14.7)
Total adjusted equity	\$1,740.2	\$1,736.7	\$1,737.2	\$1,736.0	\$1,730.7
Adjusted leverage ratio <sup>2</sup>	1.4x	1.5x	1.6x	1.6x	1.7x

<sup>1.</sup> For a description of these financial measures, see Selected Definitions on page S-23

<sup>2.</sup> For a description of these non-GAAP financial measures, see Selected Definitions on page S-23

## SELECTED DEFINITIONS

#### **Adjusted Leverage Ratio** (non-GAAP)

 Total debt obligations, net of deferred financing costs, adjusted for non-recourse indebtedness related to securitizations that is consolidated on our GAAP balance sheet and liability for transfers not considered sales, divided by Total Adjusted Equity.

#### After-Tax Distributable Return on Average Equity (After-Tax Distributable ROAE) (non-GAAP)

- After-Tax Distributable Earnings divided by average shareholders' equity balance excluding total noncontrolling interest in consolidated ventures.

#### **Distributable Earnings** (non-GAAP)

Income before taxes adjusted for: (i) net (income) loss attributable to noncontrolling interests in consolidated ventures; (ii) our share of real estate depreciation, amortization and gain adjustments and (earnings) loss from investments in unconsolidated ventures in excess of distributions received; (iii) the impact of derivative gains and losses related to hedging fair value variability of fixed rate assets caused by interest rate fluctuations and overall portfolio market risk as of the end of the specified accounting period; (iv) economic gains or losses on loans sales, certain of which may not be recognized under GAAP accounting in consolidation for which risk has substantially transferred during the period, as well as the exclusion of the related GAAP economics in subsequent periods; (v) unrealized gains or losses related to our investments in securities recorded at fair value in current period earnings; (vi) unrealized and realized provision for loan losses and real estate impairment; (vii) non-cash stock-based compensation; and (viii) certain non-recurring transactional items.

#### **Distributable EPS** (non-GAAP)

After-Tax Distributable Earnings divided by weighted-average diluted shares outstanding.

#### **GAAP Book Value per Share**

Total shareholders' equity divided by total shares outstanding.

#### Loan-to-Value Ratio (LTV)

Outstanding loan balance divided by the "as-is" third-party Financial Institutions Reform, Recovery and Enforcement Act of 1989 ("FIRREA") appraised value at origination.

#### **Pre-Tax Distributable Return on Average Equity (Pre-Tax Distributable ROAE)** (non-GAAP)

Distributable Earnings divided by average shareholders' equity balance excluding total noncontrolling interest in consolidated ventures.

#### **Total Adjusted Equity** (non-GAAP)

Total equity adjusted for accumulated depreciation and amortization on real estate and related intangibles.

#### **Undepreciated Book Equity and Undepreciated Book Value per Share** (non-GAAP)

Total shareholders' equity, adjusted to include our share of total real estate accumulated depreciation and amortization, divided by total shares outstanding.