

GIBSON ENERGY

Q1 2021 UNAUDITED SUPPLEMENTARY INFORMATION

MAY 3, 2021

Non-GAAP Measures



This presentation refers to certain financial measures that are not determined in accordance with GAAP. Adjusted EBITDA, dividend payout ratio, interest coverage ratio and distributable cash flow are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS and, therefore, may not be comparable to similar measures reported by other entities. Management considers these to be important supplemental measures of the Company's performance and believes these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in industries with similar capital structures.

Readers are encouraged to evaluate each adjustment and the reasons the Company considers it appropriate for supplemental analysis. Readers are cautioned, however, that these measures should not be construed as an alternative to net income, cash flow from operating activities, segment profit, gross profit or other measures of financial results determined in accordance with IFRS as an indication of the Company's performance.

Revised Financial Presentation



Revised methodology simplifies presentation without altering distributable cash flow

Objectives:

- Simplify overall reporting by reducing number of reconciling items / addbacks
- Focus on single metric for Marketing results that is not impacted by Unrealized Gains / Losses on Financial Instruments and is comparable with how peers are presenting their Marketing results
- No changes to distributable cash flow, which is already fully burdened, as to reflect free cash flow to equity before payment of dividends and investment in growth capital

Key Changes:

- Will report Infrastructure Adjusted EBITDA, which will add back certain non-cash components (including Depreciation) of Equity Pick-up for Equity Accounted Investees
- Will report Marketing Adjusted EBITDA, which will exclude the impact of Unrealized Gains
 / Losses on Financial Instruments
- At the Corporate level, Interest Income will no longer be added, and Corporate FX Gain / Loss will no longer be deducted to arrive at Consolidated Adjusted EBITDA

Marketing

Revised Financial Presentation



Previous Presentation

(C\$mm)

	FY2020
Total Revenue	465.3
Operating Expenses & Other	(90.9)
	(5.5.7)
Infrastructure Segment Profit	374.4
Revenue	4,665.4
Cost of Sales and Other Expenses	(4,561.2)
Net Unrealized G / (L) on Financial Inst.	(9.6)
Marketing Segment Profit	94.6
Total Segment Profit	469.0
General & Administrative	(33.1)
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Net Unrealized (G) / L on Financial Inst.	9.6
Net Unrealized (G) / L on Financial Inst. Interest Income	,
	9.6
Interest Income	9.6 0.2
Interest Income FX Gain / (Loss) - Corporate	9.6 0.2 1.7
Interest Income FX Gain / (Loss) - Corporate Adjusted EBITDA (Prior Definition)	9.6 0.2 1.7 447.5
Interest Income FX Gain / (Loss) - Corporate Adjusted EBITDA (Prior Definition) Replacement Capital	9.6 0.2 1.7 447.5 (22.8)
Interest Income FX Gain / (Loss) - Corporate Adjusted EBITDA (Prior Definition) Replacement Capital Interest	9.6 0.2 1.7 447.5 (22.8) (53.6)
Interest Income FX Gain / (Loss) - Corporate Adjusted EBITDA (Prior Definition) Replacement Capital Interest Lease Payments	9.6 0.2 1.7 447.5 (22.8) (53.6) (45.0)

Go-Forward Presentation

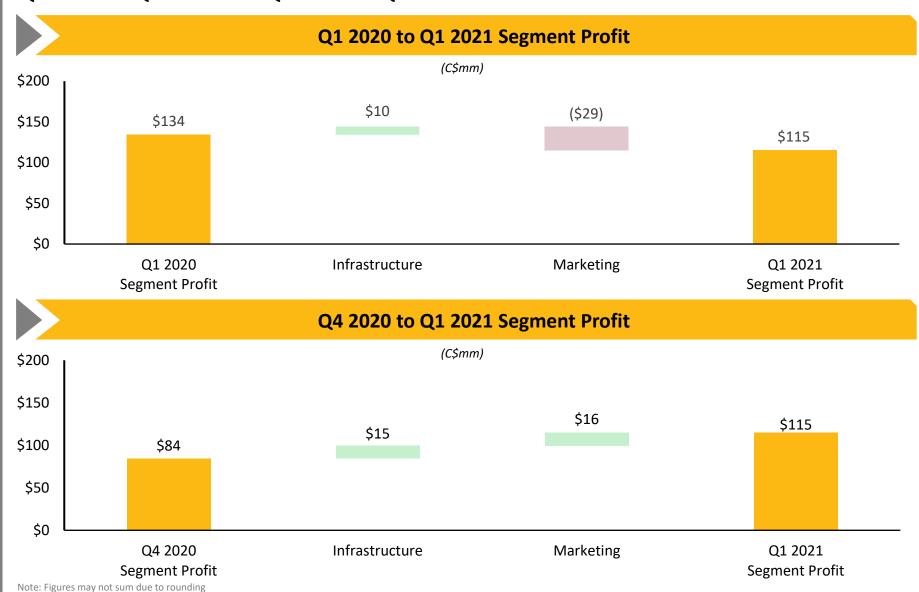
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	FY2020
Revenue Operating Expenses & Other Adj. from Equity Accounted Investees (1)	465.3 (90.9) (0.7)
Infrastructure Adjusted EBITDA	373.8
Revenue Cost of Sales and Other Expenses	4,665.4 (4,561.2)
Marketing Adjusted EBITDA	104.2
General and Administrative	(33.1)
Consolidated Adjusted EBITDA	444.9
Interest Income FX Gain / (Loss) - Corporate Non-Cash Adj. for Equity Accounted Items Replacement Capital Interest Lease Payments Current Income Tax Other	0.2 1.7 0.7 (22.8) (53.6) (45.0) (20.3) (7.1)
Distributable Cash Flow	298.8

Segment Profit Bridges



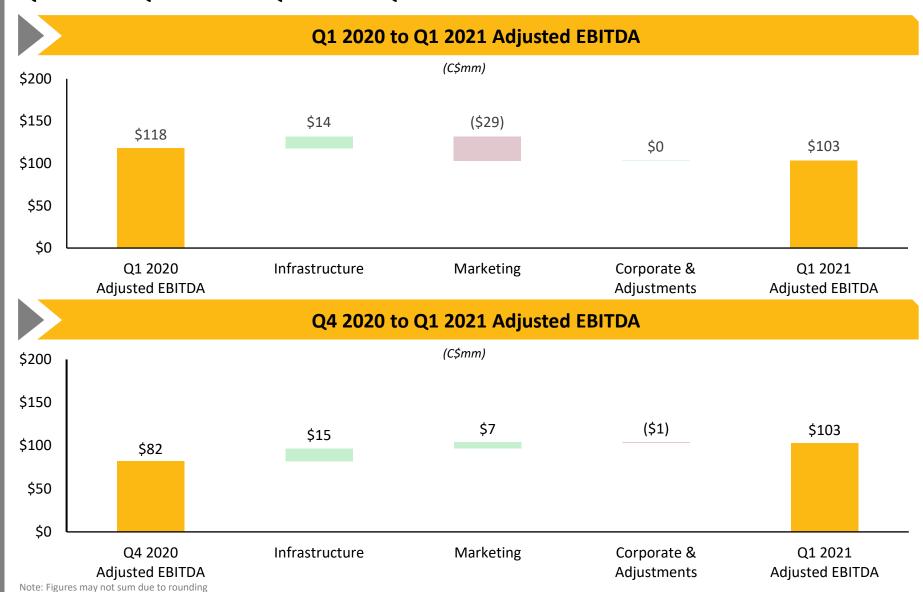
Q1 2020 to Q1 2021 and Q4 2020 to Q1 2021



Adjusted EBITDA Bridges



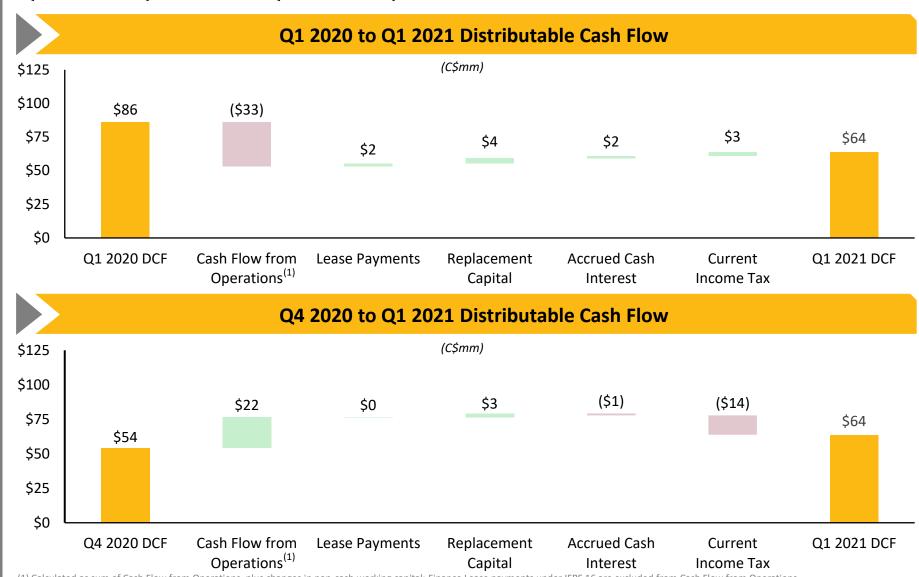
Q1 2020 to Q1 2021 and Q4 2020 to Q1 2021



Distributable Cash Flow Bridges



Q1 2020 to Q1 2021 and Q4 2020 to Q1 2021



(1) Calculated as sum of Cash Flow from Operations, plus changes in non-cash working capital; Finance Lease payments under IFRS 16 are excluded from Cash Flow from Operations. Note: Figures may not sum due to rounding

Adjusted EBITDA Reconciliation



2018 - 2021 Adjusted EBITDA Reconciliation Table

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	2018	2019	2020	2020	2020	2020	2020	2021
	FY	FY	Q1	Q2	Q3	Q4	FY	Q1
Segment profit	\$487	\$494	\$134	\$134	\$117	\$84	\$469	\$115
Unrealized (gain) loss from financial inst.	(1)	(3)	(4)	20	(11)	5	10	(4)
General and administrative	(32)	(30)	(9)	(8)	(8)	(8)	(33)	(9)
Adj. to share of profit from equity accounted investees	-	1	(3)	(1)	3	1	(1)	0
Adjusted EBITDA	\$454	\$462	\$118	\$145	\$101	\$82	\$445	\$103

	2018	2019	2020	2020	2020	2020	2020	2021
	FY	FY	Q1	Q2	Q3	Q4	FY	Q1
Net Income	\$81	\$176	\$50	\$41	\$18	\$12	\$121	\$33
Income tax expense	56	21	17	13	2	(3)	29	8
Depreciation, amortization and impairment charges	218	175	40	40	44	45	169	41
Net finance costs	78	79	19	23	38	16	96	15
Unrealized (gain) loss from financial inst.	(1)	(3)	(4)	20	(11)	5	10	(4)
Stock based compensation	19	15	6	5	5	6	21	9
Adj. to share of profit from equity accounted investees	-	1	(3)	(1)	3	1	(1)	0
Non-cash (gain) loss on disposition of businesses	5	(5)	-	-	-	-	-	-
Corporate foreign exchange loss	(2)	4	(8)	2	3	1	(2)	0
Adjusted EBITDA	\$454	\$462	\$118	\$145	\$101	\$82	\$445	\$103

Distributable Cash Flow Reconciliation



2018 - 2021 Distributable Cash Flow Reconciliation Table

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	2018	2019	2020	2020	2020	2020	2020	2021
	FY	FY	Q1	Q2	Q3	Q4	FY	Q1
Cash flow from operating activities	\$564	\$369	\$156	\$153	\$106	\$45	\$460	\$44
Adjustments:								
Changes in non-cash working capital	(69)	98	(24)	(13)	(13)	31	(19)	55
Upgrade and replacement capital	(27)	(25)	(6)	(8)	(3)	(5)	(23)	(2)
Accrued cash interest	(68)	(64)	(15)	(15)	(12)	(12)	(54)	(13)
Current Income Tax	(64)	(19)	(11)	(12)	(2)	5	(20)	(9)
Lease Payments	(53)	(50)	(13)	(11)	(10)	(11)	(45)	(11)
Distributable Cash Flow	\$283	\$309	\$86	\$94	\$65	\$54	\$299	\$64

Distributable Cash Flow Reconciliation



2018 - 2021 Distributable Cash Flow Reconciliation Table

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	2018	2019	2020	2020	2020	2020	2020	2021
	FY	FY	Q1	Q2	Q3	Q4	FY	Q1
Infrastructure EBITDA	\$283	\$300	\$95	\$89	\$96	\$94	\$374	\$109
Marketing EBITDA	202	192	32	64	13	(4)	104	3
Corporate & Adjustments	(32)	(30)	(9)	(8)	(8)	(8)	(33)	(9)
Adjusted EBITDA	\$454	\$462	\$118	\$145	\$101	\$82	\$445	\$103
Interest	(68)	(64)	(15)	(15)	(12)	(12)	(54)	(13)
Replacement capital	(27)	(25)	(6)	(8)	(3)	(5)	(23)	(2)
Current Income Tax	(64)	(19)	(11)	(12)	(2)	5	(20)	(9)
Lease payment	(53)	(50)	(13)	(11)	(10)	(11)	(45)	(11)
Other ⁽¹⁾	41	5	14	(5)	(8)	(6)	(4)	(5)
Distributable Cash Flow	\$283	\$309	\$86	\$94	\$65	\$54	\$299	\$64