



Q122 Financial Results

April 28, 2022



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Gilead Q122 Key Takeaways

Financial Results

- Total Product Sales of \$6.5B grew 3% YoY
- Total HIV grew 2% YoY, or 5% excluding LOEs; Biktarvy grew 18% YoY to \$2.2B
- Strong Qtr for Oncology: Cell Therapy up 43% YoY to \$274M; Trodelvy up 103% YoY to \$146M
- Strong Veklury performance, up 5% YoY to \$1.5B

Regulatory Activity

- Yescarta approved by FDA in April for 2L r/r LBCL; included in NCCN Clinical Practice Guidelines
- FDA approved new CAR T-cell therapy manufacturing facility in Maryland
- FDA lifted partial clinical hold on pivotal magrolimab MDS and AML trials
- Additional 4+ regulatory decisions expected by end 2022

Pipeline Execution

- TROPiCS-02 topline data shared in March; more data will be shared at ASCO in June
- 10 new, planned trials announced at Oncology Deep Dive event
- Plans to initiate 13 more Trodelvy trials through 2023, including 4 more in 2022



2022 Focus: Select Key Catalysts Across Portfolio

1H22

2H22

Program	Trial	Indication	Update	Status
Trodelvy	TROPiCS-02	HR+/HER2- mBC	Phase 3 topline readout	✓
	EVOKE-02	1L NSCLC	Phase 2 FPI	○
	ASCENT-03	1L mTNBC PD-L1-	Phase 3 FPI	○
	ASCENT-04	1L mTNBC PD-L1+	Phase 3 FPI	○
Yescarta	ZUMA-7	2L R/R LBCL	sBLA decision	✓
	ZUMA-5	3L+ FL	MAA decision	○
Domvanalimab	ARC-21 ★	1L Upper GI	Phase 2 FPI	○
Lenacapavir	CAPELLA	HIV Tx in HTE	NDA decision	○

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Yescarta	ZUMA-24 ★	2L LBCL OPT	Phase 2 FPI	○
	ZUMA-23 ★	1L HR LBCL	Phase 3 FPI	○
	ZUMA-22 ★	2L+ HR FL	Phase 3 FPI	○
Tecartus	ZUMA-3	R/R aALL	MAA decision	○
Hepcludex	MYR301	HDV	BLA decision	○
Domvanalimab	ARC-7	1L NSCLC	Phase 2 PFS data	○
	STAR-121 ★	1L NSCLC	Phase 3 FPI	○
Etrumadenant	ARC-6	mCRPC	Interim Phase 2 data	○
	ARC-9 ★	mCRC	Interim Phase 2 data	○
Quemliclustat	ARC-8	1L PDAC	Phase 2 PFS data	○

✓ Completed
 ○ On Track
 ○ Subject to Change
 ★ New Since Last Update

aALL - Adult acute lymphocytic leukemia. AML - Acute myeloid leukemia. BLA - Biologics license application. CRPC - Castrate-resistant prostate cancer. FL - Follicular lymphoma. FPI - First patient in. HDV - Hepatitis D virus. HR - High risk. HIV - Human immunodeficiency virus. HR+/HER2- mBC - Hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer. HTE - Heavily treatment-experienced. LBCL - Large B cell lymphoma. MAA - Marketing authorization application. GI - Gastrointestinal. mCRC - Metastatic colorectal cancer. mCRPC - Metastatic castrate-resistant prostate cancer. mTNBC - Metastatic triple-negative breast cancer. NDA - New drug application. NSCLC - Non-small cell lung cancer. PDAC - Pancreatic ductal adenocarcinoma. PD-L1 - Programmed death-ligand 1. PFS - Progression free survival. R/R - Relapsed/refractory. sBLA - Supplemental biologics license application. Tx - Treatment.

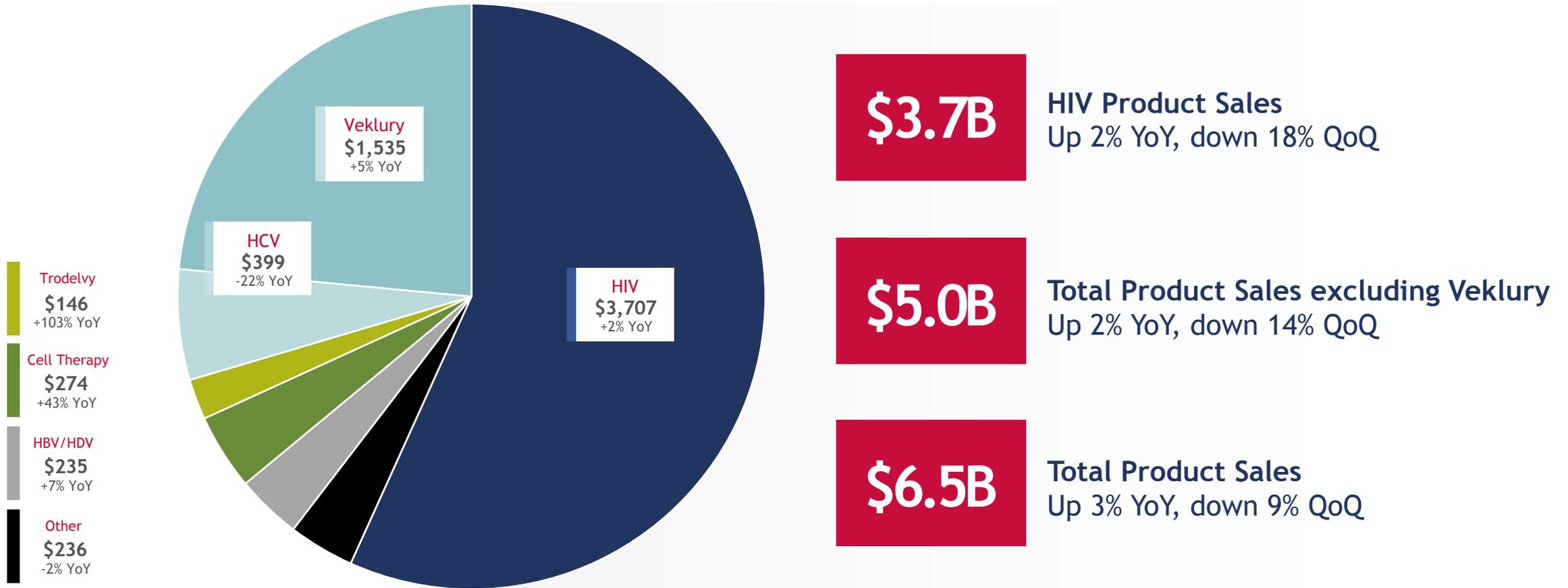


Commercial Results & Market Dynamics



Johanna Mercier
Chief Commercial Officer

Commercial Revenue Highlights Q122

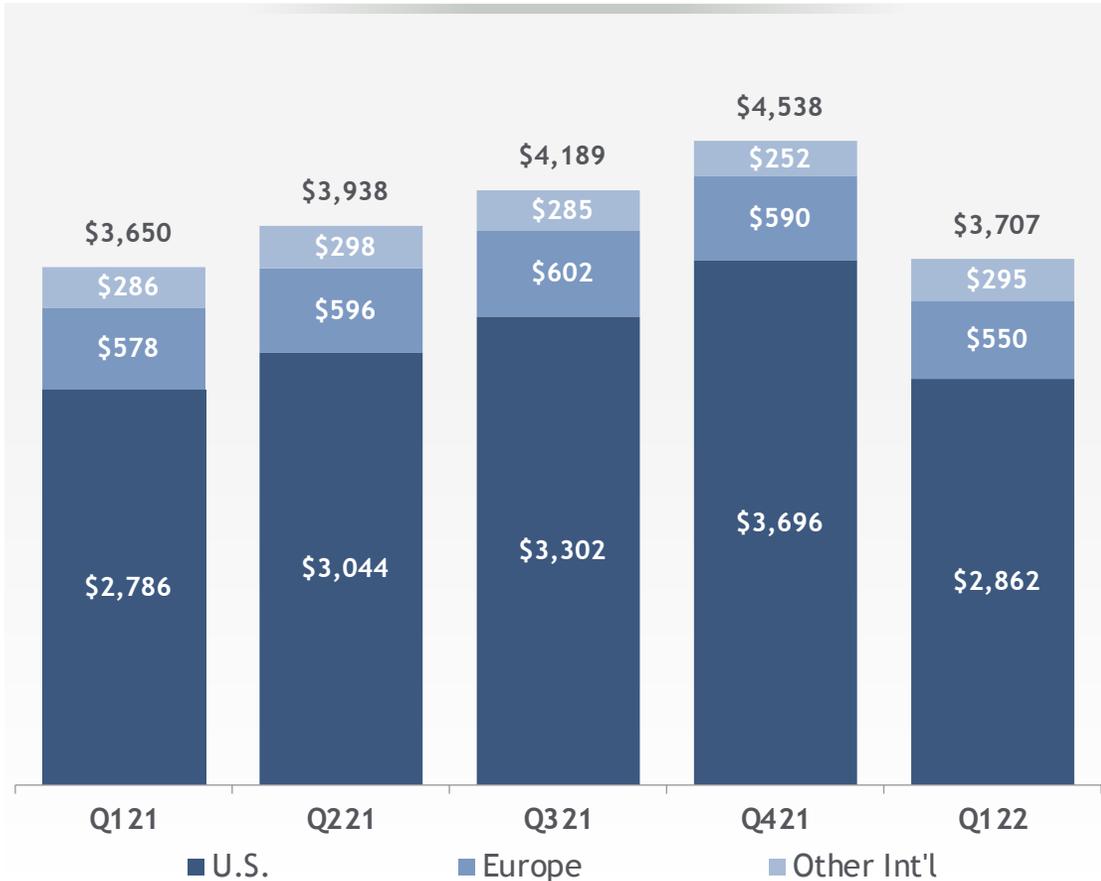


(in \$M except as otherwise noted)



HIV: Strong Biktarvy Growth Despite Inventory Dynamics

Product Sales (\$M)



Excluding Truvada & Atripla LOE Impact,
Q122 HIV Revenue +5% YoY



\$2.2B
Q122 Sales

+18% YoY due to market share gains and market growth

-15% QoQ driven by seasonal inventory and pricing dynamics



\$374M
Q122 Sales

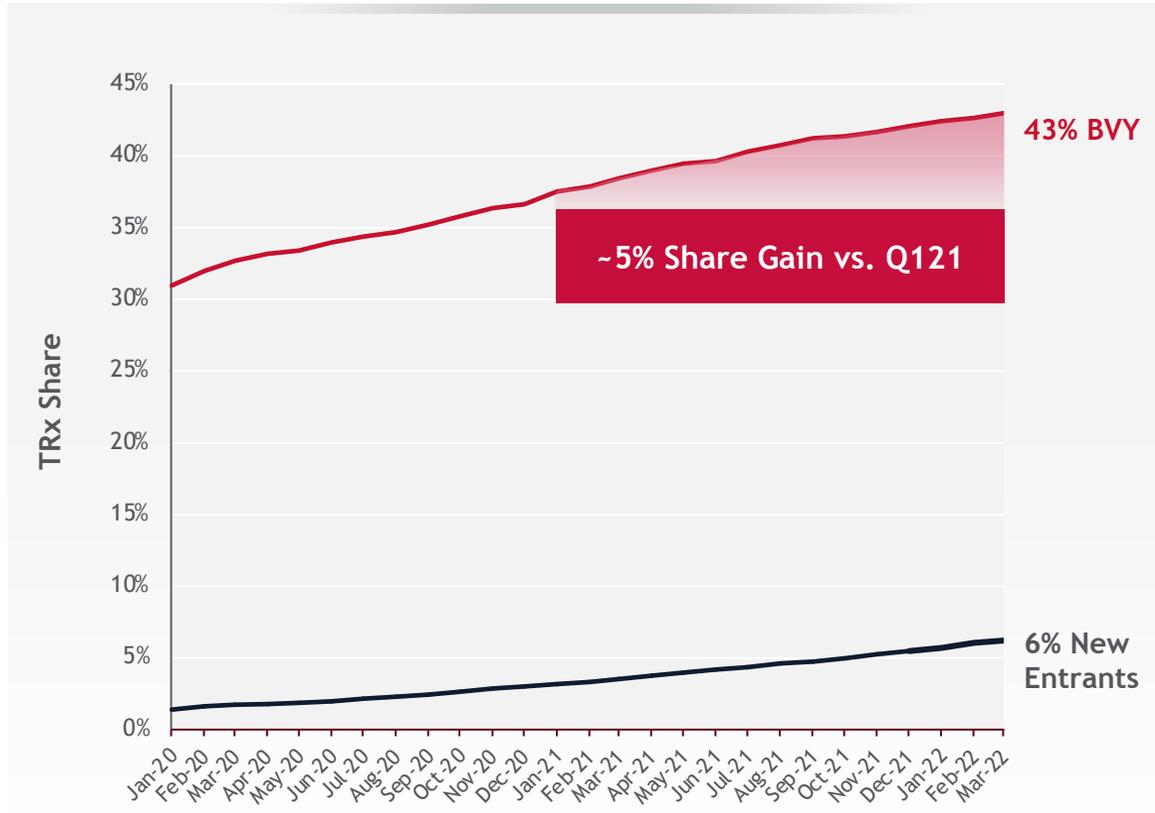
+4% YoY due to strong PrEP demand

-21% QoQ due to lower net price and seasonal inventory dynamics



Biktarvy: Leading and Growing in Market Share

U.S. Treatment TRx Share¹



HIV Treatment Market

- Still below pre-pandemic levels
- US Market +3% YoY; ex-U.S. flat YoY



43% U.S. Market Share

~8x U.S. Market Share vs Nearest Competitor

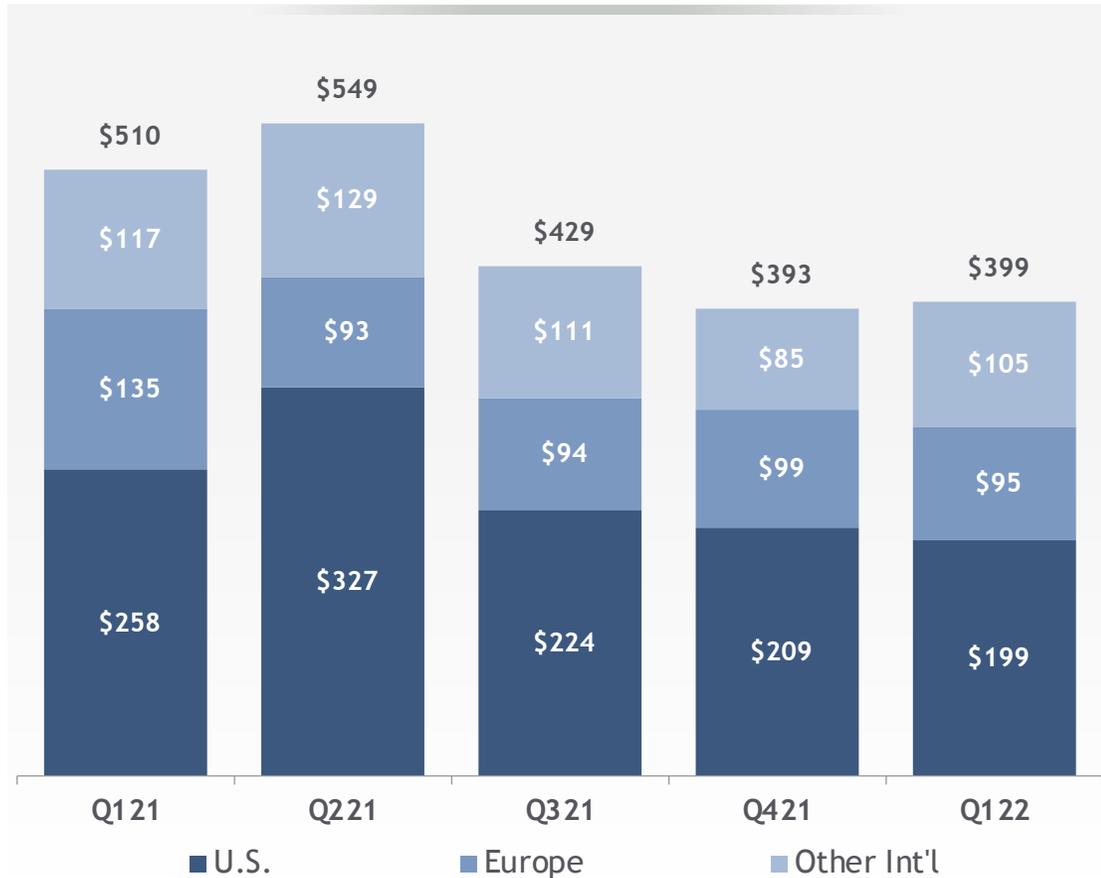
~5% U.S. Market Share Gain vs Q121

¹ Source: IQVIA NPA Monthly; Descovy, Truvada and gF/TDF PrEP Volume excluded. New entrants include 2 new branded HIV treatments launched in the past 36 months. Based on the mixed reimbursement model, injectable products will flow through both retail and non-retail channels and could cause underrepresentation in retail data due to buy and bill option. Note: This information is an estimate derived from the use of information under license from the following IQVIA information service: NPA and LAAD. IQVIA expressly reserves all rights, including rights of copying, distribution and republication.



HCV: Stable Market Share

Product Sales¹ (\$M)



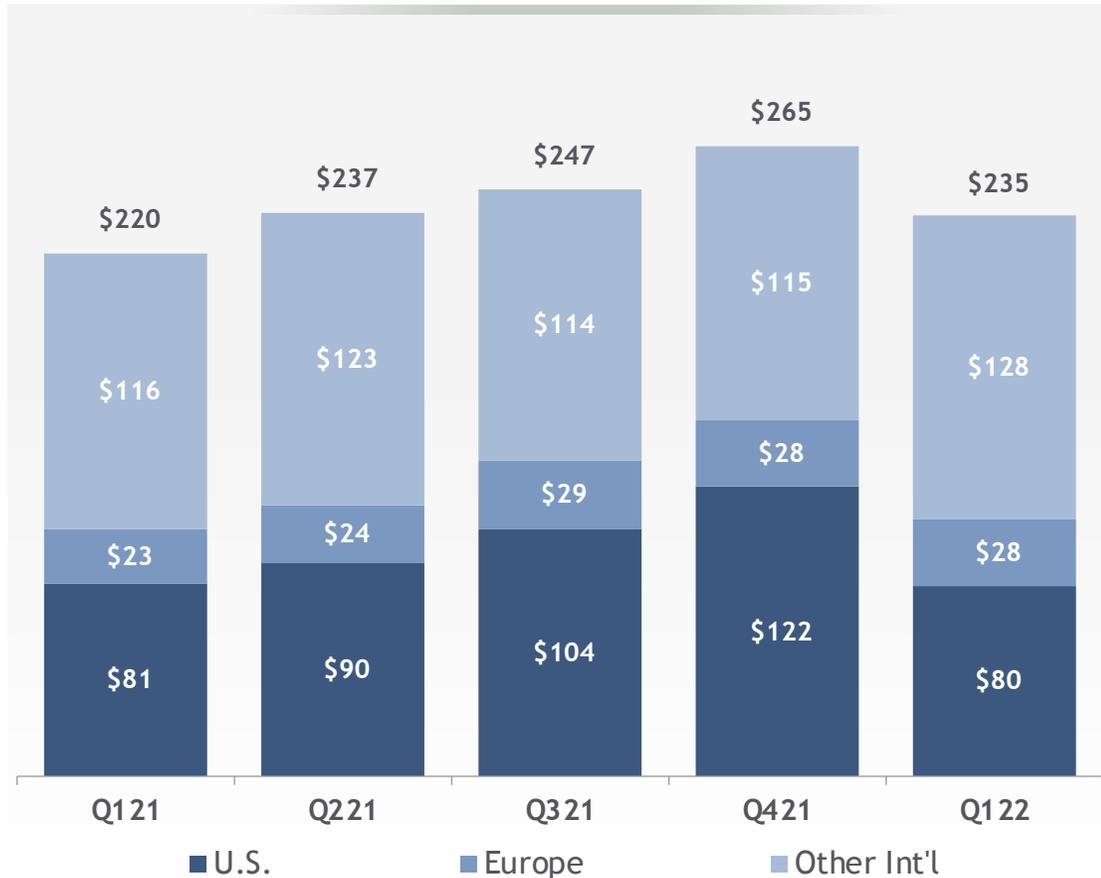
Sales -22% YoY; +2% QoQ

- YoY change driven by unfavorable pricing dynamics
- QoQ change reflects unfavorable seasonal inventory dynamics and pricing more than offset by share gains
- Maintaining 50-60% share across core markets



HBV / HDV: Leveraging Commercial Footprint

Product Sales¹ (\$M)



Sales +10% YoY; -11% QoQ

- YoY growth driven by ex-U.S. demand
- QoQ decline due to seasonal inventory and pricing dynamics in the U.S. partially offset by ex-U.S. growth



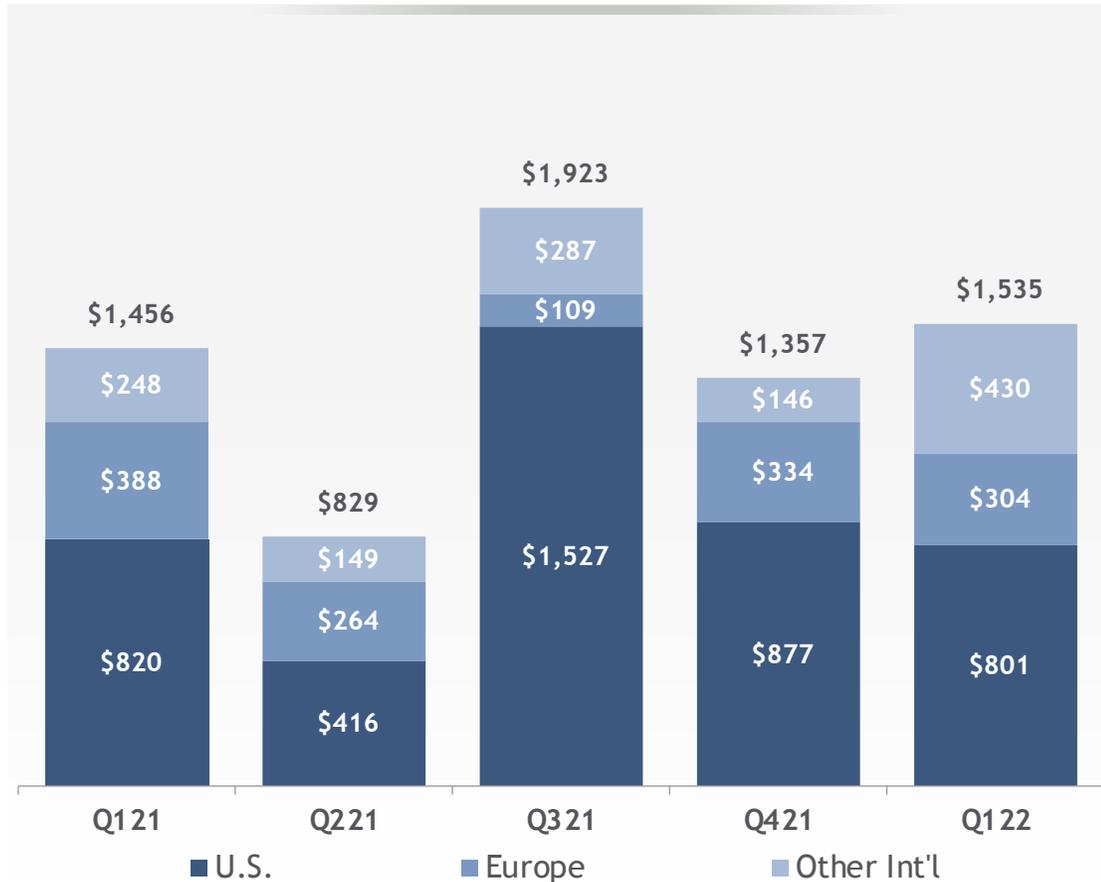
Q122 sales of \$11M

- 2022 plans to secure reimbursement for commercial launches in several major European countries



Veklury: Mix Shifts to ex-U.S. in Q122

Product Sales (\$M)



~50%

US Hospitalized Patients Treated with Veklury¹

~11M

Patients Globally Treated with remdesivir²



Updated World Health Organization Guidelines now conditionally recommend Veklury for patients with non-severe COVID-19 at highest risk of hospitalization

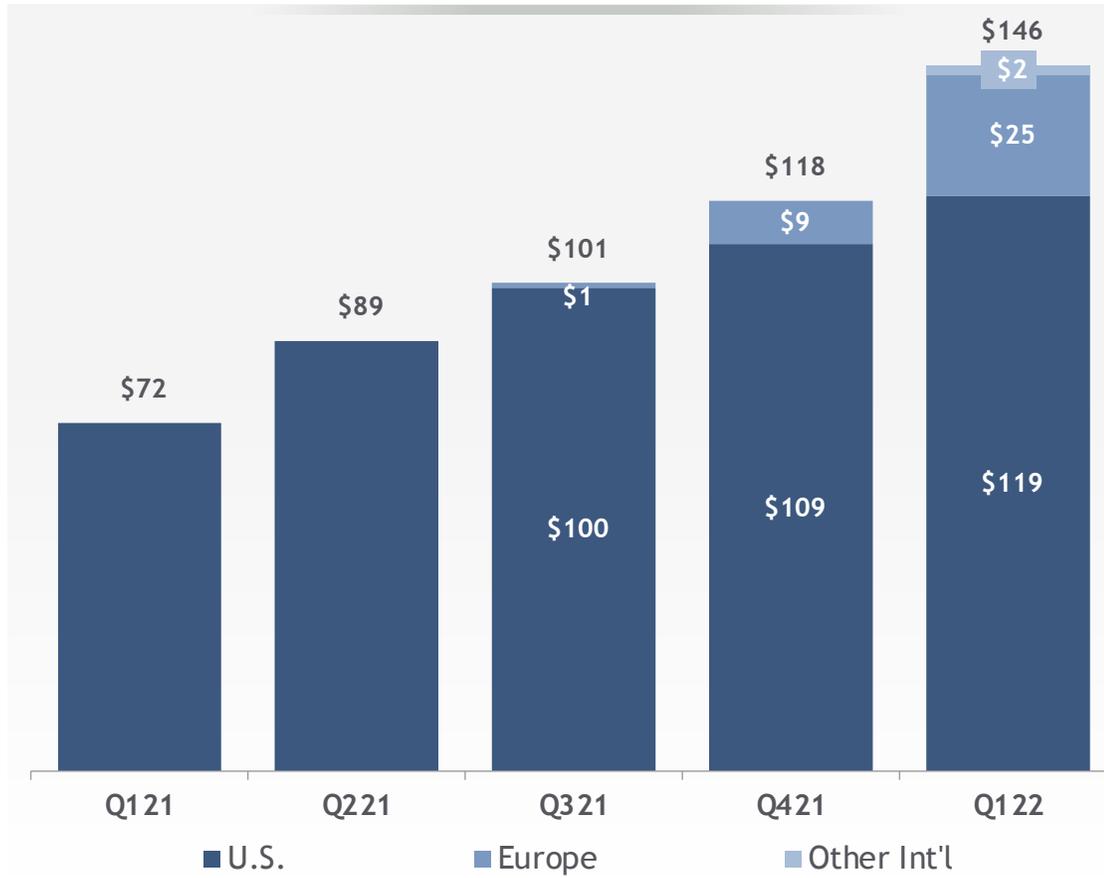
FDA approved sNDA for certain pediatric patients 28 days or older

¹ Source: HealthVerity: "Healthverity Data." Premier: PINC AI™ Healthcare Data White Paper: Data that informs and performs, September 14, 2021. PINC AI™ Applied Sciences, Premier Inc. <https://offers.premierinc.com/rs/381-NBB-525/images/Premer-Healthcare-Database-Whitepaper-Final.pdf> ² Patients treated and utilization estimates are based on global Veklury, global remdesivir, and generic remdesivir volume donated and shipped for distribution. Within the US, assumed average treatment course is 5.5 vials/patient in 2020 and 5.4 vials/patient in 2021-22. Within ACE, assumed average treatment course is 6.25 vials/patient in 2020, 5.9 vials/patient in 2021 and 5.5 vials/patient in 2022. For ICR & JP, assumed average treatment course is 6.25 vials/patient between 2020-22. Note: Veklury is indicated for the treatment of COVID-19 in adults and pediatric patients (at least 28 days old and weighing at least 3 kg) who are hospitalized or who are not hospitalized and are at high risk for progression to severe COVID-19, including hospitalization or death. sNDA - Supplemental new drug application.



Trodelvy: Strong Start to 2022

Product Sales (\$M)



\$146M
Sales in Q122

103%
YoY Growth

24%
QoQ Growth

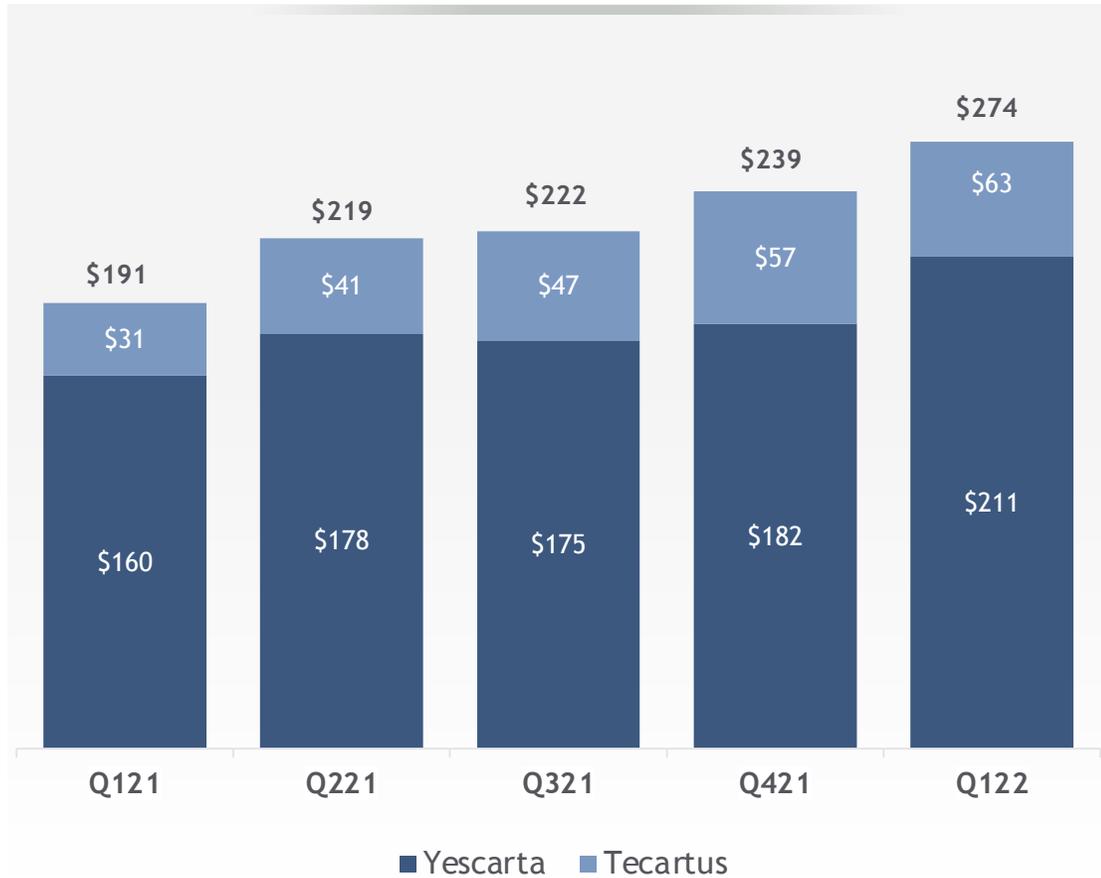


- Strong Q122 European sales
- U.S. sales force at scale in Q222
- 2L mTNBC approved in the U.S., EU, Great Britain, Switzerland, Australia & Canada
- 2L mUC accelerated approval in the U.S.



Cell Therapy: Strong Q1 Momentum with 43% YoY Growth

Product Sales (\$M)



Sales grew 32% YoY; Up 16% QoQ

- YoY growth driven by continued demand in LBCL and expansion into FL
- Approved by FDA for 2L r/r LBCL in April 2022



Sales grew 103% YoY; Up 11% QoQ

- Strong launch momentum in adult ALL in the U.S.



CMO Updates



Merdad Parsey, MD, PhD
Chief Medical Officer

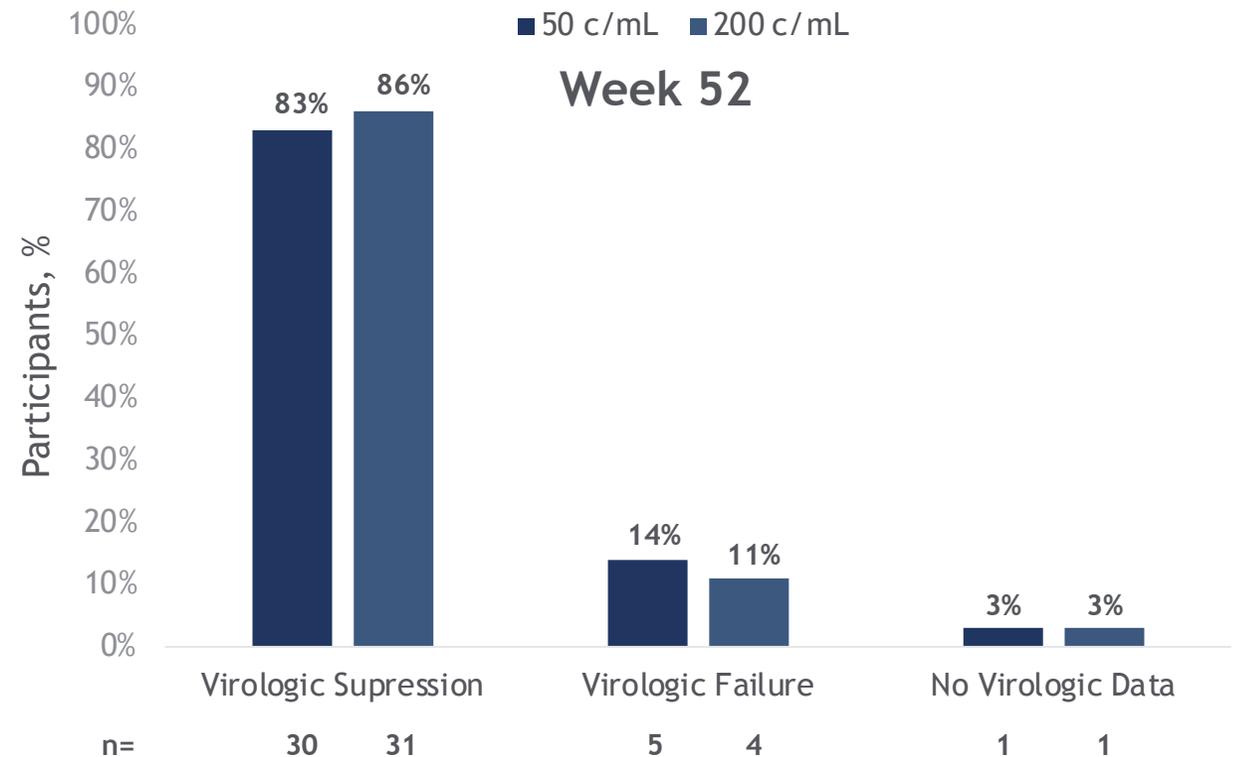
Lenacapavir: Robust Virologic Suppression for Persons with Multi-Drug Resistance in Phase 2/3 Trial



HTE PLWH with limited treatment options due to multi-drug resistance

- **52-Week** data presented at CROI
- **83%** virologic suppression at Week 52, in combination with an OBR
- Clinically meaningful increases in CD4 counts
- **1** discontinuation; generally well tolerated

Efficacy in Randomized Cohort (n=36)



Source: CROI 2022



Building Long-Acting Portfolio Around Lenacapavir

Virus Entry

GS-2872 + GS-5423
bNAb | Phase 1b

bNAb
bNAb | Exploratory

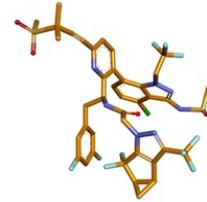
Reverse Transcription

Islatravir¹
NRTI | Phase 2

GS-5894
NNRTI | Phase 1

GS-1614
NRTI | Pre-IND

LA Tenofovir
NRTI | Discovery



Lenacapavir

Class: CAI
Phase: 2-3, NDA

Capsid Assembly, Transport and Disassembly

GS-4182
CAI | Pre-IND

Multiple Capsid Programs
CAI | Discovery

Integration

LA Bictegravir
INSTI | Phase 1

GS-6212
INSTI | Pre-IND

GS-1720
INSTI | Pre-IND

INSTI
INSTI | Discovery

Maturation

GS-1156
PI | Discovery

Combining long-acting assets with complementary mechanisms across HIV lifecycle with lenacapavir offers potential best-in-disease portfolio.



Continuing Investment in COVID-19



GS-5245

New Approvals & Recommendations

FDA sNDA approval¹ for younger pediatric patients
WHO Conditional Recommendation for Patients
with non-severe COVID-19 at risk of hospitalization

127

Countries with distribution access²

~11M

Patients treated globally³

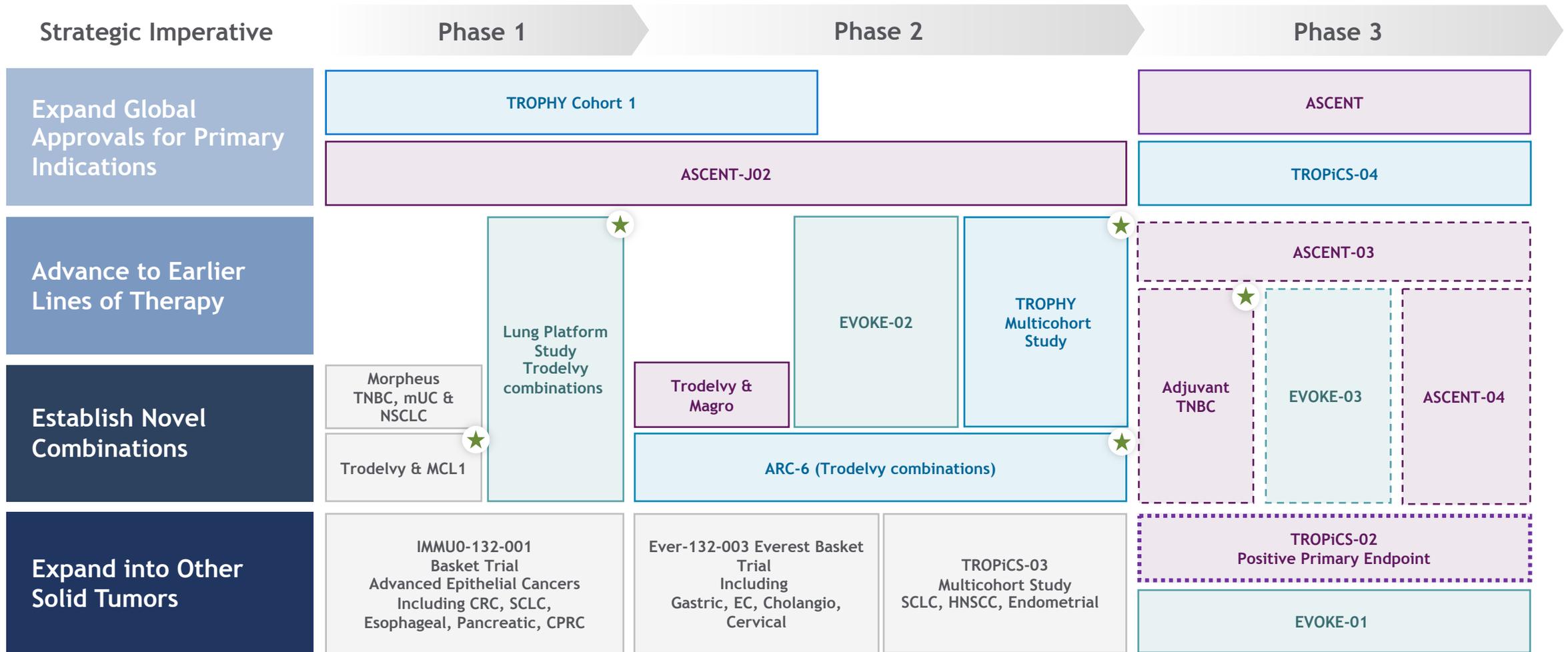
Phase 1 Underway

- Trial of investigational oral COVID-19 nucleoside
- Possible registrational trial later in 2022

1 Veklury is indicated for the treatment of COVID-19 in adults and pediatric patients (at least 28 days old and weighing at least 3 kg) who are hospitalized or who are not hospitalized and are at high risk for progression to severe COVID-19, including hospitalization or death. 2 Countries with distribution access is through voluntary licensing. 3 Patients treated and utilization estimates are based on global Veklury, global remdesivir, and generic remdesivir volume donated and shipped for distribution. Within the US, assumed average treatment course is 5.5 vials/patient and ex-US, assumed average treatment course is 6.25 vials/patient.



Sacituzumab Govitecan (Trodelvy®) Pipeline



■ Breast
 ■ Lung
 ■ Genitourinary / Gastrointestinal
 ■ Solid Tumor
 Approvals
 Planned Program
 ★ New study / Cohort

HNSCC - head and neck squamous cell carcinoma; mBC - metastatic breast cancer; mNSCLC - metastatic non-small cell lung cancer; NSCLC - non-small cell lung cancer; SCLC - small cell lung cancer; SG - sacituzumab govitecan.

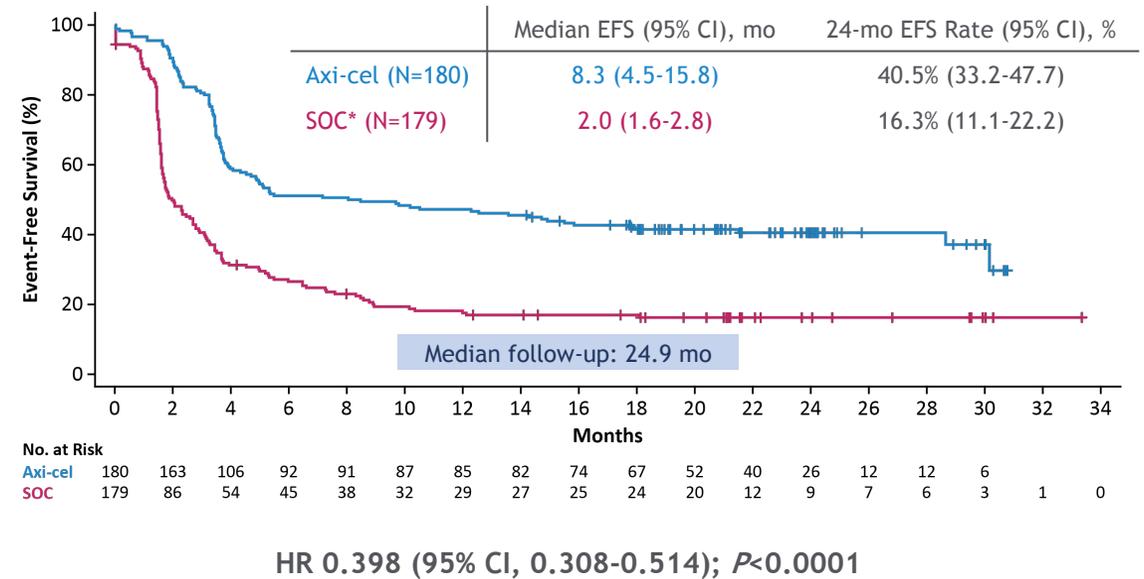
Trodelvy is indicated for the treatment of adults with unresectable locally advanced or metastatic triple-negative breast cancer (mTNBC) who have received two or more prior systemic therapies, at least one of them for metastatic disease. In the U.S., Trodelvy was also granted accelerated approval for the treatment of adults with locally advanced or metastatic urothelial cancer (mUC) who have received certain prior therapies; continued approval for the mUC indication may be contingent upon verification and description of clinical benefit in a confirmatory trial. Note: Not all products will be licensed in all regions. Please consult local regulatory bodies for information about your own country.



ZUMA-7: Shifting the Paradigm in 2L R/R LBCL

First 2L LBCL treatment to improve upon SOC in nearly 30 years

- **First and largest** Phase 3 CAR T RCT in LBCL; the **only primary analysis** with the **longest follow up of 2yrs**
- **Met its primary EFS endpoint**, demonstrating statistically significant and clinically meaningful improvement in efficacy with axi-cel versus second-line SOC in R/R LBCL
- **Clinically meaningful improvement** (at Day 100) and a faster quality of life recovery vs SOC



>4x median EFS	2.5x 2-year EFS	33% Higher ORR	Double the CR rate	Consistent efficacy across a broad range of 2L LBCL patients	Safety profile consistent with prior studies
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Partial Clinical Holds for Magro MDS & AML Trials Lifted



Hematology Trials



Magrolimab



Solid Tumor Trials

Indication	Stage	Update
1L HR MDS (ENHANCE)	Ph 3	Enrollment has resumed Interim Early 2023
1L TP53mt AML (ENHANCE-2)	Ph 3	Enrollment has resumed Readout 2H24
1L Unfit AML (ENHANCE-3)	Ph 3	Enrollment has resumed FPI targeted in 2H22

Indication	Stage	Update
1L Head and Neck	Ph 2	FPI completed in Q321
Solid tumor (mNSCLC, mSCLC, mUC)	Ph 1b/2	FPI completed in Q421
1L mTNBC	Ph 2	FPI completed in Q421
Colorectal	Ph 2	Planned for 2022

Working with Separate FDA Division to Resolve DLBCL and MM Holds



2022 Focus: Select Key Catalysts Across Portfolio

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Financial Results



Andrew Dickinson
Chief Financial Officer

Strong First Quarter Results

Non-GAAP ¹ ; in millions, except percentages and per share amounts	Q121	Q122	YoY Change
Product Sales	\$6,340	\$6,534	3%
Veklury	1,456	1,535	5%
Product Sales excluding Veklury	\$4,884	\$4,998	2%
COGS	855	825	-4%
Product Gross Margin	87%	87%	
R&D	1,049	1,158	10%
Acquired IPR&D	62	-	
SG&A	1,033	1,083	5%
Non-GAAP Costs and Expenses	\$2,999	\$3,066	2%
Non-GAAP Operating Income	\$3,424	\$3,524	3%
Operating Margin	53%	54%	
Effective Tax Rate	18%	18%	
Non-GAAP Net Income	\$2,578	\$2,676	4%
Non-GAAP Diluted EPS	\$2.04	\$2.12	4%
Shares used in per share calculation-diluted	1,262	1,262	0%

Product Sales +3% YoY

- Driven by growth in cell therapy, Veklury, Trodelvy & HIV, offset in part by HCV
- HIV up 2%, or 5% excluding LOEs
- Net of hedges, FX negatively impacted total product sales by ~\$100M

Gross Margin +90bps YoY

- Lower Q122 COGS YoY primarily due to lower inventory reserve adjustments



2022 Guidance

	Provided on Feb 1, 2022	Updated on Apr 28, 2022
Total Product Sales	\$23.8B - \$24.3B	No change
Product Sales ex-Veklury	\$21.8B - \$22.3B	No change
Veklury Sales	~\$2B	No change
Non-GAAP		
Product Gross Margin	85% - 86%	No change
R&D Expense	Mid-single digit % decline	No change
SG&A Expense	Flat on dollar basis vs 2021	No change
Operating Income	\$10.7B - \$11.5B	No change
Effective Tax Rate	~20%	No change
Diluted EPS	\$6.20 - \$6.70	No change
GAAP Diluted EPS	\$4.70 - \$5.20	\$3.00 - \$3.50

Revenue Guidance

- No change: Total Product Sales, excluding Veklury expected to grow 2-4% YoY
- Continue to monitor Veklury performance to assess U.S. vs ex-U.S. dynamics

Expenses and Non-GAAP EPS

- No change

GAAP EPS

- Primarily reflects the \$2.7B, or \$1.63 per share, impairment related to assets acquired by Gilead from Immunomedics in 2020



No Change to Capital Allocation Priorities

\$945M

Dividend Paid in Q122
\$0.73 per share

\$352M

Q122 Share Repurchase
5.5M shares at \$63.76

\$500M

Debt Repaid in Q122

- Continue to invest in our business and R&D pipeline while managing expenses
- Grow our dividend and pay down debt
- Repurchase shares to offset dilution and opportunistically reduce share count
- Continue ordinary course partnerships & business development transactions





Daniel O-Day
Chairman and
Chief Executive Officer



Andrew Dickinson
Chief Financial Officer



Johanna Mercier
Chief Commercial Officer

Q&A



Merdad Parsey, MD, PhD
Chief Medical Officer



Christi Shaw
Chief Executive Officer
Kite

Appendix

Robust Pipeline with Upcoming Catalysts

53 Clinical stage programs¹

12 Potential clinical stage opt-in assets

	PHASE 1			PHASE 2			PHASE 3, FILED, or APPROVED		
Oncology				Sacituzumab govitecan-hziy 1L NSCLC	Sacituzumab govitecan-hziy Basket (Solid Tumors)	Sacituzumab govitecan-hziy 1L mUC	Sacituzumab govitecan-hziy 1L mTNBC (PD-L1-)	Sacituzumab govitecan-hziy 2-3L NSCLC	Trodelyv® 2L mUC
				Magrolimab anti-CD47 mCRC	Magrolimab anti-CD47 ⁵ MM	Magrolimab anti-CD47 TNBC	Sacituzumab govitecan-hziy 1L mTNBC (PD-L1+)	Durva ± dom (PACIFIC-8) Stage 3 NSCLC	Sacituzumab govitecan-hziy HR+ /HER2- mBC
				Dom + zim ± chemo (ARC-21) 1L Upper GI	Magrolimab anti-CD47 Solid Tumors	Magrolimab anti-CD47 ^{2,5} DLBCL	Sacituzumab govitecan-hziy 1L NSCLC	Dom + zim vs. zim vs. chemo (ARC-10) 1L NSCLC	Tecartus® (brexu-cel) R/R Adult ALL
				Yescarta® (axi-cel) 2L LBCL Outpatient	Magrolimab anti-CD47 HNSCC	Etruma combinations (ARC-9) mCRC	Dom + zim + chemo vs. pembro + chemo 1L NSCLC	Magrolimab anti-CD47 1L AML	Yescarta® (axi-cel) 3L+ FL
				Brexu-cel Basket (Rare B-Cell Malignancies) ¹	Queqli + zim + gem/nab-pac (ARC-8) mPDAC	Zim vs. zim + dom vs. zim + dom + etruma (ARC-7) NSCLC	Magrolimab anti-CD47 1L Unfit AML	Magrolimab anti-CD47 1L HR MDS	Yescarta® (axi-cel) 2L LBCL
				Yescarta® (axi-cel) 1L LBCL	Brexu-cel Pediatric ALL	Etruma combinations (ARC-6) ² mCRPC	Yescarta® (axi-cel) 2L+ HR FL	Yescarta® (axi-cel) 1L HR LBCL	
Viral Disease				Leflitolimod TLR-9 agonist HIV Cure	Lenacapavir/islatravir oral combination HIV LA VS	Lenacapavir capsid inhibitor HIV LA VS	Lenacapavir capsid inhibitor HIV PrEP	Lenacapavir capsid inhibitor HIV LA HTE	Hepcludex® (bulevirtide) ³ HDV
				bNab combination HIV Cure	Selgantolimod TLR-8 agonist HBV Cure	Hepcludex® (bulevirtide) HDV			
				Vesatolimod TLR-7 agonist HIV Cure					
Inflammatory Disease				Cilofexor/ firsocostat/ semaglutide combination NASH			Cilofexor FXR agonist PSC		Filgotinib JAK-1 inhibitor Crohn's Disease
				Galapagos 7 clinical stage programs ⁴					

Note: FDA placed clinical holds on all injectable lenacapavir programs due to vial quality concerns. FDA approved medicines shown: Trodelvy® for 2L mTNBC, Trodelvy® for 2L mUC (accelerated approval), Yescarta® for 2L LBCL, Yescarta® R/R FL (accelerated approval), Tecartus® for R/R adult ALL and MCL (accelerated approval). 1. Program count does not include potential partner opt-in programs or publicly announced planned programs. 2. Phase 1b/2 trials. 3. Conditionally authorized by the European Medicines Agency (EMA) for the treatment of chronic HDV infection in adults with compensated liver disease in July 2020. 4. Includes six Phase 1 clinical stage programs and one Phase 2 clinical stage program. 5. FDA partial clinical hold on DLBCL and MM studies. 6. Approval count does not include MAA approval for filgotinib for ulcerative colitis in Q4'21. AA - accelerated approval. ALL - acute lymphocytic leukemia. AML - acute myeloid leukemia. axi-cel - axicabtagene ciloleucel. bNab - broadly neutralizing antibody. brexu-cel - brexucabtagene autoleucel. chemo - chemotherapy. DLBCL - diffuse large B cell lymphoma. dom - domvanalimab. durva - durvalumab. etruma - etrumadenant. FL - follicular lymphoma. FXR - farnesoid X receptor. gem/nab-pac - gemcitabine/nab-paclitaxel. GI - gastrointestinal. HBV - hepatitis B virus. HDV - hepatitis delta virus. HIV - human immunodeficiency virus. HNSCC - head and neck squamous cell carcinoma. HR - high risk. MDS - myelodysplastic syndrome. HR+ /HER2-mBC - hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer. HTE - heavily treatment-experienced. JAK - janus kinase. LA - long acting. LBCL - large B cell lymphoma. mCRC - metastatic colorectal cancer. mCRPC - metastatic castrate-resistant prostate cancer. MM - multiple myeloma. mPDAC - metastatic pancreatic ductal adenocarcinoma. mTNBC - metastatic triple-negative breast cancer. mUC - metastatic urothelial carcinoma. NASH - nonalcoholic steatohepatitis. NSCLC - non small cell lung cancer. PD-L1 - programmed death-ligand 1. pembro - pembrolizumab. PrEP - pre-exposure prophylaxis. PSC - primary sclerosing cholangitis. Queqli - queqliclustat. R/R - relapsed / refractory. VS - virologically suppressed. TLR - toll-like receptor. zim - zimberelimab.



Oncology Pipeline (1/2)

★ New listing since Q4'21 ▲ Change since Q4'21
 ● Breakthrough Therapy Designation P PRIME Designation
 ▶ Planned program

			Phase 1	Phase 2	Phase 3	Filed	Updates since Q4'21
Gilead Oncology	Trodelyv® (TROPiCS-04)	2L mUC	●	▶	▶	AA based on Phase 1b ²	
	Sacituzumab govitecan-hziy (TROPiCS-02)	HR+/HER2- mBC	▲	▶	▶		Primary endpoint of PFS met
	Sacituzumab govitecan-hziy (EVOKE-01)	2-3L NSCLC		▶	▶		
	Sacituzumab govitecan-hziy (ASCENT-03) ^{1,3}	1L mTNBC (PD-L1-)		▶	▶		
	Sacituzumab govitecan-hziy (ASCENT-04) ^{1,3}	1L mTNBC (PD-L1+)		▶	▶		
	Sacituzumab govitecan-hziy (EVOKE-03) ^{1,3}	1L NSCLC		▶	▶		
	Magrolimab anti-CD47 (ENHANCE) ^{4,5}	1L HR MDS	▲ P ●	▶	▶		Partial clinical hold lifted
	Magrolimab anti-CD47 (ENHANCE-2) ⁵	1L AML	▲	▶	▶		Partial clinical hold lifted
	Magrolimab anti-CD47 (ENHANCE-3) ¹	1L Unfit AML	▲	▶	▶		Partial clinical hold lifted
	Dom + zim vs. zim vs. chemo (ARC-10) ⁶	1L NSCLC		▶	▶		
	Durva ± dom (PACIFIC-8) ⁷	Stage 3 NSCLC	▲	▶	▶		P3 FPI achieved
	Dom + zim + chemo vs. pembro + chemo (STAR-121) ^{1,6}	1L NSCLC	★	▶	▶		New
	Sacituzumab govitecan-hziy (GS-0132) ¹	1L NSCLC		▶	▶		
	Sacituzumab govitecan-hziy (GS-0132)	1L mUC		▶	▶		
	Sacituzumab govitecan-hziy (GS-0132)	Basket (Solid Tumors)		▶	▶		
	Magrolimab anti-CD47 (GS-4721)	HNSCC		▶	▶		
	Magrolimab anti-CD47 (GS-4721)	Solid Tumors		▶	▶		
	Magrolimab anti-CD47 (GS-4721) ⁸	MM		▶	▶		

¹ Publicly announced planned program (non-exhaustive). ² The FDA granted accelerated approval for Trodelvy® in 2L mUC Apr 2021 based on TROPY-U-01 Phase 1b trial. ³ In collaboration with Merck. ⁴ Breakthrough and PRIME designation and Promising Innovative Medicine from MHRA. ⁵ Additional MDS and AML cohorts within other ongoing Phase 1b study. ⁶ In collaboration with Arcus Biosciences. ⁷ In collaboration with Arcus Biosciences and AstraZeneca.

⁸ FDA partial clinical hold on DLBCL and MM studies. AA - accelerated approval. AML - acute myeloid leukemia. chemo - chemotherapy. dom - domvanalimab. durva - durvalumab. HNSCC - head and neck squamous cell carcinoma. HR - high risk. HR+/HER2-mBC - hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer. MDS - myelodysplastic syndrome. MM - multiple myeloma. mTNBC - metastatic triple-negative breast cancer. mUC - metastatic urothelial carcinoma. NSCLC - non small cell lung cancer. PD-L1 - programmed death-ligand 1. pembro - pembrolizumab. zim - zimberelimab.



Oncology Pipeline (2/2)

- ★ New listing since Q4'21
- ▲ Change since Q4'21
- Breakthrough Therapy Designation
- PRIME Designation
- ▶ Planned program

			Phase 1	Phase 2	Phase 3	Filed	Updates since Q4'21
Gilead Oncology	Magrolimab anti-CD47 (GS-4721)	TNBC		▶			
	Magrolimab anti-CD47 (GS-4721) ¹	mCRC	★	▶			New
	Zim vs. zim + dom vs. zim + dom + etruma (ARC-7) ²	NSCLC		▶			
	Queqli + zim + gem/nab-pac (ARC-8) ²	mPDAC		▶			
	Etruma combinations (ARC-9) ²	mCRC		▶			
	Dom + zim ± chemo (ARC-21) ^{1,2}	1-2L Upper GI	★	▶			New
	Etruma combinations (ARC-6) ²	mCRPC		▶	Phase 1b/2		
	Magrolimab anti-CD47 (GS-4721) ³	DLBCL		▶	Phase 1b/2		
	AB308 + zim (ARC-12) ²	Advanced Cancers		▶	Phase 1/1b		
	Flt3R agonist (GS-3583)	Advanced Cancers		▶	Phase 1b		
	Anti-c-KIT (GS-0174)	TCR		▶	Phase 1a		
	Anti-SIRPα (GS-0189)	Advanced Cancers	▲	▶	Phase 1a		Removed from pipeline / deprioritized program
	CCR8 (GS-1811)	Advanced Cancers		▶	Phase 1a		
	MCL1 inhibitor (GS-9716)	Advanced Cancers		▶	Phase 1a		
Opt-ins	Pionyr	Solid Tumors			2 clinical stage programs		
	Agenus	Solid Tumors			1 clinical stage program		
	Arcus	Advanced Cancers			1 clinical stage program		
	Tizona	Advanced Cancers			1 clinical stage program		

¹ Publicly announced planned program (non-exhaustive). ² In collaboration with Arcus Biosciences. ³ FDA partial clinical hold on DLBCL and MM studies. chemo - chemotherapy. DLBCL - diffuse large B cell lymphoma. dom - domvanalimab. etruma - etrumadenant. gem/nab-pac - gemcitabine/nab-paclitaxel. GI - gastrointestinal. mCRC - metastatic colorectal cancer. mCRPC - metastatic castrate-resistant prostate cancer. mPDAC - metastatic pancreatic ductal adenocarcinoma. NSCLC - non small cell lung cancer. queqli - queqliclustat. TCR - transplant conditioning regimen. TNBC - triple-negative breast cancer. zim - zimberelimab.



Oncology Cell Therapy Pipeline

- ★ New listing since Q4'21
- ▲ Change since Q4'21
- Breakthrough Therapy Designation
- PRIME Designation
- ▢ Planned program

		Phase 1	Phase 2	Phase 3	Filed	Updates since Q4'21	
Cell Therapy	Yescarta® (ZUMA-5)	3L+ FL	●	sBLA Approved; Type II Filed			
	Tecartus® (ZUMA-3)	R/R Adult ALL	●	sBLA Approved; Type II Filed			
	Yescarta® (ZUMA-7)	2L LBCL	▲	sBLA Approved, Type II Filed			FDA approval granted 01Apr22
	Yescarta® (ZUMA-22) ¹	2L+ HR FL	★				New
	Yescarta® (ZUMA-23) ¹	1L HR LBCL	★				New
	Yescarta® (axi-cel) ¹	2L LBCL Outpatient	★				New
	Yescarta® (axi-cel)	1L LBCL					
	Brexu-cel	Pediatric ALL		Pivotal			
	Brexu-cel ¹	Basket (Rare B-Cell Malignancies)	★				New
	KITE-222 (CLL-1)	R/R AML					
	KITE-363 (CD19/20 bicistronic)	3L+ DLBCL					

¹ Publicly announced planned program (non-exhaustive). ALL - acute lymphocytic leukemia. AML - acute myeloid leukemia. axi-cel - axicabtagene ciloleucel. brexu-cel - brexucabtagene autoleucel. DLBCL - diffuse large B cell lymphoma. FL - follicular lymphoma. HR - high risk. LBCL - large B cell lymphoma. R/R - relapsed / refractory.



Viral Diseases Pipeline

★ New listing since Q4'21 ▲ Change since Q4'21
● Breakthrough Therapy Designation P PRIME Designation

			Phase 1	Phase 2	Phase 3	Filed	Updates since Q4'21		
EV	Oral CoV prodrug (GS-5245)	COVID-19							
HIV	Lenacapavir capsid inhibitor (CAPELLA) ¹	HIV LA HTE	●	NDA and MAA Filed					
	Lenacapavir capsid inhibitor (PURPOSE 1 & 2) ¹	HIV PrEP							
	Lenacapavir capsid inhibitor (GS-6207) ^{1,2}	HIV LA VS							
	Lenacapavir/islatravir oral combination ³	HIV LA VS							
	bNAb combination (GS-5423, GS-2872) ⁴	HIV Cure							
	Lefitolimod TLR-9 agonist (GS-1703) ⁴	HIV Cure							
	Vesatolimod TLR-7 agonist (GS-9620) ⁴	HIV Cure							
	Elipovimab bNAb (GS-9722)	HIV Cure	▲						Removed from pipeline
	Therapeutic vaccines ⁵	HIV Cure							
	Lenacapavir/bNAb combination	HIV LA VS	★						New
	Lenacapavir/bictegravir oral combination	HIV LA VS	★						New
HBV & HDV	Long acting bictegravir (GS-9883)	HIV LA							
	Hepcludex® (bulevirtide) ⁶	HDV	P ●	BLA Filed					
	Hepcludex® (bulevirtide)	HDV							
	Selgantolimod TLR-8 agonist (GS-9688)	HBV Cure							

¹ Program timeline pending resolution of FDA clinical hold on the use of injectable lenacapavir in borosilicate vials in all ongoing clinical studies for HIV treatment and HIV pre-exposure prophylaxis (PrEP). ² Phase 2 study being conducted in treatment naïve patients to support virologically suppressed indication. ³ Subject to Gilead and Merck co-development and co-commercialization agreement. Phase 2 trial enrollment temporarily paused to allow the companies to consider potential protocol adjustments. ⁴ Non-Gilead sponsored trial(s) ongoing. ⁵ Clinical collaboration with Gritstone. ⁶ Conditionally authorized by the European Medicines Agency (EMA) for the treatment of chronic HDV infection in adults with compensated liver disease in July 2020. bNAb - broadly neutralizing antibody. EV - emerging viruses. HBV - hepatitis B virus. HDV - hepatitis delta virus. HIV- human immunodeficiency virus. HTE - heavily treatment-experienced. LA - long acting. PrEP - pre-exposure prophylaxis. TLR - toll-like receptor. VS - virologically suppressed.



GAAP to Non-GAAP Reconciliation of Outstanding Adjusted Debt and Adjusted EBITDA

in billions where applicable

	Mar 31, 2021	Jun 30, 2021	Sep 30, 2021	Dec 31, 2021	Mar 31, 2022
Total Debt, net	\$30.17	\$30.18	\$27.69	\$26.70	\$26.21
Debt Discounts, Premiums and Issuance Costs	0.20	0.19	0.19	0.18	0.17
Liability related to sale of future royalties ¹	(1.11)	(1.12)	(1.12)	(1.12)	(1.13)
Total Adjusted Debt^{1, 2}	\$29.25	\$29.25	\$26.75	\$25.75	\$25.25

Last Twelve Months Ended

	Mar 31, 2021	Jun 30, 2021	Sep 30, 2021	Dec 31, 2021	Mar 31, 2022
Net Income attributable to Gilead	\$0.30	\$5.16	\$7.39	\$6.23	\$4.52
Add: Interest Expense ³ & Other Income (expense), net	2.63	3.07	2.30	1.64	1.35
Add: Tax	1.66	1.58	1.96	2.08	1.37
Add: Depreciation	0.30	0.31	0.32	0.32	0.32
Add: Amortization ⁴	1.52	1.80	2.03	2.12	2.18
Add: Acquired in-process research and development expenses ⁵	5.82	1.39	0.24	0.18	0.11
Add: In-process research and development impairment	0.00	0.00	0.00	0.00	2.70
Add: Litigation matters ⁶	0.00	0.00	0.00	1.25	1.25
Adjusted EBITDA⁷	\$12.22	\$13.32	14.24	\$13.81	\$13.80
Adjusted Debt to Adjusted EBITDA ratio^{7, 8}	~2.39x	~2.20x	~1.88x	~1.86x	~1.83x

¹ Represents a funding agreement with RPI Finance Trust that was assumed as part of our acquisition of Immunomedics under which Immunomedics received cash in exchange for perpetual, tiered royalty payments on worldwide sales of Trodelvy. This funding agreement is classified as debt. ² Adjusted Debt excludes future tax payments related to remaining obligations for the deemed one-time repatriation transition tax from the Tax Cuts and Jobs Act, totaling \$4.0 billion as of March 31, 2022. These future tax payments are expected to be approximately \$0.5 billion in 2022, \$0.9 billion in 2023, \$1.2 billion in 2024 and \$1.5 billion in 2025. ³ Total interest expense and amortization from all issued debt is expected to be approximately \$900 million for full year 2022. ⁴ Beginning in Q4 2020, includes acquisition-related amortization of inventory step-up charges. ⁵ Beginning in Q3 2020, Adjusted EBITDA excludes all Acquired IPR&D expenses which comprise a separate line item on our Condensed Consolidated Statements of Operations. Prior to the change, Adjusted EBITDA excluded some, but not all charges aggregated within Acquired IPR&D expenses. Prior periods have been recast to reflect the change. Acquired IPR&D expenses reflect initial costs of externally developed IPR&D projects, acquired directly in a transaction other than a business combination, that do not have an alternative future use, including upfront payments related to various collaborations and the initial costs of rights to IPR&D projects. ⁶ Represents a charge related to a legal settlement. ⁷ Represents the last twelve months of adjusted EBITDA. ⁸ Adjusted EBITDA and Adjusted Debt to Adjusted EBITDA ratio are non-GAAP performance measures used by our investors and analysts to assess the overall operating performance in the context of financial leverage.

