

NFE Business Update

Conference Call - March 18, 2019

NFE Recent Highlights

NFE continues to make progress in all aspects of our business, including an Initial Public Offering (“IPO”) on January 31 (NASDAQ: NFE)

Commercial Activity Is Very Robust

- Total committed volumes⁽¹⁾ have increased from 2.2mm to 2.5mm gallons per day (“GPD”) from IPO to date
- Total volumes in discussion⁽²⁾ increased from 10.2mm GPD at IPO to 14.4mm GPD to date
- We signed the PREPA contract and held a groundbreaking ceremony for the San Juan, Puerto Rico micro fuel handling facility in March

Development Pipeline Is Largely On Time & At Budget⁽¹³⁾

- Today we have 4 downstream terminals and 1 liquefier under development⁽³⁾
- Assuming committed volumes and market prices for LNG, we expect to generate \$240mm in run-rate terminal cash flow by the end of 2019⁽⁴⁾
- Assuming a 25% to 50% conversion of volumes in discussion (14.4mm GPD), run-rate terminal cash flow could increase by \$275-\$550mm by the end of 2019⁽⁵⁾



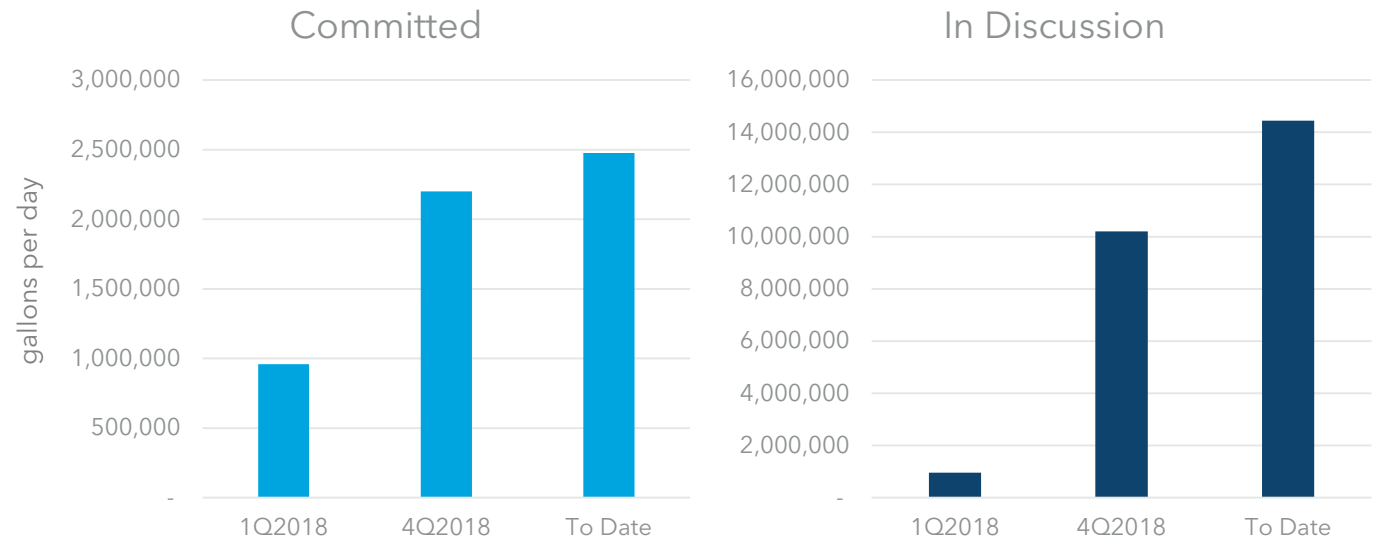
NFE Commercial Highlights

Substantial Increase in Committed & In-Discussion Volumes

- Total committed volumes⁽¹⁾ of 2.5mm gallons per day (GPD) as of today, up from 960k GPD 1Q2018
- Total volumes in discussion⁽²⁾ to date of 14.4mm GPD, up from 950k GPD in 1Q2018
- Total opportunity⁽⁶⁾ across market to date is 16.9mm GPD, up from 1.9mm GPD in 1Q2018

	1Q2018	4Q2018	To Date
Committed	960k GPD	2.2mm GPD	2.5mm GPD
In Discussion	950k GPD	10.2mm GPD	14.4mm GPD
Total Opportunity	1.9mm GPD	12.4mm GPD	16.9mm GPD

Significant Growth in Committed & In-Discussion Volumes



Committed Customer Volumes

We have ~2.5mm GPD of committed customer volumes⁽¹⁾ among 41 agreements and bid awards

Montego Bay

	Customer Type	Status	LNG GPD
Large Scale	Power Provider	Operational ⁽⁷⁾	300,000
Small Scale	Industrial	LOI ⁽⁸⁾	45,000
	Industrial	Development ⁽³⁾	24,000
	Transportation	Development	15,750
	Industrial	Development	10,000
	Power Provider	Development	8,700
	Industrial	LOI	7,500
	Industrial	Operational	6,000
	Commercial	Development	6,000
	Industrial	Development	5,000
	Industrial	Operational	4,500
	Industrial	LOI	4,000
	Industrial	LOI	4,000
	Industrial	Development	4,000
	Industrial	Development	3,500
	Industrial	Operational	3,200
	Commercial	Development	3,000
	Industrial	Operational	2,500
	Commercial	Operational	1,500
	Industrial	Operational	500
	Total		458,650

Miami LNG

	Customer Type	Status	LNG GPD
Small Scale	Transportation	Operational	18,000
	Industrial	Development	10,000
	Power Provider	LOI	7,500
	Industrial	Development	7,000
	Industrial	Operational	6,000
	Power Provider	Operational	5,290
	Power Provider	Operational	5,000
	Industrial	Operational	5,000
	Commercial	LOI	3,000
	Industrial	Operational	2,000
	Industrial	Operational	500
	Total		69,290

Old Harbour

	Customer Type	Status	LNG GPD
Large Scale	Power Provider	Development	350,000
	Power Provider	Development	269,000
	Power Provider	LOI	26,970
	Total		645,970

San Juan

	Customer Type	Status	LNG GPD
Large Scale	Power Provider	Development	863,000
Small Scale	Industrial	LOI	13,000
	Industrial	LOI	9,000
	Industrial	LOI	6,450
	Industrial	LOI	5,270
	Total		896,720

La Paz

	Customer Type	Status	LNG GPD
Large Scale	Power Provider	LOI	180,000
	Power Provider	Development	225,000
	Total		405,000

Total committed volumes of
2,475,630
gallons per day



Targeted Volumes and Illustrative Cash Flows by Quarter⁽⁴⁾⁽⁵⁾

- Approximately 2.5mm GPD of committed volumes⁽¹⁾ expected to generate approximately \$240mm of run-rate terminal cash flow by the end of 2019⁽⁴⁾
- Over 14mm GPD of volumes in discussion⁽²⁾

		2019				2020				2021			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Committed Volumes:													
Miami	<i>k GPD</i>	30	37	47	60	72	72	72	72	72	72	72	72
Montego Bay	<i>k GPD</i>	334	373	393	398	400	444	448	448	448	448	448	448
Old Harbour	<i>k GPD</i>	-	175	350	350	485	619	619	637	646	646	646	646
Puerto Rico	<i>k GPD</i>	-	-	289	878	897	897	897	897	897	897	897	897
Baja, Mexico	<i>k GPD</i>	-	-	-	-	225	225	405	405	405	405	405	405
Targeted Volumes from Operational Facilities	<i>k GPD</i>	364	585	1,079	1,686	2,078	2,257	2,440	2,458	2,467	2,467	2,467	2,467
<i>Under Development</i>	<i>k GPD</i>	<i>2,103</i>	<i>1,882</i>	<i>1,388</i>	<i>781</i>	<i>389</i>	<i>211</i>	<i>27</i>	<i>9</i>	-	-	-	-
Illustrative Run-Rate Terminal Cash Flow	<i>\$mm</i>	(\$12)	\$12	\$29	\$33	\$55	\$49	\$55	\$56	\$69	\$57	\$57	\$57
Targeted Volumes + 50% In Discussion Volumes*	<i>k GPD</i>	364	585	1,079	1,686	2,078	6,483	6,667	6,685	9,689	9,689	9,689	9,689

* Represents only 50% of the over 14mm GPD of in discussion volumes

- If only 25%-50% of our in-discussion volumes convert to contracted we are expected to add **\$275-\$550mm** in run rate terminal net cash flow⁽⁵⁾
- If sourced from our own liquefaction portfolio, we would add an incremental \$200mm-\$400mm of run rate terminal net cash flow⁽¹⁰⁾



NFE Development Scorecard

Developments Largely On Time & At Budget⁽¹³⁾

Completed

- ✓ 3 large scale projects, total CapEx of \$236mm
- ✓ 11 small scale projects, total CapEx of \$8mm

Under Development

- 4 large scale projects, total CapEx of \$1.2bn
- 10 small scale projects, total CapEx of \$17mm

Over 95% of projects on time & at budget

	Project	CapEx ⁽¹¹⁾⁽¹²⁾	Status	First Gas ⁽⁹⁾	On Time?	At Budget?
Large Scale	Miami LNG	\$70	Complete	4Q2015	✓	✓
	Old Harbour	\$86	Complete	1Q2019	✓	✓
	Montego Bay	\$80	Complete	4Q2016	X	X
	PA Liquefier	\$800	In Development	1Q2021	✓	✓
	Jamalco	\$195	In Development	1Q2020	✓	✓
	San Juan	\$118	In Development	3Q2019	✓	✓
	La Paz	\$132	In Development	1Q2020	✓	✓
	Small Scale	Power Provider	\$0	Complete	1Q2016	✓
Transportation		\$1	Complete	1Q2016	✓	✓
Industrial		\$0	Complete	2Q2017	✓	✓
Industrial		\$2	Complete	4Q2017	✓	✓
Commercial		\$0	Complete	4Q2017	✓	✓
Industrial		\$0	Complete	4Q2017	✓	✓
Transportation		\$0	Complete	1Q2018	✓	✓
Industrial		\$1	Complete	1Q2018	✓	✓
Industrial		\$0	Complete	2Q2018	✓	X
Power Provider		\$2	Complete	1Q2019	X	X
Industrial		\$2	Complete	1Q2019	✓	✓
Industrial		\$1	In Development	1Q2019	✓	✓
Industrial		\$2	In Development	2Q2019	✓	✓
Transportation		\$3	In Development	2Q2019	X	✓
Commercial		\$2	In Development	2Q2019	✓	✓
Industrial		\$1	In Development	2Q2019	✓	✓
Industrial		\$2	In Development	3Q2019	✓	✓
Industrial		\$1	In Development	3Q2019	✓	✓
Industrial	\$0	In Development	4Q2019	✓	✓	
Industrial	\$3	In Development	4Q2019	✓	✓	
Power Provider	\$2	In Development	Q12020	✓	✓	

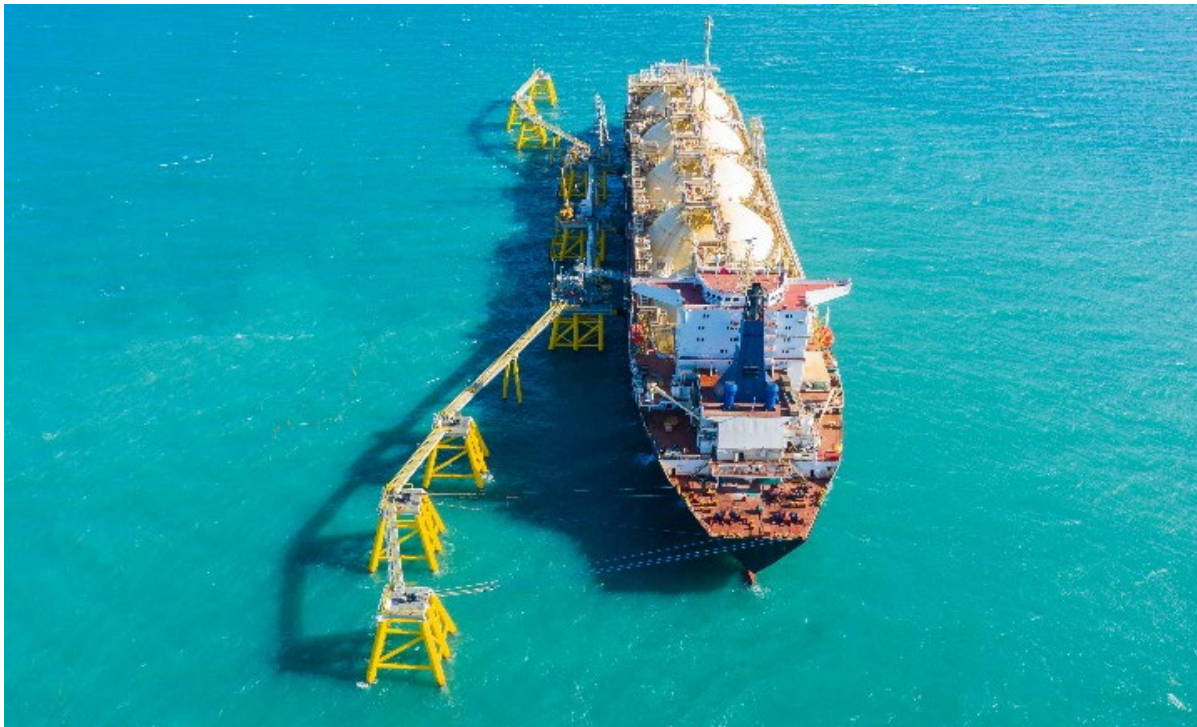


Old Harbour Offshore Terminal

Old Harbour Offshore Terminal delivered first gas in March, on time and at budget⁽¹³⁾

Capex	First Gas	Committed Volumes
\$86mm	1Q2019	~646,000GPD

Completed Old Harbour Offshore Terminal



Major Milestones

- ✓ Construction began in 4Q2017
- ✓ Old Harbour was completed on time and at budget
- ✓ 1Q2019: Delivered first gas on March 4, 2019

Projected Schedule - On Time ✓



Projected Budget - \$86mm⁽¹¹⁾ ✓



PA Liquefaction Facility

Development of NFE's in-basin liquefaction facility on track for delivering "first drop" of LNG targeted in 1Q2021

Capex	Target First Drop	Capacity
\$800mm	1Q2021	3.6mm GPD

Pennsylvania Liquefier Rendering



Major Milestones

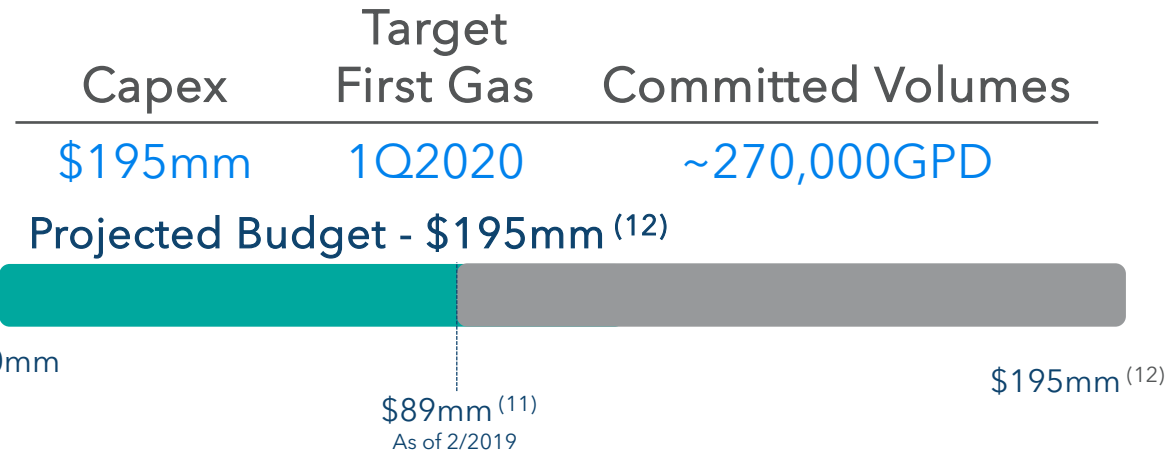
- ✓ Acquired ~335 acres of land in Wyalusing, PA
- ✓ Signed GSA for 100% of the feedstock gas requirement
- ✓ Permit submissions complete
- ✓ Executed EPC Contract
- ✓ 1Q2021: Target to deliver first drop of LNG

Projected Budget - \$800mm ⁽¹²⁾



Jamalco CHP Plant

Construction of 150MW CHP Plant in Clarendon, Jamaica



Major Milestones

- ✓ Construction permits received in 3Q2018
- ✓ Construction started in September 2018
- ✓ 1Q2020: Target to deliver first gas to power plant

Jamalco Construction Progress



Jamalco Rendering



San Juan Micro Fuel Handling Facility

Construction has begun on the facility to include regasification and truck loading operations

Capex	Target First Gas	Committed Volumes
\$118mm	Mid-2019	~897,000GPD

Projected Budget - \$118mm⁽¹²⁾



Major Milestones

- ✓ Construction permits received in 1Q2019
- ✓ Groundbreaking ceremony held March 15, 2019
- ✓ Mid-2019: Target to deliver first gas to power plant

San Juan, Puerto Rico Facility Renderings



La Paz LNG Import Terminal & Power Plant

LNG import terminal and 97MW gas turbine merchant power plant

Capex	Target First Gas	Committed Volumes
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\$132mm	1Q2020	~405,000GPD
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Projected Budget - \$132mm⁽¹²⁾



Major Milestones

- ✓ Generation license & interconnection agreement complete as of 4Q2018
- ✓ Construction permits expected 2Q2019
- ✓ 1Q2020: Target to deliver first gas

La Paz, Mexico Facility Renderings



Disclaimers

- IN GENERAL. This disclaimer applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the "Presentation."
- FORWARD-LOOKING STATEMENTS. Certain statements regarding New Fortress Energy LLC (together with its subsidiaries, "New Fortress Energy," "NFE," the "Company," "we" or "us") in this Presentation may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by the use of forward-looking words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "target," "goal," "projects," "contemplates" or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation, including statements regarding the expected capabilities and development of facilities, terminals and liquefiers, the quantity, pricing and other terms of future gas sales (including the results of our committed volumes and active sales discussion volumes), any targeted illustrative economics (including run-rate terminal cash flow), expected business and developments in 2019, (including but not limited to, our anticipated percentage of development of each project and its anticipated budget, progress toward or commissioning of the San Juan Facility, the La Paz terminal, the Pennsylvania Liquefier and the Jamalco CHP plant on a particular timeline, on a particular budget, or at all, and the ability to sign new contracts and convert letters of intent and other non-binding understandings into definitive contracts), our ability to develop and complete our terminals and facilities on our anticipated timeline and on our anticipated budget, and potential changes to the Company's capital structure are based upon our limited historical performance and on our current plans, estimates and expectations in light of information (including industry data) currently available to us. The inclusion of this forward-looking information should not be regarded as a representation by the Company or any other person that the future plans, estimates or expectations contemplated by us will be achieved. These statements are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond our control. NFE can give no assurance that its expectations regarding any forward-looking statements will be attained. Accordingly, you should not place undue reliance on any forward-looking statements made in this Presentation. For a discussion of some of the risks and important factors that could affect such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's previous public filings with the U.S. Securities and Exchange Commission (the "SEC"), which will be made available on the Company's website (www.newfortressenergy.com). In addition, new risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forward-looking statements speak only as of the date of this Presentation. NFE expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.
- PAST PERFORMANCE. Our operating history is limited and our past performance is not a reliable indicator of future results and should not be relied upon for any reason.
- ILLUSTRATIVE ECONOMICS: Illustrative economics (including run-rate terminal cash flow) are hypothetical value based on specified assumptions that are aspirational in nature rather than management's view of projected financial results. Actual results could differ materially and the hypothetical assumptions on which this illustrative data is based are subject to numerous risks and uncertainties.



Endnotes

- (1) “Committed Volumes” means our expected volumes to be sold to customers under binding contracts, non-binding letters of intent, non-binding memorandums of understanding or have been officially selected as the winning provider in a request for proposals or competitive bid process. We cannot assure you if or when we will enter into binding definitive agreements for the sales of volumes under non-binding letters of intent, non-binding memorandums of understanding or based on our selection as the winning provider under a request for proposals or competitive bid process. Some but not all of our contracts contain minimum volume commitments but our expected sales to customers under committed volumes is substantially in excess of such minimum volume commitments. Our near-term ability to sell these volumes is dependent on our customers’ continued willingness and ability to continue purchasing these volumes and to perform their obligations under their respective contracts. If any of our customers fails to perform its obligations under its contract, our operating results, cash flow and liquidity could be materially and adversely affected. References to committed volumes in the future and percentages of these volumes in the future should not be viewed as guidance or management’s view of the Company’s projected earnings, is not based on the Company’s historical operating results, which are limited, and does not purport to be an actual representation of our future economics. See the risk factors titled, “We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all”, “Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors” and “Our current ability to generate cash is substantially dependent upon the entry into and performance by customers under long-term contracts that we have entered into or will enter into in the near future, and we could be materially and adversely affected if any customer fails to perform its contractual obligations for any reason, including nonpayment and nonperformance, or if we fail to enter into such contracts at all” in our previous public filings and our forthcoming report on Form 10-K.
- (2) “Volumes in Discussion” or “In-Discussion Volumes” or similar words refer to expected volumes to be sold to customers for which (i) we are in active negotiations, (ii) there is a request for proposals or competitive bid process, or (iii) we anticipate a request for proposals or competitive bid process will soon be announced based on our discussions with the potential customer. We cannot assure you if or when we will enter into contracts for sales of additional volumes, the price at which we will be able to sell such volumes, or our costs to purchase, liquefy, deliver and sell such volumes. Some but not all of our contracts contain minimum volume commitments but our expected sales to customers under in-discussion volumes is substantially in excess of potential minimum volume commitments. References to these volumes and percentages of these volumes should not be viewed as guidance or management’s view of the Company’s projected earnings, is not based on the Company’s historical operating results, which are limited, and does not purport to be an actual representation of our future economics. See the risk factors titled, “We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all” and “Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors” in our previous public filings and our forthcoming report on Form 10-K.
- (3) “Development” or “In Development” means that we have taken steps and invested money to develop a facility, including procuring land rights and entitlements, negotiating or signing construction contracts, and undertaking active engineering, procurement and construction work. Today we have four downstream facilities in development: the Old Harbour Terminal, the San Juan Facility, the La Paz Terminal, and the Jamalco CHP Plant. We have one liquefier in Pennsylvania under development. We also have many small scale facilities in development for industrial and power customers. Our development projects are in various phases of progress, and there can be no assurance that we will continue progress on each development as we expect. There can be no assurance that we will be able to enter into the contracts required for the development of these facilities on commercially favorable terms or at all. If we are unable to enter into favorable contracts or to obtain the necessary regulatory and land use approvals on favorable terms, we may not be able to construct and operate these assets as expected, or at all. Additionally, the construction of facilities is inherently subject to the risks of cost overruns and delays. If we are unable to construct, commission and operate all of our facilities as expected, or, when and if constructed, they do not accomplish the goals described in this business update, or if we experience delays or cost overruns in construction, our business, operating results, cash flows and liquidity could be materially and adversely affected. See the risk factors titled, “We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all” and “Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors” in our previous public filings and our forthcoming report on Form 10-K.
- (4) “Run-Rate Terminal Cash Flow” means, as presented on an annualized basis, the volumes of LNG we aspire to be able to produce and deliver or sell, multiplied by the average price per unit at which we aspire to price LNG deliveries, including both fuel sales and capacity charges, or alternatively to sell on the spot market, less the cost per unit at which we aspire to produce and deliver such LNG, including the cost to (i) purchase natural gas, liquefy it, and transport it to one of our terminals or (ii) purchase LNG in strip cargos (before owner’s costs such as marketing and administrative costs, financing costs and contingencies). Run-rate terminal cash flow includes the expected margin for “committed volumes” (as defined in endnote 1). For committed volumes, we have assumed an average margin of \$3.23 per MMBtu, because we assume that (i) we continue to purchase gas at \$7.00 per MMBtu in strip cargos, (ii) our volumes increase over time as shown on slide 4, and (iii) the liquefaction facility and related infrastructure and supply chain to deliver LNG from Pennsylvania does not exist. Our current costs are higher than the costs we would need to achieve our net cash flow goals, and the primary driver for reducing these costs is the increased throughput which distributes fixed costs over a larger number of MMBtus sold. . References to these volumes, percentages of these volumes and run rate terminal cash flow related to these volumes should not be viewed as guidance or management’s view of the Company’s projected earnings, is not based on the Company’s historical operating results, which are limited, and does not purport to be an actual representation of our future economics. We cannot assure you if or when we will enter into contracts for sales of additional LNG, the price at which we will be able to sell such LNG, or our costs to produce and sell such LNG. Actual results could differ materially from the illustration and there can be no assurance we will achieve our goal. See the risk factors titled, “We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all”, “Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors” and “Our current ability to generate cash is substantially dependent upon the entry into and performance by customers under long-term contracts that we have entered into or will enter into in the near future, and we could be materially and adversely affected if any customer fails to perform its contractual obligations for any reason, including nonpayment and nonperformance, or if we fail to enter into such contracts at all” in our previous public filings and our forthcoming report on Form 10-K.



Endnotes

- (5) This illustrative range of run-rate terminal cash flow assumes (in addition to the assumptions underlying the run-rate terminal cash flow definition) that 25% to 50% of the volumes in discussion are converted to committed volumes. There can be no assurance that we will enter into contracts for any of our in-discussion volumes on commercially reasonable terms, or at all. Our current costs are higher than the costs we would need to achieve our goal. We cannot assure you if or when we will enter into contracts for sales of additional volumes, the price at which we will be able to sell such volumes, or our costs to purchase, liquefy, deliver and sell such volumes. References to these volumes and percentages of these volumes should not be viewed as guidance or management's view of the Company's projected earnings, is not based on the Company's historical operating results, which are limited, and does not purport to be an actual representation of our future economics. We cannot assure you if or when we will enter into contracts for sales of additional LNG, the price at which we will be able to sell such LNG, or our costs for such LNG. Actual results could differ materially from the illustration and there can be no assurance we will achieve our goal. See the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all", "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" and "Our current ability to generate cash is substantially dependent upon the entry into and performance by customers under long-term contracts that we have entered into or will enter into in the near future, and we could be materially and adversely affected if any customer fails to perform its contractual obligations for any reason, including nonpayment and nonperformance, or if we fail to enter into such contracts at all" in our previous public filings and our forthcoming report on Form 10-K.
- (6) "Total Opportunity" means the sum of committed volumes plus volumes in discussion.
- (7) References to "Operational" mean gas has been made available to our projects or that the project is in full commercial operations. Where gas has been made available but full commercial operations have not yet begun, full commercial operations will occur later than, and may occur substantially later than, the Operational date. We cannot assure you if or when such projects will reach the date of Operational status, or full commercial operations. Actual results could differ materially from the illustration and there can be no assurance we will achieve our goal. See the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all" and "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" in our previous public filings and our forthcoming report on Form 10-K.
- (8) "LOI" means we have signed a non-binding letter of intent, signed non-binding memorandum of understanding, or have been officially selected as the winning provider in a request for proposals or competitive bid process related to the referenced volumes. We cannot assure you if or when we will enter into binding definitive agreements for the sales of volumes under non-binding letters of intent, non-binding memorandums of understanding or based on our selection as the winning provider under a request for proposals or competitive bid process. For more information about these risks, see the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all", "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" and "Our current ability to generate cash is substantially dependent upon the entry into and performance by customers under long-term contracts that we have entered into or will enter into in the near future, and we could be materially and adversely affected if any customer fails to perform its contractual obligations for any reason, including nonpayment and nonperformance, or if we fail to enter into such contracts at all" in our previous public filings and our forthcoming report on Form 10-K.
- (9) "First Drop of LNG" or "First Gas" means the illustrative date on which gas may first be made available to our projects, including our facilities in development. Full commercial operations of such projects will occur later than, and may occur substantially later than, the First Drop of LNG or First Gas date. We cannot assure you if or when such projects will reach the date of delivery of the First Drop of LNG, delivery of First Gas, or full commercial operations. Actual results could differ materially from the illustration and there can be no assurance we will achieve our goal. See the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all" and "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" in our previous public filings and our forthcoming report on Form 10-K.
- (10) This illustrative range of run-rate terminal cash flow assumes (in addition to the assumptions underlying the run-rate terminal cash flow definition) that we source LNG from our own portfolio at a cost of approximately \$4.20 per MMBtu, instead of at a cost of approximately \$7.00 per MMBtu from the market. There can be no assurance that we will develop our Pennsylvania Liquefier on the illustrative timeline, the illustrative budget, or at all. Our development projects are in various phases of progress, and there can be no assurance that we will continue progress on each development as we expect. There can be no assurance that we will be able to enter into the contracts required for the development of these facilities on commercially favorable terms or at all. If we are unable to enter into favorable contracts or to obtain the necessary regulatory and land use approvals on favorable terms, we may not be able to construct and operate these assets as expected, or at all. Additionally, the construction of facilities is inherently subject to the risks of cost overruns and delays. If we are unable to construct, commission and operate all of our facilities as expected, or, when and if constructed, they do not accomplish the goals described in this business update, or if we experience delays or cost overruns in construction, our business, operating results, cash flows and liquidity could be materially and adversely affected. See the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all" and "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" in our previous public filings and our forthcoming report on Form 10-K.



Endnotes

- (11) This number represents our estimate of the capital expenditure as at the referenced date for each of these development projects, and includes our internal estimates, particularly from recent periods. In the case of Old Harbour, these amounts exclude certain improvements made to the facilities of the public utility. In the case of La Paz, these amounts exclude certain other commitments related to the project, including value added tax. Such amounts and estimates may be adjusted in the future based on our actual capital expenditure over such periods. We can make no assurances as to the accuracy or completeness of such amounts and estimates.
- (12) This number represents the capital expenditure that we estimate the referenced development project will require in order to reach operational status or full commercial operations. Such capital expenditure is an estimate based on our contracts for each development project, negotiations in progress for the work related to such development project, and our experience developing other similar projects. There can be no assurance that each development project will be developed on the estimated capital expenditure schedule or at all. The development and construction of facilities is inherently subject to the risks of cost overruns and delays. If we are unable to develop, construct, commission and operate all of our facilities as expected, or, when and if constructed, they do not accomplish the goals described in this business update, or if we experience delays or cost overruns in construction, our business, operating results, cash flows and liquidity could be materially and adversely affected. See the risk factors titled, "We have not yet completed contracting, construction and commissioning of all of our Terminals and Liquefaction Facilities. There can be no assurance that our Terminals and Liquefaction Facilities will operate as expected, or at all", and "Our ability to implement our business strategy may be materially and adversely affected by many known and unknown factors" in our previous public filings and our forthcoming report on Form 10-K.
- (13) The phrases "on time" and "at budget" refer to our internal evaluations of our projects expected and actual timeline and expected and actual budget. They refer to completing certain stages of projects within a timeframe and within a spectrum of budget parameters that, when taken as a whole, are substantially consistent with our business model. To the extent that projects are still under development, we can make no assurance that such projects are still on track within the timeline and budget parameters we have established.

