intel. 1st Quarter Earnings Presentation



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Disclosures

- This presentation contains non-GAAP financial measures. Intel revenue, gross margin, and earnings per share, including year-over-year comparisons, are presented on a non-GAAP basis except with respect to our Q12022 revenue, Q2 and full-year 2022 revenue outlook, or as otherwise indicated. This presentation also includes a non-GAAP adjusted free cash flow (FCF) measure. The Appendix provides a reconciliation of these measures to the most directly comparable GAAP financial measure. The non-GAAP financial measures disclosed by Intel should not be considered a substitute for, or superior to, the financial measures prepared in accordance with GAAP. Please refer to "Explanation of Non-GAAP Measures" in Intel's quarterly earnings release for a detailed explanation of the adjustments made to the comparable GAAP measures, the ways management uses the non-GAAP measures, and the reasons why management believes the non-GAAP measures provide investors with useful supplemental information.
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- All information in this presentation reflects management's views as of April 28, 2022. Intel does not undertake, and expressly disclaims any duty, to update any statement made in this presentation, whether as a result of new information, new developments or otherwise, except to the extent that disclosure may be required by law.

Executive Summary



Beat expectations on revenue, GM, and EPS

Reaffirming full year revenue and GM outlook, raising EPS

Executing on our strategy

Shipping initial SKUs of Sapphire Rapids to select customers Launched ARC A-Series and newest Xeon D processors

Creating more globally balanced semi manufacturing

Announced new R&D and fab investment in Europe Unveiled latest leading-edge factory in Oregon

Industry Outlook

Long-Term, Sustainable Semiconductor Demand



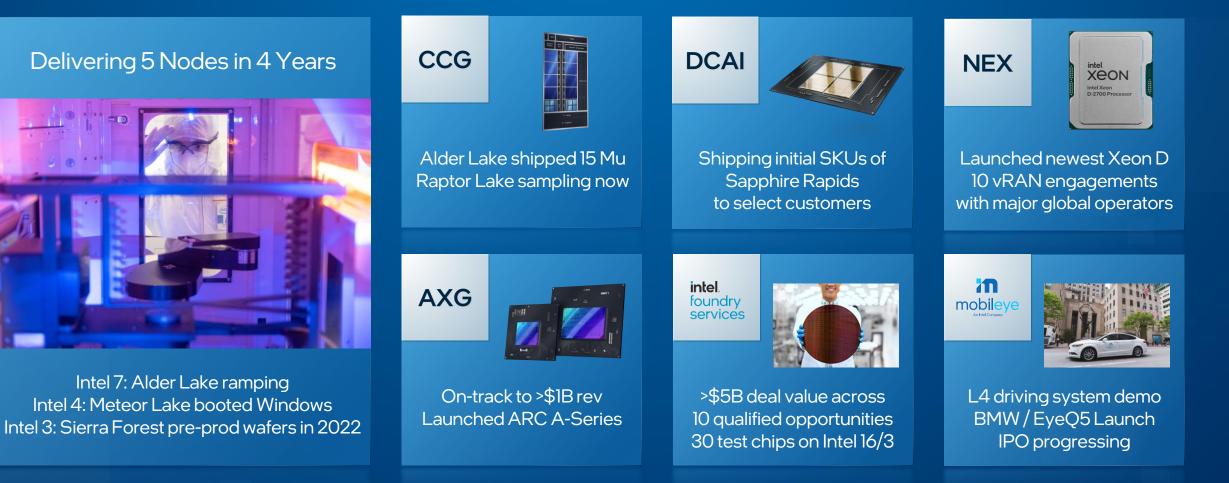
Continued Need for Resilient and Balanced Supply Chain



Government Action Required to Accelerate Pace



Executing on our Strategy



Q1 Financial Highlights¹

\$18.4B

Revenue

Down 1% YoY \$0.1B above Jan guidance

53.1%

Gross Margin

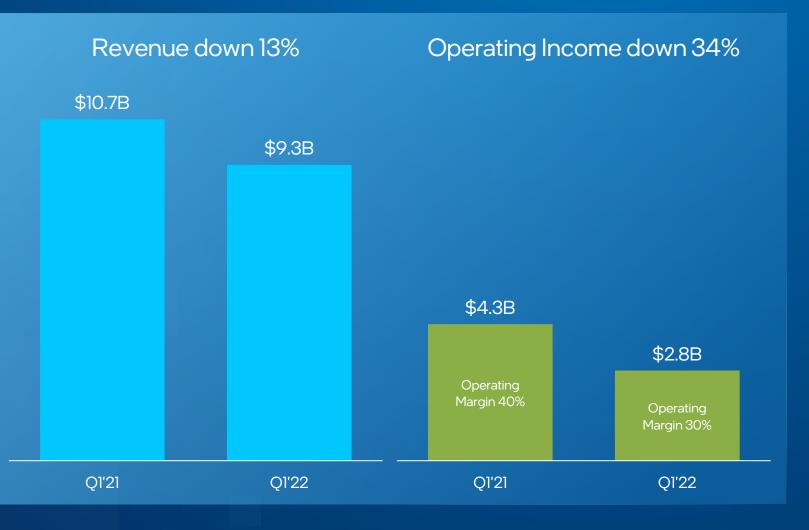
Down 5.7 ppt YoY 1.1 ppt above Jan guidance **\$0.87** EPS

Down 35% YoY \$0.07 above Jan guidance

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¹ YoY comparisons exclude share-based compensation and gains/losses on equity investments.

Client Computing Group (CCG)

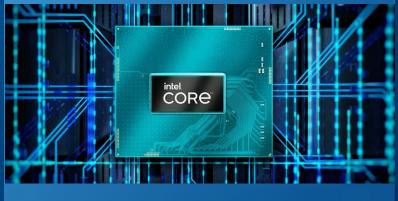


Revenue

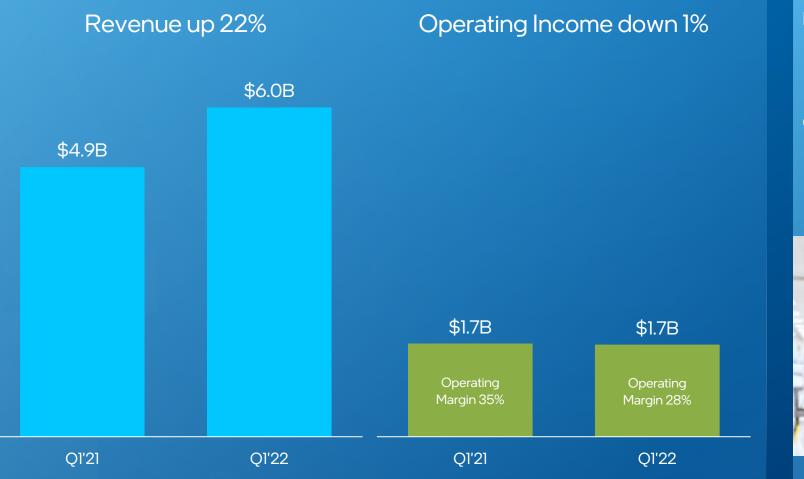
 Lower revenue on ramp down of Apple CPU/modem business, lower entry consumer/education demand and OEM inventory burn

Operating Income

 Lower operating income on ramp of 10nm/Intel 7 and investment in product and process roadmap



Datacenter and Al Group (DCAI)



Revenue

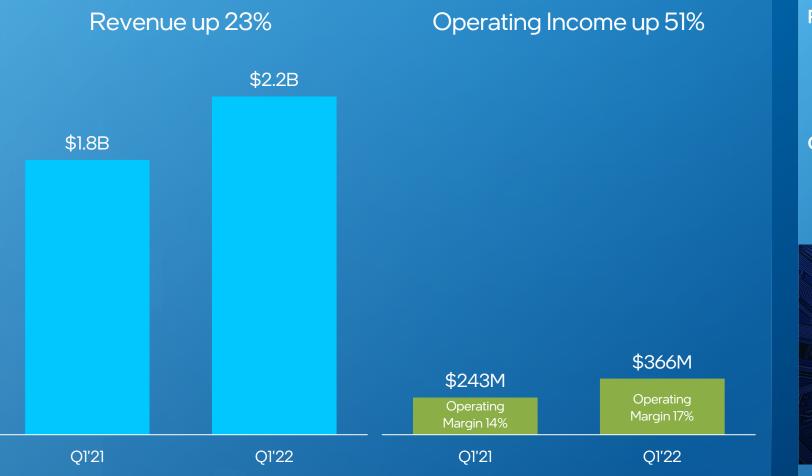
 Revenue growth on Xeon demand strength from hyperscale and enterprise customers

Operating Income

• Lower operating income on 10nm ramp and increased product investment, offset by higher revenue



Network and Edge Group (NEX)



Revenue

• Record quarterly revenue on cloud networking demand and post-COVID transformation of the edge

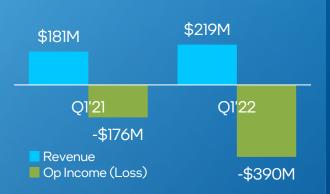
Operating Income

 Higher operating income on increased demand, partially offset by increased technology and product investment



Emerging Business Segments

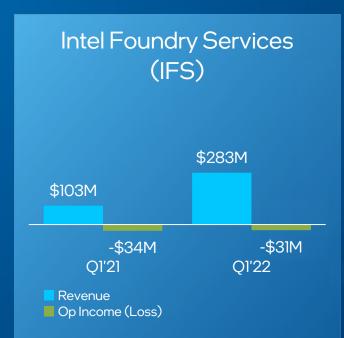
Accelerated Computing Systems and Graphics Group (AXG)



- Revenue up 21% on Alchemist and Super Compute product ramps
- Higher operating loss on product pre-qualification reserves, production ramp charges, & roadmap investment



- Record quarterly revenue up 5% YoY
- Operating income down 13%
 YoY on increased investment in next generation products



- Record quarterly revenue up 175% YoY on increased tool deliveries and increased automotive revenue
- Operating loss approximately flat on higher revenue offset by investments in custom foundry



FY 2022 Outlook¹

\$76B Revenue Up 2% YoY Flat to prior outlook

52%

Gross Margin

Down 6.1 ppt YoY Flat to prior outlook \$3.60

EPS

Down 32% YoY Up \$0.10 from prior outlook

Net CapEx \$27B Adjusted Free Cash Flow² (\$1-2B)

- 1 Outlook and YoY comparisons exclude share-based compensation and gains/losses on equity investments.
- 2 Reflects Q1 2022 proceeds from the McAfee equity sale, which are included to facilitate a better, more consistent
- comparison to past presentations of liquidity and historical treatment of McAfee equity distributions and sales.

Q2 2022 Outlook¹

\$18B Revenue Down 3% YoY

51%

Gross Margin Down 8.8 ppt YoY **\$0.70** EPS Down 49% YoY

¹ Outlook and YoY comparisons exclude share-based compensation and gains/losses on equity investments.



Historical Segment Revenue (2019 – 2021)

(In Millions, unaudited)	FY 2021	FY 2020	FY 2019
CCG	\$41,067	\$40,535	\$37,938
DCAI	22,691	23,413	21,696
NEX	7,976	7,132	6,829
AXG	774	651	606
Mobileye	1,386	967	879
IFS	786	715	461
All Other	5,019	5,091	4,150
Total operating segment revenue	79,699	78,504	72,559
Less: Intersegment revenue	(675)	(637)	(594)
GAAP Revenue	79,024	77,867	71,965
Less: NAND memory business	(4,306)	(4,967)	(4,059)
Non-GAAP Revenue	\$74,718	\$72,900	\$67,906

Historical Segment Operating Income (2019 – 2021)

(In Millions, unaudited)	FY 2021	FY 2020	FY 2019
CCG	\$15,704	\$15,800	\$16,160
DCAI	8,439	11,076	9,927
NEX	1,711	846	1,739
AXG	(1,207)	(403)	(353)
Mobileye	554	323	318
IFS	(23)	45	(213)
All Other	(5,722)	(4,009)	(5,543)
GAAP operating income	19,456	23,678	22,035
Acquisition-related adjustments	1,492	1,416	1,324
Restructuring and other charges	2,626	198	393
Share-based compensation	2,036	1,854	1,717
NAND memory business	(1,369)	(937)	600
Non-GAAP operating income	\$24,241	\$26,209	\$26,069

Historical Segment Revenue (Q1'21 – Q4'21)

(In Millions, unaudited)	Q12021	Q2 2021	Q3 2021	Q4 2021
CCG	\$10,723	\$10,253	\$9,788	\$10,303
DCAI	4,940	5,547	5,778	6,426
NEX	1,799	2,105	1,986	2,086
AXG	181	177	171	245
Mobileye	377	327	326	356
IFS	103	264	174	245
All Other	1,724	1,129	1,133	1,033
Total operating segment revenue	19,847	19,802	19,356	20,694
Less: Intersegment revenue	(174)	(171)	(164)	(166)
GAAP Revenue	19,673	19,631	19,192	20,528
Less: NAND memory business	(1,107)	(1,098)	(1,105)	(996)
Non-GAAP Revenue	\$18,566	\$18,533	\$18,087	\$19,532

Historical Segment Operating Income (Q1'21 – Q4'21)

(In Millions, unaudited)	Q12021	Q2 2021	Q3 2021	Q4 2021
CCG	\$4,288	\$4,029	\$3,592	\$3,795
DCAI	1,706	2,090	2,293	2,350
NEX	243	605	511	352
AXG	(176)	(168)	(222)	(641)
Mobileye	171	133	127	123
IFS	(34)	52	(44)	3
All Other	(2,504)	(1,195)	(1,030)	(993)
GAAP operating income	3,694	5,546	5,227	4,989
Acquisition-related adjustments	364	366	375	387
Restructuring and other charges	2,209	346	42	29
Share-based compensation	425	619	543	449
NAND memory business	(171)	(402)	(442)	(354)
Non-GAAP operating income	\$6,521	\$6,475	\$5,745	\$5,500

Reconciliation of Non-GAAP Actuals

	Three Months Ended		
(In Billions, Except Per Share Amounts)	Apr 2, 2022	Mar 27, 2021	
GAAPrevenue	\$18.4	\$19.7	
NAND memory business		(1.1)	
Non-GAAP revenue	\$18.4	\$18.6	
GAAP gross margin percentage	50.4%	55.2%	
Acquisition-related adjustments	1.9%	1.6%	
Share-based compensation	0.8%	0.4%	
NAND memory business	%	1.7%	
Non-GAAP gross margin percentage	53.1%	58.8%	
GAAP earnings per share—diluted	\$1.98	\$0.82	
Acquisition-related adjustments	0.10	0.09	
Restructuring and other charges	(0.30)	0.54	
Share-based compensation	0.17	0.10	
(Gains) losses from divestiture	(0.27)		
(Gains) losses on equity investments, net	(1.05)	(0.09)	
NAND memory business		(0.04)	
Tax Reform	(0.09)		
Income tax effects	0.33	(0.08)	
Non-GAAP earnings per share—diluted	\$0.87	\$1.34	

Reconciliation of Non-GAAP Q2 Outlook

	Q22021 Actuals	Q22022Outlook
(In Billions, Except Per Share Amounts)		Approximately
GAAPrevenue	\$19.6	\$18.0
NAND memory business	(1.1)	
Non-GAAP revenue	\$18.5	\$18.0
GAAP gross margin	57.1%	48.1%
Acquisition-related adjustments	1.6%	1.8%
Share-based compensation	0.5%	1.1%
NAND memory business	0.5%	<u> </u>
Non-GAAP gross margin	59.8%	51.0%
GAAP earnings per share—diluted	\$1.24	\$0.50
Acquisition-related adjustments	0.09	0.09
Restructuring and other charges	0.08	0.01
Share-based compensation	0.15	0.23
(Gains) losses from divestiture		(0.01)
(Gains) losses on equity investments, net	(0.07)	(0.05)
NAND memory business	(0.09)	
Tax Reform		(0.03)
Income tax effects	(0.04)	(0.04)
Non-GAAP earnings per share—diluted	\$1.36	\$0.70

Reconciliation of Non-GAAP FY Outlook

		Full-year 2022 Outlook
(In Billions, Except Per Share Amounts)		Approximately
GAAPrevenue	\$79.0	\$76.0
NAND memory business	(4.3)	- / · · · · · · · · · · · · · · · · · ·
Non-GAAP revenue	\$74.7	\$76.0
GAAP gross margin	55.4%	49.3%
Acquisition-related adjustments	1.6%	1.8%
Share-based compensation	0.4%	0.9%
NAND memory business	0.6%	-
Non-GAAP gross margin	58.1%	52.0%
GAAP earnings per share—diluted	\$4.86	\$4.19
Acquisition-related adjustments	0.36	0.36
Restructuring and other charges	0.65	(0.27)
Share-based compensation	0.49	0.82
(Gains) losses from divestiture		(0.30)
(Gains) losses on equity investments, net	(0.67)	(1.12)
NAND memory business	(0.33)	
Tax Reform		(0.22)
Income tax effects	(0.06)	0.14
Non-GAAP earnings per share—diluted	\$5.30	\$3.60
(In Billions)		Full-year 2022 Outlook
GAAP cash flow from operations		\$21.3
Net additions to property, plant and equipment		(27.0)
Payments on finance leases		(0.4)
Sale of equity investment ¹		4.6
Adjusted free cash flow		\$(1.5)

1 Reflects Q1 2022 proceeds from the McAfee equity sale, which are included to facilitate a better, more consistent comparison to past presentations of liquidity and historical treatment of McAfee equity distributions and sales.

Non-GAAP Changes: SBC and ICAP Portfolio Gains/Losses¹

(In Billions, Except Per Share Amounts)	FY 2021	FY 2020	FY 2019
GAAPnetrevenue	\$79.0	\$77.9	\$72.0
NAND memory business	(4.3)	(5.0)	(4.1)
Non-GAAP netrevenue	\$74.7	\$72.9	\$67.9
GAAP gross margin	\$43.8	\$43.6	\$42.1
Acquisition-related adjustments	1.3	1.2	1.1
Share-based compensation	0.3	0.3	0.3
NAND memory business	(2.0)	(1.5)	0.0
Non-GAAP gross margin	\$43.4	\$43.6	\$43.5
GAAP gross margin percentage	55.4%	56.0%	58.6%
Acquisition-related adjustments	1.6%	1.6%	1.6%
Share-based compensation	0.4%	0.4%	0.3%
NAND memory business	0.6%	1.8%	3.5%
Non-GAAP gross margin percentage	58.1%	59.8%	64.1%
GAAP operating income	\$19.5	\$23.7	\$22.0
Acquisition-related adjustments	1.5	1.4	1.3
Restructuring and other charges	2.6	0.2	0.4
Share-based compensation	2.0	1.9	1.7
NAND memory business	(1.4)	(0.9)	0.6
Non-GAAP operating income	\$24.2	\$26.2	\$26.1
GAAP operating margin	24.6%	30.4%	30.6%
Acquisition-related adjustments	1.9%	1.8%	1.8%
Restructuring and other charges	3.3%	0.3%	0.5%
Share-based compensation	2.7%	2.4%	2.4%
NAND memory business	(0.1)%	0.9%	2.9%
Non-GAAP operating margin	32.4%	36.0%	38.4%
GAAP earnings per share—diluted	\$4.86	\$4.94	\$4.71
Acquisition-related adjustments	0.36	0.33	0.29
Restructuring and other charges	0.65	0.05	0.09
Share-based compensation	0.49	0.44	0.39
(Gain)/loss on divestiture			(0.16)
(Gain) loss on equity investments, net 2	(0.67)	(0.45)	(0.35)
NAND memory business	(0.33)	(0.22)	0.13
Income tax effects	(0.06)	(0.03)	(0.07)
Non-GAAP earnings per share—diluted	\$5.30	\$5.06	\$5.03

¹ Changes effective beginning Q12022

² The adjustment for gains and losses on equity investments includes the ongoing mark-to-market adjustments previously excluded from our non-GAAP results.

Non-GAAP Changes: SBC and ICAP Portfolio Gains/Losses

	Q12021Actuals	Q22021 Actuals	Q32021 Actuals	Q42021 Actuals
(In Billions, Except Per Share Amounts)				
GAAPnetrevenue	\$19.7	\$19.6	\$19.2	\$20.5
NAND memory business	(1.1)	(1.1)	(1.1)	(1.0)
Non-GAAP netrevenue	\$18.6	\$18.5	\$18.1	\$19.5
GAAP gross margin	\$10.9	\$11.2	\$10.7	\$11.O
Acquisition-related adjustments	0.3	0.3	0.3	0.3
Share-based compensation	0.1	0.1	0.1	0.1
NAND memory business	(0.3)	(0.5)	(0.6)	(0.5)
Non-GAAP gross margin	\$10.9	\$11.1	\$10.5	\$10.9
GAAP gross margin percentage	55.2%	57.1%	56.0%	53.6%
Acquisition-related adjustments	1.6%	1.6%	1.7%	1.6%
Share-based compensation	0.4%	0.5%	0.5%	0.4%
NAND memory business	1.7%	0.5%	0.1%	0.2%
Non-GAAP gross margin percentage	58.8%	59.8%	<u> </u>	55.8%
GAAP operating income	\$3.7	\$5.5	\$5.2	\$5.0
Acquisition-related adjustments	0.4	0.4	0.4	0.4
Restructuring and other charges	2.2	0.3	0.0	0.0
Share-based compensation	0.4	0.6	0.5	0.4
NAND memory business	(0.2)	(0.4)	(0.4)	(0.4)
Non-GAAP operating income	\$6.5	\$6.5	\$5.7	\$5.5
GAAP operating margin	18.8%	28.3%	27.2%	24.3%
Acquisition-related adjustments	1.9%	1.9%	2.0%	1.9%
Restructuring and other charges	11.2%	1.8%	0.2%	0.1%
Share-based compensation	2.2%	3.2%	2.8%	2.2%
NAND memory business	1.0%	(0.3)%	(0.6)%	(0.5)%
Non-GAAP operating margin	35.1%	34.9%	31.8%	28.2%
GAAP earnings per share—diluted	\$0.82	\$1.24	\$1.67	\$1.13
Acquisition-related adjustments	0.09	0.09	0.09	0.09
Restructuring and other charges	0.54	0.08	0.01	0.01
Share-based compensation	0.10	0.15	0.13	0.11
(Gain) loss on equity investments, net	(0.09)	(0.07)	(0.42)	(0.09)
NAND memory business	(0.04)	(0.09)	(0.10)	(0.08)
Income tax effects	(0.08)	(0.04)	0.07	(0.02)
Non-GAAP earnings per share—diluted	\$1.34	\$1.36	\$1.45	\$1.15

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