



# Resilient business and strong balance sheet pave the way for further growth

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E.ON Q1 2022 results

#### E.ON stands with Ukraine...

Employee donation program

> Energy security in border areas

Local ground support for refugees ... and is fully on track for delivery in 2022 and beyond

2022 outlook confirmed backed by resilient operations

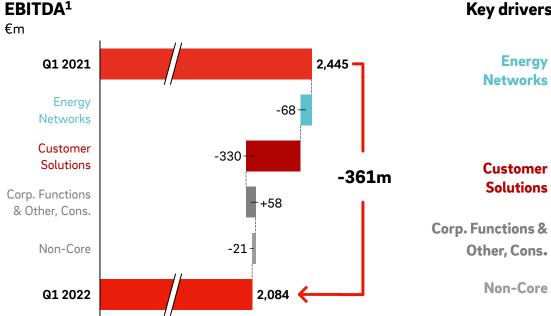
Customer Solutions: High visibility on impact from political intervention

**Energy Networks: Inflation protection** 

Implicit interest rate hedge provides financial headroom in current environment

**E.ON** growth strategy underpinned by accelerated energy transition in Europe

# **Energy prices main driver for YoY EBITDA** development

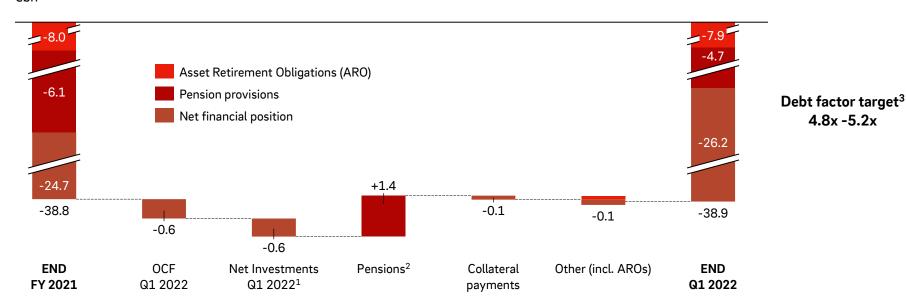


#### **Key drivers**

- Organic RAB growth +
- Milder weather
- Germany: Realization of synergies, +increasing efficiencies
- Sweden, CEE & Turkey: Increased costs for \_ network losses
- Increased energy procurement costs not yet \_ fully passed through
- + Milder weather
- Cost savings in UK +
- Timing effects in holding services +
- Higher realized market prices +
- PreussenElektra: End of operation Brokdorf & Grohnde

# Economic net debt: Seasonal WC build up offset by higher interest rates

#### Economic net debt – quarterly comparison €bn



1. Net of divestments 2. Actuarial interest rates for German pensions at 1.8% (vs. 1.1% @ FY 2021), for UK pensions at 2.7% (vs. 1.9% @ FY 2021) 3. Economic Net Debt/EBITDA, EBITDA adjusted for non-operating effects

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# **Energy Networks: Inflation protection in all** markets

#### Different regulatory protection mechanisms

Allowed 闵	Inflation protection of	Country	Index		Time-lag	
TOTEX	total allowed cost base	Germany <sup>1</sup>	СРІ		t+2	
Inflation adjustment in all		Country	Index		Time-lag	
Allowed markets OPEX There are differences regarding	Sweden	Industry spec	ific	t+1		
	the used indices and time-lags	CEE & Turkey	Mainly CPI		t+1 / t+2	
$\bigcirc$		Country	System	Adjustment mechanisms		
	Timing and mechanism of	Sweden	Real	RAB * [1 + Asset-specific	Index]	
Allowed RAB-driven revenues	inflation adjustment differs across markets Main difference between real-	Hungary, Romania & Turkey	Real	RAB * [1 + CPI]		
revenues	and nominal systems	Poland & Slovakia	Nominal	Yearly adjustment of the nominal WACC		
		Czech Rep.	Nominal	Adjustment of the nomina	al WACC each regulatory period	

1. Germany (the German RAB also consists of so-called 'old assets', i.e. assets from before 2006 (~25% of total RAB). The regulatory equity share (40%) of those assets is indexed via asset-specific inflation every 5 years)

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# Customer Solutions: High visibility on impact from political intervention

#### Regulatory intervention and support schemes in retail markets

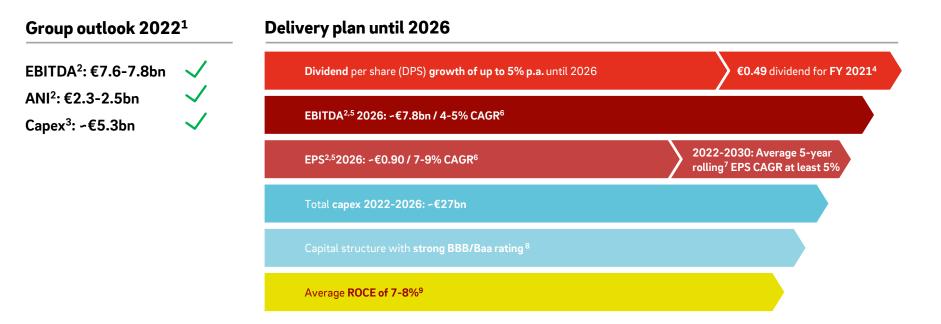
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<b>Total Germar</b> > 1,000 price a	duistmenus	End customer pricing	Energy bill support schemes 🛛 🎯	Reduction of levies/ taxes
1,000 price adjustin ready announced in basic supply		Increased procurement costs can be reflected in customer bills	Sizable direct government aid with focus on vulnerable customers	Significant relief of customer bills from adjustments of levies/ taxes
	Germany	No regulatory intervention	e.g. €300 lump sum payment via income tax	e.g. abolishment of EEG surcharge <sup>3</sup>
	UK	Price cap – with cost recovery from previous cap period	e.g. £200 relief from Energy Bills Support Scheme	e.g. £150 council tax rebate
	NL	No regulatory intervention	e.g. up to €800 for vuln. customer	e.g. reduced VAT and energy tax
	Other	Price cap — Romania (new scheme allowing for positive margin from April) — Hungary for USP segment <sup>1</sup>	Direct transfers (except for Hungary) <sup>2</sup>	Tax rebates in most countries <sup>2</sup>

1. Disposal of USP segment closed on 14 April 2022 2. Overview: https://www.bruegel.org/publications/datasets/national-policies-to-shield-consumers-from-rising-energyprices/ 3. Renewables surcharge not part of the customer bill from 1 July 2022

# Confirmation of 2022 Group outlook and delivery plan until 2026

E.ON Q1 2022 results



1. No earnings impact from potential portfolio optimization measures included 2. Adjusted for non-operating effects 3. Cash-effective capex 4. Subject to 2022 AGM approval 5. Core business only (segments: Energy Networks, Customer Solutions, Corporate Functions & Other) 6. 2021-2026 CAGR, calculated on core earnings only 7. 5-year rolling period applies to every 5-year period between 2022 and 2030 8. Debt factor target: 4.8x-5.2x 9. Average for period 2022-2026

E.ON Q1 2022 results

# Financial Update



# **Guidance overview**

E.ON Q1 2022 results

€bn	Actual FY 2021	FY 2022⁵	FY 2026	CAGR 21-26	2022-2030 (5yr rolling) <sup>8</sup>
Core EBITDA <sup>1</sup>	6.272	6.9-7.1	-7.8	4-5%	-
Energy Networks	4.988	5.5-5.7	6.0-6.2	~4%	-
Customer Solutions	<u>1.492</u>	1.5-1.7	1.9-2.2	<b>5-8</b> %	
Energy Retail	1.013	1.0-1.2	1.2-1.4	3-6%	-
Energy Infrastructure Solutions	0.479	0.5-0.6	0.7-0.8	8-11%	-
Corporate Functions & Other	-0.208	~-0.2	-	-	-
Group EBITDA <sup>1</sup>	7.889	7.6-7.8	-	-	-
Non-Core	1.617	0.6-0.8	-	-	-
Core Adj. Net Income <sup>1</sup>	1.605	1.9-2.1	~2.35	7-9%	At least 5% CAGR <sup>8</sup>
Group Adj. Net Income <sup>1</sup>	2.503	2.3-2.5	-	-	
Core EPS <sup>1</sup>	€0.62	€0.73-0.80	∽€0.90	7-9%	At least 5% CAGR <sup>8</sup>
Group EPS <sup>1</sup>	€0.96	€0.88-0.96	-	-	
Dividend	€0.494	Up to 5% p.a.	-	Up to 5% p.a.	Growth beyond 2026
Capex <sup>2</sup>	4.762	~5.3	∽27 <sup>6</sup>	-	-
Energy Networks	3.520	~4.1	∽22 <sup>6</sup>	-	
Customer Solutions	0.710	-1.1	~5 <sup>6</sup>	-	-
Capex EU Taxonomy aligned <sup>3</sup>	97%	~95% <sup>6</sup>	~95% <sup>6</sup>	-	
ROCE	7.8%	<b>7-8</b> % <sup>7</sup>	<b>7-8</b> % <sup>7</sup>	-	-
Debt factor	4.9x	4.8x-5.2x	4.8x-5.2x	-	-

1. Adjusted for non-operating effects 2. Cash-effective investments including Corporate Functions & Other and Non-Core 3. Based on EU taxonomy eligible capex 4. Subject to 2022 AGM approval 5. No earnings impact from potential portfolio optimization measures included 6. 2022-2026 7. Average for period 2022-2026

8. 5-year rolling period applies to every 5-year period between 2022 and 2030

# Segment outlook 2022 remaining year

#### E.ON Q1 2022 results

#### EBITDA<sup>1</sup> key drivers 2022



#### All:



#### Germany:

- + Realization of synergies
- + Increasing efficiencies

#### Sweden:

 + Increased price-driven costs for network losses/ tariff adjustments

#### CEE & Turkey:

 Increased price-driven cost for network losses

#### Energy Retail:

Solutions

Customer

- + Germany: Tariff adjustments, operational improvements, synergies
- + UK: Restructuring benefits, market design
- + **Other:** Tariff adjustments, disposal Hungarian USP segment

#### Energy Infrastructure Solutions:

- + Organic growth
- + Operation of new projects



#### PreussenElektra:

- + Higher realized market prices
- End of operation: Brokdorf & Grohnde
- Nuclear production rights agreement 2021
- Non-Core

# **Energy Networks: Network losses**

- - - 1

nchanged to FY21 Countries		Regulatory accepted	Impact from	Estimated 2022 networ	Recovery mechanism for	
	Countries	procurement approach & tariff reflection	network losses on 2021 actuals	Scenario 1 (price view as of Jan)	Scenario 2 (price view as of Mar)	network losses
	Germany	Early forward hedging & full ex- ante reflection in tariffs	-	-	-	-
	Czech Rep.	Early forward hedging & full ex- ante reflection in tariffs	-	-	-	-
=	Sweden	TSO costs: spot-price exposure for network losses Own network losses: early forward hedging & largely ex- ante tariff-reflection	∽-€50 m	Mid double-digit million	Mid to high double-digit million	Flexible between t+1 and t+8
	CEE ex. Czech Rep.	Differing spot-price exposure & partly ex-post reflection in tariffs (time-lag)	∽-€100 m	Mid to high double-digit million	Very low triple-digit million	Mainly t+2
€∙on	Total	-	∽-€150 m	Very low triple-digit million Middle of Energy Networks guidance range	Low triple-digit million Lower end of Energy Networks guidance range	t+1 and later

# **Financial overview**

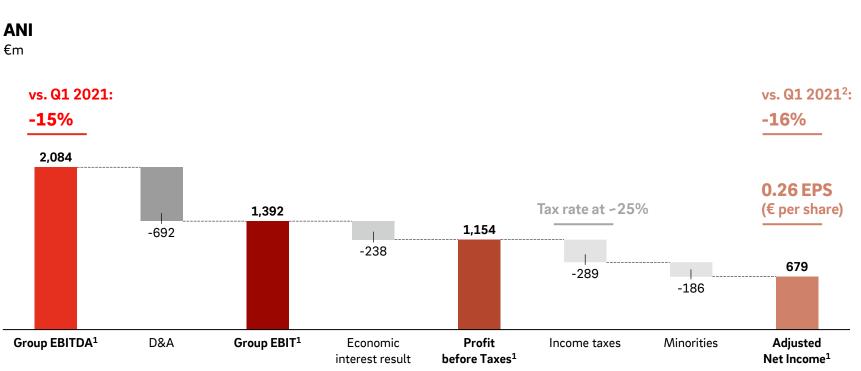
€m	Q1 2021	Q1 2022	%Y <b>o</b> Y	
Sales	18,402	29,507	+60	
EBITDA <sup>1</sup>	2,445	2,084	-15	
EBIT <sup>1</sup>	1,655	1,392	-16	
Adjusted Net Income <sup>1</sup>	809	679	-16	
OCFbIT	-241	-476	-98	
Investments	971	790	-19	
Economic Net Debt <sup>2</sup>	-38,773	-38,857	-0	

1. Adjusted for non-operating effects 2. Economic Net Debt definition considers the decommissioning provisions calculated with a real discount rate of 0.0% as opposed to IFRS AROs; bonds initially issued by innogy are recorded at their nominal value: the amount in the consolidated balance sheets is €1.9bn (as of 31 Dec 2021 respectively as of 31 March 2022) higher



# **Adjusted Net Income**

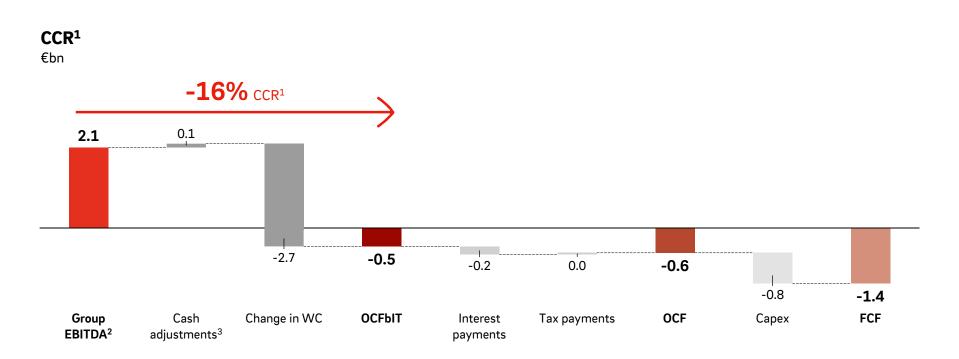
E.ON Q1 2022 results



1. Adjusted for non-operating effects 2. Adjusted Net Income

# Cash conversion rate of -16% in Q1 2022

E.ON Q1 2022 results



1. Cash Conversion Rate (CCR): (OCF bIT + provision utilization nuclear) ÷ EBITDA 2. Adjusted for non-operating effects 3. Incl. non-cash-effective EBITDA items, provision utilizations and payments related to non-operating earnings

#### 1. Adjusted for non-operating effects

### **Energy Networks**

1,531

147

1,071

Q1 2021

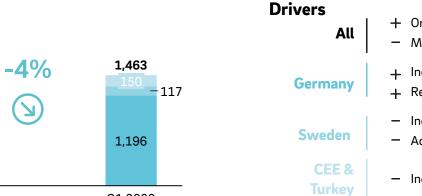
EBITDA<sup>1</sup>

**CEE & Turkey** 

Sweden

Germany

€m



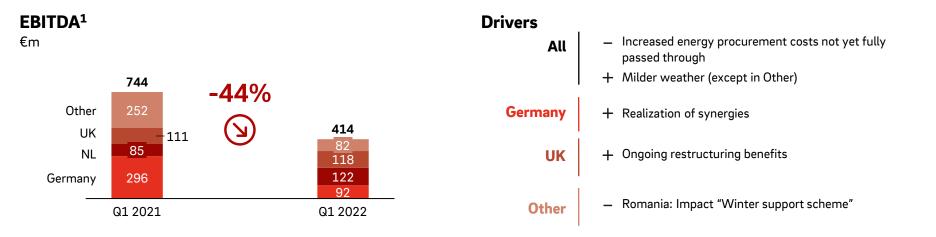
Q1 2022

# All + Organic RAB growth Milder weather many + Increasing efficiencies + Realization of synergies Increased costs for network losses Add. OPEX due to storms in Q1 22

Increased costs for network losses

€m		Germany			Sweden			CEE & Turkey			Total	
	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% <b>YoY</b>	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% <b>YoY</b>
Revenue	3,755	4,096	+9	263	265	+1	762	682	-10	4,780	5,043	+6
EBITDA <sup>1</sup>	1,071	1,196	+12	147	117	-20	313	150	-52	1,531	1,463	-4
EBIT <sup>1</sup>	723	825	+14	104	74	-29	227	69	-70	1,054	968	-8
thereof equity-method earnings	51	52	+2	0	0	-	38	13	-66	89	65	-27
ОСҒЫТ	-58	797	+1,474	186	105	-44	218	90	-59	346	992	+187
Investments	352	389	+11	81	70	-14	152	152	+0	585	611	+4

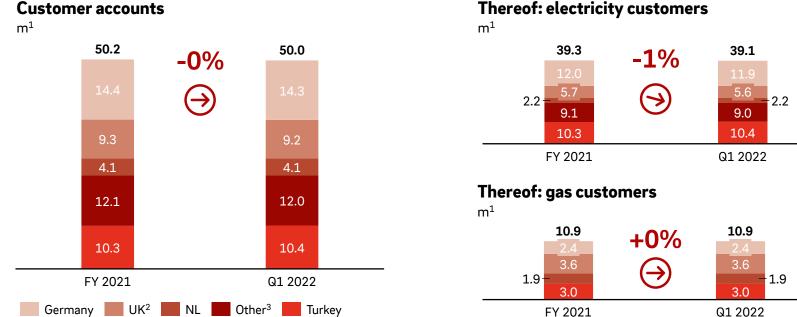
# **Customer Solutions**



€m		Germany			NL			UK			Other			Total	
	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% YoY	Q1 2021	Q1 2022	% YoY
Revenue	6,479	9,557	+48	1,046	2,895	+177	4,341	7,163	+65	2,963	4,207	+42	14,829	23,822	+61
EBITDA <sup>1</sup>	296	92	-69	85	122	+44	111	118	+6	252	82	-67	744	414	-44
EBIT <sup>1</sup>	264	60	-77	70	106	+51	84	90	+7	196	22	-89	614	278	-55
thereof equity-method earnings	1	1	-	2	2	+0	-	-	-	2	1	-50	5	4	-20
ОСҒЫТ	-306	-762	-149	-109	-110	-1	-72	-281	-290	109	-42	-139	-378	-1,195	-216
Investments	46	43	-7	9	9	+0	6	13	+117	62	101	+63	123	166	+35

## Customer numbers B2B & B2C

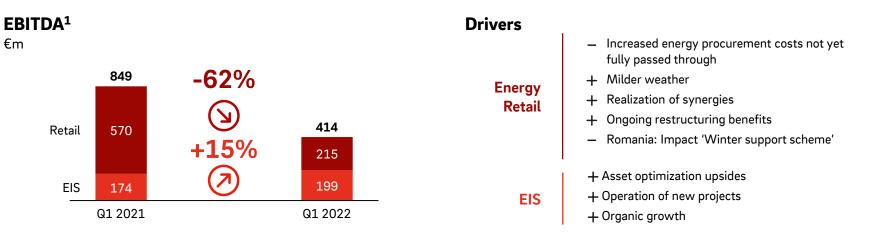
E.ON Q1 2022 results



1. Including at-equity participations 2. 2021/22 adjusted for harmonization of npower/E.ON reporting standards 3. Incl. Sweden, Italy, Czech Republic, Hungary, Croatia, Romania, Poland, Slovakia

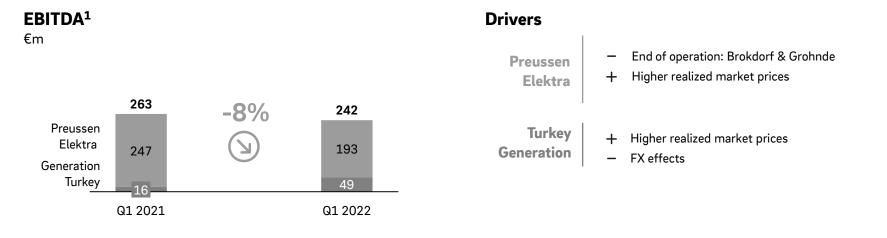
#### Customer accounts

# **Customer Solutions: EIS/Retail**



€m	EIS			Retail			Total		
	Q1 2021	Q1 2022	% <b>YoY</b>	Q1 2021	Q1 2022	% <b>YoY</b>	Q1 2021	Q1 2022	% <b>YoY</b>
EBITDA <sup>1</sup>	174	199	+14	570	215	-62	744	414	-44
EBIT <sup>1</sup>	118	116	-2	496	162	-67	614	278	-55
Investments	68	103	+51	55	63	+15	123	166	+35

# **Non-Core business**



€m	PreussenElektra			Generation Turkey			Total		
	Q1 2021	Q1 2022	% <b>YoY</b>	Q1 2021	Q1 2022	% <b>YoY</b>	Q1 2021	Q1 2022	% <b>YoY</b>
Revenue	377	237	-37	-	-	-	377	237	-37
EBITDA <sup>1</sup>	247	193	-22	16	49	+206	263	242	-8
EBIT <sup>1</sup>	89	156	+75	16	49	+206	105	205	+95
thereof equity-method earnings	14	14	+0	16	49	+206	30	63	+110
ОСҒЫТ	152	-105	-169	32	30	-6	184	-75	-141
Investments	143	2	-99	-	-	-	143	2	-99

PreussenElektra: Hedged Prices (€/MWh) as of 31 March 2022



# **Adjusted Net Income**

€m	Q1 2021	Q1 2022	% <b>YoY</b>	
EBITDA <sup>1</sup>	2,445	2,084	-15	
Depreciation/amortization	-790	-692	+12	
EBIT <sup>1</sup>	1,655	1,392	-16	
Economic interest expense, net	-260	-238	+8	
EBT <sup>1</sup>	1,395	1,154	-17	
Income Taxes on EBT <sup>1</sup>	-349	-289	+17	
% of EBT <sup>1</sup>	-25%	-25%	-0	
Non-controlling interests	-237	-186	+22	
Adjusted Net Income <sup>1</sup>	809	679	-16	



# **Cash-effective investments**

€m	Q1 2021	Q1 2022	% <b>YoY</b>
Energy Networks	585	611	+4
Customer Solutions	123	166	+35
Corporate Functions & Other	121	11	-91
Consolidation	-1	0	+100
Non-Core	143	2	-99
Investments	971	790	-19



# **Economic Net Debt**

€m	FY 2021	Q1 2022		
Liquid funds	5,965	8,988		
Non-current securities	1,699	1,633		
Financial liabilities	-32,730	-37,190		
Adjusted FX hedging <sup>2</sup>	391	337		
Net financial position	-24,675	-26,232		
Provisions for pensions	-6,082	-4,720		
Asset retirement obligations	-8,016	-7,905		
Economic Net Debt <sup>1</sup>	-38,773	-38,857		

1. Economic Net Debt definition considers the decommissioning provisions calculated with a real discount rate of 0.0% as opposed to IFRS AROs; bonds initially issued by innogy are recorded at their nominal value: the amount in the consolidated balance sheets is  $\leq$ 1.9bn (as of 31 Dec 2021 respectively as of 31 March 2022) higher 2. Net figure; does not include transactions relating to our operating business or asset management



# **Economic interest expense (net)**

€m	Q1 2021	Q1 2022	YoY
Interest from financial assets/liabilities	-251	-230	21
Interest cost from provisions for pensions and similar provisions	-16	-14	2
Accretion of provisions for retirement obligations and similar provisions	-0	1	1
Construction period interest <sup>1</sup>	3	2	-0
Others	5	4	-1
Net interest result	-260	-238	22

1. Borrowing cost that are directly attributable to the acquisition, construction or production of a qualified asset. Borrowing cost are interest costs incurred by an entity in connection with the borrowing of funds (interest rate: 2.79%)

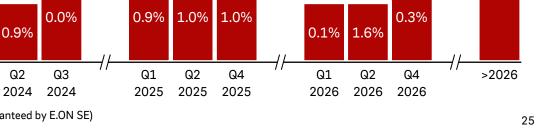


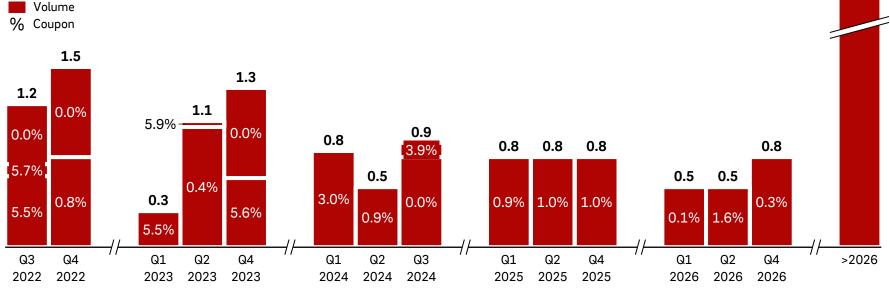
# Reconciliation of EBITDA to IFRS Net Income

€m	Q1 2021	Q1 2022	%YoY
EBITDA <sup>1</sup>	2,445	2,084	-15
Depreciation/Amortization/Impairments	-790	-692	+12
EBIT <sup>1</sup>	1,655	1,392	-16
Interest result	-161	15	+109
Net book gains	1	-16	-1,700
Restructuring	-84	-40	+52
Effects from derivate financial instruments	37	159	+330
Impairments (net)	24	-22	-192
Other non-operating earnings	-113	-230	-104
Income/Loss from continuing operations bef. inc. taxes	1,359	1,258	-7
Income taxes	-340	-289	+15
Income/Loss from continuing operations	1,019	969	-5
Income/Loss from continuing operations, net	0	0	_
Net income/loss	1,019	969	-5
Non-controlling interest	-218	-139	+36
Net income/loss attributable to shareholders of EON SE	801	830	+4



#### 1. Bonds issued by E.ON SE and E.ON International Finance B.V. (fully guaranteed by E.ON SE)





#### Bond maturities as of end Q1 2022<sup>1</sup>

€bn

**Bond maturities** 

E.ON Q1 2022 results

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# Financial calendar & important links

#### Financial calendar

Important links	
March 15, 2023	Full Year Financial Report: 2022
November 9, 2022	Quarterly Statement: January – September 2022
August 10, 2022	Half-Year Financial Report: January – June 2022
May 12, 2022	2022 Annual Shareholder Meeting

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Facts & Figures 2022
Annual Reports
Interim Reports
Shareholder Meeting
Green Bond Framework
Sustainability Report



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#### E.ON Q1 2022 results

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#### Event & Roadshow Management

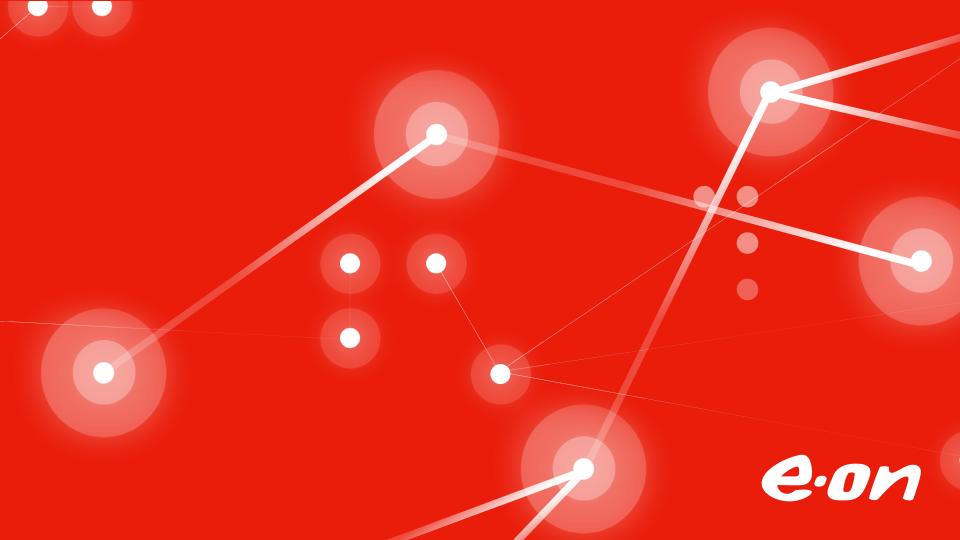


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