



September 2022 Investor Presentation



Forward-Looking / Cautionary Statements

This presentation, including any oral statements made regarding the contents of this presentation, contains forward-looking statements as defined under Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, that address activities that Laredo Petroleum, Inc. (together with its subsidiaries, the “Company”, “Laredo” or “LPI”) assumes, plans, expects, believes, intends, projects, indicates, enables, transforms, estimates or anticipates (and other similar expressions) will, should or may occur in the future are forward-looking statements. The forward-looking statements are based on management’s current belief, based on currently available information, as to the outcome and timing of future events. Such statements are not guarantees of future performance and involve risks, assumptions and uncertainties.

General risks relating to Laredo include, but are not limited to, the decline in prices of oil, natural gas liquids and natural gas and the related impact to financial statements as a result of asset impairments and revisions to reserve estimates, the ability of the Company to execute its strategies, including its ability to successfully identify and consummate strategic acquisitions at purchase prices that are accretive to its financial results and to successfully integrate acquired businesses, assets and properties, oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries and other producing countries (“OPEC+”), the outbreak of disease, such as the coronavirus (“COVID-19”) pandemic, and any related government policies and actions, changes in domestic and global production, supply and demand for commodities, including as a result of the COVID-19 pandemic, actions by OPEC+ and the Russian-Ukrainian military conflict, long-term performance of wells, drilling and operating risks, the increase in service and supply costs, including as a result of inflationary pressures, tariffs on steel, pipeline transportation and storage constraints in the Permian Basin, the possibility of production curtailment, hedging activities, the impacts of severe weather, including the freezing of wells and pipelines in the Permian Basin due to cold weather, possible impacts of litigation and regulations, the impact of the Company’s transactions, if any, with its securities from time to time, the impact of new laws and regulations, including those regarding the use of hydraulic fracturing, the impact of new environmental, health and safety requirements applicable to the Company’s business activities, the possibility of the elimination of federal income tax deductions for oil and gas exploration and development and other factors, including those and other risks described in its Annual Report on Form 10-K for the year ended December 31, 2021, and those set forth from time to time in other filings with the Securities and Exchange Commission (“SEC”). These documents are available through Laredo’s website at www.laredopetro.com under the tab “Investor Relations” or through the SEC’s Electronic Data Gathering and Analysis Retrieval System at www.sec.gov. Any of these factors could cause Laredo’s actual results and plans to differ materially from those in the forward-looking statements. Therefore, Laredo can give no assurance that its future results will be as estimated.





Any forward-looking statement speaks only as of the date on which such statement is made. Laredo does not intend to, and disclaims any obligation to, correct, update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

The SEC generally permits oil and natural gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions, and certain probable and possible reserves that meet the SEC’s definitions for such terms. In this presentation, the Company may use the terms “resource potential,” “resource play,” “estimated ultimate recovery,” or “EURs,” “type curve” and “standardized measure,” each of which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. These terms refer to the Company’s internal estimates of unbooked hydrocarbon quantities that may be potentially discovered through exploratory drilling or recovered with additional drilling or recovery techniques. “Resource potential” is used by the Company to refer to the estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play potentially supporting numerous drilling locations. A “resource play” is a term used by the Company to describe an accumulation of hydrocarbons known to exist over a large areal expanse and/or thick vertical section potentially supporting numerous drilling locations, which, when compared to a conventional play, typically has a lower geological and/or commercial development risk. “EURs” are based on the Company’s previous operating experience in a given area and publicly available information relating to the operations of producers who are conducting operations in these areas. Unbooked resource potential and “EURs” do not constitute reserves within the meaning of the Society of Petroleum Engineer’s Petroleum Resource Management System or SEC rules and do not include any proved reserves. Actual quantities of reserves that may be ultimately recovered from the Company’s interests may differ substantially from those presented herein. Factors affecting ultimate recovery include the scope of the Company’s ongoing drilling program, which will be directly affected by the availability of capital, decreases in oil, natural gas liquids and natural gas prices, well spacing, drilling and production costs, availability and cost of drilling services and equipment, lease expirations, transportation constraints, regulatory approvals, negative revisions to reserve estimates and other factors, as well as actual drilling results, including geological and mechanical factors affecting recovery rates. “EURs” from reserves may change significantly as development of the Company’s core assets provides additional data. In addition, the Company’s production forecasts and expectations for future periods are dependent upon many assumptions, including estimates of production decline rates from existing wells and the undertaking and outcome of future drilling activity, which may be affected by significant commodity price declines or drilling cost increases. “Type curve” refers to a production profile of a well, or a particular category of wells, for a specific play and/or area. The “standardized measure” of discounted future new cash flows is calculated in accordance with SEC regulations and a discount rate of 10%. Actual results may vary considerably and should not be considered to represent the fair market value of the Company’s proved reserves.

This presentation includes financial measures that are not in accordance with generally accepted accounting principles (“GAAP”), such as Consolidated EBITDAX and Free Cash Flow. While management believes that such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. For definitions of such non-GAAP financial measures, please see the Appendix.

Unless otherwise specified, references to “average sales price” refer to average sales price excluding the effects of the Company’s derivative transactions. All amounts, dollars and percentages presented in this presentation are rounded and therefore approximate.

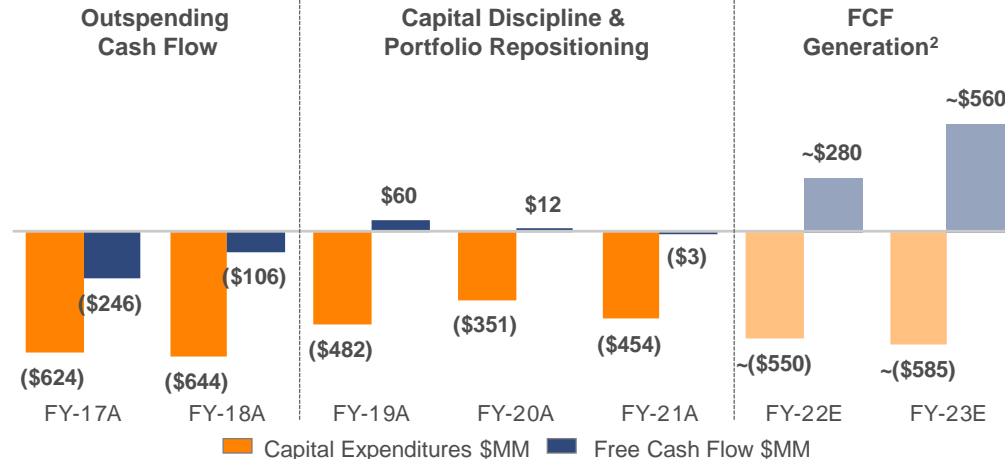
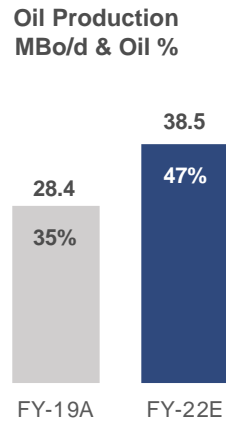
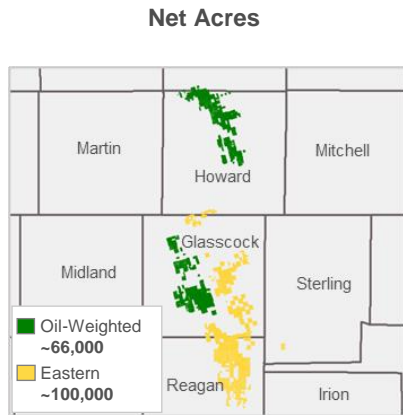
Multi-Year Strategic Transformation Yields a “New” Laredo

<h2>New Leadership</h2> 	<h2>New Strategy</h2> 	<h2>New Assets</h2> 	<h2>New Capabilities</h2> 
<ul style="list-style-type: none"> Hired key leadership roles including CEO, CFO, Chief Sustainability Officer and Chief Technology Officer Refreshed 80% of Board over the past three years Board is 60% diverse based on race/gender Separated Chairman and CEO roles 	<ul style="list-style-type: none"> Maximize Free Cash Flow¹ Optimize capital structure through debt and leverage reductions Return of capital to shareholders Advance sustainability 	<ul style="list-style-type: none"> Added ~57,000 oil-weighted net acres in the Midland Basin ~8 years of inventory primarily across Howard County and western Glasscock County Strong proved reserve base Broad portfolio of digital solutions 	<ul style="list-style-type: none"> Low-cost, efficient and safe operations Optimizing production through digital and innovative solutions Reducing emissions and flaring Local philanthropy and community engagement Committed to diversity and inclusion

-  **Expanded Inventory**
-  **Shifted Commodity Mix**
-  **Reduced Leverage**
-  **Balanced Investment & Capital Discipline**
-  **Generating Free Cash Flow¹**

Portfolio Repositioning 2019 - 2021

Return of Capital 2022+



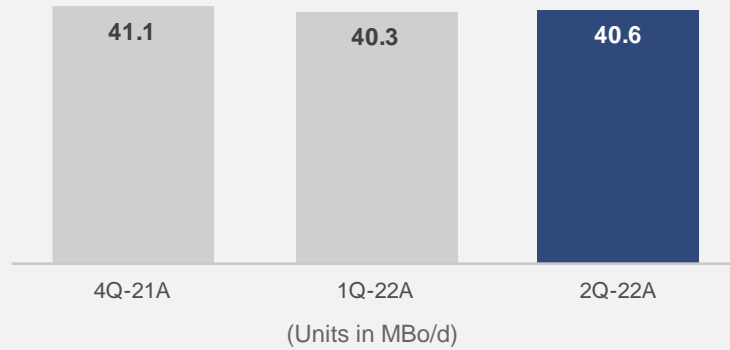
~\$200MM
Stock Repurchase Target

~\$700MM
Debt Reduction Target 2022-2023

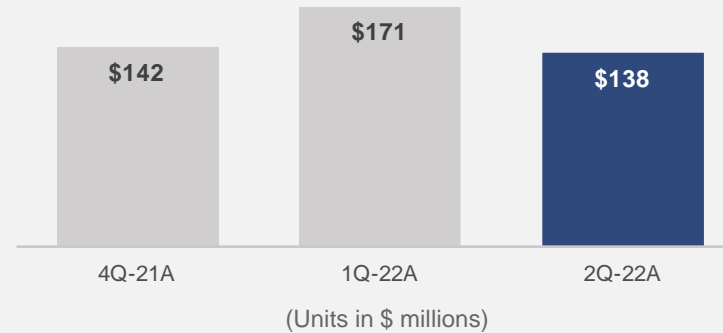
¹See Appendix for definitions of non-GAAP financial measures; ²Assumes 2022 WTI oil price / HH gas price of \$100 / \$7.00 (1H-22 actualized) and 2023 WTI oil price / HH gas price of \$90 / \$5.65

Executing the Plan

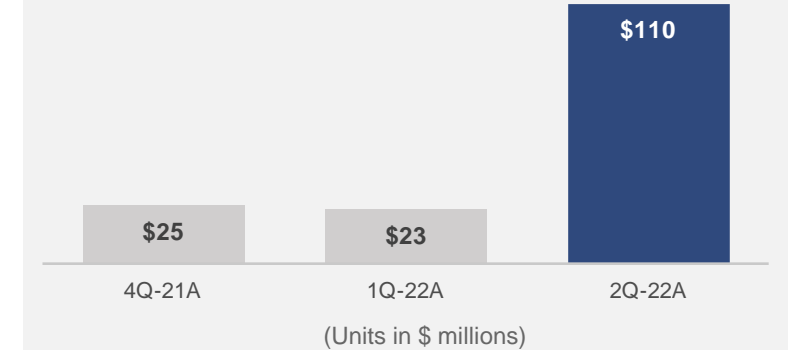
✓ Oil Production



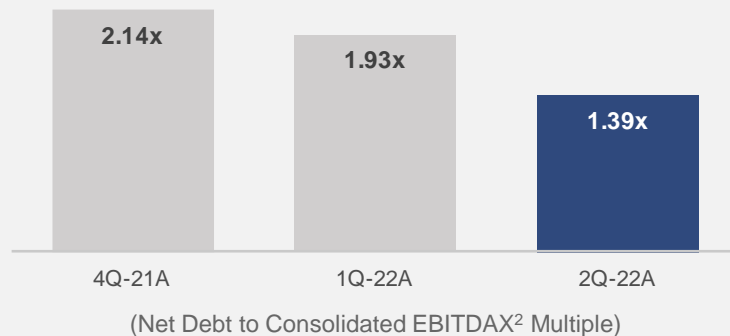
✓ Capital Discipline¹



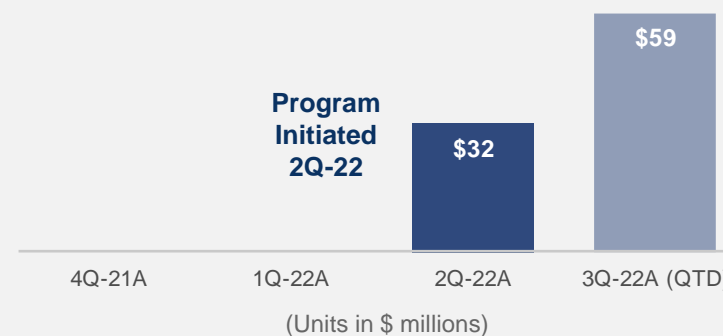
✓ Free Cash Flow²



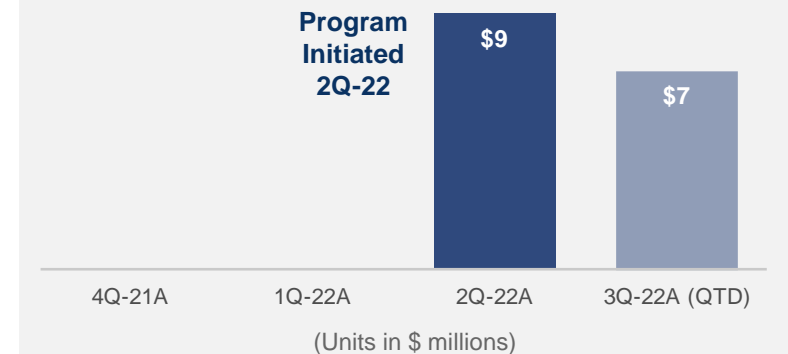
✓ Deleveraging



✓ Repurchasing Debt³



✓ Repurchasing Shares³



Strong Performance in North Howard Driving 2H-22 and FY-23 Expectations

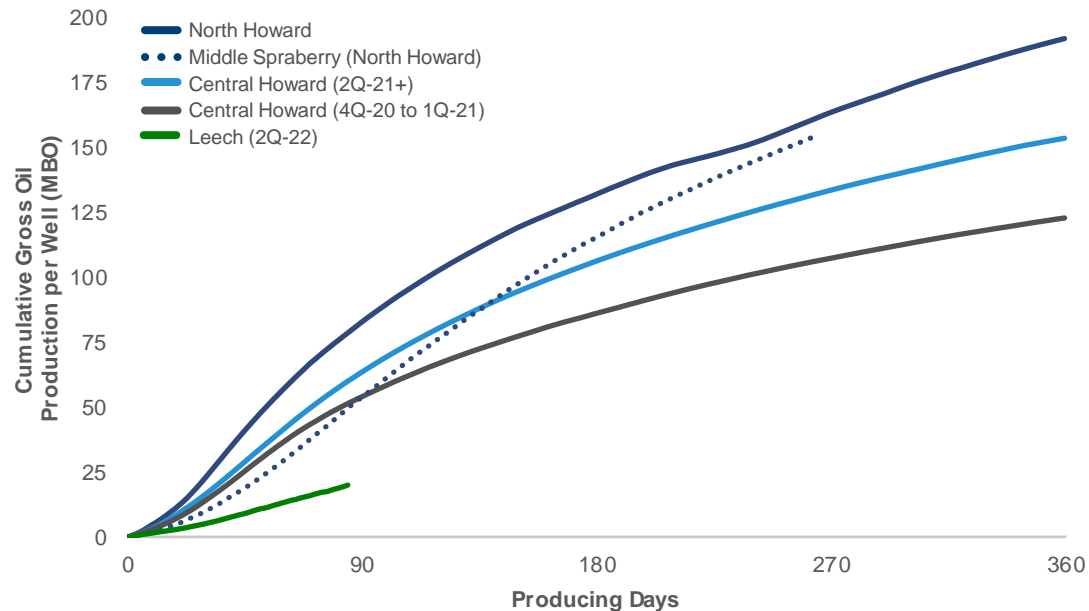
North Howard Development

- 100% of 2H-22 and 92% of FY-23 TIL's
- Oil production outperforming Central Howard by ~25%
- Expected to generate ~60% of FY-23 oil production
- Middle Sprayberry continuing to outperform expectations with nine wells set to turn-in-line during 2023

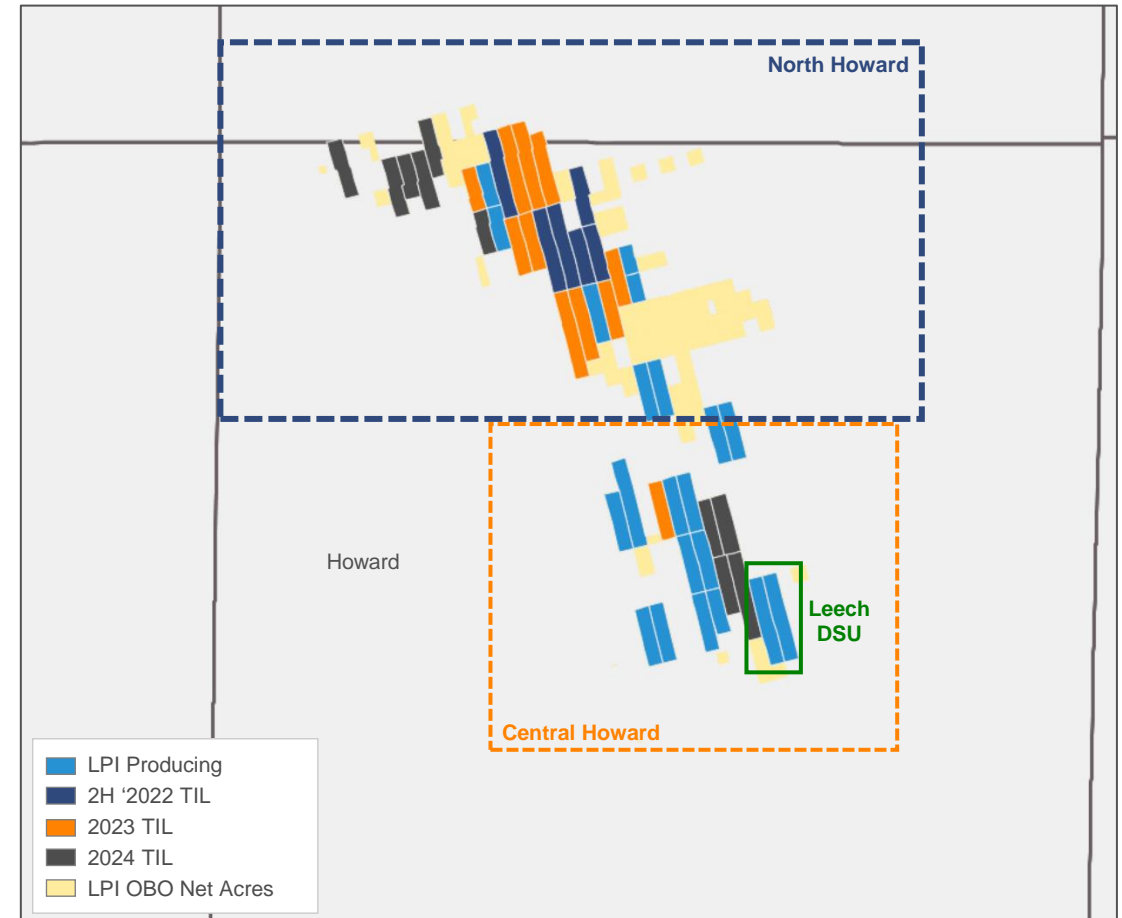
Central Howard Development

- ~80% of Central Howard developed; 23 remaining locations in three DSUs
- Scheduled TIL's: Five in FY-23 and 18 in FY-24

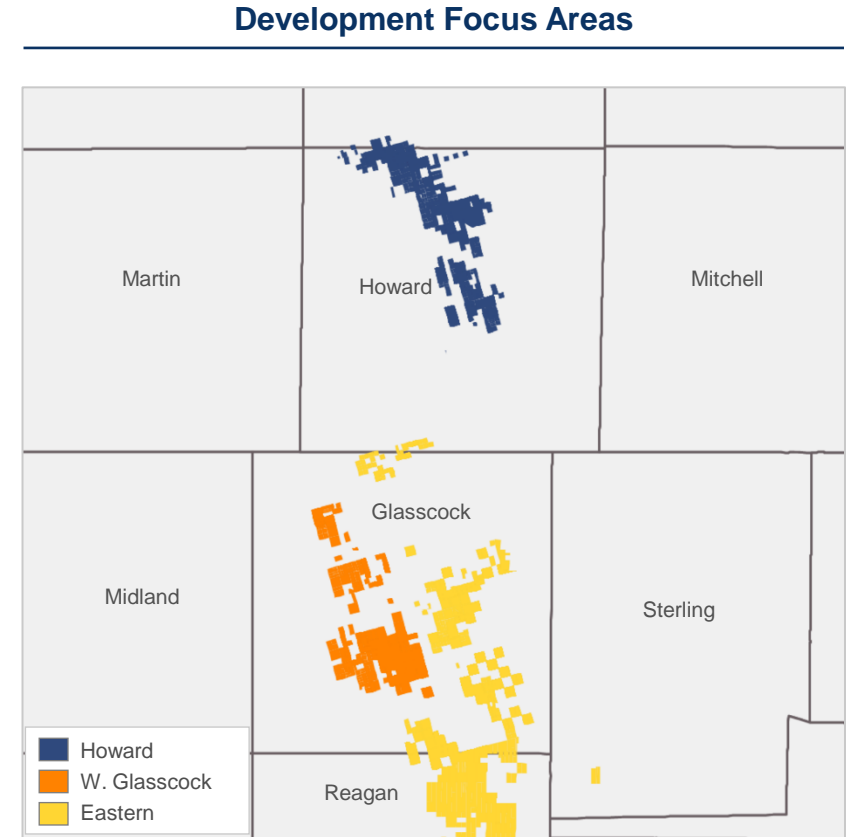
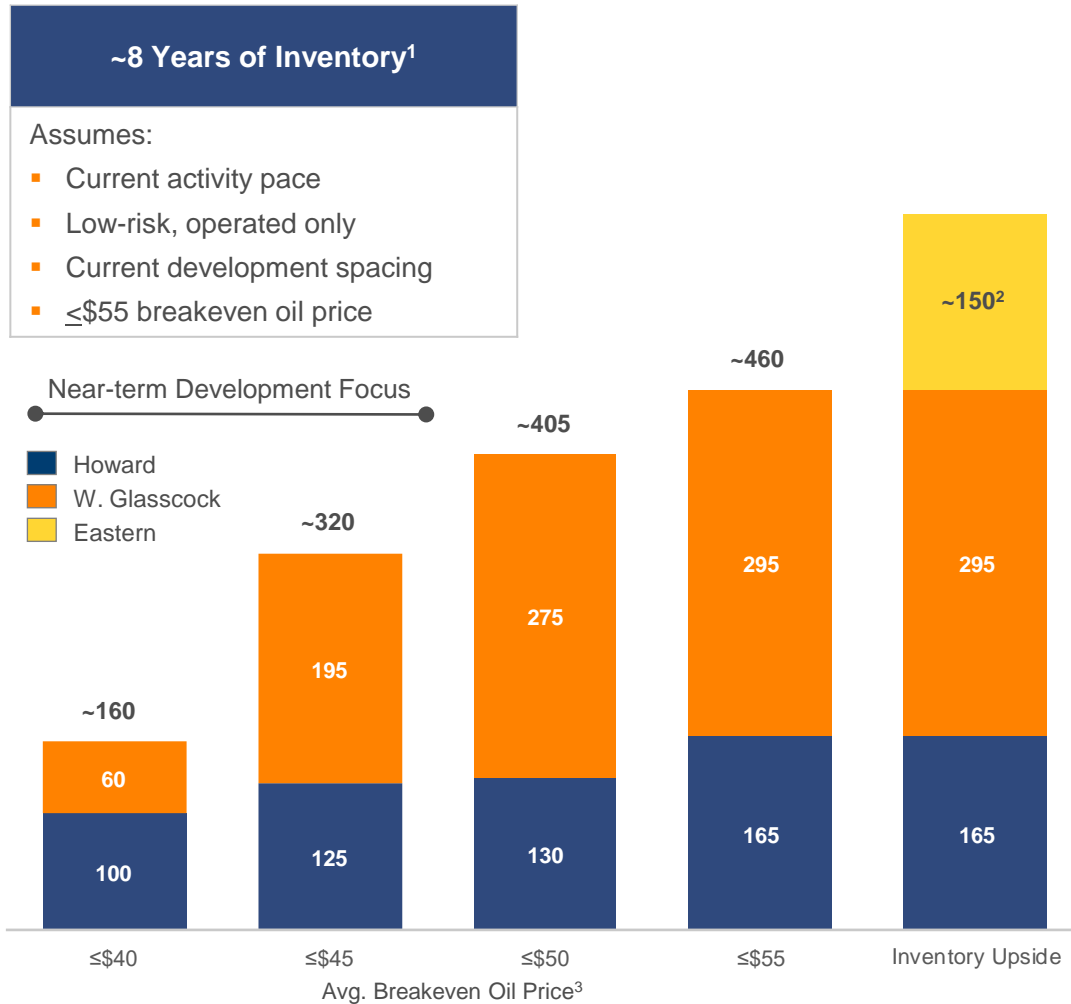
Average Well Performance²



Development Program in 2H-22 & FY-23 Primarily Focused on North Howard



Low Breakeven Oil Inventory Underpins Sustainable Free Cash Flow Generation



¹Gross operated location as of January 2022 (adjusted for 2021 completions)

²Locations may require the formation of drilling units to develop

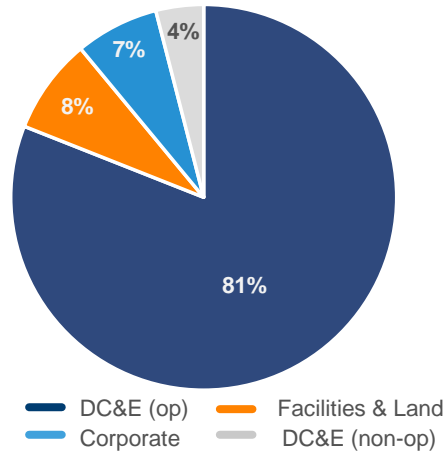
³Flat oil price needed to achieve 10% IRR assuming gas price at 20:1 ratio

Disciplined, Efficient Capital Program Maintains Prior Year Activity Levels

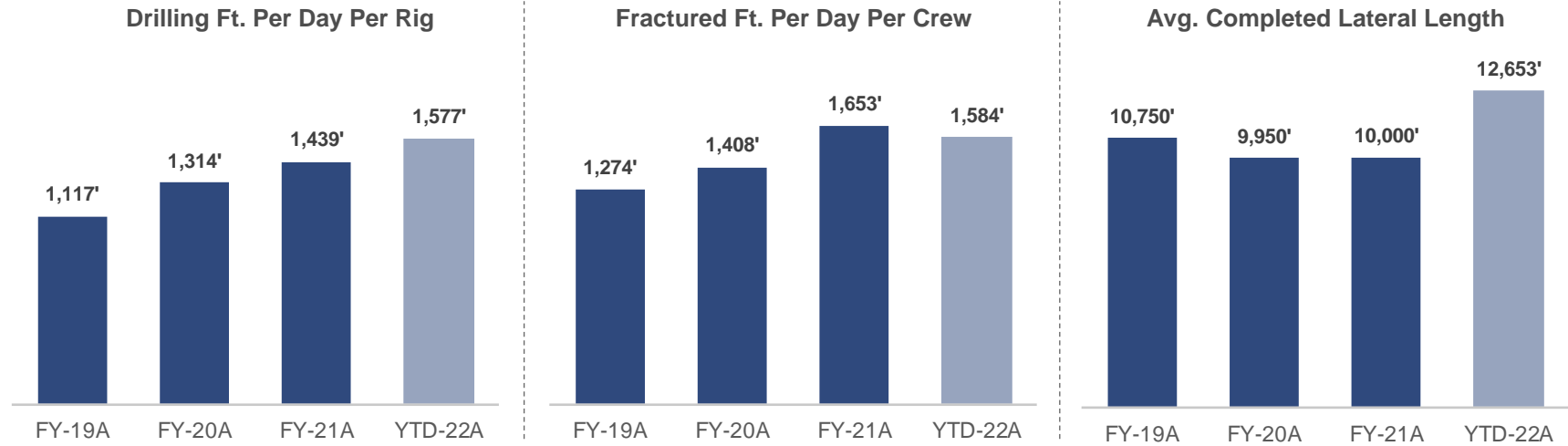
2022E Capital Program

	FY-22 Guidance
Capital Expenditures (\$MM)	~\$550
Avg. Rig Count (Op)	~2.3
Avg. Frac Crews (Op)	~1.2
Spuds	65 Gross (62.9 Net)
Completions	55 Gross (53.1 Net)
Turn-in-Lines	55 Gross (53.1 Net)
Production (MBOE/d)	82.0 – 83.5
Oil Production (MBO/d)	38.0 – 39.0

Capital Expenditures by Category



Continuous Improvement Drives Capital Efficient Drilling and Completion Program



Company Owned Sand Mine Reduces Well Costs and Protects Against Inflation

>\$400K Per Well Savings¹ **~4 Yrs.** Current Sand Inventory²

- Located on Laredo owned surface acreage
- Operated by a third party
- Reduces emissions by:
 - Elimination of truck traffic
 - Utilization of wet sand



Free Cash Flow Driving Return of Capital and Debt Reductions

2022-23 Debt Reduction Target

~\$700 million

Two-Year Stock Repurchase Program through May 27, 2024

~\$200 million

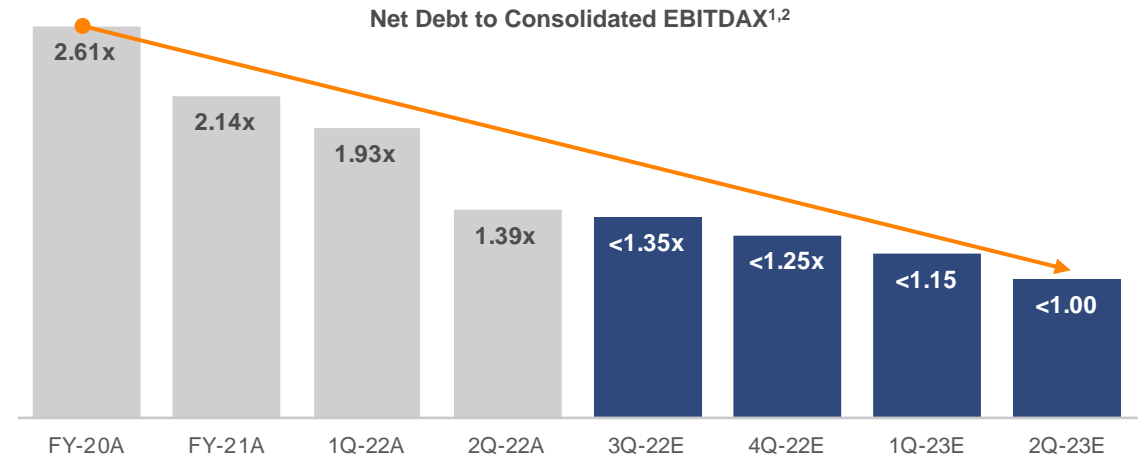
2Q-23E Net Debt to Consolidated EBITDAX^{1,2}

<1.0x Target

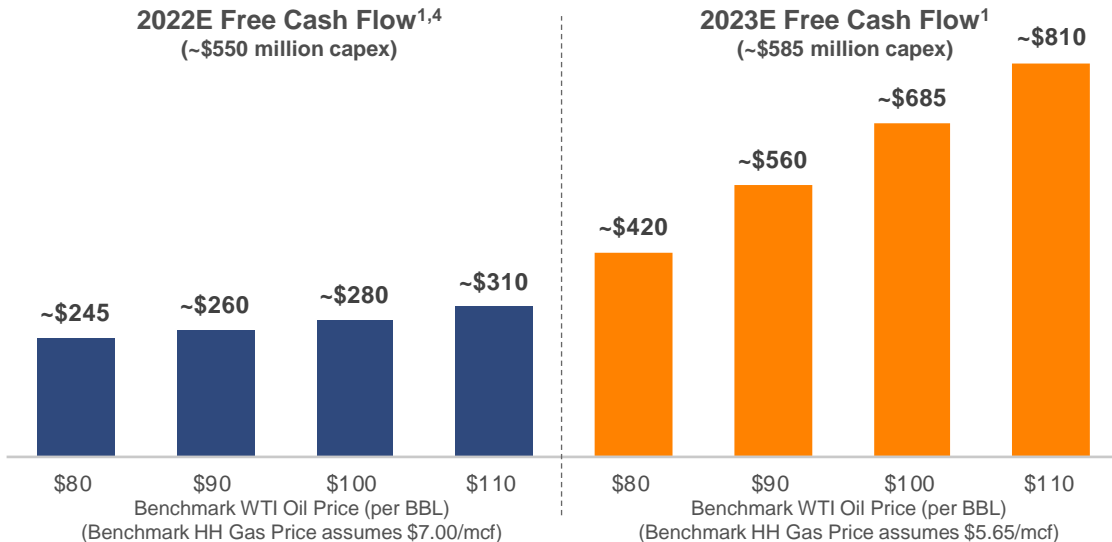
Current Liquidity³

~\$1.1 billion

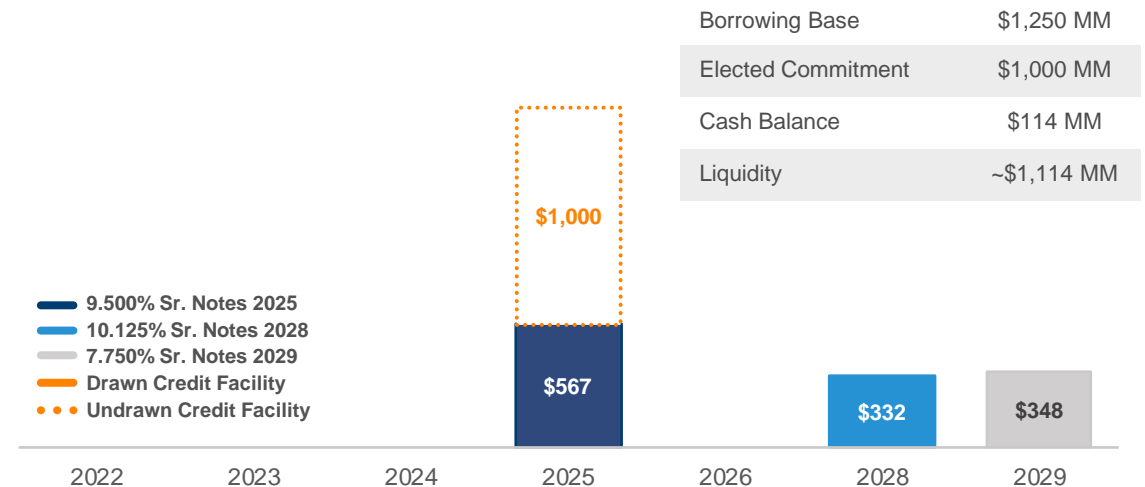
Rapidly Deleveraging through Free Cash Flow¹ Generation



Free Cash Flow¹ Sensitivities - \$MM



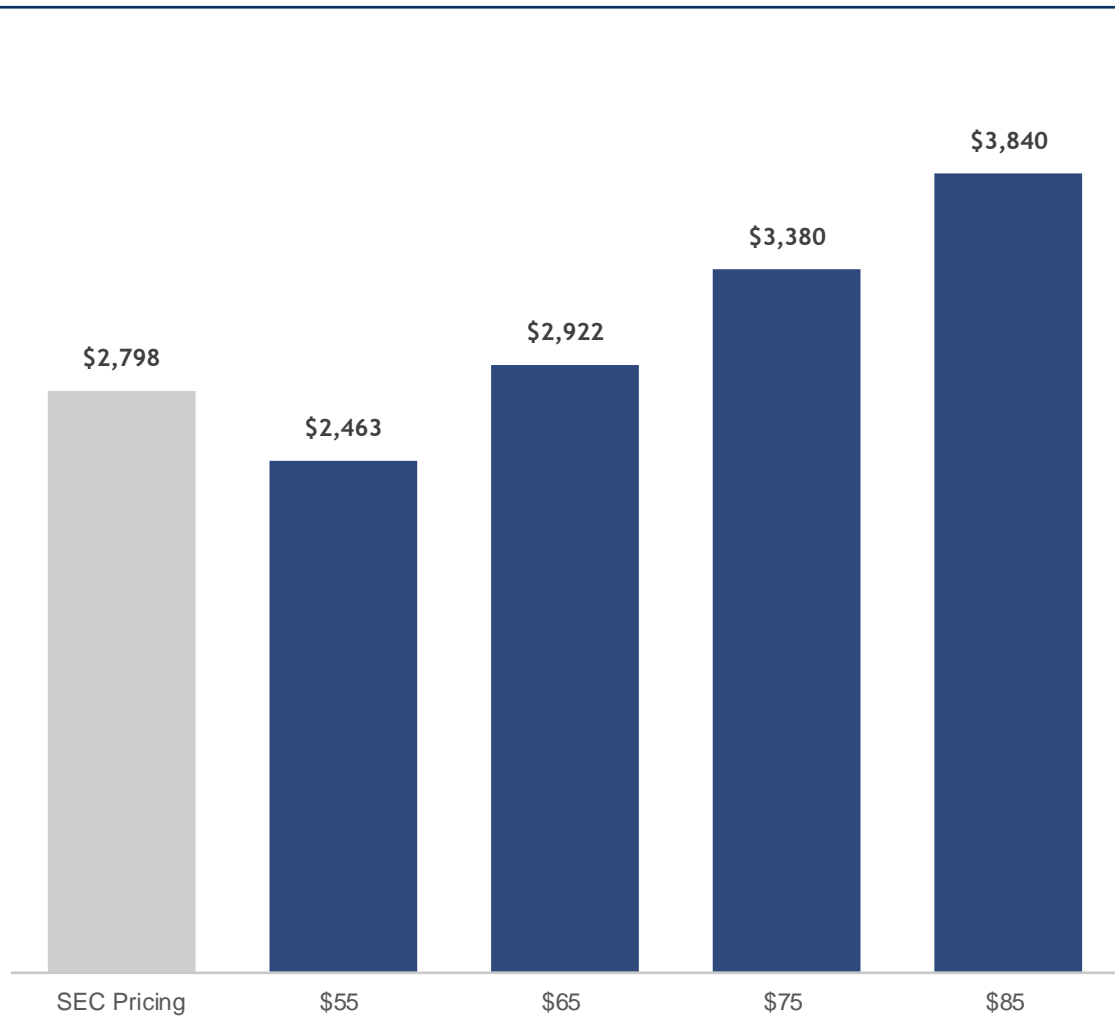
Current Debt Maturity Profile³



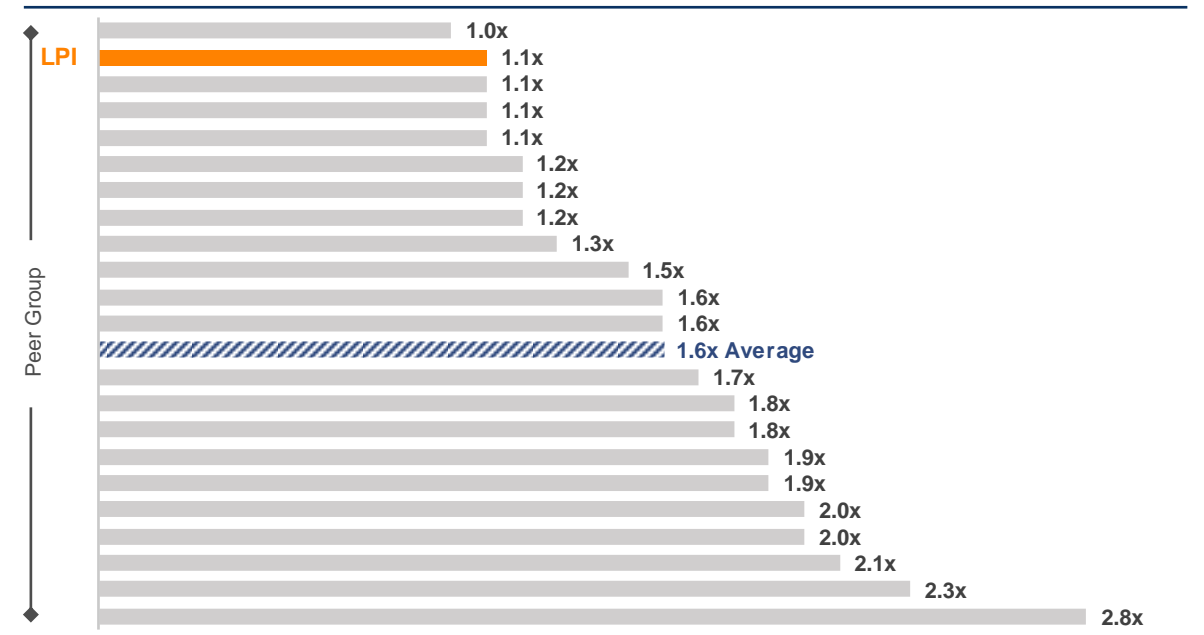
Borrowing Base	\$1,250 MM
Elected Commitment	\$1,000 MM
Cash Balance	\$114 MM
Liquidity	~\$1,114 MM

Significant Upside Potential Supported by Strong Reserves and Cash Flow

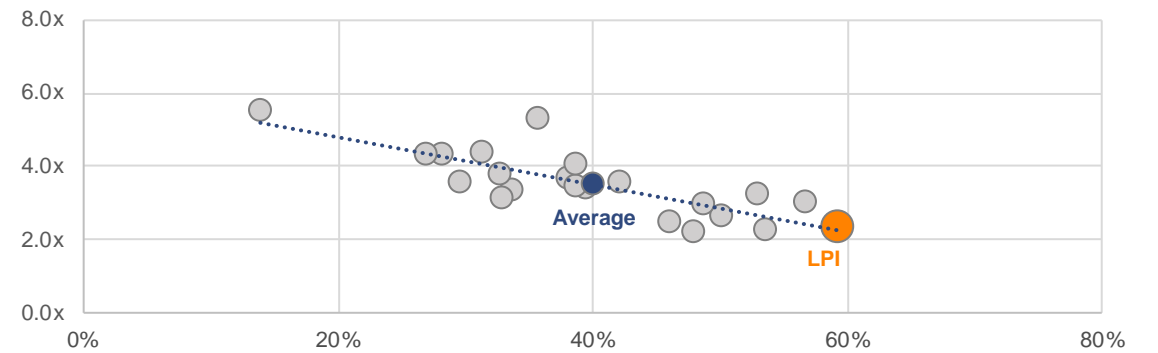
PV-10^{1,2} Proven Developed Producing Reserve Value Sensitivity - \$MM



Current Adj. Enterprise Value / PDP – Peer Comparison^{3,5}



EV / EBITDA vs. 2-Year FCF Yield – Peer Comparison^{4,5}



¹See Appendix for definitions of non-GAAP financial measures; ²SEC pricing \$63 benchmark oil and \$3.35 benchmark gas / YE-21 reserves; ³Source Capital One Research as of 7/27/2022
⁴Source JP Morgan Research as of 7/28/2022; ⁵Peer Group (PXD, CTRA, DVN, EOG, HES, CPE, SM, MRO, RRC, CLR, FANG, MTDR, AR, CNX, EQT, PDCE, APA, CHK, MUR, SWN, OVV)

Compelling Investment Opportunity





Appendix

2H-22 & FY-22 GUIDANCE

Guidance

	3Q-22	4Q-22	FY-22
Production:	-	-	-
Total Production (MBOE/D)	78.5 – 81.5	77.5 – 80.5	82.0 – 83.5
Crude Oil Production (MBO/d)	35.5 – 37.5	35.5 – 37.5	38.0 – 39.0
Incurred Capital Expenditures (\$MM):	~\$120	~\$120	~\$550
Average Sales Price Realizations (excluding derivatives):	-	-	-
Crude Oil (% of WTI)	103%	-	-
Natural Gas Liquids (% of WTI)	31%	-	-
Natural Gas (% of Henry Hub)	72%	-	-
Net Settlements Received (Paid) for Matured Commodity Derivatives (\$MM):	-	-	-
Crude Oil (\$MM)	(\$100)	-	-
Natural Gas Liquids (\$MM)	(\$12)	-	-
Natural Gas (\$MM)	(\$30)	-	-
Operating Costs & Expenses (\$/BOE):	-	-	-
Lease Operating Expenses	\$5.70	-	-
Production & Ad Valorem Taxes (% of Oil, NGL & Natural Gas Revenues)	7.0%	-	-
Transportation and Marketing Expenses	\$1.75	-	-
General and Administrative Expenses (excluding LTIP)	\$1.80	-	-
General and Administrative Expenses (LTIP Cash)	\$0.40	-	-
General and Administrative Expenses (LTIP Non-Cash)	\$0.30	-	-
Depletion, Depreciation and Amortization	\$10.25	-	-

Commodity Prices Used for 3Q-22

	Jul-22	Aug-22	Sep-22	3Q-22 Avg.
Crude Oil:	-	-	-	-
WTI NYMEX (\$/BBO)	\$99.39	\$98.05	\$96.20	\$97.90
Brent ICE (\$/BBO)	\$104.84	\$103.86	\$101.36	\$103.38
Natural Gas:	-	-	-	-
Henry Hub (\$/MMBTU)	\$6.55	\$8.69	\$8.23	\$7.82
Waha (\$/MMBTU)	\$5.62	\$7.92	\$7.34	\$6.96
Natural Gas Liquids:	-	-	-	-
C2 (\$/BBL)	\$24.15	\$24.99	\$24.57	\$24.57
C3 (\$/BBL)	\$48.09	\$48.56	\$48.35	\$48.34
IC4 (\$/BBL)	\$64.43	\$57.80	\$57.44	\$59.92
NC4 (\$/BBL)	\$53.89	\$54.39	\$54.50	\$54.25
C5+ (\$/BBL)	\$79.10	\$77.81	\$77.86	\$78.26
Composite (\$/BBL) ¹	\$42.57	\$42.80	\$42.56	\$42.64

Note: Supports average sales price realization and derivatives guidance

Active Hedge Program to Protect Free Cash Flow

<i>(Volume in MBO; Price in \$/BBO)</i>	Q3-22	Q4-22	2H-22	Q1-23	Q2-23	Q3-23	Q4-23	FY-23
Brent Swaps	1,040	1,040	2,079	-	-	-	-	-
WTD Price	\$48.34	\$48.34	\$48.34	-	-	-	-	-
Brent Collars	391	391	782	-	-	-	-	-
WTD Floor Price	\$56.65	\$56.65	\$56.65	-	-	-	-	-
WTD Ceiling Price	\$65.44	\$65.44	\$65.44	-	-	-	-	-
WTI Swaps	92	92	184	-	-	-	-	-
WTD Price	\$64.40	\$64.40	\$64.40	-	-	-	-	-
WTI Collars	1,408	1,408	2,815	1,620	1,638	552	552	4,362
WTD Floor Price	\$72.65	\$72.65	\$72.65	\$67.22	\$67.22	\$70.00	\$70.00	\$67.93
WTD Ceiling Price	\$86.54	\$86.54	\$86.54	\$81.50	\$81.50	\$87.02	\$87.02	\$82.89
Total Swaps/Collars	2,930	2,930	5,860	1,620	1,638	552	552	4,362
WTD Floor Price	\$61.63	\$61.63	\$61.63	\$67.22	\$67.22	\$70.00	\$70.00	\$67.93

<i>(Volume in MBBL; Price in \$/BBL)</i>	Q3-22	Q4-22	2H-22	Q1-23	Q2-23	Q3-23	Q4-23	FY-23
Ethane Swaps	386	386	773	-	-	-	-	-
WTD Price	\$11.42	\$11.42	\$11.42	-	-	-	-	-
Propane Swaps	294	294	589	-	-	-	-	-
WTD Price	\$35.91	\$35.91	\$35.91	-	-	-	-	-
Butane Swaps	92	92	184	-	-	-	-	-
WTD Price	\$41.58	\$41.58	\$41.58	-	-	-	-	-
Isobutane Swaps	28	28	55	-	-	-	-	-
WTD Price	\$42.00	\$42.00	\$42.00	-	-	-	-	-
Pentane Swaps	92	92	184	-	-	-	-	-
WTD Price	\$60.65	\$60.65	\$60.65	-	-	-	-	-

<i>(Volume in MMBTU; Price in \$/MMBTU)</i>	Q3-22	Q4-22	2H-22	Q1-23	Q2-23	Q3-23	Q4-23	FY-23
Henry Hub Swaps	920,000	920,000	1,840,000	-	-	-	-	-
WTD Price	\$2.73	\$2.73	\$2.73	-	-	-	-	-
Henry Hub Collars	7,360,000	7,360,000	14,720,000	6,300,000	6,370,000	6,440,000	6,440,000	25,550,000
WTD Floor Price	\$3.09	\$3.09	\$3.09	\$4.14	\$4.14	\$4.14	\$4.14	\$4.14
WTD Ceiling Price	\$3.84	\$3.84	\$3.84	\$8.43	\$8.43	\$8.43	\$8.43	\$8.43
Total Henry Hub Swaps/Collars	8,280,000	8,280,000	16,560,000	6,300,000	6,370,000	6,440,000	6,440,000	25,550,000
WTD Floor Price	\$3.05	\$3.05	\$3.05	\$4.14	\$4.14	\$4.14	\$4.14	\$4.14
Waha Basis Swaps	7,314,000	7,314,000	14,628,000	6,300,000	6,370,000	6,440,000	6,440,000	25,550,000
WTD Price	(\$0.36)	(\$0.36)	(\$0.36)	(\$1.65)	(\$1.65)	(\$1.65)	(\$1.65)	(\$1.65)

Systematic Plan to Achieve Emissions Reductions


Targets for 2025



Zero routine flaring

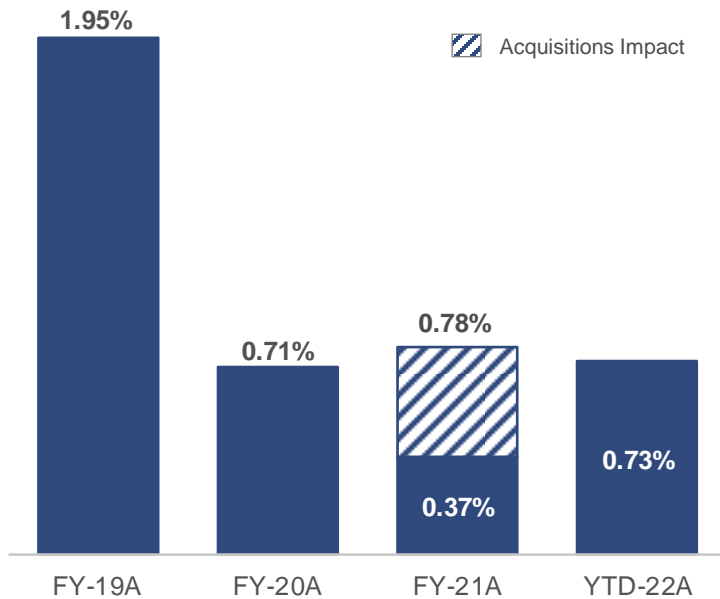


<12.5 mtCO₂e / MBOE

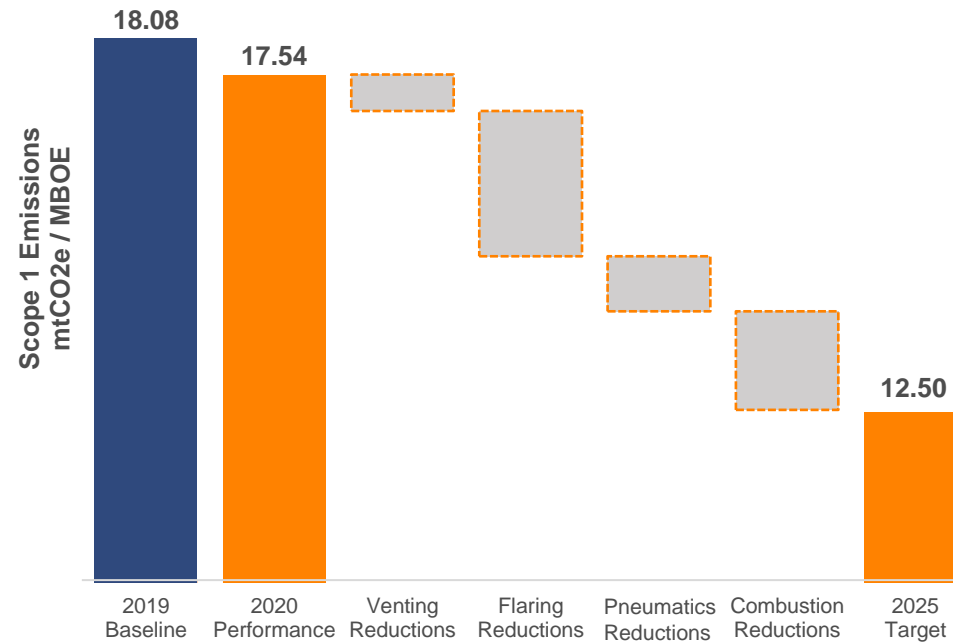


<0.20% methane emissions^{1,2}

Percentage of Produced Natural Gas Flared / Vented



Defined Scope 1 Emissions Reduction Plan



PROJECT
CANARY
TrustWell™ Certification

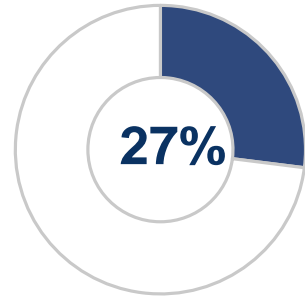
- First Permian operator to receive TrustWell™ responsibly sourced certification
- Gold certification awarded for production from 73 horizontal wells representing ~31,500 BOEPD of gross operated production in the certification area
- Uniquely positioned among Permian Basin operators to benefit as premium markets are developed for certified responsibly sourced production

Corporate and Community Responsibility

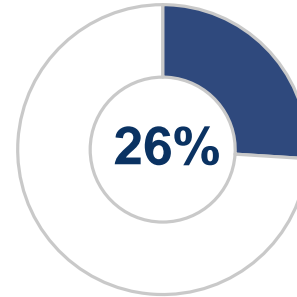
Diversity and Inclusion Efforts¹

EEO-1 Data

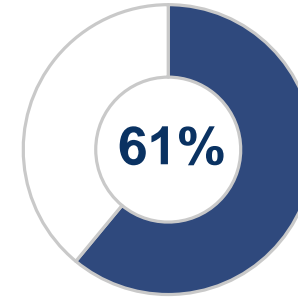
Disclosed in Company's 2021 ESG & Climate Risk Report



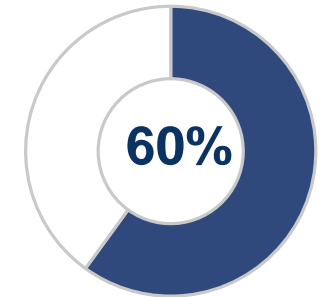
Women in Workforce



Minorities in Workforce



Women and/or Minorities in Professional-or-higher Roles



Female and Minority Directors²

Local and Impactful Philanthropy

>\$820,000

Total amount donated since 2019 to improve our local communities¹



Supplemental Non-GAAP Financial Measures

Consolidated EBITDAX (Credit Agreement Calculation Unaudited)

Consolidated EBITDAX is a non-GAAP financial measure defined in the Company's Senior Secured Credit Facility as net income or loss (GAAP) plus adjustments for extraordinary gains (or losses), non-cash recurring gains (or losses), depletion, depreciation and amortization expense, interest expense, any provisions for (or benefit from) income or franchise taxes, exploration expenses and other non-cash charges. Consolidated EBITDAX is used by the Company's management for various purposes, including as a measure of operating performance and compliance under the Company's Senior Secured Credit Facility. Additional information on the calculation of Consolidate EBITDAX can be found in the Company's Eighth Amendment to the Senior Secured Credit Facility as filed with the SEC on April 19, 2022.

The following table presents a reconciliation of net income (loss) (GAAP) to Consolidated EBITDAX (non-GAAP) for the periods presented:

<i>(in thousands, unaudited)</i>	Three months ended,			
	6/30/2022	3/31/2022	12/31/2021	9/30/2021
Net Income (loss)	\$262,546	(\$86,781)	\$216,276	\$136,832
Plus:				
Share-settled equity-based compensation, net	2,604	2,053	2,066	1,811
Depletion, depreciation and amortization	78,135	73,492	74,592	62,678
Mark-to-market on derivatives:				
(Gain) loss on derivatives, net	65,927	325,816	(15,372)	96,240
Settlements paid for matured derivatives, net	(172,454)	(125,370)	(129,361)	(92,726)
Accretion expense	973	1,019	1,026	906
(Gain) loss on sale of oil and natural gas properties, net	-	-	-	(95,223)
(Gain) loss on disposal of assets, net	(38)	260	8,903	22
Interest expense	32,807	32,477	31,163	30,406
Loss on extinguished of debt, net	798	-	-	-
Income tax (benefit) expense	7,092	(877)	3,052	2,677
Consolidated EBITDAX (non-GAAP)	\$278,390	\$222,089	\$192,345	\$143,623

Supplemental Non-GAAP Financial Measures

PV-10 (Unaudited)

PV-10 is a non-GAAP financial measure that is derived from the standardized measure of discounted future net cash flows, which is the most directly comparable GAAP financial measure. PV-10 is a computation of the standardized measure of discounted future net cash flows on a pre-tax basis. PV-10 is equal to the standardized measure of discounted future net cash flows at the applicable date, before deducting future income taxes, discounted at 10 percent. Management believes that the presentation of PV-10 is relevant and useful to investors because it presents the discounted future net cash flows attributable to the Company's estimated proved reserves prior to taking into account future corporate income taxes, and it is a useful measure for evaluating the relative monetary significance of the Company's proved oil, NGL and natural gas assets. Further, investors may utilize the measure as a basis for comparison of the relative size and value of proved reserves to other companies. The Company uses this measure when assessing the potential return on investment related to proved oil, NGL and natural gas assets. However, PV-10 is not a substitute for the standardized measure of discounted future net cash flows. The PV-10 measure and the standardized measure of discounted future net cash flows do not purport to present the fair value of the Company's oil, NGL and natural gas reserves of the property.

<i>(in millions)</i>	December 31, 2021
Standardized measure of discounted future net cash flows	\$3,425
Less present value of future income taxes discounted at 10%	(291)
PV-10 (non-GAAP)	\$3,716

Supplemental Non-GAAP Financial Measures

Net Debt (Unaudited)

Net Debt, a non-GAAP financial measure, is calculated as the face value of long-term debt plus any outstanding letters of credit, less cash and cash equivalents. Management believes Net Debt is useful to management and investors in determining the Company's leverage position since the Company has the ability, and may decide, to use a portion of its cash and cash equivalents to reduce debt. Net Debt as of June 30, 2022 was \$1.159 billion.

Net Debt to Consolidated EBITDAX (Unaudited)

Net Debt to Consolidated EBITDAX, a non-GAAP financial measure, is calculated as Net Debt divided by Consolidated EBITDAX, for the previous four quarters, as defined in the Company's Senior Secured Credit Facility. Net Debt to Consolidated EBITDAX is used by the Company's management for various purposes, including as a measure of operating performance, in presentations to its board of directors and as a basis for strategic planning and forecasting

Free Cash Flow (Unaudited)

Free Cash Flow is a non-GAAP financial measure that the Company defines as net cash provided by operating activities (GAAP) before changes in operating assets and liabilities, net, less incurred capital expenditures, excluding non-budgeted acquisition costs. Management believes Free Cash Flow is useful to management and investors in evaluating operating trends in its business that are affected by production, commodity prices, operating costs and other related factors. There are significant limitations to the use of Free Cash Flow as a measure of performance, including the lack of comparability due to the different methods of calculating Free Cash Flow reported by different companies.

The Company is unable to provide a reconciliation of the forward-looking Free Cash Flow projection contained in this presentation to net cash provided by operating activities, the most directly comparable GAAP financial measure, because we cannot reliably predict certain of the necessary components of net cash provided by operating activities, such as changes in working capital, without unreasonable efforts. Such unavailable reconciling information may be significant.