

TEN
LISTED
NYSE



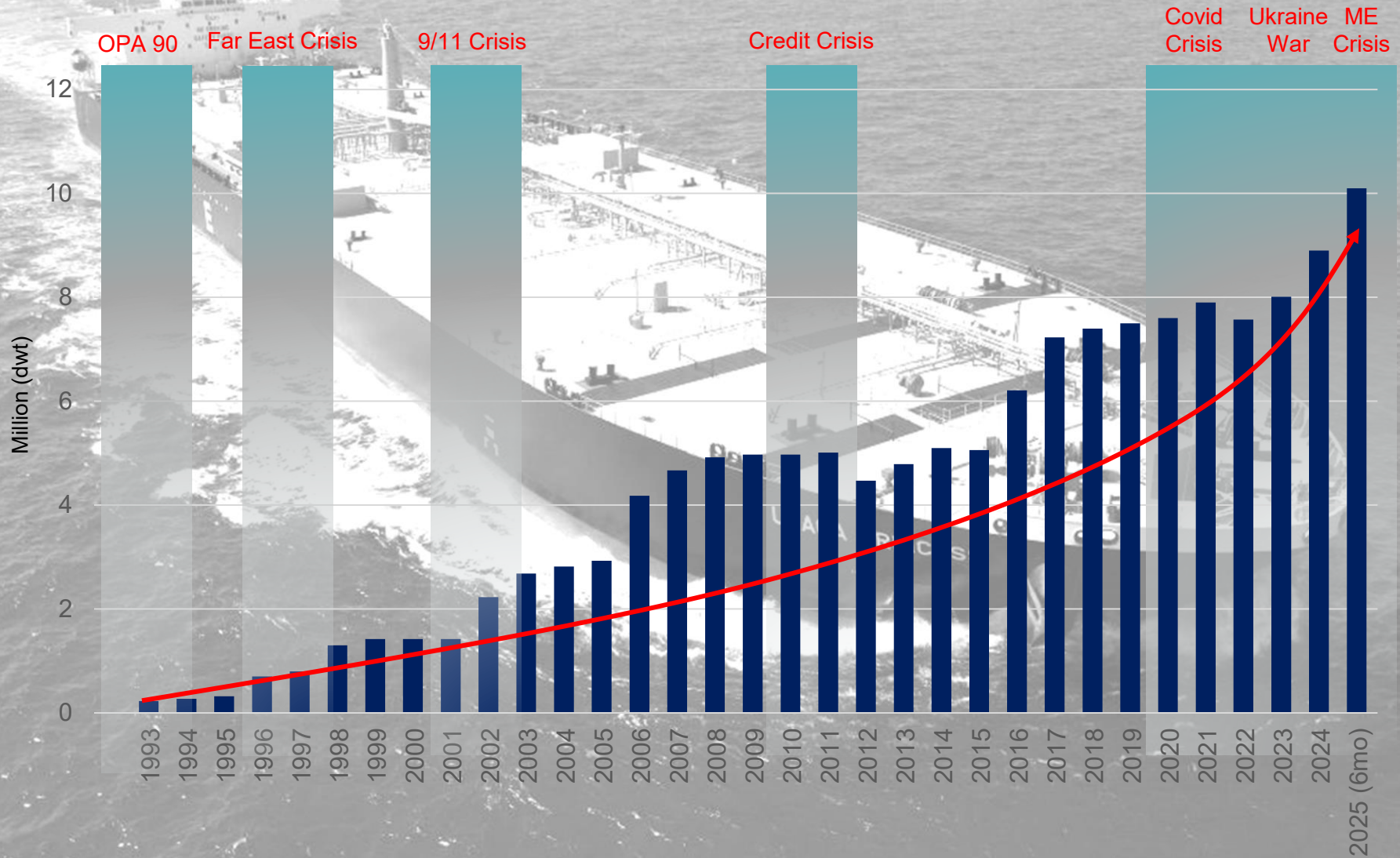
TEN, Ltd.
Q1 2025 Earnings Presentation
June 17, 2025



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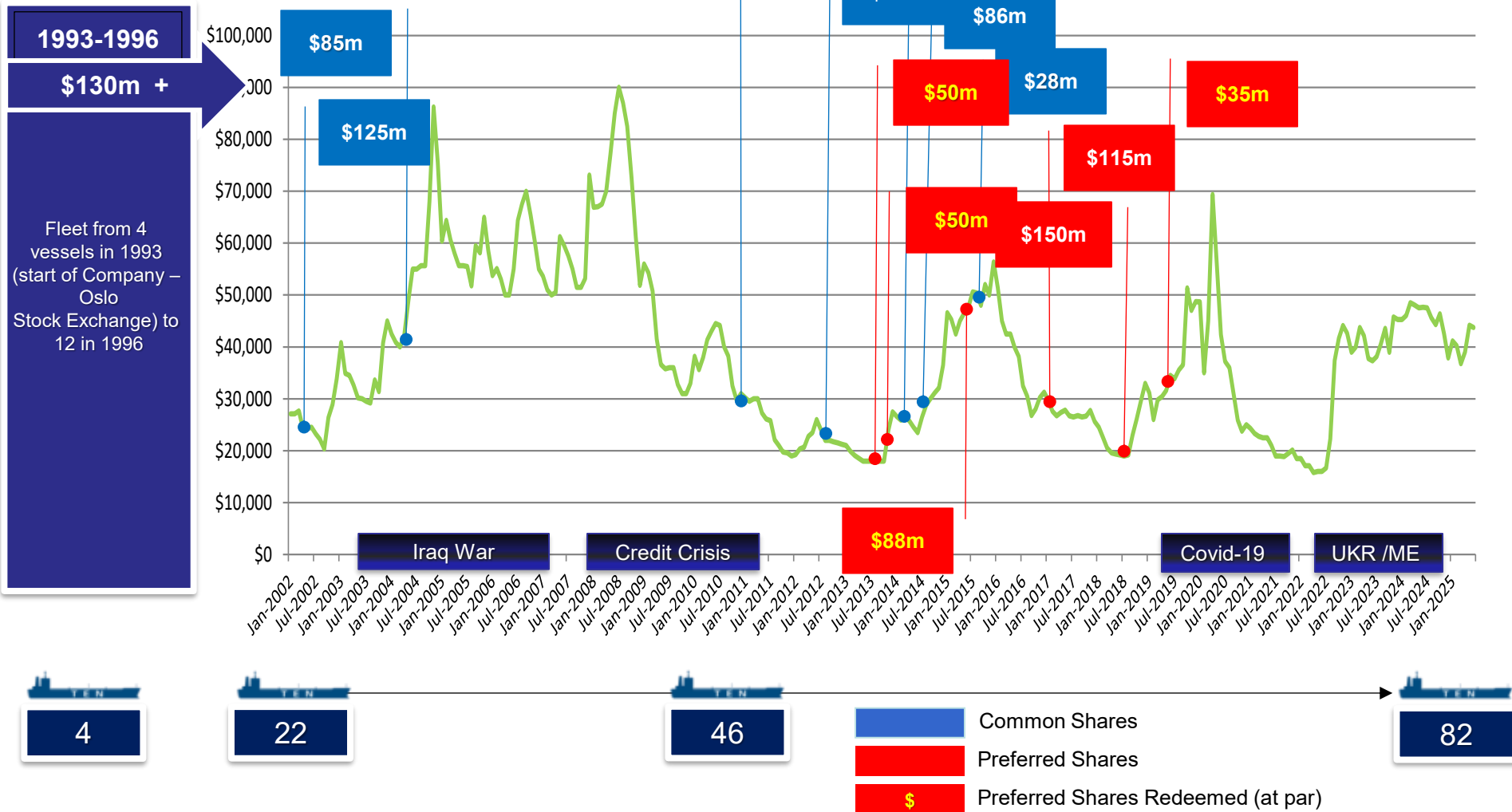
Crisis-Resistant Growth Model Spanning Four Decades





Capital Markets Access – Successful Countercyclical Growth

1 yr VLCC TC Rates





Diversified Fleet - Secured Revenues – Market Upside – Greenship Growth

Conventional

		Dwt	Built	Yard	Hull	Ice Class/Other
VLCC	1 Ulysses	300,000	2016	South Korea	DH	
	2 Dias I	300,000	2020	South Korea	DH	Scrubber Fitted
	3 Hercules	300,000	2017	South Korea	DH	Scrubber Fitted
SUEZMAX	4 Silia T	157,000	2025	South Korea	DH	Scrubber Fitted
	5 Artemis Voyager	158,000	2020	South Korea	DH	Scrubber Fitted
	6 Apollo Voyager	158,000	2020	South Korea	DH	Scrubber Fitted
	7 Popi Sazaklis	157,583	2018	South Korea	DH	Super Eco
	8 Dr Irene Tsakos	157,000	2025	South Korea	DH	Scrubber Fitted
	9 Eurovision	158,000	2013	South Korea	DH	
	10 Dimitris P	158,000	2011	South Korea	DH	
	11 Antarctic ⁽¹⁾	163,216	2007	South Korea	DH	1A
	12 Arctic ⁽¹⁾	163,216	2007	South Korea	DH	1A
	13 Alaska	163,250	2006	South Korea	DH	1A
	14 Archangel	163,216	2006	South Korea	DH	1A
	15 Spyros K	158,000	2011	South Korea	DH	
	16 Euro	158,000	2012	South Korea	DH	
	17 Decathlon	158,000	2012	South Korea	DH	
AFRAMAX	18 Caribbean Voyager	115,000	2020	South Korea	DH	Scrubber Fitted
	19 Mediterranean Voyager	115,000	2019	South Korea	DH	Scrubber Fitted
	20 Bergen TS	112,700	2017	South Korea	DH	
	21 Sola TS	112,700	2017	South Korea	DH	1B
	22 Oslo TS	112,700	2017	South Korea	DH	1B
	23 Stavanger TS	112,700	2017	South Korea	DH	1B
	24 Marathon TS	112,700	2017	South Korea	DH	1B
	25 Parthenon TS	112,700	2016	South Korea	DH	
	26 Leontios H	112,700	2016	South Korea	DH	
	27 Thomas Zafiras	112,700	2016	South Korea	DH	
	28 Elias Tsakos	112,700	2016	South Korea	DH	
	29 Sapporo Princess	105,354	2010	Japan	DH	
	30 Asahi Princess	105,372	2009	Japan	DH	
	31 Maria Princess	105,392	2008	Japan	DH	
	32 Aspen	112,460	2019	South Korea	DH	Scrubber Fitted / 1A
	33 Alpes	112,460	2018	South Korea	DH	Scrubber Fitted / 1A
	34 Uraga Princess	105,344	2010	Japan	DH	
	35 Ise Princess	105,361	2009	Japan	DH	
	36 Sakura Princess ⁽¹⁾	105,365	2007	Japan	DH	

		Dwt	Built	Yard	Hull	Ice Class/Other
AFRAMAX DF	37 Ithaki DF	115,000	2024	South Korea	DH	LNG Powered
	38 Chios DF	115,000	2024	South Korea	DH	LNG Powered
	39 Ran DF	115,000	2023	South Korea	DH	LNG Powered
	40 Njord DF	115,000	2023	South Korea	DH	LNG Powered
	41 DF Montmartre	110,000	2023	PRC	DH	LNG Powered
LR2	42 DF Mystras	110,000	2023	PRC	DH	LNG Powered
	43 Propontis	117,055	2006	South Korea	DH	1A
PANAMAX LR1	44 Promitheas	117,055	2006	South Korea	DH	1A
	45 Sunrise	74,000	2016	South Korea	DH	
	46 Selini ⁽²⁾	74,296	2009	South Korea	DH	
	47 Salamina ⁽²⁾	74,251	2009	South Korea	DH	
	48 Andes	68,439	2003	Japan	DH	
	49 Sunray	74,000	2016	South Korea	DH	
	50 Chantal	74,329	2009	South Korea	DH	
	51 World Harmony	74,200	2009	South Korea	DH	
	52 Selecao	74,296	2008	South Korea	DH	
	53 Socrates	74,327	2008	South Korea	DH	
	54 NB TBN	73,500	2028	PRC	DH	Scrubber Fitted
	55 NB TBN	73,500	2028	PRC	DH	Scrubber Fitted
	56 NB TBN	73,500	2028	PRC	DH	Scrubber Fitted
	57 NB TBN	73,500	2028	PRC	DH	Scrubber Fitted
	58 NB TBN	75,000	2027	PRC	DH	Scrubber Fitted
MR	59 NB TBN	50,000	2026	PRC	DH	Scrubber Fitted
	60 NB TBN	50,000	2026	PRC	DH	Scrubber Fitted
HANDY	61 Byzantion ⁽²⁾	37,275	2007	South Korea	DH	1B
	62 Bosphoros ⁽²⁾	37,275	2007	South Korea	DH	1B
	63 Andromeda	37,061	2007	South Korea	DH	1A
	64 Aegeas	37,061	2007	South Korea	DH	1A



As at June 12, 2025: Fixed TC / TC w/Profit Share / Spot

- 1) Sale & Leaseback
- 2) 51% owned

NBs



Diversified Fleet - Secured Revenues – Market Upside – Greenship Growth Specialized

		Dwt	Built	Yard	Hull	Ice Class/Other	
LNG	1	Maria Energy	86,000	2016	South Korea	DH	174,000m ³
	2	Tenergy ⁽¹⁾	81,479	2021	South Korea	DH	174,000m ³
SHUTTLE TANKERS	3	Athens 04	154,350	2025	South Korea	DH	DP2
	4	Porto	155,000	2022	South Korea	DH	DP2
	5	Lisboa	157,000	2017	South Korea	DH	DP2
	6	Rio 2016	157,000	2013	South Korea	DH	DP2
	7	Brasil 2014	157,000	2013	South Korea	DH	DP2
	8	Anfield	154,850	2026	South Korea	DH	DP2
	9	Paris 24	154,350	2025	South Korea	DH	DP2
	10	NB TBN	154,650	2027	South Korea	DH	DP2
	11	NB TBN	154,650	2027	South Korea	DH	DP2
	12	NB TBN	154,650	2028	South Korea	DH	DP2
	13	NB TBN	154,650	2028	South Korea	DH	DP2
	14	NB TBN	154,650	2028	South Korea	DH	DP2
	15	NB TBN	154,650	2028	South Korea	DH	DP2
	16	NB TBN	154,650	2028	South Korea	DH	DP2
	17	NB TBN	154,650	2028	South Korea	DH	DP2
	18	NB TBN	154,650	2028	South Korea	DH	DP2



As at June 12, 2025: Fixed TC / TC w/Profit Share / Spot

- 1) Sale & Leaseback
- 2) 51% owned

NBs

29 out of 63 Vessels in the Water or **46%** with Market Exposure (Spot + TC P/S)
52 out of 63 Vessels in the Water or **83%** in Secured Revenue Contracts (TC + TC P/S)



Industrial Model – Strategic Alliances – Repeat Business – Dual-Fuel Growth



Long-Term, Blue-Chip, Customer Base Consisting of Major Global Energy Concerns

Transporter of Choice for Major Energy Companies – ExxonMobil TEN's Largest Charterer...

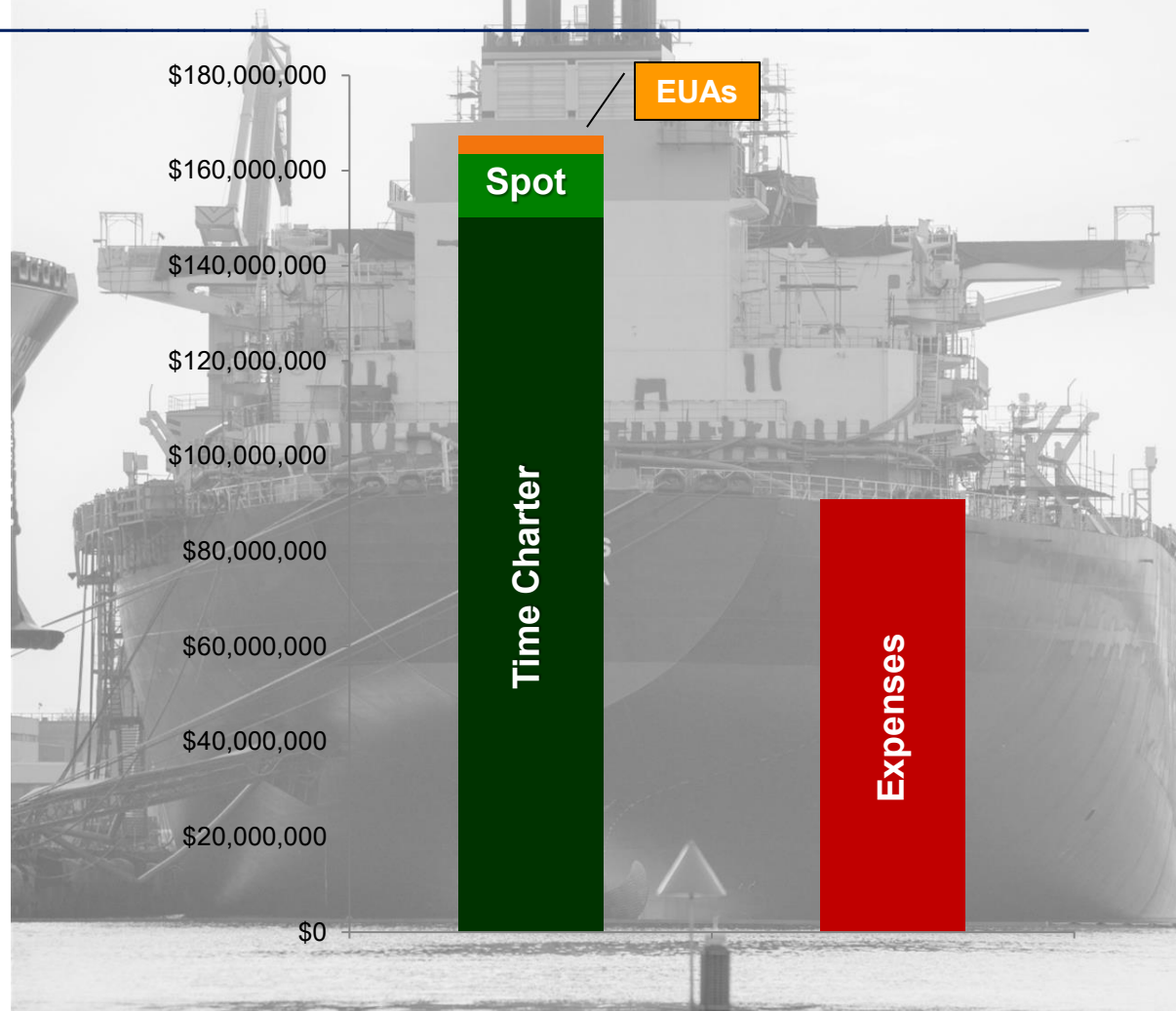
...followed by Equinor, Shell, Chevron, TotalEnergies & BP – Av. Clients P/E: 10.0x



Timely Acquisitions - Efficient Vessel Management

Q1 2025 B/E rates (B/E after OpEx, G&A, Int. and Depreciation)

	Q1 2025
VLCC	\$28,135
SUEZMAX	\$25,173
AFRAMAX	\$21,993
AFRAMAX LR2	\$25,067
PANAMAX LR1	\$17,957
HANDYSIZE	\$13,535
LNG	\$53,752
DP2 SHUTTLE	\$38,793



Every \$1,000pd Increase in Spot Rates has a Positive \$0.13 Impact in Annual EPS
(Based on Current Vessels in Spot Contracts Only and Q1 2025 Common Shares Outstanding)

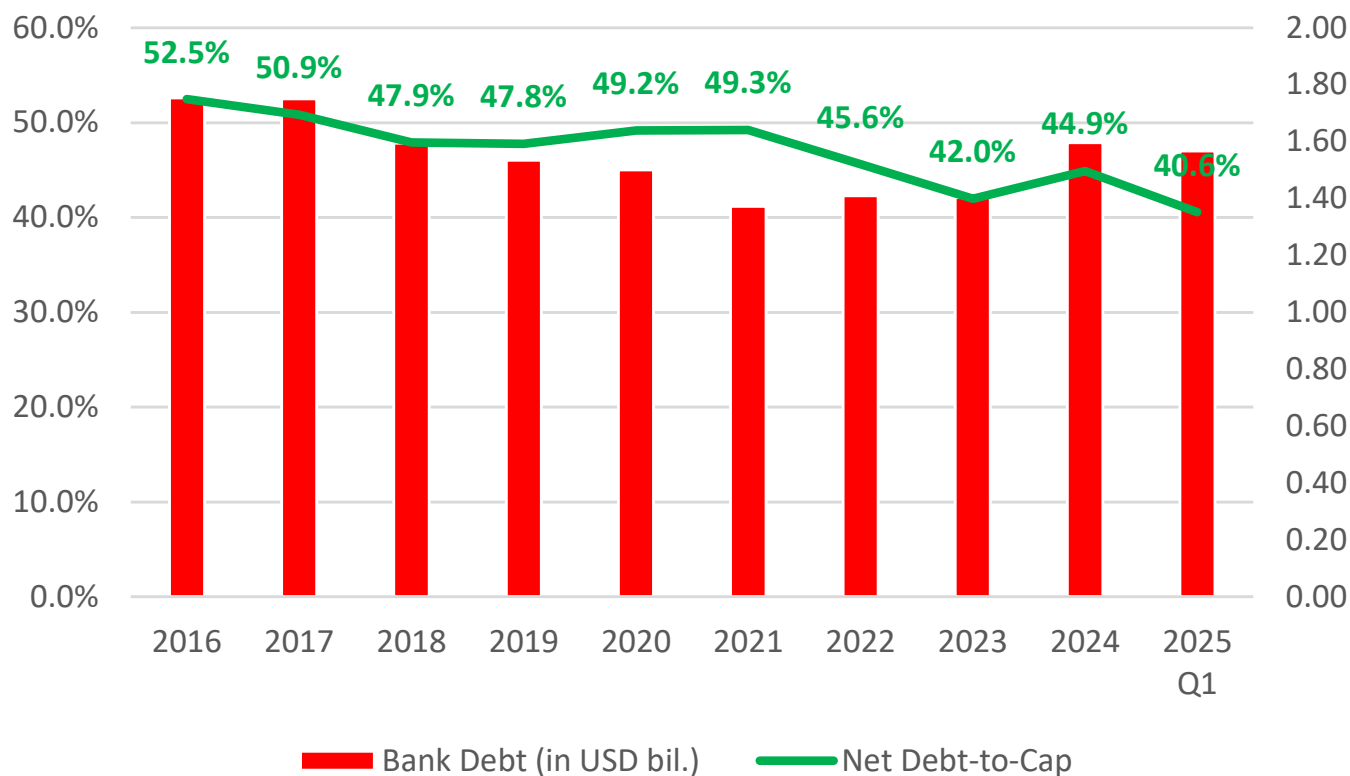
Note:

Spot net of Voyage Expenses (including EUAs)

Expenses = Opex + Finance Expenses + Commissions + Overheads + Charter Hire – Interest Income



Managing Bank Debt an Integral Part of Strategy



NOTE: Total debt balances include deferred charges and exclude a financial lease obligation of \$147.7 million (after deferred finance costs)



Fleet Renewal and Greenship Growth

Since 1/1/2023:

Divestments

- **14 vessels Sold**
 - 1 x LNG Carrier
 - 3 x Suezmax
 - 2 x Aframax
 - 6 x MR Product
 - 2 x Handy Product

Average Age: **17.3 years**

Total DWT: **1.2 million**

Growth

- **30 vessels Contracted/Acquired**
 - 12 x NB DP2 Shuttle (1x Delivered)
 - 2 x NB Suezmax (1x Delivered)
 - 5 x NB LR1 Panamax
 - 2 x NB MR Product
 - 4 x NB DF LR2 (*Delivered*)
 - 2 x DF LR2 (*Delivered*)
 - 2 x Aframax (*Delivered*)
 - 1 x Suezmax (*Delivered*)

Average Age: **0.6 years**

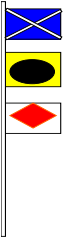
Total DWT: **3.7 million**



Historical Solid Performance – Healthy Liquidity

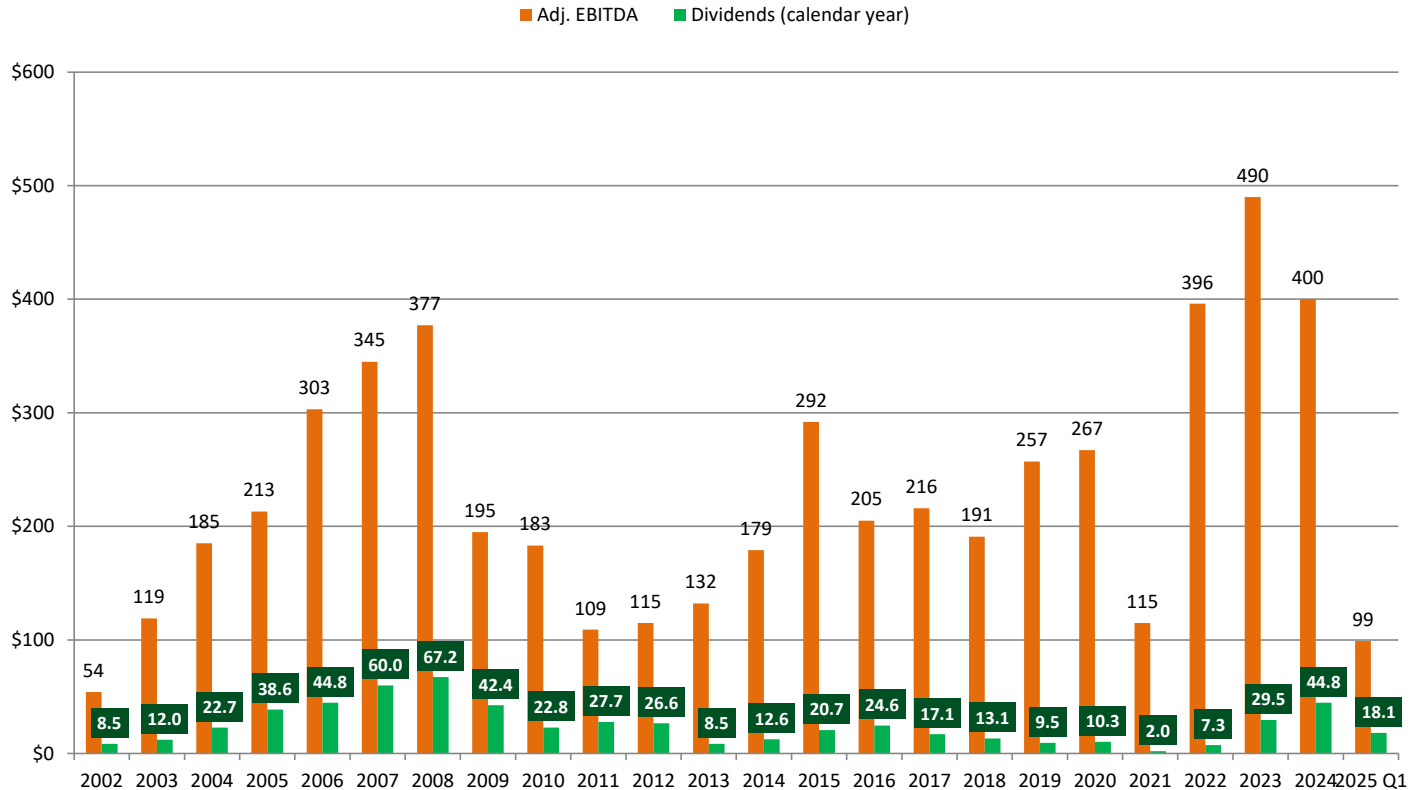
<i>Expressed in million USD</i>	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Av. Number of Vessels	27.3	26.1	33.8	41.7	44.1	46.6	46.1	47.8	47.9	47.5
Total Revenues	\$318	\$296	\$428	\$501	\$623	\$445	\$408	\$395	\$394	\$418
Net Income / (Loss)	\$129.7	\$127.3	\$158.4	\$114.2	\$168.4	\$42.6	\$3.2	\$(55.1)	\$(33.8)	\$(9.2)
Adj. EBITDA	\$198	\$215	\$303	\$345	\$377	\$195	\$183	\$109	\$115	\$132
Cash & Cash equivalents	\$117	\$146	\$179	\$189	\$321	\$304	\$284	\$183	\$162	\$173
Vessels' net book value	\$636	\$711	\$1,459	\$1,928	\$2,155	\$2,131	\$2,262	\$2,236	\$2,088	\$2,173
Net Debt/Cap	32%	32%	56%	59%	57%	57%	56%	59%	58%	55%

<i>Expressed in million USD</i>	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 Q1
Av. Number of Vessels	49.0	49.2	52.6	62.5	64.3	64.2	65.0	65.4	65.5	59.5	61.8	61.9
Total Revenues	\$501	\$588	\$482	\$529	\$530	\$597	\$644	\$546	\$860	\$890	\$804	\$197
Net Income / (Loss)	\$33.5	\$156.2	\$55.7	\$20.4	\$(32.9)	\$42.7	\$59.2	\$(59.2)	\$204	\$327	\$176	\$38
Adj. EBITDA	\$179	\$292	\$205	\$216	\$191	\$257	\$267	\$115	\$396	\$490	\$400	\$99
Cash & Cash equivalents	\$214	\$305	\$198	\$203	\$220	\$198	\$172	\$127	\$309	\$377	\$348	\$350
Vessels' net book value	\$2,199	\$2,053	\$2,677	\$3,028	\$2,829	\$2,633	\$2,615	\$2,402	\$2,580	\$2,600	\$2,919	\$2,850
Net Debt/Cap	51%	44%	53%	51%	48%	48%	48%	49%	46%	42%	45%	41%



Healthy Dividends Through Market Cyclicalities and Growth

- ❑ Common Stock Dividend Continuity – Management aims on semi-annual dividend distributions
- ❑ 2024 total dividend payment at **\$1.50** per common share (\$0.60 in July and \$0.90 in December) **vs. \$1.00** for 2023 operations
- ❑ Dividend of **\$0.60** per common share to be paid in July 2025
- ❑ TEN has always paid a dividend reflective of market irrespective of cyclicalities; **\$902** million in both preferred and common stock dividend payments - **\$591** million in common stock dividend payments since 2002 NYSE listing averaging approximately \$25 million per year – Average yield of **5.25%**
- ❑ Long-term nature of Company's employment policy to known industrial concerns provides cash flow sustainability and visibility



NOTE: Total annual dividend payments in million USD

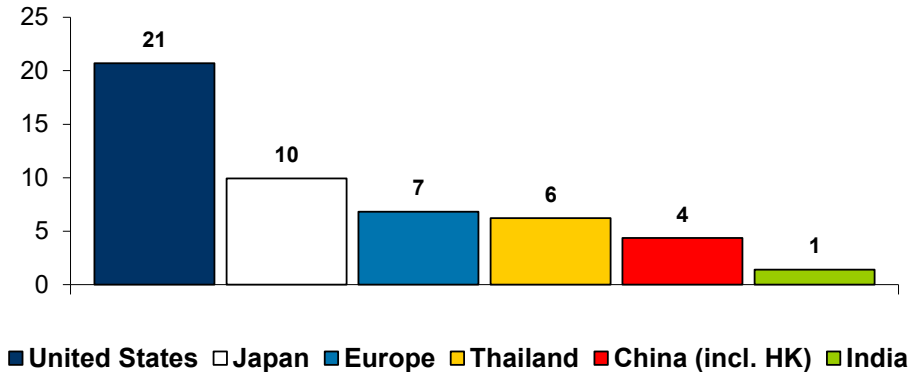


Global Oil Demand Remains Strong

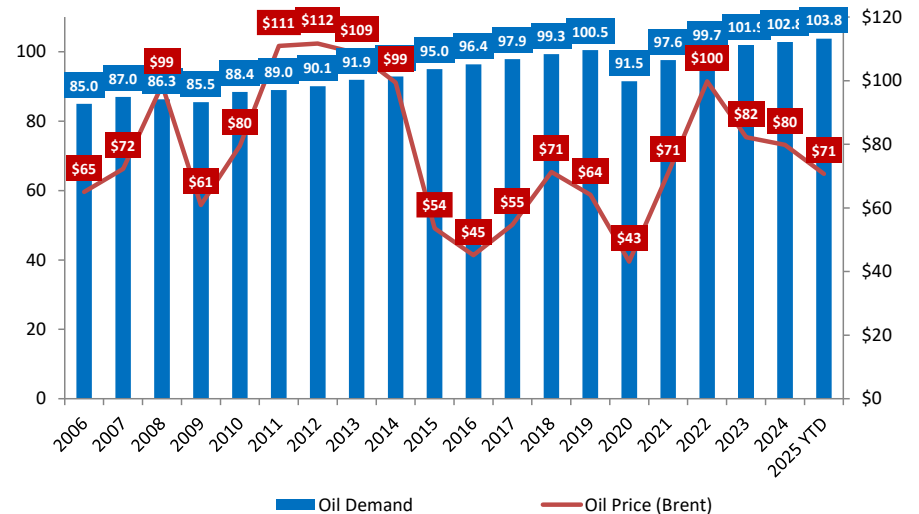
- Strong potential of China and India with a combined population of 2.8 billion in a world of 8.0 billion. Their per capita oil consumption is at extremely low levels and have already embarked on an aggressive industrialization program
- If China reaches the same levels of consumption as Thailand, Chinese oil demand (based on existing population) would rise to 18mbpd
- China and India will continue to play a significant role in global oil demand as urbanization continuous
- Trading dislocations created by current geopolitical turmoil continue to be additive to tanker freight rates and asset prices

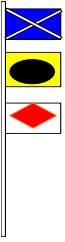
- World oil demand reached a record 102.8 mbpd in 2024. For 2025 growth is expected to be around 0.74mbpd, from 0.83 mbpd in 2024
- Global GDP is expected to grow by 3.3% in 2024 and 2.8% in 2025
- The ongoing crisis in the Ukraine, the Middle East and the incidents in the Red Sea have created a **global redrawing of trade routes** leading to an increase in oil tanker voyages – **Positive for ton-mile demand**
- Israel – Iran conflict could impact navigation in the Arabian Gulf and push spot rates higher

BARRELS OF OIL PER CAPITA PER ANNUM
(Source: Energy Outlook Statistical Review of World Energy - June 2024)



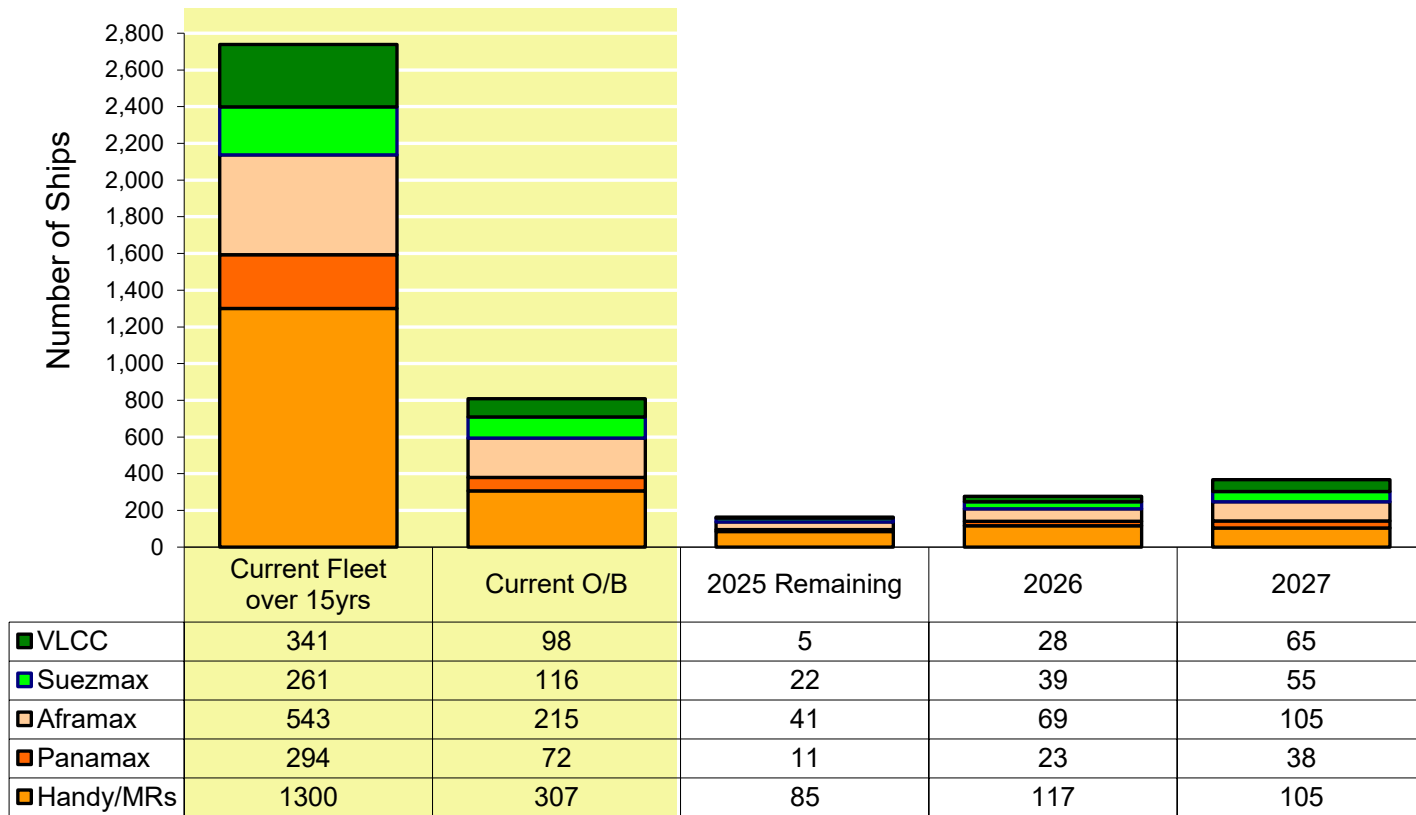
Oil Price vs. Global Oil Demand (in mbpd)





Low NB Orderbook vs. Fleet Over 15 Years Old

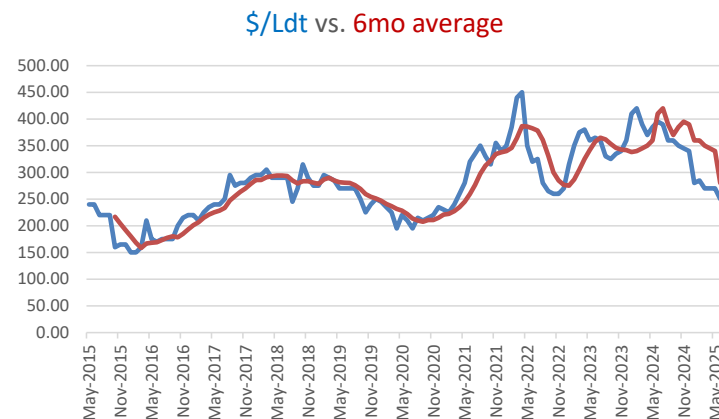
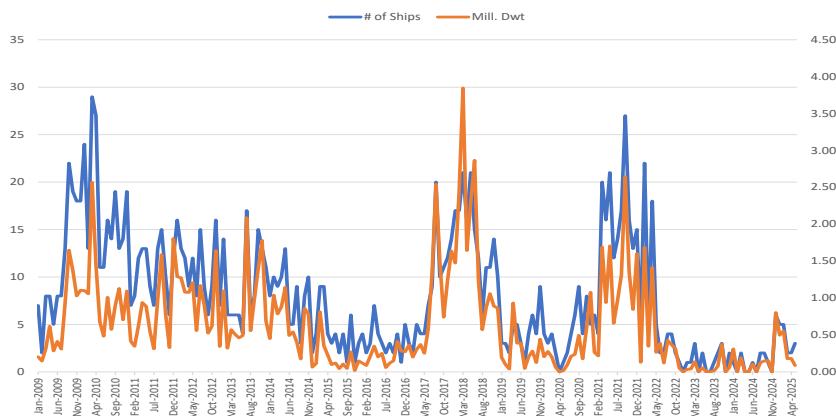
- ❑ Total **NB Orderbook** of **808 tankers** to join the fleet over the next three years vs. **2,585 vessels** aged over **15** years, in a global tanker fleet of **5,435** vessels, that are expected to depart the competitive fleet in the same timeframe (This does NOT include 1,119 vessels in the 10-14year age bracket most of which will be around the 15-year age mark by 2025-28)
- ❑ **Fleet over 20 years: 19.2%**
- ❑ **Fleet over 15 years: 47.6%** (3.2x Orderbook)
- ❑ **Low Orderbook: 14.9%** (in May 2025)





Scrapping Activity Picking Up

- ❑ Scrapping activity picked-up as tanker markets continue to be healthy. BUT...
 - ✓ Upcoming regulations and ongoing debate for alternative propulsion fuels should lead to increased scrapping particularly as scrap prices remain elevated
 - ✓ Older vessels are getting out of favor for long-term charter business – Some pickup in scrapping activity of late
 - ✓ Market sources suggest that anywhere between 900 and 1,300 vessels, primarily over 15 years of age, are engaged in Shadow Fleet operations (transportation of sanctioned oil) – This is approximately 17-24% of the total tanker fleet
- ❑ In 2018 **171** vessels were scrapped of **20.1m** dwt
- ❑ In 2019 **49** vessel were scrapped of **3.4m** dwt
- ❑ In 2020 **48** vessels were scrapped of **3.5m** dwt
- ❑ In 2021 **181** vessels have been scrapped of **14.2m** dwt
- ❑ In 2022 **70** vessels have been scrapped of **5.5m** dwt
- ❑ In 2023 **15** vessels have been scrapped of **0.8m** dwt
- ❑ In 2024 **15** vessels have been scrapped of **1.8m** dwt
- ❑ In 2025 (until May) **17** vessels have been scrapped of **1.5m** dwt





Financial Highlights

STATEMENT OF OPERATIONS DATA	Three months ended March 31 (unaudited)	
	2025	2024
Voyage revenues	\$ 197,051	\$ 201,589
Voyage expenses	36,063	42,020
Charter hire expense	3,282	6,013
Vessel operating expenses	49,606	48,626
Depreciation and amortization	41,131	37,526
General and administrative expenses	9,906	7,326
Gain on sale of vessels	(3,553)	(16,167)
Total expenses	136,435	125,344
Operating income	60,616	76,245
Interest and finance costs, net	(24,002)	(25,145)
Interest income	2,307	3,248
Other, net	(19)	70
Total other expenses, net	(21,714)	(21,827)
Net income	38,902	54,418
Less: Net income attributable to the non-controlling interest	(1,191)	(384)
Net income attributable to Tsakos Energy Navigation Limited	\$ 37,711	\$ 54,034
Effect of preferred dividends	(6,750)	(6,750)
Undistributed income allocated to non-vested restricted common stock	(201)	-
Net income attributable to common stockholders of Tsakos Energy Navigation Limited	\$ 30,760	\$ 47,284
Earnings per share, basic and diluted attributable to Tsakos Energy Navigation Limited common stockholders	\$ 1.04	\$ 1.60
Weighted average number of common shares, basic and diluted	29,661,103	29,505,603
BALANCE SHEET DATA	March 31 2025	December 31 2024
Cash	349,578	348,312
Other assets	195,502	192,035
Vessels, net	2,850,047	2,919,783
Advances for vessels under construction and acquisitions	278,257	246,392
Total assets	\$ 3,673,384	\$ 3,706,522
Debt and other financial liabilities, net of deferred finance costs	1,706,609	1,747,094
Other liabilities	183,685	192,231
Stockholders' equity	1,783,090	1,767,197
Total liabilities and stockholders' equity	\$ 3,673,384	\$ 3,706,522



Financial Highlights (Cont.)

OTHER FINANCIAL DATA	Three months ended	
	March 31	
	2025	2024
Net cash provided by operating activities	\$ 52,150	\$ 74,958
Net cash used in investing activities	\$ (2,645)	\$ (197,016)
Net cash (used in) provided by financing activities	\$ (48,239)	\$ 89,358
TCE per ship per day	\$ 30,741	\$ 33,403
Operating expenses per ship per day	\$ 9,502	\$ 9,387
Vessel overhead costs per ship per day	\$ 1,777	\$ 1,323
	11,279	10,710
FLEET DATA		
Average number of vessels during period	61.9	60.9
Number of vessels at end of period	61.0	62.0
Average age of fleet at end of period	Years 10.4	10.3
Dwt at end of period (in thousands)	7,454	7,581
Time charter employment - fixed rate	Days 2,782	2,630
Time charter and pool employment - variable rate	Days 1,657	1,392
Period employment coa at market rates	Days 0	0
Spot voyage employment at market rates	Days 979	1,035
Total operating days	5,418	5,057
Total available days	5,575	5,539
Utilization	97.2%	91.3%

Non-GAAP Measures

Reconciliation of Net income to Adjusted EBITDA

	Three months ended	
	March 31	
	2025	2024
Net income attributable to Tsakos Energy Navigation Limited	\$ 37,711	\$ 54,034
Depreciation and amortization	41,131	37,526
Interest Expense	24,002	25,145
Gain on sale of vessels	(3,553)	(16,167)
Adjusted EBITDA	\$ 99,291	\$ 100,538



WHY TEN:

1

**One Of The Largest & Most Established Energy Transporters Worldwide
561mbbls Transported in 2024 – About 12.5 days of US Consumption**

2

32 years in the Public Markets (NYSE Since 2002) – Uninterrupted Dividends

3

Big Modern Diversified Fleet – One-Stop-Ship – Industrial Shipping

4

Highest Caliber Repeat Clients
Exxon 22% - Equinor, Shell, Chevron, TotalEnergies & BP follow in excess 60%

5

Green Energy Program – Largest DF Operator - Carrier of Choice to Energy Majors

6

Strong TC Exposure => \$3.7 billion in Min. Secured Revenues + Extra Profits
Through Profit Share – Av. TC Duration (vessels in water): about 2.0 years

7

Low-Cost Efficient Operator – High Fleet Utilization
Strong Management Sponsorship 30%+

8

Solid Balance Sheet - Fleet FMV @ \$3.6 billion - Low Debt (\$1.7 billion)

9

Low Valuation – 2024 EPS \$5.03 (P/E about 3.5x) – Major Clients Av. P/E: 10.0x

10

STOCK MATERIALLY UNDERVALUED – GROWTH & VALUE OPPORTUNITY



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